

IPD at ITB Berlin 2023

7 TO 9 MARCH 2023 IN BERLIN



ITB
BERLIN

The World's
Leading
Travel Trade
Show™

VISIT US
IN HALL 4.1b
**Booth
212!**



IPD connects you with reliable tourism partners from
Ecuador, Nepal, Tunisia, and Uzbekistan.



10 Years IMPORT PROMOTION DESK



Make an appointment!

Contents

IMPORT PROMOTION DESK (IPD)	4
YOUR IPD TEAM	5
IPD PARTNERS	6
PRODUCT FINDER	8



ECUADOR	
Campus Adventures & Hostería Pantaví	12
Discovering Americas	13
Kuyana Amazon Lodge	14
Link Experiences	15
Maquipucuna Reserve & Ecolodge	16
Tierra del Volcán	17
WanderBus Ecuador	18
Yunguilla Community	19

NEPAL	
Aroma Nepal Treks & Expedition	20
Community Homestay Network	21
Explore Evenmore Tour & Travels	22
Himalayan Quests	23
Mystik Mountains	24
Nepal Sanctuary Treks	25
Pokhara Mountain Bike Adventure	26
Responsible Adventures	27
Sasane Sisterhood Trekking & Travel	28

TUNISIA

Dar Zaghouan	29
Siroko Travel	30
Tacapes Tours	31
Tunisia Ecotourism	32

UZBEKISTAN

East Asia Point Travel & Tours	33
Marakanda Travel	34
Minzifa Travel	35
Oasis International Travel	36
Pilgrim Travel System	37
Responsible Travel & Sayyod Yurt Camp	38
Sezam Travel	39
Uztravel Silk Road	40

ITB 2023

Floorplan	43
Opening times	43



Import Promotion Desk

Sustainable tourism: Be part of this promising market

The tourism sector is recovering and especially the demand for sustainable tourism offers is increasing. Most travellers from Germany and Europe want to travel environmentally friendly and in harmony with the culture of the host country. To meet these customers' expectations, European tour operators need reliable local partners.

Import Promotion Desk (IPD), the German initiative for sustainable tourism promotion, supports you in this.

We connect you with carefully selected tourism companies from developing countries. Our services are neutral, quality-conscious and free of charge.

We have identified reliable tourism companies in our partner destinations **Ecuador, Nepal, Tunisia and Uzbekistan** offering a wide range of products for different target groups and different needs – from niche products to the full DMC service.

At ITB Berlin 2023 we will be presenting 29 partner companies introducing their innovative products to the European market.

On the following pages you will find detailed information about our recommended tourism businesses.

All IPD companies are thoroughly evaluated and have been trained on the requirements of the European travel market. Our partners' travel offers are customised for the European market, distinct from mass tourism, and sustainable in their philosophy.

Visit us at ITB Berlin and check out the innovative tourism products for yourself!

Get in touch with us!

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

In line with our development policy objective, we aim to integrate small and medium-sized enterprises from developing countries into international supply chains, promote innovation and higher value creation in order to contribute towards sustainable economic development in partner countries.

More information about IPD and our individual services for European tour operators at www.importpromotiondesk.de

Your IPD Team



10 Years IMPORT PROMOTION DESK

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Get
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IPD Partners

IPD works with a network of international organisations in Europe and our partner countries. Thus we efficiently pool information and know-how.

This enables us to link existing trade promotion measures and carry out their strategic further development. Our partnerships always make it possible for us to match all services of IPD to the needs of European tour operators and travel providers in our partner countries exactly and then carry out our services optimally at any place.

TUNISIA

DAHAR
Destination

FÉDÉRATION TOURISME
AUTHENTIQUE DESTINATION
DAHAR

www.destinationdahar.com

ECUADOR

ECUADOR

www.ECUADOR.travel

MINISTERIO DE TOURISMO,
ECUADOR

www.ecuador.travel





UZBEKISTAN

NEPAL



NATIONAL
PR CENTRE



Ministry of Tourism and Cultural heritage
of the Republic of Uzbekistan
www.mtsh.uz

**NATIONAL PR CENTRE,
UZBEKISTAN**

uzbekistan.travel/en



Nepal Tourism Board

**NEPAL TOURISM BOARD,
NEPAL**

<https://ntb.gov.np>



Product Finder

ACCOMMODATIONS

Guest Houses / Boutique Hotels / Hotels / Camps

Campus Adventures & Hostería Pantaví (Ecuador) **12**

Responsible Travel & Sygod Yurt Camp (Uzbekistan) **38**

Homestays

Community Homestay Network (Nepal) **21**

Responsible Travel & Sygod Yurt Camp (Uzbekistan) **38**

Sasane Sisterhood Trekking & Travel (Nepal) **28**

Yunguilla Community (Ecuador) **19**

Lodges / Haciendas

Dar Zaghouan (Tunisia) **29**

Kuyana Amazon Lodge (Ecuador) **14**

Maquipucuna Reserve & Ecolodge (Ecuador) **16**

Tierra de Volcán (Ecuador) **17**

CERTIFIED COMPANIES

Sustainable Tourism Certifications (TourCert / Travelife)

Campus Adventures & Hostería Pantaví (Ecuador) **12**

Nepal Sanctuary Treks (Nepal) **25**

Tacapes Tours (Tunisia) **31**

Tierra de Volcán (Ecuador) **17**

Yunguilla Community (Ecuador) **19**

TOURISM SEGMENTS

Climbing

Campus Adventures & Hostería Pantaví (Ecuador) **12**

Community-based Tourism

Community Homestay Network (Nepal) **21**

Discovering Americas (Ecuador) **13**

Explore Evenmore Tour & Travels (Nepal) **22**

Mystik Mountains (Nepal) **24**

Nepal Sanctuary Treks (Nepal) **25**

Oasis International Travel (Uzbekistan) **36**

Responsible Travel & Sygod Yurt Camp (Uzbekistan) **38**

WanderBus Ecuador (Ecuador) **18**

Yunguilla Community (Ecuador) **19**

Culinary Tourism

Discovering Americas (Ecuador) **13**

Link Experiences (Ecuador) **15**

Minzifa Travel (Uzbekistan) **35**

Pilgrim Travel System (Uzbekistan) **37**

Sasane Sisterhood Trekking & Travel (Nepal) **28**

TOURISM SEGMENTS

Cultural Tourism

Community Homestay Network (Nepal)	21
Discovering Americas (Ecuador)	13
East Asia Point Travel & Tours (Uzbekistan)	33
Explore Evenmore Tour & Travels (Nepal)	22
Marakanda Travel (Uzbekistan)	34
Minzifa Travel (Uzbekistan)	35
Nepal Sanctuary Treks (Nepal)	25
Oasis International Travel (Uzbekistan)	36

Pilgrim Travel System (Uzbekistan)	37
Pokhara Mountain Bike Adventure (Nepal)	26
Responsible Travel & Sygod Yurt Camp (Uzbekistan)	38
Sezam Travel (Uzbekistan)	39
Tacapes Tours (Tunisia)	31
Tunisia Ecotourism (Tunisia)	32
Uztravel Silk Road (Uzbekistan)	40
WanderBus Ecuador (Ecuador)	18

Cycling & Motorbike

Campus Adventures & Hostería Pantaví (Ecuador)	12
Marakanda Travel (Uzbekistan)	34
Pokhara Mountain Bike Adventure (Nepal)	26
Tacapes Tours (Tunisia)	31
Tunisia Ecotourism (Tunisia)	32

Educational & Volunteering Tourism

Himalayan Quests (Nepal)	23
Mystik Mountains (Nepal)	24
Responsible Travel & Sygod Yurt Camp (Uzbekistan)	38
Sezam Travel (Uzbekistan)	39
Yunguilla Community (Ecuador)	19
Uztravel Silk Road (Uzbekistan)	40



Product Finder

TOURISM SEGMENTS

Hiking & Trekking

Aroma Nepal Treks & Expedition (Nepal)	20
Campus Adventures & Hostería Pantaví (Ecuador)	12
Explore Evenmore Tour & Travels (Nepal)	22
Himalayan Quests (Nepal)	23
Marakanda Travel (Uzbekistan)	34
Mystik Mountains (Nepal)	24
Nepal Sanctuary Treks (Nepal)	25

Pilgrim Travel System (Uzbekistan)	37
Responsible Adventures (Nepal)	27
Responsible Travel & Syrod Yurt Camp (Uzbekistan)	38
Sasane Sisterhood Trekking & Travel (Nepal)	28
Siroko Travel (Tunisia)	30
Tierra de Volcán (Ecuador)	17

LGBTQ* friendly

Responsible Adventures (Nepal)	27
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Luxury, Health & Wellness Tourism

Kuyana Amazon Lodge (Ecuador)	14
Link Experiences (Ecuador)	15
Oasis International Travel (Uzbekistan)	36
Responsible Adventures (Nepal)	27
Uztravel Silk Road (Uzbekistan)	40

MICE, Incentives, Conferences

Dar Zaghouan (Tunisia)	29
Link Experiences (Ecuador)	15
Oasis International Travel (Uzbekistan)	36
Sezam Travel (Uzbekistan)	39



TOURISM SEGMENTS

Nature & Ecotourism

East Asia Point Travel & Tours (Uzbekistan)	33
Kuyana Amazon Lodge (Ecuador)	14
Link Experiences (Ecuador)	15
Maquipucuna Reserve & Ecolodge (Ecuador)	16
Marakanda Travel (Uzbekistan)	34
Minzifa Travel (Uzbekistan)	35
Nepal Sanctuary Treks (Nepal)	25
Oasis International Travel (Uzbekistan)	36

Pilgrim Travel System (Uzbekistan)	37
Responsible Travel & Syyod Yurt Camp (Uzbekistan)	38
Sezam Travel (Uzbekistan)	39
Siroko Travel (Tunisia)	30
Tunisia Ecotourism (Tunisia)	32
Yunguilla Community (Ecuador)	19

Religious Tourism

Pilgrim Travel System (Uzbekistan)	37
Uztravel Silk Road (Uzbekistan)	40

Wildlife Photography /
Birdwatching

Maquipucuna Reserve & Ecolodge (Ecuador)	16
Marakanda Travel (Uzbekistan)	34
Siroko Travel (Tunisia)	30
Tunisia Ecotourism (Tunisia)	32



Campus Adventures & Hostería Pantaví

Hall 23a | booth 101



Campus Adventures is an exclusive "travel-on-foot" specialist in Ecuador for outdoor activities at a high-quality level with more than 23 years of experience. Travel-on-foot means all kind of activities wherever your feet take you. It is a real joy of travelling where their guests will feel energized, refreshed and make deeper connections with the local culture and nature as they will be able to visit more unknown sites. Campus Adventures creates unique and tailored travel experiences where value is placed on safety, personal care, local knowledge and a well-trained team and guides. Campus Adventures is truly contributing to a more sustainable and responsible way of travelling. They are TourCert and Travelife certified, avoid plastics, compensate carbon emissions and support local communities.

Nestled in the heart of the northern Ecuadorian mountain range, close to Otavalo, is Hostería Pantaví. This magical place dazzles its visitors with its unique spaces, architecture and artistic atmosphere and is an ideal place to rest and relax among friends and family.

PRODUCTS

- + Walking & hiking
- + Trekking
- + Mountain climbing
- + Mountain biking
- + Trail running
- + Galapagos packages
- + Hostería MuseArt Pantaví

TARGET GROUP

- + Adventure travellers
- + FITs & small group travellers

TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)
- + Guesthouse

DESTINATION OFFERED

- + Ecuador mainland
- + Galapagos Islands

CERTIFICATIONS

- + TourCert
- + Travelife

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ECUADOR

Discovering Americas

Hall 4.1b | booth 212



Discovering Americas is a tour operator established in 2018 with one dream in mind and heart: to bring benefits through tourism activities to local communities. A professional team will create genuine and life-changing experiences, connecting your clients with nature and local cultures, for the most memorable and transformational journeys. Their excursions include immersions in the local culture, gatherings with host communities, gastronomic encounters, conservation activities, and adventures in the unique natural settings of the Ecuadorian mainland and the Galapagos Islands.

They only work with partners and providers committed to inclusive, eco-friendly, and socially sustainable tourism. A dedicated and empathic team assists you in tailoring the perfect option for your clients. Their experiences are built in partnership with the local communities where they operate, protecting the natural richness of their territories, their heritage, and traditions for future generations.

PRODUCTS

- + Culture & nature tours
- + Community-based experiences
- + Detox, well-being & transformational experiences
- + Culinary tours, local gastronomy & handicrafts
- + Biking experiences

TARGET GROUP

- + Solo travellers
- + Couples
- + Small groups & families
- + Active senior travellers

TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

DESTINATION OFFERED

- + Ecuador: Andes, Amazon Rainforest & Pacific coast, Galapagos Islands
- + Colombia
- + Ecuador in combination with Colombia & Peru

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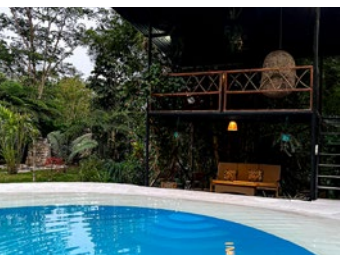
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ECUADOR

Kuyana Amazon Lodge

Hall 23a | booth 101



Kuyana Amazon Lodge is a new family-run jungle lodge 3.5 hours from Quito in the Napo Province near Tena. Kuyana means “to share” in the indigenous Kichwa language. They share authentic experiences, unique adventures, well-being, culture and unforgettable encounters with local communities. Kuyana Amazon Lodge offers seven comfortable rooms with a stunning panoramic view in the heart of the rainforest. The beautiful outdoor restaurant with its evolutionary and contemporary cuisine seeks to create new flavours satisfying the most demanding palates.

At Kuyana Amazon Lodge guests can choose from a wide variety of activities like: birdwatching, waterfalls hiking, night walks, cooking classes, kayaking, rafting, visit and experience local communities, yoga, meditation or just relax in the pool filled with water from natural sources. Their commitment is toward nature, one of their objectives is to encourage sustainable tourism by demonstrating that you can build magical places while respecting the environment and culture that surrounds us. Kuyana Amazon Lodge is truly a magical place which offers the perfect combination of well-being, comfort and adventure.

PRODUCTS

- + Nature & Ecotourism
- + Soft Adventure
- + Culture & Wellness

TARGET GROUP

- + Wellness & adventure travellers
- + FITs & small group travellers
- + Families & active senior travellers

TYPE OF BUSINESS

- + Jungle lodge

DESTINATION OFFERED

- + Ecuadorian Amazon

ADDRESS

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ECUADOR

Link Experiences

Hall 23a | booth 101



Link Experiences is a specialized DMC focused on crafting bespoke itineraries with the highest service standards throughout Ecuador and its Galapagos Islands.

Since 2016, Link Experiences offers authentic and off the beaten path experiences, working with local communities and carefully selected partners in the country.

This high-end DMC takes care of all the arrangements and details at the destination, while having access to some exclusive experiences, like an express VIP reception at the airport, private dinner at the top of Quito's churches cupolas, or exclusive encounters with locals in the country.

PRODUCTS

- + Personalized itineraries
- + Nature, culture & adventure tours
- + Gastronomic experiences
- + Corporate & group retreats

TARGET GROUP

- + Families
- + Couples
- + Groups
- + Corporate clients

TYPE OF BUSINESS

- + Tour operator
- + DMC

DESTINATION OFFERED

- + Ecuador
- + Galapagos Islands
- + Peru

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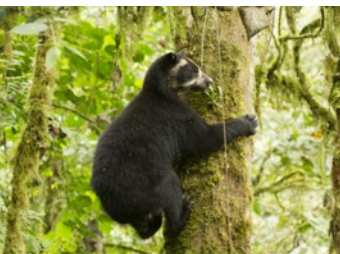
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ECUADOR

Maquipucuna Reserve & Ecolodge

Hall 4.1b | booth 212



Maquipucuna Reserve & Ecolodge is an award-winning ecotourism operation located at the heart of the Chocó Andino UNESCO Biosphere Reserve. Since 1988, Maquipucuna has offered a unique destination that harbors one of the world's most biodiverse rainforests. It is a place of marvelous cloud forests, pristine rivers and waterfalls - the reserve is a sanctuary for 4% of the world's bird species and the only known Andean bear population. Located just 2 hours from Quito, Maquipucuna is a perfect stopover destination for nature lovers visiting Quito or the Galapagos Islands. Guests can explore and learn, observe incredible wildlife, discover delectable local cuisine, join the conservation efforts of Maquipucuna's nonprofit organisation, visit nearby community projects, or just sit back and relax, knowing their visit is truly helping the conservation of the rainforest and sustainable development in this fascinating real-life paradise.

PRODUCTS

- + Andean bear watching safaris
- + Birdwatching tours
- + Cloud forest experiences: jungle hikes, river & waterfall swimming, ancestral trails, medicinal plant walks, night walks
- + Coffee tasting tours
- + Chocolate massages
- + Local gastronomy (vegetarian, vegan & gluten free options)
- + Community-based tours
- + Orchid & Hummingbird gardens

TARGET GROUP

- + Wildlife lovers
- + Adventure travellers
- + Birdwatchers
- + Families & couples
- + Active senior travellers
- + FITs

TYPE OF BUSINESS

- + Ecolodge
- + Ecological Reserve

DESTINATION OFFERED

- + Ecuador: Chocó Andino UNESCO Biosphere Reserve

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ECUADOR

Tierra del Volcan

Hall 23a | booth 101



Tierra del Volcan is an award-winning, TourCert certified inbound tour operator founded in 1999. They are specialized in the breath-taking Cotopaxi area and provide tailor-made itineraries with world-class adventures, family-focused journeys, and transformational experiences. In addition, Tierra del Volcan owns four traditional and exclusive haciendas and curated properties in Quito, Cotopaxi and the Northern Andes of Ecuador. Each hacienda operates ongoing conservation programmes alongside innovative, active itineraries – including transformational experiences, horseback riding, horse encounters, mountain biking, trekking, hiking, climbing, glamping, cooking classes, cultural encounters, and wellness.

PRODUCTS

- + Adventure, transformational & family travel
- + Tailor-made inspirational journeys
- + Horseback riding, mountain biking, trekking, hiking, mountaineering, scenic train rides, cultural encounters
- + Hacienda El Porvenir: an exclusive lodge close to Cotopaxi
- + Hacienda El Cerotal: a country-side home on the slopes of Imbabura Volcano
- + Hacienda El Tambo: the perfect location for longer expeditions

TARGET GROUP

- + Families
- + Groups
- + FITs

TYPE OF BUSINESS

- + Tour Operator
- + Trekking Operator
- + Lodges
- + Haciendas

DESTINATION OFFERED

- + Ecuador – Andes
- + Cotopaxi specialist
- + Galapagos Islands

CERTIFICATIONS

- + TourCert

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ECUADOR

WanderBus Ecuador

Hall 23a | booth 101



For WanderBus, a travel experience should create remarkable memories in a funny, adventurous and affordable way, but mainly, by leaving a footprint in every community and attraction visited. While their clients enjoy hassle-free travel through Ecuador, they take good care of their safety, comfort and added value excursions.

WanderBus wants to share Ecuador with their visitors through the local people's eyes so they can experience a country full of unique attractions in every region: Highlands, Amazon, Coast and Galapagos; warm welcomes; immersive excursions and extraordinary, breathtaking landscapes; but mainly generating a positive impact in local communities through activities off the beaten track. What makes WanderBus also special, is their group of guides, who are local experts and fully passionate about giving their visitors an experience to be recalled their entire life. They truly believe in the power of collaboration, to make the world a better place. And their customers can be part of the change, by joining the WanderBus experience.

PRODUCTS

- + Hop-on Hop-off transport service
- + Private experiences
- + Culture & nature focused-excursions
- + Immersive travel
- + Community-based tourism

TARGET GROUP

- + Adventure travellers
- + Families
- + Senior travellers
- + Solo & couple travellers

TYPE OF BUSINESS

- + Tour operator
- + Touristic transport service

DESTINATION OFFERED

- + Ecuador mainland
- + Galapagos Islands

CERTIFICATION

- + B Corp (2022)

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ECUADOR

Yunguilla Community

Hall 4.1b | booth 212



Yunguilla is the first indigenous community in Ecuador which is certified by TourCert, due to its high standards in sustainability and their biosafety protocols. Since the year 2000, the Yunguilla Community is a role model of how to improve the livelihood of 30 indigenous families by sustainable production, environmental conservation and community-based tourism. The community is located within the spectacular nature of the Chocó Andino Biosphere Reserve near Quito.

Surrounded by beautiful cloud forest, the Yunguilla community offers immersive interactions with the local families, comfortable family homestays, short and long forest walks, visit of microenterprises, typical local dishes in the community restaurant, bird watching and volunteer programmes. The Yunguilla community is the perfect place for lovers of nature, adventure, and local culture who are looking for an immersive and authentic experience of rural life in the highlands of Ecuador.

PRODUCTS

- + Family homestays
- + Tours visiting projects & the community
- + Excursions to the primary forest & the Ecuador Inca Trail, Culuncos
- + Bird watching
- + Volunteer programmes
- + Restaurant

TARGET GROUP

- + Families
- + Student groups
- + FITs

TYPE OF BUSINESS

- + Community-based tourism
- + Community organisation
- + Accommodation

DESTINATION OFFERED

- + Ecuador: Chocó Andino Biosphere Reserve

CERTIFICATIONS

- + TourCert



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ECUADOR

Aroma Nepal Treks & Expedition

Hall 4.1b | booth 212



Aroma Nepal Treks was established by a group of trekking and travel professionals in Nepal who have more than 20 years experience in professional trekking and tourist guiding. They offer great opportunities for an exciting and memorable stay in Nepal through authentic encounters with local communities. All guides are well trained, experienced and certified by the government. While exploring the natural and cultural highlights of Nepal, the safety of their guests is of outmost importance.

Aroma Nepal Treks is specialized in trekking to less travelled regions of the Himalayas, animal-friendly wildlife excursions, community homestay trekkings, nature and culture tours, white water rafting and hiking. As a responsible travel company with strong commitments to sustainability, they have signed the world animal protection & elephant-friendly tourism pledge in Canada.

PRODUCTS

- + Culture & nature tours
- + Trekking & climbing in the Himalayas
- + Private tented treks
- + Animal-friendly safari tours
- + Community homestay trekking

TARGET GROUP

- + Families
- + FITs & couples
- + Nature & adventure travellers
- + Incentives & groups

TYPE OF BUSINESS

- + Tour operator
- + Trekking agency

DESTINATION OFFERED

- + Nepal
- + Bhutan

ADDRESS

Aroma Nepal Treks & Expedition
Damside Marg, 28
Pokhara –17, Kaski
P.O. Box 431
Pokhara, 33700
Nepal

Phone: + 977 614 569 38

www.aromatrekking.com

CONTACT

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NEPAL

Community Homestay Network

Hall 4.1b | booth 212



The Community Homestay Network is the only network of community based tourism experiences throughout Nepal that benefits the local population directly. They connect travellers with communities across Nepal, providing a unique opportunity to stay with Nepali families and immerse in real Nepali life. From the beginning, they have focused on the ethical values of ecotourism, women empowerment and the participation of women and local societies in community development.



Travellers can stay in an authentic Nepali home in one of their 35+ communities, experience the destination through the eyes of locals and make meaningful memories. They can select from over 50 local community experiences such as village hikes, bike tours, visit to an organic coffee farm, food experiences, cultural dances, painting classes, bird watching, tea picking and many more.

The hosts are coached in homestay management, hospitality, English and the interaction with their guests from around the globe to exchange their ideas, let them immerse into the local culture and create unforgettable memories.



PRODUCTS

- + Homestay accommodation
- + Local experiences
- + Travel packages
- + Ecotourism
- + Culture & nature based tourism

TYPE OF BUSINESS

- + Community Homestay Network

DESTINATION OFFERED

- + Nepal

TARGET GROUP

- + Families
- + Couples
- + Solo travellers

ADDRESS

Community Homestay Network
Laldurbar marg
Kathmandu
Nepal
Phone: + 977 01 441 9039
info@communityhomestay.com
www.communityhomestay.com

CONTACT

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NEPAL

Explore Evenmore Tours & Travels

Hall 4.1b | booth 212



Explore Evenmore has long-time experience in working with European customers and has been organising meaningful inbound tours since 2013. As a responsible tour operator, their offer includes community-based homestay experiences to various ethnic groups, culture and nature-based trips, (soft) adventure tours, yoga and hiking tours. All tours are designed to help preserve the environment, provide direct economic support to rural communities, and to respect the cultural and social values of the visited destinations. Hence, their tours are mainly offered in less touristic areas – providing their visitors with a unique and authentic Nepal experience.



Explore Evenmore has actively developed a community-based tourism project in Pandeli village. Partnerships with NGOs have resulted in a beautiful village hiking tour, during which a women's empowerment workshop for recyclable arts and crafts is visited. Visitors get an interesting insight into organic agriculture by visiting a bee farming project and an Arabica Coffee Farm – coffee tasting is of course included.

PRODUCTS

- + Community homestays
- + Community-based tourism
- + Arabica coffee experience
- + Culture & nature tours
- + Adventure trekkings
- + Soft adventure (Nepali village hiking)
- + Yoga & hiking tours

TARGET GROUP

- + Senior travellers
- + Couple & solo travellers
- + Families & small groups
- + FITs & university groups

TYPE OF BUSINESS

- + Tour operator

DESTINATION OFFERED

- + Nepal



ADDRESS

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Pandeli Kaski, 33700
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www.eemtravels.com

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NEPAL

Himalayan Quests

Hall 4.1b | booth 212



Since 2009, Himalayan Quests has been curating bespoke, low impact, responsible travel experiences for FITs, small groups and educational groups interested in improving their outdoor skills. Their authentic adventures connect visitors to the people and places of Nepal via a wide range of treks and activities suitable for all abilities. With a strong social ethic, sustainable approach and highly skilled outdoor professionals for guides, Himalayan Quest's clients get under the skin of Nepal, its cultures, customs, and people while fulfilling the mission of travelling in a way that conserves the areas visited and brings positive benefits to the local communities. They give back to rural communities through their non-profit sister organisation, HQ Foundation.

PRODUCTS

- + Trekking
- + Peak climbing
- + Tailor-made bespoke adventures
- + Experimental learning programmes
- + Hard skills educational programmes

TARGET GROUP

- + Trekkers
- + FITs
- + Solo travellers & couples
- + Families
- + Groups
- + Universities & schools

TYPE OF BUSINESS

- + Trekking Agency
- + Adventure Travel Tour Company
- + Destination Management Company (DMC)
- + Outdoor Education Organisation

DESTINATION OFFERED

- + Nepal

ADDRESS

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NEPAL

Mystik Mountains

Hall 4.1b | booth 212



Founded in 2014, Mystik Mountains provides unforgettable experiences for travellers by exploring the rich culture and natural diversity of Nepal, Bhutan and Tibet.

Mystik Mountains is a socially responsible and ethical tour operator committed to the cause of sustainable tourism which is benefiting the local communities. Their objective is to improve the standard of living of the indigenous mountain communities in harmony with their authentic values. Mystik Mountains designs tours to provide the maximum benefits to the local communities.

Mystik Mountains offers independent and group travel packages, private and luxury escapes, volunteer and educational travel, cultural tours, adventure trips, wellness tours as well as vegan and veggie trips combined with spiritual and cultural exploration.

PRODUCTS

- + Cultural tours combined with soft adventure
- + Tailor-made trips
- + Experiential travel
- + Educational travel
- + Adventure trips
- + Private & luxury trips

TARGET GROUP

- + Active travellers aged 25-40
- + Group tours for senior travellers
- + Families
- + Colleges & universities

TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

DESTINATION OFFERED

- + Nepal
- + Bhutan
- + Tibet

ADDRESS

Mystik Mountains
27/26 Sahitya Marg.
Kathmandu
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info@mystikmountains.com
www.mystikmountains.com

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NEPAL

Nepal Sanctuary Treks

Hall 4.1b | booth 212



Nepal Sanctuary Treks has hosted enthusiastic trekkers on adventures of a lifetime since 1998. The dedicated team of experts and well-trained guides from various ethnic groups have excellent local knowledge and design tailor-made trekking routes filled with off the beaten track experiences, a wealth of culture and the true spirit of nature and local authenticity.

Nepal Sanctuary Treks is Travelife certified due to its long-term commitment to sustainability. Their offered travel experiences help to preserve the nature and culture of the Himalayas, support local communities and empower women. Nepal Sanctuary Treks specializes in organising female-friendly tours and treks. To ensure safer and more personalized tours, Nepal Sanctuary Treks always employs a bigger crew than average. Their diverse offer includes truly customized trekking tours, school trips, cultural tours, day hikes, mountain biking, safari tours and more.

PRODUCTS

- + Off the beaten path treks
- + Cultural immersive tours
- + Tailor-made tours
- + School trips
- + Day hikes
- + Jungle Safari
- + Mountain biking & rafting

TARGET GROUP

- + School groups
- + Multi generational families
- + Solo travellers
- + Female travellers
- + FITs

TYPE OF BUSINESS

- + Tour operator
- + Trekking agency

DESTINATION OFFERED

- + Nepal

CERTIFICATIONS

- + Travelife

ADDRESS

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NEPAL

Pokhara Mountain Bike Adventure

Hall 4.1b | booth 212



Pokhara Mountain Bike Adventure is a locally owned mountain biking tour operator and a real pioneer in this segment. It is one of the few top-rated professional local mountain biking companies in Nepal with a dedicated and passionate team of local trail experts along with a quality bike shop. Their team has been organising mountain biking holidays for guests from around the world for more than 20 years.

If your clients are looking for a unique guided mountain biking holiday in Nepal, Pokhara Mountain Bike Adventure is your expert: they are operating an all-mountain, XC, Enduro, hike and bike, MTB rental and multi-adventure tours. Join a group of like-minded riders or let Pokhara Mountain Bike Adventure organise your customized holidays.

PRODUCTS

- + Guided mountain biking tours in the Himalayas
- + Day tours & overnights tours
- + Multi-day tours
- + Hike & bike tours
- + Motorbike & jeep tours
- + Treks & cultural tours

TARGET GROUP

- + Mountain bikers (all experience levels)
- + Hikers
- + Outdoors lovers
- + Families

TYPE OF BUSINESS

- + Tour operator
- + Bike shop & repair

DESTINATION OFFERED

- + Annapurna Circuit
- + Upper Mustang & Lower Mustang
- + Everest Region
- + Dolpo Region
- + Nepal

ADDRESS

Pokhara Mountain Bike Adventure
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NEPAL

Responsible Adventures

Hall 4.1b | booth 212



Responsible Adventures, founded in 2007, is a leader in luxury adventure tours and a pioneer for wellness and culinary trekking adventures in the Himalayas and trekking in untouched, off the beaten path areas.

Their dedicated employees find great pride in providing a boutique Himalayan experience by making the company stand out for their unique and unforgettable outdoor experiences.

Customized itineraries are tailored to the clients' specific needs and cater to all groups, ranging from family trekking holidays to educational trips and philanthropic treks. Clients are assured an adventurous journey with the utmost attention to detail. Responsible Adventures is truly a step above the traditional Himalayan holidays and provides high-value "out of the box" experiences.

PRODUCTS

- + Wellness trekking holidays
- + Luxury adventure tours
- + Luxury camping treks
- + Cultural tours
- + Helicopter tours
- + Philanthropy tours
- + Off the beaten path treks
- + LGBTQ-friendly tours

TARGET GROUP

- + Small groups
- + Families
- + LGBTQ

TYPE OF BUSINESS

- + Luxury adventure tour operator & travel company
- + Trekking agency

DESTINATION OFFERED

- + Nepal
- + Bhutan
- + India
- + Tibet

ADDRESS

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NEPAL

Sasane Sisterhood Trekking & Travel

Hall 4.1b | booth 212



SASANE



Sasane Sisterhood Trekking & Travel was founded in 2016 with the main objective to reintegrate female human trafficking survivors back into society. They train them in the travel and hospitality sector as competent cooks, housekeeping staff or trekking and tour guides. Their unique tours lead through rural mountain villages of Nepal where guests can experience their traditional way of life. This innovative responsible tourism approach helps to reduce and ultimately further eliminate human trafficking, gender-based violence and child marriage in those communities. Sasane Sisterhood offers homestay accommodations, cooking classes as well as day and overnight hikes in and around Kathmandu and Pokhara. Travellers who participate in these treks experience lesser-travelled areas of Nepal while contributing to the development of those villages and being immersed in the traditional culture and customs of the rural Nepal villages.

PRODUCTS

- + Trekking lead by female guides
- + Trekking to rural communities
- + Cultural tours & accommodation
- + Homestays
- + (Momo) Cooking classes
- + Volunteer trekking
- + Customized luxury packages
- + Mountain flights

TARGET GROUP

- + Female travellers
- + Families
- + Students
- + Group travellers

TYPE OF BUSINESS

- + Trekking agency
- + Tour operator

DESTINATION OFFERED

- + Rural mountain villages of Nepal
- + Kathmandu & Pokhara City

ADDRESS

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Kalikasthan, Dillibazar
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NEPAL

Dar Zaghouan

Hall 4.2 | booth 103



Located about 50 km from Tunis is Dar Zaghouan, one of the first eco-lodges in Tunisia. The innovative initiative aims to put the concept of recycling management for efficient energy, water and waste management into practice and has a strong social commitment to local communities. Built from local materials and with the help of local craftsmen, the lodge in the middle of a farm offers charm and comfort with individually furnished rooms.

In addition to spacious gardens and a beautiful swimming pool, the lodge also offers a well-equipped hammam. With a great variety of offered programmes and excursions, like horse rides or workshops about local products, Dar Zaghouan is the perfect place for both a holiday and business conferences in an inspiring surrounding.

PRODUCTS

- + Accommodation
- + Conference facilities
- + Organic vegetable garden
- + Swimming pool & well-equipped hammam
- + Community tours
- + Ziplining

TARGET GROUP

- + Families
- + Senior travellers
- + Corporate clients

TYPE OF BUSINESS

- + Accommodation/eco-lodge

DESTINATION OFFERED

- + Tunisia



ADDRESS

Dar Zaghouan
2 km before the entrance to the
city of Zaghouan, right of Bir Halima
Zaghouan
Tunisia
www.darzaghouane.com

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TUNISIA

Siroko Travel

Hall 4.2 | booth 103



Siroko Travel is specialized in adventure travel in Tunisia's north and south. They offer unique discovery trips away from mass tourism – like hiking trips in the Sahara, cultural discovery trips and ecotourism. In addition, bird and horse lovers get great value for money with specially tailored travel packages for small groups.

Tunisia offers a varied landscape spectrum of sea, mountains and desert, is therefore rich in contrasts and history with an enormous potential for ecotourism, which is supported and promoted by Siroko Travel. The wild beaches of the north coast with its forested mountains as well as the vastness of the Sahara inspire hikers and nature lovers and are waiting to be explored.

PRODUCTS

- + Trekking & hiking tours
- + Ecotourism
- + Nature tourism: bird watching
- + Cultural Tours
- + Sahara Tours

TARGET GROUP

- + Small groups
- + Adventure tourists
- + Couples & families

TYPE OF BUSINESS

- + Destination Management Company (DMC)

DESTINATION OFFERED

- + Tunisia



ADDRESS

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Résidence Raoudha –
Passage Lac Volta –
Escalier 3 Apt n°131
Les Berges du Lac
1053 Tunis
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TUNISIA

Tacapes Tours

Hall 4.1b | booth 212



After 20 years of experience in guiding tours, Tacapes Tours was founded as a DMC in 2015. Tacapes Tours is specialized in tailor-made tours throughout Tunisia with creative itineraries in less-travelled parts of the country. The philosophy of the company is to promote sustainable tourism in Tunisia and create authentic experiences and interaction with local people. They achieved Travelife Partner status in November 2021.

Tacapes Tours uncovers the many facets of Tunisia through a wide variety of cultural heritage and community tours and Saharan adventures, developed by professional tourism experts and accompanied by passionate multilingual guides. Their objective is to offer their guests the opportunity to dive into the local culture and to share unforgettable and unique experiences that will be engraved in their memories forever.

PRODUCTS

- + Cultural tours & archaeological tours
- + Saharan camping
- + Camel & Saharan trekking
- + Mountain hiking
- + Religious tours (mosques, synagogues, churches)
- + 4x4 tours
- + Cycling tours
- + Cooking courses
- + Yoga retreat
- + Berber language courses
- + Accommodation in luxury guest houses & boutique hotels

TARGET GROUP

- + Families & couples
- + Groups
- + Honeymooners

TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)
- + Travel agency

DESTINATION OFFERED

- + Tunisia

CERTIFICATIONS

- + Travelife (Partner)

ADDRESS

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TUNISIA

Tunisia Ecotourism

Hall 4.1b | booth 212



Tunisia Ecotourism is specialized in responsible and sustainable ecotourism. The company is located in Bizerta, the home of the most northern cape of Africa. Bizerta is a key town of Tunisia which holds hidden Mediterranean stretches of sandy shores, the green hills of the eastern end of the Atlas mountains, the fertile valleys of Wadi Mejradah as well as salt lakes and a world heritage natural park. Tunisia Ecotourism offers innovative, high-quality products to promote a socio-economic and environmental responsible tourism in Tunisia.



The eco-stays they offer are based on the principle of shared benefit. They help each community visited in maintaining their ecotouristic micro-business. (Ecobuilding, handcraft, sustainable fishing, etc.)

In addition, they provide advice on making the impact of their clients' visit on the local culture mutually beneficial.



PRODUCTS

- + Culture & nature tours
- + Trekking tours into the national parks & private reserves
- + Birdwatching tours
- + Accommodations: guest houses, ecolodges, camping sites, etc.
- + Different activities: horseback riding, mountain biking, trekking, hiking, caving, kayaking, etc.
- + Community tours

TARGET GROUP

- + Individuals & groups
- + Senior travellers
- + Families
- + University groups

TYPE OF BUSINESS

- + Tour operator

DESTINATION OFFERED

- + Tunisia

ADDRESS

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TUNISIA

East Asia Point Travel & Tours

Hall 4.1b | booth 212



East Asia Point Travel & Tours is a dynamic, family-owned tour company in Uzbekistan and consists of highly skilled travel experts which speak several languages including German and English. The dedicated team goes the extra mile for every single client and creates immersive experiences with local communities.

Having reliable and long-term relationships with hotels, restaurants, transport companies and other tourism-related organisations in whole Central Asia, East Asia Point is able to offer high-quality tour packages based on the client's expectations and needs. Deep knowledge and love of Central Asia and Uzbekistan in particular, let the company become a memorable choice for those who seek satisfaction of their wanderlust and experience unforgettable hospitality.

East Asia Point is a socially responsible tour operator and encourages responsible behavior during their tours. They promote low carbon means of transportation, ensure equal opportunities for all their employees and minimize the use of plastics.

PRODUCTS

- + Tailor-made tours
- + Cultural & classic tours
- + Pilgrimage tours
- + Combined tours

TARGET GROUP

- + Families
- + Corporate clients
- + Groups
- + Adventure travellers

TYPE OF BUSINESS

- + Tour Operator
- + Destination Management Company (DMC)
- + Transportation

DESTINATION OFFERED

- + Uzbekistan
- + Central Asia

ADDRESS

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38, 91/2 Green Park
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UZBEKISTAN

Marakanda Travel

Hall 7.2 | booth 108



Marakanda Travel was established in 2006 and is specialized on inbound tourism in Central Asia and Xinjiang. Marakanda Travel is one of the most experienced companies organising cycling tours in Uzbekistan and offers bike tours to explore the beautiful country from a unique perspective and in an eco-friendly way.

The dedicated and creative team of Marakanda Travel provides outstanding service and creates a memorable travel experience. The great variety of excursions for all types of travellers are promoting sustainable tourism in Uzbekistan. Therefore, Marakanda Travel offers trainings for local families on how to benefit from tourism in a sustainable way. This makes the experience mutually beneficial and increases the cultural exchange of East and West.

PRODUCTS

- + Guided bike tours (Road bikes)
- + Bird watching
- + Botanical tours
- + Culture & nature
- + Horseback riding
- + Tailor-made tours
- + Ecotourism
- + Hiking
- + Guided & self-guided motorcycle tours

TARGET GROUP

- + Individual travellers
- + Small groups (< 15)
- + Senior travellers
- + Students
- + Families

TYPE OF BUSINESS

- + Tour operator
- + Bike tours operator / Bike rental
- + Transport company
- + Destination Management Company (DMC)

DESTINATION OFFERED

- + Uzbekistan
- + Kyrgyzstan
- + Tajikistan
- + Turkmenistan
- + Xinjiang

ADDRESS

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UZBEKISTAN

Minzifa Travel

Hall 4.1b | booth 212



With Minzifa Travel your guests will dive into the fascinating history of the Silk Roads, visiting the architectural gems of Tashkent, Samarkand, Bukhara and Khiva. At Minzifa Travel, it's all about the experience. They make travel dreams come true by creating one-of-a-kind tours, showcasing the very best Uzbekistan has to offer. Their tours visit places only a few locals know about. Since 1996, their dedicated and reliable team of travel experts has been designing unforgettable experiences. Guests will enjoy the view of the Chimgan mountains, learn how to cook pilaf and will become acquainted with the lives of the local people.

Minzifa Travel believes that travel can have a positive impact on the destination visited but also on the travellers. They strive to protect the environment by using environmental friendly means of transport whenever possible. They prefer small boutique hotels which represent the culture of the country. And they work with suppliers which understand and act in accordance with sustainability principles.

PRODUCTS

- + Silk Road tours
- + Cultural tours
- + Nature based tours
- + Religious tours
- + Gastronomic experiences
- + Excursions

TARGET GROUP

- + Individuals & groups
- + Senior travellers
- + Couples
- + Families

TYPE OF BUSINESS

- + Tour operator
- + Travel agency

DESTINATION OFFERED

- + Central Asia
- + Uzbekistan
- + Kazakhstan
- + Tajikistan
- + Kyrgyzstan

ADDRESS

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Eshonipit 63
Bukhara
Uzbekistan
<https://minzifatravel.com>

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UZBEKISTAN

Oasis International Travel

Hall 4.1b | booth 212



Oasis International Travel is an Uzbek tour operator, founded in 2019 by travel experts with over 16 years of experience.

The diversity of the products they offer reflects the diversity of Central Asia – from eco- and community-based tours to luxury roundtrips. Oasis especially promotes Nurata's remote mountain villages and the Aral Sea area. The professional staff develop the tour programmes like jewelers, taking great care of their client's interests, beliefs and requirements.



With their head office in Tashkent and representatives in Tajikistan, Kyrgyzstan, Kazakhstan and Turkmenistan, Oasis International Travel arranges unforgettable experiences, while the support for their clients is always just around the corner.

PRODUCTS

- + Silk Road (Central Asia) tours
- + Silk Road rally tours
- + Aral Sea expeditions
- + Local gastronomy & handicrafts
- + Community-based experiences
- + Trekking & hiking
- + Bespoke luxury tours

TARGET GROUP

- + Nature & adventure lovers
- + Individuals & couples
- + Senior travellers
- + Solo travellers
- + Families
- + Corporate clients

TYPE OF BUSINESS

- + Tour operator
- + Transport company
- + Destination Management Company (DMC)

DESTINATION OFFERED

- + Uzbekistan
- + Kyrgyzstan
- + Kazakhstan
- + Turkmenistan
- + Tajikistan



ADDRESS

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Marius Thümmrich

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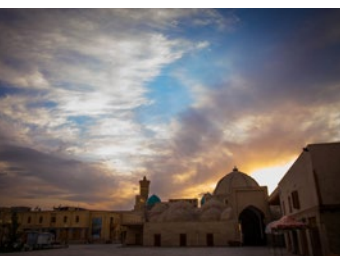
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UZBEKISTAN

Pilgrim Travel System

Hall 4.1b | booth 212



As the name of the company suggests, Pilgrim Travel System offers visitors the opportunity to immerse themselves in mainly religious, pilgrimage and cultural tours. They pay more attention to the guiding part of the tours as they want to bring the people and culture of Uzbekistan closer to the travelers. Their German and English-speaking guides have an exceptional knowledge about Uzbekistan, its people and culture. Their mission is to create memorable experiences for the conscious traveler with a positive impact on the people and places they visit.

Pilgrim Travel truly believes in tourism as a force for good and is aligned with the Sustainable Development Goals SDGs. They strategically work with sustainable partners and suppliers which share the same values on sustainability. They strive to minimize the use of plastic during their tours and participate in a major initiative on "greening" the Bukhara region. Moreover, the cooperation with a local tourism college is helping to motivate and employ young people.

PRODUCTS

- + Cultural tours
- + Pilgrimage Tours
- + Gastronomy tours
- + Nature tours
- + Walking & hiking

TARGET GROUP

- + Small groups
- + Families
- + Senior travellers

TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

DESTINATION OFFERED

- + Uzbekistan
- + Central Asia



ADDRESS

Pilgrim Travel System
32 Amir Temur St.
Mirabad Dist.
Tashkent
Uzbekistan
info@pilgrimtravel.org
www.pilgrimtravel.org

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UZBEKISTAN

Responsible Travel & Sayyod Yurt Camp

Hall 4.1b | booth 212



Responsible Travel Uzbekistan, founded in 2012, is the main Community-based tourism office, managing reservations and marketing on behalf of homestays located in the Nuratau area. They are Uzbekistan's leading ecotourism enterprise with the strong commitment to create additional income for rural communities, protect the environment and improve the living standards in the villages.

Their CBT tours are a unique way to explore Uzbekistan and to experience the authentic life of the rural communities. Further, Responsible Travel is specialized in small group trekking, ecotourism, cultural and adventure tours.

Sayyod Yurt Camp, opened in 2022, is a new luxury yurt camp located in the Jizzakh region. The camp has 12 traditionally decorated yurts and offers a wide range of activities in a stunning mountain landscape. Guests can do hiking, cycling, cooking classes or just relax at the swimming pool.

PRODUCTS

- + CBT & cultural tours
- + Ecotourism
- + Trekking & hiking
- + Adventure tours
- + Educational tours
- + Yurt camp

TARGET GROUP

- + Active travellers
- + Small groups & families
- + Adventure travellers

TYPE OF BUSINESS

- + Tour operator
- + Accommodation

DESTINATION OFFERED

- + Uzbekistan
- + Nuratau mountains

ADDRESS

Responsible Travel
34 Amir Temur str, Bog'don
Forish district, Jizzakh region
Uzbekistan
Phone: + 998 90 265 0680
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www.yurtcamp.uz

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UZBEKISTAN

Sezam Travel

Hall 7.2 | booth 108



Since 2010, Sezam Travel has built a reputation as a reliable tour operator and partner in Uzbekistan. They arrange tours for individual and group travellers in Uzbekistan and Central Asia. The company offers tailor-made itineraries from adventure expeditions to cultural tours and sees each tour as an invitation to its guests to experience the beauty of the destination together – from the beginning to the end. The professional and dedicated travel experts are available 24 hours a day to ensure customer satisfaction and a smooth, reliable and long-term business cooperation.

The women owned tour operator designs creative and unique itineraries and combines the touristic highlights of Uzbekistan with new ideas. For example: Sezam Travel has recently launched a women only tour through Uzbekistan. Why is the company called “Sezam Travel”? “Sezam, open up!” – like the magical spell in the fairy tale “Ali Baba and the forty robbers” opens the entrance to the cave with treasures, Sezam Travel opens the door to exceptional gems of Uzbekistan!

PRODUCTS

- + Historic heritage tours
- + Ethno tours
- + Cultural & soft adventure tours
- + FIT & families
- + Tailor-made & flexible inspirational journeys

TARGET GROUP

- + FIT's & small groups
- + Adventure travellers
- + Families & friends
- + Corporate clients

TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

DESTINATION OFFERED

- + Uzbekistan
- + Central Asian countries

CERTIFICATIONS

- + Travelife Engaged

ADDRESS

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UZBEKISTAN

Uztravel Silk Road

Hall 7.2 | booth 108



Uztravel Silk Road is part of the "Avrud Travel Group", founded 20 years ago in Uzbekistan by a team of tourism professionals. Uztravel Silk Road offers travel services for FIT, Groups and MICE and is specialized in cultural, archaeological, art, trekking and pilgrimage tours, which can be tailor-made and modified to meet the needs and interests of their guests. By booking tours with Uztravel Silk Road, visitors gain a unique insight into Uzbekistan's heritage, including the famous UNESCO sites. With the Uztravel Silk Road team you will experience a personal connection and maximum comfort during the trips. Booking a tour with them is a chance to dive into a social, cultural and natural experience in Central Asia.

PRODUCTS

- + Cultural & art tours
- + Lectured tours by professors
- + Tailor-made round trips
- + CBT programmes
- + Sustainable eco tours
- + Luxury tours

TARGET GROUP

- + Adventure travellers
- + Families
- + Senior travellers
- + Small group travellers
- + Educational tours

TYPE OF BUSINESS

- + Tour operator
- + Travel agency
- + Destination Management Company (DMC)
- + Consulting

DESTINATION OFFERED

- + Uzbekistan
- + Kazakhstan
- + Kyrgyzstan
- + Tajikistan
- + Turkmenistan

CERTIFICATIONS

- + Travellife (in process)

ADDRESS

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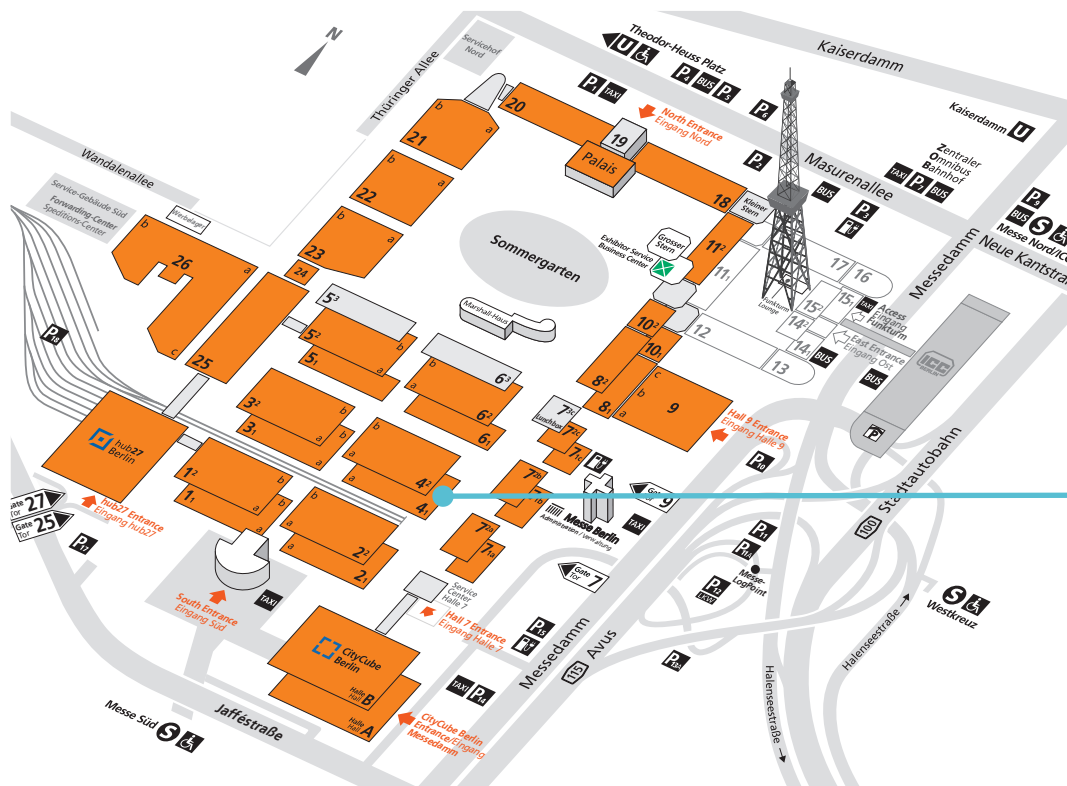


UZBEKISTAN





Floorplan



Opening times

TRADE VISITORS

7 – 9 March 2023

10 am – 6 pm

VISIT US
IN HALL 4.1b
Booth
212

Messe Berlin GmbH
Messedamm 22 · 14055 Berlin

T.: +49 30 3038-0
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