



Federal Ministry  
for Economic Cooperation  
and Development



Partners in  
Transformation  
Import Promotion Desk



Online-Event, 26 May – 6 June 2025

# Meet evaluated suppliers of fresh produce

IPD connects you with selected producers from  
Brazil, Colombia, Ecuador, Egypt, Ghana, Morocco, and Rwanda.



# Britchis



In 2008, Adriana and Ricardo, from the family-run business Britchis, purchased Fazenda Coatiara in Itai, São Paulo, after a disease had devastated the previous owner's passion fruit orchard.

After research which crop to plant, they started with 1,950 lychee trees in 2011. Their first harvest in 2016 yielded 30 tons. Following a lighter harvest in 2017 due to lychee's biennial cycle, they shifted sales from wholesale to supermarkets in Brazil in 2018 and built a facility to process fruits. In 2020, they completed a packing house and further processing facilities such as a blast freezer, cold storage, and dehydration unit, further developing Britchis' expertise in the lychee value chain. The company started exports in 2023. Today, they grow 16 varieties (8 being sold) and offer fresh, dried, freeze-dried, and frozen lychees.

## Products & quantities per year

- Lychee / 200 t

## Growing region

- São Paulo

## Certifications

- GLOBALG.A.P.
- GRASP



Brazil

## Address

Fazenda Coatiara, s/n,  
Bairro Itai- Santa Terezinha,  
Zona Rural, Itai 18730-000  
Brazil

[www.britchis.com.br](http://www.britchis.com.br)

## Contact

Ms. Camila Boni  
Sales Director  
Phone: + 55 19 996 790 707  
[camila@britchis.com.br](mailto:camila@britchis.com.br)



# Ginger Schaeffer

🌱 Product available in organic quality



Brazil

## Address

Ginger Schaeffer  
Area Especial Zona Rural  
S/N, Rio das Pedras  
Zip Code 29.640-000  
Santa Leopoldina-ES  
Brazil  
[www.gingerschaeffer.com](http://www.gingerschaeffer.com)

## Contact

Ms. Marlene Arisa  
Sales Manager  
Phone: + 55 11 997 35 0303  
[marlene.arisa@gschaeffer.farm](mailto:marlene.arisa@gschaeffer.farm)

Ginger Schaeffer is a company that grows, processes, and exports conventional and organic ginger from Brazil. The company is based entirely in the Santa Leopoldina region of Espírito Santo, Brazil. The founder, Leomar Schaeffer, is a farmer who was born, raised, and currently lives with his family in the region.

The company has two packing houses, allowing all exported ginger products to be processed within their own processing plant. The company has been exporting since 2019, but Leomar has been working with ginger since 2005, initially selling locally to exporters.

## Products & quantities per year

- Ginger 🌱 / 3,000 t

## Certifications

- GLOBALG.A.P.
- GRASP
- ORGANIC EU

## Growing region

- Santa Leopoldina





# Royal Grapes



Royal Grapes is a family-owned company founded in 2020 by the Felli family, based in Petrolina, Brazil, in the heart of the São Francisco Valley.

The company currently cultivates 90 ha of patented grape varieties – including Arra 15, Autumn Crisp, Sugar Crisp, Cherry Crush, and Sweet Celebration – with plans to expand to 358 hectares.

The company serves the local market and exports directly and indirectly to the U.S., U.K., EU, Mercosur and more. With on-site packing houses, the grapes are packed the same day they are harvested, ensuring superior freshness and quality.

Royal Grapes generates over 400 direct jobs, nearly 60% of them for women, and is deeply committed to social and economic community development.

## Products & quantities per year

- Grapes (Arra 15, Sugar Crisp, Autumn Crisp, Cherry Crush, Sweet Celebration) / 3,500 t

## Growing region

- Petrolina

## Certifications

- GLOBALG.A.P.
- GRASP
- SMETA



Brazil

## Address

Royal Grapes Agropecuária  
Projeto Pontal Área Sul ,  
09 km 3 5 do canal sec cs 01,  
Área rural de Petrolina – PE  
Brazil  
[contato@royalgrapes.com.br](mailto:contato@royalgrapes.com.br)  
[www.royalgrapes.com.br](http://www.royalgrapes.com.br)

## Contact

Ms. Alana Menezes  
Commercial Manager  
Phone: + 55 81 99695-9709  
[alana@royalgrapes.com.br](mailto:alana@royalgrapes.com.br)



# Yames Brazil



Brazil



Yames Brazil is a second-generation family business with over 40 years of experience in international trade, supplying premium yams to the U.S. and EU. Yames produces in the states of Pernambuco and Paraiba in the northeast of Brazil.

They offer full containers or pallet-based shipments, year-round supply, food safety, and full compliance with phytosanitary standards. Their data-driven management ensures quality, traceability, and customized sizing supporting long-term partnerships. Yames Brazil is your partner for value-added fresh yams.

## Address

Yames Brazil  
Estrada da Pitanga, km7  
Igarassu  
ZIP Code 53645-530  
Brazil  
[www.yamesbrazil.com](http://www.yamesbrazil.com)

## Contact

Ms. Thais Le Hir  
Co-owner and Commercial Director  
Phone: + 55 81 9 9987-1529  
[thais@yamesbrazil.com](mailto:thais@yamesbrazil.com)



## Products & quantities per year

- Yams – *Dioscorea alatas* /  
In total approx. 500 t

## Certifications

- GLOBALG.A.P.
- PHA (in process)

## Growing region

- North East Region,  
State of Pernambuco and Paraíba





# Barbatуска



Barbatуска Colombia was founded with a strong commitment to excellence in fruit exportation. Supported by a dedicated team of qualified professionals, the company serves global markets with a focus on quality, sustainability, and reliability, strengthened by its industry-leading certifications and constant commercial support.

Utilizing state-of-the-art processing, packaging, and logistics, Barbatуска guarantees optimal freshness and safety. The company's unique value lies in its commitment to environmentally and socially responsible practices, combined with a passion for delivering the freshest fruits and consistent, personalized support, ensuring timely deliveries and an exceptional customer experience.

## Products & quantities per year

- Passion fruits / 800 t
- Limes / 500 t
- Maracuyas / 150 t
- Physalis / 400 t
- Pitahayas / 150 t
- Granadillas / 150 t
- Avocados / 500 t
- Tamarillos / 100 t
- Blueberries / 100 t
- Baby mangoes / 500 t

## Certifications

- GLOBALG.A.P.
- SMETA

## Growing region

- Cundinamarca
- Boyaca
- Huila
- Santander



Colombia

## Address

Barbatуска S.A.S.  
Autopista Medellín, Klm 2.5 costado  
Norte via Parcelas a 900mts  
Ciem Oikos  
Occidente, Bodega 1130, Cota  
Cundinamarca  
Colombia  
Phone: + 57 601 898 52 95  
[contacto@barbatуска.com](mailto:contacto@barbatуска.com)

## Contact

Ms. Jennifer Tatiana Martinez  
Export Chief  
Phone: + 57 315 790 49 96  
[jennifermartinez@barbatуска.com](mailto:jennifermartinez@barbatуска.com)

Asoberries

# Colombian Berries Association



Colombia



The Colombian Berries Association, composed of 30 Colombian families, produces blueberries using tropical, eco-friendly farming methods that respect nature. Their "Blueberries with a Colombian Flavour" are crafted for individuals who value nature and seek healthy, exclusive, and high-quality products.

By enjoying "Blueberries with a Colombian Flavour," customers not only savor a fruit with an exquisite taste but also contribute to the preservation of Colombia's wildlife. One percent of the company's profits are donated to foundations dedicated to rescuing Colombian animals threatened by extinction or affected by illegal trade.



## Products & quantities per year

- Blueberries (Biloxi, Emerald) / 86.4 t

## Certifications

- GLOBALG.A.P.
- GRASP

## Growing region

- Cundinamarca



## Address

Colombian Berries Association  
Carrera 15 #11 - 17 Int21 Stanza  
Chía  
Colombia  
[www.asoberries.net](http://www.asoberries.net)  
[www.balkih.com](http://www.balkih.com)

## Contact

Ms. Patricia Ome  
CEO  
Phone: + 57 301 348 77 80  
[contact@asoberries.net](mailto:contact@asoberries.net)

## IPD contact

For more information please contact:  
Dana Chahin  
External IPD Consultant  
Mobile: + 57 316 471 0523  
[chahin@importpromotiondesk.de](mailto:chahin@importpromotiondesk.de)



# Agricola Pitacava



Ecuador



Agricola Pitacava is an Ecuadorian company dedicated to the production of pitahaya, also known as yellow dragon fruit. Currently, their farm has 20 hectares in production. They have been commercializing yellow dragon fruit for approximately 25 years.

In an effort to innovate and stay at the forefront of the market, Agricola Pitacava grows the Palora variety with a weight of 280 grams/fruit and a Brix grade of 20. Their aim is to offer their international customers a first-class, high-quality product.

Agricola Pitacava packs their fruit in boxes of 2.5 kg. Each box contains 7 to 12 fruit of the Palora variety. The fruits are air-freighted to ensure maximum freshness and quality, with a shelf life of up to 15 days when stored at 13-14°C, or up to 10 days at room temperature (18-20°C).

Agricola Pitacava has weekly stable production and also some extra volumes during natural seasons which are February – March and August – September.



## Products & quantities per year

- Pitahayas / 300 t
- Yellow Pitahayas (dehydrated) / 20 t

## Growing region

- Pedro Vicente Maldonado

## Certifications

- GLOBALG.A.P.
- GRASP
- BASC
- SMETA



## Address

Agricola Pitacava Cia Ltda  
Km 119 Calacali -  
La Independencia road  
Pedro Vicente Maldonado  
Ecuador  
[info@pitacava.com](mailto:info@pitacava.com)  
[www.pitacava.com](http://www.pitacava.com)

## Contact

Gustavo Narvaez  
Comercial Manager  
Phone: + 593 989 538 517  
[sales@pitacava.com](mailto:sales@pitacava.com)



# El Dragon Farm

🌱 Product available in organic quality



Ecuador



El Dragon Farm is a family-owned business specializing in producing dragon fruit in Ecuador, and they've recently expanded their focus to organic farming. They are committed to being more than just organic farmers; the company cultivates 15 hectares using regenerative agriculture which is central to their mission. They aim to prioritize soil health and ecosystem restoration.

Their approach not only yields quality fruit but also contributes to environmental sustainability. They believe in products that not only meet consumer needs but also address broader challenges, ensuring that every purchase makes a positive impact on the planet's future.

## Address

El Dragon Farm  
Daular - Guayaquil  
Ecuador  
[www.eldragonfarm.com](http://www.eldragonfarm.com)

## Contact

Ms. Johanna Ibufés A.  
President  
Phone: + 593 991 943 191  
[operaciones@eldragonfarm.com](mailto:operaciones@eldragonfarm.com)



## Products & quantities per year

- Pitahayas (red) 🌱 / 800 t

## Certifications

- GLOBALG.A.P.
- GRASP
- ORGANIC EU

## Growing region

- Guayas





# Sobek



Sobek was established as a subsidiary to the renowned Badrawy Farms which is a family-owned business that has operated successfully within the agricultural industry since the 1920s.

Today, the Badrawy family aims at further expanding their exports to Europe with their premium products. Sobek values its role in the community and provides its workers with fair and decent working conditions. The farm has solar panels that provide up to 50% of its energy needs.

Sobek's purpose is to shorten the supply chain thus resulting in a more efficient business cycle, providing its customers with premium products with great value. With end-to-end control over the supply chain, Sobek ensures the highest quality for its customers worldwide.

## Products & quantities per year

- Table grapes (Prime, Flame, Sugraone, Crimson) / 650 t
- Peaches (Florida) / 100 t
- Pomegranates (Wonderful, 116) / 80 t
- Dates (Barhi) / 150 t
- Fresh herbs (e.g. parsley, dill, thyme, basil, mint, rosemary) / 4 t (monthly)

## Certifications

- GLOBALG.A.P.
- GRASP
- SEDEX SMETA

## Growing region

- Al Sharqiya



Egypt

## Address

Sobek for Agricultural Export  
1 Al Faskya Street  
Cairo  
Egypt  
Phone: + 20 227 900 224  
[info@sobek-export.com](mailto:info@sobek-export.com)  
[www.sobek-export.com](http://www.sobek-export.com)

## Contact

Mr. Amr Badrawy  
Co-founder  
Phone: + 20 121 039 91 95  
[amrbadrawy@sobek-export.com](mailto:amrbadrawy@sobek-export.com)



# Naanfields Farm



Naanfields Farm Ltd. is an agribusiness entity that has been in business since 2012. It started as academic research field of Naanfields' founder Dr. Mark Tutu Sarpong focusing on pest and disease prevention. Afterwards the research findings were put into practice and adapted for commercial production. The farm is situated in the Central region of Ghana, Africa. The company complies with all food safety requirements in the production and handling of its products. It boasts a robust and effective traceability and food safety management system, which assures the buyer or the consumer of quality and the ability to address complaints with precision. Production is on an all-year-round basis.

Naanfields can consistently deliver the below mentioned quantities meeting retail market quality. Fruits are cultivated under the tropical climate, carefully monitored to assess maturity, and hand-picked at the precise time to meet the customer's preferences.

## Products & quantities per year

- Pineapples (Sugarloaf) / 500 t
- Pineapples (Smooth Cayenne) / 250 t
- Pineapples (MD2) / 250 t
- Papayas (Solo) / 150 t

## Certifications

- GLOBALG.A.P.

## Growing region

- Central Ghana



Ghana

## Address

NAANfields Farm Ltd.  
P.O Box WU 817  
Tmeric Street  
Kasoa  
Ghana  
[info@naanfields.com](mailto:info@naanfields.com)  
[www.naanfields.com](http://www.naanfields.com)

## Contact

Mr. Dr. Mark Tutu Sarpong  
Director  
Phone: + 233 244 953 044  
[sarpong@naanfields.com](mailto:sarpong@naanfields.com)



# Fresh and Organic



Fresh and Organic, nestled in the sun-kissed and historically rich region of Marrakesh, Morocco, is a family-owned company in the fresh produce sector. Founded by passionate growers, the company excels in growing, packing, cooling, and exporting top-quality produce.

Offering a diverse range of meticulously cultivated products, including sweet corn, salad greens, melons, and green beans, Fresh and Organic ensures its processes are safe for its team and consumers while being protective of the planet. The company is deeply committed to worker well-being, providing a secure and healthy work environment.

## Products & quantities per year

- Melons / 1,500 t
- Sweet corns / 500 t
- Green beans / 500 t
- Iceberg salads & radicchios / 500 t
- Spring onions / 20 t

## Certifications

- GLOBALG.A.P.
- GRASP
- SMETA

## Growing region

- Marrakesh



Morocco

## Address

Fresh and Organic  
Mag Situe a Souiquia 2  
Douar Oulad Lkarn  
Commune Rurale Saada  
Marrakesh  
[freshorganic.marrakech@gmail.com](mailto:freshorganic.marrakech@gmail.com)

## Contact

Mr. Yassir Mejrhirh  
General Manager  
Phone: + 212 661 188 165

Ms. Jihane Benbahia  
Co-Manager



# Moroccan Wide Trade



With of over 15 years experience of farming, Moroccan Wide Trade was founded in 2022 with the goal of bringing its high quality products to the international market, while respecting the international standards.

The company farms are located in the North-West region of Morocco. As it has a full control on its supply chain, the company also has the capability to tailor its production to the demands of its customers.

Moroccan Wide Trade complies with the social and environmental standards and is SMETA and GLOBALG.A.P. certified. The company also installed solar panels and a system of drip irrigation to reduce its energy use.



## Products & quantities per year

- Berries (strawberries, raspberries, blueberries) / 500 t
- Avocados / 200 t
- Oranges / 500 t
- Table grapes / 50 t

## Certifications

- GLOBALG.A.P.
- SMETA

## Growing region

- Larache
- Moulay Bouselham
- Tiffelt
- Agadir



Morocco

## Address

Moroccan Wide Trade  
15, Av. Al Abtal  
Appt N°4 10090 Agdal Rabat  
Morocco  
[www.mwidetrade.com](http://www.mwidetrade.com)  
[contact@mwidetrade.com](mailto:contact@mwidetrade.com)  
[mwidetrade@gmail.com](mailto:mwidetrade@gmail.com)

## Contact

Mr. Skounti Said  
Chief Operating Officer  
Phone: + 212 600 098 909  
[skounti@mwidetrade.com](mailto:skounti@mwidetrade.com)



# Souk Farms

supported by GIZ



Souk Farms is one of Rwanda's leading horticultural producers and exporters, committed to delivering high-quality, sustainably grown fresh produce to global markets. With a network of over 1,200 smallholder farmers and extensive in-house farm operations, the company cultivates and exports a wide range of premium crops. Its primary export destinations include the UK, Europe, and the Middle East, where it is recognized for both quality and consistency.

Through an extensive outgrower program, Souk Farms empowers smallholder farmers by providing training, resources, and access to international markets. This program enables farmers to transition from subsistence to commercial farming, increasing their income and improving their livelihoods.

## Products & quantities per year

- Avocados (Hass, Fuerte) / 500 t
- Sugar snaps / 100 t
- Snow peas / 150 t
- Chillies (Green) / 300 t
- Chillies (Red) / 100 t
- Chillies (Habanero) / 100 t
- Broccoli (Tenderstem) / 300 t
- Gourds (Karela / Bitter) / 100 t
- Fine beans (extra and super fine) / 400 t

## Certifications

- GLOBALG.A.P.
- SMETA
- BRC
- HACCP

## Growing region

- Kigali City, Eastern Province, Northern Province, Southern Province



Rwanda

## Address

Souk Farms LTD  
KG 288 St  
Nyarutarama  
Gasabo  
Kigali City  
Rwanda  
[www.souk-ig.com](http://www.souk-ig.com)

## Contact

Mr. Oluwaseun Rasheed  
Managing Director  
Phone: +250 790 460 666  
[sales@souk-ig.com](mailto:sales@souk-ig.com)