MEET RELIABLE SUPPLIERS FROM EGYPT, ETHIOPIA, INDONESIA, KYRGYZSTAN, NEPAL, PAKISTAN, PERU, SOUTH AFRICA AND TUNISIA.

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**Exporters:** Afrigetics CC

Farmers Pride Raisin (Pty) Ltd.

### TUNISIA

**Partner:** Agence de Promotion des Investissements Agricoles (APIA)

**Exporters:**
- Carthage Food
- Green Fruits S.A.
- Herbiotech Aroma
- Nopal Tunisie/Punica Ingredients
- Yaakoubi Jamel

### FOOD INGREDIENTS EUROPE 2017

Floorplan/Opening Times
Product Finder

DRIED FRUITS & VEGETABLES

Apples: Farmer’s Organic Garden 20
Bitter gourd: Perfect Food 23
Briar: Farmer’s Organic Garden 20
Cabbage: Perfect Food 23
Carrot: Perfect Food 23
Cherries: Farmer’s Organic Garden 20
Golden berries/Physalis: CPX 26
Hawthorn:
Farmer’s Organic Garden 20
Mango: Perfect Food 23
Mulberry:
Farmer’s Organic Garden 20
Mushrooms:
Farmers Pride Raisin 28
Okra: Perfect Food 23
Onions: Perfect Food 23
Peach: Farmer’s Organic Garden 20
Pear: Farmer’s Organic Garden 20
Pomegranate arils: Nopal Tunisie/ Punica Ingredients 33
Potatoes: Perfect Food 23
Prunes: Farmer’s Organic Garden 20
Raisins: Farmer’s Organic Garden 20, Farmers Pride Raisin 28
Red chili: Perfect Food 23
Spinach: Perfect Food 23
Strawberry: Perfect Food 23
Tomatoes: Farmer’s Organic Garden 20

COCOA PRODUCTS

Cocoa nibs: CPX 26
Cocoa beans: CPX 26
Cocoa butter: CPX 26
Cocoa natural extract: Sima Arôme 19
Cocoa paste: CPX 26
Cocoa powder: CPX 26

DRIED HERBS, FLOWERS & SPICES

Adansonia digitata:
Afrigetics 27
Aloe ferox: Afrigetics 27
Basil: El Wadi 14, Herbiotech 32
(Black) Cumin: Ambasel 17, Perfect Food 23
Calendula: El Wadi 14
Chamomile: El Wadi 14, Harraz 15
Cilantro: Herbiotech 32
Coriander: Harraz 15, Perfect Food 23
Dill: Herbiotech 32
Fennel: Harraz 15, Perfect Food 23
Fenugreek leaves: Perfect Food 23
Ginger: Organic Mountain Flavour 22
Garlic: Perfect Food 23
Harpargophytum procumbens: Afrigetics 27
Licorice: Perfect Food 23
Majoram: El Wadi 14
Olive leaves: Herbiotech 32
Parsley: El Wadi 14, Herbiotech 32
Pelargonium sidoides: Afrigetics 27
Peppermint: Herbiotech 32
Rosa canina: Afrigetics 27
Rosemary leaves: Yaakoubi Jamel 34
Rose petals: Perfect Food 23
Sichuan pepper: Organic Mountain Flavour 22
Turmeric: Organic Mountain Flavour 22, Perfect Food 23

FRESH FRUITS & VEGETABLES
Dates: Greens Fruits 31
Onions: El Wadi 14

(HERBAL) EXTRACTS
Coffee natural extract: Sima Arôme 19
Cocoa natural extract: Sima Arôme 19
Galangal natural extract: Sima Arôme 19
Ginger natural extract: Sima Arôme 19
Pelargonium sidoides extract: Afrigetics 27
Vanilla natural extract: Sima Arôme 19

JAMS, PULPS & SYRUPS
Apple pulp: Carthage Food 30
Apricot jam: Farmer’s Organic Garden 20
Apricot pulp: Carthage Food 30
Date jam: Greens Fruits 31
Date syrup: Greens Fruits 31
Fig pulp: Carthage Food 30
Prickly pear pulp: Nopal Tunisie/Punica Ingredients 33
Pumpkin jam: Farmer’s Organic Garden 20
Quince pulp: Carthage Food 30
Raspberry jam: Farmer’s Organic Garden 20
Strawberry pulp: Carthage Food 30

Glucose syrup: Tiba Starch 16
Golden berry syrup: CPX 26
Maltodextrin syrup: Tiba Starch 16
Tomato purée (aseptic): Carthage Food 30
NATURAL DRINKS

Walnut milk:
Farmer’s Organic Garden 20
Pistachio milk:
Farmer’s Organic Garden 20
Hazelnut milk:
Farmer’s Organic Garden 20

NATURAL POWDER

Cat’s claw: CPX 26
Camu camu: CPX 26
Fat powder from palm and coconut oil: Tiba Starch 16
Glucose: Tiba Starch 16
Golden berries: CPX 26
Guar gum:
United Gums Industries 24
Lucuma: CPX 26
Maca: CPX 26
Maltodextrin: Tiba Starch 16
Sacha inchi: CPX 26
Tomato: Tiba Starch 16
Yacon: CPX 26

NUTS, SEEDS, GRAINS & PULSES

Apricot kernels:
Farmer’s Organic Garden 20
Caraway seeds: El Wadi 14
Carob seeds: Yaakoubi Jamel 34
Chickpeas: Ambasel 17
Fennel seeds: El Wadi 14
Green mung beans: Ambasel 17
Pistachio kernels: Farmer’s Organic Garden 20
Quinoa grains: CPX 26
Sesame seeds: Ambasel 17
Roasted sacha inchi: CPX 26
Roasted sesame: Ambasel 17
White pea beans: Ambasel 17
Whitish sesame conventional/organic: Ambasel 17

ESSENTIAL OILS

Cassia bark oil: Sima Arôme 19
Citronella oil: Sima Arôme 19
Eucalyptus oil: Hayat 18
Ginger oil: Sima Arôme 19
Myrtle oil: Yaakoubi Jamel 34
Nutmeg oil: Sima Arôme 19
Patchouli oil: Sima Arôme 19
Rosemary oil: Herbiotech 32, Yaakoubi Jamel 34
Star anise seed oil:
Sima Arôme 19
Thyme oil: Herbiotech 32
Vetiver oil: Sima Arôme 19
VEGETABLE OILS
Black cumin seed oil: Harraz 15, Hayat 18, Herbiotech 32
Olive oil: Herbiotech 32
Prickly pear seed oil: Nopal Tunisie/Punica Ingredients 33
Sacha inchi oil: CPX 26
Sesame oil: Harraz 15, Hayat 18

TEA
Herbal anise tea: Harraz 15
Herbal peppermint tea: Harraz 15

STARCH & PROTEIN
Potato starch: Perfect Food 23
Rice Protein: Tiba Starch 16
Rice flour: Tiba Starch 16

PRESERVED FRUITS & VEGETABLES
Canned “Salade Mechouia”: Carthage Food 30
Canned vegetables:
Carthage Food 30
“Harissa” chilli paste:
Carthage Food 30
Preserved capers:
Farmer’s Organic Garden 20
Preserved cucumbers:
Farmer’s Organic Garden 20
Preserved paprika:
Farmer’s Organic Garden 20

OTHERS
Aromatic chemical (natural eugenol): Sima Arôme 19
Energy bars based on dates:
Greens Fruits 31
Maca flakes: CPX 26
Tahini paste: Ambasel 17
Vanillin (eugenol):
Sima Arôme 19
Yacon chips and flakes: CPX 26
AT THE FOOD INGREDIENTS EUROPE 2017 EXHIBITION, THE IPD PRESENTS SPECIALITIES FROM EMERGING MARKETS AND DEVELOPING COUNTRIES.

Producers from Ethiopia, Egypt, Indonesia, Kyrgyzstan, Nepal and Peru exhibit their wide range of high quality products at booth 11.0 C91/C93 and hall 11.1.

In collaboration with the Swiss import promotion programme (SIPPO) and the Dutch Centre for the promotion of imports from developing countries (CBI), the IPD also introduces promising suppliers from South Africa and Pakistan for the first time in Frankfurt.

In addition, innovative companies from Tunisia showcase their unique herbs, spices and essential oils at the Tunisian country pavilion (booth 11.0 H10), organized jointly by the IPD and the Tunisian business support organization “Agence de Promotion des Investissements Agricoles” (APIA).

All companies were carefully selected and then readied by the IPD to commence export to the European market. They meet international quality standards and are equipped with the necessary certificates. Additionally, we work with a network of international organisations in Europe and our partner countries.

On the following pages you will find detailed information about these companies and our partners. The IPD establishes direct contact to these new suppliers and organises b2b meetings at the trade fair.
THE IPD IS YOUR PARTNER FOR IMPORT PROMOTION IN GERMANY.

We connect European importers with exporters from selected developing countries and emerging nations.

The IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. The IPD is funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

Our goal is the sustainable and well-structured import promotion of special products from selected partner countries – under compliance with high quality, social and environmental standards. We have the contacts, information and communication channels to reliable suppliers in our partner countries. Additionally, we work with a network of international organisations in Europe and our partner countries.

By connecting you to the right exporters, we help you to profit from time-, cost- and risk-optimized sourcing.

You can find detailed information about the IPD and our individual services at www.importpromotiondesk.de
The Swiss Import Promotion Programme (SIPPO) is a mandate of the Swiss State Secretariat for Economic Affairs (SECO) within the framework of its economic development cooperation. SIPPO is carried out by Swisscontact, a business-oriented Swiss foundation for international development cooperation.

In eleven partner countries, SIPPO empowers Business Support Organisations (BSOs), such as trade promotion agencies and sector associations, to be competent and internationally well-connected service providers for importing and exporting companies alike.

SIPPO offers Business Support Organisations

- a vast global network of buyers, sellers, sector experts and other BSOs;
- support to enhance their matchmaking services for trade fair participations, buying missions, study tours and on market information;
- services to strengthen their customer relationship management.

Find out more about SIPPO and its offices in 11 countries on 4 continents: www.sippo.ch.
Centre for the Promotion of Imports from developing countries (CBI)

Hall 11.0 | Booth F38

CBI is an agency of the Ministry of Foreign Affairs of the Netherlands. CBI contributes to sustainable economic development in developing countries through the expansion of exports from these countries. CBI is the expert in export development and export promotion from developing countries.

For more information please visit the website [www.cbi.eu](http://www.cbi.eu)

CBI approaches the value chain as a system in which all stakeholders are interconnected.

To optimally improve export promotion CBI works on:

- Export Coaching
- Institutional Development
- Human Resource Development

Moreover, Europe offers lots of opportunities for exporters. CBI offers EU market information for exporters to take advantage of these opportunities.

If you wish to have more information about the running programs, have questions about exporting to the EU or how CBI operates, please contact CBI via [www.cbi.eu](http://www.cbi.eu) and fill out the contact form.
Agricultural Export Council (AEC)

Hall 11.1 | Booth D32

Established in 1997 by the Egyptian Minister of Trade and Industry, the Agricultural Export Council (AEC) is considered the authorised representative of the agricultural export sector. It is committed to attracting international buyers and increasing Egyptian exports worldwide.

The AEC promotes Egyptian producers and exporters of high quality products such as fruit and vegetables, dried herbs and spices, nuts and seeds. Members receive support in overcoming internal and external obstacles to agricultural export and dealing with governmental issues. The AEC promotes international trade relations and organises matchmaking events, trade fairs and conferences with various actors of the target markets. It also encourages corporate development by promoting training programs and acquisition of food safety and other international certifications.

The AEC aims to support Egyptian agricultural exports by promoting Egyptian products globally and increasing technical innovation and food safety awareness among Egyptian producers. The Council also represents members’ interests in governmental negotiations in order to increase investments in agriculture.
Food Export Council (FEC)

Hall 11.1 | Booth D32

EC’s 350 members are leading export companies in the area of processed food, covering around 27 of the food industry sub sectors.

FEC’s mandate is to:

- Enhance the trade relations between Egypt and the world regarding exports.
- Support the council exporters’ members in leveraging their capacity and enabling the companies to penetrate the international markets and meet the requested specifications for exports.
- Policy Advocacy between the government and the exporting companies to implement the rules and regulations internally and globally.
- Promote Egyptian food products in the international markets, through international trade fairs and trade missions.
- Support the SME’s by building awareness, realize trainings and finding financial support through international organizations.

One of the prerequisites of being an FEC member is committing to international standards and regulations in quality control, food safety, and hygiene, e.g. by acquiring HACCP and ISO certificates.

For more information please visit the website www.feceg.com.
El Wadi Export & Import

Hall 11.0 | Booth C91

Established in 1974, El Wadi Export & Import is a family business which cultivates, processes and exports a large variety of herbs, spices and aromatic seeds. All processing, including sifting, blending, milling and packing, is done on an automated in-house production line and the final 100% natural products meet ASTA standards and are free from salmonella and aflatoxin.

The company exports to various European countries as well as Argentina, Australia, Russia and Uruguay.

El Wadi Export & Import is not only committed to the production of high quality products, but also focuses on developing advanced manufacturing techniques that meet international quality standards. Long-term relationships with customers, quality and good service are core components of their philosophy.

PRODUCTS & QUANTITIES PER YEAR
- Majoram/150 mt
- Basil/100 mt
- Chamomile/30 mt
- Parsley/20 mt
- Calendula/50 mt
- Onion/25 mt
- Fennel seeds/75 mt
- Caraway seeds/75 mt

CERTIFICATIONS
- ISO 22000

SOURCE OF RAW MATERIAL
- Different suppliers
Harraz is a family-owned company, established in 1939. The founder Mr. Abdel Rahman Harraz was a herbalist and started with herb trading and herbal medicine. He was well known in his field and fostered the knowledge of herbal medicine in Egypt.

The company produces herbs and spices (e.g. black cumin seed, hibiscus and sage), tea (e.g. anis, moringa and chamomile), cold pressed oils (e.g. black cumin, jojoba, pomegranate seed) as well as selected instant natural drinks.

With the development of science and the modern trend to return to nature and herbal medicine, Harraz develops continuously further in order to meet modern standards and develop high quality products.

**PRODUCTS**
- Cold pressed oils (e.g. black cumin seed, sesame seed)
- Herbs and spices (e.g. chamomile fennel, coriander)
- Herbal tea (e.g. anise, peppermint)

**CERTIFICATIONS**
- ORGANIC EU
- ISO 9001
- ISO 22000
- HACCP
- GMP
Tiba Starch & Glucose Manufacturing Co. is the only company in the Middle East that is specialized in producing sweeteners (liquid and powder form) derived from rice. With about 120 employees, Tiba is realizing an annual revenue of 6,000,000.00 USD by selling its glucose, maltodextrin, rice protein and flour to the local market and Europe.

The production side of Tiba is equipped with modern machinery that is certified with food safety certificates such as ISO 22000. In order to extend the product range, the latest investment of Tiba was a spray dryer.

**PRODUCTS & QUANTITIES PER YEAR**
- Glucose (syrup & powder)/ 15,000 mt
- Maltodextrin (powder & syrup)/ 4,000 mt
- Rice protein (Food & Feed Grade)
- Rice flour
- Fat powder from palm oil and coconut oil
- Tomato powder from natural constituent

**CERTIFICATIONS**
- ISO 22000, 9001, 18000
- HALAL

**SOURCE OF RAW MATERIAL**
- Own farm in Ismailia, traders
Ambasel Trading House P.L.C.

Hall 11.0 | Booth C93

Ambasel Trading House is one of the leading players in import-export, wholesale distribution and business representation in Ethiopia, established in November 1994 under the commercial code of Ethiopia. Since then Ambasel has worked hard on the establishment of food safety standards and the obtainment of several certificates, such as ORGANIC EU.

The mission of Ambasel Trading House is to be the preferred supplier of agricultural products, to spread technology knowledge and usage to the farmers and to export agricultural products. Ambasel Tradings House’s vision is to see their company playing a leading role nationally in import and export trade and to be the customer’s number one choice by 2020.

PRODUCTS & QUANTITIES PER YEAR
- Whitish sesame: conventional/40,000 mt, organic/600 mt
- Hulled (roasted) sesame seed/2,280 mt
- Paste tahini/456 mt
- Black cumin/500 mt
- White pea bean/10,000 mt
- Chickpea/5,000 mt
- Green mung bean/10,000 mt

CERTIFICATIONS
- ISO 9001, 22000
- HACCP
- BRC
- ORGANIC (EU, US)
- KOSHER

SOURCE OF RAW MATERIAL
- Ethiopian commodity exchange, cooperatives, outgrowers and farmers
Hayat Cosmo Industry was established in 2005 as a small-scale company with the aim of developing the production of traditional medical herbs. Its production facilities are equipped with modern machinery, including a packaging system. Hayat Cosmo's main production focuses on the pure natural black cumin oil. Besides, it offers a wide range of other products.

The mission of Hayat is to provide its customers worldwide high-quality black cumin oil (nigella sativa), maintaining the natural pureness of the product. Striving to become a leading supplier for natural black cumin oil, it is also committed to broaden its offer with new herbal products. To this purpose, the company values a beneficial relationship with its employees.

**PRODUCTS & QUANTITIES PER YEAR**
- Natural black cumin oil/360, 460 pcs of 20 ml
- Eucalyptus oil/20,000 pcs of 5 ml
- Sesame oil/230 pcs of 125 ml
- Soap with black cumin/140,000 pcs of 100 mg

**SOURCE OF RAW MATERIAL**
- From the region of Gondar, which is known for its good quality seeds.

ADDRESS
Hayat Cosmo Industry P.L.C.
18 Mazoriya Addis keta me kifile keta me wereda 10
House number 544
Addis Ababa
Ethiopia
Phone: + 251 112 800 112
www.hayatherbals.com

CONTACT
Ms. Zenith Mohammed
Phone: + 251 911 484 867
hayataddis@yahoo.com
For more than 50 years Sima Arôme have been supplying aromatic chemicals, essential oils and natural extracts to customers around the world. Sima Arôme has now expanded its activities by building a state of the art manufacturing facility in Pandaan, Indonesia with technology from France.

The company’s vision is to be the global leader in its field through constant innovation and continuous dedication to quality product. They see their mission in producing the cleanest, safest, most consistent, premium quality products at the lowest cost possible, cultivating personal partnership with worldwide customers by providing all natural ingredients and supporting collaborative research & development in order to unleash new innovation.

**PRODUCTS & QUANTITIES PER YEAR**
- Natural extracts (e.g. coffee, cocoa, galangal, ginger, vanilla, all fruits)/10 mt
- Aromatic chemical (natural eugenol and its derivatives)/120 mt
- Vanillin (eugenol)
- Essential oils (e.g. patchouli, nutmeg, citronella, vetiver, star anise seed, ginger, cassia bark)/30 mt

**CERTIFICATIONS**
- HALAL (in process)

**SOURCE OF RAW MATERIAL**
- Indonesia
- Europe
- Australia
Farmer’s Organic Garden

Hall 11.0 | Booth C91

Farmer’s Organic Garden is a company from the southern highlands of Kyrgyzstan established in 2014. They process and produce various agricultural products and health ingredients. Currently, Farmer’s Organic Garden exports its products mainly to Turkey and Iran, but they are looking forward to new partnerships. The company produces over 60 types of high quality products like nuts and dried fruits from the region as well as preserved vegetables and capers. In addition, Farmer’s Organic Garden develops final consumer products which are marketed under the brand “Mira”.

Farmer’s Organic Garden’s business aims to help local farmers and forest users in the South of Kyrgyzstan. Sustainability and ecological treatment of the environment are core ideas within the companies philosophy.

PRODUCTS
- Walnuts
- Dried fruits (e.g. apples, prunes, peach, pear, raisin, mulberry)
- Dried briar and hawthorn
- Dried vegetables (e.g. onions, tomatoes, mushrooms)
- Apricots and pistachio kemsels
- Preserved vegetables (e.g. capers, cucumbers, paprika)
- Jams (e.g. apricot, raspberry)

CERTIFICATIONS
- FSSC 22000
- ORGANIC

SOURCE OF RAW MATERIAL
- Wild collection and farmer contracts

ADDRESS
Farmer’s Organic Garden
Village Yrys
Suzak area, Kyrgyzstan
Phone: + 996 372 254 433
farmersorganicgarden@bk.ru

CONTACT
Mr. Abdykapar Kaiypov
Phone: + 996 772 327 219
abdykaparkaiypov@gmail.com
THE GERMAN SUPPORT TO THE VALUE CHAIN OF MEDICINAL AND AROMATIC PLANTS IN NEPAL

“Sustainable Economic Development and Trade” is one of the focus areas of German Development Cooperation in Nepal. The Medicinal and Aromatic Plants (MAPs) sector, identified as a priority product by the Nepal Trade Integration Strategy (NTIS), plays an important role in the economy of Nepal.

Under the guidance of the Government of Nepal (GoN), the “Inclusive Development of the Economy Programme” (INCLUDE) and the “Trade Promotion Programme” (TPP) support the promotion of the MAPs sector and aim at systemic improvement of performance capabilities of value chain actors. While INCLUDE supports increased production and processing, TPP aims at developing export capacities and market access of MAPs products. The programmes are both supported by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ).

Integrated in INCLUDE and TPP are activities of the “Implementing the NTIS in the Sector of MAPs” (IN-MAPS) project, financed by the United Nations Office for Project Services – Enhanced Integrated Framework with additional support from BMZ and GoN. Working closely together with private and public stakeholders, the activities for the MAPs sector are mainly conducted in selected districts of the Mid West and Far West of Nepal.
Established in 2013, Organic Mountain Flavor Private Limited (OMF) intends to fill the market gap and optimize the production value chain in Nepal for ginger and other spices. OMF adds value to the organically cultivated crops from the region by procuring ginger and turmeric roots from smallholders from December till April. Their factory has the capacity to process 1,200 mt of fresh ginger rhizomes and 600 mt of fresh turmeric rhizomes per year. During the refining process, the fresh ginger and turmeric roots are cleaned, cut, dried and packed, labelled and transformed into top-quality dried sliced ginger and dried slice turmeric, ready to be sold on the domestic and international markets.

Believing in a socially beneficial business model, OMF strives to improve the lives of rural people in Nepal through appropriate market creation in order to assure profitability of organic agro-forestry products. Furthermore OMF promotes community-based farming and people-friendly practices by helping reduce land degradation and deforestation.

**PRODUCTS & QUANTITIES PER YEAR**
- Dried slice ginger/140 mt
- Dried sliced turmeric/60 mt
- Dried sichuan pepper/20 mt

**CERTIFICATIONS**
- ORGANIC EU
- ORGANIC US

**SOURCE OF RAW MATERIAL**
- From own contracted farms throughout Nepal
Perfect Food Industries
PROMOTED BY CBI
Hall 11.0 | Booth C93

Perfect Foods Industries (PFI) is a pioneer and key supplier of dehydrated agro-products from Pakistan. They meet the needs of customers across the globe by focusing on material quality, safety, reliability and service. PFI started operating in 1996 and now has three processing units in major agriculture production regions of Pakistan. The company commit to serve customers with food ingredients and custom blends which are sustainably produced. PFI offers a bespoke service to its clients, including precise product and package specifications, private labeling. The products are free from aflatoxin, pesticide and heavy metal.

PRODUCTS & QUANTITIES PER YEAR
- Dried vegetables (e.g. potato, onion, chilli, spinach)/3,200 mt
- Spices (e.g. turmeric, garlic, fennel, cumin)/8,600 mt
- Dried fruits (e.g. mangoes, strawberries)/1,000 mt
- Potato starch/3,000 mt
- Licorice/500 mt

CERTIFICATIONS
- ISO 22000
- ISO/TS 2202-1
- FSSC 22000
- HALAL
- USDA ORGANIC

SOURCE OF RAW MATERIAL
- Own farms as well as contracted farmers
United Gums Industries (Pvt.) Ltd. is one of the largest producers and exporters of guar products in Pakistan. Their export products include guar gum and guar splits. The company has been producing and exporting guar gum/guar splits to various parts of the world including Europe, South America the Middle East and the Far East from 2011.

The company’s skilled professional staff, under the supervision of experienced management, ensures to reach its core aim: to process highly purified guar products and to become the most reliable producer and exporter of guar products by winning the long term trust and satisfaction of the valued customers around the globe.

**PRODUCTS & QUANTITIES PER YEAR**
- Guar gum powder/2,500 mt
- Guar dehusked splits/3,000 mt

**CERTIFICATIONS**
- ISO 9001, 22000
- HALAL
- KOSHER

**SOURCE OF RAW MATERIAL**
- Contracted farmers
The commercial trade office of Peru in Hamburg belongs to the Peruvian Ministry of Foreign Trade and Tourism (MINCETUR).

The trade office provides advice and assistance to the German economy on all matters related to trade and economic relations with Peru and contributes to positioning and strengthening Peruvian companies, products and services in the German market.

Peru’s economic and commercial office in Germany promotes investment and trade between Peru and Germany and is your central contact point for all issues related to bilateral economic relations. They will be glad to assist you!
CPX Peru SAC

Hall 11.0 | Booth C91

CPX Peru is a Peruvian company of processed health & organic natural products. With over 20 years of export experience, CPX supplies different markets such as Japan, Korea, USA, Germany and UK. They created strategic alliances with different associations that allow them to have quality integrated management system accredited by international certifications and quality assurance (GMP and HACCP) in their sustainable value chain.

CPX Peru’s mission is to bring health to its customers by developing Peruvian natural products that allow them to contribute to the country’s and farmers growth.

PRODUCTS & QUANTITIES PER YEAR

- Maca (powder, flakes)/500 mt
- Cocoa (nibs, beans, powder, butter, paste)/500 mt
- Golden berries (dehydrated, powder, syrup)/50 mt
- Lucuma powder/30 mt
- Sacha inchi (roasted almond, powder, oil)/50 mt
- Cat’s claw powder/20 mt
- Camu camu powder/20 mt
- Yacon (powder, chips, flakes)/60 mt
- Quinoa grains/500 mt

CERTIFICATIONS

- ORGANIC (EU, US, JAS)
- FAIRTRADE

SOURCE OF RAW MATERIAL

- Own cultivation and working with farmer associations
- Supervised wild collection
Afrigetics Botanicals, based near Cape Town, South Africa, is a botanical ingredient supplier specialized in the processing and sale of indigenous African botanical ingredients.

They are one of the leading exporters of Southern African medicinal herbs and have successfully exported over 900 consignments to nutraceutical, pharmaceutical and ingredients supplier companies in Europe, Asia, the Americas and Gulf states.

Afrigetics specializes in the ethical and sustainable supply of pelargonium sidoides which is an EU approved food supplement that is used in natural remedies for the treatment of colds and flu.

Products & Quantities Per Year

- Pelargonium sidoides raw material/10 mt
- Pelargonium sidoides extract/2 mt
- Adansonia digitata (baobab)/10 mt
- Rosa canina (rosehip)/10 mt
- Aloe ferox/5 mt
- Harpargothytum procumbens/10 mt

Certifications

- HACCP (in process)
- ISO (in process)

Source of Raw Material

- Wild harvest or established networks of rural harvesting programs
Farmers Pride Raisins was started in 2013 and offers local farmers a packing and distribution facility – at a fee. Profits are shared. The Friersdale production facility has an output capacity of 6,500 tons per annum and offers Sultanas, Goldens, Thompson Seedless and Flame raisins.

Farmers Pride Raisins also offers a unique traceability method. The producer’s name is printed on each box of raisins; every product is handled individually. The box also receives a GI code with a video clip for the 2018 season. This enables the buyer abroad to view the actual farm where the product originated. This is a first in the industry. The Green Label initiative ensures that farmers meet the production qualifying criteria set out by Farmers Pride Raisins. This includes only using prescribed fertilisers, good labour relations and good drying practice.

**PRODUCTS & QUANTITIES PER YEAR**
- Raisins/4,000 mt

**CERTIFICATIONS**
- HACCP
- FAIRTRADE
- HALAL
- KOSHER

**SOURCE OF RAW MATERIAL**
- Contract farming and wild collection
Agence de Promotion des Investissements Agricoles (APIA)

Hall 11.0 | Booth H10

Established in 1982, the Agence de Promotion des Investissements Agricoles (APIA) is a Tunisian public institution run by the Ministry of Agriculture that was created to promote private investment in the fields of agriculture, fisheries and related services.

Based on its dedicated expertise, APIA supports its members in successfully implementing their respective projects.

In this context, APIA offers diverse services such as obtaining financial and tax benefits, assisting promoters in the compilation of investment and managerial records, matching Tunisian operators with potential foreign counterparts and the participation in trade fairs and exhibitions in Tunisia and abroad.

APIA's vision is to improve the competitive advantages of the sector and to strengthen the industry’s positive image in the world market. APIA would very much welcome the opportunity to introduce German and European importers to profitable new trade opportunities with Tunisian suppliers at the Tunisian Country Pavilion at BioFach 2017.
Situated in Kairouan in the centre of Tunisia, Carthage Food has developed a comprehensive knowledge and understanding of quality food production since its establishment in 2004. The processing of different regional agricultural products by season has enabled the establishment of long-term contacts to producers and thus maximum control over the quality of raw materials.

Carthage Food is a market leader in Tunisia for tomato paste and “Harissa” chilli paste, an important specialty in local cuisine. The Harissa brand “FNARE du Cap Bon” was one of the first products to be certified with the “Food Quality Label Tunisia” by the Tunisian Ministry of Industry.

The company’s declared mission is to convince world markets of the quality of these Tunisian products which it describes as “Le meiuilleur de la nature!” – The best of nature!

**PRODUCTS & QUANTITIES PER YEAR**

- Asceptic tomato purée/made from 4,000 mt fresh tomatoes
- “Harissa” chilli paste/made from 6,000 mt fresh red peppers
- Asceptic fruit pulps (e.g. quince, fig, abricot)
- Canned vegetables (e.g. chickpeas, white beans, artichokes, mushrooms)
- Jams (e.g. quince, fig, prickley pear)
- Canned “Salade Mechouia”

**CERTIFICATIONS**

- ISO 9001, 22000
- HACCP

**SOURCE OF RAW MATERIAL**

- Farmer contracts
Green Fruits is a company located in the region of Kebili in southern Tunisia. In the hot and dry climate of the Kebili oasis, world-class Deglet Nour dates are cultivated by many small-scale farmers. It is these local farmers who are at the heart of Green Fruits’ activities; benefiting from training sessions on production methods and fruit selection.

Green Fruits markets organic-certified dates, processed traditionally as dried or semi-dried fruits, on branch and pitted, but also adds value to the product by developing its many by-products, produced under high standards of hygiene and environmental protection in the processing plant situated in the shadow of the date palms of Kebili.

**PRODUCTS & QUANTITIES PER YEAR**

- Dates (on branch and pitted)/1,000 mt
- Date syrup and jam/20 mt
- Date powder/17 mt
- Date spread mixtures
- Energy bars based on dates

**CERTIFICATIONS**

- ORGANIC (EU, US, JAS)
- HACCP
- KOSHER
- HALAL
- ISO 9001, 22000

**SOURCE OF RAW MATERIAL**

- Partnerships with small-scale date farmers in the regions of Kebili and Douz
- Ingredients for product mixtures are purchased externally
Since 2010, Herbiotech Aroma is specialized in growing, air-drying and refining organic herbs and flowers in Tunisia. Grown on an area of 160 hectares, all Herbiotech Aroma products are 100 % organic, pure and natural. Additionally, Herbiotech produces vegetable and essential oils on demand. The company’s production takes into account both environmental factors and corporate social responsibility requirements.

Herbiotech Aroma offers to its partners the possibility of securing their supply in organic herbs through a Grower-to-Business concept, within long-term collaborations. The company is managing its own lands and processing facility in order to ensure full traceability and transparency to its customers.

**PRODUCTS**
- Dried herbs (e.g. dill, parsley, basil, peppermint, olive leaves, cilantro)
- Olive oil
- Black cumin seed oil
- Essential oils (e.g. rosemary, thyme)

**CERTIFICATIONS**
- ORGANIC (EU, NOP, JAS)
- KOSHER
- ISO 22000 (in process)

**SOURCE OF RAW MATERIAL**
- Cultivation on the company’s own agricultural plantations
- Long-term contract with a producer
- Contracts with communities for wild collection of herbs
Founded in 2005, Nopal Tunisie is a Tunisian company specialized in the production, processing, and export of organic prickly pear to cosmetic, healthcare, and food industry markets. The sister company Punica Ingredients, founded recently in 2016, specializes in the valorisation of all products derived from the pomegranate. Nopal’s farm, which is located in the heart of Tunisia near Kasserine, covers around 198 hectares of cultivated land.

Nopal’s mission is to offer products in conformity with its customers’ preferences. This entails farming according to the organic farming mode and constantly monitored quality control mechanisms. Nopal Tunisie is dedicated to provide the best quality to its clients worldwide.

**PRODUCTS & QUANTITIES PER YEAR**
- Prickly pear seed oil/5 mt
- Prickly pear pulp/500 mt
- Dried pomegranate arils/50 mt
- Other extracts of prickly pears and pomegranates

**CERTIFICATIONS**
- ORGANIC (EU, US)
- COSMOS
- KOSHER

**SOURCE OF RAW MATERIAL**
- Local farmers and cooperatives
Yaakoubi Jamel

Hall 11.0 | Booth H10

Yaakoubi Jamel is a Tunisian company, which is located west of the cultural city of Kairouan in Oueslatia. Founded in 2013, this newly established company produces different kinds of essential oils and products collected from the surrounding mountains. The company portfolio includes a variety of products, all collected in the forest areas on the foothill of the Atlas Mountains. From wild rosemary and myrtle, pure essential oils are distilled by the family business of Yaakoubi Jamel and prepared for export as well as the local markets. The range of products is completed by dried rosemary leaves, carob husks and carob seeds.

Yaakoubi Jamel is dedicated to provide the best quality and value to its customers. This requires a high-level customer satisfaction policy. Furthermore, the company is striving to increase the ratio of its participation in the local market as well as in the foreign market.

PRODUCTS & QUANTITIES PER YEAR
- Rosemary oil/3 mt
- Myrtle oil/250 kg
- Dried rosemary leaves/55 mt
- Carob seeds/80 mt – 15 mt

SOURCE OF RAW MATERIAL
- Wild collection in the Atlas Mountains of Northern Tunisia

SUPPLIER
from Tunisia

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OPENING TIMES FOR VISITORS

Tuesday | November, 28 | 2017 | 10.00 – 18.00
Wednesday | November, 29 | 2017 | 10.00 – 18.00
Thursday | November, 30 | 2017 | 10.00 – 16.30

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