IPD at BIOFACH/ VIVANESS 2017

MEET RELIABLE SUPPLIERS FROM EGYPT, INDONESIA, KYRGYZSTAN, NEPAL, PERU AND TUNISIA
NUREMBERG | 15 – 18 FEBRUARY 2017
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### PERU

**Exhibitor:** CGS General Distribution SAC  

### TUNISIA

**Partner:** Agence de Promotion des Investissements Agricoles (APIA)  

**Exhibitors:**  
- Fermes Ali Sfar  
- Green Fruits S.A.  
- Herbiotech Aroma  
- Nopal Tunisie/Punica Ingredients  
- Sabra Olive Oil  

**Visitor:** Natura Laboratoire  

**Partner:** UNIDO – PAMPAT project Tunisia  

**Exhibitors:**  
- Tunisia Agroline  
- Bio Orient  
- Omega Tunisie  

### GIZ

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH  

Multi Stakeholder Cooperation:  
- Green Innovation Centres – developp Programm  
- Standards in the Southeast Asian Food Trade (SAFT): Haldin Pacific Semesta PT  
- German-Danish Support to Agriculture and Rural Economic Development in Disadvantaged Areas (SARED): Lujz Group Reci Prodhimtar  

### BIOFACH 2017

Floorplan  

Opening times
## Product Finder

### COCONUT PRODUCTS
- **Coconut chips:** Aliet Green 11
- **Coconut sugar:** Coco sugar 9, Aliet Green 11, Mitra Abadi 12
- **Coconut syrup:** Aliet Green 11, Mitra Abadi 12

### DRIED FRUITS & BERRIES
- **Banana:** Aliet Green 11
- **Dates:** Green Fruits 22
- **Golden berries:** CGS 19
- **Guava:** Aliet Green 11
- **Mango:** Aliet Green 11
- **Mix fruits:** Mitra Abadi 12
- **Papaya:** Aliet Green 11
- **Pomegranate arils:** Nopal Tunisie 24

### DRIED HERBS & SPICES
- **Aniseed:** Harraz 8
- **Basil:** Harraz 8
- **Black Cumin Seed:** Harraz 8
- **Chamomille:** Shangrila 18
- **Cardamom:** Shangrila 18
- **Coriander:** Shangrila 18
- **Curry leaves:** Satya 17
- **Dill leaves:** Herbiotech 23, Harraz 8
- **Dog rose:** Bio Farmer 14
- **Fennel:** Harraz 8
- **Fenugreek:** Harraz 8
- **Garlic:** Shangrila 18
- **Ginger:** Shangrila 18, Satya 17
- **Globe amaranth:** Shangrila 18
- **Hibiscus:** Harraz 8
- **Lemongrass:** Shangrila 18, Harraz 8
- **Majoram:** Harraz 8
- **Morel:** Satya 17, Vega Plus 13
- **Mustard:** Shangrila 18
- **Olive leaves:** Herbiotech 23
- **Orange peel:** Shangrila 18
- **Parsley:** Herbiotech 23, Harraz 8
- **Peppermint leaves:** Herbiotech 23, Shangrila 18, Harraz 8
- **Sage:** Harraz 8
- **Sesame seed:** Harraz 8
- **Sichuan pepper:** Satya 17
- **Spearmint:** Harraz 8
- **Thyme leaves:** Herbiotech 23, Harraz 8
- **Turmeric:** Shangrila 18, Satya 17

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- **Cinnamon:** Everest Aroma 16, Satya 17
- **Citronella:** Everest Aroma 16
- **Cypress:** Bio Orient 29
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- **Myrtle:** Bio Orient 29, Natura Laboratoire 26
- **Neroli:** Natura Laboratoire 26
- **Palmarosa:** Everest Aroma 16
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- **Thyme:** Bio Orient 29
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- **Wintergreen:** Everest Aroma 16

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- **Prickly pear pulp:** Nopal Tunisie 24

### FRESH FRUITS & VEGETABLES
- **Apricots:** Vega Plus 13
- **Figs:** Fermes Ali Sfar 21
- **Table olives:** Fermes Ali Sfar 21
- **Pomegranate:** Fermes Ali Sfar 21
- **Prickly Pear:** Fermes Ali Sfar 21

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- **Acorus calamus:** Satya 17
- **Berberis aristata:** Satya 17
- **Berberis aristata:** Satya 17
- **Emblica officinalis:** Satya 17
- **Lycopodium clavatum:** Satya 17
- **Orchis masculam:** Satya 17
- **Picrorhiza kurra:** Satya 17
- **Soapnut (Sapindus mukurossi):** Satya 17
- **Swertia chirata:** Satya 17
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### Natural Powder
- **Cacao**: CGS 19
- **Chia**: CGS 19
- **Date**: Green Fruits 22
- **Lucuma**: CGS 19
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- **Quinoa**: CGS 19
- **Sachi Inchi**: CGS 19
- **Yacon**: CGS 19

### Natural Snacks
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- **Date energy bars**: Green Fruits 22

### Nuts, Seeds, Grains & Pulses
- **Almonds**: Fermes Ali Sfar 21
- **Cashew Nuts**: Mitra Abadi 12
- **Cashew Nuts Coated in Coconut Sugar**: Mitra Abadi 12
- **Chia**: CGS 19
- **Chickpeas**: Bio Farmer 14
- **Horse beans**: Fermes Ali Sfar 21
- **Kidney beans**: Vega Plus 13
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- **Anis tea**: Harraz 8
- **Arabica coffee**: Shangrila 18
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- **Grape seed**: Bio Orient 29

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- **Cashew butter**: Mitra Abadi 12
- **Massage oil mixtures**: Agroline 28
- **Prickly pear vinegar**: Agroline 28

### Syrups & Sweeteners
- **Date syrup**: Green Fruits 22
- **Date jam**: Green Fruits 22
- **Date spread**: Green Fruits 22
THE IMPORT PROMOTION DESK PRESENTS SELECTED EXPORTERS FROM INDONESIA, KYRGYZSTAN, NEPAL, PERU AND TUNISIA AT BIOFACH 2017.

All companies were carefully selected and then readied by the IPD to commence export to the European market. They meet international quality standards and are equipped with the necessary certificates. Additionally, we work with a network of international organisations in Europe and our partner countries.

On the following pages you will find detailed information about these companies and our partners.

The IPD establishes direct contact to these new suppliers and organises b2b meetings at the trade fair.
THE IPD IS YOUR PARTNER FOR IMPORT PROMOTION IN GERMANY.
We connect European importers with exporters from selected developing countries and emerging nations.

The IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. The IPD is funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

Our goal is the sustainable and well-structured import promotion of special products from selected partner countries – under compliance with high quality, social and environmental standards. We have the contacts, information and communication channels to reliable suppliers in our partner countries. Additionally, we work with a network of international organisations in Europe and our partner countries.

By connecting you to the right exporters, we help you to profit from time-, cost- and risk-optimized sourcing.

You can find detailed information about the IPD and our individual services at www.importpromotiondesk.de
Harraz for Food Industry & Natural Products

Hall 4 | 4-531

FACTS & FIGURES
Harraz is a family-owned company, established in 1939. The founder Mr. Abdel Rahman Harraz was a herbalist and started with herb trading and herbal medicine. He was well known in his field and fostered the knowledge of herbal medicine in Egypt.

PRODUCTS & SERVICES
The company produces herbs and spices (e.g. black cumin seed, hibiscus and sage), tea (e.g. anis, moringa and chamomile), cold-pressed oils (e.g. black cumin, jojoba, pomegranate seed) as well as selected instant natural drinks.

MISSION & VISION
With the development of science and the modern trend to return to nature and herbal medicine, Harraz develops continuously further in order to meet modern standards and develop high quality products.
PT Coco Sugar Indonesia

Hall 4 | 4-669

FACTS & FIGURES
PT Coco Sugar Indonesia is located in the Banyumas region of the Indonesian island of Java, the centre of the country’s coconut sugar production. The company is the first and only coconut sugar manufacturing company in Indonesia that is certified FSSC 22000 for food safety management.

PRODUCTS & SERVICES
PT Coco Sugar Indonesia offers organic unrefined coconut sugar and is currently working on including coconut flower nectar in its portfolio as well. Rich in minerals, coconut sugar is known for possessing a low score on the glycaemic index. All products are certified as organically produced and non-GMO, i.e. free from preservatives or chemicals.

MISSION & VISION
PT Coco Sugar Indonesia’s corporate philosophy includes a social responsibility policy that favours Fairtrade conditions for the Indonesian coconut farmers supplying the raw material. The company is also committed to protecting the local environment to guarantee a high-quality produce.
Centre for the Promotion of Imports from developing countries (CBI)

CBI is an agency of the Ministry of Foreign Affairs of the Netherlands. CBI (Centre for the Promotion of Imports from developing countries) contributes to sustainable economic development in developing countries through the expansion of exports from these countries. CBI is the expert in export development and export promotion from developing countries.

For more information please visit the website www.cbi.eu

CBI approaches the value chain as a system in which all stakeholders are interconnected.

To optimally improve export promotion CBI works on:

+ Export Coaching
+ Institutional Development
+ Human Resource Development

Moreover, Europe offers lots of opportunities for exporters. CBI offers EU market information for exporters to take advantage of these opportunities.

If you wish to have more information about the running programs, have questions about exporting to the EU or how CBI operates, please contact CBI via www.cbi.eu and fill out the contact form.
Aliet Green

FACTS & FIGURES
Founded in 2009 in Yogyakarta, Indonesia, Aliet Green is a social enterprise dealing with the processing, marketing and export of natural, organic and fair trade certified products from Indonesia. Aliet Green stands for natural, organic and specialty foods that are characterised by high quality, reliable services as well as a business operation that specifically respects gender equality.

PRODUCTS & SERVICES
As a pioneer in the processing and supply of the first organic and fair trade certified coconut sugar in Indonesia, Aliet Green is also presenting other coconut product varieties, a new range of fresh commodities (e.g. ginger, turmeric, mango ginger, specialty banana), natural and organic dried fruits and chips, salacca coffee and a range of infused coconut sugar.

MISSION & VISION
Aliet Green concentrates on local resources as well as traditional knowledge and skills to offer new, unusual and rare products to the world. Furthermore, the organisation promotes healthy farming with ethical values and strives to empower women to participate in the Indonesian agricultural society.
Profil Mitra Abadi

Hall 4 | 4-571

FACTS & FIGURES
Profil Mitra Abadi (PMA) was founded in 2005 and became one of the pioneers in producing organic products in Indonesia. Its cooperation with more than 800 cashew farmers, 300 peanut farmers and 2,400 coconut sugar farmers allows PMA to ship more than 200 tonnes of pure organic coconut sugar a month. Managing around 100 employees today, the company has grown exponentially over the years.

PRODUCTS & SERVICES
PMA is a producer and distributor of organic cashew nuts, coconut sugar, stripped jungle peanuts and other premium organic snacks. The Lewi’s Organics range is produced by PMA for the Indonesian markets. In partnership with several international brands and distributors, PMA also exports to Europe, the US and other foreign markets. Beyond providing its customers with premium organic snacks, PMA also offers services along the value chain to organic food importers as well as distributors around the globe.

MISSION & VISION
Concordant with the company’s name (‘mitra abadi’ means ‘everlasting partner’), PMA’s activities are founded on a strong partnership with the local farmers. Together they implement organic farming methods to ensure the sustainability of the environment. This commitment to the environment and the well-being of local growers has earned PMA the Organic and Social Fair Trade Certification from the Institute of Marketecology (IMO) and certification from USDA Organic, Organic Indonesia and HACCP Standard.

PRODUCTS
Coconut sugar, cashew nuts coated in coconut sugar, coconut syrup, cashew nuts & cashew nut butter, local peanuts, stripped jungle peanuts, dehydrated organic dry fruits

CERTIFICATION
HACCP, ORGANIC EU, ORGANIC US, FAIRTRADE, KOSHER

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Vega Plus LLC

**Hall 4 | 4-669**

**FACTS & FIGURES**
Vega Plus is Kyrgyzstan's leader in the industrial processing and export of natural forest walnut products, as well as dried fruits and mushrooms. As a principal supplier with more than 10 years of experience, the company produces premium in-shell walnuts, walnut kernels, dried prunes and apricots, and dried morels. Vega Plus exports over 10,000 tons to Turkey, Iran, Iraq, Israel, China and Russia.

**PRODUCTS & SERVICES**
Vega Plus produces mainly walnuts from natural mountain forests, which are also rich in mushrooms, various fruits such as prunes and apricots, pistachios and capers. Vega Plus processes and exports value-added products utilizing Kyrgyzstan's excellent natural resources.

**MISSION & VISION**
Vega Plus provides customers with excellent food products from Kyrgyzstan and superior customer service based on long-term cooperation and mutual trust. The company's mission is to raise awareness for Kyrgyzstan's nutritious natural ingredients; its goal is to be recognized internationally as a leading supplier of walnut products and dried fruits.

**PRODUCTS**
Walnuts, dried fruits (apricots, prunes), dried mushrooms, capers

**CERTIFICATION**
HACCP

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Bio Farmer

**Hall 7 | 7-346**

**FACTS & FIGURES**
The Agricultural Commodity and Service Cooperative (ACSC) Bio Farmer was founded in the Kyrgyz province of Jalal-Abad in 2007 with the support of Helvetas Swiss Intercooperation.

Bio Farmer was the first cooperative in the country to receive an IMO certificate for organic production and one of the first cooperatives in Asia to be awarded the Fair-Trade certificate by FLO-CERT Germany.

By the beginning of 2015, Bio Farmer had 1,420 members and covered a total area of 2,850 hectares. The cooperative works almost exclusively with smallholders (98%), who own less than 2 hectares.

**PRODUCTS & SERVICES**
Bio Farmer offers the following services to its members: Trainings in organic and fair trade farming, organic and fair trade certification, provision of quality seeds for organic cotton and rotational crops through a seed fund, financial credit support, logistics support in pre- and postharvest, processing, packaging & storage, marketing as well as organic production development through pilot studies.

**MISSION & VISION**
Organic farming enriches your life!
THE GERMAN SUPPORT TO THE VALUE CHAIN OF MEDICINAL AND AROMATIC PLANTS IN NEPAL

“Sustainable Economic Development and Trade” is one of the focus areas of German Development Cooperation in Nepal. The Medicinal and Aromatic Plants (MAPs) sector, identified as a priority product by the Nepal Trade Integration Strategy (NTIS), plays an important role in the economy of Nepal.

Under the guidance of the Government of Nepal (GoN), the “Inclusive Development of the Economy Programme” (INCLUDE) and the “Trade Promotion Programme” (TPP) support the promotion of the MAPs sector and aim at systemic improvement of performance capabilities of value chain actors. While INCLUDE supports increased production and processing, TPP aims at developing export capacities and market access of MAPs products. The programmes are both supported by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ).

Integrated in INCLUDE and TPP are activities of the “Implementing the NTIS in the Sector of MAPs” (IN-MAPS) project, which is financed by the Enhanced Integrated Framework with additional support from BMZ and GoN. Working closely together with private and public stakeholders, the activities for the MAPs sector are mainly conducted in selected districts of the Mid- and Far-Western regions of Nepal.
Everest Aroma

Hall 4 | 4-669

FACTS & FIGURES
Everest Aroma is a Nepal-based manufacturer of distilled essential oils made from organically grown spices and herbs. The company combines traditional manufacturing methods with modern on-site distillation technology. Through this system Everest Aroma can maintain the natural purity of the essential oils it offers and guarantee that its products are of the highest quality.

PRODUCTS & SERVICES
Everest Aroma cultivates and collects the naturally growing herbs and spices from the Himalayan regions to manufacture essential oils according to organic EU and USDA standards. The company supplies these organic certified essential oils to different parts of the world both in bulk as well as in smaller quantities depending on the requirements of the customer.

MISSION & VISION
The company’s mission is to globally deliver natural essences made from Himalayan herbs and spices that retain their natural flavours.
Satya International

Hall 4 | 4-669

FACTS & FIGURES
Satya International is an exporter of herbs, essential oils, and spices. The company was established in 1995 with the objective to deliver best quality herbs from the Himalayas to customers worldwide. Based in Nepal, the company sources its raw materials directly from local farmers. The herbs are either sustainably collected or cultivated in rural areas.

PRODUCTS & SERVICES
Satya International’s portfolio comprises over 80 varieties of herbs grown in Nepal. The company’s herbs and forest products are used primarily in herbal medicine and cosmetics; the dry flowers in decorative products; and the essential oils in perfumes, aromatherapy products and medicines.

MISSION & VISION
Satya International strives to provide high-quality, reasonably-priced products that are packaged and delivered according to the needs of the customers. The company is strongly committed to sustainable growth and social uplift through empowering women workers, creating employment opportunities and thus providing livelihood to the people of rural Nepal.
Shangrila Agro World

Hall 4 | 4-669

FACTS & FIGURES
Established in 2002, Shangrila Agro World Pvt. Ltd. (SAGRO) is a packaging, distribution & exporting company based in Nepal. SAGRO exports and distributes all organic agricultural products produced by the Kanchanjangha Tea Estate & Research Centre (KTERC), which is known as a pioneer in organic tea farming. SAGRO is an enterprise which is predominantly run by women and contributes 5% of its net profit to the social programs of KTERC.

PRODUCTS & SERVICES
SAGRO’s product portfolio includes organic green and black tea as well as spices (e.g. ginger, cardamom, chili, garlic, turmeric, coriander, mustard) and herbs (e.g. orange peel, lemongrass, globe amaranth, mint).

MISSION & VISION
SAGRO strives to bring natural plants from remote Nepalese villages to the rest of the world. A business intent on making a difference, SAGRO ties its business success to the economic uplift of the poor. Shangrila is committed to helping rural farmers compete in the global market without depriving them of their self-respect and dignity.
CGS General Distribution SAC

Hall 4 | 4-669

FACTS & FIGURES
For over 16 years CGS General Distribution has had an uncompromising commitment to offer only the purest herbal-based products, fruits, grains and roots available. The company believes that true health, as well as true beauty, can only be achieved through proper nourishment. This is the reason why the company chose to select their products from Peru.

PRODUCTS & SERVICES
The production of CGS follows internationally recognized standards such as HACCP and Organic EU and USDA. In cooperation with farmer associations CGS produces different plant powders (e.g. lucuma, maca, quinoa, cacao, yacon, chia, sacha inchi) and dried golden berries.

MISSION & VISION
CGS is committed to sustainable farming that complies with HACCP regulations and organic production standards. With its high-quality products the company wants to enter the European market in the near future.
Agence de Promotion des Investissements Agricoles (APIA)

Hall 5 | 5-367

FACTS & FIGURES
Established in 1982, the Agence de Promotion des Investissements Agricoles (APIA) is a Tunisian public institution run by the Ministry of Agriculture that was created to promote private investment in the fields of agriculture, fisheries and related services. Based on its dedicated expertise, APIA supports its members in successfully implementing their respective projects. In this context, APIA offers diverse services such as obtaining financial and tax benefits, assisting promoters in the compilation of investment and managerial records, matching Tunisian operators with potential foreign counterparts and the participation in trade fairs and exhibitions in Tunisia and abroad.

MISSION & VISION
APIA’s vision is to improve the competitive advantages of the sector and to strengthen the industry’s positive image in the world market. APIA would very much welcome the opportunity to introduce German and European importers to profitable new trade opportunities with Tunisian suppliers at the Tunisian Country Pavilion at BioFach 2017.
Fermes Ali Sfar

Hall 5 | 5-367

FACTS & FIGURES
Founded in 1970, Fermes Ali Sfar (F.A.S.) is a Tunisian family business specialized in the production of organic olive oil and the marketing of its own harvested products. The company triturates an average of 800 tons of olives per year, which corresponds to the production of 170,000 liters of olive oil. In order to enhance its product portfolio, the company has created a new brand “Tesoro del Rio”, pooling various activities of the chain from production to distribution.

PRODUCTS & SERVICES
F.A.S. produces organic extra virgin olive oil certified by Ecocert. The cold-pressed olives come from the company’s own plantations which are situated in the hills bordering the city of Zaghouan (northeastern Tunisia). The organic extra virgin olive oil is available in two product lines.

F.A.S.’s olive oil was awarded the gourmet degree in the category of fruity green intense olive oil in the AVPA competition 2013 in France.

MISSION & VISION
Fermes Ali Sfar is dedicated to provide the best quality and value to its customers. This requires a high-level customer satisfaction policy. Furthermore, the company strives to increase its share in the foreign market. The target niche of the company includes organic product stores and specialty stores of high-end gourmet products.

PRODUCTS
Extra virgin olive oil, table olives in brine, figs, pomegranates, almonds, horse beans, prickly pears

CERTIFICATION
ORGANIC EU, ORGANIC US

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FACTS & FIGURES
Green Fruits is a company located in the region of Kebili in southern Tunisia, one of the last outposts before the Saharan desert begins. In the hot and dry climate of the Kebili oasis, world-class Deglet Nour dates are cultivated by many small-scale farmers. Local farmers are at the heart of Green Fruits’ activities, benefiting from training sessions on production methods and fruit selection.

PRODUCTS & SERVICES
Green Fruits markets organic-certified dates processed traditionally as dried or semi-dried fruits, on branch and pitted, but also adds value to the product by developing its many by-products. Date syrup, powder, paste, jams and spreads are some of the company's innovations, produced in the processing plant situated in the shadow of the date palms of Kebili.

MISSION & VISION
The company collaborates intensely with small-scale farmers in order to deliver the high quality products demanded by its clients and to meet its own high standards of hygiene and environmental protection.
Herbiotech Aroma

Hall 5 | 5-367

FACTS & FIGURES
Since 2010, Herbiotech Aroma is specialized in growing, air-drying and refining organic herbs and flowers in Tunisia. Further activities include the production of organic vegetable oils and essential oils. Grown on an area of 160 hectares, all Herbiotech Aroma products are 100 % organic, pure and natural. Exclusively of Tunisian origin, they are obtained mainly from cultivated as well as collected plants for some special items. Their production takes into account both environmental factors and fair trade requirements.

PRODUCTS & SERVICES
Herbiotech Aroma offers to its partners the possibility of securing their supply in organic herbs and oils through a Grower to Business (GtoB) concept, within long-term collaborations. The company is managing its own organic lands and processing facility in order to ensure full traceability and transparency to its customers. Since 2012 the company exclusively offers organic high-quality natural ingredients and cold-pressed oils. Other than the main farming operations, which are mechanically operated by specialized machinery, special crops are manually operated thanks to a group of workers.

MISSION & VISION
By means of appropriate climate conditions, modern farming and industrial processing technology, Herbiotech Aroma is continuously striving to provide the highest quality of herbs and oils to its customers without interruption. Convinced of the principle of organic farming, Herbiotech Aroma’s team takes pleasure in providing its partners exclusively with the healthiest organic ingredients.

PRODUCTS
Dried herbs, dried dill leaves, dried parsley, peppermint dried leaves, dried olive leaves, dried cilantro, dried basil, black cumin seed oil, high polyphenol extra-virgin “chetoui” olive oil

CERTIFICATION
ORGANIC EU, ORGANIC US, ORGANIC JAS, KOSHER, ISO 22000 (in process)

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EXHIBITOR
from Tunisia
Nopal Tunisie/Punica Ingredients

Hall 5 | 5-367 + Hall 7 | 7A-359

FACTS & FIGURES
Founded in 2005, Nopal Tunisie is a Tunisian company specialized in the production, processing, and export of organic prickly pear to cosmetic, healthcare and food industry markets. The sister company Punica Ingredients, founded recently in 2016, specializes in the valorization of all products derived from the pomegranate. Nopal’s farm, which is located in the heart of Tunisia near Kasserine, covers around 198 hectares of cultivated land.

PRODUCTS & SERVICES
Nopal Tunisie and Punica Ingredients offer a variety of products. For example the company provides the cosmetic industry with organic prickly pear seeds oil. This precious oil is obtained by a first cold pressure of prickly pear seeds and has an exceptional composition of more than 80% of unsaturated fatty acid, and a high rate of tocopherols. In addition, the product portfolio includes prickly pear pulp, dried pomegranate arils and other extracts of prickly pear and pomegranate.

MISSION & VISION
Nopal’s mission is to offer products in conformity with its customers’ preferences. This entails farming according to the organic farming mode and constantly monitored quality control mechanisms. Nopal Tunisie is dedicated to provide the best quality to its clients worldwide.

PRODUCTS
Prickly pear seed oil, prickly pear pulp, dried pomegranate arils, other extracts of prickly pears and pomegranates

CERTIFICATION
ORGANIC EU, ORGANIC US, COSMOS, KOSHER

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Sabra Olive Oil

Hall 5 | 5-367

FACTS & FIGURES
Sabra Olive Oil is a long-established family business whose products are made with traditional expertise passed down through generations and using olives from the firm’s own groves located in Tunisia’s Kairouan basin in the heart of the country, an area renowned for its exceptionally rich soil.

PRODUCTS & SERVICES
Abada Olive Oil is named after master blacksmith Amor Abada who was driven by passion and mystery. It is a high quality cold-pressed oil produced by dedicated traditionalists from carefully selected quality fruit before being extracted flawlessly, using modern techniques. The product is available in a conventional and organic version.

MISSION & VISION
Committed to excellence, the firm strives to follow in the footsteps of Amor Abada and produce their “liquid gold” with traditional artistry.

The company has made it a mission to ensure that every single bottle of Abada olive oil is perfectly balanced with minimal acidity to enhance a fruity taste and rich flavour.
FACTS & FIGURES
Natura Laboratoires is a recently founded company from Tunisia. Based in Nabeul, the company is specialised in natural and ecological products for aromatherapy. The steam distillation of herbs is done by modern equipment in order to extract pure essential oils. Furthermore, Natura Laboratoires’ distillery also produces hydrosols and florasols. In its own laboratory, tests and experiments can be made in order to develop new and innovative products.

PRODUCTS & SERVICES
Natura Laboratoires offers a variety of products. Essential oils can be offered extracted from rosemary, myrtle, cypress or even mastic. These plants are also used to produce Natura Laboratoires’ hydrosols. Florasols of jasmin, rose, neroli and geranium complete the product range of the company, as well as the development of new extracts such as olive leave extract or grape extract (resveratrol).

MISSION & VISION
Natura Laboratoires’ philosophy is to produce pure and natural products, respecting the environment, the ecological system and biodiversity. The company envisages to work fair and socially responsible, always cooperating with local groups and in particular with rural women in order to support them in extracting the raw materials from their regions. Natura Laboratoires is looking for new export markets and partners to develop the business, to constantly improve quality, to diversify the range of possible oils and extracts and to ameliorate the production processes.
The market access facilitation project for typical Tunisian agroindustrial products (PAMPAT) is being implemented by the United Nations Industrial Development Organization (UNIDO) in collaboration with the Tunisian Ministry of Industry and Trade and the Ministry of Agriculture and is being financed by the Swiss State Secretariat for Economic Affairs (SECO). Within the prickly pear value chain, the project assists farmers and processing companies to obtain organic certification, diversify product offer and access markets.

At the VIVANESS 2017, the project features Organic Prickly Pear Seed Oil. Organic Cactus Seed Oil is an appreciated Tunisian export product. This cosmetic ingredient, which is rich in vitamin E and omega 6, is specially known for its beneficial dermatological properties. An increasing number of Tunisian companies produce beauty products made of prickly pear derivatives. Tunisia is one of the countries worldwide with most cactus plantations, which explains the strategic potential of the sector for the local economy. A sectoral promotion plan is currently being implemented by the PAMPAT project in collaboration with the Tunisian Ministry of Agriculture and the private sector to inform about the benefits and properties of organic cactus seed oil and the cosmetic products made thereof.

Five Tunisian companies will present their oils at the VIVANESS 2017!
FACTS & FIGURES
The foundation of Tunisia Agroline was based on the idea of processing traditional plants and fruits which have long demonstrated their therapeutic and cosmetic benefits.

PRODUCTS & SERVICES
The company offers a prickly pear cosmetics line which is 100% natural, i.e. contains no chemical or synthetic additives. This product line includes prickly pear seed oil (cactus oil), prickly pear vinegar and prickly pear seed powder. Furthermore, the company offers massage oil made of olive oil and aromatic herbs. Tunisia Agroline’s high-quality products are exported to cosmetic and pharmaceutical laboratories as well as to individuals.

MISSION & VISION
Tunisia Agroline’s mission is to offer products that satisfy its customers’ needs. This includes the use of constantly monitored product control mechanisms through a professional team of engineers and agronomists. The well-being and beauty of its customers is the company’s number-one priority.
Bio Orient

Hall 7 | 7A-359

FACTS & FIGURES
Founded in 2010, Bio Orient is a Tunisian company specialised in the extraction of natural vegetable and essential oils.

Its products are organic, 100% pure and natural and exclusively of Tunisian origin. They are obtained from cultivated and wild plants.

PRODUCTS & SERVICES
The product portfolio includes vegetable oils (e.g. prickly pear seed, jojoba, Aleppo pine, mastic), extra virgin olive oil and essential oils such as rosemary, eucalyptus, mint, thyme, myrtle, cypress and juniper.

MISSION & VISION
Bio Orient’s vision is to focus on local natural resources to create economic and employment opportunities for the region.

With new high-quality products, the company is striving to enhance its position and working towards modernising its production techniques and refining its international marketing strategy.
Omega Tunisie

FACTS & FIGURES
Established in 2010 and located in Sidi Bouzid, Tunisia, Omega Tunisie is specialized in the extraction of high quality vegetable oils for cosmetic and pharmaceutical applications. The company offers final consumer products as well as ingredients.

PRODUCTS & SERVICES
Omega Tunisie produces high quality natural and organic vegetable extracts from different oleaginous seeds, such as organic prickly pear seed, organic sweet almond, jojoba, black seed, sesame seed, linseed, fenugreek and Aleppo pine seed oil.

MISSION & VISION
In providing organic best quality products that comply with international standards at the best possible price, Omega Tunisie intends to become a leading ambassador of organic production and strives to continue its commitment to sustainable organic farming.
Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)

Hall 4 | 4-669

At BIOFACH 2017 GIZ – together with IPD – provides an overview of our engagement in the area of organic agriculture worldwide. We would like to share experiences from our projects and discuss possibilities for cooperation with the private sector.

ABOUT US
The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH is a global service provider in the field of international cooperation for sustainable development. GIZ has over 50 years of experience in a wide variety of areas, including economic development and employment, energy and the environment, and rural development. As a public-benefit federal enterprise, GIZ supports the German Government – in particular the Federal Ministry for Economic Cooperation and Development (BMZ) – and public and private sector clients in around 130 countries in achieving their objectives in international cooperation.

With this aim, GIZ works together with its partners to develop effective solutions that offer people better prospects and sustainably improve their living conditions.

GET IN TOUCH WITH US
You can find detailed information about the GIZ and its worldwide activities at www.giz.de
Multi Stakeholder Cooperation

GREEN INNOVATION CENTRES
Germany supports the development of 14 Green Innovation Centres in the Agriculture and Food Sector – 13 in Africa and one in India. They are part of the special “ONE WORLD, No Hunger” initiative. The Green Innovation Centres promote the introduction and spread of innovations along various value chains – from the field to the plate. In this context, the Green Innovation Centres integrate principles of organic agriculture and aim at increasing the productivity and revenues of 860,000 small-scale farmers together with various partners from the public and private sector, civil society and research institutes by 2021.

DEVELOPPP.DE
Are you looking to do business in developing markets? Piloting innovative bio products? Safeguarding value chains? Raising your supplier standards? develoPPP.de was set up by the German Federal Ministry for Economic Cooperation and Development (BMZ) to foster the involvement of the private sector at the point where business opportunities and development policy initiatives intersect.

As part of the programme, DEG, GIZ or sequa provide companies investing in developing and emerging countries with professional and financial support to drive innovative projects that generate long-term benefits for local people.

Find out more at www.develoPPP.de
Standards in the Southeast Asian Food Trade (SAFT)

Hall 4 | 4-669

SAFT is a GIZ project that supports the ASEAN Secretariat on the development and implementation of regional food standards for organic agriculture (ASOA) and good agricultural practices (ASEAN G.A.P.). The objective is to verifiably apply both standards in the ASEAN region, particularly in the production of fresh and processed fruits and vegetables. Among others, the program supports market linkages by matching suppliers with traders and retailers.

HALDIN PACIFIC SEMESTA PT

Founded in 1993, Haldin has established itself firmly as a manufacturer of natural, premium-quality products. Close to the source of its natural products, Haldin operates five manufacturing sites in Indonesia. With an annual capacity of 20,000 tons, the largest, and newest facility uses state-of-the-art continuous extraction to produce top-notch essences, liquid extracts, and high-quality spray dried products.

Haldin strives to be close to its customers. Through its international network of distributors and agents, Haldin has clients in more than 49 countries across the five continents. The company caters to the food and beverage as well as to the pharmaceutical and cosmetic industries with locally sourced and processed products. Haldin’s vision is to be a respectable leader in each product group and to provide premium quality natural ingredients to leading brands, both in Indonesia and worldwide.
German-Danish Support to Agriculture and Rural Economic Development in Disadvantaged Areas (SARED)

Hall 4 | 4-669

The SARED program supports its partners “to increase the viability of the rural economy in disadvantaged areas” addressing key bottlenecks or rural economic development like the lack of investment, limited access to financing, inadequate access to information and advisory services, and the low level of orientation to market needs. Among others, the program creates linkages between Albanian producers and European importers through B2B meetings and the promotion at Biofach 2017.

LUJZ GROUP
LUJZ Group is a producer group (cooperative) specialised in the cultivation of organic herbs from Koplik, Malesi e Madhe, Albania. The group is composed of 38 producers of lavender, sage and helichrysum, totalling 120 ha. Their philosophy is to work with nature in a sustainable way. The group strives to grow high quality herbs using a lot of experience and excellent natural conditions.

REÇI PRODHIMTAR
REÇI PRODHIMTAR is an innovative cooperative with 120 members. It was founded in April 2012 in the NorthWest of Albania (Malësi e Madhe). The Group is collecting and selling about 700 - 800 tons of chestnuts every year. Their performance excellence is based on trustful relationships providing value for their customers and their members by adding value to regional products.
OPENING TIMES FOR VISITORS

Wednesday | February, 15 | 2016 | 09.00 – 18.00
Thursday   | February, 16 | 2016 | 09.00 – 18.00
Friday     | February, 17 | 2016 | 09.00 – 18.00
Saturday   | February, 18 | 2016 | 09.00 – 17.00