Import Promotion Desk
Meet reliable suppliers from Colombia, Côte d'Ivoire, Ecuador, Ethiopia and Tunisia.
EFFO SERVICE IVOIRE
Visitor available at booth AM 40

EFOO SERVICE IVOIRE (ESI), founded in 2018, is a family business that produces cashew oil from artisanal plantations and village cooperatives in Côte d'Ivoire. Cashew nut oil is cold-pressed from the valuable cashew nut. It contains vitamin E and unsaturated fatty acids in abundance, and can be used for making various cosmetics products. ESI mainly markets it as hair and body oil, but also started a successful local soap production. For the European market, ESI hopes to encourage the use of cashew nut oil as a cosmetic ingredient as well. Unsaturated acids which are present in this oil help in restoring the moisture and smoothness of the skin. Vitamin E shows effective anti ageing properties.

ESI’s goal is to produce a high quality cold-pressed oil and at the same time create employment opportunities for women in the central region of Côte d'Ivoire, particularly those with disabilities and young women. In addition the company’s objective is to create future wealth by making customers discover the virtues of cashew oil from Côte d'Ivoire for bodily well-being.

**Products & quantities per year**
+ Cashew oil / 240 000 l

**Certifications**
+ National public health laboratory certification

**Source of raw material**
+ Cooperative and factory of cashew nuts in Côte d’Ivoire

**IPD CONTACT**
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Bioingred Tech is a Colombian spin-off company, which was founded from the alliance between the University of Antioquia and the Tech innovation Group, as a competitive proposal to promote and boost the Colombian natural ingredients market. The companies ingredients are developed by combining the phytochemical knowledge of Colombian biodiversity, with the application of innovative extraction processes and nanotechnology.

The main business lines are: **BioEmulsion** a new generation of extracts emulsion type “water and oil-soluble compounds of a plant in just one ingredient”, and the **Co-creation program** “make tangible your ideas through the development of custom ingredients”.

**Products & quantities per year**
- BioEmulsion acai / 1 t
- BioEmulsion avocado / 1 t
- BioEmulsion cocoa / 1 t
- BioEmulsion coconut / 1 t
- BioEmulsion coffee cherry / 1 t
- BioEmulsion tea, coffee and cocoa / 1 t

**Certifications**
- ISO 9001: 2015 (In progress)
- HACCP (In progress)

**Source of raw material**
- Acai: wild crop
- Others: partner plantations from Colombian farms

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Protécnica Ingeniería S.A.S.
Booth AM 40

With more than 40 years of experience in the manufacturing of chemical specialties, Protécnica Ingeniería has carried out a research on the properties of the nuts produced by the Lecythis Minor tree, also known as “Monkey Pot”. This tree grows in the rich and fertile soil of the Colombian Caribbean. It can be found along the banks of the mythical Magdalena River in the middle of a virgin ecosystem.

As a major step to protect the trees, Protécnica supports communities through the purchase of the nuts. With this the company has three main goals: the development of low-income communities, the protection of biodiversity and the supply of oil of natural origin and other derivatives such as natural selenium. The oil that is extracted is rich in fatty acids, antioxidants, vitamins and has anti-aging properties tested in Derma Consult Concept GmbH Bonn - Germany laboratories with 90% positive results in wrinkles and 85% elasticity and firmness.

**Products & quantities per year**

+ 100% natural Lecythis Minor seed oil / 5 t

**Certifications**

+ ISO 9001
+ KOSHER
+ GMP (in process)

**Source of raw material**

+ The tree “Lecythis Minor”, growing in Colombia

**IPD CONTACT**

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**SUPPLIER**

from Colombia
Aromavida
Booth AM 40

Founded in 2015, the company Aromavida is located in Guayllabamba, a valley in Ecuador with a unique micro-climate suitable for cultivating an extended number of crops. By managing the full supply chain, the company can insure the use of organic crops as well as good manufacturing practices (GMP). Currently, Aromavida offers a vast portfolio of natural products, using its essential oils as the main raw material. The objective is to supply international markets with unique essential oils that can support people to enhance their well-being naturally.

Products & quantities per year
- Pink pepper (schinus molle) / 5 kg
- Lemon verbena (lippia citriodora) / 5 kg
- Yarrow (achillea millefolium ) / 5 kg
- Tagetes (tagetes minuta) / 5 kg
- Fringed lavender (lavandula dentata) / 5 kg
- Blue eucalyptus (eucalyptus bicostata) / 5 kg
- Bracelet honey myrtle (melaleuca armillaris ) 5 kg
- Rosemary (rosmarinus officinalis ct myrcene & camphor) / 5 kg

Certifications
- GMP
- ORGANIC (in progress)

Source of raw material
- Own organic crops

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tchakka origins is an Ethiopia-based agroforestry enterprise crafting exceptional plant extracts and ingredients for the personal care and wellness industry. The company was founded in 2019 and is working in the Kafa Biosphere Reserve and in the Greater Bale Reserve.

Tchakka origins was founded at the intersection of biodiversity that promotes sustainable use of indigenous species, the need to preserve forest ecosystems, and equity for farming communities, in particular women farmers. The company promotes organic agroforestry by selecting plants with naturally high performance chemical functions and those that are rich in nutrients. By working this way, tchakka origins increases the ecological and social reach of the personal care and wellness market.

**Products & quantity for pilot in 2020:**
- Afromum Corrorima oil and distillate / 90 liter
- Nigella Sativa oil / 90 liter
- Aloysia Triphylla oil and distillate / 20 liter
- Lippia Adoensis oil and distillate / 20 liter

**Source of raw materials:**
- Partner farmers in the Kafa Biosphere Reserve
- Partner farmers in Greater Bale

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Founded in 2010, BIO ORIENT is a Tunisian company specialised in the extraction of natural vegetable and essential oils. Its products are organic, 100% pure and natural and exclusively of Tunisian origin. The raw materials are obtained from cultivated as well as wild plants and then cold-pressed in the company’s oil mill in the outskirts of the city of Sousse. BIO ORIENT’s vision is to focus on local natural resources to create economic and employment opportunities for the region.

With new high-quality products, the company is striving to enhance its position in the local market, working towards modernizing its production techniques and refining its international marketing strategy.

**Products & quantities per year**
(quantities according to buyer’s demand)

+ Vegetable oils (e.g. prickly pear seeds, jojoba, aleppo pine, mastic oil, mustard oil, sweet almond, apricot, fenugreek, grape seed, bitter almond & olive)
+ Essential oils (e.g. rosemary, eucalyptus, mint, thyme, myrtle, cypress & juniper)

**Certifications**

+ ORGANIC EU
+ ORGANIC NOP

**Source of raw material**

+ Tunisian farmers
+ Cooperatives and collector groups

**IPD CONTACT**

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EDEN LIFE
Booth AK 70

EDEN LIFE is specialized in microalgae production. The main product is Spirulina, which is commonly used as a natural ingredient due to its high content of easily digestible protein, several types of vitamins, minerals, and antioxidants. EDEN LIFE’s production plant with a capacity of 3000 kg/year is located in the Oasis of Kettana. Thanks to the exceptional sunlight conditions and the proximity of a geothermal source, the production process is eco-friendly and low energy consuming.

After a proper soft drying, the different types of microalgae are conditioned and packaged without any additive. The company has started several research projects in collaboration with academic institutes for the extraction and valorization of bioactive compounds. One of these projects led to the production of natural cosmetic products, mainly used for thalassotherapy and skin care purposes.

Eden Life’s mission is to make people discover microalgae and their great potential. The company is the laureate of the 2016 National Contest for innovation in Tunisia.

Products & quantities per year
(quantities according to demand)
+ Spirulina powder, capsules, flakes
+ Cosmetic spirulina products massage oil containing ß-carotene
+ Seaweed masks and body-wraps

Certifications
+ ORGANIC EU
+ HACCP

Source of raw material
+ Own production

IPD CONTACT
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NAKAWA BIO
Booth AK 70

NAKAWA’s products are produced in the middle of an eight hectares eco farm in the coastal region of Monastir. The company utilizes various natural products of Tunisia for their cosmetics production. Raw materials include many aromatic plants as well as products of the prickly pear cactus and the olive tree. Even some exotic plants such as moringa are cultivated.

NAKAWA BIO follows a philosophy of minimal environmental impact on its surroundings, carefully monitoring the farming and production cycle of its products. This also ensures a high quality control and absolute traceability. All products are organic certified.

The company’s vision is to research and develop more and more local ingredients for the cosmetic industry under high standards in order to bring them to local and international markets.

Products & quantities per year
+ Organic prickly pear seeds oil / 150 l
+ Organic prickly pear vinegar / 1000 l
+ Organic Soap / 20 kg
+ Facial mask / +100 l
+ Organic Herbal Tea (Moringa & flowers of prickly pear) / 20 kg
+ Cactus seed powder / 100 kg

Certifications
+ ORGANIC EU

Source of raw material
+ Local farmers
+ Small own production of moringa

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NOPAL TUNISIE/PUNICA INGREDIENTS

Booth AK 70

Founded in 2005, NOPAL TUNISIE is a Tunisian company specialized in the production, processing and export of organic prickly pear to cosmetic, healthcare, and food industry markets. The sister company PUNICA INGREDIENTS, founded recently in 2016, specializes in pomegranate ingredients and dried rocket. NOPAL’s farms, which are located in the heart of Tunisia near Kasserine, cover around 630ha of cultivated land.

The company’s mission is to offer products in conformity with its customers’ preferences. This entails farming according to the organic farming mode and constantly monitored quality control mechanisms. NOPAL TUNISIE is dedicated to provide the best quality to its clients worldwide.

Products & quantities per year
+ Prickly pear seed oil / 5 t
+ Prickly pear puree / 1,500 t
+ Prickly pear seed flour / 500 t
+ Prickly pear dried flower / 10 t
+ Nopal juice / 1,500 t
+ Nopal powder / 500 t
+ Pomegranate puree / 500 t
+ Dried pomegranate arils / 50 t
+ Other extracts of prickly pears and pomegranates

Certifications
+ ORGANIC EU
+ ORGANIC US
+ COSMOS
+ KOSHER
+ HALAL
+ ISO 22.000

Source of raw material
+ Local farmers and cooperatives, Tunisia
+ Own plantation in Kasserine, Tunisia

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TUNISIAN BIO FRESH COMPANY

Booth AK 70

TUNISIAN BIO FRESH company was founded in 2016; and its mission is to share essential, vegetable oils and aromatic and medicinal plants with the world. The company produces high quality organic rosemary, myrtle, Artemisia and prickly pear seeds oil according to the organic standard. Furthermore, the company provides dried rosemary leaves.

Quality, transparency and sustainability are the fundamental values that support the activity of TUNISIAN BIO FRESH. The company`s CSR goal is to reduce the unemployment rate in the region of Foussana in Tunisia and to improve the financial situation of rural women. This approach ensures that the company can offer customers a rich palette of raw materials, produced with the people in mind.

By adopting the “bio” attitude, TUNISIAN BIO FRESH contributes to the preservation of the planet, respecting the soil and the cycle of the seasons. Synthetic chemicals and pesticides are banned and plants are subject to very strict regulations.

<table>
<thead>
<tr>
<th>Products &amp; quantities per year</th>
<th>Certifications</th>
</tr>
</thead>
<tbody>
<tr>
<td>+ Rosemary oil / 5 t</td>
<td>+ ORGANIC EU</td>
</tr>
<tr>
<td>+ Artimisia oil / 500 kg</td>
<td>+ FDA</td>
</tr>
<tr>
<td>+ Prickly pear seed oil / 300 kg</td>
<td>+ USDA</td>
</tr>
<tr>
<td>+ Myrtle oil / 2 t</td>
<td>Source of raw material</td>
</tr>
<tr>
<td>+ Dried rosemary / 100 t</td>
<td>+ Vast plains, hills and mountains in the center of Western Tunisia</td>
</tr>
</tbody>
</table>

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ZAAFRANIA
Booth AK 70

ZAAFRANIA was founded in 2017 by two women. The idea for the company was inspired by the unique production of the Tunisian “red gold saffron”, which is the world’s most expensive spice with innumerable virtues. ZAAFRANIA is the first saffron company in Tunisia that proposes to revive a product which has almost disappeared combining traditional know-how with the technologies of the present.

ZAAFRANIA offers the saffron according to the organic and ISO 3632-1 standard requirements and with respect for the environment. In addition, the company particularly supports women in Tunisia. The ZAAFRANIA saffron is harvested, sorted, processed and packaged only by rural women, who can sustain their living by gaining an income from ZAAFRANIA. The company’s goal is to improve the standard of living in Tunisia, not only through the well-being of women in rural communities, but also by the promotion of economic productivity.

Products & quantities per year
+ Saffron / 2-4 kg

Certifications
+ ORGANIC EU
+ ISO 3632-1

Source of raw material
+ Own production

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Your IPD Team at in-cosmetics 2020

All companies presented were carefully selected and then readied by IPD to commence export to the European market. We establish direct contact to new suppliers and organize b2b meetings at the trade fair. Get in touch with us!

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