MEET RELIABLE SUPPLIERS FROM COLOMBIA, EGYPT, INDONESIA, KYRGYZSTAN, NEPAL, PERU, SERBIA, SOUTH AFRICA AND TUNISIA

NUREMBERG | 14 – 17 FEBRUARY 2018
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<td>Visitor:</td>
<td>Vega Plus LLC</td>
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<td>Exporters:</td>
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<td>Gajurmukhi Herbal Pvt. Ltd</td>
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<td>H Plant Pvt. Ltd.</td>
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<td>Organic Mountain Flavor Pvt. Ltd.</td>
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<td>Visitor:</td>
<td>Shangrila Agro World</td>
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<td><strong>PERU</strong></td>
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<td>Partner:</td>
<td>PromPerú</td>
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<td>Exporters:</td>
<td>Greenbox Smartfood</td>
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<tr>
<td></td>
<td>CPX Peru SAC</td>
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</tbody>
</table>
**SERBIA**

**Partner:** Serbian Country Pavilion – A Cooperation of Partners

**Exporters:**
- All Natural Foods d.o.o.
- Ecoagri Serbia LLC
- Eco Mele d.o.o.
- Jovanjica d.o.o.
- Mondi Lamex
- Suncokret d.o.o.
- Zadrugar Ltd.

**SOUTH AFRICA**

**Exporter:** Botanica Natural Products

**Exporters:**
- Oribi Oils
- Skimmelberg Buchu and Rooibos

**TUNISIA**

**Partner:** Agence de Promotion des Investissements Agricoles (APIA)

**Exporters:**
- Bio Orient
- Fermes Ali Star
- Green Fruits S.A.

**PARTNER IN GERMANY**

**Exporters Supported by GIZ**

**Brazil:** 100% Amazonia

**Sri Lanka:** Api Jamu GmbH

**Togo:** Gebana Togo Sarl

**BIOFACH 2018**

Floorplan

Opening times + How to get there
Product Finder

COCOA PRODUCTS
Cocoa | Gebana Togo 55
Cocoa butter | 100% Amazonia 53, CPX Peru 33
Cocoa nibs | CPX Peru 33
Cocoa paste | CPX Peru 33, Greenbox 32
Cocoa powder | CPX Peru 33, Greenbox 32

DRIED FRUITS AND VEGETABLES
Apples | Eco Mele 37
Apricot | Eco Mele 37
Banana | Greenbox 32
Dates | Green Fruits 48
Golden berry | CPX Peru 33, Greenbox 32
Maca flakes | CPX Peru 33
Mirabelles | Eco Mele 37
Mushrooms | Vega Plus 24
Pears | Eco Mele 37
Pineapple | Gebana Togo 55, Greenbox 32
Pomegranate arils | Nopal Tunisie/ Punicia Ingredients 50
Prunes | Vega Plus 24, Eco Mele 37
Quince | Eco Mele 37
Raspberry | Eco Mele 37
Sour cherry | Eco Mele 37
Strawberry | Eco Mele 37
Yacon chips and flakes | CPX Peru 33

DRIED HERBS AND SPICES
Anise | Harraz 16
Basil | Harraz 16, Herbiotech 49, Norica 17
Black Cardamom | Shangrila 30
Calendula | Harraz 16, Norica 17
Caraway | Ebers Dried Foods 18, Harraz 16
Chamomile | Ebers Dried Foods 18, Harraz 16, Norica 17
Chili | Harraz 16
Cilantro | Herbiotech 49
Cinnamon | Kerinci Agro 21
Cumin | Harraz 16
Coriander | Harraz 16, Norica 17
Fennel | Harraz 16, Norica 17
Ginger | Organic Mountain Flavor 29, Shangrila 30
Hibiscus | Ebers Dried Foods 18, Harraz 16
Lemongrass | Ebers Dried Foods 18, Norica 17, Shangrila 30
Licorice | Ebers Dried Foods 18
Marjoram | Ebers Dried Foods 18, Harraz 16
Mint | Norica 17
Molokhyia | Norica 17
Olive leaves | Herbiotech 49
Parsley | Ebers Dried Foods 18, Herbiotech 49, Norica 17
Peppermint | Ebers Dried Foods 18, Harraz 16, Herbiotech 49
Sage | Harraz 16
Sichuan pepper | Organic Mountain Flavor 29
Thyme | Ebers Dried Foods 18, Harraz 16
Turmeric | Organic Mountain Flavor 29, Shangrila 30

ESSENTIAL OILS
Anise | Harraz 16
Anthopogon | Everest Aroma 26
Buchu | Skimmelberg 44
Chamomile | Everest Aroma 26, Harraz 16
Citronella | Everest Aroma 26, Gajurmukhi 27
Coriander | Harraz 16
Curcuma | Gajurmukhi 27
Cumin | Harraz 16
Cypress | Bio Orient 46
Cypresswood | Gajurmukhi 27
Dill | Harraz 16, Herbiotech 49
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<thead>
<tr>
<th>Essential Oils</th>
<th>Supplier</th>
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<tr>
<td>Eucalyptus</td>
<td>Bio Orient 46, Everest Aroma 26, Oribi Oils 43</td>
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<td>Fennel</td>
<td>Harraz 16</td>
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<td>Geranium</td>
<td>Harraz 16</td>
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<tr>
<td>Jasmine</td>
<td>Harraz 16</td>
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<td>Jatamansi</td>
<td>Gajurmukhi 27, H Plant 28</td>
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<td>Juniper</td>
<td>Bio Orient 46, Harraz 16</td>
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<td>Kadipatta</td>
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<td>Lavendin</td>
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<td>Lemongrass</td>
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<td>Marjoram</td>
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<td>Patchouli</td>
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<td>Palmarosa</td>
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<td>Rose geranium</td>
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<td>Rosemary</td>
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<td>Tea tree</td>
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<td>Wintergreen</td>
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**FRESH FRUITS AND VEGETABLES**

<table>
<thead>
<tr>
<th>Fruit/Component</th>
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<tbody>
<tr>
<td>Avocado</td>
<td>Label D’or 56</td>
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<tr>
<td>Mango</td>
<td>Label D’or 56</td>
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<tr>
<td>Fig</td>
<td>Fermes Ali Sfar 47</td>
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<tr>
<td>Fruits (various)</td>
<td>Jovanjica 38</td>
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<tr>
<td>Papaya</td>
<td>Label D’or 56</td>
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<tr>
<td>Pineapple</td>
<td>Label D’or 56</td>
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<tr>
<td>Pomegranate</td>
<td>Fermes Ali Sfar 47</td>
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<tr>
<td>Vegetables (various)</td>
<td>Jovanjica 38</td>
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**FROZEN FRUITS AND VEGETABLES**

<table>
<thead>
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<th>Fruit/Component</th>
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<tbody>
<tr>
<td>Acai puree</td>
<td>100% Amazonia 53</td>
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<tr>
<td>Acai with guarana</td>
<td>100% Amazonia 53</td>
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<tr>
<td>Apple</td>
<td>Eco Mele 37</td>
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<tr>
<td>Apricot</td>
<td>Eco Mele 37</td>
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<tr>
<td>Blackberry</td>
<td>Eco Mele 37, Mondi Lamex 39, Zadrugar 41</td>
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<tr>
<td>Blueberry</td>
<td>Eco Mele 37</td>
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<tr>
<td>Butternut squash</td>
<td>Mondi Lamex 39</td>
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<tr>
<td>Elderberry</td>
<td>Eco Mele 37</td>
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<tr>
<td>Plum</td>
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<tr>
<td>Quince</td>
<td>Eco Mele 37</td>
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<tr>
<td>Raspberry</td>
<td>Eco Mele 37, Mondi Lamex 39, Zadrugar 41</td>
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<td>Sour cherry</td>
<td>Mondi Lamex 39, Zadrugar 41</td>
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<tr>
<td>Strawberry</td>
<td>Eco Mele 37, Mondi Lamex 39</td>
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**FRUIT CONCENTRATES, PULPS AND PUREES**

<table>
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<th>Fruit/Component</th>
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<tr>
<td>Apple</td>
<td>Eco Mele 37</td>
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<tr>
<td>Apricot</td>
<td>Eco Mele 37</td>
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<tr>
<td>Blackberry</td>
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<tr>
<td>Blueberry</td>
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<tr>
<td>Strawberry</td>
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<td>Raspberry</td>
<td>Eco Mele 37, Mondi Lamex 39</td>
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<tr>
<td>Sour cherry</td>
<td>Eco Mele 37, Mondi Lamex 39</td>
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<tr>
<td>Prickly pear</td>
<td>Nopal Tunisie/Punica Ingredients 50</td>
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<tr>
<td>Wintergreen</td>
<td>Gajurmukhi 27, Everest Aroma 26</td>
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</table>

**Vegetables (various)**

<table>
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<tr>
<th>Vegetable</th>
<th>Supplier</th>
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<tbody>
<tr>
<td>Butternut squash</td>
<td>Mondi Lamex 39</td>
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<td>Elderberry</td>
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<tr>
<td>Plum</td>
<td>Eco Mele 37, Zadrugar 41</td>
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<td>Quince</td>
<td>Eco Mele 37</td>
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<td>Raspberry</td>
<td>Eco Mele 37, Mondi Lamex 39, Zadrugar 41</td>
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<tr>
<td>Sour cherry</td>
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<td>Strawberry</td>
<td>Eco Mele 37, Mondi Lamex 39</td>
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HERBAL AND PLANT EXTRACTS
Bulbine Frutescens leaf juice | Botanica 42
Kurilo | H Plant 28
Portulacaria Afra leaf juice | Botanica 42
Sky herb water concentrate | H Plant 28

NATURAL POWDERS
Acerola | 100% Amazonia 53
Buchu | Skimmelberg 44
Camu camu | CPX Peru 33, Greenbox 32
Cat’s claw | CPX Peru 33
Date | Green Fruits 48
Golden berry | CPX Peru 33
Guarana | 100% Amazonia 53
Lucuma | CPX Peru 33, Greenbox 32
Maca | CPX Peru 33, Greenbox 32
Moringa leaf | Botanica 42, Shangrila 30

Purple corn | Greenbox 32
Rooibos | Skimmelberg 44
Sacha Inchi | CPX Peru 33
Yacon | CPX Peru 33, Greenbox 32

NUTS, SEEDS, GRAINS AND PULSES
Almonds | Fermes Ali Star 47
Barley | Ecoagri 36
Corn | Ecoagri 36
Field pea | Ecoagri 36
Guarana beans | 100% Amazonia 53
Oat | Ecoagri 36
Oilseed rape | Ecoagri 36
Pistachio kernels | Vega Plus 24
Pomegranates | Harraz 16
Quinoa | CPX Peru 33
Rye | Ecoagri 36

Sacha Inchi almonds | CPX Peru 33
Soy beans | Ecoagri 36, Gebana Togo 55, Label D’or 56
Spelt | Ecoagri 36
Sunflower | Ecoagri 36
Walnuts | Vega Plus 24
Wheat | Ecoagri 36

PICKLED PRODUCTS
Capers | Vega Plus 24
Olives in brine | Fermes Ali Star 47
Young jackfruit in brine | Api Jamu 54

SNACKS
Apple chips | All Natural Foods 35
Crackers (vegan) | Suncokret 40
Date energy bar | Green Fruits 48
Fruit bars | Suncokret 40
Pear chips | All Natural Foods 35
Popcorn | Ecoagri 36

SWEETENER, SYRUPS, JAMS & SPREADS
Coconut sugar | Coco Sugar 20, Nira Satria 22, Manna 23
Coconut molasses | Manna 23
Coconut nectar syrup | Manna 23
Date jam | Green Fruits 48
Date spreads | Green Fruits 48
Date syrup | Green Fruits 48
Fruit jams (various) | Jovanjica 38
Golden coconut sugar | Coco Sugar 20
Golden berry syrup | CPX Peru 33
Panela (raw cane sugar) | Doña Panela 13
Vegan oil seed spreads | Suncokret 40
Vegan spreads | Jovanjica 38
Yacon Syrup | Shangrila 30
**TEA, COFFEE AND NATURAL DRINKS**

- **Apple water** | All Natural Foods 35
- **Black tea** | Agrícola Himalaya 12, Shangrila 30
- **Buchu leaf** | Skimmelberg 44
- **Coffee** | Gebana Togo 55
- **Fruit juices (various)** | Jovanjica 38
- **Gold tea** | Shangrila 30
- **Green tea** | Agrícola Himalaya 12, Shangrila 30
- **Instant natural drinks** | Harraz 16
- **Nopal prickly pear drink** | Nopal Tunisie/Punica Ingredients 50

**TEA, COFFEE AND NATURAL DRINKS (Continued)**

- **Silver tip tea** | Shangrila 30
- **Tea blends** | Harraz 16, Agrícola Himalaya 12
- **Tomato juice** | Jovanjica 38
- **White tea** | Shangrila 30

**VEGETABLE OILS AND VINEGARS**

- **Acai** | 100% Amazonia 53
- **Aleppo pine seed** | Bio Orient 46
- **Apricot** | Bio Orient 46
- **Almond (bitter/sweet)** | Bio Orient 46
- **Argan** | Botanica 42
- **Avocado** | Harraz 16
- **Black cumin seed** | Harraz 16, Herbiotech 49
- **Carrot seed** | Harraz 16
- **Cupuaçu butter** | 100% Amazonia 53
- **Coconut oil** | Suncokret 40
- **Hemp seed** | Suncokret 40
- **Fenugreek seed** | Bio Orient 46
- **Flaxseed** | Harraz 16, Suncokret 40
- **Grape seed** | Bio Orient 46, Harraz 16, Suncokret 40
- **Jojoba** | Harraz 16, Bio Orient 46
- **Marula** | Botanica 42
- **Mastic** | Bio Orient 46
- **Moringa seed** | Harraz 16, Botanica 42
- **Murumuru butter** | 100% Amazonia 53
- **Mustard** | Bio Orient 46
- **Olive** | Fermes Ali Sfar 47, Herbiotech 49
- **Prickly pear seed** | Bio Orient 46, Nopal Tunisie/Punica Ingredients 50
- **Pumpkin** | Harraz 16, Suncokret 40
- **Rapeseed** | Suncokret 40
- **Sacha Inchi** | CPX Peru 33
- **Sweet almond** | Harraz 16
- **Sesame** | Harraz 16, Suncokret 40
- **Sunflower Seed Oil** | Suncokret 40
- **Vinegar (apple, blueberry, raspberry, pomegranate)** | Suncokret 40
Import Promotion Desk (IPD)

Hall 4 | 4-561

The Import Promotion Desk brings carefully selected exporters from Colombia, Egypt, Indonesia, Kyrgyzstan, Nepal, Peru, Serbia, South Africa and Tunisia to the BIOFACH 2018 – the world’s leading trade fair for organic food.

This is already the fourth time that IPD organizes – together with the Gesellschaft für internationale Zusammenarbeit (GIZ) – the booth „Organic Sourcing for development“ at BIOFACH in Nuremberg. In hall 4 | 4-561, the IPD presents innovative companies from Indonesia and Nepal who exhibit their wide range of high quality products. There are also promising suppliers from South Africa which the IPD introduces in close collaboration with the Swiss import promotion programme (SIPPO).

Furthermore, the IPD supports reliable exporters from Colombia, Peru, Tunisia and Egypt who present their wide range of regional specialities at their country pavilions. Together with GIZ Serbia, the Chamber of Commerce and Serbia Organica, the IPD also connects European importers with new exporters from Serbia.

All companies were carefully selected and then readied by the IPD to commence export to the European market. They meet international quality standards and are equipped with the necessary certificates. Additionally, we work with a network of international organisations in Europe and our partner countries. On the following pages you will find detailed information about these companies and our partners. The IPD establishes direct contact to these new suppliers and organises b2b meetings at the trade fair.
**IPD – YOUR PARTNER FOR IMPORT PROMOTION IN GERMANY.**

We connect European importers with exporters from selected developing countries and emerging nations. The IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. The IPD is funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

Our goal is the sustainable and well-structured import promotion of special products from selected partner countries – under compliance with high quality, social and environmental standards. We have the contacts, information and communication channels to reliable suppliers in our partner countries. Additionally, we work with a network of international organisations in Europe and our partner countries. By connecting you to the right exporters, we help you to profit from time-, cost- and risk-optimized sourcing.

You can find detailed information about the IPD and our individual services at [www.importpromotiondesk.de](http://www.importpromotiondesk.de).

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Swiss Import Promotion Programme (SIPPO)

The Swiss Import Promotion Programme (SIPPO) is a mandate of the Swiss State Secretariat for Economic Affairs (SECO) within the framework of its economic development cooperation. SIPPO is carried out by Swisscontact, a business-oriented Swiss foundation for international development cooperation.

In eleven partner countries, SIPPO empowers Business Support Organisations (BSOs), such as trade promotion agencies and sector associations, to be competent and internationally well-connected service providers for importing and exporting companies alike.

SIPPO offers Business Support Organisations

- a vast global network of buyers, sellers, sector experts and other BSOs;
- support to enhance their matchmaking services for trade fair participations, buying missions, study tours and on market information;
- services to strengthen their customer relationship management.

Find out more about SIPPO and its offices in 11 countries on 4 continents: www.sippo.ch.
ProColombia is the entity that promotes international tourism, foreign investment and non-traditional exports in Colombia. Through its national and international network of offices, it offers support and integral consultancy to clients through services or instruments aimed at facilitating design and execution of its globalization strategy, which seeks to generate, develop and close business opportunities.

ProColombia promotes international negotiations through the identification of market opportunities, design of market penetration strategies, company globalization, action plan design coaching, contact among entrepreneurs through commercial promotion, investment and international tourism activities.

Additionally, it offers specialized services to foreign entrepreneurs interested in acquiring Colombian goods and services or who wish to invest in Colombia and builds alliances with national and international private and public entities that allow expanding the availability of resources to support different business initiatives and promotes development and growth of the service portfolio.

For more information please visit the website www.procolombia.co.
Agrícola Himalaya S.A.

Hall 2 | 2-626

Bitaco™ Unique Colombian Tea is an organic, high grown loose leaf tea that brings the best of Colombia from Agrícola Himalaya’s fields to the cup. The 100% natural teas are produced under high quality standards, plucked by hand (two leaves and a bud) and processed in a new high-tech factory, the most modern in the Americas. The 55 hectares of tea plants are cultivated between 1,800 and 2,050 meters above the sea level at La Cumbre, Colombia, nourished by spring waters in the middle of a pristine environment on the top West Andes Mountains.

Agrícola Himalaya’s teas are offered in Bulk, Tin and Pyramids. Bitaco™ is socially and environmentally responsible supporting programs for water and biodiversity conservation and rural community development.

PRODUCTS & QUANTITIES
- Black teas: tippy 1, tippy 2, wiry 1, wiry 2, leafy 1, leafy 2
- Green teas: needles, wiry, leafy
- Blends: black tea cacao kisses, black tea coffee kisses, black tea andean princess, green tea mist forest, green tea tropical charming
- Total availability: 30 mt per year

CERTIFICATIONS
- ISO 9001
- ISSO 22000
- GMP
- ORGANIC (EU, NOP)
- UTZ

SOURCE OF RAW MATERIAL
- From own cultivation and production

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EXPORTER
from Colombia
Doña Panela Ltda. is a Colombian developer, manufacturer in Chitaraque and marketer of a range of products made from the Latin American whole cane sugar variety panela. Originally founded by a cooperative from the country’s Hoya del Rio Suarez region in 1994, the internationally-operating company Doña Panela has a store in Bogotá. Doña Panela offers a range of both organic and non-organic instant drink cubes and powders in a variety of natural, fruit, herbal and coffee flavours as well as a set of unrefined cane sugar products.

Not only committed to the production of top grade, innovative goods that meet international quality standards, Doña Panela is also dedicated to contributing to the development of additional jobs in the Hoya del Rio Suarez region and the sustainable use of natural resources.

### PRODUCTS & QUANTITIES PER YEAR

- Panela (pure raw cane sugar) / 420 mt

### CERTIFICATIONS

- ISO 9001
- GMP
- ORGANIC (EU, US, JAS)

### SOURCE OF RAW MATERIAL

- 200 ha of own sugar cane cultivation in the department of Boyaca
Agricultural Export Council (AEC)

Hall 4 | 4-333

Established in 1997 by the Egyptian Minister of Trade and Industry, the Agricultural Export Council (AEC) is considered the authorised representative of the agricultural export sector. It is committed to attracting international buyers and increasing Egyptian exports worldwide.

The AEC promotes Egyptian producers and exporters of high quality products such as fruit and vegetables, dried herbs and spices, nuts and seeds. Members receive support in overcoming internal and external obstacles to agricultural export and dealing with governmental issues. The AEC promotes international trade relations and organises matchmaking events, trade fairs and conferences with various actors of the target markets. It also encourages corporate development by promoting training programs and acquisition of food safety and other international certifications.

The AEC aims to support Egyptian agricultural exports by promoting Egyptian products globally and increasing technical innovation and food safety awareness among Egyptian producers. The Council also represents members’ interests in governmental negotiations in order to increase investments in agriculture.
Food Export Council (FEC)

Hall 4 | 4-333

FEC’s 350 members are leading export companies in the area of processed food, covering around 27 of the food industry sub sectors.

FEC’s mandate is to:

- Enhance the trade relations between Egypt and the world regarding exports.
- Support the council exporters’ members in leveraging their capacity and enabling the companies to penetrate the international markets and meet the requested specifications for exports.
- Policy advocacy between the government and the exporting companies to implement the rules and regulations internally and globally.
- Promote Egyptian food products in the international markets, through international trade fairs and trade missions.
- Support the SME’s by building awareness, realize trainings and finding financial support through international organizations.

One of the prerequisites of being an FEC member is committing to international standards and regulations in quality control, food safety, and hygiene, e.g. by acquiring HACCP and ISO certificates.

For more information please visit the website www.feceg.com.
Harraz for Food Industry & Natural Products

Hall 4 | 4-333

Harraz is a family-owned company, established in 1939. The founder Mr. Abdel Rahman Harraz was a herbalist and started with herb trading and herbal medicine. He was well known in his field and fostered the knowledge of herbal medicine in Egypt.

The company produces herbs and spices (e.g. black cumin seed, hibiscus and sage), tea (e.g. anis, moringa and chamomile), cold pressed oils (e.g. black cumin, jojoba, pomegranate seed) as well as selected instant natural drinks.

With the development of science and the modern trend to return to nature and herbal medicine, Harraz develops continuously further in order to meet modern standards and develop high quality products.

PRODUCTS
- Cold pressed oils (e.g. black cumin seed, sesame seed)
- Herbs and spices (e.g. chamomile fennel, coriander)
- Herbal tea (e.g. anise, peppermint)

CERTIFICATIONS
- ORGANIC EU
- ISO 9001
- ISO 22000
- HACCP
- GMP

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NORICA is a member of North Africa Group (NAG) of companies established in 1975. NORICA was founded in 2013 with the aim to be active in agriculture and food industries, specializing in exporting Egyptian herbs & spices, pulses, fruits and vegetables. The company's headcount is about 55 employees.

NORICA's mission is to provide the world with the superior agriculture produce that Egypt has to offer. They are committed to consistent quality, competitive prices and excellent service and promise to exceed their customer's expectations through innovation and competitiveness. The company's main target is to achieve a sizable share in the world market at agriculture produce.

**PRODUCTS & QUANTITIES PER YEAR**
- Dry Mint/300 mt
- Basil/250 mt
- Fennel/360 mt
- Coriander/100 mt
- Parsley/150 mt
- Chamomile/50 mt
- Calendula/20 mt
- Lemon grass/25 mt
- Molokhia/100 mt

**CERTIFICATIONS**
- ISO 22000, 9001, 14001
- GLOBALG.A.P.
- ORGANIC EU
- BRC
- HALAL

**SOURCE OF RAW MATERIAL**
- Organic and conventional farms located in Egypt (Fayyoum, Bani Sweif, Elwahat)
Ebers Dried Food Industries

Available at IPD booth hall 4 | 4-561

Ebers is a young and fast growing company specialized in processing, packaging and exporting bulk dried herbs, seeds and spices.

Their fully equipped facility is operated by a qualified team that enjoys more than 15 years of continues experience in sourcing, production, quality control and operational management. Their mission is to supply quality products, exceed customers’ expectations and maintain outstanding customer care. Further, they aim to satisfy their employees in order to positively contribute to the Egyptian society.

This year they succeeded to enter new markets and supply their products to customers in Germany, the Netherlands, Belgium, the US, Canada and China.

PRODUCTS & QUANTITIES PER YEAR
- Peppermint/200 mt
- Spearmint/140 mt
- Parsley curly/50 mt
- Chamomile flower/100 mt
- Fennel seeds/400 mt organic
- Marjoram/100 mt
- Thyme/125 mt
- Caraway/250 mt
- Hibiscus/450 mt
- Lemongrass/120 mt
- Licorice/70 mt

CERTIFICATIONS
- ORGANIC EU
- ORGANIC NOP USDA
- ISO 9001
- ISO 22000

SOURCE OF RAW MATERIAL
- Certified farms in Egypt

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The Ministry of Industry is a government institution for policy development and implementation in the industrial sectors.

The national vision is to develop Indonesia in a way to become an industrialized country with highly competitive industries based on advanced technology and innovation. To achieve this vision, the Ministry of Industry has seven objectives which include:

- Strengthening the role of national industry as the prime mover of national economy;
- Strengthening the national industrial structure;
- Enhancing the development of competitive, advanced, and green industry;
- Support the ease of doing business and fair competition;
- Enhancing job creation and expanding employment rate;
- Creating equitable development all over Indonesia through the industrial sector;
- Increasing national welfare and prosperity.

For Biofach, the Ministry of Industry supported the IPD in selecting reliable suppliers that demonstrate products such as spices and coconut sugar at the IPD pavilion. On the following pages you find more detailed information.

For more information please visit the website www.kemlu.go.id.
PT Coco Sugar Indonesia

Hall 4 | 4-561

PT Coco Sugar Indonesia is located in the Banyumas region of the Indonesian island of Java, the center of the country’s coconut sugar production. The company is the first and only coconut sugar manufacturing company in Indonesia that is certified FSSC 22000 for food safety management.

PT Coco Sugar Indonesia offers organic unrefined coconut sugar and is currently working on including coconut flower nectar in its portfolio as well. Rich in minerals, coconut sugar is known for possessing a low score on the glycemic index. PT Coco Sugar Indonesia's corporate philosophy includes a social responsibility policy that favours Fairtrade conditions for the Indonesian coconut farmers supplying the raw material. The company is also committed to protecting the local environment to guarantee a high-quality produce.

PRODUCTS & QUANTITIES PER YEAR
- Coconut sugar/1,800 mt
- GOLDEN coconut sugar/300 mt
- Coconut nectar/quantities upon request

CERTIFICATIONS
- FSSC 22000
- ORGANIC (EU, US, JAS)
- NON-GMO
- KOSHER
- HALAL
- VEGAN
- PALEO

SOURCE OF RAW MATERIAL
- Smallholder farmers

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CONTACT
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info@cocosugar.com
CV Kerinci Agro

Hall 4 | 4-561

CV Kerinci Agro originates from a family business that started trading with cinnamon in 1958. In 2006, the company in its current constitution was established.

Today, CV Kerinci Agro is one of the fastest growing spice companies in Indonesia, being the first company from its region that is processing and exporting cinnamon. Kerinci’s main product is Cassia Vera from the Kerinci region (Jambi provinces), also known as “Cassia Vera Korintji”.

With its vision “from farmers to farmers”, CV Kerinci Agro now aims to establish direct links between the farmers at the source and its customers throughout the world.

PRODUCTS & QUANTITIES PER YEAR
- Organic cinnamon/600 mt
- Conventional cinnamon/1,000 mt

CERTIFICATIONS
- ORGANIC (EU, US)

SOURCE OF RAW MATERIAL
- Farmers & own plantation
Koperasi Nira Satria

Hall 4 | 4-561

Nira Satria is an integrated organic coconut sugar industry located in Banyumas, Central Java, Indonesia. The company has been producing and exporting organic coconut sugar to the world since 2010. The sugar originates from the lush Javanese landscape of the Indonesian archipelago.

Nira Satria specializes in high quality products and bringing great value to their customers. It offers unique and environment friendly coconut sugar products to household and industrial customers around the world.

Smallholder farmers and coconut sugar are the soul of Nira Satria. Its concern is not only providing the best and healthy product of coconut sugar, but also helping its coconut farmers to make a good living.

PRODUCTS & QUANTITIES PER YEAR
– Coconut sugar/750 mt

CERTIFICATIONS
– ORGANIC (EU, US)
– HALAL
– KOSHER

SOURCE OF RAW MATERIAL
– Smallholder farmers
The mission of CV Manna Anugerah Sejahtera is to provide the finest agricultural products, not just to compete in the global market, but also to benefit the society. Manna, a name meaning “food from heaven”, has become the spirit of the company. Manna produces and distributes premium, organic and natural agricultural products. The company focuses on trading and exporting products from nature’s goodness, directly to the customers worldwide. Manna works professionally by maintaining grand scale production with the most stringent and standardized hygiene system. The company collaborates with hundreds of local farmers in Central Java, Indonesia. Thereby, as contribution to the society, Manna provides insurance to farmers as of 2018.

**PRODUCTS & QUANTITIES PER YEAR**
- Coconut nectar syrup/597 mt
- Coconut sugar/396 mt
- Coconut molasses/318 mt

**CERTIFICATIONS**
- HACCP
- BRC
- ORGANIC (EU, US, JAS)
- HALAL
- KOSHER

**SOURCE OF RAW MATERIAL**
- Contract farmers in Central Java
Vega Plus LLC

Available at IPD booth hall 4 | 4-561

Vega Plus is Kyrgyzstan’s leader in the industrial processing and export of natural forest walnut products, as well as dried fruits and mushrooms. As a principal supplier with more than 10 years of experience, the company produces premium in-shell walnuts, walnut kernels, dried prunes and apricots, and dried morels. Vega Plus exports over 10,000 tons to Turkey, Iran, Iraq, Israel, China and Russia.

Vega Plus produces mainly walnuts from natural mountain forests, which are also rich in mushrooms, various fruits such as prunes and apricots, pistachios and capers. Vega Plus processes and exports value-added products utilizing Kyrgyzstan’s excellent natural resources.

Vega Plus provides customers with excellent food products from Kyrgyzstan and superior customer service based on long-term cooperation and mutual trust. The company’s mission is to raise awareness for Kyrgyzstan’s nutritious natural ingredients; its goal is to be recognized internationally as a leading supplier of walnut products and dried fruits.

PRODUCTS & QUANTITIES PER YEAR

- Walnuts
- Dried fruits (apricots, prunes)
- Dried mushrooms

CERTIFICATIONS

- HACCP
- ORGANIC EU
THE GERMAN SUPPORT TO THE VALUE CHAIN OF MEDICINAL AND AROMATIC PLANTS IN NEPAL

“Sustainable Economic Development and Trade” is one of the focus areas of German Development Cooperation in Nepal. The Medicinal and Aromatic Plants (MAPs) sector, identified as a priority product by the Nepal Trade Integration Strategy (NTIS), plays an important role in the economy of Nepal.

Under the guidance of the Government of Nepal (GoN), the “Inclusive Development of the Economy Programme” (INCLUDE) and the “Trade Promotion Programme” (TPP) support the promotion of the MAPs sector and aim at systemic improvement of performance capabilities of value chain actors. While INCLUDE supports increased production and processing, TPP aims at developing export capacities and market access of MAPs products. The programmes are both supported by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ).

Integrated in INCLUDE and TPP are activities of the “Implementing the NTIS in the Sector of MAPs” (IN-MAPS) project, financed by the United Nations Office for Project Services – Enhanced Integrated Framework with additional support from BMZ and GoN. Working closely together with private and public stakeholders, the activities for the MAPs sector are mainly conducted in selected districts of the Mid West and Far West of Nepal.
Everest Aroma Ltd.

Hall 4 | 4-561

Everest Aroma is a Nepal-based manufacturer of distilled essential oils made from organically grown spices and herbs. The company combines traditional manufacturing methods with modern on-site distillation technology. Through this system Everest Aroma can maintain the natural purity of the essential oils it offers and guarantee that its products are of the highest quality.

Everest Aroma cultivates and collects the naturally growing herbs and spices from the Himalayan regions to manufacture essential oils according to organic EU and USDA standards. The company supplies these organic certified essential oils to different parts of the world both in bulk as well as in smaller quantities depending on the requirements of the customer.

The company’s mission is to globally deliver natural essences made from Himalayan herbs and spices that retain their natural flavors.

PRODUCTS & QUANTITIES PER YEAR

- Wintergreen/4 tons
- Lemongrass/2 tons
- Chamomile/100 kg
- Anthopogon/100 kg
- Eucalyptus/8 tons
- Citronella/2 tons
- Palmarosa/1 ton
- Valerian/500 kg

CERTIFICATIONS

- ORGANIC (EU, US)

SOURCE OF RAW MATERIAL

- Wild collection and cultivation
Founded in 2002, Gajurmukhi Herbal Pvt. Ltd. (GHPL) has been involved in the cultivation, sustainable wild harvesting, processing, and marketing of medicinal and aromatic plants (MAPs). The company values local availability of natural resources and thereby supports local farmers and collectors. Gajurmukhi Herbal is investing in large-scale sustainable farming following good cultivation practices to improve the status of the community people.

Today Gajurmukhi produces, distributes and markets an impressive range of essential oils for the international retail and industrial markets. Gajurmukhi continually improves the effectiveness of their quality management system and is dedicated to meeting customer expectations by providing premium herbal essential oils.

**PRODUCTS & QUANTITIES PER YEAR**
- Jatamansi/750 Kg
- Citronella/2,500 Kg
- Palmarosa/500 Kg
- Patchouli/150 Kg
- Cypresswood/500 Kg
- Wintergreen/100 Kg
- Lemongrass/2,000 Kg
- Curcuma/750 Kg
- Thuja/1,500 Kg

**CERTIFICATIONS**
- ORGANIC (EU, US)

**SOURCE OF RAW MATERIAL**
- Own cultivation (200 Ha)
- Cultivation on Government leased lands (300 Ha)
H Plant Pvt. Ltd.

Hall 4 | 4-561

H Plant Pvt. Ltd., established in Nepal by Good Neighbors International, focuses on community development with the mission of unleashing the economic potential of Medicinal and Aromatic Plants and promoting fair trade practices through value addition and sourcing from the nature in the rural Himalayan regions: Mugu and Humla. Hium Herb is H Plant’s brand name. ‘Hium’ means snow in Nepalese and the brand represents the far western region of the Himalaya.

H Plant has exclusive access to supply sources of herbs such as cooperatives, farmers and Community Forest User Groups. All of wild harvested and processed products of H Plant are handled with the care and using sustainable harvesting and organic practices which are proved by OneCert. With the philosophy of ‘Nurture community by nature sourcing’, H Plant promises to provide high-quality essential oils and herbal water extracts to its customers.

PRODUCTS & QUANTITIES PER YEAR

- Essential oils/200 kg
  (e.g. jatamansi, kadipatta oil)
- Herbal water extracts/200 kg
  (e.g. sky herb water concentrate, kurilo extract)

CERTIFICATIONS

- ORGANIC (EU, US)

SOURCE OF RAW MATERIAL

- Humla, Mugu and Banke districts of Nepal
Established in 2013, Organic Mountain Flavor Private Limited (OMF) intends to fill the market gap and optimize the production value chain in Nepal for ginger and other spices.

OMF adds value to the organically cultivated crops from the region by procuring ginger and turmeric roots from smallholders from December till April. Their factory has the capacity to process 1,200 mt of fresh ginger rhizomes and 600 mt of fresh turmeric rhizomes per year. During the refining process the fresh ginger and turmeric roots are cleaned, cut, dried and packed, labelled and transformed into top-quality dried sliced ginger and dried slice turmeric, ready to be sold on the domestic and international markets.

Believing in a socially beneficial business model, OMF strives to improve the lives of rural people in Nepal through appropriate market creation in order to assure profitability of organic agro-forestry products. Furthermore OMF promotes community-based farming and people-friendly practices by helping reduce land degradation and deforestation.

**PRODUCTS & QUANTITIES PER YEAR**
- Dried slice ginger / 140 mt
- Dried sliced turmeric / 60 mt
- Dried sichuan pepper / 20 mt

**CERTIFICATIONS**
- ORGANIC (EU, US)

**SOURCE OF RAW MATERIAL**
- From own contracted farms throughout Nepal
Established in 2002, Shangrila Agro World Pvt. Ltd. (SAGRO) is a packaging, distribution and exporting company based in Nepal. Shangrila exports and distributes all organic agricultural products produced by the Kanchanjanga Tea Estate & Research Centre (KTERC), which is known as a pioneer in organic tea farming. SAGRO is an enterprise which is predominantly run by women and contributes 5% of its net profit to the social programs of KTERC.

Shangrila strives to bring natural plants from remote Nepalese villages to the rest of the world. A business intent on making a difference, the company ties its business success to the economic uplift of the poor. Shangrila is committed to helping rural farmers compete in the global market without depriving them of their self-respect and dignity.

**PRODUCTS & QUANTITIES PER YEAR**
- Teas (black, green, white, gold, silver tips)/75 mt
- Ginger/20 mt
- Turmeric/10 mt
- Lemongrass/10 mt
- Black Cardamom/20 mt
- Moringa powder/10 mt
- Yacon syrup/10 mt

**CERTIFICATIONS**
- ORGANIC (EU, US, JAS)
- FAIRTRADE

**SOURCE OF RAW MATERIAL**
- Own cultivation at Kanchanjangha Tea Estate and contracted organic growers
PromPerú

Hall 2 | 2-315

PromPerú, Peru’s Export and Tourism Promotion Commission, with headquarters in Lima, Peru, is a government agency connecting both public and private initiatives to create a competitive and diversified offer of products and services with the highest quality standards suitable for the international markets.

PromPerú carries out a wide range of activities related to trade and tourism promotion, focusing on those linked with the expansion of businesses in foreign markets, thus contributing to generate job opportunities, and to spread the image of Peru as an exporting country attractive tourism destination.

In the export sector, PromPerú acts as a key partner and adviser to potential and current exporters, organizing trade promotion and market intelligence activities, such as tradeshows, trade missions and market research studies.

For more information please visit the website [www.promperu.gob.pe](http://www.promperu.gob.pe).

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Located in the Peruvian Andes at 3,000 meters above sea level in the valley of Tarma, Greenbox was established in 2011 as a producer of exotic fruits. Since that time, the company has been making natural and healthy products to help people live well.

Greenbox produces dehydrated organic products such as goldenberries, bananas, pineapples, amongst other healthy products.

Greenbox promotes nutritious products, environmental sustainability and fairtrade principles. The company keeps its products free of additives, artificial flavors and colorants; and it believes in making a positive impact in working with farmers and their families.

**PRODUCTS & QUANTITIES PER YEAR**
- Dried goldenberries / 25 mt
- Dried bananas / 40 mt
- Dried pineapple / 12 mt
- Maca powder / 48 mt
- Cacao powder / 36 mt
- Yacon powder / 36 mt
- Lucuma powder / 36 mt
- Camu camu powder / 36 mt
- Purple corn powder / 36 mt

**CERTIFICATIONS**
- HACCP
- ORGANIC (EU, US)
- BIOTRADE CERTIFICATION

**SOURCE OF RAW MATERIAL**
- Own fields and small farmers
CPX Peru SAC

Hall 2 | 2-215

CPX Peru is a Peruvian company of processed health & organic natural products. With over 20 years of export experience, CPX supplies different markets such as Japan, Korea, USA, Germany and UK. They created strategic alliances with different associations that allow them to have quality integrated management system accredited by international certifications and quality assurance (GMP and HACCP) in their sustainable value chain.

CPX Peru’s mission is to bring health to its customers by developing Peruvian natural products that allow them to contribute to the country’s and farmers growth.

PRODUCTS & QUANTITIES PER YEAR

- Maca (powder, flakes)/500 mt
- Cocoa (nibs, beans, powder, butter, paste)/500 mt
- Golden berries (dehydrated, powder, syrup)/50 mt
- Lucuma powder/30 mt
- Sacha inchi (roasted almond, powder, oil)/50 mt
- Cat’s claw powder/20 mt
- Camu camu powder/20 mt
- Yacon (powder, chips, flakes)/60 mt
- Quinoa grains/500 mt

CERTIFICATIONS

- ORGANIC (EU, US, JAS)
- FAIRTRADE

SOURCE OF RAW MATERIAL

- Own cultivation and working with farmer associations
- Supervised wild collection

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Serbian Country Pavilion – A Cooperation of Partners

Hall 4A | 4A-505

At BIOFACH 2018 a cooperation between GIZ Serbia, the Chamber of Commerce and Industry of Serbia and Serbia Organica – together with the IPD – are presenting Serbian exporters of a diverse range of organic products.

One of the priority areas of The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH in Serbia is the sustainable economic development and employment. In the course of the project “Private sector development in disadvantaged regions” GIZ aims to support, among other things, SMEs active in the sustainable agriculture to increase their export potential.

The Chamber of Commerce and Industry of Serbia is a business support organization with a long tradition. The Chamber is focused on support in the internationalization and growth of Serbian companies through its network and activities. Together with GIZ the Chamber is developing services that can be offered to membership companies. Implementation tools are purchaser’s days, matchmaking events with German companies and start-up initiatives.

The national association for development of organic production Serbia Organica is a non-profit organization supporting organic development and promoting organic agriculture in Serbia. Serbia Organica is cooperating with the main organic certified companies in Serbia and is offering services related to export promotion, awareness raising, knowledge sharing and guidance regarding legislations.
The specialty of All Natural Foods d.o.o. is the additive-free processing, by drying of fruit and vegetables. Its foremost priority is the preservation of fruit’s innate goodness and nutritional value. In 2013, the company established a leading edge processing plant to fulfil its uncompromising mission of delivering only the finest of nature’s gifts to its customers.

The production process complies with the most stringent European quality standards. The company is meticulous in ensuring the safety of production through its GMP and integrated control system. This safeguards that the production procedure’s integrity is maintained throughout the different stages of the process. The quality of its dried samples is regularly validated in the plant laboratory, as well as by an external, independently certified laboratory.

PRODUCTS & QUANTITIES PER YEAR
- Apple chips tangy (Granny Smith)/30 mt
- Apple chips sweet (Jonagold)/30 mt
- Pear chips/15 mt
- Apple chips with cinnamon flavour/30 mt
- Apple water/85,000 l

CERTIFICATIONS
- ISO 22000
- HACCP
- ORGANIC (EU, US)
- BRC
- IFS
- KOSHER
- HALAL

SOURCE OF RAW MATERIAL
- Organic apples and pears from Austria, Italy and Bulgaria
Ecoagri Serbia LLC

Hall 4A | 4A-505

Ecoagri Serbia LLC is a company focusing entirely on organic production of wheat and other grains as well as flour. The company owns one large, entirely connected plot of land at the border between Serbia and Romania. Customers in Switzerland and the EU appreciate professional management and quality assurance while obtaining continuous supplies from their large-scale specialized concrete-built storage facility comprising a 13,500 t silo and a 1,600 sqm ground storage. Ecoagri’s branded packaging offered for flour, grits and bran varieties is Award winning. Nowadays, branded or private-labelled retail (500 g zip, 1 kg stabilo) and professional (25 kg sack) sized packaging as well as jumbo-bag and in-bulk options are available.

PRODUCTS & QUANTITIES PER YEAR
- Wheat (grain/flour)/2,000 mt
- Sunflower/600 mt
- Spelt (grain/flour)/500 mt
- Rye (grain/flour)/550 mt
- Oilseed rape/400 mt
- Barley (grain/flour)/400 mt
- Oat (grain/flour)/330 mt
- Field pea/300 mt
- Soy bean/100 mt
- Corn (grain/flour)/100 mt

PRODUCTS AND QUANTITIES BY AGREEMENT
- Popcorn
- Wheat bran
- Wholegrain (buckwheat flour, com polenta, wheat semolina, spelt semolina)

CERTIFICATIONS
- ISO 9001
- HACCP
- ORGANIC EU

SOURCE OF RAW MATERIAL
- Own fields and production
Eco Mele d.o.o.

Hall 4A | 4A-505

Eco Mele d.o.o. is a company specialized in producing different fruit ingredients from a vast selection of organic fruit grown in the region. Hidden from polluted areas, the microclimate of the region is ideal for sustainable agriculture.

Eco Mele d.o.o. guarantees that the products that are offered will be of the best possible quality and ensured by internal controls realized four times per year and by means of a traceability system.

The freezing plant is FSSC 22000 certified and the production is strictly followed up by trained technicians and four agronomists. Eco Mele d.o.o. offers various frozen and dried fruits as well as fruit purees and fruit concentrates.

**PRODUCTS & QUANTITIES PER YEAR**
- Plum/2,000 mt
- Raspberry/600 mt
- Strawberry/300 mt
- Blackberry/700 mt
- Apricot/100 mt
- Apple/3,000 mt
- Blueberry/100 mt
- Quince/200 mt
- Elderflower and Elderberries/200 mt

**CERTIFICATIONS**
- ISO 22000
- HACCP
- ORGANIC (EU, US)
- KOSHER

**SOURCE OF RAW MATERIAL**
- Organic areas in Blace, Brus & Trstenik
Jovanjica d.o.o.

Hall 4A | 4A-505

Jovanjica d.o.o. is the fastest growing company working only with organic products in Serbia. The company’s main goal is to produce highest quality products and to work on education of local growers in terms of organic production.

At this moment Jovanjica has have over 60 employees and many independent producers as their cooperatives.

In future Jovanjica’s plan is to additionally expand its product portfolio and invest in research in new products. Besides, at this moment the company is in process of certification for GLOBALG.A.P., HACCP and BRC.

In general, if there is a possibility to upgrade their quality Jovanjica will do it, always looking for partners that share the same vision.

PRODUCTS & QUANTITIES PER YEAR

- Fresh fruits and vegetables
- Apple juice 100 %
- Tomato juice 100 %
- Fruit jams
- Vegan spreads

CERTIFICATIONS

- ORGANIC EU

SOURCE OF RAW MATERIAL

- Own fields and production
Mondi Lamex

Hall 4A | 4A-505

Mondi Serbia was founded in 2001 as a part of Mondi Foods Group. In 2013, Lamex Food Group purchased a significant stake in Mondi Serbia and entered into a strategic alliance for global sales and marketing, creating Mondi Lamex.

In 2014, a new Single Strength Frozen Puree production line was installed, along with investment into equipment to improve quality and production.

Mondi Lamex produce 6,500 tons of IQF and 4,000 of high quality single strength frozen puree! Today, Mondi Lamex is a modern red-fruit processing company, focusing on quality, traceability and modern equipment with factories in most fruit growing regions (Arilje, Kraljevo).

PRODUCTS & QUANTITIES PER YEAR
- IQF raspberries/3,000 mt
- IQF sour cherries/1,000 mt
- IQF blackberries/1,000 mt
- IQF strawberries/800 mt
- IQF butternut squash/700 mt
- Deep frozen purees/up to 10,000 mt

CERTIFICATIONS
- HACCP
- GMP
- BRC
- ORGANIC (EU, US)
- KOSHER

SOURCE OF RAW MATERIAL
- Own fields and contract farming
Suncokret d.o.o.

Hall 4A | 4A-505

Founded in 1989 in northern Serbia, Suncokret d.o.o. has grown from a small family company for the production of cold pressed oils and seed butters to one of the leading health food companies in the region.

Besides an ever growing range of cold pressed oils and seed butters, the assortment boasts a range of balsamic vinegars, cosmetic oils, protein powders, seed bars and most recently sweet and savoury gluten free protein crackers.

From the very beginning Suncokret’s idea was to create products whose underlying quality was integrity. Integrity in terms of both quality and sourcing of ingredients, integrity in terms of production methods and integrity in terms of conducting what the company sees as the serious business of creating delicious food.

PRODUCTS & QUANTITIES PER YEAR

- Organic gluten free vegan crackers/100 mt
- Organic balsamic vinegars/100,000 l
- Organic gluten free vegan fruit bars/10 mt
- Organic gluten free vegan oil seed spreads/100 mt

CERTIFICATIONS

- HACCP
- ORGANIC EU

SOURCE OF RAW MATERIAL

- Domestic and imports

ADDRESS
Suncokret d.o.o.
Kastelj put 4b
24414 Hajdukovo
Serbia
Phone: +381 247 580 52
office@suncokret.rs
www.suncokret.rs

CONTACT
Mr. Ivan Percic
Phone: +381 641 815 423
ivan@suncokret.rs
Zadrugar Ltd.

Hall 4A | 4A-505

Zadrugar is a trusted processor of frozen fruits with its factory situated in the very heart of Serbia’s berry fruit production areas. With four facilities that provide a total storage capacity of 10,000 tons, Zadrugar is one of Serbia’s leading exporters. Zadrugar supplies high quality frozen raspberry, blackberry, sour cherry and plums to markets spread across Europe, North America, Japan and Australia.

Quality food standards combined with organically certified products according to EEC 834/2007, NOP rule # 7, places Zadrugar as an excellent and reliable supplier.

PRODUCTS & QUANTITIES PER YEAR
- IQF Blackberry/up to 4,000 mt
- IQF Raspberry/up to 3,500 mt
- IQF Sour Cherry/up to 1,000 mt
- IQF Plump/1,000 mt

CERTIFICATIONS
- ISO 9001
- HACCP
- BRC
- GLOBALG.A.P.
- ORGANIC (EU, US)
- KOSHER

SOURCE OF RAW MATERIAL
- Domestic contract farming
Botanica Natural Products
PROMOTED BY SIPPO
Hall 4 | 4-561

Botanica Natural Products is an award-winning, family-owned social enterprise established in 2009 and located in rural Limpopo, South Africa. Their mission is to integrate the respectful use of indigenous plants, traditional knowledge and science to promote better skin health. Botanica identifies, produces and supplies indigenous plant extracts and oils in a socially and environmentally sustainable manner for personal care applications. These extracts are marketed to cosmetic and nutraceutical producers worldwide.

The company’s main business activity is the cultivation of the indigenous South African plant, Bulbine frutescens, to produce a unique range of specialty, organically certified active ingredients. This plant has been traditionally used for generations for its healing, soothing and moisturizing properties.

PRODUCTS & QUANTITIES PER YEAR
- Bulbine Frutescens leaf juice/50 t
- Moringa oil/2 t
- Moringa leaf powder/2 t
- Argan oil/12 t
- Portulacaria Afra leaf juice/50 t
- Marula oil/5 t

CERTIFICATIONS
- ORGANIC (EU, US)

SOURCE OF RAW MATERIAL
- Own cultivation in Limpopo, South Africa
- Argan oil: wild harvesting in Agadir in Morocco
- Marula oil: wild harvesting in Namibia

ADDRESS
Botanica Natural Products
MR254 Canterbury Farm
PO Box 361 0909
Alldays
South Africa
Phone: +27 719 255 870
www.timola.co.za

CONTACT
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Phone: +27 823 729 765
w.coetsee@timola.co.za
Oribi Oils
PROMOTED BY SIPPO
Hall 4 | 4-561

Oribi Oils is a natural ingredient supplier to the cosmetic, health and food industries. The company supplies 100% pure, 100% traceable and 100% natural, organic essential oils (primarily Tea Tree oil): grown, steam-distilled, and packaged in South Africa and shipped worldwide.

Oribi Oils is on a journey to create jobs by developing a sustainable essential oils industry in South Africa; helping raise up “agri-entrepreneurs” in rural areas and creating employment. Through skills development, fairly-traded products and social support, the company is playing their part in reducing wealth and gender inequality. Oribi Oils is passionate about responsible agricultural practices and sound stewardship of natural resources.

PRODUCTS
- Tea tree oil
- Eucalyptus radiata oil
- Rosemary oil
- Lavendin oil
- Rose geranium oil

CERTIFICATIONS
- ORGANIC (EU, US)
- KOSHER

SOURCE OF RAW MATERIAL
- Steam distillation of cultivated crops, on the east coast of South Africa

ADDRESS
Oribi Oils
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Road D419, Oribi Flats, 4243, KwaZulu-Natal
Port Shepstone
South Africa
Phone: +27 (0) 877 000 221
www.oribiols.co.za
info@oribiols.co.za

CONTACT
Mr. Stuart Bateman
Phone: +27 829 659 362
stuart@oribiols.co.za
Skimmelberg Buchu and Rooibos

PROMOTED BY SIPPO

Hall 4 | 4-561

Skimmelberg is a family-owned company rooted in the local community with extensive experience gained over generations in the production of Buchu and rooibos products. As both growers and processors of their own produce, the company can ensure the highest standards throughout the entire production process. Skimmelberg firmly believes in biodiversity-friendly farming methods and is actively promoting sustainable practices.

Besides producing and exporting bulk and packaged Buchu and Rooibos products, Skimmelberg also does blended teas, contract packaging, and produces and exports essential oils. Skimmelberg has adopted environmentally friendly farming and production practices, working in harmony with nature by making use of its natural resources.

PRODUCTS & QUANTITIES PER YEAR

- Buchu leaf/50 mt
- Rooibos leaf/40 mt
- Buchu essential oil/1.3 mt
- Buchu powder/2 mt
- Buchu tea bag cut/2 mt
- Rooibus powder/3 mt
- Sutherlandia Cancer Bush/0.25 mt

CERTIFICATIONS

- ORGANIC (EU, US)
- GLOBALG.A.P.
- KOSHER

SOURCE OF RAW MATERIAL

- Own cultivation

ADDRESS

Skimmelberg Buchu and Rooibos
Witelskloof Farm
8135 Clanwilliam
South Africa
Phone: +27 274 821 771
www.skimmelberg.co.za
accounts@skimmelberg.co.za

CONTACT

Mrs. Ria Slabbert
Phone: +27 (0) 834 132 944
maria@skimmelberg.co.za
Established in 1982, the Agence de Promotion des Investissements Agricoles (APIA) is a Tunisian public institution run by the Ministry of Agriculture that was created to promote private investment in the fields of agriculture, fisheries and related services.

Based on its dedicated expertise, APIA supports its members in successfully implementing their respective projects.

In this context, APIA offers diverse services such as obtaining financial and tax benefits, assisting promoters in the compilation of investment and managerial records, matching Tunisian operators with potential foreign counterparts and the participation in trade fairs and exhibitions in Tunisia and abroad.

APIA’s vision is to improve the competitive advantages of the sector and to strengthen the industry’s positive image in the world market. APIA would very much welcome the opportunity to introduce German and European importers to profitable new trade opportunities with Tunisian suppliers at the Tunisian Country Pavilion at BioFach 2018.
Bio Orient

Hall 4 | 4-161

Founded in 2010, Bio Orient is a Tunisian company specialised in the extraction of natural vegetable and essential oils. Its products are organic, 100% pure and natural and exclusively of Tunisian origin. The raw materials are obtained from cultivated as well as wild plants and then cold-pressed in the company’s oil mill in the outskirts of the city of Sousse. Bio Orient’s vision is to focus on local natural resources to create economic and employment opportunities for the region.

With new high-quality products, the company is striving to enhance its position in the local market, working towards modernizing its production techniques and refining its international marketing strategy.

PRODUCTS
(quantities according to buyer’s demand)

- Vegetable oils (e.g. prickly pear seed, jojoba, aleppo pine, mastic, mustard, sweet almond, apricot, fenugreek, grape seed, bitter almond & olive)
- Essential oils (e.g. rosemary, eucalyptus, mint, thyme, myrtle, cypress & juniper)

CERTIFICATIONS
- ORGANIC EU
- ORGANIC NOP

SOURCE OF RAW MATERIAL
- Tunisian farmers, producer groups, cooperatives and collector groups

ADDRESS
Bio Orient
15, rue de Tunis Garibaldi
4000 Sousse
Tunisia
Phone: +216 73200650
Fax: +216 73200651
www.Bioorient.com.tn

CONTACT
Mr. Zied Ben Selma
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contact@bioorient.com.tn
commercial@bioorient.com.tn
Founded in 1970, Fermes Ali Sfar (F.A.S.) is a Tunisian family business specialized in the production of organic olive oil and the marketing of its own harvested products. The olives, which are cold-pressed by traditional machinery, come from the company’s own plantations. The olive groves are situated in the hills bordering the city of Zaghouan in northeastern Tunisia. F.A.S.’s olive oil was awarded the gourmet degree in the category of fruity green intense olive oil in the AVPA competition 2013 in France.

Fermes Ali Sfar is dedicated to provide the best quality and value to its customers. This requires a high-level customer satisfaction policy. Furthermore, the company strives to increase its share in the foreign market. The target niche of the company includes organic product stores and specialty stores of high-end gourmet products.

**PRODUCTS & QUANTITIES PER YEAR**
- Extra virgin olive oil/800,000 l
- Almonds dried/4 mt
- Fresh figs, pomegranates and prickly pears/between 1,5 and 10 mt according to fruit

**CERTIFICATIONS**
- ORGANIC EU
- ORGANIC NOP

**SOURCE OF RAW MATERIAL**
- All products are cultivated on the organic farm of F.A.S. under the company’s controlled quality management system.
Green Fruits S.A.

Hall 4 | 4-161

Green Fruits is a company located in the region of Kebili in southern Tunisia. In the hot and dry climate of the Kebili oasis, world-class Deglet Nour dates are cultivated by many small-scale farmers. It is these local farmers who are at the heart of Green Fruits’ activities; benefiting from training sessions on production methods and fruit selection. Green Fruits markets organic-certified dates, processed traditionally as dried or semi-dried fruits, on branch and pitted, but also adds value to the product by developing its many by-products, produced under high standards of hygiene and environmental protection in the processing plant situated in the shadow of the date palms of Kebili.

PRODUCTS & QUANTITIES PER YEAR
- Dates (on branch and pitted)/1,000 mt
- Date syrup and jam/20 mt
- Date powder/17 mt
- Date spread mixtures
- Energy bars based on dates

CERTIFICATIONS
- ORGANIC (EU, US, JAS)
- HACCP
- KOSHER
- HALAL
- ISO 9001, 22000

SOURCE OF RAW MATERIAL
- Partnerships with small-scale date farmers in the regions of Kebili and Douz
- Ingredients for product mixtures are purchased externally
Since 2010, Herbiotech Aroma is specialized in growing, air-drying and refining organic herbs and flowers in Tunisia. Grown on an area of 160 hectares, all Herbiotech Aroma products are 100% organic, pure and natural. Additionally, Herbiotech produces vegetable and essential oils on demand. The company’s production takes into account both environmental factors and corporate social responsibility requirements.

Herbiotech Aroma offers to its partners the possibility of securing their supply in organic herbs through a Grower-to-Business concept, within long-term collaborations. The company is managing its own lands and processing facility in order to ensure full traceability and transparency to its customers.

**PRODUCTS**
- Dried herbs (e.g. dill, parsley, basil, peppermint, olive leaves, cilantro)
- Olive oil
- Black cumin seed oil
- Essential oils (e.g. rosemary, thyme)

**CERTIFICATIONS**
- ORGANIC (EU, NOP, JAS)
- KOSHER
- ISO 22000 (in process)

**SOURCE OF RAW MATERIAL**
- Cultivation on the company’s own agricultural plantations
- Long-term contract with a producer
- Contracts with communities for wild collection of herbs
Founded in 2005, Nopal Tunisie is a Tunisian company specialized in the production, processing, and export of organic prickly pear to cosmetic, healthcare, and food industry markets. The sister company Punica Ingredients, founded recently in 2016, specializes in the valorisation of all products derived from the pomegranate. Nopal’s farms, which are located in the heart of Tunisia near Kasserine, cover around 198 hectares of cultivated land.

Nopal’s mission is to offer products in conformity with its customers’ preferences. This entails farming according to the organic farming mode and constantly monitored quality control mechanisms. Nopal Tunisie is dedicated to provide the best quality to its clients worldwide.

**PRODUCTS & QUANTITIES PER YEAR**
- Prickly pear seed oil/5 mt
- Prickly pear pulp/500 mt
- Dried pomegranate arils/50 mt
- Other extracts of prickly pears and pomegranates

**CERTIFICATIONS**
- ORGANIC (EU, US)
- COSMOS
- KOSHER

**SOURCE OF RAW MATERIAL**
- Local farmers and cooperatives
Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)

Hall 4 | 4-561

At BIOFACH 2018, together with IPD, GIZ provides an overview of our engagement in organic agriculture worldwide. We share project experiences and discuss possibilities for future cooperation with the private sector.

ABOUT US
GIZ is a global service provider in the field of international cooperation for sustainable development with over 50 years of experience. It supports the German Government, in particular the Federal Ministry for Economic Cooperation and Development (BMZ), and other clients in around 130 countries in achieving their development objectives.

GIZ works with its partners to develop effective solutions that improve the living conditions of people in our partner countries sustainably.

GET IN TOUCH WITH US
You can find detailed information about the GIZ and its worldwide activities at www.giz.de
Multi Stakeholder Cooperation

Hall 4 | 4-561

GREEN INNOVATION CENTRES FOR THE AGRICULTURE AND FOOD SECTOR
Germany supports the development of 14 green innovation centres for the agriculture and food sector – 13 in Africa and one in India. They are part of the special “one world, no hunger” initiative.

The green innovation centres promote the introduction and spread of innovations along various chains – from the field to the plate. In this context, the green innovation centres integrate principles of organic agriculture and aim at increasing the productivity and revenues of 860,000 small-scale farmers together with various partners from the public and private sector, civil society and research institutes by 2022.

DEVELOPPP.DE
Are you looking to do business in developing countries? Piloting innovative bio products? Safeguarding value chains? Raising your supplier standards? develoPPP.de was set up by the German Federal Ministry for Economic Cooperation and Development (BMZ) to foster the involvement of the private sector at the point where business opportunities and development policy initiatives intersect.

As part of the programme, DEG, GIZ or sequa provide companies investing in developing and emerging countries with professional and financial support to drive innovative projects that generate long-term benefits for local people.

Find out more at www.develoPPP.de
Founded in 2009, 100% Amazonia is a Brazilian company based in the Amazon. We specialize in supplying resources from the Amazon forest and transform them into unique ingredients for supplements, food and beverages, and also natural cosmetics. Until now, our products have reached 54 countries. Our main markets are Europe, Asia and America. Sustainability drives us. We understand that connecting the forest and the market is an essential step towards forest conservation. We offer solutions in renewable supply chain based on a portfolio with more than 40 products from 25 different species.

By respecting local culture and generating income for traditional communities, we build a bridge between Nature and Mankind, encouraging and promoting sustainability in the Amazon rainforest.

**PRODUCTS & QUANTITIES PER YEAR**
- Frozen acai puree/350 mt
- Frozen acai with guarana/550 mt
- Organic acai oil/300 kg
- Organic guarana powder/8 mt
- Organic acerola powder/250 kg
- Cupuacu natural butter/800 kg
- Cocoa natural butter/200 kg
- Murumuru natural butter/1.5 mt
- Organic guarana beans/8 mt

**CERTIFICATIONS**
- ISO 9001
- ORGANIC (EU, US, Korea)

**SOURCE OF RAW MATERIAL**
- Brazilian Amazon
Api Jamu GmbH

Hall 4 | 4-561

The Api Jamu GmbH has a strong connection to Sri Lanka. The reason is that Julia Huthmann, the founder, was living there when she started the company. The vision of her company is to emphasize sustainable supply chain management through direct trade, vertical integration and ecological and social standards. Therefore, organic farming is a main requirement for the Api Jamu GmbH because as a system it provides so many benefits to the farmer as well as for the planet.

The first product was young jackfruit in brine that is becoming a trend for vegetarians and vegans because of the meaty texture. It is sold under the brand Jacky F.

**PRODUCT**
- Young jackfruit in brine

**CERTIFICATIONS**
- ORGANIC EU

**SOURCE OF RAW MATERIAL**
- Contract farmers all over Sri Lanka
Gebana Togo Sarl

Hall 4 | 4-561

Gebana Togo is part of the Gebana group. The company operates for eight years in Togo and intervenes in the field of organic and fair trade products such as cocoa, coffee, soy and dried fruits. Gebana Togo’s aim is to contribute to the development of long-term producer networks, to promote organic and fair farming, to support producers technically and financially and to guarantee them a secure market.

Gebana Togo has a staff of 57 agents, 70% of whom are agronomists and supervise more than 3600 producers. The company is working on the basis of a privileged and transparent relationship of trust.

PRODUCTS & QUANTITIES PER YEAR
- Soy beans/3,500 mt
- Cocoa beans/410 mt
- Coffee/100 mt
- Dried pineapple /50 mt

CERTIFICATIONS
- ORGANIC (EU, US)
- FAIRTRADE

SOURCE OF RAW MATERIAL
- Togo
LABEL D’OR has a strong commitment to organic agriculture and also a desire to support the sustainable development of agriculture in Togo. In order to meet the requirements of our customers, our company has set up a large network of producers, with the aim not only to link to international markets, but also to orient them towards a sustainable and responsible agriculture.

Our flagship products are soybeans and pineapple, with quantities that have risen to 2,000 mt and 700 mt respectively. We also offer solo papaya but in lower quantities. Our products are commercialized through our core name LABEL D’OR, but also through our sister companies BIO NATURA PROD SARL and JUS DELICE SA.

**PRODUCTS & QUANTITIES PER YEAR**
- Pineapple/700 mt
- Mango/20 mt
- Avocado/75 mt
- Solo Papaya/105 mt
- Soy beans/2,000 mt

**CERTIFICATIONS**
- ORGANIC (EU, US)

**SOURCE OF RAW MATERIAL**
- Own production and contracts with small producers in the maritime, plateaux and central regions of Togo
Floorplan
### Opening Times for Visitors

<table>
<thead>
<tr>
<th>Day</th>
<th>Date</th>
<th>Time</th>
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<tbody>
<tr>
<td>Wednesday</td>
<td>February 14, 2018</td>
<td>09.00 – 18.00</td>
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<tr>
<td>Thursday</td>
<td>February 15, 2018</td>
<td>09.00 – 18.00</td>
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<tr>
<td>Friday</td>
<td>February 16, 2018</td>
<td>09.00 – 18.00</td>
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<tr>
<td>Saturday</td>
<td>February 17, 2018</td>
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### How to get there

**TRAVEL BY PUBLIC TRANSPORT**

You can reach the exhibition centre Nuremberg quickly and easily by public transport. The "Messe" stop on the U1 underground line is directly opposite the Mitte entrance of the exhibition centre.

From the Central Station, please take the U1 towards Langwasser-Süd. From the airport, take the U2 towards Röthenbach and change to the U1 towards Langwasser-Süd at the Central Station.

**JOURNEY TIMES AND FARES**

- Journey time from the airport: 25 minutes
- Journey time from the Central Station: 8 minutes
- Fare zone A (EUR 3 per journey)