IPD at World Travel Market 2023 Sutmi



6 TO 8 NOVEMBER 2023 IN LONDON



IPD connects you with reliable tourism partners from Ecuador, Nepal, Tunisia and Uzbekistan.



Contents

IMPORT PROMOTION DESK (IPD)	3	E
YOUR IPD TEAM	5	
IPD PARTNERS	6	
PRODUCT FINDER	8	N



ECUADOR

Kapawi Ecolodge & Trek Ecuador	10
Kuyana Amazon Lodge	11
Link Experiences	12
WanderBus Ecuador	13

NEPAL

Community Homestay Network	1
Mystik Mountains	1
Responsible Adventures	1

TUNISIA

Bonheur Voyages	
Depart Travel Services & Ksar Jouamaa	18
Karam Tours	19
Siroko Travel	20
WildyNess	21



UZBEKISTAN

Marakanda Travel	22
Oasis International Travel	23
Pilgrim Travel System	24
Responsible Travel & Sayyod Yurt Camp	2
Sezam Travel	20
Uztravel Silk Road	2

WTM 2023

Floorplan	28
Opening Times	28

Connect with reliable new tourism partners

According to ABTA's annual report, more than half of respondents said that the sustainability of their holiday provider is important to them when planning a trip. The **Import Promotion Desk (IPD)**, matches European tour operators with evaluated partner companies from **Ecuador**, **Nepal**, **Tunisia and Uzbekistan** who care about sustainable tourism.

The IPD will bring companies to wtm London 2023 and the subsequent roadshow that offer added value to any existing product portfolio in the destination with their unique focus. Also represented are DMCs (Destination Management Companies), which can offer a wide range of tours – with these companies focusing on sustainability and thus enabling access to a new destination with a reliable and sustainable partner.

Meet them in person at this year's World Travel Market in London in the section "Experiences" at stand **N10-606**. You can also find some IPD partner companies from Tunisia at the **Tunisia Country Pavillion (S8-200)**.

Each partner company has been carefully screened by the IPD team and prepared for the requirements of the EU travel market.

On the following pages you will find detailed information about these recommended tourism businesses.

For the first time, the IPD is also offering a **roadshow in**Manchester (09.11.23) and Newcastle (10.11.23) as a followup to wtm London. Under the motto "High Tea Around the World",
interested tour operators can not only get in touch with interesting
suppliers from Ecuador, Nepal, Tunisia, and Uzbekistan, but also
taste tea specialities from the partner countries.

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ). In line with our development policy objective, we aim to integrate small and medium-sized enterprises from developing countries into international supply chains, promote innovation and higher value creation in order to contribute towards sustainable economic development in partner countries.

More information at:

www.importpromotiondesk.de

Your IPD Team





NORA EICHKORN
IPD Expert Sustainable Tourism
(Ecuador, Nepal, Tunisia)
Mobile: + 49 151 531 566 89
eichkorn@importpromotiondesk.de



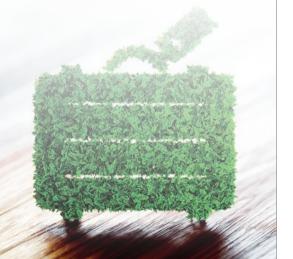
MIRJAM MOINE
IPD External Tourism Consultant
(Ecuador, Nepal, Uzbekistan)
Phone: + 41 79 301 65 45
moine@importpromotiondesk.de



MARIUS THÜMMRICH
IPD Expert Sustainable Tourism
(Uzbekistan)
Phone: +49 228 909 0081 321
thuemmich@importpromotiondesk.de



BARNABY DAVIES
IPD External Tourism Consultant (Uzbekistan)
Phone: +44 7986 109688
davies@importpromotiondesk.de



GET IN TOUCH WITH US!

IMPORT PROMOTION DESK (IPD)

Project Office Berlin c/o BGA e. V. Am Weidendamm 1A D-10117 Berlin Germany Phone: + 49 30 590 099 563 info@importpromotiondesk.de www.importpromotiondesk.de

IPD Partners

IPD works with a network of international organisations in Europe and our partner countries. Thus we efficiently pool information and know-how.

This enables us to link existing trade promotion measures and carry out their strategic further development. Our partnerships always make it possible for us to match all services of IPD to the needs of European tour operators and travel providers in our partner countries exactly and then carry out our services optimally at any place.

TUNISIA



FÉDÉRATION TOURISME AUTHENTIQUE DESTINATION DAHAR

www.destinationdahar.com





ECUADOR



www.ECUADOR.travel

MINISTERIO DE TOURISMO, ECUADOR

www.ecuador.travel









UZBEKISTAN





NATIONAL PR CENTRE, UZBEKISTAN

uzbekistan.travel/en



NEPAL



Nepal Tourism Board

NEPAL TOURISM BOARD, NEPAL

https://ntb.gov.np

Product Finder

ACCOMMODATIONS

Guest Houses / Boutique Hote Hotels / Camps	ls /
Depart Travel Services & Ksar Jouamaa (Tunisia)	18
Sayyod Yurt Camp Responsible Travel (Uzbekistan)	25
Homestays	
Community Homestay Network (Nepal)	14
Responsible Travel Uzbekistan (Uzbekistan)	25
Lodges / Haciendas	
Kapawi Ecolodge & Trek Ecuador (Ecuador)	10
Kuyana Amazon Lodge (Ecuador)	11
CERTIFICATIONS	
Sustainable Tourism Certified (TourCert/ Travelife)	

Sustainable Tourism Certified (TourCert/ Travelife)	
Kapawi Ecolodge &	
Trek Ecuador (Ecuador)	10

TOURISM SEGMENTS

Community-based Toursim		Link Experiences (Ecuador)	12	Pilgrim Travel System (Uzbekistan)	24
Bonheur Voyages (Tunisia)	17	Pilgrim Travel System		,	
Community Homestay Network		(Uzbekistan)	24	Responsible Adventures (Nepal)	16
(Nepal)	14	Responsible Adventures (Nepal)	16	Responsible Travel Uzbekistan	
Kapawi Ecolodge &		WildyNess (Tunisia)	21	(Uzbekistan)	25
Trek Ecuador (Ecuador)	10	Cultural Tourism		Sezam Travel (Uzbekistan)	26
Marakanda Travel (Uzbekistan)	22	Bonheur Voyages (Tunisia)	17	Siroko Travel (Tunisia)	20
Mystik Mountains (Nepal)	15	, , ,	17	Uztravel Silk Road	
Oasis International Travel		Community Homestay Network (Nepal)	14	(Uzbekistan)	27
(Uzbekistan)	23	Depart Travel Services &	14	WanderBus Ecuador	
Responsible Travel Uzbekistan		Ksar Jouamaa (Tunisia)	18	(Ecuador)	13
(Uzbekistan)	25	Kapawi Ecolodge &		WildyNess (Tunisia)	21
Sezam Travel (Uzbekistan)	26	Trek Ecuador (Ecuador)	10	Cycling & Motorbiking	
WanderBus Ecuador		Karam Tours (Tunisia)	19	Marakanda Travel (Uzbekistan)	22
(Ecuador)	13	Kuyana Amazon Lodge		Educational & Volunteering	
WildyNess (Tunisia)	21	(Ecuador)	11	Tourism	
Culinary Tourism		Link Experiences (Ecuador)	12	Karam Tours (Tunisia)	19
Bonheur Voyages (Tunisia)	17	Marakanda Travel (Uzbekistan)	22	Mystik Mountains (Nepal)	15
Community Homestay Network		Mystik Mountains (Nepal)	15	Responsible Travel Uzbekistan	
(Nepal)	14	Oasis International Travel		(Uzbekistan)	25
Kuyana Amazon Lodge		(Uzbekistan)	23	Sezam Travel (Uzbekistan)	26
(Ecuador)	11			Uztravel Silk Road (Uzbekistan)	27

TOURISM SEGMENTS

Hiking & Trekking		Luxury, Health & Wellness		Nature & Eco Tourism		Water-based Tourism	
Bonheur Voyages (Tunisia)	17	Tourism		Bonheur Voyages (Tunisia)	17	Karam Tours (Tunisia)	19
Community Homestay Network (Nepal) Depart Travel Services &	14	Bonheur Voyages (Tunisia) Kapawi Ecolodge & Trek Ecuador (Ecuador)	17	Community Homestay Network (Nepal)	14	Wildlife Photography / Birdwatching	
Ksar Jouamaa (Tunisia) Karam Tours (Tunisia)	18 19	Kuyana Amazon Lodge (Ecuador)	11	Depart Travel Services & Ksar Jouamaa (Tunisia)	18	Kapawi Ecolodge & Trek Ecuador (Ecuador)	10
Marakanda Travel (Uzbekistan)	22	Link Experiences (Ecuador)	12	Kapawi Ecolodge & Trek Ecuador (Ecuador)	10	Kuyana Amazon Lodge (Ecuador)	11
Mystik Mountains (Nepal)	15	Mystik Mountains (Nepal)	15	Karam Tours (Tunisia)	19	Marakanda Travel (Uzbekistan)	22
Oasis International Travel (Uzbekistan)	23	Oasis International Travel (Uzbekistan)	23	Kuyana Amazon Lodge (Ecuador)	11	Pilgrim Travel System (Uzbekistan)	24
Pilgrim Travel System		Responsible Adventures (Nepal)	16	Link Experiences (Ecuador)	12	Siroko Travel (Tunisia)	20
(Uzbekistan)	24	Uztravel Silk Road		Marakanda Travel (Uzbekistan)	22	WildyNess (Tunisia)	21
Responsible Adventures (Nepal)	16	(Uzbekistan)	27	Oasis International Travel		vilayi vooo (Tarilola)	- 1
Responsible Travel Uzbekistan (Uzbekistan)	25			(Uzbekistan)	23		
Sezam Travel (Uzbekistan)	26	MICE, Incentives, Conference Karam Tours (Tunisia)	e s 19	Pilgrim Travel System (Uzbekistan)	24		
Siroko Travel (Tunisia)	20	,		Responsible Travel Uzbekistan			
WanderBus Ecuador		Link Experiences (Ecuador)	12	(Uzbekistan)	25		
(Ecuador)	13	Oasis International Travel (Uzbekistan)	23	Sezam Travel (Uzbekistan)	26		
LGBTQ* friendly		Sezam Travel (Uzbekistan)	26	Siroko Travel (Tunisia)	20		
Kuyana Amazon Lodge (Ecuador)	11	Uztravel Silk Road (Uzbekistan)	27	Uztravel Silk Road (Uzbekistan)	27		
Responsible Adventures (Nepal)	16	(OZDONOICI I)	21	WanderBus Ecuador (Ecuador)	13		

Kapawi Ecolodge & Trek Fcuador









Kapawi Ecolodge is a pioneer award-winning community ecotourism enterprise, fully owned and operated by indigenous Achuar communities. Deep in a remote area of the Amazon Rainforest, Kapawi Ecolodge provides a deeply authentic and moving experience of the Amazonian indigenous culture and the Amazon Rainforest. Kapawi's experiences include time spent in nature, community immersion, river excursions, wellness, yoga and meditation, and other rainforest adventures.

Kapawi Ecolodge works in partnership with Trek Ecuador, a DMC. Since 2005, Trek Ecuador offers travel experiences in Ecuador that connect the traveller with the destination, supporting the conservation of nature and the sustainable development of local communities. Trek Ecuador designs customized travel experiences and eco-friendly adventures in the Amazon, Andes, and Galapagos Islands.

PRODUCTS

- + Authentic Amazon indigenous travel experiences
- + Travel experiences in the Galapagos Islands
- + Customized private travel itineraries and arrangements in Ecuador
- + Birdwatching and wildlife tours

TARGET GROUP

- + Families
- + Senior travellers
- + FITs

10

- + Small groups
- + Birdwatchers / Animal-lovers

TYPE OF BUSINESS

- + Eco-Lodge
- + Destination Management Company

DESTINATION OFFERED

- + Ecuador
- + Amazon Rainforest
- + Galapagos Islands

CERTIFICATION

+ TourCert (Kapawi)

ADDRESS

Kapawi Ecolodge & Trek Ecuador Avenida Pampite Edificio Officenter #300 Cumbaya Quito Fouador

www.trekecuador.com www.kapawi.com info@trekecuador.com

CONTACT

Mr. Juan Carlos García General Coordinator Phone: + 593 98 058 9333 info@kapawi.com

IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



Kuyana Amazon Lodge





Discover Kuyana Amazon Lodge, a captivating family-operated jungle retreat just 3.5 hours from Quito in the Napo Province near Tena. "Kuyana," meaning "to share" in the indigenous Kichwa language, embodying the commitment to providing authentic experiences, unique adventures, well-being, cultural immersion, and unforgettable connections with local communities. With nine cozy rooms boasting stunning panoramic rainforest views, Kuyana Amazon Lodge offers an intimate and immersive escape. The al fresco restaurant serves up an innovative, contemporary cuisine designed to tantalize even the most discerning palates.

Guests at Kuyana Amazon Lodge can choose from a diverse array of activities, including birdwatching, waterfall hikes, nocturnal explorations, cooking classes, kayaking, rafting, visits to local communities, yoga, meditation, or simply basking in the pool fed by pristine natural springs. One of the core goals is to promote sustainable tourism, with dedication to preserving nature.



PRODUCTS

- + Nature & Ecotourism
- + Soft and Hard Adventure
- + Culture & Wellness

TARGET GROUP

- + Wellness & adventure travellers
- + FITs & small group travellers
- + Families & active senior travellers

TYPE OF BUSINESS

- + Luxury Jungle Destination
- + Accommodation

DESTINATION OFFERED

+ Fcuadorian Amazon

ADDRESS

Kuyana Amazon Lodge Comunidad Santo Domingo del Holín Vía al Para

Archidona – Tena Ecuador

Phone: + 593 986 063 165 info@kuyanalodge.com www.kuvanalodge.com

CONTACT

Ms. María Luisa Vera Ramírez CFO/Owner

Phone: + 593 986 063 165 info@kuyanalodge.com

IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism

Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de





Link Experiences









Link Experiences is a specialized DMC focused on crafting bespoke itineraries with the highest service standards throughout Ecuador and its Galapagos Islands.

Since 2016, Link Experiences offers authentic and off the beaten path experiences, working with local communities and carefully selected partners in the country.

This high-end DMC takes care of all the arrangements and details at the destination, while having access to some exclusive experiences, like an express VIP reception at the airport, private dinner at the top of Quito's churches cupolas, or exclusive encounters with locals in the country.

PRODUCTS

- + Personalized itineraries
- + Nature, culture & adventure tours
- + Gastronomic experiences
- + Corporate & group retreats

TARGET GROUP

- + Families
- + Couples
- + Groups
- + Corporate clients

TYPE OF BUSINESS

- + Tour operator
- + DMC

DESTINATION OFFERED

- + Ecuador
- + Galapagos Islands
- + Peru

ADDRESS

Link Experiences Amazonas N31-144 y Eloy Alfaro

Quito Ecuador

Phone: + 001 786 220 4776 sales@linkexperiences.com www.linkexperiences.com

CONTACT

Mr. Juan De Guzmán Managing Director Phone: + 593 999 663 992 juanxavier@linkexperiences.com

IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



WanderBus Ecuador









For WanderBus, a travel experience should create remarkable memories in a funny, adventurous and affordable way, but mainly, by leaving a footprint in every community and attraction visited. While their clients enjoy hassle-free travel through Ecuador, they take good care of their safety, comfort and added value excursions.

WanderBus wants to share Ecuador with their visitors through the local people's eyes so they can experience a country full of unique attractions in every region: Highlands, Amazon, Coast and Galapagos; warm welcomes; immersive excursions and extraordinary, breathtaking landscapes; but mainly generating a positive impact in local communities through activities off the beaten track. What makes WanderBus also special, is their group of guides, who are local experts and fully passionate about giving their visitors an experience to be recalled their entire life. They truly believe in the power of collaboration, to make the world a better place. And their customers can be part of the change, by joining the WanderBus experience.

PRODUCTS

- + Hop-on Hop-off transport service
- + Private experiences
- + Culture & nature focused-excursions
- + Immersive travel
- + Community-based tourism

TARGET GROUP

- + Adventure travellers
- + Families
- + Senior travellers
- + Solo & couple travellers

TYPE OF BUSINESS

- + Tour operator
- + Touristic transport service

DESTINATION OFFERED

- + Ecuador mainland
- + Galapagos Islands

ADDRESS

WanderBus Ecuador Av. 10 Agosto N21-123 y San Gregorio,

Edificio Épsilon Quito – Ecuador

Phone: + 593 222 302 23 Mobile: + 593 958 911 370 www.wanderbusecuador.com

CONTACT

Ms. Monica Rodas Operations Manager Phone: + 593 958 911 370 reservas@wanderbus.com monica@wanderbus.com

IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



Community Homestay Network









The Community Homestay Network is the only network of community-based tourism experiences throughout Nepal that benefits the local population directly. They connect travellers with communities across Nepal, providing a unique opportunity to stay with Nepali families and immerse in real Nepali life. From the beginning, they have focused on the ethical values of ecotourism, women empowerment and the participation of women and local societies in community development.

Travellers can stay in an authentic Nepali home in one of their 35+ communities, experience the destination through the eyes of locals and make meaningful memories. They can select from over 50 local community experiences such as village hikes, bike tours, visit to an organic coffee farm, food experiences, cultural dances, painting classes, bird watching, tea picking and many more.

The hosts are coached in homestay management, hospitality, English and the interaction with their guests from around the globe to exchange their ideas, let them immerse into the local culture and create unforgettable memories.

PRODUCTS

- + Homestay accommodation
- + Local experiences
- + Travel packages
- + Ecotourism
- + Culture & nature-based tourism

TARGET GROUP

- + Families
- + Couples

14

+ Solo travellers

TYPE OF BUSINESS

+ Community Homestay Network

DESTINATION OFFERED

+ Nepal

ADDRESS

Community Homestay Network Laldurbar marg Kathmandu Nepal

Phone: + 977 01 441 9039 info@communityhomestay.com www.communityhomestay.com

CONTACT

Ms. Poonam Gupta Shrestha Chief Operating Officer Phone: + 977 980 115 8111 poonam@communityhomestay.com

IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



Mystik Mountains





Founded in 2014, Mystik Mountains provides unforgettable experiences for travellers by exploring the rich culture and natural diversity of Nepal, Bhutan and Tibet.

Mystik Mountains is a socially responsible and ethical tour operator committed to the cause of sustainable tourism which is benefiting the local communities. Their objective is to improve the standard of living of the indigenous mountain communities in harmony with their authentic values. Mystik Mountains designs tours to provide the maximum benefits to the local communities.

Mystik Mountains offers independent and group travel packages, private and luxury escapes, volunteer and educational travel, cultural tours, adventure trips, wellness tours as well as vegan and veggie trips combined with spiritual and cultural exploration.



PRODUCTS

- + Cultural tours combined with soft adventure
- Tailor-made trips
- + Experiential travel
- + Educational travel
- + Adventure trips
- + Private & luxury trips

TARGET GROUP

- + Active travellers aged 25-40
- + Group tours for senior travellers
- + Families

15

+ Colleges & universities

TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

DESTINATION OFFERED

- + Nepal
- + Bhutan
- + Tibet

ADDRESS

Mystik Mountains 27/26 Sahitya Marg. Kathmandu Nepal Phone: + 977 9840 137 045 info@mystikmountains.com www.mystikmountains.com

CONTACT

Mr. Rakesh Shahi Managing Director Phone: + 977 984 013 745 rakesh@mystikmountains.com

IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de





Responsible Adventures









Responsible Adventures, founded in 2007, is a leader in luxury adventure tours and a pioneer for wellness and culinary trekking adventures in the Himalayas and trekking in off the beaten path areas that are still untouched. Their dedicated employees find great pride in providing a boutique Himalayan experience by making the company stand out for their unique and unforgettable outdoor experiences.

Customized itineraries are tailored to the clients' specific needs and catered to all groups, ranging from family trekking holidays to educational trips and philanthropic treks. Clients are assured an adventurous journey with the utmost attention to detail. Responsible Adventures is truly a step above the traditional Himalayan holidays and provides high-value "out of the box" experiences.

PRODUCTS

- + Wellness trekking holidays
- + Luxury adventure tours
- + Luxury camping treks
- + Cultural tours
- + Helicopter tours
- + Philanthropy tours
- + Off the beaten path treks

TARGET GROUP

- + Small groups
- + Families

TYPE OF BUSINESS

- + Luxury adventure tour operator and travel company
- + Trekking agency

DESTINATION OFFERED

- + Nepal
- + Bhutan
- + India
- + Tibet

ADDRESS

Responsible Adventures 17 Sundarnagar Marg Basundhara 3 Kathmandu Nepal

Phone: + 977 984 176 8892 enquiries@responsibleadventures.com www.responsibleadventures.com

CONTACT

Mr. Rajesh (Raj) Kumar Tamang Owner/Chief Experience Officer Phone: + 977 980 108 2108 raj@responsibleadventures.com

IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



Bonheur Voyages









Established in 1995, Bonheur Voyages, a Tunisian DMC, has acquired extensive knowledge and a wide network of local contacts, making them a reliable and trusted partner for unforgettable travel experiences in Tunisia. Their team of professional and qualified employees is dedicated to prioritizing sustainable and responsible travel practices.

Consequently, their commitment to social impact has actively contributed to stimulating local economies and creating employment opportunities in rural areas through their tour planning. Bonheur Voyages also takes pride in enabling cultural exchange by encouraging travellers to visit local communities in Tunisia.

With a decent experience of 28 years, satisfying your clients remains their top priority.

PRODUCTS

- + Tailor-made tours
- + Cultural expeditions
- + Adventure tours
- + Unique alampina experiences
- + Hiking and trekking adventures
- + Local culinary and handicraft experiences
- + Sahara adventures on 4x4, quad bikes, and buggies
- + Transfers and private land transportation

TARGET GROUP

- Adventure travellers.
- + Families

17

- + Small and private groups
- + Solo travellers and couples

TYPE OF BUSINESS

- + Destination Management Company(DMC)
- + Inbound travel agency

DESTINATION OFFERED

+ Tunisia

ADDRESS

Bonheur Voyages Street Abu Dhabi, Mrazka Hammamet Naheul Tunisia contact@bonheurvoyage.com www.bonheurvovage.com

CONTACT

Mr. Foued Ben Ammar Phone: + 216 22 161 840

foued@bonheurvoyage.com

IPD CONTACT

For more information please contact: Nora Fichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



Depart Travel Services & Ksar Jouamaa



Depart Travel Services is serious about sustainable tourism and wants to protect Tunisia's natural beauty and cultural heritage. Working closely with the local communities, the company is committed to responsible stays for their guests. For example, during a stay at the privately owned Ksar Jouamaa: Their clients will stay in an original 18th century Berber castle, sleep in typical ghorfas carved into the rock and experience the cultural and architectural heritage of Tunisia first-hand.



PRODUCTS

- + Walking and hiking
- + Camel riding
- + Day trips and multi-day tours
- + Shore excursions
- + Authentic Ksar accommodation

TARGET GROUP

- + Adventure travellers
- + Families
- + Senior travellers
- + Groups

TYPE OF BUSINESS

- + DMC
- + Travel agency
- + Tour Operator
- + Accommodation

DESTINATION OFFERED

+ Tunisia



ADDRESS

Depart Travel Services Sidi Mahrez 4179 – Djerba In front of Hotel Holiday Beach Tunisia

agence,departtravel@gmail,com www.depart-travel-services.com https://ksariouamaa.com

CONTACT

Mr. Aymen Omrani CEO & Co-Owner Phone: + 216 250 995 89 agence.departtravel@gmail.com

IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de





Karam Tours









Karam Tours is a 100% Tunisian-owned Travel Management Company. They provide cultural programs that focus on showcasing the unique artistic traditions of a destination. This can include organizing visits to artisan workshops, traditional craft markets, or cultural festivals. Their tours also offer opportunities to engage with nature, such as guided hikes through national parks and stays at eco-lodges. Karam Tours is inspired by the opportunity to connect travellers with local communities and promote sustainable and responsible tourism practices. Their staff have a passion for supporting local artisans, eco-friendly initiatives, or cultural preservation, and see their travel agency as a platform to facilitate these connections.

PRODUCTS

- + Educational tours
- + Cultural tours
- + Sustainable treks and tours
- + Mindful Nature Retreats
- + Bleisure (Business and Leisure Tours)
- + Windsurfing, jet skiing, kite surfing

TARGET GROUP

- + Nature Enthusiasts
- + Cultural Explorers
- + Adventure Seekers
- + Solo travellers
- + MICE

TYPE OF BUSINESS

- + Travel Management Company (TMC)
- + Travel Agency
- + Transportation provider

DESTINATION OFFERED

- + Douz and Chott el-Jerid (desert)
- + Ksour and berber villages
- + Tunis (Carthage, Sidi Bou Said)
- + Bulla Regia (Roman ruins)
- + Djerba

ADDRESS

Karam Tours 76 – Av Hedi Chaker – Beb Bhar Zip code : 3000 Sfax

Tunisia

www.karamtours.com

CONTACT

Mr. Mohamed Ali Amri Sales Manager

Phone: + 216 98 750 590 commercial@karamtours.com

IPD CONTACT

For more information please contact:

Nora Eichkorn

IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



Siroko Travel



Tunisia offers a varied landscape spectrum of sea, mountains and desert, is therefore rich in contrasts and history and has an enormous potential for ecotourism, which is supported and promoted by Siroko Travel. The wild beaches of the north coast with its forested mountains as well as the vastness of the Sahara inspire hikers and nature lovers and are waiting to be explored.

TYPE OF BUSINESS

+ Tunisia

DESTINATION OFFERED

+ Destination Management Company (DMC)



- + Trekkina & hikina tours
- + Fcotourism
- + Nature tourism: bird watching
- + Cultural tours
- + Sahara tours

TARGET GROUP

- Adventure tourists



ADDRESS

SirokoTravel Résidence Raoudha -Passage Lac Volta -Escalier 3 Apt nº131 Les Berges du Lac 1053 Tunis Tunisia

www.sirokotravel.com

CONTACT

Mr. Houssem Ben Azouz Owner, Marketing/Sales Phone: + 216 27 522 442 houssem@sirokotravel.com

IPD CONTACT

For more information please contact: Nora Fichkorn IPD Expert Sustainable Tourism

Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



- + Small groups
- + Couples & families
- Birdwatchers





WildyNess









WildyNess offers memorable travel experiences in Tunisia. Operating in sustainable tourism, they have designed more than 50 immersive travel activities that create a high social impact and promote the cultural and natural heritage of the country.

Your clients might learn how to cook a traditional Tunisian dish in the medina of Tunis or spend a night in the desert and exchange stories with a group of nomads.

Their high-quality experiences are tailored by experts and include a direct exchange with locals to learn about their traditions and culture. Next to daytours, WildyNess also offers multi-day itineraries for their travellers who would like to stay in Tunisia for several days.

PRODUCTS

- + Cultural experiences (workshops & tours)
- + Food and photography tours
- + Daytrips with locals
- + Family activities
- + Backpacking itineraries

TARGET GROUP

- + Adventure travellers
- + Young couples
- + Senior travellers
- + Families
- + Backpackers

TYPE OF BUSINESS

+ Tour operator

DESTINATION OFFERED

- + Tunisia
- + Off-the-beaten-track destinations
- + Sea coasts, mountains, desert, urban tours

ADDRESS

Karam Tours
WildyNess
Mésidence Les Orangers
Appart E-4-8
2013 La Nouvelle Médina 3
Ben Arous
Tunisia
weare@wildyness.com
www.wildyness.com

CONTACT

Mr. Achraf Aouadi CEO Phone: + 49 159 0188 7717

achraf@wildyness.com

IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



Marakanda Travel









Marakanda Travel was established in 2006 and is specialized on inbound tourism in Central Asia and Xinjiang. Marakanda Travel is one of the most experienced companies organising cycling tours in Uzbekistan and offers bike tours to explore the beautiful country from a unique perspective and in an eco-friendly way.

The dedicated and creative team of Marakanda Travel provides outstanding service and creates a memorable travel experience. The great variety of excursions for all types of travellers are promoting sustainable tourism in Uzbekistan. Therefore, Marakanda Travel offers trainings for local families on how to benefit from tourism in a sustainable way. This makes the experience mutually beneficial and increases the cultural exchange of East and West.

PRODUCTS

- + Guided bike tours (Road bikes)
- + Bird watching
- + Botanical tours
- + Culture & nature
- + Horseback riding
- + Tailor-made tours
- + Ecotourism
- + Hiking
- + Guided & self-guided motorcycle tours

TARGET GROUP

- + Individual travellers
- + Small groups (< 15)
- + Senior travellers
- + Students
- + Families

22

TYPE OF BUSINESS

- + Tour operator
- + Bike tours operator / Bike rental
- + Transport company
- + Destination Management Company (DMC)

DESTINATION OFFERED

- + Uzbekistan
- + Kyrgyzstan
- + Tajikistan
- + Turkmenistan
- + Xinjiang

ADDRESS Marakanda Travel

7, Sayram St 1-tor Tashkent Uzbekistan Phone: + 998 901 750 481 info@marakandatravel.com

CONTACT Mr. Elbek Alivev

Manager Phone: + 998 901 750 481 marakanda.travel@gmail.com

IPD CONTACT

For more information please contact: Marius Thümmrich IPD Expert Sustainable Tourism Phone: + 49 160 986 35117 thuemmrich@importoromotiondesk.de



Oasis International Travel









Oasis International Travel is an Uzbek tour operator, founded by travel experts with over 20 years of experience in tourism.

The diversity of the products they offer reflects the diversity of Central Asia – from eco- and community-based tours to luxury round trips. Oasis especially promotes Nurata's remote mountain villages, the southern part of Uzbekistan, and the Aral Sea area. The professional staff develops the itineraries like jewelers, taking great care of their client's interests, beliefs and requirements. Beyond that, Oasis International Travel is a proud member of Connections Luxury. With their head office in Tashkent and representatives in Tajikistan, Kyrgyzstan, Kazakhstan and Turkmenistan, Oasis International Travel arranges unforgettable experiences, while the support for their clients is always just around the corner.

PRODUCTS

- + Silk Road (Central Asia) tours
- + Silk Road rally tours
- + Aral Sea expeditions
- + Local gastronomy & handicrafts
- + Community-based experiences
- + Trekking & hiking
- + Bespoke luxury tours

TARGET GROUP

- + Nature & adventure lovers
- + Individuals & couples
- + Senior travellers
- + Solo travellers
- + Families

23

+ Corporate clients

TYPE OF BUSINESS

- + Tour operator
- + Transport company
- + Destination Management Company (DMC)

DESTINATION OFFERED

- + Uzbekistan
- + Kyrgyzstan
- + Kazakhstan
- + Turkmenistan
- + Tajikistan

ADDRESS

Oasis International Travel 84/4, Labzak Str, 100128 Tashkent Uzbekistan

www.oasisinternational.travel

CONTACT

Mr. Ravshan Dekhkonov Director

Phone: + 998 935 113 111 uzb@oasisinternational.travel

IPD CONTACT

For more information please contact: Marius Thümmrich IPD Expert Sustainable Tourism Phone: + 49 160 986 35117 thuemmrich@importpromotiondesk.de



Pilgrim Travel System





Since 2006, Pilgrim Travel has been inviting adventurous travellers to the ancient lands of Uzbekistan, where they discover authentic hospitality, unique culture and breathtaking landscapes. Pilgrim Travel pays more attention to the guiding part of the tours as they want to bring the people and culture of Uzbekistan closer to the travellers. They believe every traveller is like a pilgrim, who travels with a purpose. This is why, their mission is to inspire every guest to learn and understand Uzbekistan through cultural exchange, the history of religions, the role of arts and crafts, the sound of music as well as the rich cuisine.

Pilgrim Travel truly believes in tourism as a force for good and is aligned with the Sustainable Development Goals (SDGs). They strategically work with sustainable partners and suppliers which share the same values on sustainability. They strive to minimize the use of plastic, participate in greening initiatives in the Bukhara and pass these values to young people in a cooperation with a local tourism college.



PRODUCTS

- + Cultural tours
- + Pilgrimage Tours
- + Gastronomy tours
- + Nature tours
- + Walking & hiking

TARGET GROUP

- + Small groups
- + Families

24

+ Senior travellers

TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

DESTINATION OFFERED

- + Uzbekistan
- + Central Asia

ADDRESS

Pilgrim Travel System 32 Amir Temur St. Mirabad Dist. Tashkent Uzbekistan info@pilgrimtravel.org www.pilgrimtravel.org

CONTACT

Mr. Akmal Rakhmanov CEO Phone: + 998 93 383 23 43 akmal@oilgrimage.uz

IPD CONTACT

For more information please contact: Marius Thümmrich IPD Expert Sustainable Tourism Phone: + 49 160 986 35117 thuemmrich@importoromotiondesk.de



Responsible Travel & Sayyod Yurt Camp





Their CBT tours are a unique way to explore Uzbekistan and to experience the authentic life of the rural communities. Further, Responsible Travel is specialized in small group trekking, ecotourism, cultural and adventure tours.

Sayyod Yurt Camp, opened in 2022, is a new luxury yurt camp located in the Jizzakh region. The camp has 12 traditionally decorated yurts and offers a wide range of activities in a stunning mountain landscape. Guests can do hiking, cycling, cooking classes or just relax at the swimming pool.



PRODUCTS

- + CBT & cultural tours
- + Ecotourism
- + Trekking & hiking
- + Adventure tours
- + Educational tours
- + Yurt camp

TARGET GROUP

- + Active travellers
- + Small groups & families
- + Adventure travellers

- + Tour operator
- + Accommodation

TYPE OF BUSINESS

DESTINATION OFFERED

- + Uzbekistan
- + Nuratau mountains

ADDRESS

Responsible Travel 34 Amir Temur str, Bog'don Forish district, Jizzakh region Uzbekistan

Phone: + 998 90 265 0680

info@nuratau.com www.nuratau.com www.yurtcamp.uz

CONTACT

Mr. Sherzod Norbekov Director Phone: + 998 93 558 4480

travelresponsible@gmail.com

IPD CONTACT

For more information please contact: Marius Thümmrich IPD Expert Sustainable Tourism Phone: + 49 160 986 35117 thuemmrich@importpromotiondesk.de



Sezam Travel









Since 2010, Sezam Travel has built a reputation as a reliable tour operator and partner in Uzbekistan. They arrange tours for individual and group travellers in Uzbekistan and Central Asia. The company offers tailor-made itineraries from adventure expeditions to cultural tours and sees each tour as an invitation to its guests to experience the beauty of the destination together – from the beginning to the end. The professional and dedicated travel experts are available 24 hours a day to ensure customer satisfaction and a smooth, reliable and long-term business cooperation.

The women owned tour operator designs creative and unique itineraries and combines the touristic highlights of Uzbekistan with new ideas. For example: Sezam Travel has recently launched a women only tour through Uzbekistan. Why is the company called "Sezam Travel"? "Sezam, open up!" – like the magical spell in the fairy tale "Ali Baba and the forty robbers" opens the entrance to the cave with treasures, Sezam Travel opens the door to exceptional gems of Uzbekistan!

PRODUCTS

- + Women only tours
- + Historic heritage tours
- + Ethno tours
- + Cultural & soft adventure tours
- + FIT & families
- + Tailor-made & flexible inspirational journeys

TARGET GROUP

- + FIT's & small groups
- + Adventure travellers
- + Families & friends
- Corporate dlients

26

TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

DESTINATION OFFERED

- + Uzbekistan
- + Central Asian countries

ADDRESS

Sezam Travel 44/1, Chilanzarskaya street, 100115, Tashkent, Uzhekistan

Phone: + 998 712 712 267 sales@sezamtravel.com info@sezamtravel.com

www.en.sezamtravel.uz

CONTACT

Ms. Kamila Sabitova General Director Phone: + 998 909 486 147 travelsezam@gmail.com

IPD CONTACT

For more information please contact: Marius Thümmrich IPD Expert Sustainable Tourism Phone: + 49 160 986 35117 thuemmrich@importpromotiondesk.de



Uztravel Silk Road





Uztravel Silk Road is part of the "Avrud Travel Group", founded 20 years ago in Uzbekistan by a team of tourism professionals. Uztravel Silk Road offers travel services for FIT, Groups and MICE and is specialized in cultural, archaeological, art, trekking and pilgrimage tours, which can be tailor-made and modified to meet the needs and interests of their guests. By booking tours with Uztravel Silk Roak, visitors gain a unique insight into Uzbekistan's heritage, including the famous UNESCO sites. With the Uztravel Silk Road team you will experience a personal connection and maximum comfort during the trips. Booking a tour with them is a chance to dive into a social, cultural and natural experience in Central Asia.



PRODUCTS

- + Cultural & art tours
- + Lectured tours by professors
- + Tailor-made round trips
- + CBT programmes
- + Sustainable eco tours
- + Luxury tours

TARGET GROUP

- + Adventure travellers
- + Families
- + Senior travellers
- + Small group travellers
- + Educational tours

TYPE OF BUSINESS

- + Tour operator
- + Travel agency
- + Destination Management Company (DMC)
- + Consulting

DESTINATION OFFERED

- + Uzbekistan
- + Kazakhstan
- + Kyrgyzstan
- + Tajikistan
- + Turkmenistan

ADDRESS

Uztravel Silk Road TM Office 23, 27/9 Mirabad str. Tashkent 100031 Uzbekistan Phone: + 998 781 208 808

info@uztravel.com www.uztravel.com

CONTACT

Mr. Mansur Ramazonov Director of Promotion and Marketing Phone: + 998 909 793 898 mansur@uztravel.com

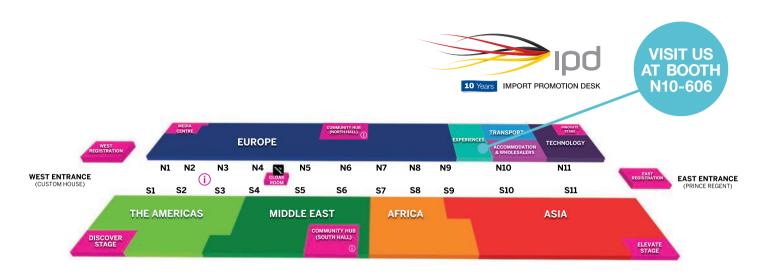
IPD CONTACT

For more information please contact: Marius Thümmrich IPD Expert Sustainable Tourism Phone: + 49 160 986 35117 thuemmrich@importpromotiondesk.de





Floorplan



Exhibition centre

VENUE LOCATION ExCel London Royal Victoria Dock · 1 Western Gateway Royal Docks · London · E16 1XL · UK

www.wtm.com

Opening hours

 Monday
 November 6
 2023
 9.30 A.M. - 6.00 P.M.

 Tuesday
 November 7
 2023
 9.30 A.M. - 6.00 P.M.

 Wednesday
 November 8
 2023
 9.30 A.M. - 5.00 P.M.



Your second chance to meet our evaluated companies!

IPD ROADSHOW

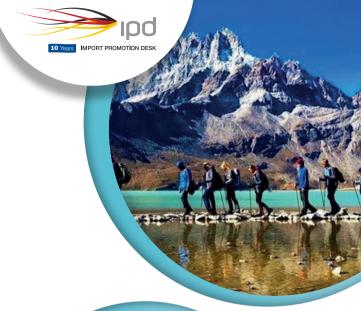
9 November 2023 in Manchester 10 November 2023 in Newcastle

As part of **wtm 2023** in London IPD organizes a very special roadshow and presents selected tourism partners from Uzbekistan, Tunisia, Nepal and Ecuador to the European travel market.

Take advantage of this special event to network with new partners and expand your portfolio of sustainable travel offers!



Register now for the roadshow











Do you want to benefit from our matchmaking service?

We will inform you regularly about our current events in the tourism sector!



IMPORT PROMOTION DESK (IPD)

Project Office Bonn c/o sequa gGmbH Alexanderstraße 10 D-53111 Bonn Germany Phone +49 228 909 0081 0 info@importpromotiondesk.de www.importpromotiondesk.de



Funded by







