Meet reliable suppliers from Colombia, Ecuador, Egypt, Ethiopia, Ghana, Kyrgyzstan, Mozambique, Sri Lanka, Tunisia and Ukraine.
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## COLOMBIA

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<tr>
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<td>Quinoa Cotopaxi S.A.</td>
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<table>
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<tr>
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</thead>
<tbody>
<tr>
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<td>23</td>
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<tr>
<td>Visitors: Logistic Nuts</td>
<td>24</td>
</tr>
<tr>
<td>El Magd for Food Products</td>
<td>25</td>
</tr>
<tr>
<td>Cairo 3A</td>
<td>26</td>
</tr>
<tr>
<td>Retaj Herbs</td>
<td>27</td>
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</tbody>
</table>

## ETHIOPIA

<table>
<thead>
<tr>
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<th>28</th>
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</thead>
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<td>Menona Import &amp; Export Enterprise</td>
<td>30</td>
</tr>
<tr>
<td>Tamrin International Trading PLC</td>
<td>31</td>
</tr>
</tbody>
</table>

## GHANA

<table>
<thead>
<tr>
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<th>32</th>
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</thead>
<tbody>
<tr>
<td>Visitors: Volta Presentation Company Ltd.</td>
<td>33</td>
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<tr>
<td>Zalli Foods Ltd.</td>
<td>34</td>
</tr>
</tbody>
</table>
### KYRGYZSTAN

**Exhibitor:** Kyrgyzcentrproduct  

### MOZAMBIQUE

**Visitor:** Sunshine Nut  

### SRI LANKA

**Visitors:**  
- Manchiee de Coco Products  
- Worga Naturals (Pvt) Ltd.  

### TUNISIA

**Exhibitors:**  
- Bioland  
- Nopal Tunisie  
- Olvina – T.A.O.O.C.  
- Sun Antipasti  

**Visitor:** Sticpa  

### UKRAINE

**Exhibitor:** Stodola LLC  

**Visitors:**  
- Casper Ltd.  
- Danube Agrarian  

### ANUGA 2019

- Floorplan  
- Opening times
Import Promotion Desk (IPD) –
Cost- and risk-optimised sourcing from new markets

Visit us in hall 4.1, booth B90-B96

At Anuga 2019, more than 33 companies from Colombia, Ecuador, Egypt, Ethiopia, Ghana, Kyrgyzstan, Mozambique, Sri Lanka, Tunisia, and Ukraine present their diverse range of natural ingredients.

The IPD connects German and European importers with these carefully selected and evaluated exporters.

The IPD is the German initiative for import promotion. Our goal is the sustainable and well-structured import promotion of special products from selected developing countries and emerging nations – under compliance with high quality, social and environmental standards.

We introduce exporters from our partner countries to the EU market and assist them in setting up trading relations. For European importers the IPD opens up new supply sources in the partner countries and supports them in the complex purchasing process.

Reduce your initiation, negotiation and control costs with the IPD.
We have the contacts, information and communication channels to your new suppliers.
Our services for you are neutral and free of charge.

All companies presented at Anuga were carefully selected and then readied by the IPD to commence export to the European market.
On the following pages you will find detailed information about the IPD exporters.

We establish direct contact to these new suppliers and organise b2b meetings at the trade fair.

Get in touch with us!

The IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

More information about the IPD and our individual services at www.importpromotiondesk.de
YOUR IPD TEAM AT ANUGA 2019

JUDITH EMMERLING
IPD Expert Sourcing + Markets
Natural Ingredients
(Egypt, Ukraine)
Mobile: + 49 (0) 152 514 663 48
emmerling@importpromotiondesk.de

ANGIE MARTINEZ
IPD Expert Sourcing + Markets
Natural Ingredients
(Ecuador, Sri Lanka)
Mobile: + 49 (0) 176 848 600 74
martinez@importpromotiondesk.de

KATHRIN SEELIGE
IPD Expert Sourcing + Markets
Natural Ingredients
(Kyrgyzstan, Tunisia)
Mobile: + 49 (0) 152 384 926 39
seelige@importpromotiondesk.de

TABEA MACK
IPD Expert Sourcing + Markets
Natural Ingredients
(Colombia, Ethiopia, Ghana)
Mobile: + 49 (0) 176 985 135 64
mack@importpromotiondesk.de

FERRY BÖHNKE
External IPD Consultant
Mobile: + 49 (0) 177 245 1670
boehnke@importpromotiondesk.de

THOMAS GANSLMAYR
External IPD Consultant
Mobile: + 49 (0) 179 534 0934
ganslmayr@importpromotiondesk.de

CATHERINE HEBTING
External IPD Consultant
Mobile: + 33 669 551 410
hebing@importpromotiondesk.de

TERESA HÜTTENHOFER
External IPD Consultant
Mobile: + 49 (0) 160 903 917 16
huettenhofer@importpromotiondesk.de

TABEA MACK
External IPD Consultant
Mobile: + 49 (0) 177 245 1670
boehnke@importpromotiondesk.de

JEROEN KRUFT
External IPD Consultant
Mobile: + 31 629 161 611
ipd@amigos-international.org

JUDITH EMMERLING
External IPD Consultant
Mobile: + 49 (0) 177 245 1670
boehnke@importpromotiondesk.de

IMPORT PROMOTION DESK (IPD)
Project Office Bonn
c/o sequa gGmbH
Alexanderstraße 10
D-53111 Bonn
Germany

Phone: + 49 (0) 228 909 0081 0
info@importpromotiondesk.de
www.importpromotiondesk.de
IPD partners

IPD works with a network of international organisations in Europe and its partner countries. Thus we efficiently pool information and know-how. Our partnerships enable us to tailor our services exactly to the needs of European importers.

Colombia

**PRO COLOMBIA**
COLOMBIA
www.procolombia.co
Hall 3.1, booth C010-C018
Hall 7.1, booth G019

Ecuador

**FEDERACIÓN ECUATORIANA DE EXPORTADORES**
ECUADOR
www.fedexpor.com

**PRO ECUADOR**
ECUADOR
www.proecuador.gob.ec
Hall 3.1, booth B029
Hall 4.1, booth E071

The Netherlands

**THE CENTER FOR THE PROMOTION OF IMPORTS (CBI)**
THE NETHERLANDS
www.cbi.eu

Switzerland

**SWISS IMPORT PROMOTION PROGRAMME (SIPPO)**
SWITZERLAND
www.sippo.ch

Colombia

**PROECUADOR, ECUADOR**
www.proecuador.gob.ec
Hall 3.1, booth B029
Hall 4.1, booth E071

Ecuador

**FEDERACIÓN ECUATORIANA DE EXPORTADORES**
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**PROCOLOMBIA**
COLOMBIA
www.procolombia.co
Hall 3.1, booth C010-C018
Hall 7.1, booth G019

**CORPEI, ECUADOR**
https://corpei.org
Hall 3.1, booth B010
Hall 5.1, booth A027

**PRO COLOMBIA**
COLOMBIA
www.procolombia.co
Hall 3.1, booth C010-C018
Hall 7.1, booth G019
### DRIED FRUITS AND VEGETABLES

<table>
<thead>
<tr>
<th>Item (Including Variations)</th>
<th>Supplier 1</th>
<th>Supplier 2</th>
<th>Supplier 3</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Acai</strong></td>
<td>Zeotropic 16</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Apricot</strong></td>
<td>Kyrgyzcentrproduct 35</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Araza</strong></td>
<td>Zeotropic 16</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Banana</strong></td>
<td>Bomarts Farms 32</td>
<td>Zeotropic</td>
<td></td>
</tr>
<tr>
<td><strong>Beetroot</strong></td>
<td>Kyrgyzcentrproduct 35</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Blueberry</strong></td>
<td>Zeotropic 16</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Cabbage</strong></td>
<td>Kyrgyzcentrproduct 35</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Camu camu</strong></td>
<td>Zeotropic 16</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Carrot</strong></td>
<td>Kyrgyzcentrproduct 35</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Copaozu</strong></td>
<td>Zeotropic 16</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Dates</strong> (semi-dried, with nuts or coated with chocolate)</td>
<td>El Wadi El Gedid 23</td>
<td></td>
<td></td>
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<tr>
<td><strong>Dehydrated fruits</strong></td>
<td>Worga Naturals 38</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Golden berry</strong></td>
<td>Produtankay 18</td>
<td></td>
<td></td>
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<tr>
<td><strong>Guanabana</strong> (soursop)</td>
<td>Zeotropic 16</td>
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<tr>
<td><strong>Mangoes</strong></td>
<td>Bomarts Farms 32</td>
<td>Zalli Foods 34</td>
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<tr>
<td><strong>Onion</strong></td>
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<tr>
<td><strong>Papaya</strong></td>
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<td>Zeotropic</td>
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<td><strong>Pepper</strong></td>
<td>Kyrgyzcentrproduct 35</td>
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<tr>
<td><strong>Physalis</strong></td>
<td>Zeotropic 16</td>
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<tr>
<td><strong>Pineapple</strong></td>
<td>Bomarts Farms 32</td>
<td>Zalli Foods 34</td>
<td>Zeotropic 16</td>
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<tr>
<td><strong>Pitahaya</strong> (yellow dragon fruit)</td>
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<td></td>
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<tr>
<td><strong>Plums</strong></td>
<td>Kyrgyzcentrproduct 35</td>
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<td></td>
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<tr>
<td><strong>Pomegranate arils</strong></td>
<td>Nopal Tunisie 40</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Preserved lemons</strong></td>
<td></td>
<td>Sun Antipasti 42</td>
<td></td>
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<tr>
<td><strong>Strawberry</strong></td>
<td>Zeotropic 16</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Sun-dried tomatoes</strong></td>
<td></td>
<td>Sun Antipasti 42</td>
<td>Sticpa 43</td>
</tr>
</tbody>
</table>

### DRIED HERBS AND SPICES

<table>
<thead>
<tr>
<th>Item (Including Variations)</th>
<th>Supplier 1</th>
<th>Supplier 2</th>
<th>Supplier 3</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Anise</strong></td>
<td>Retaj Herbs 27</td>
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<tr>
<td><strong>Basil</strong></td>
<td>Norica 22</td>
<td>Retaj Herbs 27</td>
<td></td>
</tr>
<tr>
<td><strong>Black Cardamom</strong></td>
<td>Bench Maji 28</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Black Pepper</strong></td>
<td>Bench Maji 28</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Black pepper “Yupanqui brand”</strong></td>
<td>Procosan 21</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Caraway</strong></td>
<td>Norica 22</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Chamomile</strong></td>
<td>Norica 22</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Fennel</strong></td>
<td>Norica 22</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Hibiscus</strong></td>
<td>Norica 22</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Lemongrass</strong></td>
<td>Norica 22</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Marjoram</strong></td>
<td>Retaj Herbs 27</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Mint</strong></td>
<td>Norica 22</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Nigela sativa/black seeds</strong></td>
<td>Norica 22</td>
<td></td>
<td></td>
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<tr>
<td><strong>Prickly pear dried flower</strong></td>
<td>Nopal Tunisie 40</td>
<td></td>
<td></td>
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<tr>
<td><strong>Thyme</strong></td>
<td>Retaj Herbs 27</td>
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<td><strong>Turmeric</strong></td>
<td>Bench Maji 28</td>
<td>Menona 29</td>
<td></td>
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<tr>
<td><strong>White pepper “YW1 brand”</strong></td>
<td>Procosan 21</td>
<td></td>
<td></td>
</tr>
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</table>
FROZEN FRUITS AND VEGETABLES

Artichokes | El Magd for Food Products 25
Broccoli | El Magd for Food Products 25
Cauliflower | El Magd for Food Products 25
Guava | El Magd for Food Products 25
Mangoes | El Magd for Food Products 25
Mixed vegetables | El Magd for Food Products 25
Okra | El Magd for Food Products 25
Pomegranate | El Magd for Food Products 25
Strawberries | El Magd for Food Products 25

FRUIT PULPS AND CONCENTRATES

Avocado products | San Gregorio 15
Apple and beet puree | Austrofood 17
Apple puree | Austrofood 17
Banana and strawberry puree | Austrofood 17
Banana passion fruit puree | Austrofood 17
Blackberry fruit pulp | San Gregorio 15
Coconut lemonade | San Gregorio 15
Fejoa (Guava/Guavasteen) | San Gregorio 15
Frozen fruit pulp blends | San Gregorio 15
Guanabana puree | Austrofood 17
Guanabana, banana and chia puree | Austrofood 17
Guanabana, mango and chia puree | Austrofood 17
Guava puree | Austrofood 17
Kale and spinach puree | Austrofood 17
Lulo (Naranjilla) | San Gregorio 15
Mango fruit pulp | San Gregorio 15
Mango puree | Austrofood Cairo 3A 26
Passion fruit pulp | San Gregorio 15
Peach puree | Cairo 3A 26
Pineapple fruit pulp | San Gregorio 15
Pomegranate concentrate | Cairo 3A 26
Pomegranate puree | Nopal Tunisie 40
Prickly pear puree | Nopal Tunisie 40
Strawberry concentrate clear | Cairo 3A 26
Strawberry puree | Cairo 3A 26

Companies marked green offer the product in organic quality.
## Product Finder

### Processed Fruits & Vegetables

<table>
<thead>
<tr>
<th>Product</th>
<th>Supplier</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fruit jars</td>
<td>Worga Naturals</td>
<td>38</td>
</tr>
<tr>
<td>Pickled vegetables</td>
<td>Stodola</td>
<td>44</td>
</tr>
<tr>
<td>Relishes and ragouts</td>
<td>Stodola</td>
<td>44</td>
</tr>
<tr>
<td>Tomato paste</td>
<td>Stodola</td>
<td>44</td>
</tr>
<tr>
<td>Tomato sauce</td>
<td>Stodola</td>
<td>44</td>
</tr>
<tr>
<td>Young green jackfruit</td>
<td>Worga Naturals</td>
<td>38</td>
</tr>
</tbody>
</table>

### Leguminous Plants, Seeds and Cereals

<table>
<thead>
<tr>
<th>Product</th>
<th>Supplier</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Barley</td>
<td>Danube</td>
<td>46</td>
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<tr>
<td>Black cumin</td>
<td>Emamuz</td>
<td>29</td>
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<tr>
<td>Menona</td>
<td></td>
<td>30</td>
</tr>
<tr>
<td>Chick peas</td>
<td>Danube</td>
<td>46</td>
</tr>
<tr>
<td>Emamuz</td>
<td></td>
<td>29</td>
</tr>
<tr>
<td>Desi chick peas</td>
<td>Menona</td>
<td>30</td>
</tr>
<tr>
<td>Durum</td>
<td>Danube</td>
<td>46</td>
</tr>
<tr>
<td>Granola</td>
<td>Danube</td>
<td>46</td>
</tr>
<tr>
<td>Green mungs</td>
<td>Menona</td>
<td>30</td>
</tr>
<tr>
<td>Kabuli chick peas</td>
<td>Menona</td>
<td>30</td>
</tr>
<tr>
<td>Lentils</td>
<td>Danube</td>
<td>46</td>
</tr>
<tr>
<td>Millet</td>
<td>Danube</td>
<td>46</td>
</tr>
<tr>
<td>Mung beans</td>
<td>Emamuz</td>
<td>29</td>
</tr>
<tr>
<td>Mustard seeds</td>
<td>Casper</td>
<td>45</td>
</tr>
<tr>
<td></td>
<td>Danube</td>
<td>46</td>
</tr>
<tr>
<td>Niger Seeds</td>
<td>Emamuz</td>
<td>29</td>
</tr>
<tr>
<td>Peabeanese</td>
<td>Emamuz</td>
<td>29</td>
</tr>
<tr>
<td>Peas</td>
<td>Danube</td>
<td>46</td>
</tr>
<tr>
<td>Pigeon peas</td>
<td>Menona</td>
<td>30</td>
</tr>
<tr>
<td>Red beans</td>
<td>Kyrgyzcentrproduct</td>
<td>35</td>
</tr>
<tr>
<td>Red kidney beans</td>
<td>Emamuz</td>
<td>29</td>
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<tr>
<td>Menona</td>
<td></td>
<td>30</td>
</tr>
<tr>
<td>Sesame</td>
<td>Emamuz</td>
<td>29</td>
</tr>
<tr>
<td>Sesame seeds</td>
<td>Menona</td>
<td>30</td>
</tr>
<tr>
<td>Tamrin</td>
<td></td>
<td>31</td>
</tr>
<tr>
<td>Soya beans</td>
<td>Menona</td>
<td>30</td>
</tr>
<tr>
<td>Speckled beans</td>
<td>Kyrgyzcentrproduct</td>
<td>35</td>
</tr>
<tr>
<td>Sunflower seeds</td>
<td>Casper</td>
<td>45</td>
</tr>
<tr>
<td></td>
<td>Danube</td>
<td>46</td>
</tr>
<tr>
<td>Wheat</td>
<td>Danube</td>
<td>46</td>
</tr>
<tr>
<td>White beans</td>
<td>Kyrgyzcentrproduct</td>
<td>35</td>
</tr>
<tr>
<td>White pea beans</td>
<td>Tamrin</td>
<td>31</td>
</tr>
</tbody>
</table>

### Nuts

<table>
<thead>
<tr>
<th>Product</th>
<th>Supplier</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Peanuts</td>
<td>Logistic Nuts</td>
<td>24</td>
</tr>
<tr>
<td>Plain cashews</td>
<td>Sunshine Nut</td>
<td>36</td>
</tr>
<tr>
<td>Walnuts</td>
<td>Kyrgyzcentrproduct</td>
<td>35</td>
</tr>
</tbody>
</table>
## SUPERFOODS, FOOD SUPPLEMENT AND NATURAL POWDERS

<table>
<thead>
<tr>
<th>Product</th>
<th>Company</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aloe Vera</td>
<td>Bioland</td>
<td>39</td>
</tr>
<tr>
<td>Date powder</td>
<td>El Wadi El Gedid</td>
<td>23</td>
</tr>
<tr>
<td>Flavoured quinoa</td>
<td>Del Alba</td>
<td>14</td>
</tr>
<tr>
<td>Flax cake</td>
<td>Casper</td>
<td>45</td>
</tr>
<tr>
<td>Fruit powders</td>
<td>Worga Naturals</td>
<td>38</td>
</tr>
<tr>
<td>Golden berry powder</td>
<td>Andes Kinkuna</td>
<td>20</td>
</tr>
<tr>
<td>Guayusa leaf tea powder</td>
<td>Andes Kinkuna</td>
<td>20</td>
</tr>
<tr>
<td>Nopal powder</td>
<td>Nopal Tunisie</td>
<td>40</td>
</tr>
<tr>
<td>Prickly pear seed flour</td>
<td>Nopal Tunisie</td>
<td>40</td>
</tr>
<tr>
<td>Quinoa banana cake mix</td>
<td>Quinoa Cotopaxi S.A.</td>
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<tr>
<td>Quinoa blend</td>
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<td>Quinoa brownie mix</td>
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<tr>
<td>Quinoa cupcake mix</td>
<td>Quinoa Cotopaxi S.A.</td>
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<tr>
<td>Quinoa mix with mushroom</td>
<td>Quinoa Cotopaxi S.A.</td>
<td>19</td>
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<tr>
<td>Quinoa mix with red pepper</td>
<td>Quinoa Cotopaxi S.A.</td>
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<tr>
<td>Quinoa mix with tomato</td>
<td>Quinoa Cotopaxi S.A.</td>
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<tr>
<td>Rapeseed cake</td>
<td>Casper</td>
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<tr>
<td>Spirulina</td>
<td>Bioland</td>
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<td>Sunflower cake</td>
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</table>

## OILS & VINEGARS

<table>
<thead>
<tr>
<th>Product</th>
<th>Company</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Camelia oil</td>
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<tr>
<td>Flaxseed oil</td>
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</tr>
<tr>
<td>Hemp oil</td>
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</tr>
<tr>
<td>Prickly pear and pomegranate seed oil</td>
<td>Nopal Tunisie</td>
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<tr>
<td>Prickly pear and pomegranate vinegars</td>
<td>Nopal Tunisie</td>
<td>40</td>
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<tr>
<td>Pumpkin oil</td>
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<tr>
<td>Rapeseed oil</td>
<td>Casper</td>
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<tr>
<td>Virgin olive oil</td>
<td>Olivna</td>
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## HONEY, SYRUP AND SWEETENERS

<table>
<thead>
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<td>Date syrup</td>
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<tr>
<td>Honey</td>
<td>Bench Maji</td>
<td>28</td>
</tr>
<tr>
<td>Prickly pear honey</td>
<td>Nopal Tunisie</td>
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</tr>
</tbody>
</table>

Companies marked green offer the product in organic quality.
Product Finder

**COCONUT PRODUCTS**

- Coconut aminos | Manchiee 37
- Coconut butter | Manchiee 37
- Coconut flour | Manchiee 37
- Coconut milk powder | Manchiee 37
- Coconut nectar | Manchiee 37
- Coconut sauce | Manchiee 37
- Coconut snacks | Manchiee 37
- Coconut vinegar | Manchiee 37
- Coconut water | Manchiee 37
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- Desiccated coconut | Manchiee 37
- Dried coconut | Bomarts Farms 32
- King coconut water | Worga Naturals 38
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- Coffee | Bench Maji 28
  Menona 30
  Tamrin 31
- Date coffee | El Wadi El Gedid 23
- Nopal juice | Nopal Tunisie 40
- Tea infusions | Volta Presentation Company 33

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- Caramelized quinoa | Del Alba 14
- Date bites | El Wadi El Gedid 23
- Date energy bar | El Wadi El Gedid 23
- Date paste | El Wadi El Gedid 23
- Date spread | El Wadi El Gedid 23
- Herbed cashews | Sunshine Nut 36
- Macadamia with chocolate | Del Alba 14
- Quinoa with chocolate | Del Alba 14
- Roasted coconut chips | Zalli Foods 34
- Salted and caramelized soy | Del Alba 14
- Salted cashews | Sunshine Nut 36
- Salted macadamia | Del Alba 14
- Spreads | Sun Antipasti 42
- Sugar and spiced cashews | Sunshine Nut 36
### FRESH FRUITS AND VEGETABLES

<table>
<thead>
<tr>
<th>Product</th>
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<td>Artichokes</td>
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<tr>
<td>Beets</td>
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<td>Cantaloupes</td>
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<td>Carrots</td>
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<tr>
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<tr>
<td>Garlic</td>
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<td>Mangoes</td>
<td>Bomarts Farms</td>
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<td>Nectarines</td>
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<td>Onions</td>
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<tr>
<td>Peppers</td>
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<tr>
<td>Pineapple</td>
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<td>Potatoes</td>
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<tr>
<td>Promegranate</td>
<td>Sticpa</td>
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<td>Seasonal fruits</td>
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<td>Sweet potatoes</td>
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<tr>
<td>Tomatoes</td>
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<tr>
<td>Watermelons</td>
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### OTHERS

<table>
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<tr>
<td>Harissa</td>
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<tr>
<td>Tapenade</td>
<td>Sun Antipasti</td>
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</tr>
</tbody>
</table>

Companies marked green offer the product in organic quality.
Del Alba S.A.

Hall 3.1 | booth C010–C018

Del Alba is a family owned business with more than 20 years of experience in the healthy snack segment. The company was responsible for bringing macadamia trees to Colombia, introducing this new nut to the Colombian market. Today Del Alba distributes a wide range of healthy snacks. The products are baked, non-GMO and free from chemicals and preservatives.

Del Alba is constantly seeking to expand its portfolio and diversify its products whilst maintaining the virtues of excellent quality, natural products and good service which have brought the company recognition in Colombia and abroad. Del Alba is also committed to supporting its employees, helping them to develop their skills and continue their education.

PRODUCTS & QUANTITIES PER YEAR
Available with own brand and private label:
+ Caramelized macadamia / 900 t
+ Salted macadamia / 900 t
+ Macadamia with chocolate / 80 t
+ Caramelized quinoa / 800 t
+ Flavoured quinoa / 800 t
+ Quinoa snack with chocolate / 800 t
+ Salted and caramelized soy / 800 t

CERTIFICATIONS
+ HACCP
+ GMP

SOURCE OF RAW MATERIAL
+ Macadamia: 230 hectares of own cultivation in Colombia
+ Soy is produced by a farmers’ association in the northern zone of Valle de Cauca
+ Quinoa is produced by an indigenous community in the southern part of Cauca
Since 2003, San Gregorio has offered innovative products, based on tropical fruits, that are tailor-made to meet the customers’ needs. Their products are easy to use and they guarantee permanent stocks. Principal customers are restaurants and industry.

The staff are dedicated people who are willing to learn. Around 42% of the staff at their processing plant have some kind of disability.

San Gregorio adheres to clean agriculture principles in their work on the crops where their fruit comes from, thus lessening the environmental impact of their activities. They forge long-term relations with their suppliers, based on principles of trust, sustainability and fair purchase prices.

**PRODUCTS & QUANTITIES PER MONTH**

+ Avocado products (High Pressure Processing [HPP]) / 60 t
+ Fruit pulps (e.g. blackberry, mango, fejoa, lulo, passion fruit, pineapple) / 40 t
+ Frozen fruit pulp blends / 20 t
+ Coconut lemonade / 45 t

**CERTIFICATIONS**

+ HACCP
+ GMP
+ KOSHER
+ FSSC 22000 (in progress)

**SOURCE OF RAW MATERIAL**

+ Small farmers, many of them members of cooperatives and applying Good Agricultural Practice
Zeotropic

Visitor available at hall 4.1 | booth B90–B96

Zeotropic makes use of a new drying technology that is called confined Zeodratation searching to preserve all the properties and molecular structures of water-based products like herbs, fruits and vegetables. The machines and software that are used by Zeotropic have been developed in Colombia and allows them to bring the country’s biodiversity to Europe.

Zeodratation is a new disruptive green technology that does not subject the product to extreme temperature conditions (freezing or contact with hot air), preserving 100% of the flavor, colour and aroma of the dried product. As it is a gentle drying process, the integrity of the active ingredients such vitamins and antioxidants are preserved.

PRODUCTS & QUANTITIES PER YEAR
+ Dried fruits (incl. dragon fruit, mango, pineapple, physalis, papaya, banana, blueberries, strawberry, acai, copoazu, araza, camu camu, pitahaya, guanabana/soursop) / 60 t

CERTIFICATIONS
+ GLOBALG.A.P.
+ HACCP (in process)
+ IFS (in process)
+ BRC (in process)

SOURCE OF RAW MATERIAL
+ Works directly with producers who come from farmer families, marginal areas of Bogota, Colombia and indigenous communities
Austrofood Ltd. is a company that started 10 years ago with the mission and commitment of sharing the health-related benefits and great flavors that exotic fruits can offer to the world. They cultivate, select and process only the highest quality fruits.

For Austrofood Ltd., people is vital to employ people in rural areas where job opportunities are extremely limited. In their plantations, they focus mainly on developing women who live under high vulnerability situations. For Austrofood, the stakeholders are of extreme importance, they generate a positive impact in society by generating health products of the highest quality.

The company has international certifications that guarantee the excellence of their food processes. Ensuring a product with global safety and quality.

PRODUCTS & QUANTITIES PER YEAR
+ Pulps / 18,000 t
+ Purees / 18,000 t
+ Fresh seasonal fruits

CERTIFICATIONS
+ BRC
+ ORGANIC (EU, USDA)
+ GLOBALG.A.P.
+ BASC
+ KOSHER

SOURCE OF RAW MATERIAL
+ Own fruit plantations, Ecuador
Part of the company name “Tankay” is taken from Quechua, the language of the indigenous people of the Andes. It means “to lend a shoulder”. That’s precisely what the company does. Located nearby the Cotopaxi volcano, Produtankay produces dried physalis as its main processed product. Due to its mineral water springs and its altitude, this fertile land provides an excellent eco system, making it possible to produce a superior product, and at the same time improve everyone’s welfare.

The company’s main goal is to maximize the social impact of its technical and commercial activities. The company works with small farmers to help them produce high quality fruits and products. Produtankay specifically works toward supporting the wellbeing of a group of highly trained women that mainly work at their plantation, and is eager to develop the first social enterprise in Ecuador focused on both export and quality control dried physalis products. Produtankay is the first company to be certified for large-scale physalis production and processing.

**PRODUCTS & QUANTITIES PER YEAR**
- Dried golden berry / 100t

**SOURCE OF RAW MATERIAL**
- Own plantation
- Small group of growers

**CERTIFICATIONS**
- GLOBALG.A.P.
- BRC
- KOSHER
- GRASP
- SMETA
Founded in 2014, Quinoa Cotopaxi grows its own quinoa to assure high quality raw materials, under the best agricultural practices. The company cares about social commitment and supports two projects with indigenous groups in Ecuador. Quinoa Cotopaxi teaches indigenous women agricultural practices that help them obtain profits from their crops. The company also supports the project “Yachay Kawsay”, a Saraguro bilingual indigenous school in the south of Ecuador.

Quinoa Cotopaxi creates products that are gluten free and that are made with quinoa, under the best standards. By using quinoa, the golden grain of the Incas, the company provides high protein and 100% natural ingredients in each product. Quinoa Cotopaxi produces its own brand as well as under private label.

**PRODUCTS & QUANTITIES PER YEAR**
- Quinoa baking mixes:
  - Quinoa banana cake mix
  - Quinoa brownie mix
  - Quinoa cupcake mix
- Quinoa blend with dried vegetables herbs and species:
  - Tomato / 300 t
  - Red pepper / 300 t
  - Mushroom / 300 t

**CERTIFICATIONS**
- BRC
- HACCP

**SOURCE OF RAW MATERIAL**
- Own quinoa cultivation
- Other materials from certified providers

**ADDRESS**
Quinoa Cotopaxi S.A.
Panamericana Norte Km. 1 y Av. Héroes del Cenepa
Latacunga
Ecuador
www.quinoacotopaxi.com

**CONTACT**
Mrs. Ana Albuja
General Manager
Phone: +593 998 315 022
info@quinoacotopaxi.com

**IPD CONTACT**
For more information or an appointment at Anuga fair, please contact
Angie Martinez
IPD Expert Sourcing + Markets
Mobile: + 49 (0) 176 985 135 64
martinez@importpromotiondesk.de
Andes Kinkuna S.A.

Visitor available at hall 4.1 | booth B90–B96

Andes Kinkuna S.A. was founded in 2015. They have always known about the incredible Ecuadorian raw material, but unfortunately the country exports mostly commodities. Therefore, Andes Kinkunas challenge and purpose is to generate products and ingredients with high added value. Thus they can assure a greater economic benefit for the suppliers, who are communities of the Andean and Amazonian region of Ecuador.

All of their products follow research processes, for which they have agreements with several of the best universities in Ecuador.

Andes Kinkunas plant has facilities and equipment that allows them to be at the forefront of what customers and the market are looking for worldwide.

PRODUCTS & QUANTITIES PER YEAR
+ Golden berry powder / 20 t
+ Guayusa leaf tea powder / 25 t
+ Antiox tea (guayusa-Andean blue berry) / 25 t
+ Collagen hidrolized (with pineapple extract) / 20 t

CERTIFICATIONS
+ HACCP
+ BPM

SOURCE OF RAW MATERIAL
+ Communal plantations in the Amazon and Andean Ecuadorian region

CERTIFICATIONS
+ HACCP
+ BPM
For decades, the Yupanqui family has been exporting its pepper. Procosan Yupanqui’s production business in Ecuador is a generating company of high quality and excellent service, compromised with the efficiency in the operations toward its clients and with the availability of delivery in different desired places around the world.

As a pioneer for innovation in South America, the company dedicated itself to improving upon their agriculture practices, founding the first experimental pepper station in Ecuador.

Procosan was founded in 2003 in order to take advantage of the experiment’s great successes. Their comprehensive pepper program (supported by different level of the pepper production) has allowed the Yupanqui brand to lead the industry into the future. With its rich tradition, rooted in family, and high quality standards, the company have procured a brand predicated on loyalty, innovation and ultimately success.

**PRODUCTS**
- Black pepper “Yupanqui brand”
- Premium black pepper “Yupanqui brand”
- White pepper “YW1 brand”

**CERTIFICATIONS**
- HACCP

**SOURCE OF RAW MATERIAL**
- Own cultivation and farmers from the region

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Procosan S.A.
Visitor available at hall 4.1 | booth B90–B96
North Africa for Food Industries (Norica)

Hall 2.1 | booth C055a

Norica is a member of North Africa Group (NAG) of companies established in 1975. The company was founded in 2013 with the aim to be active in agriculture exports and food industries, specializing in exporting Egyptian herbs and spices, pulses, fruits and vegetables.

Norica’s mission is to provide the world with the superior agriculture produce that Egypt has to offer. They are committed to consistent quality, competitive prices and excellent service and promise to exceed their customers’ expectations through innovation and competitiveness.

The company’s main target is to achieve a sizable share in the world market at agriculture produce.

PRODUCTS & QUANTITIES PER YEAR
+ Dry mint / 220 t
+ Basil / 250 t
+ Fennel / 400 t
+ Hibiscus / 100 t
+ Nigela sativa/black seeds / 400 t
+ Chamomile / 40 t
+ Lemongrass / 150 t
+ Caraway / 100 t
+ Fresh garlic and onions / 1,500 t

CERTIFICATIONS
+ ISO 9001, 14001, 18000
+ GLOBALG.A.P.
+ ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL
+ Organic farms

ADDRESS
North Africa For Food Industries (Norica)
Bldg. 26th
Teseen St. Narges 1 5th Settlement
New Cairo
Egypt
Phone: + 20 110 234 4400
info@noricafood.com
www.noricafood.com

CONTACT
Mr. Adel Metwalli
VP & Export Manager
Phone: + 20 102 214 5145
adel@noricafood.com

IPD CONTACT
For more information or an appointment at Anuga fair, please contact
Judith Emmerling
IPD Expert Sourcing + Markets
Mobile: + 49 (0) 152 514 663 48
emmerling@importpromotiondesk.de
El Wadi El Gedid for Manufacturing and Trading was founded in 1988 and runs the El Fayoum Dates factory in the Fayoum province in Upper Egypt. El Wadi El Gedid offers distinctive premium dates and is specialized in date products. Offering its B2C & B2B customers custom packages, white label and private label as well as bulk packaging.

BIAHMO is the brand name of all products going into export to international markets. Taking responsibility for social and environmental impacts, El Wadi El Gedid runs social impact initiatives that focus on empowering local women and providing decent jobs for youth.

PRODUCTS
+ Dates, semi-dried
+ Dates with nuts / coated with chocolate
+ Date syrup
+ Date paste
+ Date spread
+ Date powder
+ Date energy bar
+ Date bites
+ Date coffee

CERTIFICATIONS
+ ISO 22000

SOURCE OF RAW MATERIAL
+ Own farms
+ Contract farms
Logistic Nuts for Agricultural Development

Visitor available at hall 4.1 | booth B90–B96

Logistic Nuts for Agricultural Development was founded by Mr. Sameh Shanap, Dr. Mohamed El-Shabrawy and Mr. Ali Abdel Shafy at the beginning of 2013. The company manufactures and exports peanuts to the European Union, the Arab countries and Turkey.

Logistic Nuts grows, processes and packs the peanuts and thereby supervises and controls every stage of production.

Package sizes: Peanuts inshell are packed in jambo bags, weighing 650 kg, or small bags 30 kg and 25 kg. Kernel peanuts are exported in bags of 50 kg and 25 kg.

PRODUCTS & QUANTITIES PER YEAR
+ Peanuts / 1,500 t

CERTIFICATIONS
+ ISO 22000
+ FSSC 22000
+ GLOBALG.A.P.
+ ORGANIC

SOURCE OF RAW MATERIAL
+ Own production site
El Magd for Food Products

Visitor available at hall 4.1 | booth B90–B96

El Magd for Food Products is an Egyptian company specialized in frozen food trade. It was founded in 2009 as a distributor of various frozen food products, and now becoming one of the most successful exporters of frozen fruits and vegetables. El Magd is not only a trader, but a grower of selected fruits items. Being a grower allows the company to control every stage right from cultivation, processing, storage and packaging.

El Magd has a strong partnership with a Cypriot company that promotes the sales of many products in Greece.

Recently, the company established a branch office in London (El Magd Foods UK Ltd) to expand in the UK and Europe. The main markets are the Middle East and Europe.

PRODUCTS & QUANTITIES PER YEAR
+ Frozen strawberries / 2,000 t
+ Frozen mangoes / 2,000 t
+ Frozen guava / 2,000 t
+ Frozen pomegranate / 2,000 t
+ Frozen artichokes / 2,000 t
+ Frozen mixed vegetables / 2,000 t
+ Frozen broccoli / 2,000 t
+ Frozen cauliflower / 2,000 t
+ Frozen okra / 2,000 t

CERTIFICATIONS
+ ISO 9001
+ ISO 22000

SOURCE OF RAW MATERIAL
+ Beheira (Egypt)
Cairo 3A for Agricultural and Animal Production

Visitor available at hall 4.1 | booth B90–B96

Cairo 3A For Agricultural and Animal Production, part of the Cairo 3A mother company, is an Egyptian company specialized in concentrate manufacturing and agro industries.

The company’s prime production is pomegranate concentrate and other multi-fruits concentrate including, and not limited to, mango, strawberry, and grapes.

The one and only!

Cairo 3A is proud to be the one and only company in the Middle East and Africa specialized in producing pomegranate concentrate in accordance with the AIJN (Association of the Industry of Juices and Nectars) standards.

PRODUCTS & QUANTITIES PER YEAR
- Pomegranate concentrate / 1,000 t
- Strawberry puree / 1,500 t
- Strawberry clear concentrate / 1,000 t
- Mango puree / 1,500 t
- Guava puree / 2,000 t
- Peach puree / 200 t

CERTIFICATIONS
- FSSC
- V4
- KOSHER
- FDA
- GLOBALG.A.P.

SOURCE OF RAW MATERIAL
- Natural fresh fruits

ADDRESS
Cairo 3A Agricultural and Animal Production (Qutoof)
62 B, El Tagamoa El-Khams Services Center
New Cairo
Egypt
Phone: + 20 225 657 382
qutoof@cairo3a.net
www.qutoof.net

CONTACT
Mr. Gamal ElAwady
Commercial Manager
Phone: + 20 1006 603 236
Gamal.ElAwady@cairo3a.net

IPD CONTACT
For more information or an appointment at Anuga fair, please contact
Judith Emmerling
IPD Expert Sourcing + Markets
Mobile: + 49 (0) 152 514 663 48
emmerling@importpromotiondesk.de
Retaj Herbs was founded in 2010 in the governorate of Monofiya, El-Sadat, Egypt. Retaj Herbs is producing, processing, packing and exporting herbs, spices and seeds. The company works with several Egyptian farmers and manufacturers who work under their guidance for quality assurance.

Equipped with a laboratory, the company has strong demands on quality and is following this commitment to quality at every stage of production, from primary production to final packaging.

PRODUCTS & QUANTITIES PER YEAR
- Marjoram / 500 t
- Basil / 500 t
- Thyme / 500 t
- Anise / 700 t

CERTIFICATIONS
- ISO 9001: 2015
- ISO 22000: 2005
- KOSHER
- ORGANIC EU

SOURCE OF RAW MATERIAL
- Contract farmers

ADDRESS
Retaj for Advanced Food Industries and Trading
El-Sadat City – 6th Industrial zone-plot No 6015.
32897 Menofiya
Egypt
Phone: + 20 482 630 2212
info@retaj-herbs.com
www.retaj-herbs.com

CONTACT
Mr. Ahmed Bakr
Managing Director
Phone: + 20 100 605 1601
ahmedbakr@retaj-herbs.com

IPD CONTACT
For more information or an appointment at Anuga fair, please contact
Judith Emmerling
IPD Expert Sourcing + Markets
Mobile: + 49 (0) 152 514 663 48
emmerling@importpromotiondesk.de

EGYPT
Bench Maji Coffee Farmers Ltd. Cooperative Union (BMCU) is a union of 65 primary cooperatives and over 13,000 smallholder member farmers based in South West Ethiopia. It was established in July 2005 by 14 member primary cooperatives (PCs) to operate in Bench Maji Zone in the marketing of coffee on behalf of its members and provide inputs and other household & production necessities.

Members produce wild, forest and semi forest coffee. Besides, honey and spices are produced and exported. The PCs are distributed over nine Woredas (districts) of Bench Sheko and West Omo Zone of Southern Nations, Nationalities and Peoples Region (SNNPR).

The cooperative commits itself to promote the livelihood of their members and support the development of the region by delivering high-quality products to the world.

**PRODUCTS & QUANTITIES PER YEAR**
- Coffee / 9,600 t
- Turmeric / 300 t
- Black cardamom / 300 t
- Black pepper / 50 t
- Honey / 70 t

**CERTIFICATIONS**
- ORGANIC (EU, US)
- Fairtrade
- UTZ
- Rain Forest Alliance

**SOURCE OF RAW MATERIAL**
- Member smallholder farmers
Emamuz Trading PLC (ETP) was established in 2001 with the vision to supply the world with high quality oilseeds, pulses, and spices.

By using the latest agro-processing technologies, such as Bühler cleaning machines, and investing in quality products that fulfill international standards, ETP became one of the preferred suppliers of the World Food Programme of the United Nations.

ETP attracts not only with its quality but also with processing facilities in strategic cities that allow it to apply a hub and spoke model to access inputs from all parts of the country and process them efficiently.

By means of its business development, ETP’s goal is to give back economic and social benefits to farmers and women. Not only is 80% of ETP’s labor force run by women, but also the company is planning to organize and assist farmers to help them produce globally competitive and traceable products.

**PRODUCTS & QUANTITIES PER YEAR**
- White Pea Beans / 1,000 t
- Kidney beans / 600 t
- Mung beans / 500 t
- Chick peas / 500 t
- Sesame / 500 t
- Niger seeds / 500 t
- Black cumin / 100 t

**CERTIFICATIONS**
- HACCP (in progress)

**SOURCE OF RAW MATERIAL**
- Farmer cooperatives
- Ethiopian Commodity Exchange Market (ECX)
Menona Import & Export Enterprise

Hall 4.1 | booth B90–B96

Menona was established in 2009 and currently employs 16 permanent and 4 part time workers. The company exports oilseeds, pulses and spices to different parts of the world.

The core principle of Menona is "service is of Dokimos" which means they offer services that are genuine and trustworthy.

The company believes in long term relationship and in a reliable partnership that strives to satisfy its customers’ needs by supplying quality products with good prices.

Our vision is to become globally known as the best export partner to our customers and our mission is to be relevant in exporting quality products with added value.

PRODUCTS & QUANTITIES PER YEAR
+ Red kidney beans / 1,000 t
+ Green mungs / 500 t
+ Kabuli chick peas / 500 t
+ Desi chick peas / 500 t
+ Pigeon peas / 500 – 1,000 t
+ Sesame seeds / 2,000 t
+ Soya beans / 1,000 t
+ Turmeric / 500 t
+ Black cumin / 500 t
+ Coffee / 1,000 t

SOURCE OF RAW MATERIAL
+ Local farmers
+ ECX

ETHIOPIA
Tamrin International Trading Plc (TIT) is a privately owned company established in 2009 G.C and based in Addis Ababa, Ethiopia. TIT is engaged in the export, import and manufacturing business.

TIT exports different kind of oilseeds, pulses, spices and coffee. Its main products are Humera and Wollega type sesame seeds, white pea beans, chickpeas, as well as washed and unwashed Arabica coffee.

TIT owns three processing factories with modern cleaning machineries. Besides, it owns 600 hectare of farm land located in Humera.

TIT’s main export countries are China, Israel, Greece, Turkey, India, Saudi Arabia, UAE and Egypt.

**PRODUCTS & QUANTITIES PER YEAR**

- **Sesame seeds**
  - (Humer & wollega) / 15,000 t
- **White pea beans** / 1,000 t
- **Arabica coffee** (Sidamo, limu, yirachefe, lekempti) / 1,500 t

**CERTIFICATIONS**

- ORGANIC (EU, USDA, NOP)
- HACCP (in progress)

**SOURCE OF RAW MATERIAL**

- Own farm
- Farmer cooperatives
- ECX (Ethiopian Commodity Exchange Market)
Bomarts Farms Ltd.

Hall 10.2 | booth E029

Bomarts Farms Ltd was established in 1985 and later incorporated in 2001 to produce and sell fresh pineapples and mangoes to the local and international markets. In 2011, Bomarts set up a dried processing plant to produce both organic and conventional dried fruits (mangoes, pineapples, coconut, banana, papaya and mango roll).

Bomarts is an integrated sustainable leader in West Africa in the production and export of fresh and dried fruits recognized globally for quality and for the satisfaction of stakeholders, especially customers.

The underlying principle for all Bomarts’ production has always been food safety, environmental protection and sustainability.

**PRODUCTS & QUANTITIES PER YEAR**

- Dried mango / 400 t
- Dried pineapple / 70 t
- Dried coconut / 30 t
- Dried banana / 5 t
- Dried papaya / 2 t
- Fresh mango / 2,800 t
- Fresh pineapple / 3,500 t

**CERTIFICATIONS**

- ORGANIC (EU, NOP)
- GLOBALG.A.P.
- FAIRTRADE
- HACCP

**SOURCE OF RAW MATERIAL**

- Own farms
- Over 150 small producer organization

ADDRESS

Bomarts Farms Ltd.
P.O. Box NW 124
Nsawam
Ghana
Phone: + 233 20 812 2924
abotchway@bomarts.com
www.bomarts.com

CONTACT

Mr. Anthony Botchway
Chief Executive Officer
Phone: + 233 20 812 2924
www.bomarts.com

IPD CONTACT

For more information or an appointment at Anuga fair, please contact
Tabea Mack
IPD Expert Sourcing + Markets
Mobile: + 49 (0) 176 848 600 74
mack@importpromotiondesk.de
Volta Presentation company Ltd. was established in 2011 following the demand for safe farming and a better life for indigenes in the Volta Region of Ghana. Since then, the company has become the paragon of responsible and safe farming in the region, turning over 240 acres of land in a poverty stricken community into a humongous hub of quality tropical herbs. Volta is cultivating with the best of selected healthy seeds in a pesticide-free environment and simultaneously improve the livelihood of farmers in the community.

Seeking to reach the health conscious community with a good taste of health was the birthing of their masterpiece product Guaman Infusions which encompasses a variety of different healthy teas infusions. Volta Presentation is currently increasing the variety of tropical herbs in its range to gift the world with some more exciting herbal products.

**PRODUCTS & QUANTITIES**
(each in 40 gr. bags)
+ Infusions of moringa
  (e.g. with dandelion, ginger, hibiscus, lemongrass)
+ Infusion of dandelion
+ Infusion of hibiscus & beetroot
+ Infusion of ginger (e.g. with beetroot, hibiscus & lemongrass)

**CERTIFICATIONS**
+ FDA

**SOURCE OF RAW MATERIAL**
+ Cultivation from our own farmlands
Zalli Foods Ltd.

Visitor available at hall 4.1 | booth B90–B96

Zalli Foods is an agro processing company that develops and produces nutritious snacks made from African fruits and superfoods. The company was launched in early 2017 with its line of Toasted Coconut Chips under the SOA | Snacks of Africa consumer brand. It also produces high quality dried fruits (mango and pineapple) for bulk and wholesale distribution.

The company stands on 3 pillars of impact:

+ **Women & youth empowerment:** Zalli Foods is woman owned and operated with 70% of its workforce being women and 100% under the age of 30.
+ **Stable market access for smallholder farmers:** (80% of Ghana’s coconuts are produced by smallholders).
+ **Contribution towards the diversification of Ghana’s industrial sector beyond Gold and Cocoa production.**

**PRODUCTS & QUANTITIES PER YEAR**

+ SOA toasted coconut chips / 21 t
+ Dried mango / 10 t
+ Dried pineapple / 10 t

**CERTIFICATIONS**

+ HACCP

**SOURCE OF RAW MATERIAL**

+ Fruits sourced directly from farms in Ghana’s Eastern and Western Regions
Kyrgyzcentrproduct – trademark “Kyrgyzcentrproduct” – is successfully engaged in the export of agricultural products since 2010. Kyrgyzcentrproduct has proven to be a reliable supplier to more than 15 customers, i.a. in Russia and Eastern Europe. The company’s main principle is to provide customers with high-quality products, at fair and reliable prices. Building long-term partnership relations is one of its main objectives.

The company has its own warehouse and production facilities, which allows to minimize costs and offer customers competitive prices. Kyrgyzcentrproduct works with transport companies as well as own vehicles, so the company can guarantee fast and continuously shipment of products. Quality production is a key importance to Kyrgyzcentrproduct, as well as reliability and prompt delivery.

PRODUCTS & QUANTITIES PER YEAR
+ White beans / 10,000 t
+ Red beans / 5,000 t
+ Speckled beans / 1,000 t
+ Walnuts / 500 t
+ Dried apricot / 500 t
+ Dried plums / 500 t
+ Dried carrot / 5,000 t
+ Dried onion / 5,000 t
+ Dried beetroot / 5,000 t
+ Dried cabbage / 3,000 t
+ Dried pepper / 5,000 t
+ Fresh carrot / 3,000 t
+ Fresh potato / 5,000 t
+ Fresh onion / 3,000 t

CERTIFICATIONS
+ Phytosanitary certificate
+ ISOs

SOURCE OF RAW MATERIAL
+ Own production site (cultivated lands)
+ Farmers of various Kyrgyz regions
Sunshine Nut

Visitor available at hall 4.1 | booth B90–B96

Sunshine Nut is the first company of “The Sunshine Approach” – a business model that seeks to build food factories in developing nations to create lasting economic change. The company seeks to go beyond fair trade by manufacturing in-country and giving 90% of distributed profits to support the poor and orphaned. They roast, season, and package locally grown cashews for export to over 3,000 of the finest retail stores in the United States – and now seek expansion into Europe.

For its final processing of nuts, the company employs only local Mozambicans to roast, season, and package the product. The company seeks to do business by replacing dependence with independence, hand-outs with hand-ups, adversity with opportunity, despair with hope, stagnation with transformation, worthlessness with dignity, and failure with excellence.

PRODUCTS
The company produces according to demand in 200 gr bags:
+ Salted cashews
+ Plain cashews
+ Herbed cashews
+ Spark of spiced cashews
+ Sugar and spiced cashews

CERTIFICATIONS
+ HACCP
+ FSSC 22000
+ B-Corp
+ Peanut Free, GMO Free, Gluten Free

SOURCE OF RAW MATERIAL
+ Mozambican farmers and pre-processed in Mozambican facilities

ADDRESS
Sunshine Nut Limitada
Beluluane Industrial Park
Lot 13
1115 Boane/Matola
Mozambique
www.sunshinenuts.com

CONTACT
Mr. Donald Larson
Phone: + 258 820 625 764
don@sunshinenuts.com

IPD CONTACT
For more information or an appointment at Anuga fair, please contact
Kathrin Seelige
IPD Expert Sourcing + Markets
Mobile: + 49 (0) 152 384 926 39
seelige@importpromotiondesk.de
Manchiee de Coco Products

Visitor available at hall 4.1 | booth B90–B96

Manchiee De Coco Products offers varies coconut products which are mainly exported to European countries, Australia, New Zealand, Canada, Hong Kong and the Middle East. For the production, the company uses modern technology and the manufacturing process is thoroughly monitored and assessed at each step.

The company work force consists out of 150 employees mainly from neighboring towns and villages who have been working for the company for many years. Their coconut suppliers produce organic quality by using good cultural practices, proper growing conditions and follow wood controlling and pest controlling by the natural means.

PRODUCTS & QUANTITIES PER YEAR
(different packaging available):
+ Coconut milk powder / 240 t
+ Virgin coconut oil
+ Extra virgin coconut oil
+ Creamed coconut
+ Coconut butter
+ Coconut flour
+ Desiccated coconut
+ Coconut water
+ Coconut vinegar
+ Coconut aminos
+ Coconut sauce
+ Coconut snacks
+ Coconut nectar

CERTIFICATIONS
+ ORGANIC (EU, USDA, JAS)
+ ISO 22000
+ HACCP
+ GMP
+ KOSHER

SOURCE OF RAW MATERIAL
+ Organic coconut farming

ADDRESS
Manchiee De Coco Products
Amaragiri Estate
Loluwagoda
Mirigame
Sri Lanka
Phone: + 94 33 22 41 192
sales@manchiee.com
www.manchiee.com

CONTACT
Mr. Diluk Silva
Manager International Marketing
Phone: + 94 77 35 83 218
export@manchiee.com

IPD CONTACT
For more information or an appointment at Anuga fair, please contact
Angie Martinez
IPD Expert Sourcing + Markets
Mobile: + 49 (0) 176 985 135 64
martinez@importpromotiondesk.de

SRI LANKA
The founder of “Worga Naturals” was born in a rural farm family of Sri Lanka surrounded by the Indian Ocean. He studied agriculture up to a university master’s degree while helping his parents at the family farm. He gathered experiences on organic farming and processing while working in different farming communities in different countries for 17 years.

In 2017, the company started their own processing facility with value addition to organic raw materials, helping mainly the female villagers of the country side by creating job opportunities to work and earn to up lift their economy.

Worga Naturals produces only organic quality retail and bulk products from the best harvest while helping villager’s economy.

### PRODUCTS & QUANTITIES PER YEAR
- Dehydrated fruits / 100 t
- Young green jackfruit in brine (bottle/can) / 1,500,000 units
- Fruit jars (bottle/can) / 1,500,000 units
- King coconut water (bottle/can) / 1,000,000 units
- Fruit powders / 90 t

### CERTIFICATIONS
- ISO 22000
- ORGANIC (EU, USDA, JAS)
- Naturland Organic
- FairTSA

### SOURCE OF RAW MATERIAL
- Own farms
- Controlled organic farms

### ADDRESS
Worga Naturals
No.152/G, Meepavita
Udamapitigama
Dompe,
Sri Lanka (11860)
Phone: + 94 112 476 190
info@worganaturals.com
https://worganaturals.com

### CONTACT
Nishantha Jayatilaka
Phone: + 94 71 399 2673
+ 94 77 378 8508

### IPD CONTACT
For more information or an appointment at Anuga fair, please contact
Angie Martinez
IPD Expert Sourcing + Markets
Mobile: + 49 (0) 176 985 135 64
martinez@importpromotiondesk.de
Bioland, a young company founded in 2017, operates a 30ha Aloe Vera plantation according to organic standards. The company produces high-quality organic Aloe Vera extracts and juices, 100% pure and natural.

Bioland is particularly focused on natural cultivation and maintaining a constant quality of Aloe Vera throughout the year. The Aloe Vera fillet is separated manually with great care from the leaf, which ensures professional handling and constant quality control in processing.

Bioland has also set up a laboratory that develops and produces natural food supplements, dietary products based on vegetable proteins, products for diabetics, as well as skincare products.

The company’s products meet the strict criteria of pharmaceutical regulations and the standards intended to maintain and restore the natural balance of the organism.

**PRODUCTS & QUANTITIES PER YEAR**
- Aloe Vera / 800t
- Spirulina / 15t
- Food supplements / 20t

**CERTIFICATIONS**
- ORGANIC EU

**SOURCE OF RAW MATERIAL**
- Own Aloe Vera plantation near Sousse, Tunisia
- Certified partner for Spirulina from Tunisia
Founded in 2005, Nopal Tunisie SA is the largest prickly pear cactus opuntia ficus indica manufacturer in North Africa. Nopal’s farms are located in Tunisia near Kasserine and are covering around 630 ha of cultivated land. The sister company Punica Ingredients is specializing in pomegranate ingredients and dried rocket. Nopal’s processing plant is located in the south of Tunisia away from pollution, assuring the best environment to produce pure opuntia ingredients using German technologies and following the international GMP standards. The company distributes in Tunisia and has been exporting them to Europe, America, and Asia.
The Olivna oil plant is located in the north western part of Tunisia, in the beautiful city of El Kef. The favorable climate of the Haut Tell region enables the cultivation of one of the oldest olive varieties in the world, the “Chetoui”. Experts regard Olivna oil as one of the best olive oils in Tunisia, given its sensory and organoleptic qualities. It is characterized by its low acidity, its distinctive aroma, its strong character and its delicate fruity taste. All olives are harvested by the method of hand-picking and the pressing of the oil is done under high quality standards.

“Olivna” is the main brand of the Tunisian American Olive Oil Company (T.A.O.O.C.) founded originally to focus on the American market, but now also offering its products to European customers. The most important philosophy of Olivna T.A.O.O.C. is a high quality standard to ensure the consumer’s safety.

PRODUCTS & QUANTITIES PER YEAR
+ Extra virgin olive oil / 150 t

AWARDS
+ Winner of the Gold Medal at Olive Japan – International Extra Virgin Olive Oil Competition 2017

CERTIFICATIONS
+ ORGANIC (EU, NOP)
+ FSSC 22000

SOURCE OF RAW MATERIAL
+ 5% of raw material from own production area
+ 95% of olives grown and harvested in partnership with local farmers from the region
Sun Antipasti

Hall 4.1 | booth B90–B96

Sun Antipasti was founded amid the blooming vegetable fields and green hills of Mornag, Tunisia, in 2005. The country is one with incredibly rich, Mediterranean-infused culture, awe-inspiring cuisines, and vast lands of fertile soil.

The cultural and traditional aspects of food are woven through the Tunisian cuisine – Sun Antipasti decided to honor and share this idea. Within its own brand “Jardins de Carthage”, Sun Antipasti follows the method of picking the freshest vegetables and transforming them into the classic dishes of Tunisia. Made with most carefully selected ingredients, its wide assortments of antipasti are authentic and true to their origins.

The company is internationally renowned for exporting for over a decade and constantly creating the highest quality products that bring bursts of the exquisite Tunisian and Mediterranean cultures into homes. Sun Antipasti produces its own brand as well as under private label.

PRODUCTS & QUANTITIES PER YEAR
+ Sun-dried tomatoes / 500 pallets
+ Artichokes / 500 pallets
+ Tapenade / 500 pallets
+ Spreads / 500 pallets
+ Preserved lemons / 500 pallets
+ Harissa / 500 pallets

CERTIFICATIONS
+ FSSC 22000
+ FSMA
+ Vegan
+ Kosher

SOURCE OF RAW MATERIAL
+ Partner plantations in the whole Tunisian territory
Société Tuniso-Italienne de Conditionnement de Produits Agroalimentaire (Sticpa)

Visitor available at hall 4.1 | booth B90–B96

Sticpa was founded in 2005. It is specialized in the packaging of diverse food products for the export into the international markets.

Sticpa aims at supporting the workforce in Tunisia and enhance their general status. The company assists in building up plantations, providing relevant knowledge and guarantees to take in the harvest. The conditioning is an important step for the company, which provides adequate product protection against external contaminations as well as against humidity. This facilitates the handling during transport, storage and level of distribution.

Their objective is to ensure the supply of high-quality products to satisfy the needs and demands of the different international markets.

PRODUCTS & QUANTITIES PER YEAR
+ Pomegranate / 200 t
+ Sun-dried tomatoes / 500 t

CERTIFICATIONS
+ GLOBALG.A.P.

SOURCE OF RAW MATERIAL
+ 5% of raw material from own production area
+ Partner plantations in the lower valley plain of Medjerda, Tunisia

ADDRESS
Société Tuniso-Italienne de Conditionnement de Produits Agroalimentaire (Sticpa)
Route El Battan Tebourba
P.O. Box 1130
Tunis
Tunisia
Phone: + 216 71 822 082
contact@sticpa.com
www.sticpa.com

CONTACT
Mr. LANDOULSI Mondher
Executive Partner
Phone: + 216 58 466 465
mlandoulsi@sticpa.com

IPD CONTACT
For more information or an appointment at Anuga fair, please contact
Kathrin Seelige
IPD Expert Sourcing + Markets
Mobile: + 49 (0) 152 384 926 39
seelige@importpromotiondesk.de
Stodola LLC

Hall 4.1 | booth B90–B96

Stodola is a Ukrainian organic farming & food production company. The company has its own land where they grow vegetables, fruits and berries. The land is certified according to EU organic standards and they have reliable certified partners.

All the products are of high quality and of organic production. They meet all international norms and standards.

The company cooperates with Ukrainian retailers of organic high-quality food, high-level restaurants and hotels. They are always ready to develop new channels of distribution and are looking for long-term cooperation with reliable partners throughout the world.

PRODUCTS & QUANTITIES PER YEAR
+ Tomato paste and sauce / 300 t
+ Pickled vegetables / 300 t
+ Relishes and ragous / 300 t

CERTIFICATIONS
+ ORGANIC EU
+ HACCP
+ ISO

SOURCE OF RAW MATERIAL
+ Own vegetable field and vegetables/fruits and berries from partners

ADDRESS
Stodola LLC
Str. Bogopilskaya, 55
Mykolaiv region
Pervomaisk
Ukraine
Phone: + 38 099 323 3646
info@stodola.com.ua
www.organic.stodola.com.ua

CONTACT
Mr. Yan Ostrovsky
CEO & Founder
Phone: + 380 099 327 1000
ceo@stodola.com.ua

IPD CONTACT
For more information or an appointment at Anuga fair, please contact
Judith Emmerling
IPD Expert Sourcing + Markets
Mobile: + 49 (0) 152 514 663 48
emmerling@importpromotiondesk.de
Casper Ltd.

Visitor available at hall 4.1 | booth B90–B96

Casper Ltd. is the manufacturer and trading company which specializes from 2012 in the production of vegetable oils. All products are certificated by organic agriculture. The entire chain from cultivation of organic raw materials to the production of organic oils and organic cakes was certified by united Ukrainian agency “Organic Standard” in the applicable for European standards of organic products.

A range of retail products with own brand Organico is available for private labels. The production is being realized on the local and foreign market. Furthermore the production and packaging facility have been devoted exclusively to organic, with a full traceability of vegetable oils production processes.

PRODUCTS

+ Sunflower seeds
+ Flaxseed oil
+ Camelia oil
+ Rapeseed oil
+ Pumpkin oil
+ Hemp oil
+ Mustard seeds
+ Organic sunflower cake
+ Organic rapeseed cake
+ Organic flax cake

CERTIFICATIONS

+ ISO 22000
+ ORGANIC EU

SOURCE OF RAW MATERIAL

+ Organically certified
  Ukrainian farmers, exporters of organic seeds to EU
Danube Agrarian is located in a geographically advantageous place in the very south of Ukraine. Its unique location on the 45th parallel makes its fruits the sweetest and its vegetables the tastiest.

Danube Agrarian was certified as organic producer in 2010 and owns about 2,000 hectares of organic land, part of which is irrigated. The company has 50 employees during the year and about 100 during the high season. All the products are being produced according to standards for organic products. The process of harvesting, processing and storing meets all organic certification requirements.

### PRODUCTS & QUANTITIES PER YEAR

+ Watermelons, nectarines, peaches, plums, cantaloupe / 5,000 t
+ Sweet potatoes, potatoes, onions, beets, carrots, peppers, tomatoes, peas, chickpeas / 5,000 t
+ Wheat, durum wheat, mustard seeds, corn, millet, lentils, cranola, barley, sunflower seeds / 5,000 t

### CERTIFICATIONS

+ BIO
+ SWISS
+ COR
+ NOP

### SOURCE OF RAW MATERIAL

+ Own production

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**ADDRESS**

Danube Agrarian LTD 37, Yaroslav Mudry Street village Safiany, Izmail district, Odessa region 680670, Ukraine Phone: + 38 0674 842 890 dunagrariy@gmail.com http://dunagrarian.com/en

**CONTACT**

Mr. Roman Dyazhuk Owner Phone: + 38 0674 842 890 dunagrariy@gmail.com

**IPD CONTACT**

For more information or an appointment at Anuga fair, please contact Judith Emmerling IPD Expert Sourcing + Markets Mobile: + 49 (0) 152 514 663 48 emmerling@importpromotiondesk.de
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ANUGA 2019
KOELNMESSE GMBH
Messeplatz 1
50679 Cologne
Germany
www.anuga.de