

IPD Exporters of natural ingredients for cosmetics

in-cosmetics®
global

BARCELONA | MARCH 28 – 30, 2023


VISIT US
IN HALL 3
A-55



SOURCE YOUR PERSONAL CARE INGREDIENTS FROM CAREFULLY TESTED SUPPLIERS.

IPD connects you with reliable exporters from Colombia, Ethiopia, Indonesia, Madagascar, and Namibia.

 ipd
IMPORT PROMOTION DESK

 Make an appointment!



Contents

IMPORT PROMOTION DESK (IPD)	4
------------------------------------	----------

IPD TEAM	5
-----------------	----------

IPD PARTNERS	6
---------------------	----------

COLOMBIA	
-----------------	--

Avocados del Quindío	8
----------------------	---

Bioingred Tech	9
----------------	---

Caryo	10
-------	----

Kahai	11
-------	----

ETHIOPIA	
-----------------	--

Tchakka Origins	12
-----------------	----

INDONESIA	
------------------	--

Aroma Atsiri	13
--------------	----

Javagri	14
---------	----

Mignon Sista	15
--------------	----

MADAGASCAR	
-------------------	--

Moringa Wave	16
--------------	----

NAMIBIA	
----------------	--

Taneta Investment	17
-------------------	----

INCOSMETICS 2023	
-------------------------	--

Opening times	18
---------------	----

Floorplan	18
-----------	----

Import Promotion Desk (IPD)

Get to know evaluated suppliers from developing countries!

If you are an importer looking for reliable exporters of natural ingredients and want to open up new supply sources, then Import Promotion Desk (IPD), the initiative for import promotion, will support you.

On your behalf, we undertake the international sourcing of reliable trade partners in selected partner countries.

We identify highly promising producers for you who are able to reliably meet the demand on the European market. We prepare the suppliers thoroughly for the EU market: considering factors such as product quality, exportability, export capacity, and compliance with international standards and certifications.

We introduce you to carefully evaluated companies at trade fairs in Europe or during virtual b2b events. Thanks to our preparation, you will meet business partners who know what is important to European importers.



At in-cosmetics, we introduce you to reliable suppliers from Colombia, Ethiopia, Indonesia, Madagascar, and Namibia, offering their diverse range of natural ingredients for personal care products.

We establish direct contact to these new companies and organise b2b meetings for you.

Our mediation is neutral, quality-conscious and free of charge.

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

In line with our development policy objective, we aim to increase exports from partner countries, promote innovation and higher value creation in order to contribute towards sustainable economic development in partner countries.

More information information about IPD and our individual services at www.importpromotiondesk.de

Your IPD Team



MARÍA PAULA GÓMEZ SALAMANCA
IPD Expert Sourcing + Markets
(Colombia, Ecuador)
Phone: + 49 30 590 099 567
gomez@importpromotiondesk.de



ANGIE MARTINEZ
IPD Expert Sourcing + Markets
(Indonesia, Sri Lanka)
Phone: + 49 30 590 099 573
martinez@importpromotiondesk.de



FRANK MAUL
IPD Expert Sourcing + Markets
(Madagascar)
Phone: + 49 (0) 30 590 099 569
maul@importpromotiondesk.de



NICOLE SCHAUER
IPD Expert Sourcing + Markets
(Ethiopia, Ghana)
Phone: + 49 228 909 0081 320
schauer@importpromotiondesk.de



TERESA HÜTTENHOFER
External IPD Consultant
Mobile: + 49 160 903 917 16
huettenhofer@importpromotiondesk.de

YOUR MATCHMAKING CONTACT AT THE TRADE FAIR

IMPORT PROMOTION DESK (IPD)

Project Office Bonn
c/o sequa gGmbH
Alexanderstraße 10
D-53111 Bonn
Germany

Phone: +49 228 909 0081 0
info@importpromotiondesk.de
www.importpromotiondesk.de

GET IN TOUCH WITH US!
WE CONNECT YOU WITH
RELIABLE SUPPLIERS.

IPD Partners

IPD works with a network of international organisations in Europe and our partner countries. Thus we efficiently pool information and know-how.

This enables us to link existing import and export promotion measures and carry out their strategic further development. Our partnerships always make it possible for us to match all services of IPD to the needs of importers and exporters exactly and then carry out our services optimally at any place.

The Netherlands



**CENTRE FOR THE PROMOTION
OF IMPORTS FROM
DEVELOPING COUNTRIES**

www.cbi.eu

Colombia



**PRO COLOMBIA,
COLOMBIA**

www.procolombia.co

Ethiopia



**ADDIS ABABA CHAMBER OF
COMMERCE AND SECTORAL
ASSOCIATIONS (AACCSA),
ETHIOPIA**

www.addischamber.com

Indonesia



**INDONESIAN TRADE
PROMOTION CENTER (ITPC),
INDONESIA**

www.itpchamburg.de



**MINISTRY OF INDUSTRY
OF REPUBLIC OF INDONESIA**

<https://kemenperin.go.id>

Avocados del Quindío



Avocados del Quindío is an avocado fruit processing plant which was founded in 2019 by a Colombian family and is located in Calarcá, Quindío, Colombia.

The Company produces reliable products of high quality and nutritional value obtained from avocado fruits, without causing an unnecessary environmental damage and generating a positive impact on society.

Avocados del Quindío guarantees to all consumers a 100 % natural product.

Ecofriendly (solar energy system) and with a high level of social responsibility, Avocados del Quindío produces an extra virgin avocado oil which can be used in various industries.

For cosmetics purposes the company offers many different products like avocado oil for dry hair, face mask, eyebrows, hand cream and many more.



PRODUCTS & QUANTITIES PER YEAR CERTIFICATIONS

+ Extra Virgin Avocado Oil / 36 t

+ BRC (in progress)

SOURCE OF RAW MATERIAL

+ Farmers' associations from Quindío, Colombia



ADDRESS

Avocados del Quindío
Manzana 6 bodega 24
Urb. Los Balcones Industrial Park
Calarcá Quindío.
Colombia
www.avocadosdelquindio.com

CONTACT

Mr. Juan Camilo Díaz
Business Developer
Phone: + 57 311 224 7061
g.negocios@avocadosdelquindio.com

IPD CONTACT

For more information please contact:
Teresa Hüttenhofer
External IPD Consultant
Phone: + 49 160 903 917 16
huettenhofer@importpromotiondesk.de



Bioingred Tech



Bioingred Tech is a Colombian company of natural active ingredients for the personal care industry obtained through innovative processing technologies under a sustainability model and supported by a partnership with Antioquia University. It has three main lines of ingredients based on a combination of green chemistry, nanotechnology and biotechnology (BioEmulsion®, Functional Blends & tailor-made ingredients).

PRODUCTS & QUANTITIES PER YEAR

- + BioEmulsion acai / 2t
- + BioEmulsion avocado / 3t
- + BioEmulsion cacao / 3t
- + BioEmulsion coconut / 3t
- + BioEmulsion coffee cherry / 3t
- + BioEmulsion menthol / 3t
- + BioEmulsion CBD / 1t
- + Functional blend green tea, green coffee & purple cacao / 3t
- + Functional blend acai, bixa & araza / 1t
- + Functional blend lulo, golden berry & passion fruit / 3t
- + Functional blend calendula, chamomile & aloe / 3t
- + Tailor-made ingredients (contact us)

CERTIFICATIONS

- + GMP (in process)
- + ISO 9001 (in process)

SOURCE OF RAW MATERIAL

- + Wild collection
- + From farmer groups

ADDRESS

Bioingred Tech
Street 46 No 41-69
Building A43, level 3, Itagui
Colombia
Phone: + 57 427 715 75
bioingred@tig.com.co
www.bioingred.co

CONTACT

Dr. Luis Carlos Carrillo
Chief Scientific Officer (CSO)
Phone: + 57 316 248 2373
lcarrillo@bioingred.co

Mr. Andrés Garcés
Chief Commercial Officer
Phone: + 57 304 384 8742
dircmercial@bioingred.co

IPD CONTACT

For more information please contact:
Teresa Hüttenhofer
External IPD Consultant
Phone: + 49 160 903 917 16
huettenhofer@importpromotiondesk.de



Caryo



Caryo is a Colombian family-owned company dedicated to the production of cacay and marketing of cacay oil and cacay products. The cacay oil is also known as the liquid gold of the Amazon, for its moisturizing, regenerative and rejuvenating benefits for the skin. It is currently used in premium formulations for skin care products worldwide.



Caryo offers a single origin cacay oil, cold pressed exclusively from the cacay nuts harvested at the caryo farm, which is located in the Meta state, Colombia. This allows caryo to have 100% traceability of the production chain, carry out rigorous quality control, comply with high sustainability criteria and increase the production yearly by expanding the cacay tree plantation.

PRODUCTS & QUANTITIES PER YEAR

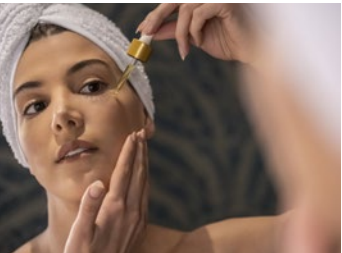
- + Cacay oil / 1 t (year 2023)
- + Cacay oil / 2.5t (year 2024)
- + Cacay oil / 4t (year 2025)

CERTIFICATIONS

- + PETA (Cruelty Free and Vegan International) verification
- + FDA

SOURCE OF RAW MATERIAL

- + Cacay tree nuts from own plantations in a farm in Meta, Colombia



ADDRESS

Caryo
AC 147 #12-80, AP 1603
Bogota
Colombia
Phone: +57 310 272 9310
<https://caryo.co/eng>

CONTACT

Mr. Camilo Bueno
Chief Executive Officer (CEO)
Phone: + 57 310 272 9310
info@caryo.co

IPD CONTACT

For more information please contact:
Teresa Hüttenhofer
External IPD Consultant
Phone: + 49 160 903 917 16
huettenhofer@importpromotiondesk.de



Kahai



Kahai is the first company in the world to industrialize a new Amazon nut called “Cacay”, from which a precious oil for skin and hair care is extracted.

Cacay oil exceeds the best properties of argan and rosehip oils and has an outstanding absorption that leaves no oily or sticky feel. Clinical studies run in Germany prove its anti-aging efficiency, where 95% of patients had wrinkle reduction of up to 45%, after only 4 weeks of use.

Kahai has 650 hectares of own crops and is exporting its products to 18 countries worldwide. Since 2009, the company has been promoting cacay cultivation as a sustainable alternative for reforestation, illicit crops substitution, food safety and economic growth in Colombia's Amazon.



PRODUCTS & QUANTITIES PER YEAR

- + Cacay oil / 5t
- + Cacay protein / 3t
- + Cacay shell exfoliant / 1t

CERTIFICATIONS

- + COSMOS
- + NATURAL ECOCERT
- + NATRUE

SOURCE OF RAW MATERIAL

- + Own plantations
- + Small suppliers
- + Wild collection with peasant and indigenous communities in Colombian Amazon



ADDRESS

Kahai SAS
AK 15 134A-55 Of 702110121
Bogota
Colombia
www.kahai.co/en

CONTACT

Ms. Brenda Castaneda
Sales Executive
Phone: +57 313 290 0959
kahaioil@kahai.co

IPD CONTACT

For more information please contact:
Teresa Hüttenhofer
External IPD Consultant
Phone: + 49 160 903 917 16
huettenhofer@importpromotiondesk.de



COLOMBIA

Tchakka Origins



Founded in 2019, Tchakka Origins is a specialty natural ingredients enterprise focused on personal care and wellness products from Ethiopian indigenous plants. By sourcing directly and in partnership with smallholder farming communities in Ethiopia's forested and biodiverse areas, Tchakka Origins works to change the way business is done. The enterprise's ethos is that ecologically and socially impactful businesses can change the course of climate change.

Tchakka Origins crafts specialty essential and fatty oils, floral water, dried herbs, flowers and spices from a range of plant base materials, with focus on indigenous species. By selecting naturally high-performing and nutrient-rich plants, Tchakka Origins seeks to shift climate consciousness in personal care and wellness.

PRODUCTS & QUANTITIES PER YEAR

Cold pressed oils 10,000-30,000l

- + Black cumin | *Nigella sativa*
- + Coffee | *Coffea arabica*
- + Moringa | *Moringa stenopetala*

Essential oils 50-1,000l

- + Ethiopian cardamom | *Aframomum corrorima*
- + Holy basil | *Ocimum tenuiflorum*
- + Lemongrass | *Cymbopogon citratus*
- + Rosemary | *Rosmarinus officinalis*

Herbs, flowers and spices 0.5-5t

- + Koseret | *Lippia adoensis*
- + Holy basil | *Ocimum tenuiflorum*
- + Rosemary | *Rosmarinus officinalis*
- + Hibiscus | *Hibiscus sabdariffa*
- + Ethiopian cardamom | *Aframomum corrorima*

SOURCE OF RAW MATERIAL

- + Smallholder farmers in the Kafa Biosphere Reserve, in Greater Bale, in Sheka Biosphere Reserve

ADDRESS

Tchakka Origins
PO BOX 114
Addis Ababa
Ethiopia
Phone: + 251 911 231 376
www.tchakkaorigins.com

CONTACT

Ms. Feven Tsehaye
Founder and CEO
Phone: + 251 911 231 376
feven.tsehaye@tchakkaorigins.com

IPD CONTACT

For more information please contact:
Teresa Hüttenhofer
External IPD Consultant
Phone: + 49 160 903 917 16
huettenhofer@importpromotiondesk.de



Aroma Atsiri



Aroma Atsiri Indonesia (AAI) provides 100 % pure & natural Indonesian origin essential oils and derivatives. AAI believes that the best quality of products comes from selecting the best raw materials, the right processes, and the best technology. Adhering to this principle AAI ensures that everything at AAI is fully integrated.

The company's continuous heavy investment in innovative technology brings them at the forefront of modern advancements, allowing AAI to create new products and keep production costs to a minimum.

AAI's research team aims to discover new and improved distillation techniques and assists growers with good farming practices. With a well-equipped and advanced lab for the quality check of their processes, the company serves the customers with a consistent and fully traceable supply of quality products.



PRODUCTS & QUANTITIES PER YEAR

- + Patchouli oil / 300-350t
- + Clove oil / 250-300t
- + Nutmeg oil / 40-50t
- + Cananga oil / 2-3t
- + Citronella oil / 200t
- + Vetiver oil / 4-5t
- + Cajeput oil / 4-5t
- + Gurjun balsam oil / 100-120t

CERTIFICATIONS

- + ISO 22000
- + KOSHER
- + HALAL

SOURCE OF RAW MATERIAL

- + Java
- + Sumatra
- + Sulawesi



ADDRESS

PT Aroma Atsiri Indonesia
Jl. Tajung Udik No.Km 3.5,
Tajung Udik, Gunung Putri, Bogor,
West Java 16962,
Indonesia
www.aromaatsiri.com
info@aromaatsiri.com

CONTACT

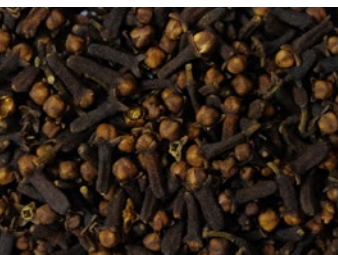
Ms. Arti Sharma
Director (Shareholder)
Phone: + 62 815 878 3101
artis@aromaatsiri.com

IPD CONTACT

For more information please contact:
Teresa Hüttenhofer
External IPD Consultant
Phone: + 49 160 903 917 16
huettenhofer@importpromotiondesk.de



Javagri



Javagri is an up-and-coming Indonesian family-owned producer of essential oils, aromatic chemicals and plant extracts for local and international flavour & fragrance industries, founded in Gresik, East Java, Indonesia in 2014. East Java is a region with tremendous biodiversity of flora and fauna, that enable Javagri to work closely with regional farmers to produce the purest and most sustainable natural ingredients. The Indonesian-derived and produced essential oil, extracts and aromatic chemicals are in continuous development to meet and uphold a strict international quality and safety standards.

As a young company, it is crucial for Javagri to actively innovate and evolve its ways of operation, products, qualities and technologies to meet the local and international customers demands. Javagri is dedicated to deliver the best quality, efficiency, innovation sustainably throughout the whole supply chain.

PRODUCTS & QUANTITIES PER YEAR

- + Eugenol 85 / 25t
- + Rhodinol / 10t
- + Citronellal / 10t
- + Clove oil / 25t
- + Citonella oil / 15t
- + Cananga oil / 2t
- + Kaffir lime oil / 0.5t
- + Patchouli oil / 10t
- + Cinnamon oil / 1.2t
- + Lemongrass oil / 2.4t
- + Ginger / turmeric extract / capacity in total 10t

CERTIFICATIONS

- + ISO 22000 (in process)

SOURCE OF RAW MATERIAL

- + East Java farmers

ADDRESS

Javagri
Jl. Tlogo Bedah No 11, Hulaan
Gresik, East Java
Indonesia
info@javagri.com
www.javagri.com

CONTACT

Ms. Felita Arisandy
Manager
Phone: + 628 113 112 997
Felita@javagri.com

Mr. Robertson Arisandy
Director
Phone: + 62 81 23451 1150
Robertson@javagri.com

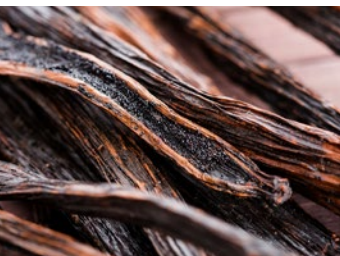
IPD CONTACT

For more information please contact:
Teresa Hüttenhofer
External IPD Consultant
Phone: + 49 160 903 917 16
huettenhofer@importpromotiondesk.de



INDONESIA

Mignon Sista



Mignon Sista offers a wide selection of Indonesian's essential oils & spices & aromatic woods with a guarantee of 100% pure and natural product with a very competitive price. The company has more than 10 years experience in international business which will give assurance of proper quality & service to its clients.

Mignon has an in-house laboratory testing meeting international standard as per customer's requirement. All inbound raw materials are subjected to extensive quality control procedures, during which they monitor all physical variables, as well as evaluate material specifications via gas chromatography and mass spectrometry and also microbiological testing needed. This ensures compliance with government regulations and adherence to own strict internal standards.

The company also ensures sustainable supply for each of its products as Mignon Sista is a socially responsible company and follows the Sedex approach for ethically sourcing.

PRODUCTS & QUANTITIES PER YEAR

- + Essential oils (Patchouli, clove, eugenol USP, citronellac, fresh ginger, sandalwood, massoia bark, vetiver, nutmeg) / ≥ 100 t
- + Vanilla beans / ≥ 10 t
- + Cloves / ≥ 100 t
- + Cardamom / ≥ 100 t
- + Nutmeg / ≥ 100 t

CERTIFICATIONS

- + ISO 22000
- + REACH
- + KOSHER
- + HALAL
- + SMETA verification
- + FDA registration

SOURCE OF RAW MATERIAL

- + Indonesian farmers
all over Indonesia

ADDRESS

Mignon Sista International
Jl. Raya GBHN no 120
Desa Bojongnangka, Kab Bogor
Indonesia 16963
Phone: + 62 218 671 068
Fax: + 62 218 672 125
www.mignon-international.com

CONTACT

Ms. Liana Hardiyanto
Managing Director
Phone: + 62 811 117 1425
liana@mignon-international.com
info@mignon-international.com

IPD CONTACT

For more information please contact:
Teresa Hüttenhofer
External IPD Consultant
Phone: + 49 160 903 917 16
huettenhofer@importpromotiondesk.de



Moringa Wave



Founded in 2016, Moringa Wave supports farmers and smallholders in Madagascar through the production, processing and marketing of Moringa Oleifera.

The company chose to employ mainly young people and women to enhance the local economy. Moringa Wave's mission is to improve the nutritional situation and increase agricultural incomes in Madagascar through its collaboration with the local community and its commitment to the preservation of biodiversity and reforestation by planting Moringa trees.

The company offers a range of food products based on organically grown Moringa Oleifera as well as a range of cosmetic products made from pure and natural Moringa Oleifera oil. Moringa Oleifera has been widely used in traditional medicine, specifically in India. It is a great source of antioxidants and amino acids and a food supplement rich in nutrients, mainly protein.

PRODUCTS & QUANTITIES PER YEAR

- + Moringa leaf and powder bulk / 12 t
- + Moringa oil / 4 t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + COSMOS
- + HACCP
- + WFTO

SOURCE OF RAW MATERIAL

- + Raw moringa is sourced directly from small-scale producers in Madagascar

ADDRESS

Moringa Wave SA
CFP Bevalala
Antananarivo
Madagascar
info@moringawave.com
www.moringawave.com

CONTACT

Mr. Franco Emilio Risso
Founder
Phone: + 39 333 733 146 2
+ 26 134 010 118 2
francoemilio@moringawave.com

MATCHMAKING CONTACT

For more information please contact:
Teresa Hüttenhofer
External IPD Consultant
Phone: + 49 160 903 917 16
huettenhofer@importpromotiondesk.de



Taneta Investment



Founded in 2015, Taneta Investment is a Namibian family-owned company specialized in the processing of Marula Oil (*Sclerocarya Birrea*). Its Pure Marula by Taneta products are 100% organic, pure and natural and exclusively of Namibian origin.

Marula fruits are harvested sustainably in partnership with the rural women in the northern part of Namibia whose livelihood depend on it to support their families. Marula kernels from the nut of the marula fruits, harvested from the wild marula trees are then cold-pressed in the company's processing facility in Windhoek, Namibia.



Taneta's vision is to create high quality marula oil while contributing to the social well-being of the local communities and the environment.

Taneta strives to enhance its position in the local market, while refining its international marketing strategy.

PRODUCTS & QUANTITIES PER YEAR

+ Marula oil / 7t

CERTIFICATIONS

+ ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

+ Rural Northern Namibia



ADDRESS

Taneta Investment
Unit 3 Bokamoso
Entrepreneurial Centre
Hans Dietrich Genscher Street 10515
Windhoek
Namibia
Phone: + 264 81 203 3655
www.pure-marula.com
www.instagram.com/puremarula_bytaneta

CONTACT

Ms. Namupa Nengola
Phone: + 264 81 140 5296
info@taneta.com.na

IPD CONTACT

For more information please contact:
Teresa Hüttenhofer
External IPD Consultant
Phone: + 49 160 903 917 16
huettenhofer@importpromotiondesk.de



NAMIBIA

Floorplan

Opening times

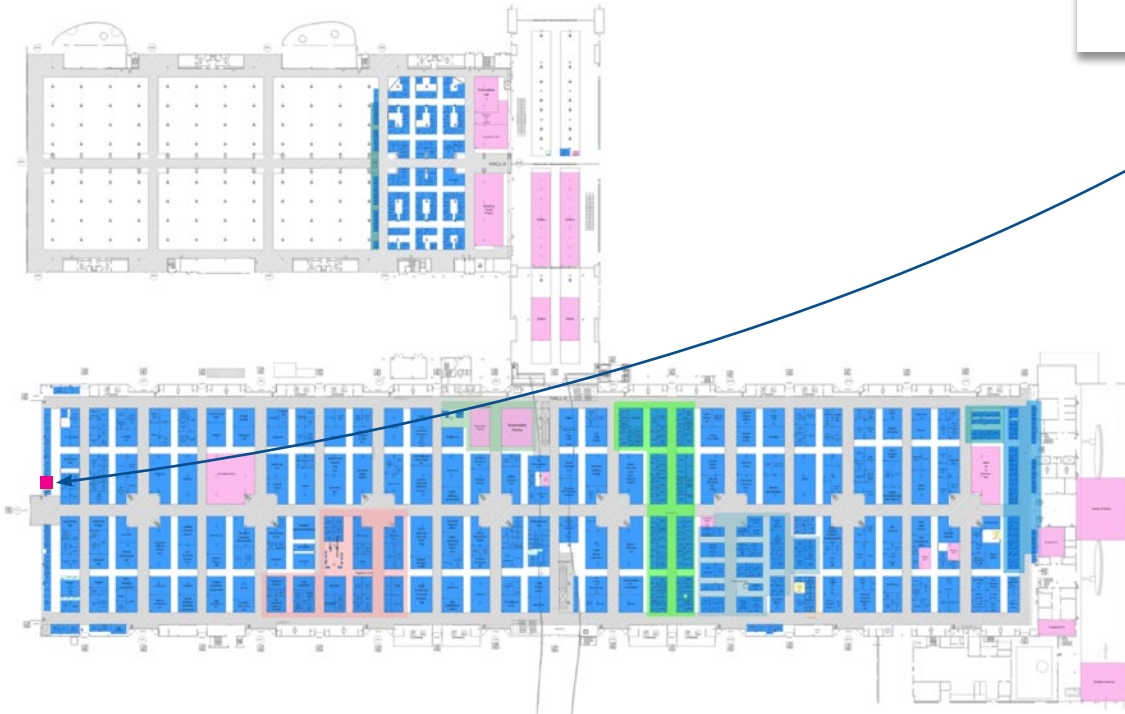
March 28 – 29 | 2023 **09.00 – 18.00**

March 30 | 2023 **09.00 – 17.00**

in-cosmetics®
global



**VISIT US
IN HALL 3
A-55**



IN-COSMETICS GLOBAL

Fira Barcelona Gran Via
Av. Joan Carles I, 64, 08908
L'Hospitalet de Llobregat,
Barcelona, Spain
www.in-cosmetics.com



Do you want to benefit from
our matchmaking service?

We will inform you regularly about our
current events in the natural ingredients sector!

THEN
REGISTER
HERE!

IMPORT PROMOTION DESK (IPD)

Project Office Bonn
c/o sequa gGmbH
Alexanderstraße 10
D-53111 Bonn
Germany
Phone +49 228 909 0081 0
info@importpromotiondesk.de
www.importpromotiondesk.de



Funded by



Federal Ministry
for Economic Cooperation
and Development

Implemented by



BGA

Federation of German
Wholesale, Foreign Trade
and Services

