MEET RELIABLE SUPPLIERS FROM BOTSWANA, EGYPT, ETHIOPIA, INDONESIA, KYRGYZSTAN, MOZAMBIQUE, NAMIBIA, NEPAL, SERBIA, SOUTH AFRICA, TUNISIA AND UKRAINE.

VISIT US IN HALL 4 | 4-561
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Import Promotion Desk (IPD)

Visit us in hall 4 | 4-561

IPD connects you with carefully selected exporters from Botswana, Egypt, Ethiopia, Indonesia, Kyrgyzstan, Mozambique, Namibia, Nepal, Serbia, South Africa, Tunisia and Ukraine.

IPD, the German initiative for import promotion, and the “Deutsche Gesellschaft für Internationale Zusammenarbeit” (GIZ) are organising the fifth “Organic Sourcing for development” booth for small and medium-sized companies from developing and emerging countries at BIOFACH – the world’s leading trade fair for organic food. More than 30 companies from twelve countries will present their diverse range of organic products at the joint stand and at the respective national pavilions.

All exporters were carefully selected and then readied by IPD to commence export to the European market. They meet international quality standards and are equipped with the necessary certificates.

On the following pages you will find detailed information about all companies and our partners. IPD establishes direct contact to these new suppliers and organises b2b meetings at the trade fair.

GET IN TOUCH WITH US!

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IPD is your partner for import promotion in Germany

Our goal is the sustainable and well-structured import promotion of special products from selected developing countries and emerging nations – under compliance with high-quality, social and environmental standards.

IPD introduces exporters from its partner countries to the EU market and assists them in setting up trading relations. For European importers, IPD opens up new supply sources in the partner countries.

International sourcing is a process that is intensive in terms of time, manpower and costs. We connect you with the right exporters from our partner countries. Reduce your initiation, negotiation and control costs with IPD. We have the contacts, information and communication channels to your new suppliers.

Our services for you are neutral and free of charge.

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

You can find detailed information about the IPD and our individual services at www.importpromotiondesk.de.
Located in Gabane, Botswana, DLG-BW is a producer of fairly traded, high-quality, cold-pressed marula oil for the international cosmetic industry.

“Empower through commerce” reflects DLG’s social entrepreneurial model, as does its network of more than 1,000 harvesters across Botswana. At DLG, the Botswanan fair sourcing meets American processing standards, ensuring manufacturers can trust quality and consistency. It offers factory pricing and direct distribution with skilled logistics and responsive sales support. The company deploys pioneering technology and sustainable practices to inspire the widespread adoption of the marula fruit. The quantity of this novel product can grow to match demand.

DLG Naturals employs 11 Botswanan citizens and contracts with 18 village coordinators. The share of women among the harvesters accounts for 85%.

**PRODUCTS & QUANTITIES PER YEAR**

- Marula oil / 3 t
- Marula seed cake / 5 t
- Marula shells / 200 t

**CERTIFICATIONS**

- ORGANIC (EU, US)

**SOURCE OF RAW MATERIAL**

- Botswana Harvest Network
Harraz for Food Industry & Natural Products

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Harraz is a family-owned company, established in 1939. The founder Mr. Abdel Rahman Harraz was a herbalist and started with herb trading and herbal medicine. He was well known in his field and fostered the knowledge of herbal medicine in Egypt.

The company produces herbs and spices (e.g. black cumin seed, hibiscus and sage), tea (e.g. anis, moringa and chamomile), cold pressed oils (e.g. black cumin, jojoba, pomegranate seed) as well as selected instant natural drinks.

With the development of science and the modern trend to return to nature and herbal medicine, Harraz develops continuously further in order to meet modern standards and develop high-quality products.

PRODUCTS
- Cold pressed oils (e.g. black cumin seed, sesame seed)
- Herbs and spices (e.g. chamomile, fennel, coriander)
- Herbal tea (e.g. anise, peppermint)

CERTIFICATIONS
- ORGANIC EU
- ISO 9001, 22000
- HACCP
- GMP
NORICA is a member of North Africa Group (NAG) of companies established in 1975. The company was founded in 2013 with the aim to be active in agriculture exports and food industries, specialising in exporting Egyptian herbs and spices, pulses, fruits and vegetables.

NORICA’s mission is to provide the world with the superior agriculture produce that Egypt has to offer. They are committed to consistent quality, competitive prices and excellent service and promise to exceed their customers’ expectations through innovation and competitiveness. The company’s main target is to achieve a sizable share in the world market at agriculture produce.

**PRODUCTS & QUANTITIES PER YEAR**

- Dry mint / 200 t
- Basil / 250 t
- Fennel / 400 t
- Hibiscus / 100 t
- Nigella sativa (black seeds) / 400 t
- Chamomile / 40 t
- Lemongrass / 150 t
- Caraway / 100 t
- Fresh garlic and onions / 1,500 t

**CERTIFICATIONS**

- ISO 9100, 14001, 18000
- GLOBALG.A.P.
- ORGANIC (EU, NOP)

**SOURCE OF RAW MATERIAL**

- Organic farms
Established in 1974, El Wadi Export & Import is a family business which cultivates, processes and exports a large variety of herbs, spices and aromatic seeds. All processing, including sifting, blending, milling and packing, is done on an automated in-house production line and the final 100% natural products meet ASTA standards and are free from salmonella and aflatoxin. The company exports to various European countries as well as Argentina, Australia, Russia and Uruguay.

El Wadi Export & Import is not only committed to the production of high-quality products, but also focuses on developing advanced manufacturing techniques that meet international quality standards. Long-term relationships with customers, quality and good service are core components of their philosophy.

PRODUCTS & QUANTITIES PER YEAR
- Marjoram / 150t
- Basil / 100t
- Chamomile / 30t
- Parsley / 20t
- Calendula / 50t
- Onion / 25t
- Fennel seeds / 75t
- Caraway seeds / 75t

CERTIFICATIONS
- ISO 22000
- ORGANIC (EU, US)

SOURCE OF RAW MATERIAL
- Different suppliers
Olira Agro Industry PLC

Hall 4 | 4-561

Olira Agro Industry PLC was established in 2008, focusing on exporting both organic and conventional hulled sesame seed to high value markets including USA, Europe and Middle East. The company has expanded its activities during the previous years and is now engaged in exporting diverse agro products to global markets.

Olira engage more than 1,800 smallholder farmers who produce sesame seed for the input. The farmers are supported with pre-finance, equipment and training to empower them and guarantee a stable supply. At the ISO certified factory, the sesame is processed with high level of professionalism. Modern, European machines are used for all process steps and certifiers are constantly monitoring organic and food safety standards.

Olira’s values are based on quality, customer satisfaction, the fair treatment of its employees as well as other aspects of CSR.

PRODUCTS & QUANTITIES PER YEAR

+ Natural sesame seeds / 15,000 t
+ Hulled sesame seeds / 6,000 t
+ Roasted natural sesame / 2,000 t

CERTIFICATIONS

+ ORGANIC (EU, US)
+ ISO 22000

SOURCE OF RAW MATERIAL

+ Contract farming with smallholder sesame farmers
Welcome to Aksara Kencana Putra (AKP) Organic, the window of organic culture and product resources. As the trader and producer of organic agricultural products, they created petaniorganic.com, an integrated supply chain platform dedicated to link, communicate and trade among all stakeholders.

AKP presents a wide range of high-quality products, from cocoa beans, spices (such as ginger, turmeric and galanga), mixed rice, coconut sugar, cassia vera bark to blended tea and many other products. They offer careful, direct and secure trading for stakeholders while focusing on sustainability at the same time. Their values are based on transparency, accountability and fairness, as well as the commitment to grow businesses as a reliable partner. Together, they empower farmers with their sustainably high values of business such as CSR.

**PRODUCTS & QUANTITIES PER YEAR**

- Cocoa beans / 100 t
- Rice / 300 t
- Cassia vera / 100 t
- Alpinia galanga / 48 t
- Blended tea / 64 t
- Coconut sugar / 240 t

**CERTIFICATIONS**

- ORGANIC (EU, US, JAS)

**SOURCE OF RAW MATERIAL**

- Collaboration with farmers’ cooperatives
- Own blended house

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Mobile: +49 (0) 176 848 600 74
mack@importpromotiondesk.de
East Java & Co.

Hall 2 | 2-201

East Java & Co is an award-winning fine foods company from Indonesia. Spanning across thousands of tropical islands, the Indonesian archipelago has one of the world’s largest biodiversity, fertile volcanic soil and a unique and rich history of cultivating agricultural produce.

From the rise of the Majapahit Empire to the discovery of the American continent and the first circumnavigation of the globe, fine Indonesian spices have shaped the world we know today, one plate at a time.

Spices and cooking are the fabric and backbone of Indonesia’s culture and the company sources the best quality produce from farmers that share their passion for heritage, fairness, sustainability and enjoying good meals.

PRODUCTS & QUANTITIES PER YEAR

+ Pepper, long pepper, cloves, nutmeg, cinnamon, vanilla, ginger, turmeric, mace / 20 t
+ Sea salt, fleur de sel / 20 t
+ White tea, green tea, oolong and black tea / 20 t
+ Arenga palm sugar / 20 t
+ Raw forest honey / 20 t
+ Black, red, brown and fragrant rice / 50 t

CERTIFICATIONS

+ ORGANIC (EU, US, JAS)
+ HACCP
+ KOSHER

SOURCE OF RAW MATERIAL

+ Different raw material suppliers
CV Kerinci Agro originates from a family business that started trading with cinnamon in 1958. In 2006, the company in its current constitution was established.

Today, CV Kerinci Agro is one of the fastest growing spice companies in Indonesia, being the first company from its region that is processing and exporting cinnamon. Kerinci’s main product is Cassia Vera from the Kerinci region (Jambi provinces), also known as “Cassia Vera Korintji”.

With its vision “from farmers to farmers”, CV Kerinci Agro now aims to establish direct links between the farmers at the source and its customers throughout the world.

PRODUCTS & QUANTITIES PER YEAR
- Organic cinnamon / 600 t
- Conventional cinnamon / 1,000 t

CERTIFICATIONS
- ORGANIC (EU, US)

SOURCE OF RAW MATERIAL
- Own plantation
- Farmers
Nira Satria is an integrated organic coconut sugar cooperative located in Banyumas, Central Java, Indonesia. The company has been producing and exporting organic coconut sugar to the world since 2010. The sugar originates from the lush Javanese landscape of the Indonesian archipelago.

Nira Satria specialises in high-quality products and bringing great value to their customers. It offers unique and environment friendly coconut sugar products to household and industrial customers around the world.

Smallholder farmers and coconut sugar are the soul of Nira Satria. Its concern is not only providing the best and healthy product of coconut sugar, but also helping its coconut farmers to make a good living.

PRODUCTS & QUANTITIES PER YEAR

+ Coconut sugar / 750 t

SOURCE OF RAW MATERIAL

+ Smallholder farmers as cooperative members

CERTIFICATIONS

+ ORGANIC (EU, US)
+ HACCP
+ HALAL
+ FAIRTRADE
CV Manna Anugerah Sejahtera

Hall 4 | 4-561

The mission of CV Manna Anugerah Sejahtera is to provide the finest agricultural products, not just to compete in the global market, but also to benefit the society. Manna, a name meaning “food from heaven”, has become the spirit of the company. Manna produces and distributes premium, organic and natural agricultural products.

The company focuses on manufacturing, trading and exporting products from nature’s goodness, directly to the customers worldwide. Manna works professionally by maintaining grand scale production with the most stringent and standardized hygiene system. The company collaborates with hundreds of local farmers in Central Java, Indonesia. Thereby, as contribution to the society, Manna provides free life insurance, healthy chimneys to farmers as of 2018, free stainless steel pan’s program up to 2021.

By buying Manna’s products, people will indirectly contribute to Manna’s programs in Central Java, Indonesia.

PRODUCTS & QUANTITIES PER YEAR
+ Coconut nectar syrup / 360 t
+ Coconut sugar / 600 t
+ Extra virgin coconut oil / 360 t

SOURCE OF RAW MATERIAL
+ Local farmers from Central Java

CERTIFICATIONS
+ ORGANIC (EU, US, JAS)
+ KOSHER
+ HACCP
+ BRC
+ HALAL

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Mitra Niaga Indonesia

Hall 2 | 2-201

Mitra Niaga Indonesia (MNI) was established in 1998 as an engineering design company in the agroindustry. In 2011, MNI was largely transformed by starting a second division for the manufacturing of agroindustry-based processed products.

Their vision is to be an international class company of agroindustry-based technology and processed products. The company’s mission is to make use of advanced technical and personal experience to produce qualified, safe and innovative products for consumers’ satisfaction. Further, MNI aims to develop long-term partnerships based on mutual trust with its customers but also its employees, which they constantly train and empower in order to keep the high product quality and maintain their workforce.

**PRODUCTS & QUANTITIES PER YEAR**

- Coconut sugar / 500 t
- Coconut syrup / 250 t
- Desiccated coconut / 250 t
- Coconut chips / 250 t
- Coconut aminos / 150 t
- Virgin coconut oil / 120 t
- Coconut vinegar / 120 t
- Coconut water powder / 25 t

**CERTIFICATIONS**

- ORGANIC (EU, US, JAS)
- KOSHER
- BRC
- HALAL

**SOURCE OF RAW MATERIAL**

- 100% from Indonesia
- Own concessions
- Farmer groups
The mission of Navil Natural is to always be aligned with the market’s expectations and deliver services of excellence to customers. They strive to become a leading company among its competitors in the industry by providing best quality products and food safety. The creation of a sustainable supply chain by preserving the productivity of the land over time and support the economic viability of family farms and rural communities is a further objective of the company.

Their vision is to be acknowledged as a leading supply and manufacturing company in the food ingredients industry that provides sustainable and continuous growth for all of its stakeholders; from the supply side (farmers), internal operation (employees) as well as the market’s side (customers).

PRODUCTS & QUANTITIES PER YEAR
+ Coconut sugar / 1,950 t
+ Coconut aminos / 150 t
+ Coconut syrup / 144 t
+ Dried turmeric slices, turmeric powder / 115 t
+ Dried ginger slices, ginger powder / 57 t
+ Turmeric extract / 30 t
+ Ginger extract / 30 t

CERTIFICATIONS
+ ORGANIC (EU, US)
+ HACCP
+ KOSHER
Sun Planet Organic

Hall 4 | 4-561

Sun Planet Organic is the first company in Central Asia that exported organic prunes to the European Union and one of the few who exports wild & organic walnuts. The raw material comes from a farmers’ cooperative with a high level of social responsibility. Together with our European client we managed to develop a trade project that makes European clients aware of the unique origin of the product – Kyrgyzstan.

In 2018, we reached over 1,000 family members for the prune cooperative organised in more than 50 farmer cooperative groups collecting walnuts from the unique wild walnut forest Arslanbob. Sun Planet works closely with Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, introducing international experience in order to build effective cooperative models and supply chains.

PRODUCTS & QUANTITIES PER YEAR
+ Wild walnut / 850 t
+ Dried prune / 780 t
+ Extra virgin walnut oil / 200 t
+ Walnut milk / 480 t
+ Walnut cappuccino / 270 t
+ Oak milk / 200 t
+ Prune puree
+ Directly pressed wild apple juice

CERTIFICATIONS
+ ORGANIC EU
+ HACCP
+ FSSC 22000
+ Naturland

SOURCE OF RAW MATERIAL
+ Farmers’ cooperative

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Vega Plus LLC

Vega Plus is Kyrgyzstan’s pioneer in the industrial processing and export of natural forest walnut products, as well as dried fruits and mushrooms. As a principal supplier with more than 10 years of experience, the company produces premium in-shell walnuts, walnut kernels, dried prunes and apricots, and dried morels. Vega Plus exports over 10,000 tons to Turkey, Iran, Iraq, Israel, China and Russia. The company produces mainly walnuts from natural mountain forests, which are also rich in mushrooms, various fruits such as prunes and apricots, pistachios and capers.

Vega Plus provides customers with excellent food products from Kyrgyzstan and superior customer service based on long-term cooperation and mutual trust. The company’s mission is to raise awareness for Kyrgyzstan’s nutritious natural ingredients; its goal is to be recognized internationally as a leading supplier of walnut products and dried fruits.

PRODUCTS
+ Walnuts
+ Dried fruits (e.g. apricots, prunes)
+ Dried mushrooms
+ Capers

CERTIFICATIONS
+ HACCP
+ ORGANIC EU

SOURCE OF RAW MATERIAL
+ Farmers’ cooperative
Baobab Products Mozambique (BPM) offers some of the best quality sustainably harvested organic baobab powder in Africa at competitive prices. Baobab is Africa’s iconic tree and its fruit is a ‘superfruit’, packed with vitamins, nutrients and with proven anti-oxidant power.

Mozambique has one of the largest stocks of baobab trees in Africa, and BPM currently has the capacity to produce annually more than 50 tons of organic baobab powder and up to 4 tons of baobab seed oil. BPM is certified by ECOCERT and currently exports to the EU and US. BPM has given 20% of shares in the company to its fruit collectors, so they can participate in the company and share in its success.

**PRODUCTS & QUANTITIES PER YEAR**

* + Baobab powder / 50 t
* + Baobab seed oil / 4 t

**CERTIFICATIONS**

* + ORGANIC (EU, US)
* + HALAL
* + HACCP (in process)

**SOURCE OF RAW MATERIAL**

* + Wild harvest from forest in Manica Province
Namib Desert Jojoba Oil Producers CC

Hall 4 | 4-571

Namib Desert Jojoba was founded in 2017. With their partner plantations in rural areas, they produce high-quality organic jojoba oil according to the ECOCERT standard.

The project “Jojoba for Namibia” aims at supporting the women in Namibia and to enhance their general status and lifestyle. The company assists in creating jojoba plantations, providing relevant knowledge and guaranteeing to take in the harvest. This is of utmost importance to ensure a steady income for the farmer, who represents a vital component in this production chain. The objective is to create future wealth opportunities for upcoming generations by introducing clients to the secrets of “The Liquid Gold” of Namibia.

PRODUCTS & QUANTITIES PER YEAR
+ Jojoba oil / 0.2 t

CERTIFICATIONS
+ ORGANIC EU

SOURCE OF RAW MATERIAL
+ Partner plantations in the Namibian desert
Everest Aroma Pvt. Ltd.

Hall 4 | 4-561

Everest Aroma is an established essential oil company in Nepal. The sustainable business model of Everest Aroma support the Chisapani community forest of the Nawalparasi district where they have also created several employment opportunities for people of the marginalized Musahar community and empowered the women through their business.

Everest Aroma focuses on maintaining the balance of the environment and biodiversity. The company has invested portions of its assets in the conservation of special and unique herbs found in the Himalayan region. Their vision is to provide quality services that exceed the expectations of their esteemed customers. Their mission is to build long term relationships with customers and provide exceptional quality essential oils by pursuing business through sustainable farming and advanced technology.

**PRODUCTS & QUANTITIES PER YEAR**

- + Wintergreen / 5 t
- + Anthopogon / 0.2 t
- + Juniper / 2 t
- + Lemongrass / 3 t
- + Citronella / 3 t
- + Eucalyptus / 5 t
- + Cinnamon berry / 0.5 t
- + Valerian / 0.2 t
- + Zanthoxylum / 0.5 t
- + Zeodary / 0.1 t
- + Abies / 0.1 t

**CERTIFICATIONS**

- + ORGANIC (EU, US)

**SOURCE OF RAW MATERIAL**

- + Wild collection and cultivation
H Plant Pvt. Ltd., a social enterprise established in Nepal by Good Neighbors International, Korea, focuses on community development with the mission of unleashing the economic potential of medicinal and aromatic plants and promoting fair trade practices through value addition and sourcing from the nature in rural Himalayan regions – Mugu and Humla.

The company has exclusive access to first point of original supply sources such as cooperatives, farmers and Community Forest User Groups (CFUGs). Every wild harvested and processed products of H Plant are handled with care, sustainable harvesting and organic practices which are proved by OneCert.

With the philosophy of “nurture community by nature sourcing”, H Plant promises to provide high-quality essential oils and herbal water extracts to its customers under the name of its brand “Hium Herb”.

**PRODUCTS & QUANTITIES PER YEAR**
- Essential oils (jatamansi, kadipatti) / 0.7 t
- Herbal water extracts / 0.2 t
- Dhatelo oil / 0.2 t

**CERTIFICATIONS**
- ORGANIC (EU, US)

**SOURCE OF RAW MATERIAL**
- Humla, Mugu and Banke districts of Nepal
OMF has been filling the prevalent market gap and optimizing the production value chain in Nepal for ginger and turmeric since its establishment in 2013.

OMF adds value to the organically cultivated crops from the western region by procuring ginger and turmeric roots from smallholders from November till April. Their factory has the capacity to process 1,200 mt of fresh ginger rhizomes and 600 mt of fresh turmeric rhizomes per year. During the refining process the fresh ginger and turmeric roots are cleaned, cut, dried and packed, labelled and transformed into top-quality dried sliced ginger and dried slice turmeric, ready to be sold on the domestic and international markets.

Believing in a socially beneficial business model, OMF strives to improve the lives of rural people in Nepal through appropriate market creation in order to assure profitability of organic agro-forestry products. Furthermore OMF promotes community-based farming and people-friendly practices by helping reduce land degradation and deforestation.

**PRODUCTS & QUANTITIES PER YEAR**
- Dried sliced ginger / 140 t
- Dried sliced turmeric / 60 t

**CERTIFICATIONS**
- ORGANIC (EU, US)

**SOURCE OF RAW MATERIAL**
- From own contracted farms throughout Nepal
The company Drenovac Ltd. has been established in 1992 and is located in West Serbia. The story begins in the fields of raspberries, blackberries, strawberries, blueberries and many other fruits. Drenovac is a producer of high-quality frozen fruits that are carefully selected and transformed into lyophilised crispy fruits. During the drying process, only the classic lyophilization is applied, which takes place only in the presence of a vacuum.

Drenovac tends to create a system of values which needs to ensure customer satisfaction in feeding and health, especially for people who believe in quality. The quality of their products was recognized by the producers of healthy foods, premium candies as well as the final consumers in the European, American and Canadian markets. Quality provides the foundation of our healthy nutrition lifestyle and pleasure.

**PRODUCTS & QUANTITIES PER YEAR**
- Freeze-dried raspberry, strawberry, wild blueberry, blackberry and more types of fruit / 36 t

**CERTIFICATIONS**
- ORGANIC
- IFS FOOD
- KOSHER
- GLOBALG.A.P.

**SOURCE OF RAW MATERIAL**
- Domestic harvest
Since more than 25 years, Menex provides frozen and forest fruits from areas surrounding National Park Kopaonik. Their own fruit production and cooperating farmers are mostly located 1,000 m above sea level, which is a zone free from insects, without pollution and extensive agricultural production.

They are producing on their own fields and give advice to other farmers through their protection service. The company’s fruit portfolio is completely traceable. A specially developed software allows customers to trace the fruit production and the quantities ordered in real time.

**PRODUCTS & QUANTITIES PER YEAR**

+ Elderflower / 100 t
+ Wild strawberry / 30 t
+ Strawberry / 150 t
+ Raspberry / 1,300 t
+ Blackberry / 300 t
+ Wild blackberry / 100 t
+ Wild blueberry / 300 t
+ Rose hip (rose canina) / 50 t
+ Plum / 100 t
+ Apple / 2,000 t

**CERTIFICATIONS**

+ ORGANIC (NOP)
+ BioSuisse
+ FSSC 22000
+ ISO 26000

**SOURCE OF RAW MATERIAL**

+ Area surrounding National Park Kopaonik
+ Own fruit fields
+ Farmers
Herba d.o.o.

Visitor available in hall 4 | 4-561

Herba is a family business established in 1991 and based in Belgrade, Serbia. Ever since it was founded, its main focus was procuring the plant materials needed in food and pharmaceutical industries, both in Serbia and abroad. Their business is modern and the company market-oriented, in accordance with the highest standards. They are specialised in the production and processing of high-quality medical plants and aromatic herbs, as well as spices and essential oils.

Their long-term focus towards establishing trust and high-quality manufacture has brought Herba much closer to realizing its goal of becoming the absolute leader in medical herbs export in Serbia and the region. Their assortment of products includes a large number of medical and aromatic herb species, as well as essential oils typical for the Balkan peninsula. Directly involved with the producers and their skilled herb collectors, Herba provides the necessary raw materials, from collecting to processing, and it does this in accordance with the highest industry standards. Their facilities, including their state-of-the-art storage facility, are equipped with the latest in modern technology.

PRODUCTS

+ Bear’s garlic
+ Juniper berries
+ Seeds
Interfood 60 d.o.o.

Visitor available in hall 4 | 4-561

Interfood 60 d. o. o. is a private company established in Cacak in 1989. The core of the company business is processing and exporting forest products to EU, Russian Federation and worldwide. They are specialised in export of mushrooms of all kind, frozen and dried fruits, as well as organic products like fruit spreads and juices.

Their mission is to continue with delivering highest quality products to customers worldwide. They take pride in the excellent quality of their products and their customers’ satisfaction. The company is one of the the top exporters of agricultural products in Serbia.

PRODUCTS & QUANTITIES PER YEAR

+ Forest blueberries / 300 t
+ Forest blackberries / 200 t
+ Forest strawberries / 30 t
+ Boletus edulis / 200 t
+ Chanterelle / 150 t

CERTIFICATIONS

+ ISO 9001
+ HACCP
+ KOSHER
+ EOS

SOURCE OF RAW MATERIAL

+ Wild collection from Serbia and Montenegro
Olda Group d.o.o.

Visitor available in hall 4 | 4-561

Olda Group is a company that produces the best organic products grown on their own farm and processed into premium organic finished goods. High quality organic products are produced under their personal care and close attention. They believe that organic farming brings in cooperation with nature. Moreover, they are aware of the difference organic farming provides – more bees and a diverse living world, content animals that are treated with great care, many dedicated people working on land and satisfied consumers of their products. On its own farm, the company keeps pasture-raises autochthonous breeds of laying hens and sheep, which means that they are organically fed and moving freely, thereof priceless grass and seeds are maximally used.

PRODUCTS & QUANTITIES PER YEAR

+ Tomato juice / 25,000– 30,000 l
+ Cold pressed sunflower oil / 5,000 l
+ Cold pressed pumpkin oil / 1,000 l
+ Ajvar spread / 3–5 t
+ Tomato jam / 3 t
+ Spelt pasta / 5 t
+ Kamut pasta / 3 t
+ Buckwheat pasta / 5 t
+ Forest blueberry jam / 0.1 t
+ Forest strawberry jam / 0.1 t
+ Apricot jam / 3 t
+ Plum jam / 3 t
+ Raspberry jam / 1 t

CERTIFICATIONS

+ ORGANIC EU

SOURCE OF RAW MATERIAL

+ Own fields, production, processing and manufacturing
Timomed d.o.o.

Visitor available in hall 4 | 4-561

Timomed is the leading Serbian company in the production of honey and other bee products. Since 2017, organic certified honey is part of their range of products which is produced in two varieties: acacia and meadow honey. Their bee hives are settled in East Serbia with continental and warm climate, rich in biodiversity providing exceptional areas and pastures for bees and later honey of superb honey.

All of their honey is 100% natural, coming from a park of nature and a region with a specific flora that gives a full and typical taste. Trying to reach the most sensitive consumers, they have launched unique and natural combinations of organic honey and organic fruits. Depending on the wishes of their customers, they can adjust mixed honey-based products, packing and embalage.

PRODUCTS & QUANTITIES PER YEAR

+ Honey / 100 t

SOURCE OF RAW MATERIAL

+ Area surrounding National Park Kopaonik
+ Own fruit fields
+ Farmers

CERTIFICATIONS

+ ISO
+ HACCP
+ HALAL
+ COSS
+ GOST
Afrigetics Botanicals

Hall 4 | 4-571

Afrigetics is a leading exporter of Southern African medicinal herbs. Their award-winning team prides itself on providing superior African healing plants to the international market.

They believe that the botanical resources of Africa may hold the key to the treatment of major medical and health ailments and, and Afrigetics wants to be at the forefront of these discoveries.

Afrigetics has invested in a state of the art processing facility, incorporating FSSC22000 accreditation. This Food Safety System demonstrates the company’s robust and effective management system. They believe that the star of their medicine chest is undoubtedly the African pelargonium.

PRODUCTS & QUANTITIES PER YEAR

+ Pelargonium sidoides raw material / 20t
+ Pelargonium sidoides spray-dried extract / 50t
+ Pelargonium sidoides tincture / 100t
+ Sutherlandia frutescens raw material and extracts / 10t
+ Other organic African cosmetic oils

CERTIFICATIONS

+ ORGANIC EU
+ ISO 22000

SOURCE OF RAW MATERIAL

+ Wild harvested or organically grown
Botanica Natural Products is a family-owned social enterprise located in rural Limpopo, South Africa. The company's main business activity is the cultivation of Bulbine frutescens, an indigenous South African plant, and Moringa oleifera trees to produce a unique range of special, organically certified active ingredients.

Their mission is to integrate the respectful use of indigenous plants, traditional knowledge and science to promote better skin, hair and nutritional health.

Botanica identifies, produces and supplies indigenous plant extracts and oils in a socially and environmentally sustainable manner for personal care applications.

These extracts and oils are marketed to cosmetic and nutraceutical producers worldwide.

**PRODUCTS & QUANTITIES PER YEAR**

- Bulbine frutescens leaf juice / 25 t
- Moringa oleifera leaf powder / 15 t
- Moringa oleifera whole leaf / 15 t
- Moringa oleifera seed oil / 2.5 t
- Argan seed oil / 3 t
- Marula seed oil / 1.5 t

**CERTIFICATIONS**

- ORGANIC (EU, US)

**SOURCE OF RAW MATERIAL**

- Own cultivation in Limpopo, South Africa
Oribi Oils

Hall 4 | 4-571

Oribi Oils is a natural ingredient supplier to the cosmetic, health and food industries. The company supplies 100% pure, 100% traceable and 100% natural, organic essential oils (primarily tea tree oil): grown, steam-distilled, and packaged in South Africa and shipped worldwide.

Oribi Oils is on a journey to create jobs by developing a sustainable essential oils industry in South Africa; helping raise up “agri-entrepreneurs” in rural areas and creating employment. Through skills development, fairly-traded products and social support, the company is playing their part in reducing wealth and gender inequality. Oribi Oils is passionate about responsible agricultural practices and sound stewardship of natural resources.

PRODUCTS

+ Tea tree oil
+ Eucalyptus radiata oil
+ Rosemary oil
+ Lavandin oil
+ Rose geranium oil

CERTIFICATIONS

+ ORGANIC (EU, US)
+ KOSHER

SOURCE OF RAW MATERIAL

+ Steam distillation of cultivated crops, on the east coast of South Africa
Founded in 2010, Bio Orient is a Tunisian company specialised in the extraction of natural vegetable and essential oils. Its products are organic, 100% pure and natural and exclusively of Tunisian origin. The raw materials are obtained from cultivated as well as wild plants and then cold-pressed in the company’s oil mill in the outskirts of the city of Sousse. Bio Orient’s vision is to focus on local natural resources to create economic and employment opportunities for the region.

With new high-quality products, the company is striving to enhance its position in the local market, working towards modernizing its production techniques and refining its international marketing strategy.

PRODUCTS
(quantities according to buyer’s demand)
+ Vegetable oils (e.g. prickly pear seed, jojoba, aleppo pine, mastic, mustard, sweet almond, apricot, fenugreek, grape seed, bitter almond & olive)
+ Essential oils (e.g. rosemary, eucalyptus, mint, thyme, myrtle, cypress & juniper)

CERTIFICATIONS
+ ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL
+ Tunisian farmers
+ Producer groups
+ Collector groups
+ Cooperatives
Founded in 1970, Fermes Ali Sfar (F.A.S.) is a Tunisian family business specialised in the production of organic olive oil and the marketing of its own harvested products. The olives, which are cold-pressed by traditional machinery, come from the company’s own plantations. The olive groves are situated in the hills bordering the city of Zaghouan in northeastern Tunisia. F.A.S.’s olive oil was awarded the gourmet degree in the category of fruity green intense olive oil in the AVPA competition 2013 in France.

Fermes Ali Sfar is dedicated to provide the best quality and value to its customers. This requires a high-level customer satisfaction policy. Furthermore, the company strives to increase its share in the foreign market. The target niche of the company includes organic product stores and specialty stores of high-end gourmet products.

**PRODUCTS & QUANTITIES PER YEAR**
- Extra virgin olive oil / 800,000 l
- Almonds / 4 t
- Fresh figs, pomegranates and prickly pears / between 1.5 and 10 t according to fruit

**CERTIFICATIONS**
- ORGANIC (EU, NOP)

**SOURCE OF RAW MATERIAL**
- All products are cultivated on the organic farm of F.A.S. under the company’s controlled quality management system.
 Founded in 2005, Nopal Tunisie is a Tunisian company specialised in the production, processing and export of organic prickly pear and pomegranate to cosmetic, healthcare and food industry markets. The sister company Punica Ingredients, founded recently in 2016, specialises in pomegranate ingredients and dried rocket. Nopal’s farms, which are located in the heart of Tunisia near Kasserine, cover around 630 hectares of cultivated land.

Nopal’s mission is to offer products in conformity with its customers’ preferences. This entails farming according to the organic farming mode and constantly monitored quality control mechanisms. Nopal Tunisie is dedicated to provide the best quality to its clients worldwide.

PRODUCTS & QUANTITIES PER YEAR

+ Prickly pear seed oil / 5 t
+ Prickly pear puree / 1,500 t
+ Prickly pear seed flour / 500 t
+ Prickly pear dried flower / 10 t
+ Nopal juice / 1,500 t
+ Nopal powder / 500 t
+ Dried pomegranate arils / 50 t
+ Pomegranate puree / 500 t
+ Other extracts of prickly pears and pomegranate

CERTIFICATIONS

+ ORGANIC (EU, US)
+ HALAL
+ KOSHER
+ ISO 22000

SOURCE OF RAW MATERIAL

+ Local farmers and cooperatives
+ Own plantation
Green Fruits is a company located in the region of Kebili in southern Tunisia. In the hot and dry climate of the Kebili oasis, world-class Deglet Nour dates are cultivated by many small-scale farmers.

It is these local farmers who are at the heart of Green Fruits’ activities; benefiting from training sessions on production methods and fruit selection. Green Fruits markets organic-certified dates, processed traditionally as dried or semi-dried fruits, on branch and pitted, but also adds value to the product by developing its many by-products, produced under high standards of hygiene and environmental protection in the processing plant situated in the shadow of the date palms of Kebili.

**PRODUCTS & QUANTITIES PER YEAR**

- Dates (on branch and pitted) / 1,000 t
- Date syrup and jam / 20 t
- Date powder / 17 t
- Date spread mixtures
- Energy bars based on dates

**CERTIFICATIONS**

- ORGANIC (EU, US, JAS)
- HACCP
- KOSHER
- HALAL
- ISO 9001, 22000

**SOURCE OF RAW MATERIAL**

- Partnerships with small-scale date farmers in the regions of Kebili and Douz
- Ingredients for product mixtures are purchased externally
Yaakoubi Jamel

Yaakoubi Jamel is a Tunisian company, which is located west of the cultural city of Kairouan in Oueslatia. Founded in 2013, this newly established company produces different kinds of essential oils and products collected from the surrounding mountains. The company portfolio includes a variety of products, all collected in the forest areas on the foothill of the Atlas Mountains. From wild rosemary and myrtle, pure essential oils are distilled by the family business of Yaakoubi Jamel and prepared for export as well as the local markets. The range of products is completed by dried rosemary leaves, carob husks and carob seeds.

Yaakoubi Jamel is dedicated to provide the best quality and value to its customers. This requires a high-level customer satisfaction policy. Furthermore, the company is striving to increase the ratio of its participation in the local market as well as in the foreign market.

**PRODUCTS & QUANTITIES PER YEAR**

+ Rosemary oil / 3 t
+ Myrtle oil / 0.25 t
+ Dried rosemary leaves / 55 t
+ Carob seeds / 15 – 80 t

**SOURCE OF RAW MATERIAL**

+ Wild collection in the Atlas Mountains of Northern Tunisia

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Due to the hefty increase in sales of Ukrainian bee products (fifteen-fold over the past ten years) and improvement of Ukrainian raw materials' competitiveness in the international market, LLC “Ukrainian Bee” was founded in 2014. In 2015, the company presented its products in some European countries independently for the first time. In 2016, the company put into operation modern production facilities and exported 8.5 thousand tons of honey.

At this moment, Ukrainian Bee has 46 employees. Furthermore, they have an organic apiary with 300 bee hives and the production capacity of the company is at 120 tons of product per day. LLC “Ukrainian Bee” has become a leader in export operations and has made a significant contribution to guaranteeing the sale of excellent bee products and their promotion in the worldwide market.

**PRODUCTS & QUANTITIES PER YEAR**
- Organic honey / 10 SKU
- Conventional honey / 23 SKU

**CERTIFICATIONS**
- ISO 22000
- ORGANIC EU

**SOURCE OF RAW MATERIAL**
- Own bee hives
ASC «Panfruit Ukraine» is a cooperative uniting four certified producers of organic berries in the regions of Kyiv and Poltava in Ukraine (LLC “Dykanski Yagody”, LLC “Friendsberry”, LLC “VLT Flora” and PE Olexiy Tregubov).

The total planted area as of 2018 is 50 hectares: raspberry – 30 ha, strawberry – 5 ha, blueberry – 15 ha and blackberry – 2 ha. The lands have not been cultivated with chemicals for more than 10 years. We manage soil health, weeds and pests in a natural way, using no synthetic fertilizers, pesticides, herbicides or other materials that can harm the environment. Instead of chemicals we use organic techniques such as crop rotation, green manure, cover crops and compost. The cooperative controls all stages of production – from planting to freezing and delivering the product to buyers.

**PRODUCTS & QUANTITIES PER YEAR**

+ Frozen raspberries / 100 t
+ Frozen strawberries / 20 t

**CERTIFICATIONS**

+ ORGANIC EU

**SOURCE OF RAW MATERIAL**

+ Own field production
Phytopharm-trade LLC

Visitor available in hall 4 | 4-561

The Phytopharm-trade LLC is a bright representative of a new generation of Ukrainian enterprises, of which the main principles are high ethical and moral principles of business conduct. The company was founded in 2013 and is located in Ivano-Frankivsk, 60 km from the Ukrainian Carpathians. Their main importing countries are Germany, the Czech Republic, Poland and Belorussia.

The number of employees is 20 people. The company’s activities consist in harvesting, drying, processing and storage of wild and cultivated medicinal plants, fruits and seeds.

Today’s direction of development of the company is organic production, which involves not only naturalness in everything, but also the concern for nature, people and the surrounding world, which is confirmed by the certificate UA-BIO-108 Organic Standard/Ukraine.

PRODUCTS

+ Dried herbs (thyme, knotgrass)
+ Dried fruits (rown, milk thistle)
+ Dried cinquefoil and elecampane roots
+ Fennel and common flax seeds
+ Herbal teas
+ Bark

CERTIFICATIONS

+ ORGANIC EU

SOURCE OF RAW MATERIAL

+ Wild collection and cultivation
Staryi Porytsk LLC was founded in 2010 and is currently the unique Ukrainian enterprise producing organic dairy products. Concerning the crop production, the work is carried out in three directions: grain production, fodder production, production of pulse crops and fodder grasses.

The strategy of the enterprise is to provide a full production and sales cycle of the products “from the field to the store shelf”. The use of traditional recipes and controls at every stage of production ensures the highest quality and excellent taste of their products.

PRODUCTS & QUANTITIES PER YEAR

- Spelt / 300 t
- Buckwheat / 200 t
- Flax / 100 t
- Vetch / 100 t
- Mustard / 100 t
- Rye / 100 t
- Austrian winter pea / 100 t
- Hard cheese / 48 t
- Soft brined cheese / 48 t

CERTIFICATIONS

- UA-BIO-108

SOURCE OF RAW MATERIAL

- Own cultivated land
- Own livestock
Ukr-Walnut LLC is established in Ukraine since 2002. Besides having already obtained numerous certifications, they are quality controlled every season for the BIO-Standard certification.

Their monthly capacity production of high-quality walnut kernels is 100 tons and 60 tons for pumpkin seeds. They are also able to provide different varieties of halves (20, 30, 40, 50, 60, 70, 80, 90% of halves) as ¼ and ⅛.

Ukr-Walnut is the only company in Ukraine that has a private unique customs code for the European Union. They are trying to ensure the highest quality in order to meet their clients’ needs. This enables them to offer the best price and quality to the clients. Their company goal is to be a reliable, flexible supplier that fulfills its commitments in the field of supply services.

PRODUCTS & QUANTITIES PER YEAR
- Walnuts / 1,200 t
- Pumpkins seeds / 720 t

CERTIFICATIONS
- ORGANIC EU
- ISO 9001, 14001, 22000, 50001
- HACCP

SOURCE OF RAW MATERIAL
- Khmelnytskyi, Poltava and Cherkasi regions
Swiss Import Promotion Programme (SIPPO)

IPD partner

The Swiss Import Promotion Programme (SIPPO) is a mandate of the Swiss State Secretariat for Economic Affairs (SECO) within the framework of its economic development cooperation. SIPPO is carried out by Swisscontact, a business-oriented Swiss foundation for international development cooperation.

In eleven partner countries, SIPPO empowers Business Support Organisations (BSOs), such as trade promotion agencies and sector associations, to be competent and internationally well-connected service providers for importing and exporting companies alike.

SIPPO offers Business Support Organisations

+ a vast global network of buyers, sellers, sector experts and other BSOs;
+ support to enhance their matchmaking services for trade fair participations, buying missions, study tours and on market information;
+ services to strengthen their customer relationship management.

Find out more about SIPPO and its offices in 11 countries on 4 continents: www.sippo.ch.
The Ministry of Industry is a governmental institution that serves formulation, development, and implementation of policy in the industrial sectors. One of the agencies under the ministry, the Directorate-General of Industrial Resilience and International Access Development (IRIAD), provides services concerning the export of Indonesian manufacturing products.

IRIAD coordinates various international industrial programs and provides related capacity building programs with the objective to enable manufacturers or producers to access international markets. It actively covers a wide range of sectors, from food ingredients and textiles to aerocraft components, and collaborates with export-oriented industries throughout Indonesia.
THE GERMAN SUPPORT TO THE VALUE CHAIN OF MEDICINAL AND AROMATIC PLANTS IN NEPAL

“Sustainable Economic Development and Trade” is one of the focus areas of German Development Cooperation in Nepal. The Medicinal and Aromatic Plants (MAPs) sector, identified as a priority product by the Nepal Trade Integration Strategy (NTIS), plays an important role in the economy of Nepal.

Under the guidance of the Government of Nepal (GoN), the “Inclusive Development of the Economy Programme” (INCLUDE) and the “Trade Promotion Programme” (TPP) support the promotion of the MAPs sector and aim at systemic improvement of performance capabilities of value chain actors. While INCLUDE supports increased production and processing, TPP aims at developing export capacities and market access of MAPs products. The programmes are both supported by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ).

Integrated in INCLUDE and TPP are activities of the “Implementing the NTIS in the Sector of MAPs” (IN-MAPS) project, financed by the United Nations Office for Project Services – Enhanced Integrated Framework with additional support from BMZ and GoN. Working closely together with private and public stakeholders, the activities for the MAPs sector are mainly conducted in selected districts of the Mid West and Far West of Nepal.
Serbian Country Pavilion – A Cooperation of Partners

IPD partners

At BIOFACH 2019 a cooperation between GIZ Serbia, the Chamber of Commerce and Industry of Serbia and Serbia Organica – together with the IPD – are presenting Serbian exporters of a diverse range of organic products.

One of the priority areas of the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH in Serbia is the sustainable economic development and employment. In the course of the project "Private sector development in disadvantaged regions", GIZ aims to support, among other things, SMEs active in the sustainable agriculture to increase their export potential.

The Chamber of Commerce and Industry of Serbia is a business support organisation with a long tradition. The Chamber is focused on support in the internationalization and growth of Serbian companies through its network and activities. Together with GIZ the Chamber is developing services that can be offered to membership companies. Implementation tools are purchasers’ days, matchmaking events with German companies and start-up initiatives.

The national association for development of organic production Serbia Organica is a non-profit organisation supporting organic development and promoting organic agriculture in Serbia. Serbia Organica is cooperating with the main organic certified companies in Serbia and is offering services related to export promotion, awareness raising, knowledge sharing and guidance regarding legislations.
ProFound is a for profit consultancy company. From its beginnings as a pioneer in natural ingredients trade promotion in 1990, ProFound has grown into a team of experts in developing sustainable value chains for natural ingredients for food, cosmetics and health.

Their mission is local income generation and sustainable sourcing by linking natural ingredients producers to the market. ProFound assists entrepreneurs in emerging markets in the natural ingredients sector. They help to capture economic opportunities from production to market entry. They aim for local development that lasts: adding value for producers and sustaining local biodiversity.

Their value chain development services range from market and gap analysis, business planning, to rural finance and matchmaking. They work in different regions of the world, cooperating closely with entrepreneurs, sector associations and international buyers.

For them, sustainable development is a core value and a priority in doing business. This is why their services incorporate the following ecological and social principles.

With their mission and activities, they contribute directly to the UN sustainable development goals 1, 8, 13, 15 and 17.
Agence de Promotion des Investissements Agricoles (APIA)

Established in 1982, the Agence de Promotion des Investissements Agricoles (APIA) is a Tunisian public institution run by the Ministry of Agriculture that was created to promote private investment in the fields of agriculture, fisheries and related services.

Based on its dedicated expertise, APIA supports its members in successfully implementing their respective projects.

In this context, APIA offers diverse services such as obtaining financial and tax benefits, assisting promoters in the compilation of investment and managerial records, matching Tunisian operators with potential foreign counterparts and the participation in trade fairs and exhibitions in Tunisia and abroad.

APIA’s vision is to improve the competitive advantages of the sector and to strengthen the industry’s positive image in the world market. APIA would very much welcome the opportunity to introduce German and European importers to profitable new trade opportunities with Tunisian suppliers at the Tunisian Country Pavilion at BioFach 2019.
Ukrainian Chamber of Commerce and Industry

IPD partner

The Ukrainian Chamber of Commerce and Industry is a non-governmental, non-profit, self-governing organisation which unites 8,000 legal entities and registered entrepreneurs of Ukraine, as well as their associations, on a voluntary basis. The Ukrainian CCI is the national umbrella organisation of the Ukrainian system of 25 independent regional CCIs, present in each regional centre and many other larger cities, therefore comprising a network of about 100 offices across the country.

The Ukrainian CCI’s declared goal is a developed and competitive Ukrainian business on world markets.

The organisation has a history and strong background in supporting Ukrainian businesses in international trade with a broad variety of services and activities.

The Ukrainian CCI cooperates with international projects and programmes, supporting Ukrainian small and medium-sized businesses in entering external markets. Since 2018, it has been partnering with IPD.
At BIOFACH 2019, together with IPD, GIZ provides an overview of our engagement in organic agriculture worldwide. We share project experiences and discuss possibilities for future cooperation with the private sector.

ABOUT US
GIZ is a global service provider in the field of international cooperation for sustainable development with over 50 years of experience. It supports the German government, in particular the Federal Ministry for Economic Cooperation and Development (BMZ) and other clients in around 120 countries in achieving their development objectives.

GIZ works with its partners to develop effective solutions that improve the living conditions of people in our partner countries sustainably.

GET IN TOUCH WITH US.
You can find detailed information about the GIZ and its worldwide activities at www.giz.de.
GREEN INNOVATION CENTRES FOR THE AGRICULTURE AND FOOD SECTOR

Germany supports the implementation of 15 green innovation centres for the agriculture and food sector – 14 in Africa and one in India. They are part of the “One World – No Hunger” initiative. The green innovation centres promote the introduction and spread of innovations along various value chains – from the field to the plate. In this context, the green innovation centres integrate principles of organic agriculture and aim at increasing the productivity and revenues of 900,000 small-holder farmers together with various partners from the public and private sector, civil society and research institutes by 2023.

develoPPP.de

Are you looking to do business in developing countries and emerging economies with a view to – Developing markets? Piloting innovative bio products? Safeguarding value chains? Raising your supplier standards? While staying true to your corporate values and commitment to sustainability.

develoPPP.de was set up by the German Federal Ministry for Economic Cooperation and Development (BMZ) to foster the involvement of the private sector at the point where business opportunities and development policy initiatives intersect.

As part of the programme, DEG, GIZ or sequa provide companies investing in developing and emerging countries with professional and financial support to drive innovative projects that generate long-term benefits for local people. The company is responsible for covering at least half of the overall costs.

Find out more at www.develoPPP.de
Sahaja Samrudha Organic Producer Company Ltd.

Hall 4 | 4-561

Sahaja Organics is essentially the marketing arm of Sahaja Samrudha, representing the farmers’ interests from sowing to selling. This was registered in the year 2005. They work with farmers in promoting organic produce, which obviously will be certified. Presently it is working with 500 certified farmers across the country. The company is different from others, as it markets mainly traditional food crops, especially the traditional rice, millet, pulses and fruits & vegetables – creating market for the crops that are not readily accepted in the market. Sahaja Organics committed not only to improve the livelihood of small and marginal growers, but also to provide diverse, high-quality and wholesome food that is fairly priced to its consumers.

PRODUCTS & QUANTITIES PER YEAR
- Turmeric / around 5 kg
- Soybean / around 5 kg
- Jaggery / around 5 kg
- Foxtail millet / around 5 kg
- Red rice / around 5 kg

CERTIFICATIONS
- IMO CONTROL (NPOP)

SOURCE OF RAW MATERIAL
- Directly from our farmers
Pazhamuthirsolai

Hall 4 | 4-561

Pazhamuthirsolai alias Chavakachcheri Fruit Producers & Sellers Cooperative Society was started in 2008 with 110 members in Jaffna district in the Northern part of Sri Lanka. The main purpose of the society is to create better access to markets for the member farmers. Pazhamuthirsolai is registered under the cooperative act of Sri Lanka as a limited liabilities cooperative society.

The Society, having 350 registered smallholder farmers at present (in 2018), is actively engaged in collecting, processing and selling fruit products of the members.

Pazhamuthirsolai is the first cooperative society in Sri Lanka that has got the EU organic certification for the jack (*artocarpus heterophyllus*), mango (*mangifera indica*) and coconut (*cocos nucifera*) products. This has opened new markets to the smallholder farmers in Jaffna beyond Sri Lanka.

### PRODUCTS & QUANTITIES PER YEAR

<table>
<thead>
<tr>
<th>Product</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jack fruit</td>
<td>420 t</td>
</tr>
<tr>
<td>Mango</td>
<td>133 t</td>
</tr>
<tr>
<td>Coconut</td>
<td>335 t</td>
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</tbody>
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### CERTIFICATIONS

<table>
<thead>
<tr>
<th>Certification</th>
<th>Description</th>
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<tbody>
<tr>
<td>Organic EU</td>
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### SOURCE OF RAW MATERIAL

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<tr>
<th>Source</th>
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<tbody>
<tr>
<td>Smallholder farmers in</td>
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<tr>
<td>Northern Sri Lanka</td>
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</tbody>
</table>
The company Sam Sarl Togo is a limited company created in April 2015. It is specialised in the production and the marketing of organic products as well as in agribusiness support. It promotes sustainable agriculture. The main activity is to produce and transform food in an ecological and organic way in Togo under the regulations of CEE 834 / 2007-889 / 2008 and the National Organic Program (NOP). From there emerge the benefits of the knowledge that they have cultivated over the last several years with success.

Their main objective is to contribute to the reduction of poverty and vulnerability by supporting small producers in the supply of organic agricultural products in niche markets, a guarantee of sustainable development. To date, Sam Sarl Togo has forged a partnership with a network of 3,617 small producers organised in Producer Organisations (POs) at the village level and Plateaux.

In addition to the production activity, SAM also has expertise in accompanying, training and setting up Internal Control Systems (ICS) in third-party certification (certification of small producers in groups).

**PRODUCTS & QUANTITIES PER YEAR**
- Fresh pineapple / 1,840 t
- Dried leaves of lemongrass / 5 t
- Dried flowers of hibiscus / 14 t
- Soybean
- Solo papaya
- Powder of moringa leaves
- Dried mint

**CERTIFICATIONS**
- ORGANIC (EU, US)

**SOURCE OF RAW MATERIAL**
- Four Togolese regions: Savanes, Kara, Central and Plateaux
Soycain SAU Togo

Soycain SAU is an agricultural company located in West Africa. Ivory Coast, Togo, Benin and Ghana are the main countries where Soycain SAU is active today.

Their activities: organic agronomist research / seed contractor / training of organic farming / supply chain / facilities & treatment of agricultural organic product / export and direct delivery to your company / investment & credits for farmers / social & environmental improvement

Holding a fair trade label, they ensure fair payments to their farmers. As an exporter to the US, Europe, China and Japan, they guarantee continuous quality and a traceable process according to the high standards of the food and feed industry. Organic business is booming and West Africa can take advantage of its broad strength in using natural practices and plants. The company offers pure products avoiding chemical add-ons along all their value chains. Soycain SAU contributes to regional development and increasing life standards of 50,000 West Africans working in the field of agricultural production that are now emerging from poverty.

**PRODUCTS & QUANTITIES PER YEAR**
- Soybean / 100,000 t
- Sesame / 50,000 t
- Cashew nuts / 5,000 t
- Fonio / 1,000 t
- Shea butter / 1,000 t
- Tiges nuts / 500 t

**CERTIFICATIONS**
- CERTISYS sprl

**SOURCE OF RAW MATERIAL**
- Ivory Coast, Togo, Benin, Ghana, Nigeria, Niger, Ethiopia, Chad, Indonesia
Opening times

Wednesday | February 13 | 2019 | 09.00 – 18.00

Thursday | February 14 | 2019 | 09.00 – 18.00

Friday | February 15 | 2019 | 09.00 – 18.00

Saturday | February 16 | 2019 | 09.00 – 17.00

How to get there

TRAVEL BY PUBLIC TRANSPORT
You can reach the exhibition centre Nuremberg quickly and easily by public transport. The “Messe” stop on the U1 underground line is directly opposite the entrance “Mitte” of the exhibition centre.

From the Central Station, please take the U1 towards Langwasser-Süd. From the airport, take the U2 towards Röthenbach and change to the U1 towards Langwasser-Süd at the Central Station.

JOURNEY TIMES AND FARES
+ Journey time from the airport: 25 minutes
+ Journey time from the Central Station: 8 minutes
+ Fare zone A (€ 3,10 per journey)