IPD in cooperation with GZ BIOFACH2023 at BIOFACH NUREMBERG | 14-17 FEBRUARY 2023







On behalf of



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Organic Sourcing for Development





DISCOVER THE ORGANIC POTENTIAL FROM DEVELOPING AND EMERGING COUNTRIES!

Since 2015, Import Promotion Desk (IPD) – the German initiative for import promotion – and the international service provider "Gesellschaft für Internationale Zusammenarbeit" (GIZ), have been present at BIOFACH with a joint stand.

Under the motto "Organic sourcing for development" we connect German and European importers with selected exporters from developing and emerging countries.

At BIOFACH 2023, we are showcasing more than 50 innovative companies from Cambodia, Cameroon, Côte d'Ivoire, Ecuador, Ethiopia, Ghana, Indonesia, Kenya, Madagascar, Morocco, Mozambique, Namibia, Sri Lanka, Togo, Tunisia, Uganda, and Ukraine.

Our suppliers bring a wide variety of high-quality organic products to Nuremberg.

Take a look at the product finder starting from page 6, which gives you an overview of the available products.

Take advantage of BIOFACH 2023 and visit us at our booth in hall 3A – there we will put you in direct contact with exporters that are of interest to you.

On the following pages you will also find detailed information about the IPD evaluated exporters and the companies supported by GIZ.



Product Finder

BEANS & PULSES

Lentil Danube Agrarian (Ukraine) UkrBioLand (Ukraine)	48 55
Mung bean UkrBioLand (Ukraine)	55
Soybean Agro Vision Initiative (GIZ) (Togo) Agrokom (GIZ) (Togo) Soy-Max (GIZ) (Togo)	65 64 67

COCOA & DERIVATIVES

Cacao butter Conexión Chocolate (Ecuador)	20	Chocolate Latiali (Ecuador)	24
Cacao fruit pulp Cultivagro (Ecuador)	21	Cocoa bean Cultivagro (Ecuador)	21
Cacao liquor Conexión Chocolate (Ecuador)	20	Latiali (Ecuador) Sambirano (Madagascar)	24 37
Cacao nibs Conexión Chocolate (Ecuador)	20	Chocolate couverture Conexión Chocolate (Ecuador) Latiali (Ecuador)	20 24
Cacao powder Conexión Chocolate (Ecuador)	20	Cocoa juice Sambirano (Madagascar)	37

COCONUT & DERIVATIVES

Coconut milk powder	
Nexpo Conversion (Sri Lanka)	40
Coconut supplement powder Nexpo Conversion (Sri Lanka)	 40
Coconut water powder Nexpo Conversion (Sri Lanka)	40
Extra live virgin coconut oil Sayaladu (Sri Lanka)	42
King coconut water Sayaladu (Sri Lanka)	42



DRIED FRUITS & VEGETABLES

Apple		Date		Mango		Plum (freeze-dried)	
Brancho Ukraine (Ukraine)	47	BioOrigin Fruits (Tunisia)	44	Ellawala (Sri Lanka)	39	Danube Agrarian (Ukraine)	48
Banana Ellawala (Sri Lanka)	39	Dar Tomoor (Morocco) Date (diced)	38	Lycheeland (Madagascar) Sayaladu (Sri Lanka) Wad African Foods (Ghana)	34 42 29	Rambutan Lycheeland (Madagascar)	34
Lycheeland (Madagascar) Sayaladu (Sri Lanka)	34 42	BioOrigin Fruits (Tunisia) Date (pitted)	44	Nectarine (freeze-dried) Danube Agrarian (Ukraine)	48	Raspberry (freeze-dried) Dvipa – Ahimsa (Ukraine)	50
Beet Brancho Ukraine (Ukraine)	47	BioOrigin Fruits (Tunisia) Date (with stone)	44	Papaya	40	Oril-Eco (Ukraine) Panfruit (Ukraine)	52 53
Blueberry Brancho Ukraine (Ukraine)	47	BioOrigin Fruits (Tunisia)	44	Ellawala (Sri Lanka) Lycheeland (Madagascar)	39 34	Strawberry (freeze-dried) Dvipa – Ahimsa (Ukraine)	50
Blueberry (freeze-dried) Dvipa – Ahimsa (Ukraine)	50	Eggplant Brancho Ukraine (Ukraine)	47	Wad African Foods (Ghana) Peach (freeze-dried)	29	Oril-Eco (Ukraine) Panfruit (Ukraine)	52 53
Cantaloupe (freeze-dried)	50	Ginger Lycheeland (Madagascar)	34	Danube Agrarian (Ukraine) Physalis	48	Turmeric Lycheeland (Madagascar)	34
Danube Agrarian (Ukraine)	48	Jackfruit		Lycheeland (Madagascar)	34	, , , , , , , , , , , , , , , , , , , ,	34
Carrot Brancho Ukraine (Ukraine)	47	Lycheeland (Madagascar) Sayaladu (Sri Lanka)	34 42	Pineapple Ellawala (Sri Lanka)	39	Watermelon (freeze-dried) Danube Agrarian (Ukraine)	48
Cherry Brancho Ukraine (Ukraine)	47	Lychee Lycheeland (Madagascar)	34	Label d'Or (GIZ) (Togo) Lycheeland (Madagascar)	66 34		
Coconut Ellawala (Sri Lanka) Lycheeland (Madagascar) Wad African Foods (Ghana)	39 34 29			Sayaladu (Sri Lanka) Wad African Foods (Ghana)	42 29		

Product Finder

DRIED HERBS, SPICES & OTHER PLANT MATERIAL

Calendula Danube Agrarian (Ukraine)	48	Echinacea root Phytocom Group (Ukraine)	54	Melissa Phytocom Group (Ukraine)	54	Orange peel Emmy's Daughter Organics	
Cinnamon Kerinci Agro (Indonesia) SDS Spices (Sri Lanka)	31 43	Ginger Agro Vision Initiative (GIZ) (Togo)	65	Mint Danube Agrarian (Ukraine) Moringa	48	(Ghana) Pepper Sela Pepper (GIZ) (Cambodia)	28 60
Cinnamon chips Savour Route (Sri Lanka)	41	Hyssop Danube Agrarian (Ukraine) Phytocom Group (Ukraine)	48 54	Agro Vision Initiative (GIZ) (Togo) SDS Spices (Sri Lanka)	65 43	Pepper (black) SDS Spices (Sri Lanka)	43
Cinnamon quill Savour Route (Sri Lanka)	41	Lavender Danube Agrarian (Ukraine)	48	Moringa leaf Betigil Moringa (Ethiopa)	25	Plantago Phytocom Group (Ukraine)	54
Clove SDS Spices (Sri Lanka)	43	Lemon peel Bio-Tropical Products (Ghana)	27	Kavanian (Ecuador) Moringa Wave (Madagascar)	22 36	Sage Danube Agrarian (Ukraine)	48
Cornflower petal Phytocom Group (Ukraine)	54	Emmy's Daughter Organics (Ghana)	28	Motherwort Phytocom Group (Ukraine)	54	Sweet orange peel Bio-Tropical Products (Ghana)	27
Desmodium adsendens Agro Vision Initiative (GIZ) (Togo)	65	Lime peel Emmy's Daughter Organics (Ghana)	28			Turmeric Agro Vision Initiative (GIZ) (Togo)	65
Echinacea folium and flos Phytocom Group (Ukraine)	54	(Cirica ica)				Valerian Phytocom Group (Ukraine)	54
Echinacea herb Phytocom Group (Ukraine)	54					Vanilla bean Sambirano (Madagascar)	37
	(Yarrow Danube Agrarian (Ukraine)	48
Echinacea herb Phytocom Group (Ukraine)	54					Vanilla bean Sambirano (Madagascar) Yarrow	

ESSENTIAL OILS

Citriodora MG Sakay (Madagascar)	35	Ravintsara Floramad (Madagascar) MG Sakay (Madagascar)
Geranium Floramad (Madagascar)	33	Saro Floramad (Madagascar)
Ginger Floramad (Madagascar) MG Sakay (Madagascar)	33 35	Ylang ylang Floramad (Madagascar)
Katrafay Floramad (Madagascar)	33	
Lemon eucalyptus Floramad (Madagascar)	33	
Niaouli MG Sakay (Madagascar)	35	

FINAL FOOD PRODUCTS

Ginger paste Sayaladu (Sri Lanka)	42	Pineapple (in juice) Ellawala (Sri Lanka)	39
Jackfruit (can) Sayaladu (Sri Lanka)	42	Turmeric paste Sayaladu (Sri Lanka)	42
Jackfruit (in pouch) Sayaladu (Sri Lanka)	42		
Jackfruit (in juice) Ellawala (Sri Lanka)	39		
Mango (in juice) Ellawala (Sri Lanka)	39		



Product Finder

FROZEN FRUITS & VEGETABLES

Blackberry Alte Foods (Ukraine) Amethyst-Ole (Ukraine) Darlisad (Ukraine)	45 46 49	Lingonberry Amethyst-Ole (Ukraine) Darlisad (Ukraine) Raspberry
Blueberry Alte Foods (Ukraine) Amethyst-Ole (Ukraine) Darlisad (Ukraine)	45 46 49	Amethyst-Ole (Ukraine) Oril-Eco (Ukraine) Panfruit Ukraine (Ukraine) Rose hip
Cranberry Alte Foods (Ukraine) Amethyst-Ole (Ukraine) Darlisad (Ukraine)	45 46 49	Amethyst-Ole (Ukraine) Darlisad (Ukraine) Sea buckthorn Darlisad (Ukraine)
Elderberry Alte Foods (Ukraine) Amethyst-Ole (Ukraine) Darlisad (Ukraine)	45 46 49	Strawberry Oril-Eco (Ukraine) Panfruit Ukraine (Ukraine)

FRUIT & VEGETABLE CONCENTRATES, PULPS & PUREES

Banana puree Latbio (Ecuador)	23
Baobab fruit pulp Baobab Products Mozambique (GIZ) (Mozambique)	62
Mango pulp Ellawala (Sri Lanka)	39

NATURAL POWDERS & FLOURS

Amaranth flour Dvipa – Ahimsa (Ukraine)	50
Banana powder Latbio (Ecuador)	23
Blueberry powder Dvipa – Ahimsa (Ukraine)	50
Breadfruit flour Lycheeland (Madagascar)	34
Cassava powder Sayaladu (Sri Lanka)	42
Cinnamon powder Savour Route (Sri Lanka)	41
Date powder BioOrigin Fruits (Tunisia)	44
Ginger powder Lycheeland (Madagascar) Intrafood Singabera (Indonesia)	34 30
Green jackfruit flour Lycheeland (Madagascar)	34

NATURAL POWDERS & FLOURS

Jackfruit seeds flour Lycheeland (Madagascar)	34
Moringa powder Betigil Moringa (Ethiopia) Kavanian (Ecuador) Moringa Wave (Madagascar) Sayaladu (Sri Lanka)	25 22 36 42
Plantain flour Lycheeland (Madagascar)	34
Raspberry powder Dvipa – Ahimsa (Ukraine)	50
Strawberry powder Dvipa – Ahimsa (Ukraine)	50
Tumeric powder Lycheeland (Madagascar) Intrafood Singabera (Indonesia)	34 30

NUTS, SEEDS & GRAINS

Amaranth Dvipa – Ahimsa (Ukraine)	50	Macadamia nut kernel Privamnuts (Kenya)	32	Souchet (Tigernut) Agro Vision Initiative (GIZ)	0.5
UkrBioLand (Ukraine) Amaranth cereal	55	Millet Danube Agrarian (Ukraine)	48	(Togo) Soybean meal	65
Dvipa – Ahimsa (Ukraine) Barley	50	Mustard seed Danube Agrarian (Ukraine)	48	Agrokom (GIZ) (Togo) Spelt (in husk)	64
Danube Agrarian (Ukraine) Fonio	48	Rapeseed UkrBioLand (Ukraine)	55	UkrBioLand (Ukraine) Sunflower seed	55
Agrokom (GIZ) (Togo) Label d'Or (GIZ) (Togo)	64 66	Shea nut Blessed Organic Release (GIZ)		Danube Agrarian (Ukraine) UkrBioLand (Ukraine)	48 55
Groundnut Agro Vision Initiative (GIZ)	65	(Uganda) Soft wheat	68	Walnut kernel Amethyst-Ole (Ukraine)	46
(Togo)	00	UkrBioLand (Ukraine)	55	Wheat Danube Agrarian (Ukraine)	48

Product Finder

OTHER

Beeswax Guiding Hope (GIZ) (Cameroon) Beza Mar Agro-Industry (Ethiopia)	61 26
Coffee creamer Nexpo Conversion (Sri Lanka)	40
Moringa tablets Betigil Moringa (Ethiopa)	25

SNACKS & READY-TO EAT PRODUCTS

Apple rings (chips) Brancho Ukraine (Ukraine)	47
Banana flakes Latbio (Ecuador)	23
Fruit rolls Brancho Ukraine (Ukraine)	47

SWEETENERS, SYRUPS, JAMS & SPREADS

Coconist postor ourse

Intrafood Singabera (Indonesia)	30
Coconut sugar Intrafood Singabera (Indonesia)	30
Date paste BioOrigin Fruits (Tunisia)	44
Honey Beza Mar Agro-Industry (Ethiopia) Guiding Hope (GIZ) (Cameroon)	26 61

TEA, COFFE & NATURAL DRINKS

Birch sap Liluck (Ukraine)	51
Cinnamon tea bag cut Savour Route (Sri Lanka)	41
Dried edible teas Brancho Ukraine (Ukraine)	47
Pineapple juice Ellawala (Sri Lanka)	39



VEGETABLE OILS & BUTTER

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Import Promotion Desk (IPD) Open up new markets and find reliable business partners



Visit us in hall 3A | Booth 3A-220

Regardless of whether you require natural ingredients for foods, pharmaceutics or cosmetics: High-quality products are the only way to satisfy the high demands of consumers.

It is therefore crucial to find the right suppliers throughout the world. Import Promotion Desk (IPD), the initiative for import promotion, supports you exactly in this.

On your behalf, we undertake the international sourcing of reliable trade partners in selected partner countries.

We identify highly promising producers for you who are able to reliably meet the demand on the European market. We prepare the suppliers thoroughly for the EU market: considering factors such as product quality, exportability, export capacity, and compliance with international standards and certification.

Thanks to our preparation, you will meet business partners who know what is important to European importers.

At BIOFACH 2023, we introduce you to 38 reliable exporters of organic products from Côte d'Ivoire, Ecuador, Ethiopia, Ghana, Indonesia, Kenya, Madagascar, Morocco, Sri Lanka, Tunisia, and Ukraine.

On the following pages you will find detailed information about the IPD exporters. We establish direct contact to these suppliers and organise b2b meetings at the trade fair.

Our mediation is neutral, quality-conscious and free of charge.

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organization and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

In line with our development policy objective, we aim to increase exports from partner countries, promote innovation and higher value creation in order to contribute towards sustainable economic development in partner countries.

More information about IPD and our individual services at **www.importpromotiondesk.de**

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IPD partners

IPD works with a network of international organisations in Europe and our partner countries.

Thus we efficiently pool information and know-how.

This enables us to link existing import and export promotion measures and carry out their strategic further development.

Our partnerships always make it possible for us to match all services of IPD to the needs of importers and exporters exactly and then carry out our services optimally at any place. Tunisia



AGENCE DE PROMOTION DES INVESTISSEMENTS AGRICOLES (APIA), TUNISIA

www.apia.com.tn

At BIOFACH: Hall 4 | 4-161



CENTRE DE PROMOTION DES EXPORTATIONS (CEPEX), TUNISIA

www.cepex.nat.tn



Ecuador



CORPEI, ECUADOR

https://corpei.org



FEDERACIÓN ECUATORIANA DE EXPORTADORES, ECUADOR

www.fedexpor.com



PROECUADOR, ECUADOR

www.produccion.gob.ec

At BIOFACH: Hall 2 | 2-421

Ghana

FEDERATION
OF ASSOCIATIONS
OF GHANAIAN
EXPORTERS
(FAGE),
GHANA



www.fageghana.com



GHANA EXPORT PROMOTION AUTHORITY, GHANA

www.gepaghana.org





EEPO-ENTREPRENEURSHIP AND EXPORT PROMOTION OFFICE, UKRAINE

www.epo.org.ua



ORGANIC UKRAINE www.organicukraine.org.ua

At BIOFACH: Hall 4A | 4A-511

Egypt



AGRICULTURAL EXPORT COUNCIL (AEC), EGYPT

www.aecegypt.com



FOOD EXPORT COUNCIL (FEC), EGYPT

www.feceg.com



Sri Lanka

KENYA EXPORT PROMOTION &

BRANDING AGENCY

https://brand.ke



EXPORT DEVELOPMENT **BOARD (EDB), SRI LANKA**

www.srilankabusiness.com

At BIOFACH: Hall 3A | 3A-310



Indonesia

Indonesia Trade Promotion Center HAMBURG

INDONESIAN TRADE PROMOTION **CENTER (ITPC), INDONESIA**

www.itpchamburg.de

At BIOFACH: Hall 3A | 3A-306

COMMERCE AND SECTORAL ASSOCIATIONS (AACCSA), ETHIOPIA

www.addischamber.com

Agriland

Hall 3A | 3A-220







Agriland is a family-owned company founded in 1998 in Côte d'Ivoire.

Agriland operates as the agro-industrial subsidiary of its mother company Afreco. Its business started with plant cultivation on its own plantations and quickly expanded into the production of fresh ginger essential oil. Afreco is specialized in ingredient sourcing in West Africa for more than 40 years. This way, it is able to control the quality of the products from the source while ensuring good traceability.

In 2017, Agriland further diversified its activities by introducing cold pressed organic vegetable oils and butters.

All products are exported worldwide to cosmetic, pharmaceutical and food processing companies.

PRODUCTS & QUANTITIES PER YEAR CERTIFICATIONS

- + Wild palm kernel oil / 200 t
- + Shea butter / 700t

- + ORGANIC FU
- + KOSHFR
- + HALAL

SOURCE OF RAW MATERIAL

+ Shea nuts and palm kernels are sourced from local suppliers who collect the raw material when it falls from wild trees.

ADDRESS

Agriland Zone 4 Rue Thomas Edison Abidian Côte d'Ivoire www.afrecoci.com

CONTACT

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MATCHMAKING CONTACT

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Bio Amandes

Hall 3A | 3A-220





Located in Ferkéssédougou, in the heart of the Tchologo region of northern Côte d'Ivoire. Bio Amandes is the region's biggest organic and Fair for Life certified shea butter producing company.

Bio Amandes was created in 2018 by Eric NGuetta, a young Ivorian whose main concern was to offer quality and traceable shea butter while promoting local traditional know-how. Bio Amandes produces shea butter using modern technology offering the highest quality shea butter (international standards) while preserving the artisanal skill of extraction and production.

Bio Amandes employs 41 people and exports mainly to Europe (France, Germany, The Netherlands). The company's corporate social responsibility is dedicated to the empowerment of rural women involved along the processing chain.



PRODUCTS & QUANTITIES PER YEAR

- + Crude shea butter / 2.000 t
- + Refined shea butter / 2,000 t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + FAIR TRADE (FAIR FOR LIFE)

SOURCE OF RAW MATERIAL

+ Biodiversity zones of Wariqué



ADDRESS

Bio Amandes Route de Ferké Batiment Nembel BP325 Ferkéssédougou Côte d'Ivoire www.bio-amandes.com hello@bio-amandes.com

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Conexión Chocolate Ecuador

Hall 3A | 3A-220









Conexión Chocolate is an award-winning terroir-driven fine chocolate company committed to crafting incredible chocolate in the country of origin, sourced directly from small scale cacao growers using traceable and organic agroforestry practices.

Nacional Cacao is a heirloom variety native of Ecuador considered one of the best fine flavor cacaos in the world and it is in danger of extinction. Conexión Chocolate works directly with cacao cooperatives to preserve its cacao, empowering communities and inspiring new generations. The company connects the world with the country's soul and boosts their customers creations providing unforgettable experiences.

Conexión Chocolate uses a variety of roasting profiles to highlight the innate organoleptic flavor profiles from different regions of Ecuador to bring single-origin artisan chocolate to life. It is sold in Asia, US and Europe.

PRODUCTS & QUANTITIES PER YEAR

- + Raw and roasted cacao derivatives (nibs, powder, butter, liquor) / 250t (each)
- + Raw and classic chocolate convertures / 200 t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + KOSHFR
- + VEGAN

SOURCE OF RAW MATERIAL

+ Cacao beans are sourced directly from cooperatives of small-scale cacao growers all over the country using traceable and organic agroforestry practices

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ADDRESS

Conexión Chocolate S5A, 170409 Quito, Ecuador

CONTACT

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MATCHMAKING CONTACT

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Cultivagro (Hacienda Palo Santo)

Hall 3A | 3A-220









Hacienda Palo Santo is a vertically integrated family business growing cacao since 1984 in Ecuador for the past three generations. Palo Santo owns and manages their own cacao farms and has built a factory where cacao fruit is produced right in the middle of the cacao plantation to ensure freshness and quality. Hacienda Palo Santo went into a long in-house process for developing the machinery needed to extract the pulp from the bean and industrialize the production under all food safety compliments.

Having Italian roots, the family owning Cultivagro, used to have cacao fruit ice-cream as their everyday desert. The company started sharing their family tradition with the world by making cacao fruit pulp available in frozen and room temperature.

Cacao fruit has endless properties and is categorized as a superfood containing antioxidants, flavonoids, theobromine, caffeine, magnesium, zinc and potassium. Packaging alternatives go from 100 g up to 18,5 kg.

PRODUCTS & QUANTITIES PER YEAR

- + Cacao fruit pulp / 150t
- + Cacao beans / 125t

SOURCE OF RAW MATERIAL

+ Own cacao farms (more than 300 ha of production)

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + HACCP
- + GMP
- + KOSHER For pouch packaging



Cultivagro SA
C.C Dicentro oficina 17, planta alta
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Kavanian

Hall 3A | 3A-220





Kavanian is an Ecuadorian company behind the project of Biolignum which is committed to the development of high-quality organic products used in the cosmetic and the food industry. The company's signature product is the organic moringa oil in which every production stage from the cultivation of the tree to the selection of the best seeds and finally the oil extraction process is taken care of. This way it is ensured that the final product meets high standards and fulfills the clients' requirements.

Since the beginning, Kavanian's goal has been the creation of organic products and the generation of a positive impact on the people who work with the company, prioritizing the application of circular economy principles.



PRODUCTS & QUANTITIES PER YEAR

- + Moringa oil / 8,000 l
- + Moringa leaves
- + Moringa powder

CERTIFICATIONS

+ ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

+ Own cultivation



Kavanian S.A. Km. 6.5 Vía Daule Mapasingue Este Lotización Santa Adriana, Mz 25 Sol 05 Guayaquil Ecuador www.biolignum.com.ec

CONTACT

Mr. Mauricio Zúñiga Commercial Manager Phone: + 593 999 422 630 mzuniga@biolignum.com.ec

Mr. Jose Luna Gilbert Product Manager Phone: + 593 999 579 913 jluna@biolignum.com.ec

MATCHMAKING CONTACT

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Latbio

Hall 3A | 3A-220









Latbio° is a leading biodynamic certified company in Ecuador, with the endorsement of the Demeter certification. Latbio° is a coalition of multi-generational organic and regenerative farmers that formed a company to export fresh fruits and natural ingredients keeping the well-being and prosperity of producers in mind. Latbio° is a completely integrated company, with three offices located in Ecuador, USA and Europe, who promotes healthy food and fair trade. They have been commercializing banana for the last fifteen years. With the desire to innovate and remain at the fore- front of the market, Latbio° harvests Cavendish variety as well as other kind of musáceas. The farm fulfils all technical and environmental requirements to offer a product of the finest quality to the international market.

PRODUCTS & QUANTITIES PER YEAR

- + Puree low acid 100 % bananas Demeter / 350t
- + Flakes banana Demeter / 10t
- + Powder banana Demeter / 10t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + FAIRTRADE
- + DEMETER
- + GLOBALG.A.P.

SOURE OF RAW MATERIAL

+ Vinces, Los Rios, Ecuador

ADDRESS

Latbio S.A. Bolivar y 9 de Mayo Pasaje – El Oro Ecuador www.latbio.com.ec

CONTACT

Mr. Lenin Erazo General Manager Phone: + 59 398 474 9653 lenin.erazo@latbio.com.ec

MATCHMAKING CONTACT

For more information please contact: Rosa Nelly Castro Varas, External IPD Consultant Mobile: + 49 176 237 308 27 castro@importpromotiondesk.de



I atiali

Hall 3A | 3A-220





Located in Duran, Ecuador, Latiali has a state-of-the-art facility, With a decadeslong legacy and streamlined process from field to industrialization, Latiali has gained recognition as a reliable manufacturer and distributor of various products derived from cocoa, such as cocoa beans, cocoa nibs, cocoa mass, cocoa butter, and chocolates.

Latiali invested numerous years in sourcing the finest cocoa plantations in different regions of Ecuador. The plantation selection considers aspects such as soil characteristics, plantation conditions, traceability, cocoa bean genotype, employees' conditions, environmental protection, certifications, etc.

Latiali's finest chocolate combines the best Ecuadorian cocoa beans with a designated step-by-step chocolate-making process to enrich and retain the distinct Ecuadorian cocoa's nutrients, taste, and aroma.



PRODUCTS & QUANTITIES PER YEAR CERTIFICATIONS

+ Cocoa beans / 1,000 t

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- + Cocoa derivatives / 300 t
- + Chocolate and chocolate couvertures / 400t drops or chips

- + ORGANIC (EU, NOP, EC, JAS)
- + FSSC 22000
- + KOSHFR

SOURCE OF RAW MATERIAL

+ Sourced directly from associated cocoa farmers



ADDRESS

I atiali Parque Industrial Duran Lote 10 Km 6 1/2 Via Duran Tambo Duran Fcuador

info@latiali.com www.latiali.com

CONTACT

Mr. Vicente Norero Commercial Manager Phone: + 593 999 290 000 vicente.norero@latiali.com

MATCHMAKING CONTACT

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Betigil Moringa

Hall 3A | 3A-220





In 2012, Betigil Moringa was the first company in Ethiopia to receive a production and export license for Moringa. Ever since, the company has been raising awareness and paving the way for a local traditional food item to receive international attention. The organic farm and its production hall are located in the area of Arba Minch, in the warm and friendly South of Ethiopia. Betigil Moringa introduced shade drying of the fresh leaves to preserve the vital nutrition and healing potential. Since 2021, the company holds the organic certification by EcoCert.

Moringa is a fast-growing tree that has earned a reputation of being the earth's most nutritive plant and can indeed be called a "super food". It has a long history of being used both as food and medicine. In Amharic, the national language of Ethiopia, Moringa is known as "Shiferaw" which can be translated as "the plant that 1,000 diseases fear".

Betigil Moringa is currently exporting to Europe and Japan.



- + Moringa leaf bulk / 64.35t
- + Moringa leaf powder / 214.5t
- + Moringa tablets / 1,155,000 units
- + Moringa seed oil / 4,7301

CERTIFICATIONS

+ ORGANIC FU

SOURCE OF RAW MATERIAL

+ Fresh moringa leaves from own farm, handpicked on a daily basis

ADDRESS

Betigil Moringa Manufacture & Export Secha Industry Park, Doysa Kebele Arba Minch Ethiopia www.betigilmoringa.et

CONTACT

Mr. Betigil Feleke General Manager Phone: + 251 911 348185 info@betigilmoringa.et enatemoringa@gmail.com

MATCHMAKING CONTACT

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Beza Mar Agro-Industry

Hall 3A | 3A-220









Beza Mar Agro-Industry is a pioneer organization in the apiculture subsector. The company was established in 2003 with the aim of collecting, processing and supplying the untapped apicultural resources of Ethiopia for both the local and export markets. Beza Mar is established as a private limited company owning two modern honey processing plants.

The company has been engaging in the production of table honey and beeswax since 2008 and has gradually started to export honey and beeswax to the international market.

After the EU accreditation of Ethiopia under the third country listing, Beza Mar became the first private company to supply organic semi-processed honey and beeswax to the UK market. Since then, the company obtained exposure to foreign markets and became registered as an exporting company of honey and beeswax. Furthermore, Beza Mar expanded its market to other EU countries, Middle East, Japan and USA.

PRODUCTS & QUANTITIES PER YEAR

- + Honey / 400 t
- + Beeswax / 200t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + ISO 22000
- + ISO 9100

SOURCE OF RAW MATERIAL

- + Natural forest trees and shrubs
- + Natural field flowers
- + Annual and perennial crops flowers

contents | product finder

ADDRESS

Beza Mar Agro-Industry Sarbet Sarbet Building 3rd Floor, Room 301 Addis Ababa Ethiopia

Phone: + 251 221 126 775

CONTACT

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Mr. Dagmawi Hailegiorgis Company Representative Mobile: + 251 904 877 288 dagmawi.hqiorgis@gmail.com

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Bio-Tropical Products Company

Hall 3A | 3A-220





Bio-Tropical Products Company is a company in Ghana, established in 1984 as an agricultural enterprise. It has established 300 acres of citrus and 200 acres from its organic certified small holder farmers with a total acreage of 500 acres. In addition, it has 100 acres of cocoa plantations as well as 90 acres of Voacanga farms.

Currently, Bio-Tropical Products processes dried organic peels from sweet orange, lemon fruits with different presentations and fresh citrus for the export market. The company exports according to the buyer's specification. Its fresh orange, lemon and dry orange and lemon peels are certified as organic by Ecocert SA.



PRODUCTS & QUANTITIES PER YEAR

- + Dried sweet orange peels / 300 t
- + Dried lemon peels / 40t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + HACCP (in process)
- + FAIRTRADE (FLO)

SOURCE OF RAW MATERIAL

- + Own farm
- + Out growers

ADDRESS

Bio-Tropical Products Company Ltd. Ring Road East P.O. Box KIA 9732 Accra Ghana www.biotropicalghana.com

CONTACT

Ms. Gloria Obeng-Mensah Marketing and Sales Officer gloria.obeng@biotropicalghana.com

Ms. Marian Thompson Managing Director Phone: + 233 244 514 824 marian@biotropicalghana.com

MATCHMAKING CONTACT

For more information please contact: Catherine Hebting External IPD Consultant Phone: + 33 669 551 410 hebting@importpromotiondesk.de





Emmy's Daughter Organics

Hall 3A | 3A-220







Emmy's Daughter Organics was set up in 2021 by two entrepreneurs with a passion for medicinal and aromatic plants.

As a responsible Ghanaian business, Emmy's Daughter Organics is committed to putting back more than it takes out of the planet. This commitment starts with paying both farmers and workers a fair price for their services and raw materials.

What differentiates Emmy's Daughter Organics from the competition is the company's commitment to quality. This is best exemplified by the innovative use of greenhouse technology to sun and air-dry citrus peels under controlled, sealed and hygienic conditions – free from contamination and unwanted pests that can occur when dried in the open.

PRODUCTS & QUANTITIES PER YEAR

- + Orange peels / 53t
- + Lemon peels / 121 t
- + Lime peels / 29t

28

CERTIFICATIONS

+ ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

+ Selected outgrower farmers in Central Region, Ghana

ADDRESS

Sekyerew-Ayeldo Road, Abura Asebu Kwamankese District, Central Region, Ghana

Emmy's Daughter Organics Ltd.

sales@emmysdaughterorganics.com www.emmysdaughterorganics.com

CONTACT

Ms. Jen Abuah Director

Phone: + 233 575 364 923 jen@emmysdaughterorganics.com

MATCHMAKING CONTACT

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Wad African Foods

Hall 3A | 3A-220





Wad African Foods was created in the year 2000 with the aim of supporting small-scale farmers by organising them and adding value by processing their produce into dried fruits for export.

The knowledge of farmers and their individual harvesting by hand allows them to select only mature well-ripened fruits. This coupled with all the steps in Wad African Foods' processing – peeling, cutting, and packaging done manually, contributes to more accurate checks allowing Wad African Foods to offer its customers high-quality products.

The company currently exports to Switzerland, Germany, Japan and the USA.



PRODUCTS & QUANTITIES PER YEAR

- + Pineapple dried / 8t
- + Mango dried / 5t
- + Coconut dried / 40t
- + Papava dried / 3t

CERTIFICATIONS

- + ORGANIC (EU. NOP. JAS)
- + HACCP
- + FAIRTRADE (FLO)

SOURCE OF RAW MATERIAL

- + Small scale farmers (out growers)
- + Own farms



ADDRESS

Wad African Foods Ltd. Gicel Plot P1 GS-0096-1996 Weija - Accra Ghana info@wadco.ch www.wadco.ch

CONTACT

Mr. Patrick Deeabe Director Phone: + 41 788 030 484 wad@wadco.ch

MATCHMAKING CONTACT

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Intrafood Singabera Indonesia

Hall 3A | 3A-506





Established in 1984, Intrafood Singabera Indonesia brings global consumers best quality natural goodness from the Indonesian Archipelago with guaranteed traceability and international manufacturing standards. Located in Sukoharjo Central Java, this family-owned company presently commands a large domestic following with overseas export since early 2000.

Singabera is committed to creating the highest standard products derived from natural plants, while minimizing the environmental footprint and building a sustainable business that benefits thousands of local farmers for maximum positive impact.



PRODUCTS & QUANTITIES PER YEAR

- + Ginger powder (Spray dried) / 4t
- + Turmeric powder (Spray dried) / 2t
- + Coconut sugar / 480t
- + Coconut nectar syrup / 60t

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + FSSC 22000
- + HALAL
- + KOSHER
- + FDA registration

SOURCE OF RAW MATERIAL

- + Coconut sugar: 321 farmers in Central Java
- + Ginger & Turmeric:
 Java & Sumatra

ADDRESS

Jalan Arak Arak 52 Sukoharjo 57552 Indonesia Phone: + 62 271 641 277 info@singabera.co.id www.singabera.co.id

Intrafood Singabera Indonesia

CONTACT

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Ms. Anindya Puspitasari Mobile: + 62 812 856 630 60 anindya.puspitasari@singabera.co.id

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Kerinci Agro

Hall 3A | 3A-220









Kerinci Agro originates from a family business that started trading with cinnamon in 1958. The company introduced its main product Cassia Vera to the local market in 2006. Kerinci Agro has continuously developed and improved its business model and is currently expanding into the European, American and Asian market, making it the first company located in Kerinci to process and export its products.

Sustainable business is the company's footprint from its growth and positive social impact. Their plans sets stretching targets, including the sourcing of raw materials, fair prices, and customers' expectations. By facing climate challenges and the need for human development, the purpose of the company is to make sustainable business for farmers and people.

PRODUCTS & QUANTITIES PER YEAR

+ Cinnamon / 600t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + HACCP (in process)

SOURCE OF RAW MATERIAL

- + Own plantation
- + Farmers from Kerinci (Jambi provinces)

ADDRESS

CV Kerinci Agro
Desa Seberang Merangin
KM 33
370000 Sungai Penuh-Jambi
Indonesia
kerinciagro@kerinciagro.co.id
www.kerinciagro.co.id

CONTACT

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MATCHMAKING CONTACT

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Privamnuts

Hall 3A | 3A-220





The macadamia nuts of Privamnuts are naturally grown in the mineral-rich highland soils of Mt. Kenva, right at the equator. The farmers allow their trees to grow most naturally with very little intervention, using available resources like animal manure only. Spraving is non-existent.

Privamnuts has a modern processing facility as well as a macadamia nursery that supplies over 100,000 organically grafted macadamia seedlings. End-to-end quality monitoring systems are implemented and the quality control team adheres to a strict food safety management system from the farm to the point of sale.

Privamnuts exports macadamia kernels to different global markets. The American market accounts for the largest share of its exports with the other markets being Europe, the Middle-East, Japan and China.



PRODUCTS & QUANTITIES PER YEAR

+ Macadamia nuts kernel / 200 t

CERTIFICATIONS

- + ORGANIC FU
- + FSSC 22000
- + HALAL
- + KOSHFR

SOURCE OF RAW MATERIAL

- + 10.000 small holder farmers
- + More than 50 aggregators



ADDRESS

Privamnuts FP7 Kenya P.O Box 2404-60100 Embu - Siakago road Fmbu

Kenva

Phone: + 254 709 765 000 info@privamnuts.co.ke www.privamnuts.co.ke

CONTACT

Mr. Patrick Mukundi Managing Director Phone: + 254 723 816 553 patrick.mbogo@privamnuts.co.ke

MATCHMAKING CONTACT

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Flora of Madagascar (FLORAMAD)

Hall 3A | 3A-206









Floramad is a reliable supplier of essential oils from Madagascar. The company has been exporting its natural ingredients worldwide since 2010, serving the aromatherapy, cosmetic, flavour and fragrance industries (including 14 tons to Europe per year).

Floramad offers high-quality essential oils (fully pure and natural, with stable quality and matching with international standards). Oils are systematically controlled and are following a traceability system for each batch of production.

Voluntarily engaged in CSR, Floramad adopts sustainable practices on its own production sites as well as with its small-scale partners. Thus, the company contributes to human well-being and environmental conservation through all its activities.

PRODUCTS & QUANTITIES PER YEAR

- + Ylang ylang essential oil / 7 t
- + Fresh ginger essential oil / 4t
- + Geranium essential oil / 2t
- + Lemon eucalyptus essential oil / 10t
- + Ravintsara essential oil / 5t
- + Saro essential oil / 1.2 t
- + Katrafay essential oil / 1t
- + and others

33

CERTIFICATIONS

+ ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

- + Own plantations
- + Small scale producers across Madagascar

ADDRESS

Flora of Madagascar (FLORAMAD) LOT V V 118 J BIS Manakambahiny (101) Antananarivo Madagascar

Phone: + 261 34 09 440 10 contact@floramad.com
www.floramad.com

CONTACT

Mr. Andrandraina Rasolonjatovo Owner / Manager Phone: + 261 34 04 179 10 andrandraina.ras@floramad.com

MATCHMAKING CONTACT

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Mobile: + 49 176 668 235 20 kuth@importpromotiondesk.de



Lycheeland

Hall 3A | 3A-206



Lycheeland is a Malagasy company which was created in 2015 by Hasina Rabenantoandro, a woman entrepreneur driven by the desire to transform waste agricultural products into healthy food.

Lycheeland produces exotic dried fruits and vegetables, fruit and vegetable powder and flour, with currently a capacity of 30 tons per year.

Its products are air-dried at low temperature, 100% natural, free from preservatives, no sugar added, organic certified, with a shelf-life of 2 years.

Lycheeland already exports its products, mainly to Japan and Europe.



PRODUCTS & QUANTITIES PER YEAR

- + Exotic dried fruits (pineapple, banana, lychee, physalis, rambutan, mango, coconut, papaya, jackfruit) / 30t
- + Flour (breadfruit, plantain, jackfruit seeds flour, green jackfruit flour) / 12t
- + Sliced turmeric, turmeric powder, sliced ginger, ginger powder / 5t

CERTIFICATIONS

- + ORGANIC EU
- + HACCP
- + KOSHER

SOURCE OF RAW MATERIAL

+ Partnership with small farmers and cooperatives



Lycheeland LOT 27 D Ankadiefajoro Antananarivo Madagascar www.lycheeland.com

CONTACT

Ms. Hasina Rabenantoandro CEO

Phone: + 261 342 801 855 contact@lycheeland.com

MATCHMAKING CONTACT

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Mobile: + 49 176 668 235 20 kuth@importpromotiondesk.de





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MG Sakay

Hall 3A | 3A-206







MG Sakay is family company established 20 years ago in the east of Madagascar's Island, in a town built in a much-wooded area, with a very rich and endemic flora and fauna. The company produces their own "Organic Essential Oils", 100 % natural and produced under own organic planting. In this way, they can offer best traceability and a good product quality.

The cultivation of MG Sakay is made with total respect for the environment and every year the company participates in reforestation campaigns.

MG Sakay supports the development of local communities and contribute to the balance of their ecosystems. MG Sakay respects and prioritizes the well-being of people, the main resource of the company. With MG Sakay, more than hundred families can provide education for their children and feed their families.

PRODUCTS & QUANTITIES PER YEAR

- + Ravintsara essential oils / 1 t
- + Ginger essential oils / 1 t
- + Citriodora essential oils / 0.5 t
- + Niaouli essential oils / 0.5 t

CERTIFICATIONS

+ ORGANIC EU

SOURCE OF RAW MATERIAL

+ Own cultivation

ADDRESS

MG Sakay II N 187 K Soavinandriana Antananarivo 101 Madagascar www.mgsakay.com

CONTACT

Ms. Randriantsolofo Toavina Founder Phone: + 261 344 528 713 contact@mgsakav.com

MATCHMAKING CONTACT

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Moringa Wave

Hall 3A | 3A-206



Founded in 2016, Moringa Wave supports farmers and smallholders in Madagascar through the production, processing and marketing of Moringa Oleifera.

The company chose to employ mainly young people and women to enhance the local economy. Moringa Wave's mission is to improve the nutritional situation and increase agricultural incomes in Madagascar through its collaboration with the local community and its commitment to the preservation of biodiversity and reforestation by planting Moringa trees.

The company offers a range of food products based on organically grown Moringa Oleifera as well as a range of cosmetic products made from pure and natural Moringa Oleifera oil. Moringa Oleifera has been widely used in traditional medicine, specifically in India. It is a great source of antioxidants and amino acids and a food supplement rich in nutrients, mainly protein.



PRODUCTS & QUANTITIES PER YEAR

- + Moringa leaf and powder bulk / 10t
- + Moringa oil / 2t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + HACCP
- + WFTO

SOURCE OF RAW MATERIAL

+ Raw moringa is sourced directly from small-scale producers in Madagascar

ADDRESS

Moringa Wave SA CFP Bevalala Antananarivo Madagascar info@moringawave.com www.moringawave.com

CONTACT

Mr. Franco Emilio Risso Founder

Phone: +39 333 733 146 2 + 26 134 010 118 2

francoemilio@moringawave.com

MATCHMAKING CONTACT

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Mobile: + 49 176 668 235 20 kuth@importpromotiondesk.de





Sambirano

Hall 3A | 3A-206





Sambirano is a company based in Madagascar offering high-quality cocoa beans, vanilla and cocoa juice. The company was created by two natives from the cocoa regions in Madagascar 16 years ago. It has become one of the major actors of cocoa in the country.

The company's strategy is based on high-quality and sustainable cocoa beans

The company's strategy is based on high-quality and sustainable cocoa beans (superior and premium grade).

With Organic and Fairtrade premium, farmers organized in two cooperatives (Sambirano Mateza CSM and Cooperative Bio du Sambirano COBIOS), are able to receive fair prices for the beans.

The company is highly oriented to the well-being of the community.



PRODUCTS & QUANTITIES PER YEAR

- + Cocoa beans Madagascar / 2,000 t
- + Bourbon vanilla beans / 5,000 t
- + Cocoa juice / 100,000 I (2023)

CERTIFICATIONS

- + ORGANIC (EU, NOP, BIOSUISSE)
- + FAIRTRADE (FLO)

SOURCE OF RAW MATERIAL

+ Cultivation from cooperative farmers



Sambirano SA Ambalavelona Ambanja Madagascar info@idaromatic.com www.idaromatic.com

CONTACT

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MATCHMAKING CONTACT

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Dar Tomoor

Hall 3A | 3A-220



مـن دارنـا لـداركــم From Our Home To Yours



Dar Tomoor is a family business inspired by long-lasting traditions. The farm base was established 13 years ago in the Ferkla region, near Errachidia in Morocco – a 23 hectares lot where the orchards of palm trees are now thriving. The company's mission is to make organic Medjoul and Boufeggous dates accessible to all and to promote a healthy lifestyle by educating consumers on the benefits of dates.

Dar Tomoor dates are grown with care in order to deliver the highest-quality products. Dar Tomoor's commitment to the environment is crucial. Some of the actions taken are powering the land with solar energy to reduce carbon emissions, recycling organic farm waste as compost, and delivering zero phytosanitary products.

Dar Tomoor is currently only operating in Morocco, which has been a great success. The next step is to penetrate the European market and supply Dar Tomoor's unique products internationally.



PRODUCTS & QUANTITIES PER YEAR

- + Medioul dates / 100 t
- + Boufeggous dates / 100 t

CERTIFICATIONS

+ ORGANIC EU

SOURCE OF RAW MATERIAL

+ Dar Tomoor dates are sourced directly from the company's own farm

ADDRESS

Dar Tomoor
14, Koudiat Laabid
Janat Nord, Route de Casa
Marrakech
Morocco
info@dartomoor.com
www.dartomoor.com

CONTACT

Mr. Ahmed Oussou Chief Operating Officer Phone: + 212 661 171 607 ahmed.oussou@dartomoor.com

MATCHMAKING CONTACT

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Ellawala Horticulture

Hall 3A | 3A-310









Ellawala Horticulture, founded in 1992, is a pioneer in Sri Lankan agriculture. The Tom EJC mango variety was introduced by Ellawala and received formal recognition from the Department of Agriculture in 2003 and is now the variety of choice for cultivation in the dry and intermediate zones of Sri Lanka.

In 2017, the company began exporting organic fresh mango and other fruit varieties to several countries worldwide. In 2021 Ellawala commissioned a modern food production facility located within its extensive farm in the Sri Lankan North Central Province. With five production lines, including pulping, canning, cooking, freezing, and dehydrating, Ellawala can produce a wide range of tropical fruit products that are full of natural goodness made from tree ripened and handpicked fruits that are grown in their organic farms.

Ellawala has 150 employees, of which 70 % are women from the villages around the factory.

PRODUCTS & QUANTITIES PER YEAR

- + Dried mango, pineapple, banana, papaya, coconut / 120t
- + Mango, pineapple, jackfruit chunks in juice in cans or jars / 720,000 units
- + Mango pulp, pineapple juice / 720t

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + ISO 22000
- + KOSHFR

SOURCE OF RAW MATERIAL

+ Tropical fruits are sourced directly from own cultivations and registered out growers

ADDRESS

Ellawala Horticulture Pvt Ltd. 14 Carlwil Place Colombo 00300 Sri Lanka Phone: + 94 112 575 756 www.ticmango.com

CONTACT

Director Phone: + 94 777 634 553 chanaka@tjcmango.com

Mr. Chanaka Ellawala

MATCHMAKING CONTACT

For more information please contact: Rosa Nelly Castro Varas, External IPD Consultant Mobile: + 49 176 237 308 27 castro@importpromotiondesk.de



Nexpo Conversion

Hall 3A | 3A-310





Tolk Control of the C



Nexpo Conversion, established in 2014, is mainly engaged in the conversion of aqueous botanical extracts of pure and natural agro-based products into value added powder form products.

Nexpo is focused on a farm to table concept and its products are made of 100% natural, NON-GMO ingredients and free from Sodium Caseinate or other additives. Thereby the company manufactures products inherently organic, vegan, gluten free and lactose free sourced from the tropical island of Sri Lanka.

Nexpo products are customizable, available in retail and bulk packaging as well as delivered to more than 10 countries worldwide.

PRODUCTS & QUANTITIES PER YEAR

- + Coconut milk powder / 1,400 mt
- + Flavoured coconut supplement powder / 500 mt
- + Coffee creamer / 500 mt
- + Coconut water powder / 500 mt

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + IFS FOOD
- + ISO 22000
- + HALAL
- + KOSHER
- + VFGAN

SOURCE OF RAW MATERIAL

+ Coconut farming plantations in Sri Lanka

ADDRESS

Nexpo Conversion (Pvt) Ltd.
No. 36, Old Kesbewa Road,
Raththanapitiya
Boralesgamuwa
Sri Lanka
Phone: + 94 70 181 9390
marketino@nexpoextracts.com

www.nexpoextracts.com

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MATCHMAKING CONTACT

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Mobile: + 49 177 871 0 416 yasmin.hedjri@yahoo.com



Savour Route

Hall 3A | 3A-220





Inspired by the natural high-quality vibrant in Ceylon cinnamon, Savour Route was initiated to produce the world-renown hand-crafted Ceylon cinnamon products with utmost precision, delicacy and skill. Moving on from traditional cinnamon peeling methods, the company strives to produce high-quality cinnamon products by using equipment and machinery that are hygienic as well as effortless for the cinnamon peelers.

Situated in the lower middle part of Sri Lanka, the cinnamon takes up a unique sweet and spicy flavour. Savour Route is dedicated to producing the highest quality of Ceylon cinnamon, rich with aroma and flavour, and made of craft, skill, and quality.

Savour Route is currently certified of ISO 22000 along with Organic and Ceylon "True" Cinnamon Lion Logo.



PRODUCTS & QUANTITIES PER YEAR

- + Cinnamon quill (all grades, cut according to customer requirements) / 4t
- + Cinnamon powder / 8t
- + Cinnamon chips / 5t
- + Cinnamon tea bag cut / 5t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + ISO 22000

SOURCE OF RAW MATERIAL

+ Own farmer clusters



Savour Route Pvt Ltd. 41, Lellopitiya Rathnapura Sri Lanka Phone: + 94 712 571 100

CONTACT

Ms. Senuri Gamage Managing Director Phone: + 94 712 571 100 senuri@savourroute.com

MATCHMAKING CONTACT

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Sayaladu (Planet's Pick)

Hall 3A | 3A-720





Sayaladu is in operation since 2016 and is also known under its brand name, Planet's Pick.

Planet's Pick is the only producer of extra live coconut oil from Sri Lanka, which uses an outstanding centrifugal process to separate the oil from fresh coconut milk, to derive at a unique superior virgin coconut oil.

Their processing facility is located in an 11-acre coconut land, intercropped with many variety of spices, herbs and medicinal plants. Being in Dambadeniya, at the heart of the famous Coconut Triangle of Sri Lanka, constantly inspires them to innovate and create the best organic coconut products and a range of organic vegan products using locally-sourced quality ingredients.



PRODUCTS & QUANTITIES PER YEAR

- + Extra live virgin coconut oil / 432 t
- + Young jackfruit products / 360t
- + King coconut water / 390 t
- + Dehydrated mango / 12t
- + Dehydrated pineapple & banana / 30t
- + Moringa powder & cassava powder / 48t
- + Turmeric paste & ginger paste / 300 t

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + BRC

SOURCE OF RAW MATERIAL

- + Coconuts from own farms and handpicked from certified organic farmers
- + Raw organic jackfruit and other fruits sourced directly from small scale farmers, and home gardens in Sri Lanka

ADDRESS

Sayaladu Pvt Ltd (Planet's Pick) Etamoragolla Estate, Kanugala Muruthenge 60122 Sri Lanka www.planetspick.com

CONTACT

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SDS Spices

Hall 4 | 4-580







Since 2002, SDS Spices has built its reputation within the spice and food industry and has grown to be one of the premier spice exporting companies in Sri Lanka. SDS Spices grows, sources and exports all spices, organic and non-organic, unique to the isle of Sri Lanka.

Their extensive local knowledge has been built over decades of managing their own organic estates as well as working closely with small scale farmers around the country. The company sources spices not from factories, but from the most passionate & knowledgeable spice farmers (and foragers) in the country.

SDS Spices prides itself on the quality of their spices, as they source seasonal products and cater for small batch orders that ensures the freshness of their spices.

PRODUCTS & QUANTITIES PER YEAR

- + Cinnamon / 75t
- + Black pepper / 50t
- + Cloves / 30t
- + Moringa / 20t

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CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + ISO 22000

SOURCE OF RAW MATERIAL

+ Cinnamon quills and other organic spices are sourced directly from small farmer clusters in the forest gardens of Sri Lanka

ADDRESS

SDS Spices (Pvt) Ltd No. 7/2, Sumner Pl, Colombo 08 Sri Lanka Phone: + 94 112 688 913

+ 94 112 688 914

www.sdsspices.com

CONTACT

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BioOrigin Fruits Tunisia

Hall 3A | 3A-220









BioOrigin Fruits, established in 2019, is based in Hazoua, Tozeur, Tunisia. BioOrigin Fruits operates in the packaging of agricultural products including Tunisian "Deglet Nour" organic dates & derivatives. This variety originates from organic oases of the Jerid and Nefzewa regions, produced by small farmers (1 ha max). The company is committed to promoting organic farming, the socio-economic development of these regions and protection of the environment.

BioOrigin Fruits focuses on fair trade to encourage farmers to get engaged in organic farming and trust this mode of production. The farmers are registered in associations that have been certified "organic" and "Fairtrade" named "Continental Intercalaire of Rjim Maatoug", "Biopalma El Faouar" & "Biooasis Hazoua". BioOrigin Fruits produces and exports organic dates and dried fruits for EU & UK markets.

PRODUCTS & QUANTITIES PER YEAR

- + Dates on branch / 20t
- + Pitted dates / 250t
- + Dates with stones / 50t
- + Diced/chopped dates / 30t
- + Paste dates / 40t
- + Powder dates / 20t
- + Industriel dates / 30t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + GLOBALG.A.P. (in process)
- + FSSC 22000 (in process)
- + FAIRTRADE (in process)
- + FRIENDS OF EARTH (in process)

SOURCE OF RAW MATERIAL

+ Cooperatives Biocontinental

Rjim Maatoug, Biopalma El Faouar

and Biooasis Hazoua

contents | product finder

ADDRESS

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Tozeur 2200
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bioorigin.fruits@gmail.com
www.biooriginfruits.com

CONTACT

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MATCHMAKING CONTACT

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Alte Foods

Hall 4A | 4A-405





Alte Foods is one of the leading market players on Ukrainian IQF berries market. Innovative technologies stand behind Alte Foods' processing — IQF (Individual Quick Freezing) of 1,200 tons/month of berries using IQF equipment from Octofrost. The production facilities are located at the center of growing berries, fruit and vegetables in the environmentally pristine areas of Ukraine. Highly qualified and certified personnel are trained and committed to all the standards to obtain products that meet European and international requirements. Alte Foods has certificates guaranteeing the quality and compliance with all European and Ukrainian standards.

PRODUCTS

- + Wild blueberries frozen / 1,000 t
- + Blackberries frozen (wild and cultivated) / 250t
- + Elderberry frozen / 190t
- + Cranberries frozen / 100 t

CERTIFICATIONS

- + ORGANIC EU
- + BRC
- + FSSC 22000

SOURCE OF RAW MATERIAL

- + Farmers' cultivation
- + Wild collected in the Ukrainian forest

ADDRESS

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Kyiv, 03035
Ukraine
info@altefoods.com

info@altefoods.com www.altefoods.com

CONTACT

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MATCHMAKING CONTACT

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Amethyst-Ole

Hall 3A | 3A-220





Amethyst-Ole was created in 2011 and has gained reputation of a mindful and reliable partner since business began with a small production facility which was made up of a single refrigerating chamber and a fast-frozen food storage of decent size, but thanks to the concerted effort of the team, the business began to grow fast.

At the present time two powerful production lines for electronic berry sorting and one for nuts processing are in use at the facility. With cutting-edge equipment and professional teamwork, Amethyst-Ole is able to manufacture up to 30 tons of frozen berries a day on average, up to 2000 tons a year.

In 2020 walnut sorting equipment was totally upgraded for an unsurpassed quality and the company can currently process up to 300 tons of export grade walnut kernels per season. In 2022 a separate chamber for raspberry and walnut processing is being set in operation.



PRODUCTS & QUANTITIES PER YEAR

- + Wild blueberries frozen / 1.000 t
- + Wild blackberries frozen / 400 t
- + Wild elderberries frozen / 400 t
- + Raspberries frozen / 400 t
- + Lingonberries frozen / 100 t
- + Cranberries frozen / 500t
- + Rosehips frozen / 100 t
- + Walnut kernels / 300 t

CERTIFICATIONS

- + ORGANIC FU
- + NATURI AND
- + ISO 22000
- + ISO 9001

SOURCE OF RAW MATERIAL

+ Wild collection and farming partners



ADDRESS

Amethyst-Ole LLC 2 Avtomobilna St. Village Rudnia-Bystra Olevsk region Zhytomyr district Ukraine Phone: + 380 67 401 7941

www.amethyst-ole.com.ua

CONTACT

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Brancho Ukraine

Hall 3A | 3A-220





Brancho™ is a family-owned company, producing natural fruit and vegetable products since 2018. BranchoTM is specialized on dried ingredients and snacks from about 35 types of fruits, berries, vegetables, and mixed components.

Brancho™ commits to a full eco-system mindset spanning across the use of natural and organic raw materials up to finishing the manufacturing the product with high standards.

Brancho™ uses innovative technology of processing raw materials to keep vitamins and nutrients in finished products, which are then packaged into TÜV certified home compostable packaging, minimizing the ecological footprint of our production.



PRODUCTS & QUANTITIES PER YEAR

- + Fruit rolls / 60t
- + Apple rings (chips) / 40t
- + Edible teas (Dried fruits & berries) / 20t
- + Vegetables, dried (dices, slices, powder e.g. beet, carrot, egaplant) / 15t
- + Fruits/berries, dried (whole, dices, slices, powder e.g. apples, blueberries, cherries) / 15t

CERTIFICATIONS

- + ORGANIC FU
- + FSSC 22000 (in process)
- + HACCP

SOURCE OF RAW MATERIAL

+ Ukrainian farmers



ADDRESS

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Ukraine, 03142

Phone: + 38 063 319 56 52 www.brancho.ua

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Danube Agrarian

Hall 4A | 4A-511









Danube Agrarian is located in the geographically advantageous most southern part of Ukraine. Its unique location on the 45th parallel makes the fruits notably sweet and the vegetables very tasteful. Danube Agrarian has been certified as an organic producer since 2010 and owns about 2,000 hectares of organic land. part of which is irrigated.

The company has 50 employees throughout the year and about 100 additional staff members during the high season. All the products are being produced according to the standards for organic production. The process of harvesting, processing and storing meets all organic certification requirements.

PRODUCTS & QUANTITIES PER YEAR

- + Fresh watermelons, nectarines. peaches, plums, cantaloupes / 5,000t + GRASP
- + Watermelons, nectarines, peaches, plums, cantaloupes (freeze-dried)
- + Wheat, barley, millet, lentils, mustard, sunflower

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+ Mint, lavender, hyssop, calendula, yarrow, sage (dried) / 1t

CERTIFICATIONS

- + ORGANIC (EU, NOP, COR)
- + GLOBALG.A.P.

SOURCE OF PRODUCT

+ Own fields in Safiany. Ismail district, Odessa region

ADDRESS

Danube Agrarian I td. 37. Yaroslav Mudry Street village Safiany, Izmail district Odessa region 680670 Ukraine

Phone: + 38 067 484 28 90 dunagrariy@gmail.com www.dunagrarian.com

CONTACT

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MATCHMAKING CONTACT

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Darlisad

Hall 4 | 4-442





Be berry trend with Darlisad!

Darlisad is a family-owned company that was founded in 2005, located in the forest area of western Ukraine. Since then, the company has been developing at a rapid pace to become one of the biggest Ukrainian deep frozen fruit producers. For over 20 years Darlisad has been producing, freezing and selling high-quality fruits supplied by farmers from the ecologically cleanest regions of Ukraine.

Thanks to fairness, reliability, many years of experience with fruits freezing and by using the latest selection of techniques, Darlisad has earned trust and loyalty of suppliers and customers.

Darlisad – the best from Ukraine to the world. Taste the difference!



PRODUCTS

IQF fruits 10,000 t

- + Wild blueberry
- + Wild blackberry
- + Elderberry
- + Cranberry
- + Lingonberry
- + Rosehips

49

+ Sea buckthorn

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + FSSC 22000
- + HACCP
- + KOSHER
- + SMETA verification

SOURCE OF RAW MATERIAL

+ Ukraine, sustainable farmers and suppliers



ADDRESS

Darlisad LLC Fruktova 1 Kniagynynok Ukraine

https://darlissad.com.ua

CONTACT

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MATCHMAKING CONTACT

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Dvipa – Ahimsa

Hall 3A | 3A-220





Dvipa has more than 15 years of experience in ecological farming. With 150 hectares of certified organic land of which 80 hectares are under drip irrigation, they strive for high quality berries, grains and vegetables.

The company has around 50 permanent employees and 100 seasonal workers. Dvipa has an own industrial freezing (directly in berry-yard) and own freeze-drying work department.

Dvipa is a member of many organic associations and cooperatives in Ukraine and has its own trademark of organic products ("AHIMSATM"), also producing bio-fertilizers.



- + Strawberry freeze-dried (powder, cubes, slices, whole) / 12t
- + Raspberry freeze-dried (powder, cubes, slices, whole) / 8t
- + Wild blueberry freeze-dried (powder, cubes, slices, whole) / 12t
- + Amaranth oil / 4t
- + Amaranth cereals / 20t
- + Amaranth flour / 20t
- + Amaranth grain / 80t

CERTIFICATIONS

+ ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

+ Own production (150 ha)

ADDRESS

Dvipa LLC – Ahimsa 35, Tsentral'na Street Kotovka village Dnipropetrovsk region, 51100 Ukraine

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Mr. Denis Pavlov Commercial Director Phone: + 380 67 523 83 00 info@ahimsa.ua

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Liluck

Hall 3A | 3A-220





Liluck was established in 2015 and sources organic birch sap from the forests of the Carpathian mountains.

Together with other natural products, such as juices and preserves, Liluck sells exclusively in glass containers under its own brand "Spring Drops" but also with the option of white label.

Liluck's facility at the foot of the Carpathians is certified according to FSSC 22000.



+ Birch sap / 500t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + FSSC 22000

SOURCE OF RAW MATERIAL

+ Wild collection



Liluck LLC 60A Pershotravneva St Glyboka town Chernivtsi region, 60400 Ukraine

CONTACT

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Oril-Eco

Hall 3A | 3A-220









Driven by the love for their native land, Oril-Eco company was founded in 2018. The company grows strawberries on an area of 12.8 hectares and remontant raspberries on an area of 22.7 hectares in the Tsarichansky district of the Dnepropetrovsk region, Ukraine. They have completely organic fields and organic crops.

Since 2019, the company has launched its own freezing complex, which now makes it possible to process the entire crop of strawberries and raspberries, as well as controlling every stage of the processing and packaging. Every year Oril-Eco harvests and freezes 130-170 tons of organic strawberries and 100-130 tons of organic raspberries. The production is certified according to the FSSC standard which is confirmed by corresponding certificate.

In 2022, despite the difficult situation in the country, the company started a new berry project - the sublimation of raspberries and strawberries. The first freeze drier machine with 100 kg capacity of frozen raw materials started working in July 2022. In addition, Oril-Eco has been successfully exporting frozen berries since 2019 to EU countries (Netherlands, Poland and Italy).

PRODUCTS & QUANTITIES PER YEAR

- + Raspberries frozen / 100t
- + Strawberries frozen / 130 t
- + Raspberries freeze-dried
- + Strawberries freeze-dried

CERTIFICATIONS

- + ORGANIC FU
- + FSSC 22000

SOURCE OF RAW MATERIAL

- + Own cultivation
- + Partner producers of organic fruits and berries

contents | product finder

ADDRESS

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Mohyliv 54041
Ukraine
www.oril-eco.com
oril.eco.export@qmail.com

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Ms. Elena Likhorod Export Manager Phone: + 380 989 838 297 oril.eco.export@gmail.com

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Panfruit Ukraine (Dykanski Yagody)

Hall 3A | 3A-220









The company has been growing organic berries since 2015 and currently cultivates more than 15 hectares in environmentally safe regions of Ukraine (Poltava region). Produced at its own farm: ripe fruits are collected, cooled within 30 minutes, frozen and freeze-dried directly at the field to preserve all nutritional benefits of natural ingredients. Panfruit has a clear traceability of the whole chain and modern certified equipment for freezing and freeze-drying.

Since 2022, Panfruit is partnering with the company Oril-Eco to consolidate quality, volumes and efforts.

The organic certification – it is the first Ukrainian company that received an Organic certificate for freeze-dried products and became a leader in B2C sales in Ukraine. The company offers products under the label "Panfruit Ukraine" in retail packaging. They are also open to cooperation under your "private label".

PRODUCTS & QUANTITIES PER YEAR

- + Raspberries, frozen / 100t
- + Strawberries, frozen / 20t
- + Raspberries, freeze-dried / 5t
- + Strawberries, freeze-dried / 4t
- + Fruits, freeze-dried / on request
- + Vegetables, freeze-dried / on request

CERTIFICATIONS

+ ORGANIC FU

SOURCE OF RAW MATERIAL

+ Own field production

ADDRESS

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https://panfruit.com.ua

CONTACT

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Phone: + 380 672 382 000 org.berry@gmail.com

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Phytocom Group

Hall 3A | 3A-220









Phytocom Group is a family-owned company, based in Poltava (Ukraine). Fields and production facilities are located 120 km south of Poltava. Main activities of Phytocom Group are medicinal herbs cultivation, wild plants collection, primary processing and supplying.

The licensed agronomists and research officers, who constantly conduct selection activities, work on improvement of technological growing processes and processing of raw materials, are among the staff of the enterprise. 20 years of experience in cultivation/collection of different plants allows Phytocom Group to provide herbs of the highest quality, homogeneous. The company controls each step of production: from seeds harvesting, planting to packing and dispatch.

PRODUCTS & QUANTITIES PER YEAR

- + Cornflower (Centaurea cyanus) petals / 2t
- + Echinacea (Echinacea purpurea)
 - root / 5t

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- herb / 20t
- folium and flos / 3t
- + Hyssop (Hyssopus officinalis) / 5t
- + Motherwort (Leonurus cardiaca) / 3t
- Melissa (Melissa officinalis) herba / folium / 5 t
- + Plantago (Plantago major) folium / 2t
- + Valerian (Valeriana officinalis) root / 15t

CERTIFICATIONS

+ ORGANIC EU

SOURCE OF RAW MATERIAL

+ Own fields

ADDRESS

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CONTACT

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UkrBioLand

Hall 4A | 4A-511









UkrBioLand, a vertically integrated group of companies owned by Kravchenko family, was founded in 2003 with an emphasis on organic agriculture and today cultivates over 5,500 ha of organic certified fields located in the Dnipro region, the center of Ukraine.

The group is proud to be among the top 5 organic producers in Ukraine and their agricultural practices and processing facilities correspond to the most demanding European and American requirements.

UkrBioland supplies cereals, pulses and oil crops to their main export markets EU, Israel and the USA.

Their processing facility enables them to reach 99,99 % of product purity and to be flexible in packaging (big-bags, paper bags, liner-bags etc.). Delivery is possible under FCA, FOB, DAP and CFR terms.

PRODUCTS & QUANTITIES PER YEAR

- + Sunflower seeds (HO) / 1,000 t
- + Soft wheat / 1,000 t
- + Spelt in husk / 500t
- + Rapeseed / 300 t
- + Mung beans / 40t
- + Amaranth / 40t

55

+ Lentils (Beluga black) / 100t

CERTIFICATIONS

- + ORGANIC (EU, NOP, SUISSE)
- + NATURLAND (in process)

SOURCE OF RAW MATERIAL

+ Own field production

ADDRESS

UkrBioLand 1, Polova str., Nadiivka vill., Dniprovskyi dist., Dnipropetrovsk reg., Ukraine, 52405

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Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH



Hall 3A | Booth 3A-220

At BIOFACH 2023, GIZ provides an overview of its engagement in organic agriculture.

Our joint stand presents partner companies, organic project experiences and possibilities for future cooperation with the private sector.

GIZ is a global service provider in the field of international cooperation for sustainable development with over 50 years of experience. It supports the German government, in particular the Federal Ministry for Economic Cooperation and Development (BMZ) and other clients, in around 120 countries in achieving their development objectives.

GIZ works with its partners to develop effective solutions that improve the living conditions of people in our partner countries sustainably. We turn existing potentials of a region into a sustainable development and take advantage of local opportunities resulting from demand in national and international markets.

Our advisers help optimise (organic) value chains and establish global standards for internationally traded products.

GREEN INNOVATION CENTRES FOR THE AGRICULTURE AND FOOD SECTOR (GIC)

Germany supports through its 15 Green Innovation Centers (GIC) the agriculture and food sector in 13 African countries and two in Asia.

Being part of the special initiative "Transformation of Agri-food systems" of the BMZ, the GIC aims to increase the productivity and revenues of 1.6 million small-holder farmers together with various partners from the public and private sector.

The objective of the GIC Organic Agriculture Working Group, currently consisting of eight country members, is to facilitate the transfer of knowledge and experiences with respect to organic cultivation practices and contribute to the global organic movement by supporting farmers with technical advice, connecting stakeholders and strengthening organic markets.

In 2021 the program started a strategical cooperation with sequa to connect exporters with importers in the organic sector. The objective is to establish sustainable trade relationships.

More information at www.giz.de

GIZ TEAM



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Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

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GIZ works with its partners to develop effective solutions that improve the living conditions of people in our partner countries sustainably.

Our advisers help optimise (organic) value chains and establish global standards for internationally traded products.

At BIOFACH 2023 we showcase examples of our collaboration in 6 countries worldwide.

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SECTOR PROJECT AGRICULTURE

www.giz.de/en/worldwide/99186.html

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GREEN INNOVATION CENTRES FOR THE AGRICULTURE AND FOOD SECTOR (GIC)

www.giz.de/en/worldwide/32209.html

Namibia

BUSINESS SCOUTS FOR DEVELOPMENT

www.giz.de/de/weltweit/93161.html



Sela Pepper

Hall 3A | 3A-220





Sela Pepper specializes in both organic and conventional pepper products. It operates a pepper processing plant in the Cambodian province of Thong Khmum. equipped with high-end facilities and an in-house laboratory. The company works closely with 600 farmers who follow with Good Agricultural Practices (GAP) and organic standard.

Sela Pepper is a well-established brand that can be found not only in most Cambodian supermarkets but is also being exported to Europe, the USA, New Zealand, Japan, Korea, Taiwan, Hong Kong, India, Thailand, and Vietnam.

The company aims to promote organic farming in a sustainable manner and to explore domestic and global markets for the organic products they produce. Major emphasis is placed upon improved living standards for small and marginal farmers through fair trade practices.



PRODUCTS & QUANTITIES PER YEAR

+ Pepper / 1,500t

SOURCE OF RAW MATERIAL

+ Cambodia center of pepper farms with direct access to more than 600 local farmers

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + BRC
- + ISO 14001
- + ISO 9001
- + HALAL
- + KOSHFR
- + VFGAN
- + SMETA verification



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Guiding Hope

Hall 3A | 3A-220





Guiding Hope is an enterprise created in 2006 whose mission is to guide the hopes of small producers and all those involved in the sector through the promotion and formalization of value chains for authentic local traditional products, the valorization through organic and other certifications and the creation of brands to distinguish these products improving the livelihoods of local producers.

In addition, they propagate the promotion of fair trade, sustainable development and training and community projects, traceability and quality control of product.

Guiding Hope takes a people-profit-planet approach. In other words, they aim to run a profitable business while improving the livelihoods of producer communities and caring for the increasingly fragile environment.



PRODUCTS & QUANTITIES PER YEAR

- + Beeswax / 100t
- + Honey / 200 t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + HACCP

SOURCE OF RAW MATERIAL

+ 1,000 beekeepers; the impact reaches 10,000 small producers (because each beekeeper works with about 10 beekeepers from their family) spread over the national territory.

ADDRESS

GIC Guide d'Espoir / Guiding Hope BP 15 753 Yaounde Cameroon

Phone: + 237 242 664 033 675 65 44 56

www.guidinghope.com

CONTACT

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MATCHMAKING CONTACT

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Baobab Products Mozambique

Hall 3A | 3A-220





Baobab Products Mozambique (BPM), established in 2015, is based in Chimoio, Manica Province in central Mozambique. BPM is an inclusive business, with 20 % of shares in the company held by the association representing the 3,000+ women baobab harvesters from whom BPM buys fruit. BPM is committed to sustainable harvesting and natural resource management and imposes strict quality controls at all stages of production, including rigorous testing of samples.

BPM is a growing business: since 2016, BPM has become one of the biggest suppliers of high-quality organic baobab powder in Africa. BPM supplies natural product distributors and food manufacturers in Europe and the UK and has a growing national market. In 2022, BPM added organic certified oil to its product range.



PRODUCTS & QUANTITIES PER YEAR

- + Organic baobab fruit pulp / 60-80t
- + Organic baobab seed oil / 3t

CERTIFICATIONS

- + ORGANIC FU
- + HACCP
- + HALAL

SOURCE OF RAW MATERIAL

+ Wild harvested

ADDRESS

Baobab Products Mozambique Ltd. Bairro Trangapaso Chimoio Mozambique

baobabproductsmozambique @gmail.com www.baobabmozambique.com

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Impresario Beauty Oils

Hall 3A | 3A-220





Impresario Beauty Oils Africa is a bulk manufacturer and distributor of cosmetic grade oil to the international beauty and personal care industries. The company's business is moulded by its strategy of supply on an individual client's demand – based on prescheduling; meaning that clients always receive the freshest and "cosmetic" – ready quality oil when and where needed.

Impresario Beauty Oils Africa believes in corporate policies that benefit the people and environment. The improvement of quality of life can be done by small increments like participating in socially and environmentally conscious investment like the company's Fair-for-Life projects.



PRODUCTS & QUANTITIES PER YEAR

- + Marula oil / 80 100 t
- + Mongongo oil / 10-15t
- + Kalahari melon oil / 10-15t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + FAIR FOR LIFE

SOURCE OF RAW MATERIAL

+ Wild collection



Impresario 7 Harold Pupkewitz Avenue Windhoek Namihia

www.impresariobeautyoils.com

CONTACT

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Agrokom

Hall 3A | 3A-220









Agrokom is a company specialised in the production of organic agricultural products such as: soya, sesame, shea and fonio. It processes and markets soybean meal, shea butter, shelled and precooked fonio for the European market.

Soybean cake is used for animal feed and shea butter is used in cosmetics. Fonio is a cereal of the Poaceae family and is naturally gluten-free. It is rich in nutrients and fiber. It is very digestible and is suitable for fragile intestines and diabetics. It is also called the African quinoa.

Agrokom strives to contribute to the development of local communities in Togo, by promoting organic agriculture through fair trade and by adding value to agricultural products through their transformation.

PRODUCTS & QUANTITIES PER YEAR

- + Raw soybean / 3,000t in bulk
- + Soybean meal / 1,000t in bulk
- + Shea butter / 500t in bulk
- + Fonio / 500 t in 25 kg bags

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + HACCP
- + FAIR FOR LIFE

SOURCE OF RAW MATERIAL

+ The soya, fonio and organics sesame come directly from smallholders in Togo. The shea kernels come from the women who collect shea kernels in Togo

ADDRESS

Agrokom SARL 01 BP 2621 Lome Togo Phone: + 228 91 45 05 05

CONTACT

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MATCHMAKING CONTACT

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Agro Vision Initiative

Hall 3A | 3A-220









Founded as a cooperative in 2013, Agro Vision Initiative transformed into a company in 2019. Based in Notsé, Togo, the company maintained its social and environmental objectives and employs 28 persons. Its mission is to increase the economic opportunities and income of disadvantaged micro-entrepreneurs engaged in the production and processing of organic products.

For this reason, the company works with around 3,240 producers which are supported with agricultural inputs, finance opportunities and technical know-how. By focusing on organic products, the company is striving to enhance its international marketing strategy.

PRODUCTS & QUANTITIES PER YEAR

- + Soybean / 4,500 t
- + Moringa / 20t
- + Ginger / 30t
- + Turmeric / 30t
- + Desmodium adsendens / 20t
- + Groundnut / 20t
- + Manioc
- + Souchet (Tigernut)

CERTIFICATIONS

+ ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

- + Togolese farmers from five regions
- + Own farmland

ADDRESS

Agro Vision Initiative SARL 290 BP.115-NOTSE Togo Phone: +228 99 50 97 38

www.avisarl.com

CONTACT

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Label d'Or

Hall 3A | 3A-220





Label d'Or, located in Togo, West Africa, was born under the impulse of people with twenty years of experience in the production and export of organic agricultural products. Label d'Or sets up a unique service offer for the benefit of small producers: organization and development of organic channels according to market needs, training on organic, audits and certifications. Thus, the company collaborates with more than 10,000 Togolese producers. The products of Label d'Or have been certified organic for years by highly regarded organizations.

Currently, its certified products are exported directly to wholesalers in the European Union who dispatch them to their network on other continents.

Label d'Or has developed two modern processing plants for some of its products, thus assuring its clients of the raw material and the processed product. The transactions and exports of Label d'Or are facilitated since 2020 by an approval in the Togolese free zone.



PRODUCTS & QUANTITIES PER YEAR

- + Fonio / 200t
- + Shea butter / 2.000 t
- + Fresh pineapple / 800t
- + Pineapple dried / 80t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + HACCP

SOURCE OF RAW MATERIAL

- + Own cultivation
- + Small producers' cooperatives

ADDRESS

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Lomé
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info@labeldor-bio.com
www.labeldor-bio.com

CONTACT

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Soy-Max

Hall 3A | 3A-220





Founded in 2018, Soy-Max is a Togolese company that markets soy and cashew. Its products are organic, 100 % pure and natural and exclusively of Togolese origin.

Soy-Max's mission is to develop and enhance the cultivation of organic products in Togo as well as the organization of the collection of organic products to contribute to reduction of unemployment, Based in Lomé, the capital city of Togo, the company has 22 employees, who work together with 6,400 producers. To ensure high quality organic products the company provides farmers with high quality seeds and technical know-how.



Soy-Max works with local companies in Togo and companies in the EU. The company improves its production line and delivering process every year. For next season, Soy-Max intends to provide organic certified shea nut, pineapple and sunflower to his customers.



CERTIFICATIONS

+ ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

+ Togolese farmers



ADDRESS Sov-Max Sarl

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Blessed Organic Release

Hall 3A | 3A-220









Blessed Organic Release seeks to introduce the world to the healing properties of organic Shea Nilotica products. Unique to Eastern Africa, the naturally occurring Shea Nilotica possesses properties that deeply moisturize skin and hair, polish and rejuvenate the skin and also reduce skin inflammation. Its high oleic content makes it ideal for the cosmetic industry.

Launched in 2004 soon after the war ended in Northern Uganda, Blessed Organic Release inspires returnees from Internally Displaced Peoples' camps with hope, while equipping them with means to earn a living. Today, over 6,000 farmers partner with Blessed Organic Release through organized groups and earn regular income through the sale of shea tree products and organic sesame oil.

The company's future plans include purchasing and packaging organic shea butter from several newly registered women-led shea cooperatives that are beginning to process it.

PRODUCTS & QUANTITIES PER YEAR

- + Shea nuts / 50t
- + Shea butter / 20t

CERTIFICATIONS

+ ORGANIC FU

SOURCE OF RAW MATERIAL

+ Shea butter raw material (nuts) is sourced directly from certified collectors from Agago District

ADDRESS

Blessed Organic Release Oyutu Village Lagwai East Pader Town Council Pader District Northern Uganda Uganda

www.blessedorganic.africa2trust.com

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Floorplan

Opening times

BIOFACH2023

February 14 - 16 | 2023 **09.00 - 18.00**

February 17 | 2023 **09.00 – 17.00**





3A-220

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