



# *Commercial Timber Suppliers from Peru*



# Sustainable Timber from Peru

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It is widely known that the Amazon rainforest is one of the most diverse tropical forest ecosystems in the world, hosting several hundred timber tree species. However, the over-exploitation of only a few commercially valuable species - mainly driven by restricted consumer demand - has imposed severe pressure on the forests. Reducing the market pressure over this small group of commercial timber species is a major challenge for forest concessionaires, who strive to manage their forests in a responsible yet economically viable manner. Several lesser used timber species - some of them already being traded at local market level - often hold similar physical features and mechanical properties as internationally known commercial species.

On behalf of the Federal Ministry for Economic Cooperation and Development (BMZ), Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH and the Import Promotion Desk (IPD) have joined efforts in Peru. Together with the national export promotion agency PromPerú and the Peruvian Trade Office in Hamburg, a set of promising lesser used timber species for the German market have been identified together with Peruvian forest companies producing these species in a responsible and sustainable manner.

To promote these species and companies within the German market, data sheets have been developed that describe the characteristics and applications of 10 lesser used timber species from Peru. This brochure presents a contact list of Peruvian suppliers offering these timber species.

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content

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page 3-4: partners

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page 5-9: timber suppliers

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# PROMPERU

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## Peru's Export and Tourism Promotion Board

PROMPERU is a specialized technical agency responsible for formulating, approving, implementing and evaluating plans and strategies for the promotion of exportable goods and services, as well as domestic and inbound tourism.

It operates at a national and international level within the framework of its powers.

Its mission is to position Peru in the world by promoting its image, tourist destinations and value-added export products, thereby contributing to the country's sustainable and decentralized development.

One of its strategic objectives is to effectively contribute to sustainable growth and decentralized value-added exports. In order to achieve this goal, PROMPERU receives the cooperation of important institutions, like the Import Promotion Desk in Germany and ProAmbiente in Peru.



# PERUVIAN TRADE OFFICE

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## in Hamburg, Germany

As the official representation of the Peruvian Ministry of Trade and Tourism (MINCETUR), the Peruvian Trade Office in Hamburg promotes the import of Peruvian goods and services in Germany. It aims to attract German investments in Peru and serves as an information provider on mutual economic relations. At the same time, the commercial office targets the promotion of Peru as an ideal tourist destination for German travelers. Furthermore, the team in Hamburg fosters the establishment of the Peruvian cuisine in Germany as well as a favorable image of Peru.



# ProAmbiente

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## Contribution to the environmental objectives of Peru

Implemented by Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH on behalf of the Federal Ministry for Economic Cooperation and Development (BMZ), ProAmbiente is a German cooperation program, running from 2014 to March 2017 as a contribution to the environmental objectives of Peru. The program supports the integrated use of environmental policy instruments with a strong focus on forests and biodiversity in four main fields of activity:

- Protection and sustainable use of forests
- Environmental governance and environmental management
- Environmental and climate change funding
- Innovation in the field of biodiversity

The ProAmbiente program advises governmental partners on the implementation of environmental policy management systems using a multi-level approach. The aims are to improve the steering capabilities of the authorities responsible for the respective forest or environmental management systems and to promote joint, network-based knowledge and innovation arrangements on all political levels.

In the thematic area “Protection and Sustainable Use of Forests” ProAmbiente is focusing on activities with public and private forest sector actors in order to improve institutional framework conditions and to support legality, sustainability and competitiveness of the whole timber supply-chain.

Activities include for example policy advice to the recently established Peruvian National Forest Service (SERFOR) as well as technical assistance for frontrunner private sector actors.



Implementada por

**giz** Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

## Import Promotion Desk

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### BGA and Sequa Promote Imports from Emerging Markets and Developing Countries to Germany

In order to support German companies with comprehensive services and transparent information about importing products from emerging markets and developing countries, the Federation of German Wholesale, Foreign Trade and Services (BGA) in close cooperation with sequa has established the Import Promotion Desk (IPD). The IPD is funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

The IPD's objective is to consolidate the interests of German importers with those of exporters from emerging nations and developing countries. Sustainable suppliers from these regions can gain easier access to new markets via the IPD platform. German importers can optimise their purchasing structures and increase their product variety. IPD contributes to the establishment of sustainable business structures in the partner countries and provides importers with alternative purchasing opportunities and contacts. This contribution is facilitated by various IPD services such as matchmaking, selling missions, and capacity building for exporters with the assistance of experienced field partners.



# BOZOVICH

We are a global company with over 65 years of experience in harvesting, processing and distributing fine wood products around the world.

We are vertically integrated from our harvesting operations in Southern Peru all the way up to importing and wholeselling our products in Mexico and the US.

We also have branch offices for purchasing, quality control and selling our products in China, Taiwan & Brazil and representative's offices in Puerto Rico & Dominican Republic.

These, today form a solid supply system and an ample worldwide distribution network, from which we serve different international markets.

Since our beginnings, we have been known for maintaining high levels of quality in our products and services. For this reason, we have established long term relationships with both, our customers and suppliers, becoming one of the main worldwide distributors of fine wood products.

**Products** Solid wood flooring, engineered flooring, decking & components, mouldings, plywood & panel products and sawn timber

**Species** Cumarú, jequitiba, tornillo, garapa, jatoba, marupa, ish-pingo, ipe, cumala, santos mahogany, cedar, mahogany and others

**Source of timber** Primarily managed forest concessions in the Madre de Dios region and more broadly throughout Peru and South America.

**Production capacity** 60,000 m<sup>3</sup> approx. / annual of finished products

**Equipment** Saw mills, kilns, flooring, decking and moulding factory. Prefinishing UV line for flooring

**Certification** Both of our concessions are FSC certified : one of 75,000 ha approx. is FSC FM certified (2011) and the other 101,000 ha approx. is FSC CW certified (2013). Bozovich was the first company in Peru to be granted with controlled wood certification. This is an evidence of our effort to supply certified wood products to all our customers. Besides our FSC CoC Multisite certification we hold BASC certification (International Security Standards) for our logistics and shipments.

**FSC License Code** FSC-C002646

**Exported areas** Asia-Pacific, Latin America & the Caribbean, North America and Europe, among others

**Year of foundation** 1948

**Personnel** 300 employees (in factory - Lima)  
200 employees (in the concessions during harvesting season)

[www.bozovich.com](http://www.bozovich.com)

## BOZOVICH



**BOZOVICH**  
your responsible wood source

Las Poncianas 333,  
Urb. Sta Genoveva,  
Lurín, Lima 16, Perú

Phone: +51 1 6174444

Email: [fgiannattasio@bozovich.com](mailto:fgiannattasio@bozovich.com)  
[sales@bozovich.com](mailto:sales@bozovich.com)

Web: [www.bozovich.com](http://www.bozovich.com)

Contact: Francesca Giannattasio  
International Business Manager





# Amaz Floors

Amaz Floors



Grupo Maderero Amaz S.A.C.  
 Av Roca y Bologna, 1045 Miraflores,  
 Lima, Peru

Phone: +51 986143311

Email: [a.ji@grupoamaz.com](mailto:a.ji@grupoamaz.com)

Web: [www.amazfloors.com](http://www.amazfloors.com)

Contact: Alejandro Ji  
 International Sales Manager

Amaz Floors is a company that produces pre-finished hardwood flooring and decking in Peru. We own the whole supply chain, and more than 500,000 ha of FSC forest concession, ensuring this way the quality of the product, and the supply source. We sell locally and internationally since 2004.

<b>Products</b>	Prefinished wood flooring, unfinished wood flooring, decking, and sawn timber
<b>Species</b>	Cumaru, balsamo, jatoba, garapa, ipe, yacushapana
<b>Source of timber</b>	500,000 ha of own forest concession, where 300,000 ha are FSC certified
<b>Production capacity</b>	24,000 m <sup>3</sup> of KD sawn timber, 4,800 m <sup>3</sup> of decking, 400,000 m <sup>2</sup> of prefinished flooring
<b>Production machinery</b>	Tractors, trucks, band saws, multi-blade saws, peeling machines, compressors, sanding machines, UV line machinery, etc.
<b>Certification</b>	CU-COC-831529
<b>FSC License Code</b>	FSC-C116144
<b>Exported countries</b>	South America, North America, Asia, Europe
<b>Year of foundation</b>	2008
<b>Personnel</b>	500 employees



6 - suppliers

# Industria Forestal Huayruro SAC (INFORHUAY SAC)

Industria Forestal Huayruro S.A.C. was created to complete the existing market offer with a wide range of wood products and species. The company initially focused on satisfying the requirements of the national market and has later started the process of opening up to international markets.

Our objective is to satisfy the most demanding requests in timber and flooring through a very wide range of products and services and realize interior and exterior finishings which distinguish themselves for their beauty and exclusivity.

<b>Products</b>	Wide variety of wood species AD, KD, rough sawn, strips, fillers, deckings, deck tiles, floorings
<b>Species</b>	Cumaru, massaranduba, ipe, estoraque, angelim pedra, cachimbo (jequitiba), yacushapana (peruvian olive).
<b>Source of timber</b>	Contracts with forest concessions that total over 100.000 ha
<b>Production capacity</b>	10,000 m <sup>3</sup> per year of finished product
<b>Production machinery</b>	Complete sawmill, drying chambers, moulding machines, planing machines, etc.
<b>Certification</b>	RA-COC-007470
<b>FSC License Code</b>	FSC-C131040
<b>Exported countries</b>	France, Belgium, USA, Spain, China, Costa Rica
<b>Year of foundation</b>	2000
<b>Personnel</b>	100 employees (20 in administration, 80 in production)

Industria Forestal Huayruro SAC  
(INFORHUAY SAC)



Jr. Arequipa #650, Pucallpa, Peru

Phone: +51 61 572051

Email: [inforhuaywood@inforhuay.com](mailto:inforhuaywood@inforhuay.com)

Web: [www.inforhuay.com](http://www.inforhuay.com)

Contact: Javier Navarro Ramos  
Commercial Manager





# MADERACRE SAC

## GRUPO MADERACRE SAC



Au. Siete 229 Rinconada Baja  
La Molina, Lima 12, Peru

Phone: +51 1 2021111 ext. 187

Email: [jcanchaya@maderacre.com](mailto:jcanchaya@maderacre.com)

Web: [www.maderacre.com](http://www.maderacre.com)

Contact: Jose Luis Canchaya  
Business Manager

Maderacre is a Peruvian company, based in the Amazon Region. We produce and sell timber coming entirely from our FSC-certified forest concessions. Our aim is to offer high quality and on time delivery tropical timber products. Besides the timber business, we have a Carbon Credit Project in our forest, verified by VCS and CCB.

### Products

Decking, KD and rough sawn timber

### Species

Cumarú, garapa, jatoba, cerejeira, bálsamo, ipé, massaranduba

### Source of timber

We manage five forest concessions in Madre de Dios region, over 220,000 ha

### Production capacity

11,000 m<sup>3</sup>

### Production machinery

Saw mill, drying chambers, moulding plant, recovery plant. Forest machinery to remove logs

### Certification

FSC forest management in forest concessions, and FSC CoC in production plant

### FSC License Code

FSC-C017050

### Exported countries

Holland, Belgium, Portugal, Germany, US and China

### Year of foundation

2002

### Personnel

200 employees



# MADERERA VULCANO S.A.C.

Maderera Vulcano S.A.C. is the export company of Grupo Forestal Vulcano which was founded in 1977. Our extensive experience, dedication to high quality standards and customer satisfaction has gained us a high reputation worldwide. With many years in the forest and timber industry in Peru we are committed to the sustainable management of the Peruvian forests and to the production of top products complying with the most demanding quality standards.

MADERERA VULCANO S.A.C

GRUPO FORESTAL  
**VULCANO**

Calle Los Eucaliptos Mg. "E",  
Lote 12, Huertos de Sta. Genoveva, Lurin,  
Lima, Peru

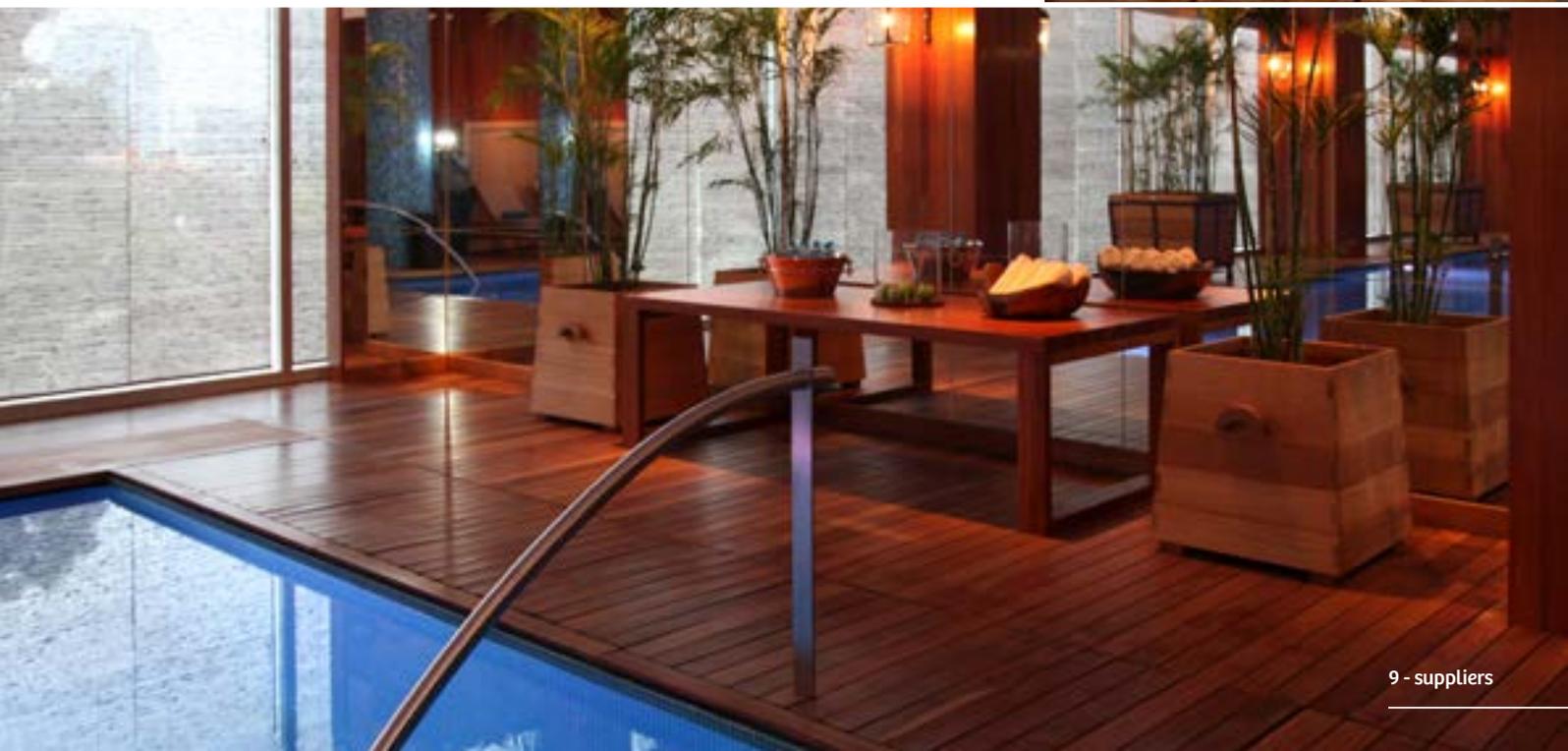
Phone: +51 1 430 3753

Email: [commercial@vulcano.com.pe](mailto:commercial@vulcano.com.pe)

Web [www.vulcano.com.pe](http://www.vulcano.com.pe)

Contact: Mr. Aurelio De La Flor Alcántara  
Commercial Manager

<b>Products</b>	Rough sawn, decking, S4S/S2S, flooring
<b>Species</b>	Cumaru, Massaranduba, Cerejeira, Jequitiba
<b>Source of timber</b>	Contracts with forest concessions
<b>Production capacity</b>	12,000 m <sup>3</sup>
<b>Production machinery</b>	Drying chambers, moulding plant, recovery plant
<b>Exported countries</b>	USA, China, Mexico, Dominican Republic, France
<b>Year of foundation</b>	1977
<b>Personnel</b>	65 employees









**Wirtschafts- und Handelsbüro Peru**  
(Peruvian Trade Office)

Schauenburgerstr. 59  
20095 Hamburg  
Germany

Tel.: +49 40 5247 4960  
Email: [info@perutradeoffice.de](mailto:info@perutradeoffice.de)