



Federal Ministry
for Economic Cooperation
and Development



Partners in
Transformation
Import Promotion Desk



IPD Companies at a glance

Discover the right partners for your digital services & products.

IPD connects you with carefully selected IT companies from Kenya, Sri Lanka and Tunisia.

Import Promotion Desk (IPD)

Your path to vetted IT partners

In today's dynamic, digital landscape, it is crucial for European companies to establish strong partnerships with the right IT providers to maintain their competitive edge. Whether you are looking for specialised IT services or products, finding suitable partners often involves breaking new ground.

The ever-growing demand for digital solutions such as software development, cybersecurity, AI and other IT-supported services requires efficient collaboration with specialised providers. However, Europe lacks experienced IT professionals. In contrast, talented and well-qualified IT companies in IPD partner countries are ready to deliver innovative solutions to meet the digital needs of European companies.

The IPD identifies and reviews suitable providers who impress with their expertise, as well as the the latest technologies and methods. The IPD experts evaluate companies' technical capabilities and service portfolios according to strict quality standards.

Our assessment takes into account compliance with European standards and data protection regulations, as well as certificates such as ISO 27001 and ISO 9001. We also consider aspects such as reliability and commitment to sustainable development.

Our careful pre-selection process guarantees you access to carefully selected service providers who can deliver high-quality, secure solutions.

On the following pages, we present a selection of these pre-vetted companies. They have international project experience and cover key areas of the digital value chain – from AI and cloud architectures to customised software solutions for logistics, fintech, healthtech and retail.

Take advantage of our neutral and free matchmaking service to find your reliable IT partner and benefit from verified digital expertise from selected partner countries.

Get in touch with us!



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IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business.

IPD is funded by the Federal Ministry for Economic Cooperation and Development (BMZ) and part of the "Partners in Transformation – Business & Development Network", into which the BMZ programmes for economic actors are organised.

More information about IPD and our individual services for European tour operators at www.importpromotiondesk.de

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Sri Lanka



Azend Technologies

Azend specializes in delivering advanced enterprise solutions to businesses worldwide. The company supports both established businesses and startups in leveraging technology to solve complex problems.

Products & Services

- Enterprise software
- Franchise Tech Solutions
- Test Automation
- UI/UX-Design
- SAP Solutions
- Cloud Computing & AI



www.azendtech.com

Fcode Labs

Fcode Labs

Fcode Labs is a global software engineering company. The company specializes in mobile and web-based digital product development, digital transformation, AI, data science, and cloud computing.

Products & Services

- Mobile/ web-based development
- Data science
- cloud computing
- software engineering
- AI-powered innovation



www.fcode labs.com



Sanmark Solutions

Sanmark Solutions is a technology-driven company specializing in digital transformation and innovative software solutions. We empower businesses with AI-enabled tools to drive growth.

Products & Services

- Software development
- Web Design
- Web Development
- Software Staff augmentation

Certifications

- ISO 9001



www.sanmarksolutions.com



Sri Lanka



SoftSora

SoftSora is an AI-driven software and digital company from Sri Lanka, operating in Japan, the US, and Europe, helping businesses build and scale digital products globally.

Products & Services

- Software Development
- AI & Automation Solutions
- UI/UX Design
- Cloud Services
- Quality Assurance



www.softsora.com



Xeptagon

Xeptagon is a team of experts specializing in Climate Finance, Carbon Trading, and Fintech software systems, dedicated to solving complex business challenges in the climate technology domain.

Products & Services

- AI Application
- UI/UX Design
- Consultancy
- Data Processing



www.xeptagon.com

Tunisia



Avempace

Avempace is a design center for embedded and IoT systems with a proven expertise in real time audio/video communication, security and RFID. We provide product engineering services and turnkey packages.

Products & Services

- IoT Solutions
- Software Development
- Mobile Applications
- Embedded Systems
- Cloud Solutions



www.avempace-wireless.com



Be Wireless Solutions

Be Wireless Solutions (BWS) offers an IoT- and AI-powered platform that helps cut electricity, water and fuel use, reducing related emissions through monitoring and efficiency insights.

Products & Services

- Data Tracking Solutions
- IoT
- AI & Machine Learning
- Software Development

Certifications

- ISO 9001
- ISO 27001
- ISO 14001



www.bewireless-solutions.com



Satoripop

Satoripop is a digital services company and software publisher providing customized, end-to-end software solutions for businesses in diverse industries.

Products & Services

- Mobile Development
- Web Development
- Cloud-Computing
- UX/UI Design
- Digital Marketing
- AI Solutions

Certifications

- ISO 9001
- ISO 27001



www.satoripop.com



Kenya



Adept Technologies

Adept Technologies is a data-driven, impact-focused company specializing in customer support, AI & machine learning, data solutions, and e-learning services

Products & Services

- Customer Support
- AI & Machine learning
- Data Solutions
- Data Processing
- Maintenance & Analysis
- Software Testing

Certifications

- ISO 9001



www.adept-techno.com



TechnoBrain

Techno Brain is a leading provider of Software Engineering, Managed Services, and IT Outsourcing (ITO), delivering scalable, high-quality solutions.

Products & Services

- Data processing & analytics
- IT maintenance
- AI/ Machine learning
- Robotic automation (RPA)
- Cloud services
- Cybersecurity
- Software testing

Certifications

- ISO 9001
- ISO 27001
- CMMI
- Great Place to Work 2025



www.technobraingroup.com



**Partners in
Transformation**
Import Promotion Desk

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