

Federal Ministry for Economic Cooperation and Development



Partners in Transformation Import Promotion Desk



Berlin, 4-6 March 2025, Hall 4.1, Booth 210 IPD at ITB Berlin 2025

IPD connects you with reliable tourism partners from Ecuador, Nepal, Sri Lanka, Tunisia, and Uzbekistan.



The World's Leading Travel Trade Show®



Contents

Import Promotion Desk (IPD)	4
Your IPD team	5
IPD partners	6
Product finder	8
Floorplan	39

Companies

Ecuador	
Latin America for All	
Quinti	
South Expeditions	

Nepal

Aroma Nepal Treks & Expedition	
Burhan Wilderness Camp	
Dokora Travels and Toaurs	
Himalayan Quests	
Pokhara Mountain Bike Adventure	
The Nanee	
Von Kathmandu Adventures	

Sri Lanka

Airlines Crew Tours	. 22
Nagenahiru Foundation	. 23

Tunisia

Bonheur Voyages	
Dar Ayed	
Escape Travel	
Karam Tours	
Option Voyages	
Sawa Taste of Tunisia	
Touil Travel Tunisia	
WildyNess	

Uzbekistan

Akbar Travel	32
Ariana Tours	33
Pilgrim Travel System	34
Uztravel Silk Road	35

Import Promotion Desk (IPD)

Connecting Sustainability and Innovation: Unique Tourism Products for the European Market

The majority of travellers from Germany and Europe express the desire to travel in a way that is not only environmentally friendly, but also in tune with the cultural essence of the host country. To meet these customer expectations, European tour operators need reliable local partners.

Import Promotion Desk (IPD), the German initiative for sustainable tourism promotion, supports you in this. We connect you with carefully selected tourism companies from developing countries. Our services are neutral, quality-conscious and free of charge.

Sri Lanka is the latest partner destination in the IPD portfolio. Together with the destinations Ecuador, Nepal, Tunisia, and Uzbekistan IPD can offer a variety of innovative products from niche to full DMC services.



At ITB Berlin 2025 we will be presenting 24 partner companies introducing their unique products to the European market.

On the following pages you will find detailed information about the recommended tourism businesses.

All IPD companies are thoroughly evaluated and have been trained on the requirements of the European travel market. Our partners' travel offers are customised for the European market, distinct from mass tourism, and sustainable in their philosophy.

Visit us at ITB Berlin in Hall 4.1, Booth 210 and check out the innovative tourism products for yourself!

Get in touch with us!

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. IPD is funded by the Federal Ministry for Economic Cooperation and Development (BMZ) and part of the "Partners in Transformation – Business & Development Network", into which the BMZ programmes for economic actors are organised.

More information about IPD and our individual services for European tour operators at www.importpromotiondesk.de

IPD team



Nora Eichkorn IPD Expert Sustainable Tourism (Ecuador, Nepal, Tunisia) Phone: + 49 151 531 566 89 eichkorn@importpromotiondesk.de

Your Matchmaking team at ITB 2025



Veronika Bulowski IPD External Tourism Consultant Phone: + 49 172 66 86 838 bulowski@importpromotiondesk.de



Book an appointment

Sjannie Hulsman-Louwers IPD External Tourism Consultant Phone: + 31 612 986 341 hulsman-louwers@importpromotiondesk.de



Marius Thümmrich IPD Expert Sustainable Tourism (Uzbekistan, Sri Lanka) Phone: + 49 160 986 351 17 thuemmrich@importpromotiondesk.de



Emily Downes IPD External Tourism Consultant Phone: + 44 7804 268548 downes@importpromotiondesk.de



Mirjam Moine IPD External Tourism Consultant Phone: + 41 79 301 65 45 moine@importpromotiondesk.de



Partners in Transformation Import Promotion Desk

IPD partners

IPD works with a network of international organisations in Europe and our partner countries. Thus we efficiently pool information and know-how.

This enables us to link existing trade promotion measures and carry out their strategic further development.

Our partnerships always make it possible for us to match all services of IPD to the needs of European tour operators and travel providers in our partner countries exactly and then carry out our services optimally at any place.

Tunisia

DAHAR Destination

Fédération tourisme authentique destination Dahar www.destinationdahar.com

Ecuador



Ministerio de tourismo www.ecuador.travel



Product finder

Accommodations

Certifications

Camping & Glamping
Bonheur Voyages (Tunisia)
Burhan Wilderness Camp
(Nepal)
South Expeditions
(Ecuador)

Guest Houses Boutique Hotels / Hotels

Dar Ayed (Tunisia)	25
Sawa Taste of Tunisia	
(Tunisia)	29
	20

Lodges / Haciendas

Latin America for All	
(Ecuador)	12

Sustainable Tourism Certified (TourCert / Travelife) Bonheur Voyages (Tunisia) 24 Touil Travel Tunisia (Tunisia) 30 Uztravel Silk Road (Uzbekistan) 35



Tourism Segments

Climbing

Aroma Nepal Treks &		
Expedition (Nepal)	15	
Himalayan Quests (Nepal)	18	

Community-based Tourism

Bonheur Voyages (Tunisia)	24
Burhan Wilderness Camp	
(Nepal)	. 16
Nagenahiru Foundation	
(Sri Lanka)	23
Quinti (Ecuador)	. 13
Sawa Taste of Tunisia	
(Tunisia)	29
WildyNess (Tunisia)	. 31

Culinary Tourism

Airlines Crew Tours	
(Sri Lanka)	
Akbar Travel (Uzbekistan)	
Bonheur Voyages (Tunisia)	
Burhan Wilderness Camp	
(Nepal)	
Escape Travel (Tunisia)	
Pilgrim Travel System	
(Uzbekistan)	
Quinti (Ecuador)	13
Sawa Taste of Tunisia	
(Tunisia)	
South Expeditions	
(Ecuador)	14
The Nanee (Nepal)	
Touil Travel Tunisia	
(Tunisia)	
WildyNess (Tunisia)	

Cultural Tourism

Airlines Crew Tours	
(Sri Lanka)	
Akbar Travel (Uzbekistan)	32
Ariana Tours (Uzbekistan)	33
Aroma Nepal Treks &	
Expedition (Nepal)	15
Bonheur Voyages (Tunisia)	
Burhan Wilderness Camp	
(Nepal)	16
Dar Ayed (Tunisia)	
Dokora Travels	
and Tours (Nepal)	17

Escape Travel (Tunisia)	26
Himalayan Quests (Nepal)	18
Karam Tours (Tunisia)	27
Option Voyages (Tunisia)	28
Pilgrim Travel System	
(Uzbekistan)	34
Pokhara Mountain Bike	
Adventure (Nepal)	19
The Nanee (Nepal)	20
Uztravel Silk Road	
(Uzbekistan)	
Von Kathmandu	
Adventures (Nepal)	21
WildyNess (Tunisia)	31

Cycling & Motorbiking

Dar Ayed (Tunisia)	25
Escape Travel (Tunisia)	26
Pokhara Mountain Bike	
Adventure (Nepal)	19
Touil Travel Tunisia	
(Tunisia)	30

Educational &

Volunteering Tourism

Ariana Tours (Uzbekistan)	
Escape Travel (Tunisia)	
Himalayan Quests (Nepal)	
Nagenahiru Foundation	
(Sri Lanka)	
Uztravel Silk Road	
(Uzbekistan)	

Product finder

Tourism Segments

Hiking & Trekking

Ariana Tours (Uzbekistan)	33
Aroma Nepal Treks &	
Expedition (Nepal)	
Bonheur Voyages (Tunisia)	
Dar Ayed (Tunisia)	
Himalayan Quests (Nepal)	
Latin America for All	
(Ecuador)	
Option Voyages (Tunisia)	
Pilgrim Travel System	
(Uzbekistan)	
Pokhara Mountain Bike	
Adventure (Nepal)	
Quinti (Ecuador)	13
South Expeditions	
(Ecuador)	
Touil Travel Tunisia	
(Tunisia)	
Von Kathmandu	
Adventures (Nepal)	21

Inclusive Tours	
Latin America for All	
(Ecuador)	12
Quinti (Ecuador)	13

Luxury, Health & Wellness Tourism	
Airlines Crew Tours	
(Sri Lanka)	
Bonheur Voyages (Tunisia)	
Dar Ayed (Tunisia)	
Dokora Travels	
and Tours (Nepal)	17
Karam Tours (Tunisia)	
Quinti (Ecuador)	13
The Nanee (Nepal)	
Uztravel Silk Road	
(Uzbekistan)	35

MICE, Incentives, Conferences

Airlines Crew Tours	
(Sri Lanka)	
Akbar Travel (Uzbekistan)	32
Ariana Tours (Uzbekistan)	33
Karam Tours (Tunisia)	27
Sawa Taste of Tunisia	
(Tunisia)	
Touil Travel Tunisia	
(Tunisia)	30
Uztravel Silk Road	
(Uzbekistan)	35

Nature & Eco Tourism

Airlines Crew Tours	
(Sri Lanka)	
Akbar Travel (Uzbekistan)	
Ariana Tours (Uzbekistan)	
Aroma Nepal Treks &	
Expedition (Nepal)	
Bonheur Voyages (Tunisia)	
Burhan Wilderness Camp	
(Nepal)	
Dar Ayed (Tunisia)	
Escape Travel (Tunisia)	
Karam Tours (Tunisia)	27
Latin America for All	
(Ecuador)	
Nagenahiru Foundation	
(Sri Lanka)	
Pilgrim Travel System	
(Uzbekistan)	

South Expeditions	
(Ecuador)	
Touil Travel Tunisia	
(Tunisia)	
Uztravel Silk Road	
(Uzbekistan)	
Von Kathmandu	
Adventures (Nepal)	

Religious & Spiritual Tourism

Dokora Travels	
and Tours (Nepal)	17
Option Voyages (Tunisia)	28

Water-based Tourism

South Expeditions	
(Ecuador)	14

Wildlife, Photography &	
Birdwatching	
Ariana Tours (Uzbekistan)	33
Aroma Nepal Treks &	
Expedition (Nepal)	15
Burhan Wilderness Camp	
(Nepal)	16
Latin America for All	
(Ecuador)	12
Nagenahiru Foundation	
(Sri Lanka)	
Touil Travel Tunisia	
(Tunisia)	
Von Kathmandu	
Adventures (Nepal)	21
WildyNess (Tunisia)	31

Women-only tours

Escape Travel (Tunisia)	26	
Quinti (Ecuador)	13	





Latinamerica For All – Huasquila Amazon Lodge – Dos Reservas Hall 4.1 | 210



Address

Latinamerica For All – Huasquila Amazon Lodge Km 3,5 via Huasquila 150103 Cotundo, Napo Ecuador Phone: + 593 22 379 200 Mobile: + 593 22 379 451 sales@latinamericaforall.com www.latinamericaforall.com www.huasquila.com www.dosreservas.com

Contact

Mr. Pablo Maranon Owner, Marketing, Sales Phone: + 593 999 193 682 pmaranon@huasquila.com

Matchmaking contact

For more information please contact: Mirjam Moine IPD External Tourism Consultant Phone: + 41 79 301 65 45 moine@importpromotiondesk.de

Latinamerica For All is the pioneer tour operator in Latin America for accessible tours in different countries. It has over 15 years experience with own equipment in each destination. Lafa offers accessible tours in a safe and fun way on Galapagos, Machu Picchu and Patagonia.

Huasquila Lodge is a private reserve in the Amazon: located only 3 hours car ride from Quito's airport, it is the best option for an Amazon experience. It offers private transfers from the lodge to the airport and all tours in English, German or French.

Dos Reservas is a new private reserve close to the Papallacta thermal baths, with incredible wildlife and birdwatching, also ideally located only one hour from Quito's airport.

Products

- Accessible tours in Latin America
- Amazon experience packages (jungle hikes, waterfalls, caving, rafting)
- Wildlife and birdwatching in Papallacta
- Galapagos, Machu Picchu and Patagonia tours with own equipment

Target group

- Persons with disabilities
- Senior travellers
- Clients interested in adventure, nature and culture (for their lodges)
- Birdwatchers (for their lodges)

Type of business

- Tour operator
- Travel agency
- 2 lodges with private reserves

Destination offered

- Ecuador Amazon and Galapagos
- Peru Machu Picchu
- Argentina Patagonia















Quinti believes in the concept of "Slow Tourism" and creates tours for conscious travellers which want to experience Ecuador's nature, culture and gastronomy in a truly authentic way. Their tailor-made tours are inclusive, immersive and unforgettable.

Quinti is the first company in Ecuador organising sensory experiences, working with well-trained blind guides from disadvantaged communities. They create sensory dinners in some of Quito's best restaurants or sensory wine, chocolate or cheese tastings which are truly unique and memorable. Driven by a commitment to authenticity, sustainability and inclusivity, Quinti empowers diverse communities and individuals, fostering meaningful connections and lasting positive impact.

Products

- Sensory experiences
- Authentic local experiences
- Cultural heritage tours, afro tourism
- Walking and hiking
- Wellness & culture
- Organic culinary tours
- Inclusive tours
- · Women-only & empowerment tours
- Tailor-made experiences

Target group

- Wellness & adventure travellers
- Families, solo & senior travellers
- Female travellers
- FITs, small groups, students

Type of business

- Tour operator
- Destination Management Company (DMC)

Destination offered

- · Ecuador mainland
- Galapagos Islands
- Ecuador in combination with Peru
- Ecuador in combination with Colombia



Address Quinti

Quinti Pelileo y Salcedo Sangolquí Ecuador info@quintiec.com www.quintiec.com

Contact

Ms. Lis Ramírez Owner and Sales Phone: + 593 963 389 321 + 593 992 935 568 Iisramírez@quintiec.com

Matchmaking contact

For more information please contact: Mirjam Moine IPD External Tourism Consultant Phone: + 41 79 301 65 45 moine@importpromotiondesk.de



South Expeditions

Hall 4.1 | 210







South Expeditions specializes in providing innovative, one-of-a-kind travel experiences in South America. In 30 years of experience, they have collaborated with top US companies to deliver immersive, sustainable journeys in the Galapagos, Ecuador, and Chile. They champion environmental preservation with their program Quitahuaico, a recognized key biodiversity area critical to protect Ecuador's ecosystems.

Creativity and innovation is in their DNA: they have been pioneers in organising sea kayaking on Galapagos and have been one of the first to offer trail running trips in Ecuador. South Expeditions offers an exclusive eco-lodge experience on unique private beaches on the Galapagos Island, a truly unforgettable experience. In their Chile South mobile, a hybrid pedal-electric car, travellers cruise the Colchagua Valley for wine tastings and meals from world-renowned chefs. They will go above and beyond to make your guests' trip unforgettable, connecting the with nature and culture in an authentic way. With South Expeditions every mile is a memory.

Products

- Eco- and sustainable tours
- Active & adventure travel
- Exclusive eco-lodging experience on remote beaches on Galapagos Island
- Sea kayaking
- Chile South mobile

Target group

- Active travellers
- Couples, families & groups
- Nature enthusiasts

Type of business

- Tour operator
- Travel agencies

Destination offered

- Ecuador: mainland, Amazon rainforest, Galapagos Islands
- Chile: mainland, Colchagua Valley



Address

South Expeditions Lugo N24 255 y Guipúzcoa La Floresta, Quito Ecuador info@southexpeditions.com www.southexpeditions.com

Contact

Ms. Ana Rodríguez Marketing Coordinator Phone: + 351 913 204 877 anarodriguez@southexpeditions.com

Matchmaking contact

For more information please contact: Mirjam Moine IPD External Tourism Consultant Phone: + 41 79 301 65 45 moine@importpromotiondesk.de



Aroma Nepal Treks & Expedition

Hall 4.1 | 210



Address

Aroma Nepal Treks & Expedition Damside Marg, 28 Pokhara - 17, Kaski P.O. Box 431 Pokhara, 33700 Nepal Phone: + 977 614 569 38 www.aromatrekking.com

Contact

Mr. Jeevan Raj Sapkota Managing Director Phone: + 977 985 603 24 25 info@aromatrekking.com sapkotajr@gmail.com

Matchmaking contact

For more information please contact: Veronika Bulowski IPD External Tourism Consultant Phone: + 49 172 66 86 838 bulowski@importpromotiondesk.de







Aroma Nepal Treks was established by a group of trekking and travel professionals in Nepal who have more than 20 years experience in professional trekking and tourist guiding. They offer great opportunities for an exciting and memorable stay in Nepal through authentic encounters with local communities. All guides are well trained, experienced and certified by the government. While exploring the natural and cultural highlights of Nepal, the safety of their guests is of outmost importance.

Aroma Nepal Treks is specialized in trekking to less travelled regions of the Himalayas, animal-friendly wildlife excursions, community homestay trekkings, nature and culture tours, white water rafting and hiking. As a responsible travel company with strong commitments to sustainability, they have signed the world animal protection & elephant-friendly tourism pledge in Canada.

Products

- Culture & nature tours
- Trekking & climbing in the Himalayas
- Private tented treks
- Animal-friendly safari tours
- Community homestay trekking

Target group

- Families
- FITs & couples
- Nature & adventure travellers
- Incentives & groups

Type of business

- Tour operator
- Trekking agency

Destination offered

- Nepal
- Bhutan



Burhan Wilderness Camp

Hall 4.1 | 210



Address

Burhan Wilderness Camps Kailashi - 21800 Daandagaun Bardiya Nepal www.burhancamps.com

Contact

Ms. Prabha Gautam Co-Owner Phone: + 977 984 124 852 3 info@burhancamps.com

Matchmaking contact

For more information please contact: Mirjam Moine IPD External Tourism Consultant Phone: + 41 79 301 65 45 moine@importpromotiondesk.de







Listed in TIME's World's Greatest Places 2024, Burhan Wilderness Camps combines luxury and sustainability in Nepal's Khata Wildlife Corridor. Nestled between the channels of the Karnali River, it's home to Bengal tigers, one-horned rhinos and elephants, as well as many birds including black ibis, ruddy shelduck, nightjars, fishing owls, etc.

With a "leave no footprint" ethos, their eco-friendly luxury tents and treehouses offer a rare opportunity to experience the wild while supporting conservation. A stay here isn't just a getaway – it's a meaningful journey into the heart of nature, where luxury meets wildlife conservation.

Products

- Glamping & studio tree house
- Jungle & river safari
- River crossing
- Tiger & rhino tracking
- Authentic dinner with local indigenous Tharu
- Blackbuck conservation area exploration
- Wildlife rafting on Karnali river

Target group

- Adventure & wildlife enthusiasts
- Eco-tourists & sustainability enthusiasts
- Luxury travellers & glamping enthusiasts
- · Photographers & nature documentarians
- · Couples

Type of business

Accommodation

Destination offered

- Nepal
- Bardiya National Park
- Shuklaphanta National Park

D KORA

Dokora Travels and Tours

Hall 4.1 | 210



Founded in 2017, Dokora focuses on wellness/ wellbeing, cultural immersion, transformative travel and spiritual experiences. The vision stems from the altruistic idea of benefiting others, following the compassionate impact model and adhering to the notions of fair wages, non-discrimination, and environmental and social sustainability.

The company's itineraries integrate traditional healing modalities, mindfulness and modern wellness methods that travellers can take home to enhance their wellbeing. It offers crafted cultural engagements at festivals and local cultural elements ranging from cuisine to art, partnerships with specialist practitioners and accommodation.

Products

- Rejuvenative trips
- Wellbeing treks & tours
- Wellness
- Festival/ Cultural engagement tours
- Alternative healing (Sowa Rigpa Tibetan medicine, sound healing, energy healing, Yoga, Qigong)
- Buddhist tours
- Experiential luxury trips
- Retreats (Yoga / Ayurveda / Sowa Rigpa / Reiki / Meditation)

Target group

- Wellness enthusiasts
- Alternative healing & spiritual enthusiasts
- Families
- Groups

Type of business

- Tour operator
- Travel agency
- Luxury wellness operator

Destination offered

- Nepal
- Bhutan
- Tibet
- India



Address

Dokora Travels and Tours Pvt Ltd 41 Shree Pancha Kumari Marg – 1, KMC - 4 Kathmandu Nepal info@dokora.com www.dokora.com

Contact

Mr. Bipul Timilsina Managing Director Phone: + 977 984 155 45 51 bipul@dokora.com

Matchmaking contact

For more information please contact: Veronika Bulowski IPD External Tourism Consultant Phone: + 49 172 66 86 838 bulowski@importpromotiondesk.de



Himalayan Quests

Hall 4.1 | 210



Address

Himalayan Quests Budailkantha - 8 Golfutar Kathmandu Nepal info@himalayanquests.com www.himalayanquests.com

Contact

Mr. Amrit Ale Founder / Director Phone: + 977 981 332 65 37 aleamrit@gmail.com

Matchmaking contact

For more information please contact: Mirjam Moine IPD External Tourism Consultant Phone: + 41 79 301 65 45 moine@importpromotiondesk.de







Since 2009, the Nepali-British company Himalayan Quests has been curating tailor-made, low impact treks and cultural heritage exploratory tours for FITs and small groups, alongside experiential learning and outdoor education programmes for student groups. Their personal, authentic adventures encourage you to embrace the journey and not just the destination by stepping off the path, being inquisitive, getting involved and becoming one with the culture. With a strong social ethic, sustainable approach and highly skilled outdoor professionals for guides, Himalayan Quest's clients get under the skin of Nepal, its cultures, customs and people, while fulfilling the mission of travelling in a way that conserves the areas visited and brings positive benefits to the local communities. They give back to rural communities through their not-for-profit sister organisation, Himalayan Quests Foundation.

Products

- Trekking
- Peak climbing
- Experimential learning programmes
- Cultural, heritage exploratory tours
- Outdoors education programmes

Target group

- Trekkers & hikers
- FITs
- Solo travellers & couples
- Young at heart travellers
- Families
- Groups
- Universities & schools

Type of business

- Destination Management Company (DMC)
- Adventure travel tour company
- Trekking agency
- Outdoor education organisation

Destination offered

Nepal



Pokhara Mountain Bike Adventure

Hall 4.1 | 210



Address

Pokhara Mountain Bike Adventure Hallan Chowk, Lakeside 6 Pokhara Nepal Phone: + 977 614 562 24 pokharamtbadventure@gmail.com www.nepalmountainbike.com

Contact

Mr. Jagan Biswakarma Founder / CEO Phone: + 977 9804 134 788 jagan@nepalmtb.com

Matchmaking contact

For more information please contact: Veronika Bulowski IPD External Tourism Consultant Phone: + 49 172 66 86 838 bulowski@importpromotiondesk.de







Pokhara Mountain Bike Adventure is a locally owned mountain biking tour operator and a real pioneer in this segment. It is one of the few top-rated professional local mountain biking companies in Nepal with a dedicated and passionate team of local trail experts along with a quality bike shop. Their team has been organising mountain biking holidays for guests from around the world for more than 20 years.

If your clients are looking for a unique guided mountain biking holiday in Nepal, Pokhara Mountain Bike Adventure is your expert: they are operating an all-mountain, XC, Enduro, hike and bike, MTB rental and multi-adventure tours. Join a group of like-minded riders or let Pokhara Mountain Bike Adventure organise your customized holidays.

Products

- Guided mountain biking tours in the Himalayas
- Day tours & overnights tours
- Multi-day tours
- Hike & bike tours
- Motorbike & jeep tours
- Treks & cultural tours
- E-mountain bike tours and rentals

Target group

- Mountain bikers (all experience levels)
- Hikers
- Outdoors lovers
- Families

Type of business

- Tour operator
- · Bike shop & repair

Destination offered

- Annapurna Circuit
- Upper Mustang & Lower Mustang
- Everest Region
- Dolpo Region
- Nepal

The Manee

The Nanee

Hall 4.1 | 210





Located in the heart of Bhaktapur, 11km from Kathmandu International Airport, The Nanee is a comfortable oasis where guests can immerse themselves in the living heritage of one of the world's oldest cities. Combining stylish, quality comfort with artisanal experiences, The Nanee connects travellers to Bhaktapur's vibrant art, architecture, cuisine, festivals and crafts. As a responsible upscale property, it supports the preservation of Newar culture by empowering local artisans and caretakers and promotes cultural appreciation through curated immersive experiences that preserve Bhaktapur's rich traditions.



- Festival & cultural experiences
- Culinary tours
- · Chefs table dinner experiences
- Artisan experiences

Target group

- Experiential travellers
- Hikers
- Cultural enthusiasts
- FITs

Type of business

- · Experiential hotel
- Upscale accomodation

Destination offered

- Nepal
- UNESCO World Heritage Site
 Bhaktapur



Address

The Nanee (JGM Hotel Pvt Ltd) Itachhen 2 Bhaktapur Nepal info@thenanee.com www.thenanee.com

Contact

Ms. Shailaja Pradhanang Executive Director Phone: + 977 985 115 25 41 shailaja@thenanee.com

Matchmaking contact

For more information please contact: Veronika Bulowski IPD External Tourism Consultant Phone: + 49 172 66 86 838 bulowski@importpromotiondesk.de



Von Kathmandu Adventures

Hall 4.1 | 210



∆ddress

Von Kathmandu Adventures Raneshwor-10 Kathmandu Nepal info@vonkathmandu.com info@wildmedallion.com www.vonkathmandu.com www.wildmedallion.com

Contact

Ms. Dakshina Khadka Co-founder & Manager Phone: + 977 984 337 67 17

Mr. Anuj Adhikary Co-founder & Manager Phone: + 977 980 115 15 33 vonkathmandu@gmail.com

Matchmaking contact

For more information please contact: Miriam Moine IPD External Tourism Consultant Phone: + 41 79 301 65 45 moine@importpromotiondesk.de

Contents | Product finder 21







Von Kathmandu crafts wholesome journeys in the majestic Himalayas, blending vast, erratic landscapes, vibrant cultures and pristine nature. Founded by experts in mountain travel, wildlife conservation and outdoors photography, the company is deeply committed to client safety, regenerative tourism, ethical practices, meticulous attention to detail, and top-tier execution. Von Kathmandu carefully handpicks adventures and makes the magic of the Himalavas accessible to everyone, regardless of time, age or outdoor experience.

Likewise, their luxury wing, Wild Medallion, caters exclusively to upmarket clientele. Whether it is trekking around world's highest mountains, touring on a helicopter to far flung destinations, glamping in the heart of tigerland or exploring ancient temples, Von Kathmandu makes memories of the Himalavan grandeur last a lifetime.

Products

- Mountain treks
- Heritage and festival tours
- Wildlife experiences (tiger & snow leopard tracking)
- Helicopter trips
- Luxury experiential trips
- Photography tours
- Fastpacking trips

Type of business

- Trekking company
- Destination Management Company (DMC)

Target group

- Adventure travellers, including beginners
- Culture explorers
- Small groups, families & senior travellers
- Couples, honeymooners
- Special interest clients (culture, wildlife, trail running)
- Photography enthusiast & documentary filmmakers

Destination offered

- Nepal
- Bhutan
- Tibet



Airlines Crew Tours

Hall 4.1 | 210







Airlines Crew Tours Sri Lanka offers exceptional, tailor-made travel experiences with a focus on safety, comfort and quality service. They create personalised itineraries, from luxury escapes to adventurous journeys, each designed with a personal touch. Their tours include hidden gems and unique local experiences that travellers can't easily find online, as well as secret elements that make every trip a once-in-a-lifetime experience.

Trusted by crewmembers of 16 airlines, they offer 24/7 support for both last-minute and planned trips. Their tours are led by professional, licensed and multilingual guides, ensuring insightful experiences. They are committed to sustainability and support local initiatives, promoting responsible tourism and conservation, while delivering the best of Sri Lanka with care and attention to detail.

Products

- Tailor-made tours
- Cultural heritage tours
- Wildlife and nature tours
- Adventure tours
- Beach and relaxation holidays
- Honeymoons
- · Wellness and spiritual retreats
- Culinary and food tours
- Family friendly tours
- Incentive travel and corporate retreats
- · Layover excursions for airlines crews

Target group

- · Adventure travellers
- Nature & wildlife lovers
- Couples, honeymooners & solo travellers
- Families
- Senior travellers
- FITs and groups
- Corporates

Type of business

- Tour operator
- Destination Management Company (DMC)

Destination offered

• Sri Lanka



Address

Airlines Crew Tours No.40, Bolana, Kal-Eliya, 11160 Gampaha District Sri Lanka Phone: + 94 33 224 3838 WhatsApp: + 94 71 061 5163 info@airlinescrewtours.com www.airlinescrewtours.com

Contact

Mr. Kalhara Jayawardana Director Phone: + 94 76 623 5617 kalhara@airlinescrewtours.com

Matchmaking contact

For more information please contact: Veronika Bulowski IPD External Tourism Consultant Phone: + 49 172 66 86 838 bulowski@importpromotiondesk.de



Nagenahiru Foundation

Hall 4.1 | 210



Address

Nagenahiru Environmental Learning Center Godahena Ambalangoda Sri Lanka nagenahiru@sltnet.lk www.nagenahiru.org www.thelakeheritage.com

Contact

Mr. Sajeewa Emmanuel Project Director Phone: + 94 77 757 9033 emmanuelpsw&@gmail.com

Matchmaking contact

For more information please contact: Veronika Bulowski IPD External Tourism Consultant Phone: + 49 172 66 86 838 bulowski@importpromotiondesk.de







Discover the beauty of mangroves and help protect them at the pristine mangrove ecosystems of Madampa Lake, a 319-hectare wetland sanctuary in Ambalangoda, Sri Lanka. Since 2003, the Nagenahiru Foundation has been working with traditional fishermen, women and youth from the lake region to restore the mangroves, transforming both nature and local livelihoods. In recognition of their invaluable contribution to mangrove conservation, this tourism initiative supports ongoing restoration efforts and provides economic benefits to the local community. Join 'The Lake Heritage' excursions to see restored mangrove forests and learn about their critical role in mitigating climate change, protecting biodiversity and reducing the carbon footprint of travel. Visitors are welcome to participate in planting sessions, interact with local conservationists and explore how these efforts benefit communities and ecosystems alike. Together, the survival of these vital habitats can be ensured for future generations.

Products

- Mangrove conservations hands-on activities
- Bird watching & wildlife spotting
- Interacting with local communities
- Craft- and cooking workshops

Target group

- Eco-conscious travellers
- Groups
- Volunteer tourists
- Environmental enthusiasts & researchers

Type of business

- Excursion provider
- Experience provider

Destination offered

 Madampa Lake – Ambalangoda



Bonheur Voyages

Hall 4.1 | 210



Address

Bonheur Voyages Street Abu Dhabi, Mrazka Hammamet Nabeul Tunisia contact@bonheurvoyage.com www.bonheurvoyage.com

Contact

Mr. Foued Ben Ammar CEO Phone: + 216 22 161 840 foued@bonheurvoyage.com

Matchmaking contact

For more information please contact: Emily Downes IPD External Tourism Consultant Phone: + 44 7804 268548 downes@importpromotiondesk.de







Established in 1995, Bonheur Voyages, a Tunisian DMC, has acquired extensive knowledge and a robust network of local contacts, making them a reliable and trusted partner for unforgettable travel experiences in Tunisia. Its team of professional and qualified employees is dedicated to prioritizing sustainable and responsible travel practices.

Their commitment to social impact has actively contributed to stimulating local economies and creating employment opportunities in rural areas through their tour planning. Bonheur Voyage also takes pride in enabling cultural exchange by encouraging travellers to visit local communities in Tunisia. With a decent experience of 28 years, satisfying your clients remains their top priority.

Products

- · Tailor-made tours
- Cultural expeditions
- Adventure tours
- Unique glamping experiences
- Sahara adventures on 4x4, quad bikes, and buggies
- Hiking and trekking adventures
- · Local culinary and handicraft experiences
- Transfers and private land transportation

Target group

- Adventure travellers
- Families
- Small and private groups
- Solo travellers and couples

Type of business

- Destination Management Company (DMC)
- Inbound travel agency

Destination offered

Tunisia

Certification

TRAVELIFE











Nestled in the charming Berber village of Tamezret near Matmata in southern Tunisia, Dar Aved offers an authentic and tranquil retreat. This beautifully restored questhouse combines traditional architecture with modern comfort, offering guests cosy rooms with private showers and toilets. Surrounded by breathtaking desert scenery,

Dar Aved invites you to experience the region's unique heritage, sayour local flavours and unwind in a tranquil atmosphere. Whether you're looking for adventure or relaxation, this upmarket desert lodge promises a warm and memorable stay. Discover the soul of Tunisia at Dar Ayed.

Target group FIT travellers

Products

Cultural tours into the Dahar region

Mountainbike and e-bike excursions

Desert and oasis tours

Hiking and trekking tours

- Families
- Couples
- Groups

Type of business

- Accomodation
- Tour operator

Destination offered

- Tunisia
- Desert / Sahara / Oasis



Address Dar Aved Tamezret, Matmatah Gabes Tunisia

Contact Ms. Slim Ben Mamou General Manager Phone: + 216 552 674 09 darayed2007@gmail.com

Matchmaking contact



Escape Travel

Hall 4.1 | 210







Founded in 2010 in Tunisia, women-led Escape Travel is a DMC specialising in tailor-made travel experiences. They are dedicated to creating tailor-made trips to meet the specific needs of each individual, whether it is a group of friends looking for a unique adventure, a company organising a team-building incentive, a honeymooning couple or small groups wishing to discover one of Tunisia's many facets. Their aim is to understand the expectations of their travellers and use their local knowledge to take them off the beaten track. They strive to provide memorable and authentic travel experiences while adhering to the principles of sustainability and responsibility.



- Cultural and natural discovery tours
- · Immersive culinary tours
- Immersive artisans experiences
- Customized themed tours (study tours, women-only tours)
- Biking tours

Target group

- FITs & families
- Small & private groups
- Couples & honeymooners
- Universities/ students
- Female travellers
- Corporate clients
- Active travellers
- · Food & wine lovers
- Relaxation & wellness lovers

Type of business

- Destination Management Company (DMC)
- Inbound tour operator

Destination offered

• Tunisia



Address

Escape Travel 56 Rue de Syrie, Apt A2-21082 Tunis Tunisia Phone: + 216 718 309 69 info@escapetravel.com.tn

Contact

Ms. Nouha Kzedri General Manager Phone: + 216 285 553 00 nouha.kzedri@escapetravel.com.tn

Matchmaking contact



Karam Tours

Hall 4.1 | 210







Karam Tours specialises in creating memorable travel experiences throughout Tunisia, with a strong focus on sustainable tourism. The agency offers a variety of thoughtfully designed tours that showcase the country's cultural richness and natural beauty. From guided visits to historic sites to interactive workshops with local artisans, each tour immerses clients in Tunisia's unique traditions.

Karam Tours tailors its offerings to suit a variety of interests, fostering meaningful cultural exchange and providing expert guidance throughout the trip. In addition to one-day tours, Karam Tours also designs multi-day itineraries for travellers seeking a deeper exploration of Tunisia, ensuring an unforgettable and meaningful trip.

Products

- Cultural tours
- Heritage tours
- Nature and adventure tours
- · Workshops and artisanal activities
- Corporate and team-building trips
- Luxury tours
- Customized tours

Target group

- Adventure travellers
- Cultural explorers
- Solo travellers
- Families
- Seniors

Type of business

- Tour operator
- Travel agency

Destination offered

- Tunisia (Douz and Chott el-Jerid desert)
- Ksour and Berber villages
- Djerba
- Tunis (Carthage, Sidi Bousaid)
- Bulla Regia (Roman ruins)



Address

Karam Tours G/F app. D6, Residence Rihab Lake Mälaren Les berges du Lac 1 1053 Tunis Tunisia www.karamtours.com

Contact

Mr. Med Ali Amri Sales Director Phone: + 216 98 750 590 commercial@karamtours.com

Matchmaking contact

For more information please contact: Sjannie Hulsman IPD External Tourism Consultant Phone: + 31 612 986 341 hulsman-louwers@importpromotiondesk.de



Option Voyages Travel Services

Hall 4.1 | 210



Address

Option Voyages Travel Services Place de la Victoire Kairouan 3100 Avenue de la Feuille d'Érable Lac Tanit Business Center Tunis Phone: + 216 20 269 269 www.optionvoyages.com.tn

Contact

Mr. Med Zied Falfoul General Manager Phone: + 216 23 229 515 gm@optionvoyages.com.tn

Ms. Yosr Nour Oueslati Product Manager Phone: + 216 93 867 161 product.manager@optionvoyages.com.tn

Matchmaking contact

For more information please contact: Sjannie Hulsman IPD External Tourism Consultant Phone: + 31 612 986 341 hulsman-louwers@importpromotiondesk.de

28







Option Voyages Travel Services is a family driven enterprise that has proudly served the travel industry for more than 23 years. Their central hub is nestled in the heart of Kairouan, home to the Great Mosque, an example of Tunisia's rich architectural and cultural heritage. Three additional offices located in Sousse and Tunis allow Option Voyages Travel Services to successfully operate their various tours all over Tunisia.

Under the visionary leadership of their CEO Zied Falfoul since 2011, Option Voyages Travel Services has flourished. Their staff is dedicated to sustainable tourism practices, aspiring to create a positive impact on local communities, and to protect the environment. With Option Voyages, your clients experience the real Tunisia with heart and soul.

Products

- · Walking and hiking tours
- Historical and cultural tours
- Spiritual tours
- Cave adventures

Target group

- · Active travellers
- Adventure travellers
- Cultural explorers
- Small groups and families
- Senior travellers
- FITs

Type of business

- Tour operator
- Travel agency

Destination offered

• Tunisia



Sawa Taste of Tunisia

Hall 4.1 | 210







Sawa Taste of Tunisia was created in 2023 by a Canadian anthropologist and quadrilingual Tunisian hospitality, tourism and events professional who gave up an international career to live on a rural homestead in Tunisia.

United by a shared passion for delicious food and local flavours, commitment to cultural understanding, and desire to promote small family, female-run projects, Jamie and Lamia's goals are to delight your taste buds and put sunshine in your heart and on your plate. Sawa brings Tunisia the recognition it deserves on the map of Mediterranean cuisine, and uses food as an entry point for exploring Tunisia's culture, history and contemporary transformations.

They personally curate and guide each of their multi-day culinary experiences, which feature cooking classes and workshops, tastings of typical products (harissa, olive oil and wines), guided market tours and gourmet walks. Sawa Taste of Tunisia has recently won the Foodies Travelers Award by the International Institute of Gastronomy, Culture, Arts and Tourism (IGCAT).

Products

- Culinary tours
- Culinary workshops & cooking classes
- Tastings of local specialities
- · Guided market tours
- Gourmet walks and street food tours
- · All inclusive multi-day experiences

Type of business

- Culinary tour operator
- All-inclusive travel planer
- Guesthouse

Destination offered

Tunisia

Target group

- Foodies
- Families
- Senior travellers
- Solo travellers
- Cultural explorers
- Women-only groups
- FITs and small groups of max. 8



Address

Sawa Taste of Tunisia Boite Postale 17 Bir Drassen 8014 Tunisia www.sawataste.com

Contact

Ms. Lamia Temimi Mr. Jamie Furniss Co-founders and Managers Phone: + 216 22 60 55 55 + 33 6 02 80 02 45 chef@sawataste.com

Matchmaking contact



Touil Travel Tunisia

Hall 4.1 | 210







With their local knowledge and over 15 years of expertise Touil Travel Tunisia offers truly tailor-made, authentic and immersive tours in the South of Tunisia. They craft personalized tours that respect local traditions and highlight the uniqueness of Tunisia's landscapes, from the Sahara to its coastal towns. With Touil Travel, guests are not just booking a tour. They are gaining access to a unique, insider's perspective on Tunisia, focusing on authenticity, sustainability and personalized services.

Products

- Tailor-made tours
- Desert and oasis excursions
- Cultural & culinary tours
- Trekking & adventure tours (dromedary treks, cycling tour, 4x4 adventures)
- Photography tours
- Corporate retreats, seminars & special events

Target group

- Families & senior travellers
- Couples & honeymooners
- Adventure seekers &
 eco-conscious travellers
- Luxury travellers
- Corporates

Type of business

- Tour operator
- Destination Management Company (DMC)
- Inbound travel agency

Destination offered

• Tunisia

Certification

• TRAVELIFE



Address

Touil Travel Tunisia 15 Av Taieb M'Hiri 4260 Douz Tunisia contact@touiltravel,com www.touiltravel.com

Contact

Mr. Khaled Touil CEO Phone: + 216 977 804 80 khaled@touiltravel.com

Matchmaking contact









WildyNess offers memorable travel experiences in Tunisia. Operating in sustainable tourism, they have designed more than 100 immersive travel activities that create a high social impact and promote the cultural and natural heritage of the country. Your clients might learn how to cook a traditional Tunisian dish in the medina of Tunis or spend a night in the desert and exchange stories with a group of nomads. Their high-quality experiences are tailored by experts and include a direct exchange with locals to learn about their traditions and culture. Next to day-tours, WildyNess also offers multi-day itineraries for travellers who would like to stay in Tunisia for several days.



- Cultural experiences (workshops & tours)
- Culture & history tours
- Food & photography tours and culinary itineraries
- Star Wars tours
- · Family activities
- Outdoor activities
- Backpacking itineraries
- Daytrips with locals

Target group

- Adventure travellers
- Young couples
- Senior travellers
- Families
- Backpackers

Type of business

• Tour operator

Destination offered

- Tunisia
- Off-the-beaten-track destinations
- Sea coasts, mountains, desert, cities



Address

WildyNess Résidence Les Orangers Appart E-4-8 2013 La Nouvelle Médina 3 Ben Arous Tunisia weare@wildyness.com www.wildyness.com

Contact

Mr. Achraf Aouadi CEO Phone: + 49 159 0188 77 17 achraf@wildyness.com

Matchmaking contact



Akbar Travel

Hall 4.1 | 210







Since 2019, AKBAR TRAVEL has the vision to provide immersive travel experiences across the mesmerizing lands and hidden gems of Uzbekistan and Central Asia. With their dedicated team, the company specializes in unique experiences and exclusive experiences, blending exploration with meaningful connections on the Silk Road destinations.

This isn't just about seeing the world – it's about making a difference. Through sustainable initiatives like using electric vehicles, reusable and eco-friendly items during the tours, supporting remote areas by curating tours there, AKBAR TRAVEL is shaping the future of responsible travel. All tours are designed equally with partners and travelers, the company's professional guides closely assist tourists in discovering Uzbekistan from different perspectives. Expanding global partnerships further strengthens its mission to benefit both travelers and local communities alike.

Products

- · Horseback riding tours
- Combined & cultural tours
- Adventure & extreme tours
- Gastronomy tours
- CBT & youth tours
- MICE services

Target group

- Groups
- Individual travellers
- Families
- Corporate clients
- Youth

Type of business

- Tour operator
- Travel agency
- Transport company

Destination offered

- Uzbekistan
- Kazakhstan
- Tajikistan
- Turkmenistan
- Kyrgyzstan
- Azerbaijan



Address

Akbar Travel 21-21, Khonqa street 220100, Urgench Uzbekistan www.akbartraveluz.com

Contact

Ms. Zukhra Yusupova Co-Founder Phone: + 998 942 557 777 info@akbartraveluz.com

Matchmaking contact

For more information please contact: Sjannie Hulsman IPD External Tourism Consultant Phone: + 31 612 986 341 hulsman-louwers@importpromotiondesk.de



Ariana Tours

Hall 4.1 | 210



Address

Ariana Tours LLC 4A/1 Shota Rustaveli street 140100 Samarkand Uzbekistan Phone: + 998 979 183 055 www.arianatours.uz

Contact

Ms. Gulchekhra Shadieva Director Phone: + 998 902 243 055 info@arianatours.uz

Matchmaking contact

For more information please contact: Sjannie Hulsman IPD External Tourism Consultant Phone: + 31 612 986 341 hulsman-louwers@importpromotiondesk.de





If you are looking for unforgettable journeys that combine adventure, culture & sustainability - welcome to Ariana Tours! Ariana Tours specialises in creating unique experiences that bring you closer to nature, immerse you in local traditions & connect you with vibrant communities. With personalised service and a deep respect for each client's needs, Ariana Tours takes care of every detail, leaving you free to explore, connect and make memories. Whether you're looking for adventure, tranquillity or cultural discovery, the company promises a journey as meaningful as it is beautiful. Let's travel responsibly!

Products

- Nature & eco tourism
- Hiking & trekking tours
- Butterfly & bird watching tours
- Cultural tours
- Homestay & craft learning tours
- UNESCO World Heritage tours
- MICE, incentives & conferences
- Tailor-made tours
- Educational & experience tours

Target group

- Families
- Nature lovers
- Adventure seekers
- FITs and groups
- · Luxury travellers
- MICE clients

Type of business

- Tour operator
- Destination Management Company (DMC)
- Consulting

Destination offered

- Uzbekistan
- Kazakhstan
- Kyrgyzstan
- Tajikistan
- Turkmenistan



Pilgrim Travel System

Hall 4.1 | 210



Address

Pilgrim Travel System 32 Amir Temur St. Mirabad Dist. Tashkent Uzbekistan info@pilgrimtravel.org www.pilgrimtravel.org

Contact

Mr. Akmal Rakhmanov CEO Phone: + 998 93 383 23 43 akmal@pilgrimage.uz

Matchmaking contact

For more information please contact: Sjannie Hulsman IPD External Tourism Consultant Phone: + 31 612 986 341 hulsman-louwers@importpromotiondesk.de







Since 2006, Pilgrim Travel has been carrying adventurous travellers, who are wandering with purpose to the ancient lands of Uzbekistan, where they discover authentic hospitality, unique culture and breathtaking landscapes. Their expert team of former guides deliver immersive tours that exceed expectations and ignite all five senses. Pilgrim Travel aims to inspire every traveller who wanders with the purpose of learning and understanding today's Uzbekistan through cultural exchange, the history of religions, the role of arts and crafts, the sounds of music and rich cuisine.

Their goal is to create experiences, that enable the guests to embrace the local culture with all its differences and new perspectives. As professional pioneers, the company designs immersive tours through local world class performances, theatre shows, classic and modern concerts, religious exchanges, arts and crafts. Pilgrim travel involves locals and is working in a sustainable way.

Products

- Cultural tours
- Pilgrimage tours
- Gastronomy tours
- Nature tours
- Walking & hiking

Target group

- Small groups
- Families
- Senior travellers

Type of business

- Tour operator
- Destination Management Company (DMC)

Destination offered

- Uzbekistan
- Central Asia



Uztravel Silk Road

Hall 4.1 | 210







Uztravel Silk Road was founded 20 years ago in Uzbekistan by a team of tourism professionals. The company specializes in cultural, arts & crafts, sustainable, archaeological, pilgrimage, adventure tours for FIT, groups, incentive and MICE.

All tours can be modified to meet the needs and interests of travellers. With Uztravel Silk Road, visitors gain a unique insight into destination's heritage, including the famous UNESCO sites, experience a personal connection with locals and feel maximum care and safety during the trips. Travelling with Uztravel Silk Road is a chance to dive into a social, cultural and natural experience in Central Asia.

Products

- Cultural & art tours
- Lectured tours by professors
- Tailor-made round trips
- CBT programmes
- Sustainable eco tours
- Luxury tours

Target group

- Families
- Small group travellers
- Senior travellers
- Educational tours
- Adventure travellers

Type of business

- Tour operator
- Travel agency
- Destination Management Company (DMC)
- Consulting

Destination offered

- Uzbekistan
- Kazakhstan
- Kyrgyzstan
- Taiikistan
- Turkmenistan

Certification

TRAVELIFE



∆ddress

Uztravel Silk Road TM Office 23, 27/9 Mirabad str. Tashkent 100031 Uzbekistan Phone: + 998 712 525 232 info@uztravel.com www.uztravel.com

Contact

Mr. Mansur Ramazonov Co-Founder & Executive Business Development Phone: + 998 909 793 898 mansur@uztravel.com

Matchmaking contact

For more information please contact: Sjannie Hulsman IPD External Tourism Consultant Phone: + 31 612 986 341 hulsman-louwers@importpromotiondesk.de



N	0	te	S

NUICS	

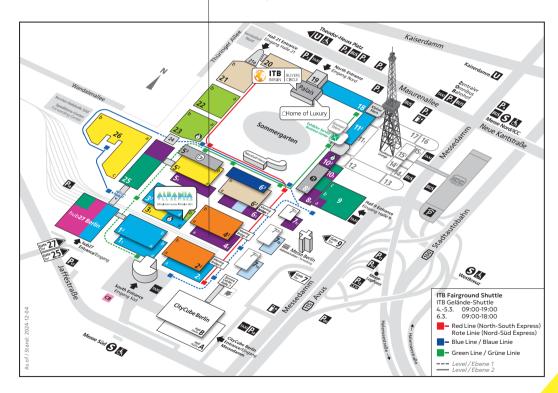
Notes

3





Hall 4.1, Booth 210



Opening times Tuesday | March 4 | 2025 10:00 A.M. - 6:00 P.M. Wednesday | March 5 | 2025 10:00 A.M. - 6:00 P.M. Thursday | March 6 | 2025 10:00 A.M. - 6:00 P.M.

BERLIN The World's Leading Travel Trade Show*

ITB Berlin 2025 Messe Berlin GmbH Messedamm 22 14055 Berlin Germany Phone: + 49 30 3038-0 www.itb.com/en



Partners in Transformation Import Promotion Desk



Do you want to benefit from our matchmaking service?

We will inform you regularly about our current events in the tourism sector! **Then register here!**

Funded by



Federal Ministry for Economic Cooperation and Development Implemented by



Import Promotion Desk (IPD)

Project Office Bonn

c/o sequa gGmbH Alexanderstraße 10 D-53111 Bonn Germany Phone: + 49 228 909 0081 0 info@importpromotiondesk.de www.importpromotiondesk.de