Meet reliable suppliers from Colombia, Côte d’Ivoire, Ecuador, Egypt, Ethiopia, Ghana, Peru, and Ukraine.
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At Fruit Logistica 2020, IPD presents 42 selected companies from Colombia, Côte d’Ivoire, Ecuador, Egypt, Ethiopia, Ghana, Peru and Ukraine, showcasing their diverse range of fresh fruit and vegetables. IPD is the German initiative for import promotion that connects European importers with these carefully evaluated exporters.

Our goal is the sustainable and well-structured import promotion of special products from selected developing countries and emerging nations – under compliance with high quality, social and environmental standards.

We introduce exporters from our partner countries to the EU market and assist them in setting up trading relations.

For European importers we open up new supply markets in the partner countries and support them in the complex purchasing process.

Reduce your initiation, negotiation and control costs with IPD.

We have the contacts, information and communication channels to your new suppliers.
Our services for you are neutral and free of charge.

All companies presented at Fruit Logistica were carefully selected and then prepared by IPD to commence export to the European market.

On the following pages you will find detailed information about our exporters.

We establish direct contact to these new suppliers and organise b2b meetings at the trade fair.

Get in touch with us!

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

More information about IPD and our individual services at www.importpromotiondesk.de
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IPD partners

IPD works with a network of international organisations in Europe and our partner countries. Thus we efficiently pool information and know-how.

This enables us to link existing import and export promotion measures and carry out their strategic further development. Our partnerships always make it possible for us to match all services of IPD to the needs of importers and exporters exactly and then carry out our services optimally at any place.

Colombia

PRO COLOMBIA, COLOMBIA
www.procolombia.co

Ecuador

CORPEI, ECUADOR
https://corpei.org

FEDERACIÓN ECUATORIANA DE EXPORTADORES, ECUADOR
www.fedexplor.com

PROECUADOR, ECUADOR
www.proecuador.gob.ec

Peru

COMISIÓN DE PROMOCIÓN DEL PERÚ PARA LA EXPORTACIÓN Y EL TURISMO, PERU
www.promperu.gob.pe
### Product Finder

#### FRESH FRUITS

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Companies marked in green offer the product in organic quality.
**Product Finder**

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<tr>
<td>Yellow onions</td>
<td>Norica</td>
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Companies marked in green offer the product in organic quality.
C.I Agrícolas Las Flores S.A.S.

Hall 21 | booth B-06

C.I Agrícolas Las Flores S.A.S. is an international trading company that is dedicated to the commercialization of fresh Colombian fruits with a specialization in organic products. The company was founded in 2007 and is located in the banana zone of the department of Magdalena on the Colombian northern coast.

The production process of the company is carried out under strict supervision in all production areas, from cultivation to washing and packing of the fruits. No pesticides or chemicals are used in the growth process, which protects the health of the workers and the environment. The farms have efficient irrigation systems to ensure a responsible and economical use of water.

**PRODUCTS & QUANTITIES PER YEAR**

+ Organic Banana / 15,300 t
+ Conventional Banana / 2,700 t
+ Organic Papaya / 2,000 t
+ Organic Pineapple / 500 t
+ Yam / 500 t
+ Organic Dry Banana / 70 t
+ Organic Banana Flour / 70 t

**CERTIFICATIONS**

+ ORGANIC EU
+ GLOBALG.A.P.
+ Rainforest Alliance
+ Fairtrade

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Montana Fruits was founded in August 2018 by a group of professionals that are passionate about Colombian agriculture. Each partner has complimentary skills and the understanding of various important parts of the agricultural world. The company delivers a world class end to end solution that relies on the passion and the commitment to fresh produce. It generates 50 direct and indirect jobs and the projections reflect steady monthly growth.

Montana fruits partners with multi-generational farmers that have been working Colombia’s fertile rich soil for decades. This knowledge of the land and the idyllic geographical location allow Montana Fruits to deliver the highest quality produce to consumers in the European markets such as Germany, France, Spain and England. Montana Fruits is committed to take care of the environment and the wellbeing of the farmers. The company works together with the growers by offering technical support and fair market rates for their harvests.

**PRODUCTS & QUANTITIES PER YEAR**
+ Passion fruit / 500 t
+ Avocado / 500 t

**CERTIFICATIONS**
+ GLOBALG.A.P.
+ GRASP (for passion fruit)
Ivoire Ecosol (Ivesol) & Scopaci-Scoops

Hall 21 | booth B-06

Created in 2018 in Côte d’Ivoire, Ivesol’s primary objective is to promote organic farming in a context of rational management of soil and water. With great experience in the agricultural world and export systems of exotic fruits by plane and boat from Abidjan, Ivesol aims at developing ecological solutions of soil management, together with European technical and financial partners. This will improve the living conditions of the producing population and support the delivery of fresh organic fruit produced and packaged according to the international standards in force.

The company’s short-term vision is to reduce the poverty in the rural world by enhancing the quality of the products and obtain fair prices on the world market. To achieve this, Ivesol works in close collaboration with a hundred small farmers who are supervised and grouped into agricultural cooperatives such as Scopaci-Scoops and IMS FRUITS.

**PRODUCTS & QUANTITIES PER YEAR**
- Pineapple / 3,000 t
- Mango / 3,000 t

**CERTIFICATIONS**
- GLOBALG.A.P.
- GRASP
- ORGANIC EU
- SMETA

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The company “Route pour le Commerce de Fruits et Denrées” (RocFed) is an Ivorian enterprise created in 2016, whose objectives are the production and the promotion of the export of fruits, vegetables, spices and their transformation.

The core products are mango, coconut, pineapple and turmeric. Concerned about the food safety of the consumer, RocFed is committed to the respect of the requirements of the European Union regarding phytosanitary aspects.

As part of its production and export activities, RocFed has established commercial contracts with its producers, of whom some are independent farmers, and others organized in cooperatives.

Before the fruits are exported, all farmers bring their produced mangos, coconuts etc. to the RocFed packing station, where the sorting and sizing of the fruits takes place. In return, RocFed provides the farmers with agricultural advice and financial support in terms of pre-financing for the maintenance and start-up of their farm.

The aim is to improve the productivity and yield of the farmers’ farms in a modern, sustainable and environmentally friendly way.

**PRODUCTS & QUANTITIES PER YEAR**

- Mango / 800 t
- Coconut / 250 t
- Turmeric / according to demand

**CERTIFICATIONS**

- GLOBALG.A.P.
- GRASP
- Rainforest Alliance

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Canchacoto Fruits

Hall 21 | booth B-06

Canchacoto Fruits is an Ecuadorian company, dedicated to agriculture with respect for the environment. 60% of the property is considered a protected area, where hundreds of species are being taken care of and preserved.

Canchacoto Fruits harvests its fruits from a magical place, located in the foothills of the western mountain range of Ecuador. Its agro climatic characteristics makes it ideal for the cultivation of passion fruit (passiflora ligularis). Granadilla is the passion fruit that is known for its excellence of aroma, color and flavor. Fresh consumption of this fruit becomes a unique experience stimulating all the consumer’s senses.

PRODUCTS & QUANTITIES PER YEAR

+ Granadilla / 100 t

CERTIFICATIONS

+ GLOBALG.A.P.
A group of farmers in the province of El Oro (Ecuador) decided to work together to improve the production of their farms and get their product in the fair trade market. At the beginning 19 producers took on this challenge and appointed a provisional directive to legally constitute the association in 2012. Since then the association has grown and today 42 producers make up the Asociación Agraria Bananera Fincas de El Oro.

Their mission is to associatively produce and commercialize high quality (organic) bananas for national and international markets, achieving stability in prices and guaranteeing sustainable development to improve the quality of life of members, their families and the community.

PRODUCTS & QUANTITIES PER WEEK
+ Bananas (organic) / 188 t
+ Bananas (conventional) / 136 t

CERTIFICATIONS
+ FAIRTRADE
+ GLOBALG.A.P.
+ ORGANIC (EU, USDA)
+ RAINFOREST
Frugalp has 16 years of experience in the production of Golden Sweet – MD2 pineapple in Ecuador. It is the leader on the local market and, in addition, began exporting in 2009. In 2018 FRUGALP decided to make the next step and has successfully entered the demanding European market.

Due to a highly favorable climate, their pineapples have adequate consistency and long shelf life, with an ideal balance between brix and acidity that is only achieved in the Andean soils of Ecuador.

They have 900 hectares of Golden Sweet – MD2 pineapple in a 1,345 hectares farm that they own. The packing house is located in the same farm ensuring an efficient and careful processing and transport of the fruit. Their crops are Rainforest, GlobalG.A.P. and GRASP-certified. Furthermore, they also began the process of certification of their products in SMETA.

**PRODUCTS & QUANTITIES PER WEEK**

+ Pineapple / 45 containers per week all year round

**CERTIFICATIONS**

+ RAINFOREST
+ GLOBALG.A.P.
+ GRASP
+ BASC
Nanky as an enterprise in the province of Morona Santiago has the purpose of creating an employment source for the region’s inhabitants through the production and export of high-quality exotic fruits (mainly fresh pitahaya) for the international market.

Nanky has placed its offer in the markets of Asia, USA, Canada, Russia and United Arab Emirates and has recently broadend its product portfolio from fresh produce to also including frozen fruit pulps due to the high demand for healthy, convenient products with a longer shelf life.

This is Nanky – a company committed to its customers and its people.

**PRODUCTS & QUANTITIES PER YEAR**
- Pitahaya / 200,000 t

**CERTIFICATIONS**
- GLOBALG.A.P.

---

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Part of the company name “Tankay” is taken from Quechua, the language of the indigenous people of the Andes. It means “to lend a shoulder”. That’s precisely what the company does. Located nearby the Cotopaxi volcano, Produtankay produces dried physalis as its main processed product. Due to its mineral water springs and its altitude, this fertile land provides an excellent eco system, making it possible to produce a superior product, and at the same time improve everyone’s welfare.

The company’s main goal is to maximize the social impact of its technical and commercial activities. The company works with small farmers to help them produce high quality fruits and products. Produtankay specifically works toward supporting the wellbeing of a group of highly trained women that mainly work at their plantation, and is eager to develop the first social enterprise in Ecuador focused on both export and quality control dried physalis products. Produtankay is the first company to be certified for large-scale physalis production and processing.

**PRODUCTS & QUANTITIES PER YEAR**
+ Fresh physalis / 300 t (all year round)
+ Dried physalis / 100 t

**CERTIFICATIONS**
+ GLOBALG.A.P.
+ BRC / BPM
+ KOSHER
+ GRASP
+ SMETA
Tierra Orgánica

Hall 21 | booth B-06

Tierra Orgánica was founded in 2017 after a huge earthquake hit Ecuador destroying many cities and towns in Manabí Province. The company was founded with the objective to become the first organic certified group of exotic fruit producers in Ecuador that helps people to rebuild their lives.

Tierra Organic is a triple impact company which aims to educate small farmers to produce the best fruits in a collaborative and sustainable way through education and accompaniment.

The company guarantees to take in all the harvest and pay a fair price, assuring producer wealth and commitment to comply with standards needed by the clients. Their goal is to shorten the value chain and make sure the producer benefits from technical advice, fair payment and at the same time be aware of traceability of every product they sell. Next to yellow passion fruit, Tierra Orgánica started to work with pitahaya and granadilla producers to make the transition to organic.

PRODUCTS & QUANTITIES PER YEAR
+ Yellow passion fruit / 60 t

CERTIFICATIONS
+ ORGANIC (EU, USDA)
Alpha is an agricultural company that was established in 1994. They produce and export fresh fruits and vegetables with high standards of packaging and quality control.

The company is accredited with the GLOBALG.A.P. and BRC Organic certification. They are also approved by the UN peace troops (MFO) as a sanitarily approved food establishment and strictly comply with all Egyptian quality standards.

As they are growing fruits and vegetables with high standard of organic food, they are responsible for everything that has to do with the products: from sowing seeds to packing and export.

**PRODUCTS & QUANTITIES PER YEAR**

- Green beans / 5,475 t
- Spring onions / 3,650 t
- Mangetout and sugar naps / 3,650 t
- Strawberries / 2,555 t
- Pomegranate / 3,650 t
- Fresh garlic / 3,650 t

**CERTIFICATIONS**

- GLOBALG.A.P.
- BRC
Creatick Pro Ltd. was established with the heritage from four generation of farmers. They grow, pack and export a diverse range of fresh products. Counting with more than 800 hectares of agricultural land, the company is able to produce a wide variety of products with strict compliance to the international standards.

In 2017 they decided to expand to the international market. Today they have clients in Germany, the Netherlands, the United Kingdom and Italy. The company became known for their sweet potatoes under the brand “Freshious”. Their will for a new tomorrow is their driver to success and to gain new partners.

PRODUCTS & QUANTITIES PER YEAR
+ Sweet potatoes / 4,000 t
+ Onion (red & white) / 1,250 t
+ Spring onions / 250 t
+ Green beans / 275 t
+ Pomegranate / 500 t
+ Orange / 250 t

CERTIFICATIONS
+ GLOBALG.A.P.
+ GRASP
+ ORGANIC EU

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EGYPT
Desert Lake Farms was founded in 2012 and is owned by the Nour family. The company maintains the integrity of a valuable ecosystem, through ecological and regenerative farming, while meeting consumers’ demand for healthy, tasty and more nutritious food. Desert Lake Farms aims to become one of Egypt’s most sustainable farms. And is already established in the local premium Egyptian market.

A team of 120 farmers, engineers and technicians combine traditional Egyptian farming wisdom with advanced farming methods, using only the best natural resources. With Swiss/Egyptian management, DLF implements Swiss values of reliability, thoroughness and quality. DLF believes in full transparency of its farming practices and strives to provide the healthiest fruit & vegetables nature can grow.

PRODUCTS & QUANTITIES PER YEAR
+ Grapes, white seedless / 180t
+ Grapes, red seedless / 250t
+ Grapes, red globe / 80t
+ Mango, kitt / 150t
+ Mango, naomi / 60t
+ Pomegranate, F116 / 220t
+ Pomegranate, wonderful / 220t

CERTIFICATIONS
+ GLOBALG.A.P.
+ GRASP

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El-Taybat for Agricultural Projects was established in 2010. The main site of 2,230 acres is located in Baharia Oasis, Giza Governorate, 375 km far from Giza pyramids. El-Taybat has been in the field of agriculture, producing high quality products in Egypt for 10 years. The company has dedicated strategies for serving their overseas clients with organic good quality and produces at the best competitive prices.

In order to comply with all business and agricultural regulations and requirements, El-Taybat adapted the GlobalG.A.P. and organic systems. At the same time El-Taybat counts with a production team of more than 300 experienced and qualified employees. The team is complemented by supervisors and field workers who are compensated in a manner that provides continuity of labor throughout the entire year. The product range of El-Taybat includes most organic herbs such as peppermint, spearmint, dill and sage, as well as a fruit section of grapes and Medjoule palm dates.

**PRODUCTS & QUANTITIES PER YEAR**

- Grapes
- Medjou dates
- Herbs

**CERTIFICATIONS**

- GLOBALG.A.P.
- ORGANIC EU
FinBi for Land Reclamation & Agriculture Development, a joint stock company, was established with an export focus in mind; export mainly to European and international markets. To achieve this, FinBi is focusing its efforts on introducing the best practices and international standards to every step of the agricultural process.

FinBi started its project in 2010 in the “Regwa – Wadi el Faregh” region, along the Cairo-Alexandria Desert Road. The project involves 84 hectares of grapes (flame and superior) and pomegranates (wonderful).

To add to its value chain, FinBi built its own handling area in the farm. Both the farm and the handling area are GLOBALG.A.P.-certified, and the company is a member of SEDEX. Their brand is called “Nates ’n Grapes by FinFarm”. The company exported some of the produce to the United Kingdom.

**PRODUCTS & QUANTITIES PER YEAR**
- Pomegranate wonderful / 750 t
- Flame grapes / 700 t
- Superior grapes / 200 t

**CERTIFICATIONS**
- GLOBALG.A.P.
- SEDEX
You only see the final fruit box at your doorstep, while Fruiticana oversees the whole process from commencement of planting and flowering until the box reaches you to ensure that you receive no less than superior first-class products. The company started in 1984 as a grower. Fruiticana implemented modern farming, bringing into use the necessary best practices suitable for the EU markets.

Today, the team takes care of the required rigorous standards and strives to operate towards them. For post-harvest, Fruiticana owns its own mango packing house and partners with key qualified packinghouses for key crops such as citrus and table grapes.

### PRODUCTS & QUANTITIES PER YEAR

- Oranges / 3,000 t
- Lemon / 400 t
- Mandarin / 600 t
- Sweet Potatoes / 200 t
- Mangoes / 200 t
- Table grapes / 200 t

### CERTIFICATIONS

- GLOBALG.A.P.
- GRASP
Fruta Fresca is a group of agricultural experts with more than 15 years of technical hands-on experience. They started their passion for agribusiness in 2002, when they worked for the biggest producers of fruits and vegetables in Egypt.

In 2015, they decided to export their own crops, to have the full control on the whole supply chain ensuring best quality with best prices. Quality, value and customer service has helped Fruta Fresca to attain consumers’ satisfaction. From the beginning, their mission was to produce an Egyptian product with European quality and technology.

Achieving a sustainable business relationship with partners is their ultimate goal, thus they work on end consumer satisfaction through continuous improvement of quality and flexibility of delivery.

PRODUCTS & QUANTITIES PER YEAR
+ Strawberries / 700 t
+ Onions / 500 t
+ Spring onions / 100 t
+ Pomegranates / 300 t
+ Grapes / 200 t
+ Sweet potatoes / 250 t

CERTIFICATIONS
+ ISO 9001
+ GLOBALG.A.P.
+ GRASP
Hamza for Advanced Agriculture
Hall 21 | booth B-06

Hamza Agriculture was founded in 2008 with 525 acers of agricultural land. They maintain their own nine wells, two water reservoirs of 12,000 qm and nine greenhouses of 2,5 acers each.

Hamza Agriculture is planning to expand their greenhouses to 96 acers soon. Despite the “hibernation” from 2011 until last year, the company started again with strong improvements and still obtains around 350 acers of virgin land.

Hamza Agriculture’s main objective is to produce healthy, environmentally friendly and high quality food. The company is also ready to cultivate other crops on request.

PRODUCTS & QUANTITIES PER YEAR
+ Cucumber
+ Green beans
+ Cherry tomatoes
+ Broccoli
+ Pepper “Red, Yellow, Green”
+ Chili Pepper
+ Mangetouts
+ Onions
+ Pomegranates
+ Dates
+ Herbs

CERTIFICATIONS
+ GLOBALG.A.P.
+ SUOLOE SALUTE ORGANIC
+ GRASP
+ TÜV Nord

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ITC started as a fruit trading company with the aim to provide highest quality service and products to its partners. Supervising the fruit production sites ensures the compliance with latest food safety regulations. ITC has implemented highest quality control measures in its packinghouse in order to deliver supermarket quality fruits to its clients.

The company supplies fair trade grapes to COOP Switzerland and Agrofair Netherlands, FT pomegranate to France, pumpkins to Italy, organic sweet potato to England and Germany. This year, ITC launched it’s ORGANIC vegetables production program for green beans and ginger, a variety of organic vegetables including asparagus, courgettes, cucumber and cherry tomato will follow. We are looking to fulfill more seasonal and annual supply contracts for our partners this year.

**PRODUCTS & QUANTITIES PER YEAR**

- Sweet potatoes / 2,400 t
- Green beans
- Pumpkins
- Strawberries
- Onions / 650 t
- Grapes
- Mangoes
- Pomegranate

**CERTIFICATIONS**

- ISO 9001
- GLOBALG.A.P.
- ORGANIC EU
- FAIRTRADE
- SEDEX
- GRASP
- BRC
Joud was founded in 2017 with the aim to export their own farms’ products (40 hectares, founded 2008). Moreover, they are exporting other fruits and vegetables sourced from Egyptian farms that maintain the same or higher standards.

Packing Houses: Joud packs their produce in only a few selected packing houses strictly based on: Certification, cleanliness, process, receiving, handling, trained staff, precision, professional supervision and cooling systems.

Shipping: For fresh produce, shipping is vital. For one or more weeks, the shipment is away from supervision. This is why, Joud only welcomes professional and experienced agents and shipping lines. The cooling process during the shipping period is crucial. Temperature recording devices are always installed to keep records of temperatures of the shipment from the packing plant to the client.

The company’s goal is to be partners in very long term respectable relationship with their clients.

<table>
<thead>
<tr>
<th>PRODUCTS &amp; QUANTITIES PER YEAR</th>
<th>CERTIFICATIONS</th>
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<tbody>
<tr>
<td>+ Grapes / 250 t</td>
<td>+ GLOBALG.A.P.</td>
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<tr>
<td>+ Oranges / 160 t</td>
<td>+ GRASP</td>
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<td>+ Lemons / 80 t</td>
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<td>+ Pomegranates / 80 t</td>
<td></td>
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<td>+ Mangoes</td>
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<tr>
<td>+ Strawberries</td>
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<td>+ Onions</td>
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</tbody>
</table>

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Khoudra is a family owned farm growing a wide range of herbs and leafy vegetables, aiming to be a benchmark in the Egyptian agriculture industry.

Khoudra Farm has been established in 2017 with a vision of becoming a national leader in providing the highest quality of herbs and leafy vegetables.

**PRODUCTS & QUANTITIES PER YEAR**
- Basil / 10 t
- Rosemary / 10 t
- Thyme / 10 t
- Dill / 30 t
- Parsley / 30 t
- Coriander / 30 t

**CERTIFICATIONS**
- GLOBALG.A.P.
- GRASP

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Noric was founded in 2013 with the aim to be active in agriculture exports and food industry, specializing in exporting Egyptian fruits and vegetables.

The company’s mission is to provide the world with the superior agriculture produce that Egypt has to offer. Norica is committed to consistent quality, competitive prices and excellent service while promising to exceed their customers’ expectations through innovation and competitiveness.

**PRODUCTS & QUANTITIES PER YEAR**

- Purple garlic / 3,000 t
- White garlic / 2,000 t
- Red onions / 3,000 t
- Yellow onions / 4,000 t
- Organic valencia / 2,000 t
- Pomegranates / 500 t

**CERTIFICATIONS**

- ISO 9001, 14001, 18000
- GLOBALG.A.P.
- ORGANIC (EU, NOP)
Sandt Farms
Hall 21 | booth B-06

Sandt is working in the agriculture field since 1995. The company specializes in growing, sorting, packing, supplying and exporting fresh fruits and vegetables.

Sandt products are well known in Gulf area countries, Malaysia and Russia. They have the advantage of owning its farms, its sorting and packing store as well as its cold storage, which means that Sandt’s uniqueness is the thorough treatment of crops and the provision of products directly from the farms to the consumers.

The company ensures supply sufficiency, high quality of farming and production operations and protection of the environment and natural resources. Sandt views itself as a partner of their customers, their employees, their community and the environment.

PRODUCTS & QUANTITIES PER YEAR
+ Strawberry / 3,000 t
+ Peach / 1,500 t
+ Grapes / 600 t
+ Pomegranate / 600 t
+ Iceburg lettuce / 300 t
+ Capsicum / 200 t

CERTIFICATONS
+ GLOBALG.A.P.
+ BRC

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Agriflora PLC was established 12 years ago in Ethiopia. Today the company has become one of the largest producers of strawberries in greenhouses and employs more than 600 people.

In order to keep the strawberry flavor, they are committed to conserve the local environment and protect the sites on which the strawberries grow. At Agriflora the implementation of good agricultural practices such as traceability, food hygiene and employee health and safety is very important.

The company grows the San Andreas and the Monterey varieties all year-round.

**PRODUCTS & QUANTITIES PER YEAR**
- Strawberries / 800 t

**CERTIFICATIONS**
- BRC
- GLOBALG.A.P.
- SEDEX Ethical Auditing
Enyi Fresh is a fresh fruit and vegetable farm located in East Africa, Ethiopia. The farm is situated close to the capital Addis Ababa, at about 50 km distance and with an altitude of 2,000m ASL in an area known as Awash Melka Kuntre.

**PRODUCTS & QUANTITIES PER YEAR**

+ Basil / 260 t
+ Peas / 300 t
+ Strawberries

**CERTIFICATIONS**

+ GLOBALG.A.P.

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GreenPath Food produces and sources premium, organic fresh food products. Based in Ethiopia’s Southern highlands since 2015, GreenPath works with a network of smallholder partner farmers and connects their products to the international market.

GreenPath is Ethiopia’s first and only EU-certified organic fresh produce exporter. The company offers a portfolio of avocado, chili pepper, beans, peas, baby corn, turmeric and fresh herbs. Their products are currently purchased by retailers, wholesalers and premium hotels in Europe and the Middle East.

Their mission is to build sustainable supply chains, farms and livelihoods for thousands of smallholders across East Africa via exceptional quality produce. They are looking for international buyers who share their vision to join them.

PRODUCTS & QUANTITIES PER YEAR
+ Avocado, hass and others / air freight volumes
+ Fine, extra fine, borlottobean / >100 t
+ Chilli pepper range / >50 t
+ Lemongrass / >10 t
+ Spring onions / 25 t
+ Snow and sugar snap peas under pilot

CERTIFICATIONS
+ ORGANIC EU
+ SEDEX Registered
Koga Veg Agricultural Development

Hall 21 | booth B-06

Koga Veg was founded in 2013 to boost rural economic development in the area around Bahir Dar in the Amhara region of Northern Ethiopia. The area is characterised by smallholder agriculture and the production of crops for own consumption or sale into the local market. Koga Veg introduces peas and other export crops as a means of increasing farmer income. Koga Veg is part of FairFruit.

Koga Veg seeks to inspire the planet, meaning a new way of doing business – one that serves the interests of people, planet and profit equally.

FairFruit Group is an integrated company combining production and export companies in Latin America and Africa, and import and sales offices in Europe and the USA. FairFruit was founded by Durabilis, a Belgian impact investing company, to create economic opportunities for small scale farmers in developing countries and to propel sustainable rural economic growth.

PRODUCTS & QUANTITIES PER YEAR

- Sugar snaps / 520 t
- Snow peas / 520 t
- Baby corn / 104 t
- Physalis / 104 t
- Chilis / 104 t
- Avocado / 100 t

CERTIFICATIONS

- GLOBALG.A.P.
- HACCP
- SEDEX-SMETA
Raya Horti Farms was founded in 2012. It is a modern farm based in the Raya valley in Northern Ethiopia, located at an altitude of 1500 meters above sea level. The company started its operations with 50 ha of agricultural land and currently holds 90 ha of land, including 6 ha of greenhouses, 15 hectares of tunnels, a large pack house & cold rooms. The farm is situated near the Addis Ababa – Mekelle National Rail Road. 85% of its workers are women.

The objective of Raya Horti Farms is to play a leading role in the horticulture sector of Ethiopia by establishing a sustainable and profitable farm that produces a large variety of fruits and vegetables. The companies’ mission is to produce and provide superior quality products and services, both for the local and global horticulture sector.

PRODUCTS & QUANTITIES PER YEAR
+ Strawberries / 50t
+ Raspberries / 5 t
+ Sweet pepper / 50 t
+ Fine beans / 30 t
+ Lettuce / 50 t

CERTIFICATIONS
+ GLOBALG.A.P.
Bomarts Farms Ltd. was founded in 1985 in Ghana and began as a producer and exporter of fresh fruits to Europe, first pineapples and then mangoes.

In 2011 Bomarts went into value addition with a state-of-the-art dry processing unit. The company has 1,140 acres of mango plantation with 360 acres of it being organic. Furthermore, Bomarts has 2,000 acres of pineapple farm of which 320 acres are agroforestry plantation. Bomarts exports by sea and air to Israel, European and West African Markets.

Bomarts provides products with a unique taste and quality handled by a competent team and assures reliability of supply by own farms and a high number of trained outgrowers.

**PRODUCTS & QUANTITIES PER YEAR**
- Pineapple / 4,500 t
- Mangoes / 3,500 t

**CERTIFICATONS**
- GLOBALG.A.P.
- FAIRTRADE
- IFS
Brakatu Investments & Commercial Farms

Brakatu investments and commercial farms limited started commercial farming with its Mango plantation in 2012 at Gomoa Abasa in the Central Region of Ghana. The farms, since its inception, has provided employment for over 100 rural employees.

Currently, a little over 700 acres of land out of the 3000 acres available land has been cultivated. Keitt and Kent are the produced varieties.

Brakatu’s mission is to promote environmental protection and rural development in Ghana within the production of high-grade fruits. Brakatu clients’ benefits are ensured constant supply and timely delivery of high quality and fresh mango fruits.

PRODUCTS & QUANTITIES PER YEAR
+ Mangoes / 5,000 t

CERTIFICATIONS
+ GLOBALG.A.P.
Kobs Farms was established in 1985 and became incorporated in 2015. Kobs Farms and its outgrowers are members of the YILO KROBO mango farmers association and approved by the Ghana Export Promotion Authority.

Kobs Farms and its outgrowers employ about 100 permanent members of staff and hire about an additional 100 casual workers during harvesting and export activities.

Kobs Farms exports to the UAE, Middle East, North Africa and Europe. Also, Kobs Farms is a major supplier of fresh mangoes to the two major fruit processing factories, Blue Skies and HPW in Ghana, West Africa.

Kobs Farms strictly observes and adheres to Good Agricultural Practices and takes care about workers’ health and safety.

PRODUCTS & QUANTITIES PER YEAR
+ Mangoes / 900 t

CERTIFICATONS
+ GLOBALG.A.P.
Maphlix Trust Ghana Limited was established in 2013. The company is into commercial agriculture and exports fresh fruits and vegetables such as sweet potato, yam, pepper and okra. Some of the produce is sold on the local market.

Maphlix uses organic and eco-friendly fertilizers, pesticides and weedicides instead of conventional plant protection agents on the farm and thereby minimising harm to the environment and improving product quality for consumers.

The company currently exports to France and other European countries.

**PRODUCTS & QUANTITIES PER YEAR**

+ Sweet potato / 2,000 t
+ Yam / 50 t
+ Pepper / 30 t
+ Okra / 10 t

**CERTIFICATIONS**

+ GLOBALG.A.P. (in progress)
The company M. G. Farms And Trading Ltd. from Ghana started growing Papayas in 1999 on 2 acres in the central region of Ghana. With hard work and dedication, M.G. Farms was able to start its own export. However, the climate in the central region was not ideal for growing papayas so the company decided to move to the eastern region of Ghana because the temperatures and rain patterns are more suitable there. Today, M.G. Farms owns 100 acres of land which is used for growing papayas.

In 2015 M.G. Farms started using 26.5 acres for organic agriculture to venture into a more sustainable agriculture. The organic nature of the papaya emphasizes its uniqueness in terms of physical appearance, taste, texture, and food safety. The high quality of the fruit as well as the sensation of the flavour perceived in mouth, makes M.G. Farms and Trading LTD an outstanding producer of papayas among other producers.

If you want to be sure of what you eat, then look nowhere than to M.G. Farms and Trading LTD Fruits where consumer’s health and delight is made the topmost priority.

**PRODUCTS & QUANTITIES PER YEAR**
- Solo papaya / 200 t

**CERTIFICATIONS**
- ORGANIC EU
- GLOBALG.A.P.
- GRASP
Andean Superfood was founded in 2016, with the purpose of revaluing Peruvian ancestral products following the tradition of agriculture under the organic system like ORGANIC EU and USDA ORGANIC.

The company is a producer of superfoods with more than 100 hectares of agricultural land. Moreover, it promotes the sowing of Peruvian superfoods amongst outgrowers. By giving technical assistance to farmers, sustainable jobs are created which enable the out growers to sustain themselves and their families.

**PRODUCTS & QUANTITIES PER YEAR**
+ Goldenberry / 150t
+ Andean papaya / 400t
+ Native tomatoe / 50t
+ Passion fruit / 20t
+ Tumbo / 50t

**CERTIFICATIONS**
+ ORGANIC (EU, USDA)
Elisur Organic SAC company was born with the initiative to improve the economic conditions of farmers in the central Peruvian rainforest. The company is committed to the generation of added value and the industrialization of agricultural products for export.

Elisur Organic SAC is established by producers with more than 14 years of experience in the production of ginger and at the same time counts with specialists in export and quality control systems to ensure agro sustainability.

**PRODUCTS & QUANTITIES PER YEAR**
- Organic fresh ginger / 1,000 t
- Organic fresh turmeric / 120 t

**CERTIFICATIONS**
- GLOBALG.A.P.
- ORGANIC
- GRASP

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Nativa is formed by a professional team of natives from the Amazon region who are committed to produce and export the best products from their home area.

The Amazon region offers a natural environment which allows growing truly organic products with a superior flavor, which, combined with farmers’ dedication, makes it possible to get the best quality for organic products.

They are committed to export the best products from the Amazon rainforest and their operations consider environmental, social and economic aspects to create a positive impact on the communities around their working area. Improving the standard of living of native people from the Amazon who have less opportunities to develop, due to their remote location and difficult access to goods, is one of the company’s goals.

PRODUCTS & QUANTITIES PER YEAR
+ Organic ginger / 1,500 t
+ Organic turmeric / 500 t
+ Organic granadilla / 104 t
+ Organic minibananas / 100 t

CERTIFICATIONS
+ ORGANIC (EU, USA)
+ GLOBALG.A.P.
+ GRASP
+ SMETA

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RIASA M&L EIRL is a family business founded in 2014. It was established with the mission of making available the best organic fruit produced in the valleys of Piura to its customers. This is achieved under a sustainable business scheme, where everyone wins.

RIASA cooperates with a group of producers, conducting their farms by respecting organic production standards and the environment.

RIASA counts with a dual production system and provides technical assistance to the producers, combining experience and knowledge in order to offer high quality products.

PRODUCTS & QUANTITIES PER YEAR
+ Organic Mango / 300 t
+ Organic Banana / 280 t
+ Organic Lime Tahiti / 10 t

CERTIFICATIONS
+ ORGANIC (EU, USA)
+ GLOBALG.A.P.
AMC Yahidky
(TM BigBlue organic blueberry farm)

Hall 7.2b | booth B-07

“BigBlue” is a trademark of AMC Yahidky. The organic blueberry farm was established in 2016 in Kyiv, Ukraine. They are a blueberry manufacturers certified according to organic standard and holding the GLOBALG.A.P. certificate.

During the last four years, AMC Yahidky prepared the soil in 100% organic way to create the best environment for the plants and product of exceptional smooth flavor and quality. The company’s vision and main target is to create high quality 100% organic blueberries using the best international practices of growing berries – additionally, complying with high standards of social and manufacturing infrastructure on the farm.

PRODUCTS & QUANTITIES PER YEAR
+ Fresh organic blueberries / 250t

CERTIFICATIONS
+ ORGANIC
+ GLOBALG.A.P.
Danube Agrarian is located in a geographically advantageous place in the very south of Ukraine. Its unique location on the 45th parallel makes the fruits notably sweet and the vegetables very tasteful.

Danube Agrarian was certified as organic producer in 2010 and owns about 2,000 hectares of organic land, part of which is irrigated. The company has 50 employees during the year and about 100 during the high season.

All the products are being produced according to standards for organic products. The process of harvesting, processing and storing meets all organic certification requirements.

**PRODUCTS & QUANTITIES PER YEAR**

- Watermelons, nectarines, peaches, plumps, cantaloupes / 5,000t
- Sweet potatoes, potatoes, onions, beets, carrots, peppers, tomatoes, peas, chickpeas / 5,000t
- Wheat, durum wheat, mustard, corn, millet, lentils, cranola, barley, sunflowers seeds / 5,000t

**CERTIFICATIONS**

- ORGANIC
- SWISS
- COR
- NOP
Farm Gadz

Hall 7.2b | booth B-09

Gadz – “one of the largest farms in Ukraine engaged in growing apples”.

The orchard of Farm “Gadz” with an area of 600 hectares, founded in 2011, is located in a special microclimatic zone, which allows you to receive high quality crops and excellent flavor characteristics. In a short time, the farming enterprise “Gadz” became one of the largest companies in the Ukraine, which specializes in growing fruits.

A wide range of varieties of apples allows to satisfy the most demanding customer. The company is constantly expanding the export geography, today they export to more than 20 countries in Europe, the Middle East and Asia.

PRODUCTS & QUANTITIES PER YEAR

+ Gala apple / 1,000 t
+ Red chief apple / 1,000 t
+ Red Jonaprince apple / 1,500 t
+ Golden delicious apple / 1,000 t
+ Fuji apple / 1,000 t

CERTIFICATIONS

+ GLOBALG.A.P.

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Nikdaria LLC
Hall 7.2b | booth B-07

Nikdaria (trademark iBerry) is one of the largest growers and suppliers of fresh berries in the Ukraine – producing on over 200 hectares.

The company uses and follows all the modern technologies and processes of cultivation, harvesting, processing and storage.

Fully automated sorting and packing lines are expected to be in place in 2020.

**PRODUCTS & QUANTITIES PER YEAR**
- Fresh blueberries / 400 t
- Frozen raspberries / 450 t
- Frozen strawberries / 250 t

**CERTIFICATIONS**
- GLOBALG.A.P.
- GRASP

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Niko Agro Holding

Hall 21 | booth B-06

Niko Agro Holding was founded in 2016. The company produces and exports fresh mushrooms and vegetables with high standards of packaging and quality control.

The corporate philosophy of Niko Agro Holding is based on the principles of ORGANIC AGRICULTURE and CREATION OF LIVING SOIL.

Niko Agro Holding is the first and only organic standard certified producer of exotic mushrooms (Shiitake, Eryngii, Enoki, Piopini etc) in Ukraine.

PRODUCTS & QUANTITIES PER YEAR
+ Mushrooms / 72 t
+ Vegetables / 120 t

CERTIFICATIONS
+ ORGANIC EU

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BERLIN EXPOCENTER CITY | CITY CUBE
Messedamm 22 · 14055 Berlin
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Opening hours

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