Federal Ministry
for Economic Cooperation
and Development

Partners in
Transformation
Import Promotion Desk

Frankfurt, 17–19 November 2026

IPD suppliers at Food ingredients Europe 2026

IPD connects you with reliable producers of natural ingredients from Côte d'Ivoire, Ecuador, Egypt, Indonesia, Madagascar, Morocco, Sri Lanka, and Tanzania.

Fi Europe

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Import Promotion Desk (IPD)

Your partner for sustainable business contacts

If you are looking for reliable suppliers of natural ingredients and new sourcing opportunities, then **Import Promotion Desk (IPD)**, the initiative for import promotion, will support you.

On your behalf, we undertake the international sourcing of reliable trade partners in selected partner countries.

We identify producers that have the potential to meet the requirements of the European market. We prepare the companies thoroughly for the EU market: considering criteria such as product quality, exportability, export capacity, and compliance with international standards and certifications.

At **European trade fairs and virtual B2B** events we introduce you to carefully evaluated suppliers and help to establish direct contacts. Thanks to our preparation, you will meet business partners who know what is important to European importers.

Our services are neutral, quality-focused and free of charge.

On the following pages, we present selected companies from Côte d'Ivoire, Ecuador, Egypt, Indonesia, Madagascar, Morocco, Sri Lanka, and Tanzania that you can meet at Fi Europe 2026.

We establish direct contact with these new suppliers and organise b2b meetings tailored to you.

Get in touch with us!

IPD is an initiative of the **Federation of German Wholesale, Foreign Trade and Services (BGA)** and **sequa**, the development organisation and partner of German business. IPD is funded by the **Federal Ministry for Economic Cooperation and Development (BMZ)** and part of the **Partners in Transformation – Business & Development Network**, which brings together BMZ programmes for economic actors.

Find out more about IPD and our services at **www.importpromotiondesk.de**

Partners in Transformation
Import Promotion Desk

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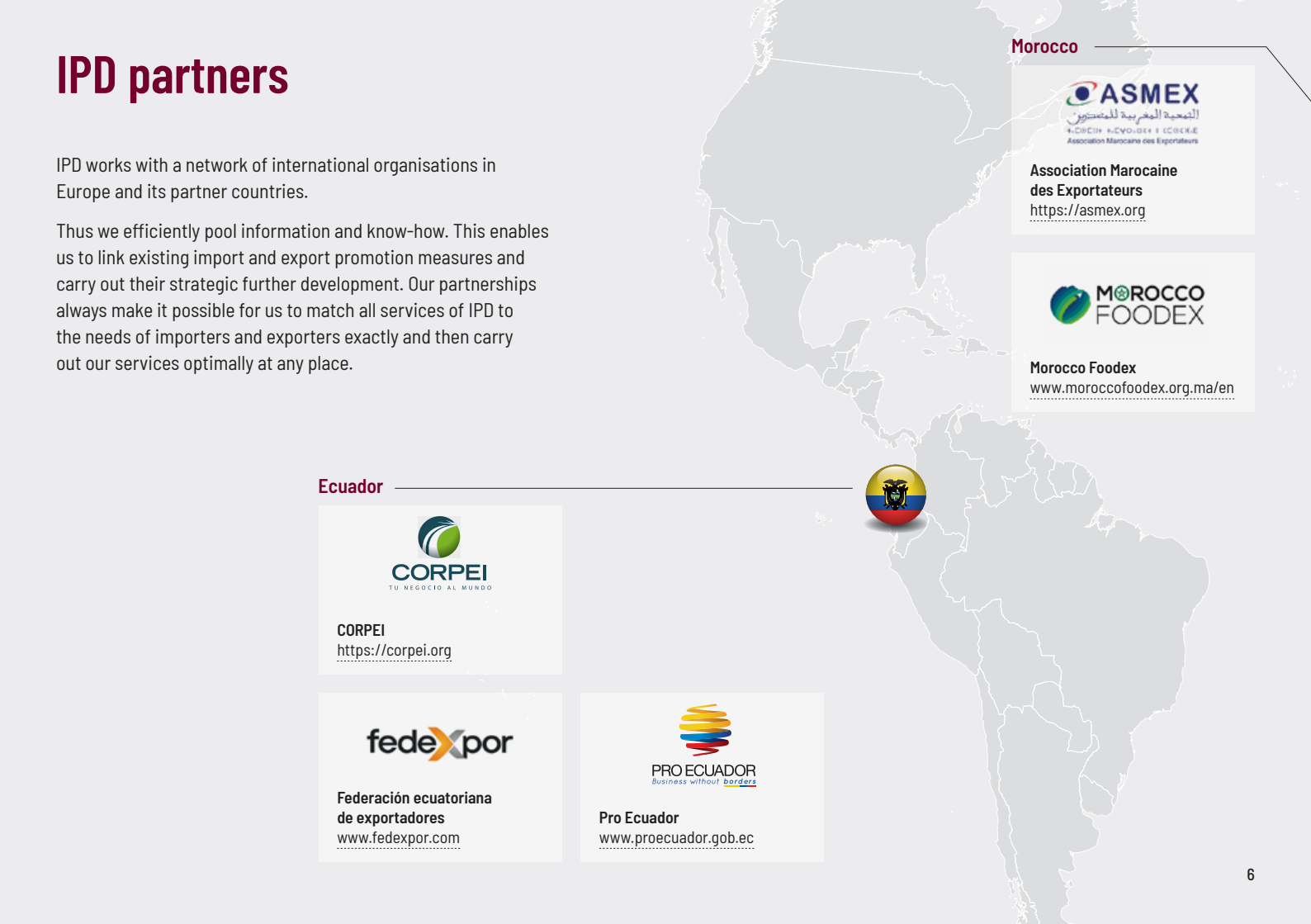
Connect with us and make your appointment!

IPD partners

IPD works with a network of international organisations in Europe and its partner countries.

Thus we efficiently pool information and know-how. This enables us to link existing import and export promotion measures and carry out their strategic further development. Our partnerships always make it possible for us to match all services of IPD to the needs of importers and exporters exactly and then carry out our services optimally at any place.



Morocco

Association Marocaine des Exportateurs
https://asmex.org

Morocco Foodex
www.moroccofoodex.org.ma/en

Ecuador

CORPEI
https://corpei.org

Federación ecuatoriana de exportadores
www.fedexpor.com

Pro Ecuador
www.proecuador.gob.ec

Côte d'Ivoire

Chambre de Commerce & d'Industrie de Côte d'Ivoire
www.cci.ci/3.0

Conseil National des Exportations
www.cne-ci.org

Egypt

Agricultural Export Council (AEC)
www.aecegypt.com

Food Export Council (FEC)
www.feceg.com

Sri Lanka

Export Development Board (EDB)
www.srilankabusiness.com

Indonesia

Indonesian trade promotion center (ITPC)
www.itpchamburg.de

Product finder

Companies marked with a leaf offer the product in organic quality

Coconut & derivatives

Coconut derivatives
Serendipol (Sri Lanka) 19

Dried herbs, spices & other plant material

Basil
Oblnd Food Ingredients (Egypt) 14
Panadora Herbs and Spices (Egypt) 15

Centaury flowers
Derrij et fils (Morocco) 18

Chamomile
Panadora Herbs and Spices (Egypt) 15

Cinnamon
Tunu Agriproducts and Consultancy (Tanzania) 20

Cloves
Phael Flor Export (Madagascar) 17
Tunu Agriproducts and Consultancy (Tanzania) 20

Coriander
Oblnd Food Ingredients (Egypt) 14
Tunu Agriproducts and Consultancy (Tanzania) 20

Dandelion roots
Derrij et fils (Morocco) 18

Desmodium
Natafin (Côte d'Ivoire) 12

Dill
Oblnd Food Ingredients (Egypt) 14

Fennel
Oblnd Food Ingredients (Egypt) 14

Ginger
Tunu Agriproducts and Consultancy (Tanzania) 20

Hawthorn flowers
Derrij et fils (Morocco) 18

Iris roots
Derrij et fils (Morocco) 18

Lavandula flowers
Derrij et fils (Morocco) 18

Lemongrass
Panadora Herbs and Spices (Egypt) 15

Marjoram
Oblnd Food Ingredients (Egypt) 14
Panadora Herbs and Spices (Egypt) 15

Oregano
Oblnd Food Ingredients (Egypt) 14

Parsley
OblNd Food Ingredients
(Egypt) 14

Pellitory roots
Derrij et fils (Morocco) 18

Penny royal leaves
Derrij et fils (Morocco) 18

Peppermint
OblNd Food Ingredients
(Egypt) 14
Panadora Herbs and Spices
(Egypt) 15

Pink laurel
Derrij et fils (Morocco) 18

Pomegranate peel
Derrij et fils (Morocco) 18

Rose hip berries
Derrij et fils (Morocco) 18

Rosemary
Derrij et fils (Morocco) 18
OblNd Food Ingredients
(Egypt) 14

Rotonda mint
Derrij et fils (Morocco) 18

Salvia officinalis
Derrij et fils (Morocco) 18

Saponaria roots
Derrij et fils (Morocco) 18

Spearmint
OblNd Food Ingredients
(Egypt) 14
Panadora Herbs and Spices
(Egypt) 15

Thyme
Derrij et fils (Morocco) 18
OblNd Food Ingredients
(Egypt) 14
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Turmeric
Phael Flor Export
(Madagascar) 17
Tunu Agriproducts
and Consultancy (Tanzania) 20

Vanilla beans
Java Agro Spices
(Indonesia) 16
Phael Flor Export
(Madagascar) 17

Product finder

Companies marked with a leaf offer the product in organic quality

Essential oils

Clove essential oil
Phael Flor Export
(Madagascar) 17

Patchouli essential oil
Phael Flor Export
(Madagascar) 17

Water-soluble essential oils
Magic Flavors (Ecuador) 13

Ylang ylang essential oil
Phael Flor Export
(Madagascar) 17

Frozen fruits & vegetables

Thaumattocaucus danielli aril
Natafin (Côte d'Ivoire) 12

Natural powders & flours

Griffonia
Natafin (Côte d'Ivoire) 12

Vanilla powder
Java Agro Spices
(Indonesia) 16

Nuts, seeds & grains

Anise seeds
Panadora Herbs and Spices
(Egypt) 15

Annatto seeds
Natafin (Côte d'Ivoire) 12

Fennel seeds
Panadora Herbs and Spices
(Egypt) 15

Kola nuts
Natafin (Côte d'Ivoire) 12

Nigella seeds
Panadora Herbs and Spices
(Egypt) 15

Sesame
Panadora Herbs and Spices
(Egypt) 15

Plant extracts

Natural extracts
Magic Flavors (Ecuador) 13

Natural flavors
Magic Flavors (Ecuador) 13

Vanilla extract
Phael Flor Export
(Madagascar) 17

Natafin

Natafin, a division of Drickel & Co. based in Abidjan, Côte d'Ivoire, specialises in the export of natural raw ingredients from West Africa for beverages, food, cosmetic and pharmaceutical industries. Natafin prides itself on strict processing, packaging and transport protocols to ensure highest quality products.

Notably, women make up 80% of the workforce in the villages where the ingredients are collected, underlining Natafin's commitment to empowering local communities.

The company stands out for its reliable sourcing of authentic African ingredients, ethically harvested to support local communities.

Products & quantities per year

- Annatto seeds / 66 t
- Desmodium / 26 t
- Griffonia / 26 t
- Kola nuts (dried) / 35 t
- Thaumattocaucus danielli aril (frozen) / 35 t

Source of raw material

- Wild collection
- Cooperative(s)

Côte d'Ivoire

Company
Natafin
Abidjan
Côte d'Ivoire

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Magic Flavors

Magic Flavors is an Anglo-Ecuadorian company based in Quito, Ecuador. Magic Flavors is the first company specialized in the development and production of flavors and natural ingredients for the food industry. They are an innovation-driven company with a strong commitment to sustainability.

Through their formulations, they are revolutionizing the world of flavors by developing extracts in functional solvents (NADES Natural Deep Eutectic Solvents) and 100% natural non-volatile additives, capable of creating harmonious and complex sensory profiles. They transform botanical complexity into functional clean-label solutions. More than just additives, their modulators are an innovative toolbox for food chemistry: 100% natural technology, highly versatile across a wide range of applications, stable and heat-resistant compounds..

Products & quantities per year

- Water-soluble essential oils (coriander, eucalyptus, garlic, ginger, grapefruit, lemongrass, lime, mint, onion, orange, oregano, tangerine, thyme) / 60 t
- Natural flavors (orange, lemon, peach, strawberry, mint) / 60 t
- Natural extracts (pineapple, chamomile, lemongrass, guayusa, banana, ishpingo, passion fruit, blackberry, vanilla, naranjilla) / 60 t

Certifications

- FSSC 22000
- KOSHER

Source of raw material

- (Small scale) farmers/producers
- Cooperative(s)

Ecuador

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Magic Flavors
Quito
Ecuador
https://magicflavors.com

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OblNd Food Ingredients

Product available in organic quality

Egypt

OblNd Food Ingredients is an export-focused supplier of dried herbs, botanicals, seeds, spices, and dehydrated vegetables, supporting food and beverage manufacturers, ingredient importers, and distributors with sustainable, consistent, specification-based ingredients.

Based in Egypt, OblNd operates a controlled sourcing and production model built on agricultural expertise, ensuring traceability, compliance, and reliable quality aligned with international food safety standards. Products are sourced under direct supervision and supported by dedicated export-oriented processing. Guided by integrity, accountability, traceability, and partnership, OblNd delivers responsible sourcing solutions that reduce supply risks and support long-term global collaboration.

Products & quantities per year

- Thyme / 100 t / 200 t*
- Basil / 100 t / 200 t*
- Marjoram / 80 t / 150 t*
- Oregano / 20 t / 50 t*
- Rosemary / 100 t / 100 t*
- Parsley / 50 t / 100 t*
- Dill / 50 t / 50 t*
- Peppermint / 150 t / 300 t*
- Spearmint / 100 t / 200 t*
- Fennel / 150 t / 200 t*
- Coriander / 50 t / 150 t*

Certifications

- FSSC 22000
- ISO 22000
- ISO 9001
- ORGANIC EU
- ORGANIC NOP

Source of raw material

- (Small-scale) farmers/producers

* These quantities are available in conventional quality.

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OblNd Food Ingredients
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Egypt
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Panadora Herbs and Spices

Product available in organic quality

Panadora, established in 2015, is a specialised manufacturer and exporter of high-quality seeds and herbs. The company processes over 1,000 tons annually for clients across the EU. Its raw materials are sourced from trusted, certified farms in the Bahariya Oasis, a pesticide-free cultivation area.

With modern processing facilities and strict quality standards, Panadora ensures a reliable supply and flexible packaging options. Its top management brings over 20 years of industry experience, serving major players in the EU market.

Thanks to a strong distribution network and long-term partnerships, the company consistently delivers high quality and value to its global clients.

Products & quantities per year

- Basil, majoram, thyme (dried) / 200 t
- Chamomile / 100 t
- Peppermint, spearmint, lemongrass (dried) / 100 t
- Nigella seeds, fennel seeds, anise seeds, sesame / 500 t

Certifications

- FSSC 22000
- HALAL
- ISO 9001
- ORGANIC EU
- ORGANIC NOP
- SMETA (Sedex)
- Fairtrade (FLO) (in process)

Source of raw material

- (Small-scale) farmers/producers
- Own cultivation/fields

Egypt

Company
Panadora Herbs and Spices
Giza
Egypt
www.panadora.net

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Java Agro Spices

Java Agro Spices is an incorporated exporter specializing in high-quality vanilla beans, operating since 1989. Its aim is to become one of Indonesia's and the world's most trusted vanilla processing companies. Through certification programs, the company ensures 100% trusted, high-quality, and safe products for its valued customers.

Handpicked by local farmers and manually selected by highly skilled specialists with more than 20 years of experience, its vanilla undergoes a meticulous curing process without additives to reveal its unique flavor and texture.

By combining regenerative agroforestry with local NGO partnerships and disease-resilient research, the company offers a guilt-free product that protects biodiversity while delivering rich, natural flavor profiles. Artfully crafted, sustainably sourced.

Products & quantities per year

- Vanilla beans (Gourmet) / 0,5 t
- Vanilla beans (Extraction grade) / 2 t
- Vanilla powder / 50 kg

Certifications

- Fair trade (WFTO)
- FSSC 22000
- HALAL

Source of raw material

- (Small-scale) farmers/producers

Indonesia

Company
PT Java Agro Spices
Temanggung
Indonesia
https://javaagrospices.com

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Phael Flor Export

Hall 5.1 | Booth 51C20

Product available in organic quality

Phael Flor Export, family-owned since 1981 and pioneer of organic products in Madagascar, transforms the nature's richness into organic spices, essential oils, and supercritical CO_2 vanilla.

The company produces tailor-made, premium, and reliable products, combining family expertise, authenticity, and sustainability, perfect for international markets seeking quality, innovation, and Malagasy excellence.

Products & quantities per year

- Turmeric (dried) / 100 t
- Cloves / 200 t
- Vanilla beans / 200 t
- Clove essential oil / 20 t
- Patchouli essential oil / 5 t
- Ylang ylang essential oil / 20 t
- Vanilla extract (2% vanillin) / 40 t
- Vanilla extract (CO_2 supercritical) / 6 t

Certifications

- Fair for Life
- Fairtrade (FLO)
- KOSHER
- ORGANIC EU

Source of raw material

- Own cultivation/fields

Madagascar

Company
Phael Flor Export
Antananarivo
Madagascar
www.phaelflorexport.com

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Derrij et fils

The Derrij family has been working in the field of natural herbs over three generations. Derrij et fills company was established in 1995 with the aim of bringing the benefits of medicinal plants and herbs of the Atlas mountains to the world. They have a processing unit with a skilled and experienced team that works closely with pre-selected local farmers and cooperatives to collect the best medicinal plants from the Atlas Mountains of Morocco. The plants are carefully selected and collected in a sustainable manner ensuring the preservation of the environment. Over the past two decades, Derrij et fils has worked with the same families of farmers over generations. The company exports its products to Africa, Asia and Europe. Their current customers vary from bulk importers to pharmaceutical laboratories to industrial distributors and herbal tea specialists. Their organic certification and quality systems ensures the best quality of natural ingredients.

Products & quantities per year

- Rosemary leaves / 400 t
- Thyme leaves / 60 t
- Centaury flower / 8 t
- Saponaria roots / 40 t
- Hawthorn flowers / 6 t
- Pink laurel / 5 t
- Penny royal leaves / 6 t
- Rotonda mint / 4 t
- Lavandula flowers / 6 t
- Iris roots / 40 t
- Rose hip berries / 15 t
- Salvia officinalis / 5 t
- Dandelion roots / 6 t
- Pomegranate peel / 45 t
- Pellitory roots / 10 t

Certifications

- ORGANIC EU

Source of raw material

- (Small-scale) farmers/producers
- Wild collection
- Cooperative(s)

Morocco

Company
Derrij et fils
Casablanca
Morocco
https://derrijetfils.com

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Serendipol

Hall 4.1 | Booth 41B4

Product available in organic quality

Serendipol is a Sri Lankan social enterprise dedicated to regenerative integrity, sustainability, and the regeneration of farming communities. As the world's first Regenerative Organic Certified (ROC) coconut company, it works closely with smallholder farmers to build resilient supply chains that create lasting environmental, social, and economic impact.

Guided by the belief that business, people, and nature can thrive together, Serendipol fosters ethical partnerships, transparency, and long-term value creation. The company is committed to empowering rural communities, protecting natural ecosystems, and delivering authentic organic solutions through a deeply rooted philosophy of responsible growth and shared prosperity.

Products & quantities per year

- Virgin coconut oil / 2,500 t
- Coconut milk (canned) / 1,200 t
- Desiccated coconuts (fine/ medium grade) / 600 t
- Coconut chips / 300 t
- Coconut water / 1,337 t
- Coconut flour (whole) / 1,000 t
- Coconut flour (white) / 150 t
- Coconut milk powder / 300 t

Certifications

- Fair for Life
- FSSC 22000
- HACCP
- ISO 22000
- KOSHER
- Naturland
- ORGANIC EU
- ORGANIC JAS
- ORGANIC NOP
- Regenerative Organic Certified (ROC)

Source of raw material

- (Small-scale) farmers/producers

Sri Lanka

Company
Serendipol
Kuliyapitiya
Sri Lanka
https://serendipol.com

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Tunu Agriproducts and Consultancy

Established in 2017, Tunu Agriproducts and Consultancy (Tunu-ApC) specialices in the production, processing, and packaging of premium spices sourced directly from farmers across Tanzania. The company works with farmers in Tanga, Morogoro, Mbeya, Singida, and Kigoma – regions known for their favourable climate and soil conditions for spice cultivation.

Tunu-ApC offers a wide range of high-quality spices with natural taste and rich aroma. Each product is carefully cleaned, sorted, dried, and hygienically packaged to ensure consistent quality and freshness. Its signature mixed masala is expertly blended to create a distinctive aroma and enhance the flavour of a variety of dishes.

The company is currently finalizing its ISO 22000 certification, further strengthening its food safety and quality management systems.

Products & quantities per year

- Cinnamon / 60 t
- Turmeric (dried) / 60 t
- Ginger (dried) / 60 t
- Blended spices
- Cloves / 40 t
- Coriander (dried) / 40 t

Certifications

- ISO 22000 (in process)

Source of raw material

- (Small-scale) farmers/producers

Tanzania

Company
Tunu Agriproducts and Consultancy
Dar es Salaam
Tanzania
https://tunuagriproducts.co.tz

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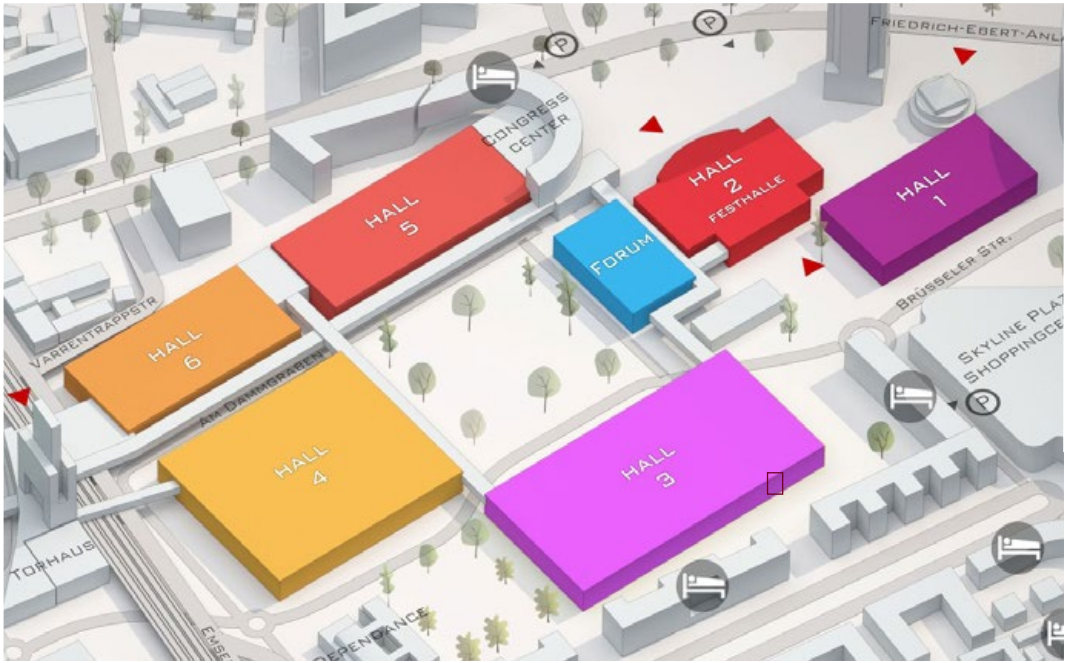
Floorplan



Fi Europe

Food ingredients Europe
Messe Frankfurt
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Germany
www.figlobal.com/europe

Opening times
17 November: 10:00 - 18:00
18 November: 10:00 - 18:00
19 November: 10:00 - 16:00

Notes

IPD supports your sourcing

Partners in Transformation
Import Promotion Desk

We connect you with reliable suppliers of natural ingredients – neutrally and free of charge

The international purchase of products and raw materials is time-consuming and cost-intensive, and contact with unknown producers always risky. That is why IPD supports you in all aspects of this important task.

We support you in 3 steps

Step 1: Identification

We continuously identify potential suppliers in our partner countries, working closely with local partner organizations. We visit the companies on-site and select them according to strict IPD criteria.

Step 2: Evaluation

We assess companies based on product quality, export capacity, and compliance with international standards, preparing suppliers for the European market through tailored export training.

Step 3: Matchmaking

We introduce you to carefully vetted suppliers at trade fairs, virtual B2B events and guided buying missions.

Your benefits at a glance

- **Vetted producers** prepared for the European markets
- **Time- and effort-saving** sourcing in new markets
- **Direct contact** with SME, without intermediaries
- **Transparent insights** into production sites and working conditions
- **Tailored deliveries & products** to your requirements

We connect you with reliable business partners who know what is important to European importers.

All IPD services are free of charge.

Partners in Transformation
Import Promotion Desk

Benefit from the IPD matchmaking services

IPD connects you with carefully selected suppliers from its partner countries at upcoming events like BIOFACH and Anuga.

BIOFACH
into organic

anuga

Stay updated on IPD's natural ingredients matchmaking.
Just register here!

Funded by
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Implemented by
BGA
sequa

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