













London, 5-7 November 2024, South Hall Entrance 3, Booth S3-610

## IPD at wtm London 2024

IPD connects you with reliable tourism partners from Ecuador, Malawi, Nepal, Sri Lanka, Tunisia, and Uzbekistan.





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## Import Promotion Desk (IPD)

Connecting sustainability and innovation: Unique tourism products for the European market

The majority of travellers from Germany and Europe express the desire to travel in a way that is not only environmentally friendly, but also in tune with the cultural essence of the host country. To meet these customer expectations, European tour operators need reliable local partners.

Import Promotion Desk (IPD), the German initiative for sustainable tourism promotion, supports you here. We connect you with carefully selected tourism companies from developing countries. Our services are neutral, quality-conscious and free of charge.

**Sri Lanka** is the latest partner destination in the IPD portfolio.

Together with the destinations **Ecuador**, **Nepal**, **Tunisia and Uzbekistan** IPD can offer a variety of innovative products from niche to full DMC services.

At wtm London 2024 we will be presenting 18 partner companies introducing their unique products to the European market.

Among them, we will be also presenting one company from **Malawi** that is supported by GIZ.

On the following pages you will find detailed information about the recommended tourism businesses. All IPD companies are thoroughly evaluated and have been trained on the requirements of the European travel market. Our partners' travel offers are customised for the European market, distinct from mass tourism, and sustainable in their philosophy.

Visit us at wtm London **South Hall Entrance 3**, **Booth S3-610** and check out the innovative tourism products for yourself!

#### Get in touch with us!

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisationand partner of German business. IPD is funded by the Federal Ministry for Economic Cooperation and Development (BMZ) and part of the "Partners in Transformation – Business & Development Network", into which the BMZ programmes for economic actors are organised.

More information about IPD and our individual services for European tour operators at www.importpromotiondesk.de

#### **IPD** team



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#### Matchmaking team at wtm London 2024



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## **IPD** partners

IPD works with a network of international organisations in Europe and our partner countries. Thus we efficiently pool information and know-how.

This enables us to link existing trade promotion measures and carry out their strategic further development.

Our partnerships always make it possible for us to match all services of IPD to the needs of European tour operators and travel providers in our partner countries exactly and then carry out our services optimally at any place.

#### **Tunisia**



Fédération tourisme authentique destination Dahar www.destinationdahar.com



#### **Ecuador**



Ministerio de tourismo www.ecuador.travel







National PR Centre uzbekistan.travel/en

#### Nepal



**Nepal Tourism Board** 

Nepal Tourism Board https://ntb.gov.np

Sri Lanka



Sri Lanka Tourism Promotion Bureau www.srilanka.travel













More Income and Employment in Rural Areas (GIZ)

www.giz.de/en/worldwide/130230. html



## **Product finder**

#### **Accommodations**

ouest houses / boutique hotels /
Hotels / Camps
Hacienda Jimenita
(Ecuador)
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Cupet Houses / Poutique Hetale /

#### Lodges / Haciendas

Latinamerica For All
(Ecuador) 1
Suchipakari Amazon Lodge
(Ecuador) 1
Tierra del Volcán
(Ecuador) 1

#### Certifications

## Sustainable Tourism Certified (TourCert / Travelife)

Bonheur Voyages (Tunisia) 24
Geo Boutique Travel
Designer (Ecuador) 12
Tierra del Volcán
(Ecuador) 19

#### **Tourism Segments**

## Community-based Tourism

Bonheur Voyages (Tunisia)	24
Geo Boutique Travel	
Designer (Ecuador)	12
Mystik Mountains (Nepal)	21
Quinti (Ecuador)	16
Sawa Taste of Tunisia	
(Tunisia)	26
WildyNass (Tunisia)	28

#### **Culinary Tourism**

Bonheur Voyages (Tunisia)	24
Geo Boutique Travel	
Designer (Ecuador)	12
Hacienda Jimenita	
(Ecuador)	13
Link Experiences	
(Ecuador)	15
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Travel Services (Tunisia)	25
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(Tunisia)	26
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WildyNess (Tunisia)	28



#### **Cultural Tourism** Bonheur Voyages (Tunisia) 24 Geo Boutique Travel Designer (Ecuador) 12 Mystik Mountains (Nepal). Option Voyages Travel Services (Tunisia) 25 Responsible Adventures (Nepal) Suchipakari Amazon Lodge (Ecuador) The Travel Centre (Malawi) 20 Tierra del Volcán (Ecuador) Uztravel Silk Road 29 (Uzbekistan) Walk with Jith (Sri Lanka) 28 WildyNess (Tunisia)

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Educational &	
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Mystic Mountains (Nepal)	2
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## **Product finder**

#### **Tourism Segments**

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Responsible Adventures	
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Luxury, Health &	
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Bonheur Voyages (Tunisia)	24
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Religious Tourism	
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Water-based Tourism	
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Wildlife photography / Birdwatching		
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Latinamerica For All		
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Suchipakari Amazon Lodge		
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## **Geo Boutique Travel Designer**

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Ecuador



Geo Boutique Travel Designer is a destination management company (DMC) with 20 years of experience in the international tourism market. They specialize in inbound tourism by creating highly personalized programs that encompass a wide range of unique experiences across mainland Ecuador and the Galapagos Islands.

Their offerings include luxury, wellness, nature, adventure, and cultural experiences, designed to meet the expectations of every market segment. From individual travellers and families to groups and high-end clients, each itinerary is meticulously tailored to the specific preferences and needs of their clients.



#### **Products**

- Customized private and group tours in mainland Ecuador and the Galapagos
- Transformative experiences
- · Community-based tours
- Incentive tours
- Special interest tours (adventure, gastronomy, wellness, culture, nature)
- Island hopping and land- based programs at the Galapagos Islands

## at the Galar

- FITs
- Groups
- Families

#### Type of business

- Tour operator
- Destination management company (DMC)

#### **Destination offered**

- · Ecuador mainland
- Galapagos Islands

#### Certification

TOURCERT

#### Address

Geo Boutique Travel Designer Av. Naciones Unidas y Shyris Quito Ecuador Phone: +593 229 788 90 www.qeoreisen-ecuador.com

#### Contact

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For more information please contact:





# Hacienda Jimenita Nature Hotel & Wildlife Reserve South Hall Entrance 3 | Booth S3-610



Ecuador



Hacienda Jimenita Nature Hotel & Wildlife Reserve Barrio Andrango, Pasaje J2, Calle Nr. 19 Pifo - Quito Ecuador www.jimenita.com

#### Contact

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#### Matchmaking contact

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Hacienda Jimenita Nature Hotel & Wildlife Reserve is located only 15 minutes from Quito airport. It features 18 comfortable suites with chimneys, an on-site restaurant with high quality organic dishes, allowing visitors to savour the freshness and authentic flavour of the local cuisine. Their guests enjoy extensive walking and ancestral hiking trails with amazing views of the Andes, an archaeological pre-Inca tunnel dated from the 1400's, a wellness and spa area and a private birding & wildlife reserve with over 136 bird species registered - making it a prime destination for birdwatching enthusiasts and nature lovers in general. The hacienda is top rated on Tripadvisor with several Travellers Choice Awards.

Hacienda Jimenita is one of the last wildlife sanctuaries in the metropolitan district of Quito. Over the years, the Cruz-Lopez family has focused on conservation and reforestation projects to preserve this unique natural oasis. Visitors are invited to actively contribute to the restoration of the local ecosystem, promoting sustainability and environmental conservation.

#### **Products**

- Birdwatching
- Llama feeding
- · Cooking classes
- · Wellness and spa
- · Tailor-made birding and wildlife tours

#### Target group

- · Adventure travellers
- Families
- · Senior travellers
- Birdwatchers

#### Type of business

- Accommodation
- Bird watching tour operator

#### **Destination offered**

Ecuador mainland









## Latinamerica For All - Huasquila Amazon Lodge - Dos Reservas

South Hall Entrance 3 | Booth S3-610

Latinamerica For All is the pioneer tour operator in Latin America for accessible tours in different countries. It has over 15 years experience with own equipment in each destination. Lafa offers accessible tours in a safe and fun way on Galapagos, Machu Picchu and Patagonia.

Huasquila Lodge is a private reserve in the Amazon: located only 3 hours car ride from Quito's airport, it is the best option for an Amazon experience. It offers private transfers from the lodge to the airport and all tours in English, German or French.

Dos Reservas is a new private reserve close to the Papallacta thermal baths, with incredible wildlife and birdwatching, also ideally located only one hour from Quito's airport.

#### **Products**

- · Accessible tours in Latin America
- Amazon experience packages (jungle hikes, waterfalls, caving, rafting)
- · Wildlife and birdwatching in Papallacta
- Galapagos, Machu Picchu and Patagonia tours with own equipment

#### **Target group**

- · Persons with disabilities
- · Senior travellers
- Clients interested in adventure, nature and culture (for their lodges)
- Birdwatchers (for their lodges)

#### Type of business

- Tour operator
- Travel agency
- · 2 lodges with private reserves

#### **Destination offered**

- Ecuador Amazon and Galapagos
- Peru Machu Picchu
- Argentina Patagonia



Ecuador

#### Address

Latinamerica For All – Huasquila Amazon Lodge Km 3,5 via Huasquila 150103 Cotundo, Napo Ecuador

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Mobile: +593 22 379 451
sales@latinamericaforall.com
www.latinamericaforall.com
www.huasquila.com
www.dosreservas.com

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## **Link Experiences**

South Hall Entrance 5 | Booth S5-400



Ecuador



Link Experiences is a specialized DMC focused on crafting bespoke itineraries with the highest service standards throughout Ecuador and its Galapagos Islands.

Since 2016, Link Experiences offers authentic and off the beaten path experiences, working with local communities and carefully selected partners in the country.

This high-end DMC takes care of all the arrangements and details at the destination, while having access to some exclusive experiences, like an express VIP reception at the airport, private dinner at the top of Quito's churches cupolas, or exclusive encounters with locals in the country.



#### **Products**

- · Personalized itineraries
- Nature, culture & adventure tours
- Gastronomic experiences
- · Corporate & group retreats

#### **Target group**

- Families
- Couples
- Groups
- · Corporate clients

#### Type of business

- Tour operator
- Destination management company (DMC)

#### **Destination offered**

- Ecuador
- Galapagos Islands
- Peru

#### Address

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www.linkexperiences.com

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For more information please contact:





## **Quinti**

#### South Hall Entrance 5 | Booth S5-400





Ouinti believes in the concept of "Slow Tourism" and creates tours for conscious travellers which want to experience Ecuador's nature, culture and gastronomy in a truly authentic way. Their tailor-made tours are inclusive, immersive and unforgettable.

Quinti is the first company in Ecuador organising sensory experiences, working with well-trained blind guides from disadvantaged communities. They create sensory dinners in some of Quito's best restaurants or sensory wine, chocolate or cheese tastings which are truly unique and memorable. Driven by a commitment to authenticity, sustainability and inclusivity, Quinti empowers diverse communities and individuals, fostering meaningful connections and lasting positive impact.



#### **Products**

- Sensory experiences
- Authentic local experiences
- · Cultural heritage tours, afro tourism
- · Walking and hiking
- · Wellness & culture
- Organic culinary tours
- Inclusive tours
- · Women-only & empowerment tours
- Tailor-made experiences



- · Wellness & adventure travellers
- Families, solo & senior travellers
- · Female travellers
- · FITs, small groups, students

#### Type of business

- Tour operator
- Destination management company (DMC)

#### Destination offered

- Ecuador mainland
- Galapagos Islands
- Ecuador in combination with Peru
- Ecuador in combination with Colombia

#### Address

Λuinti Pelileo y Salcedo Sangolquí Ecuador info@auintiec.com www.quintiec.com

#### Contact

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#### Matchmaking contact

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## **South Expeditions**

South Hall Entrance 5 | Booth S5-400





South Expeditions specializes in providing innovative, one-of-a-kind travel experiences in South America. In 30 years of experience, they have collaborated with top US companies to deliver immersive, sustainable journeys in the Galapagos, Ecuador, and Chile. They champion environmental preservation with their program Quitahuaico, a recognized key biodiversity area critical to protect Ecuador's ecosystems.

Creativity and innovation is in their DNA: they have been pioneers in organising sea kayaking on Galapagos and have been one of the first to offer trail running trips in Ecuador. South Expeditions offers an exclusive eco-lodge experience on unique private beaches on the Galapagos Island, a truly unforgettable experience. In their Chile South mobile, a hybrid pedal-electric car, travellers cruise the Colchagua Valley for wine tastings and meals from world-renowned chefs. They will go above and beyond to make your quests' trip unforgettable, connecting the with nature and culture in an authentic way. With South Expeditions every mile is a memory.



#### **Products**

- Eco- and sustainable tours
- Active & adventure travel
- Exclusive eco-lodging experience on remote beaches on Galapagos Island
- Sea kayaking
- · Chile South mobile

#### Target group

- Active travellers
- · Couples, families & groups
- · Nature enthusiasts

#### Type of business

- Tour operator
- Travel agencies

#### Destination offered

- Ecuador: mainland, Amazon rainforest. Galapagos Islands
- Chile: mainland, Colchagua Valley



#### Address

South Expeditions Lugo N24 255 y Guipúzcoa La Floresta, Ouito Ecuador info@southexpeditions.com www.southexpeditions.com

#### Contact

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# Suchipakari Amazon Lodge & Live Ecuador Travel South Hall Entrance 5 | Booth S5-400



Ecuador



# Suchipakari means "Gift of Nature" in the indigenous Kichwa language. This enchanting Amazon eco-lodge, nestled deep in the heart of the Ecuadorian Amazon, is truly a gift of nature. Wake up in the middle of the rainforest and experience unparalleled biodiversity, adventure, and relaxation in this eco-friendly jungle lodge. Situated on the idyllic banks of the Pusuno River close to Puerto Misahualli, the lodge consists of 5 standard rooms, 28 superior rooms, 2 exclusive scenic suites and 3 deluxe cabins. With guided tours, cultural encounters, and breathtaking scenery, Suchipakari promises an unforgettable journey into one of the world's most vibrant ecosystems.

Live Ecuador Travel is a leading DMC and tour operator offering personalized tours and immersive experiences in Ecuador with a strong focus on the Amazon region and the Galapagos Islands. Their itineraries will take guests to the Andes, the Amazon, the Pacific Coast & Galapagos, where they will have a once-in-a-lifetime experience. Live Ecuador Travel offers truly personalized tours that showcase the rich culture, stunning landscapes, and unique wildlife of this incredible country.



#### **Products**

- Amazon lodge with wellness spa and conference center
- · Birdwatching & wildlife tours
- Authentic indigenous travel experiences and cultural tours
- · Customized private tours & transfers

#### Target group

- FITs, families, senior travellers
- Birdwatchers, animal-lovers
- Couples, honeymooners

#### Type of business

- · Eco-Lodae
- Destination management company (DMC)

#### **Destination offered**

- Ecuador
- · Galápagos Islands
- Andes

#### Address

Live Ecuador & Suchipakari Lodge Venezuela N6-09 & Mejía Street 2<sup>nd</sup> Floor. (Historic Center) Quito Ecuador www.live-ecuador.com www.suchipakari.com/en

#### Contact

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#### Matchmaking contact

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## Tierra del Volcán & Hacienda El Porvenir South Hall Entrance 5 | Booth S5-400



Ecuador



## **Products**

encounters, and wellness.

- · Adventure, transformational and family travel
- Tailor-made and flexible inspirational iournevs for FITs/families
- · Different activities: horseback riding, mountain biking, e-bike tours, trekking, hikking, mountaineering, scenic train rides, cultural encounters and more

#### Target group

- Families
- Groups
- FITs

#### Type of business

- · Trekking & outdoor operator
- Sustainable travel and conservation project
- Lodaes

Tierra del Volcán is an award-winning, TourCert certified inbound tour operator founded

in 1999. They are specialized in Ecuador & the Galapagos and the breath-taking Cotopaxi

and transformational experiences. In addition, Tierra del Volcan owns traditional and

Each hacienda operates ongoing conservation programs alongside innovative, active

area, providing tailor-made itineraries with world-class adventures, family-focused journeys,

exclusive haciendas and offers properties in Cotopaxi and the Northern Andes of Ecuador.

itineraries - including transformational experiences, horseback riding, horse encounters, mountain biking, e-bikes, trekking, hiking, climbing, glamping, cooking classes, cultural

Haciendas

#### Destination offered

- Fcuador Andes
- Cotopaxi specialist
- Galapagos Islands

#### Certification

TOURCERT

#### Address

Tierra del Volcán Av. Guayasamín E5-25 y Siena Ouito Ecuador Phone: + 593 2 2 040 208 info@tierradelvolcan.com www.tierradelvolcan.com

#### Contact

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## **The Travel Centre**

supported by GIZ - South Hall Entrance 11 | Booth S11-500







#### **Products**

- Hikina
- Safaris
- · Beach holidays
- · Cultural holidays
- Educational trips

#### Target group

- Adventure travellers
- FITs and small groups
- Families



Committing to sustainable tourism practices, the company employs measures such as the use of reusable water bottles, avoiding littering, and actively supporting local communities. Additionally, they collaborate with lodges and hotels that adhere to sustainable tourism activities. With offices situated in Lilongwe and Blantyre, The Travel Centre is strategically positioned to serve its clientele efficiently and effectively.

#### Type of business

- Tour operator
- Travel agency

#### Destination offered

- Malawi
- 7ambia
- Tanzania
- Mozambique

#### **Address**

The Travel Centre P.O. Box 2501 Old Chileka Road Bantvre Malawi

The Travel Centre P.O. Box 31499 City Centre Lilonawe 3 Malawi info@travelcentremw.com www.travelcentremw.com

#### Contact

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#### Matchmaking contact





## **Mystik Mountains**

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Founded in 2014, Mystik Mountains provides unforgettable experiences for travellers by exploring the rich culture and natural diversity of Nepal, Bhutan and Tibet.

Mystik Mountains is a socially responsible and ethical tour operator committed to the cause of sustainable tourism which is benefiting the local communities. Their objective is to improve the standard of living of the indigenous mountain communities in harmony with their authentic values. Mystik Mountains designs tours to provide the maximum benefits to the local communities.

Mystik Mountains offers independent and group travel packages, private and luxury escapes, volunteer and educational travel, cultural tours, adventure trips, wellness tours as well as vegan and veggie trips combined with spiritual and cultural exploration.



#### **Products**

- · Cultural tours combined with soft adventure
- Tailor-made trips
- · Experiential travel
- Educational travel
- Adventure trips
- Private & luxury trips

#### Target group

- · Active travellers aged 25-40
- Group tours for senior travellers
- Families
- · Colleges & universities

#### Type of business

- Tour operator
- Destination management company (DMC)

#### Destination offered

- Nepal
- Bhutan
- Tibet



#### Address

Mystik Mountains 27/26 Sahitya Marg. Kathmandu Nepal

Phone: + 977 9840 137 045 info@mystikmountains.com www.mvstikmountains.com

#### Contact

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## **Responsible Adventures**

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Responsible Adventures, founded in 2007, is a leader in luxury adventure tours and a pioneer for wellness and culinary trekking adventures in the Himalayas and trekking in off the beaten path areas that are still untouched. Their dedicated employees find great pride in providing a boutique Himalayan experience by making the company stand out for their unique and unforgettable outdoor experiences.

Customized itineraries are tailored to the clients' specific needs and catered to all groups, ranging from family trekking holidays to educational trips and philanthropic treks.

Clients are assured an adventurous journey with the utmost attention to detail.

Responsible Adventures is truly a step above the traditional Himalayan holidays and provides high-value "out of the box" experiences.



#### **Products**

- · Wellness trekking holidays
- Luxury adventure tours
- · Luxury camping treks
- · Cultural tours
- · Helicopter tours
- · Philanthropy tours
- · Off the beaten path treks
- Carbon neutral Royal Enfield motorcycle tour in Nepal and the Himalayas

#### Type of business

- Luxury adventure tour operator and travel company
- Trekking agency

#### **Destination offered**

- Nepal
- Bhutan
- India
- Tibet

#### Address

Responsible Adventures 17 Sundarnagar Marg Basundhara 3 Kathmandu

Nepal

Phone: + 977 984 176 88 92 enquiries@responsibleadventures.com www.responsibleadventures.com

#### Contact

Mr. Rajesh (Raj) Kumar Tamang Owner / Chief Experience Officer Phone: + 977 980 108 21 08 raj@responsibleadventures.com

#### Matchmaking contact

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#### Target group

- · Small groups
- Families



## Walk with Jith

South Hall Entrance 3 | Booth S3-610







Walk With Jith is a leading bird watching, wildlife, and photography tour operator in Sri Lanka, founded by the experienced wildlife expert Jith. With over 20 years of expertise, they offer exceptional guided tours that cover the major bird and wildlife sites across the island. Guests have the unique opportunity to see and photograph a rich diversity of colourful birds, leopards, elephants, primates, and even marine life like whales, dolphins, and marine turtles. In addition, they offer combined tours, where their quests can also discover the cultural highlights, the delicious local cuisine, and the wonderful tropical beaches of Sri Lanka. All of this makes Walk With Jith the perfect choice for a memorable wildlife adventure.

At Walk With Jith, the entire team strives to fulfil the company slogan: It's all about happiness!



#### **Products**

- · Bird watching tours
- · Wildlife safari tours
- · Bird & wildlife photography tours
- Cultural tours and combined tours



- · Bird and wildlife enthusiasts
- Bird and wildlife photographers
- · Nature loving families with kids

#### Type of business

Tour operator

#### Destination offered

Sri Lanka

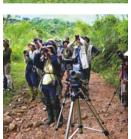
#### Address

Walk With Jith. No 778/R Millagahawatta Road, Malabe Sri Lanka www.walkwithjith.com

#### Contact

Mr. Prasaniith Caldera Managing Director Phone: +94 779 651 339 walkwithjith@hotmail.com

#### Matchmaking contact





## **Bonheur Voyages**

South Hall Entrance 3 | Booth S3-610





Established in 1995, Bonheur Voyages, a Tunisian DMC, has acquired extensive knowledge and a robust network of local contacts, making them a reliable and trusted partner for unforgettable travel experiences in Tunisia. Its team of professional and qualified employees is dedicated to prioritizing sustainable and responsible travel practices.

Their commitment to social impact has actively contributed to stimulating local economies and creating employment opportunities in rural areas through their tour planning. Bonheur Voyage also takes pride in enabling cultural exchange by encouraging travellers to visit local communities in Tunisia. With a decent experience of 28 years, satisfying your clients remains their top priority.



#### **Products**

- · Tailor-made tours
- Cultural expeditions
- · Adventure tours
- Unique glamping experiences
- Sahara adventures on 4x4, quad bikes, and buggies
- · Hiking and trekking adventures
- Local culinary and handicraft experiences
- Transfers and private land transportation

#### Target group

- · Adventure travellers
- Families
- Small and private groups
- Solo travellers and couples

#### Type of business

- Destination management company (DMC)
- · Inbound travel agency

#### **Destination offered**

Tunisia

#### Certification

TRAVELIFE

#### Address

Bonheur Voyages Street Abu Dhabi, Mrazka Hammamet Nabeul Tunisia contact@bonheurvoyage.com www.bonheurvoyage.com

#### Contact

Mr. Foued Ben Ammar CEO Phone: + 216 22 161 840 foued@bonheurvoyage.com

#### Matchmaking contact





## **Option Voyages Travel Services**

South Hall Entrance 3 | Booth S3-610





Option Voyages Travel Services is a family driven enterprise that has proudly served the travel industry for more than 23 years. Their central hub is nestled in the heart of Kairouan, home to the Great Mosque, an example of Tunisia's rich architectural and cultural heritage. Three additional offices located in Sousse and Tunis allow Option Voyages Travel Services to successfully operate their various tours all over Tunisia.

Under the visionary leadership of their CEO Zied Falfoul since 2011, Option Voyages Travel Services has flourished. Their staff is dedicated to sustainable tourism practices, aspiring to create a positive impact on local communities, and to protect the environment. With Option Voyages, your clients experience the real Tunisia with heart and soul.



#### **Products**

- · Walking and hiking tours
- Historical and cultural tours
- Spiritual tours
- · Cave adventures

#### Target group

- Active travellers
- Adventure travellers
- · Cultural explorers
- · Small groups and families
- Senior travellers
- FITs

#### Type of business

- Tour operator
- Travel agency

#### **Destination offered**

Tunisia

#### **Address**

Option Voyages Travel Services Place de la Victoire Kairouan 3100 Avenue de la Feuille d'Érable Lac Tanit Business Center Tunis

Phone: + 216 20 269 269 www.optionvovages.com.tn

#### Contact

Mr. Med 7ied Falfoul General Manager Phone: +216 23 229 515 gm@optionvoyages.com.tn

Ms. Rabaa Nouisser Product Manager Phone: +216 20 301 208

coordinator@optionvoyages.com.tn

For more information please contact:

#### Matchmaking contact

Barnaby Davies IPD External Tourism Consultant Phone: + 44 7986 109 688 davies@importpromotiondesk.de





## Sawa Taste of Tunisia

South Hall Entrance 3 | Booth S3-610





Sawa Taste of Tunisia was created in 2023 by a Canadian anthropologist and quadrilingual Tunisian hospitality, tourism and events professional who gave up an international career to live on a rural homestead in Tunisia.

United by a shared passion for delicious food and local flavours, commitment to cultural understanding, and desire to promote small family, female-run projects, Jamie and Lamia's goals are to delight your taste buds and put sunshine in your heart and on your plate. Sawa brings Tunisia the recognition it deserves on the map of Mediterranean cuisine, and uses food as an entry point for exploring Tunisia's culture, history and contemporary transformations.

They personally curate and guide each of their multi-day culinary experiences, which feature cooking classes and workshops, tastings of typical products (harissa, olive oil and wines), guided market tours and gourmet walks. Sawa Taste of Tunisia has recently won the Foodies Travelers Award by the International Institute of Gastronomy, Culture, Arts and Tourism (IGCAT).



#### **Products**

- Culinary tours
- Culinary workshops & cooking classes
- Tastings of local specialities
- · Guided market tours
- · Gourmet walks and street food tours
- All inclusive multi-day experiences



- Culinary tour operator
- All-inclusive travel planer
- Guesthouse

#### Destination offered

Tunisia

#### Target group

- Foodies
- Families
- Senior travellers
- Solo travellers
- · Cultural explorers
- · Women-only groups
- FITs and small groups of max. 8



#### **∆ddress**

Sawa Taste of Tunisia Rnite Postale 17 Rir Drassen 8014 Tunisia www.sawataste.com

#### Contact

Ms. Lamia Temimi Mr. Jamie Furniss Co-founders and Managers Phone: + 216 22 60 55 55 + 33 6 02 80 02 45 chef@sawataste.com

#### Matchmaking contact





## **Tacapes Tours**

South Hall Entrance 3 | Booth S3-610









With two decades of expertise in the tourism industry, Tacapes Tours was founded as a destination management company (DMC) in 2015. They are specialized in crafting bespoken tours and experiences throughout Tunisia, offering unique itineraries that go beyond traditional, mass-market tourism. Their commitment to authentic and sustainable travel allows them to reveal the true essence of Tunisia through a diverse array of cultural explorations and thrilling adventures, all meticulously curated by our experienced tourism professionals. The company's mission is to deeply immerse their guests in the vibrant local culture, ensuring they enjoy exceptional and unforgettable experiences that will resonate long after their journey.

#### **Products**

- · Cultural tours
- Archaeological tours
- MICE
- Trekking
- · Culinary routes
- · Wine routes
- Cinematic routes
- · Yoga retreats
- · Experiences with local communities
- · Star gazing

#### **Target group**

- · Families & groups
- Honeymooners
- FITs

#### Type of business

- · Tour operator
- Destination management company (DMC)
- Travel agency

#### **Destination offered**

Tunisia

### Δddress

Tacapes Tours 105, Rue Farhat Hachad Gabes 6000

Tunisia

Phone: + 216 752 664 20 Mobile: + 216 975 476 58 info@tacapes-tours.com www.tacapes-tours.com

#### Contact

Mr. Nader Zidi Managing Director Phone: + 216 975 476 58 tunisia@tacapes-tours.com

#### Matchmaking contact



## WildyNess

South Hall Entrance 3 | Booth S3-610





WildyNess offers memorable travel experiences in Tunisia. Operating in sustainable tourism, they have designed more than 100 immersive travel activities that create a high social impact and promote the cultural and natural heritage of the country.

Your clients might learn how to cook a traditional Tunisian dish in the medina of Tunis or spend a night in the desert and exchange stories with a group of nomads.

Their high-quality experiences are tailored by experts and include a direct exchange with locals to learn about their traditions and culture. Next to day-tours, WildyNess also offers multi-day itineraries for travellers who would like to stay in Tunisia for several days.



#### **Products**

- Cultural experiences (workshops & tours)
- Culture & history tours
- Food & photography tours and culinary itineraries
- · Star Wars tours
- Family activities
- · Outdoor activities
- · Backpacking itineraries
- · Daytrips with locals

#### **Target group**

- · Adventure travellers
- Young couples
- Senior travellers
- Families
- Backpackers

#### Type of business

Tour operator

#### **Destination offered**

- Tunisia
- · Off-the-beaten-track destinations
- Sea coasts, mountains, desert, cities

#### Δddress

WildyNess Résidence Les Orangers Appart E-4-8 2013 La Nouvelle Médina 3 Ben Arous Tunisia weare@wildyness.com www.wildyness.com

#### Contact

Mr. Achraf Aouadi CEO Phone: + 49 159 0188 77 17 achraf@wildyness.com

## Matchmaking contact For more information please contact:

Barnaby Davies
IPD External Tourism Consultant
Phone: + 44 7986 109 688
davies@importpromotiondesk.de





## **Uztravel Silk Road**

South Hall Entrance 3 | Booth S3-610



Uzbekistan



Uztravel Silk Road was founded 20 years ago in Uzbekistan by a team of tourism professionals. The company specializes in cultural, arts & crafts, sustainable, archaeological, pilgrimage, adventure tours for FIT, groups, incentive and MICE.

All tours can be modified to meet the needs and interests of travellers. With Uztravel Silk Road, visitors gain a unique insight into destination's heritage, including the famous UNESCO sites, experience a personal connection with locals and feel maximum care and safety during the trips. Travelling with Uztravel Silk Road is a chance to dive into a social, cultural and natural experience in Central Asia.



#### **Products**

- · Cultural & art tours
- Lectured tours by professors
- Tailor-made round trips
- CBT programmes
- · Sustainable eco tours
- · Luxury tours



- Families
- Small group travellers
- Senior travellers
- · Educational tours
- · Adventure travellers

#### Type of business

- Tour operator
- Travel agency
- Destination management company (DMC)
- Consulting

#### Destination offered

- Uzbekistan
- Kazakhstan
- Kyrgyzstan
- Tajikistan
- Turkmenistan

#### Address

Uztravel Silk Road TM
Office 23, 27/9 Mirabad str.
Tashkent 100031
Uzbekistan
Phone: + 998 712 525 232
info@uztravel.com
www.uztravel.com

#### Contact

Mr. Mansur Ramazonov Co-Founder, Executive Business Development Phone: + 998 909 793 898 mansur@uztravel.com

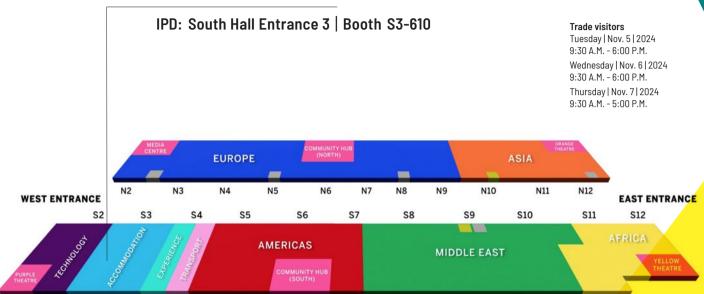
#### Matchmaking contact





## **Floorplan**







Exhibition centre ExCel London Royal Victoria Dock 1 Western Gateway Royal Docks London E16 1XL www.wtm.com

#### **Ecuadorian companies:**

South Hall Entrance 5 | Booth S5-400

#### Malawian company:

South Hall Entrance 11 | Booth S11-500





## Do you want to benefit from our matchmaking service?

We will inform you regularly about our current events in the tourism sector!

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Project Office Bonn

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