# IPD at Fi Europe 2022



Paris | 6-8 December 2022



Source your natural ingredients for food products from evaluated exporters.

IPD connects you with reliable suppliers from Africa, Asia, South America, and Eastern Europe.





# Contents

IMPORT PROMOTION DESK (IPD)	4
YOUR IPD TEAM	5
IPD PARTNERS	6
PRODUCT FINDER	8



	IA			
EU	JΑ	יש	u	н

Uchu Spice – Proaji 12

#### ETHIOPIA

Adey Meselesh 13

#### **INDONESIA**

Sima Arôme / Indo Aneka Atsiri 14

#### **MOROCCO**

4 Seasons Mediterranean Aromas 15

# SRI LANKA UZBEKISTAN Dumbara Natural Foods 16 Mountain Herbs 23 Paradise Flora 24 TUNISIA Actifs Précieux 17 FiE 2022 Floorplan 25



**UKRAINE** 

Agrofit

Agrooil Ukraina

Phytocom

Enzym Company

Phytopharm-trade

# Import Promotion Desk (IPD) Cost- and risk-optimised sourcing from new markets



IPD presents 13 selected companies from Ecuador, Ethiopia, Indonesia, Morocco, Sri Lanka, Tunisia, Ukraine, and Uzbekistan – offering their diverse and high-quality range of natural ingredients.

IPD is the German initiative for import promotion that connects European importers with these carefully evaluated exporters. Our goal is the sustainable and well-structured import promotion of special products from selected developing countries and emerging markets – under compliance with high quality, social and environmental standards.

We introduce exporters from our partner countries to the EU market and assist them in setting up trading relations. For European importers we open up new supply markets in the partner countries and support them in the complex purchasing process.

Reduce your initiation, negotiation and control costs with IPD. We have the contacts, information and communication channels to your new suppliers. Our services for you are neutral and free of charge.

All IPD companies were carefully selected and then readied by IPD to commence export to the European market. On the following pages you will find detailed information about our reliable exporters.

We establish direct contact to these new suppliers and organise b2b meetings at the trade fair. **Get in touch with us!** 

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

More information about IPD and our individual services at **www.importpromotiondesk.de** 



## Your IPD Team



YOUR MATCHMAKING CONTACT

#### IPD TFAM



MARÍA PAULA GÓMEZ SALAMANCA IPD Expert Sourcing + Markets (Colombia, Ecuador) Phone: + 49 30 590 099 567 gomez@importpromotiondesk.de



LAURA SCHIEFER IPD Expert Sourcing + Markets (Ethiopia, Kenva, Morocco) Phone: + 49 228 909 0081 320 schiefer@importpromotiondesk.de



MARIUS THÜMMRICH IPD Expert Sourcing + Markets (Uzbekistan) Mobile: + 49 228 909 0081 321 thuemmrich@importpromotiondesk.de



External IPD Consultant Mobile: + 49 160 903 917 16 huettenhofer@importpromotiondesk.de

TERESA HÜTTENHOFER



IPD Expert Sourcing + Markets (Indonesia, Sri Lanka) Phone: +49 30 590 099 573 martinez@importpromotiondesk.de

ANGIF MARTINEZ



DORRA ZAIRI IPD Expert Sourcing + Markets (Egypt, Ukraine) Phone: + 49 228 909 0081 325 zairi@importpromotiondesk.de



**TORSTEN PIECHA** External IPD Consultant Mobile: + 49 170 571 4731 piecha@importpromotiondesk.de



CAROLINE MORAZA IPD Expert Sourcing + Markets (Côte d'Ivoire, Ghana, Tunisia) Phone: + 49 228 909 0081 322 moraza@importpromotiondesk.de

#### IMPORT PROMOTION DESK (IPD)

Project Office Bonn c/o segua gGmbH Alexanderstraße 10 D-53111 Bonn Germany

Phone: +49 228 909 0081 0 info@importpromotiondesk.de www.importpromotiondesk.de c/o BGA e.V. D-10117 Berlin Germany

Project Office Berlin Phone: +49 30 590 099 563 info@importpromotiondesk.de Am Weidendamm 1A www.importpromotiondesk.de

# IPD partners

IPD works with a network of international organisations in Europe and its partner countries.

Thus we efficiently pool information and know-how. Our partnerships enable us to tailor our services exactly to the needs of European importers.



Ecuador



#### CORPEI, ECUADOR

https://corpei.org

Hall 3.1| Booth B020 and B028



#### FEDERACIÓN ECUATORIANA DE EXPORTADORES, ECUADOR

www.fedexpor.com



#### PROECUADOR, ECUADOR

www.proecuador.gob.ec









**EPO-EXPORT PROMOTION** OFFICE OF UKRAINE, UKRAINE

www.epo.org.ua/en



**UKRAINIAN BERRIES** ASSOCIATION, UKRAINE

www.uaberries.com.ua

#### Uzbekistan



EXPORT PROMOTION AGENCY OF THE REPUBLIC OF UZBEKISTAN, UZBEKISTAN

www.epauzb.uz



Tunisia



AGENCE DE PROMOTION DES INVESTISSEMENTS AGRICOLES (APIA), TUNISIA

www.apia.com.tn



CENTRE DE PROMOTION DES EXPORTATIONS (CEPEX), TUNISIA

www.cepex.nat.tn



Ethiopia



ADDIS ABABA CHAMBER OF COM-MERCE AND SECTORAL ASSOCIA-TIONS (AACCSA), ETHIOPIA

www.addischamber.com



Sri Lanka



EXPORT DEVELOPMENT **BOARD (EDB), SRI LANKA** 

www.srilankabusiness.com





INDONESIAN TRADE PROMOTION **CENTER (ITPC), INDONESIA** 

www.itpchamburg.de

# Product Finder

# DRIED HERBS, SPICES & OTHER PLANT MATERIAL

8

Althea   Agrofit (Ukraine)	18	Birch leaf   Phytopharm-trade (Ukraine)	22	Clove   Adey Meselesh (Ethiopia)	13	Galega   Agrofit (Ukraine)	18
Anise Iofant   Agrofit (Ukraine)	18	Black cardamom   Adey Meselesh (Ethiopia)	13	Cornflower   Phytocom (Ukraine)	21	Great nettle   Phytopharm-trade (Ukraine)	22
Arnica   Phytopharm-trade (Ukraine)	22	Black cumin   Adey Meselesh (Ethiopia)	13	Cumin   Adey Meselesh (Ethiopia)	13	Hawthorn   Phytopharm-trade (Ukraine)	22
Artemisia cina & persica   Mountain Herbs (Uzbekistan)	23	Black pepper   Adey Meselesh (Ethiopia)	13	Echinacea flower   Phytocom (Ukraine)	21	Horse chestnut   Phytopharm-trade (Ukraine)	22
Berbere   Adey Meselesh (Ethiopia)	13	Broadleaf plantain   Agrofit (Ukraine)	18	Echinacea herb   Phytocom (Ukraine)	21	Hot pepper (whole)   Uchu Spice – Proaji (Ecuador)	12
<b>Bidens tripartita</b>   Agrofit (Ukraine)	18	Buckthorn bark   Phytopharm-trade (Ukraine)	22	Echinacea leaf   Phytocom (Ukraine)	21	Hot pepper (whole, smoked)   Uchu Spice – Proaji (Ecuador)	12
		Cinnamon   Adey Meselesh (Ethiopia)	13	Echinacea root   Phytocom (Ukraine)	21	Hot pepper flakes   Uchu Spice – Proaji (Ecuador)	13
MARIA				Elder flower   Phytopharm-trade (Ukraine)	22	Hot pepper powder   Uchu Spice – Proaji (Ecuador)	12
	he /			Elder fruit   Phytopharm-trade (Ukraine)	22	Island moss   Phytopharm-trade (Ukraine)	22
	<b>K</b> -			Estragon   Mountain Herbs (Uzbekistan)	23	Juniperus seravschanica   Mountain Herbs (Uzbekistan)	23
				Fenugreek   Adey Meselesh (Ethiopia)	13		

# DRIED HERBS, SPICES & OTHER PLANT MATERIAL

Lemon verbena   4 Seasons Mediterranean		Oakmoss   4 Seasons Mediterranean		Sage   Agrofit (Ukraine)	18	Valerian   Phytocom (Ukraine)
Aromas (Morocco)	15	Aromas (Morocco)	15	Phytopharm-trade (Ukraine)	22	White cumin
Linden flowers		Oregano		Shiro		Adey Meselesh (Eth
Phytopharm-trade (Ukraine)	22	Paradise Flora (Uzbekistan)	24	Adey Meselesh (Ethiopia)	13	Wild Malve
Melissa		Origanum tyttanthum		St. John's wort (H. perforatum)		Phytopharm-trade (l
Agrofit (Ukraine)	18	Mountain Herbs (Uzbekistan)	23	Paradise Flora (Uzbekistan)	24	Yarrow
Phytopharm-trade (Ukraine)	22	Pennyroyal mint		St. John's wort (H. scabrum)		Agrofit (Úkraine)
Mentha longifolia	00	4 Seasons Mediterranean	45	Mountain Herbs (Uzbekistan)	23	Mountain Herbs (Uz
Mountain Herbs (Uzbekistan)	23	Aromas (Morocco)	15	Thyme		Paradise Flora (Uzbe
Mitmita	10	Peppermint	10	4 Seasons Mediterranean	4.5	Ziziphora pedicell
Adey Meselesh (Ethiopia)	13	Agrofit (Ukraine) Phytopharm-trade (Ukraine)	18 22	Aromas (Morocco) Agrofit (Ukraine)	15 18	Mountain Herbs (Uz
Motherwort	18	, ,		Topinambur	. •	
Agrofit (Ukraine)	10	Perovskia angustifolia   Mountain Herbs (Uzbekistan)	23	Paradise Flora (Uzbekistan)	24	
Mustard seeds	10			,		4
Adey Meselesh (Ethiopia)	13	Rosehip   Phytopharm-trade (Ukraine)	22	Turmeric   Adey Meselesh (Ethiopia)	13	M
		Rosemary				HY
		4 Seasons Mediterranean		34	1	Wall-
		Aromas (Morocco)	15	7		
		Adey Meselesh (Ethiopia)	13	La Vindina	1	
				The same of the sa	1 1	

Phytocom (Ukraine)	21
White cumin   Adey Meselesh (Ethiopia)	13
Wild Malve   Phytopharm-trade (Ukraine)	22
Yarrow   Agrofit (Ukraine) Mountain Herbs (Uzbekistan) Paradise Flora (Uzbekistan)	18 23 24
Ziziphora pedicellata   Mountain Herbs (Uzbekistan)	23



# Product Finder

#### **ESSENTIAL OILS**

Artemisia cina & persica   Mountain Herbs (Uzbekistan)	23	Estragon   Mountain Herbs (Uzbekistan)
Cassia bark   Sima Arôme (Indonesia)	14	<b>Eugenol</b>   Sima Arôme (Indonesia)
Citronella   Sima Arôme (Indonesia)	14	Ginger   Sima Arôme (Indonesia)
		Juniperus seravschanica   Mountain Herbs (Uzbekistan)
		<b>Mentha longifolia</b>   Mountain Herbs (Uzbekistan)
		Nutmeg   Sima Arôme (Indonesia)
10		

Origanum tyttanthum   Mountain Herbs (Uzbekistan)	23
Patchouli   Sima Arôme (Indonesia)	14
Perovskia angustifolia   Mountain Herbs (Uzbekistan)	23
<b>St. John's wort</b> (H. scabrum)   Mountain Herbs (Uzbekistan)	23
Star anise seed   Sima Arôme (Indonesia)	14
<b>Vetiver</b>   Sima Arôme (Indonesia)	14
Yarrow   Mountain Herbs (Uzbekistan)	23
<b>Ziziphora pedicellata</b>   Mountain Herbs (Uzbekistan)	23

23

14

14

23

23

14

# FRUITS & VEGETABLES CONCENTRATES, PULPS & PUREES

Hot pepper in brine   Uchu Spice – Proaji (Ecuador)	12
Hot pepper mash   Uchu Spice – Proaji (Ecuador)	12
<b>Hot pepper puree</b>   Uchu Spice – Proaji (Ecuador)	12

# NATURAL POWDERS & FLOURS

Kithul flour	
Dumbara Natural Foods	
(Sri Lanka)	16

17

17

14

14

14

#### OTHER

Bakery yeast   Enzym Company (Ukraine)	20
Nutritional yeast powder & flakes   Enzym Company (Ukraine)	20
Sunflower lecithin (liquid)   Agrooil (Ukraine)	19
<b>Vanilla</b>   Sima Arôme (Indonesia)	14
<b>Yeast extract</b>   Enzym Company (Ukraine)	20

#### **PLANT EXTRACTS**

Aleppo pine	
Actifs Précieux (Tunisia)	17
Black cumin   Actifs Précieux (Tunisia)	17
<b>Cinnamon</b>   Sima Arôme (Indonesia)	14
Cocoa   Sima Arôme (Indonesia)	14
Coffee   Sima Arôme (Indonesia)	14
Coriander   Actifs Précieux (Tunisia)	17
Fenugreek   Actifs Précieux (Tunisia)	17
Galangal   Sima Arôme (Indonesia)	14
Ginger   Actifs Précieux (Tunisia) Sima Arôme (Indonesia)	17 14

Mint

Actifs Précieux (Tunisia)

Sima Arôme (Indonesia)

Sima Arôme (Indonesia)

Sima Arôme (Indonesia)

Red pepper | Actifs Précieux (Tunisia)

Tamarind

Turmeric

Vanilla

# SWEETENERS, SYRUPS, JAMS & SPREADS

Kithul jaggery   Dumbara Natural Foods (Sri Lanka)	16
Kithul syrup   Dumbara Natural Foods (Sri Lanka)	16



# Uchu Spice - Proaji









Based out of South America, the cradle of hot peppers, Uchu Spice has over 35 years of experience producing and processing a wide variety of chili peppers. Every time you enjoy Uchu chili peppers, you are part of a supply chain with 600 independent smallholder farmers across Ecuador and Peru.

With strict supply chain management from heirloom hot pepper seeds to its processing facility, the company's products are fully traceable to bring you complete confidence. They process various peppers into dried whole, flaked, powdered, smoked, brined, mashed, and pureed forms. From mild to super hot, for spicy food creators around the world.

Although Uchu believes its existing product's quality and diversity is unparalleled, the company's innovative roots and spirit are still active. If one of the existing products is not exactly what you are looking for, reach out to them anyway – Uchu loves challenges that trigger the imagination and create something new, just for you.

#### **PRODUCTS & QUANTITIES PER YEAR**

+ Preparations of hot peppers (mashed, pureed, brined, smoked, dried whole, flakes, powder) / 2,000 t

#### SOURCE OF RAW MATERIAL

+ Over 600 independent smallholder farmers in Peru and Ecuador

#### **CERTIFICATIONS**

- + FSSC 22000
- + KOSHER
- + HALAL
- + GBB Sustainable Business Certification
- + SMFTA verification

#### ADDRESS

Uchu Spice/Proaji Cia Ltda Km 7 ½ via Quevedo Santo Domingo Ecuador

Pizca Foods SAC Parque Industrial, Km 1029 Mza. A, Lote 13, Zona Industrial Sullana Peru www.uchuspice.com

#### CONTACT

Ms. Imelda Echavarria Phone: + 593 999 447 644 imelda@uchuspice.com

#### MATCHMAKING CONTACT



# Adey Meselesh









The start-up Adey Meselesh was founded in December 2020 by Daniel Feseha Melesse in Ethiopia and exports environmentally friendly spices. From the beginning, the start-up focussed not only on spices but also on IT solutions supporting the production processes and traceability of the products. The spices business unit focuses on developing great products: training local farmers on market requirements and customer demands, developing cost-effective and environmentally friendly packaging materials to maintain product quality, and developing energy-saving machines such as solar dryers and solar grinders. The IT business unit offers blockchain solutions for traceability and regulatory compliance in the supply chain. The solution includes an ERP system to manage and transmit product information or digital transactions via smart contracts in the blockchain (Hyperledger Fabric).

#### **PRODUCTS & QUANTITIES PER YEAR**

- + Mitmita / 1 t
- + Berbere / 1t
- + Shiro / 1t
- + Black cardamom / 60t
- + Black cumin / 5t
- + White cumin / 5t
- + Cumin / 5t
- + Turmeric / 600 t
- + Rosemary / 1t
- + Clove / 1 t
- + Cinnamon / 1 t

- + Fenugreek / 1 t
- + Mustard seed / 30t
- + Black pepper / 30t

#### **CERTIFICATIONS**

- + ISO 22000
- + ISO 14001
- + ISO 9001

#### SOURCE OF RAW MATERIAL

+ Small farmers, mainly based in the Southern (Halaba Zone) and Southern West region (Bench Sheko and Sheka Zone) of Ethiopia

#### **ADDRESS**

Daniel Feseha Melesse Sub City Bole Woreda 12 House No. New Addis Ababa Ethiopia Phone: + 251 980 446 619

Phone: + 251 980 446 6 www.adeymeselesh.de

#### CONTACT

Mr. Daniel Feseha Melesse CEO Phone: + 49 160 915 193 5

Phone: + 49 160 915 193 5 daniel.melesse@adeymeselesh.de

#### MATCHMAKING CONTACT



# Sima Arôme/Indo Aneka Atsiri









For more than 50 years, Sima Arôme has been supplying aromatic chemicals, essential oils and natural extracts to customers around the world. Sima Arôme has now expanded its capacities and activities by building a state of the art manufacturing facility in Pandaan, Indonesia, with French technology standards. The company's vision is to be the global leader in its field through constant innovation and continuous dedication to a quality product. They see their mission in producing the cleanest, safest, most consistent, premium quality products at the lowest cost possible - cultivating personal partnership with worldwide customers by providing all natural ingredients and supporting collaborative research & development in order to unleash new innovations.

#### PRODUCTS & QUANTITIES PER YEAR

- + Coffee extract / 10t
- + Cocoa extract / 10t
- + Galangal extract / 10t
- + Ginger extract / 10t
- + Turmeric extract / 10t
- + Vanilla extract / 10t
- + Tamarind extract /10t
- + Cinnamon extract / 10t
- + Natural eugenol and its
- derivatives / 120t
- + Vanillin (ex clove) / 7t

+ Essential oils (e.g. patchouli, nutmeg, citronella, vetiver, star anise seed. ginger, cassia bark) / 30t

#### **CERTIFICATIONS**

- + FSSC 22000
- + ISO 9001
- + HALAL
- + KOSHER
- + SMFTA verification

#### SOURCE OF RAW MATERIAL

- + Java, Central, West and East
- Sulawesi

#### **ADDRESS**

Sima Arôme/PT Indo Aneka Atsiri Jl. Raya Surabaya-Malang Km 43, Sumber Rejo 67156 Pandaan, Fast Java Indonesia Phone: + 62 315 689 868

info@simaarome.com www.simaarome.com

#### CONTACT

Mr. Hendra Harianto Global Account Manager Phone: + 62 812 869 667 76 hendra.harianto@simaarome.com

#### MATCHMAKING CONTACT



## 4 Seasons Mediterranean Aromas









4 Seasons Mediterranean Aromas (4SMA) is a supplier of high-quality herbs to the cosmetic, botanical extract, spices and pharmaceutical industry. 4SMA specializes in the cultivation and wild collection of more than 40 dried aromatic herbs. The company has over 26 years of experience in growing and exporting aromatic herbs and is located in Morocco, a stone throw away from the south of Europe. This geographical position allows them to efficiently serve clients throughout the world.

In its own farms, 4SMA cultivates rosemary varieties, which show high levels of carnosic acid and antioxidants. Wild herbs are collected from the natural wild habitats in the heart of the Atlas and Rif Mountains.

#### **PRODUCTS**

Cultivated:

- + Rosemary leaves / 50-70t
- + Lemon verbena / 70-90t

Wild collection:

- + Rosemary / 800-1,200t
- + Thyme / 500-600 t
- + Oakmoss / 100-120t
- + Pennyroal mint / 50-70t and over 40 other aromatic herbs

#### **CERTIFICATIONS**

+ ONSSA

#### SOURCE OF RAW MATERIAL

+ Own cultivation and wild collection from the Atlas and the Rif Mountains

#### ADDRESS

4 Seasons Mediterranean Aromas N°: 136 Rue Al Kahira. Comatrav 1 Temara

Morocco

info@4seasonsplantations.com www.4seasonsplantations.com

#### CONTACT

Mr. Karim Goutr Operations Manager Phone: + 212 661 164 256 info@4seasonsplantations.com

#### MATCHMAKING CONTACT



# Dumbara Natural Foods









Dumbara Natural Foods is a company that manufactures the unique organic natural sweetener "Kithul" in high-quality, as well as iackfruit-based products in Sri Lanka,

Kithul is a palm endemic to Sri Lanka's rain forests. Botanically it is known as "Caryota Urens". The Kithul tree provides several uses and is thus a multipurpose tree. The sap obtained by tapping the inflorescence is used to make various edible products including sweet kithul treacle and kithul jaggery.

Dumbara aims at supporting the 400 rural farmers in Sri Lanka, uplifting the farming community's living standards, and offering their children better education. The company assists in maintaining organic plantations, providing relevant knowledge and guarantee to take in their Kithul sap and natural ingredients. The objective is to create better awareness of this hidden valuable ingredient. Kithul is considered as "Liquid Gold" because of its unique taste and low glycemic index value.

#### PRODUCTS & QUANTITIES PER YEAR

- + Kithul svrup / 60 t
- + Kithul jaggery / 40t
- + Kithul flour / 10t

#### SOURCE OF RAW MATERIAL

+ Kithul treacle is sourced directly from small scale producers in Sri Lanka

#### **CERTIFICATIONS**

- + ORGANIC EU (in process)
- + HACCP

#### **ADDRESS**

Dumbara Natural Foods PVT Ltd.

No 22/C.

Thennapitiyawatta, Malpana

Kengalla 20186

Sri Lanka

Phone: + 94 81 380 102 8 Phone: + 94 81 206 024 3

info@dumbaranaturals.com dumbarafoods@vahoo.com

www.dumbaranaturals.com

www.kithulshop.com

#### CONTACT

Mr. Kumara Rathnasiri Managing Director Phone: + 94 77 658 562 2 Phone: + 94 77 121 530 3 dumbara.md@gmail.com

Mr. Neel Brian

Manager Business Development Phone: + 94 77 121 530 0 dumbara.sales@gmail.com

#### MATCHMAKING CONTACT



# Actifs Précieux

Booth 6.G30 + 7.2L34









Actifs Précieux produces premium food and health ingredients made exclusively from botanicals. The company is a pioneer in supercritical fluid green technology (SFE) in Africa, applying high pressure and low temperature processes.

Actifs Précieux offers pure functional nutritional extracts, active health ingredients and tailor-made solutions from lab to industrial scale.

It brings not only functional properties but also flavours.

The extracts are 100% free of known or suspected toxins and are highly effective giving maximum functionality at the lowest dosage level.

The company is committed to sustainable business practices advocating for ethical ingredient sourcing and environment friendly processes that are traceable and compliant with certified organic production guidelines.

Actifs Précieux' CO<sub>2</sub> supercritical extracts have a wide range of applications in the functional nutrition, wellness, and cosmetics sectors.

#### PRODUCTS & QUANTITIES PER YEAR

- + Aleppo pine CO<sub>2</sub> extract / 9t
- + Black cumin CO<sub>2</sub> extract / 10t
- + Red pepper CO<sub>2</sub> extract / 6t
- + Ginger CO<sub>2</sub> extract / 3t
- + Coriander CO<sub>2</sub> extract / 6t
- + Fenugreek CO<sub>2</sub> extract / 3t
- + Mentha CO<sub>2</sub> extract / 1 t

#### **CERTIFICATIONS**

- + ORGANIC FU. NOP
- + HACCP
- + ISO 22000 (in process)
- + ISO 9001, ISO 14001 (in process)

#### **SOURCE OF RAW MATERIAL**

+ Ethically sourced and harvested from local and regional farmers from Tunisia, Africa



Actifs Précieux Zone Industrielle Zriba 4 Lot 31, Zaghouan 1152 Tunisie

Phone: + 216 311 231 89 www.actifsprecieux.com

#### CONTACT

Ms. Mariem Louhaichi Head of Sales

Phone: + 216 200 601 98 mariem.louhaichi@actifsprecieux.com

#### MATCHMAKING CONTACT



# Agrofit









Agrofit is a Ukrainian company founded in 2001. At first the main goal of the business was to grow peppermint with high quality characteristics. Gradually, the company expanded the range of products and began to grow many other herbs in large volumes. Today Agrofit is the largest producer of medicinal herbs in Ukraine. Raw materials produced by Agrofit are used in the pharmaceutical, food and perfume industries. Agrofit has 20 years of experience in the market, uses advanced technologies and produces large volumes of high-quality, organic and conventional products. Agrofit cultivates natural herbs on its own fields that occupy about 100 hectares. Plants are grown in environmentally friendly conditions. The quality of herbs meets the current modern European requirements. The fields of Agrofit are cultivated according to organic standards and are officially in conversion.

#### PRODUCTS & QUANTITIES PER YEAR

- + Peppermint (Mentha piperita) / 80t
- + Sage (Salvia officinalis) / 60t
- + Althea (Althaea officinalis) / 60t
- + Bidens tripartite (Bidens tripartita) / 20t
- + Motherwort (Leonurus cardiaca) / 20t
- + Melissa (Melissa officinalis) / 15t
- + Thyme (Thymus vulgaris) / 10t
- + Plantain (Plantago major) / 10t
- + Yarrow (Achillea millefolium) / 10t
- + Galega (Galega officinalis) / 10t
- + Anise Iofant (Lophanthus anisatus) / 10 t

#### **CERTIFICATIONS**

+ ORGANIC EU (in process)

#### **SOURCE OF RAW MATERIAL**

+ Cultivation on own fields in Central Ukraine

#### **ADDRESS**

Agrofit LLC 53110, Dnipropetrovsk region, Sofiyevka district, village Ordo-Vasylivka, Captain Strokan' street, 55 Ukraine

www.agrofit.com.ua

#### CONTACT

Mr. Vadym Vershynin Founder, CEO Phone: + 38 067 631 95 20 mentha.ua@gmail.com

Ms. Julia Andrianova Head of International Sales Department Phone: + 38 050 958 90 19 akv0503640331@gmail.com

#### MATCHMAKING CONTACT



# Agrooil Ukraina









Agrooil Ukraina is fully dedicated to sunflower lecithin from Ukraine.

The plant uses modern equipment ensuring a high-level quality of the product, with minimal harmful effects on the environment.

Sunflower lecithin is produced from Non-GMO kernels and is hypoallergenic which is becoming more important; microbiological indicators and the contents of heavy metals of the product comply with the European standards.

The company ships lecithin in a liquid form in specially-fitted tank trucks, in flexi tanks with preheating, in IBCs, SpaceKrafts and MS drums.

Agrooil Ukraina actively supplies customers in more than 10 countries worldwide.

#### PRODUCTS & QUANTITIES PER YEAR

+ Sunflower lecithin, liquid / 3,600 t

#### SOURCE OF RAW MATERIAL

+ Ukrainian origin sunflower kernels

#### **CERTIFICATIONS**

- + FSSC 22000
- + GMP
- + HALAL
- + KOSHER

#### ADDRESS

Agrooil Ukraina LLC 01033, Shota Rustaveli Str, House 33-B, non-residential premises 27 Kiev

Ukraine

Phone: + 380 672 883 785 www.agrooil.com.ua

#### CONTACT

Ms. Elena Martynyuk Commercial Director Phone: + 380 672 883 785 elenamrt@agrooil.com.ua

#### MATCHMAKING CONTACT



# Enzym Company

#### Booth 6.B30





Enzym Company offers – under the brand "Extracell" – yeast-based solutions for food applications and healthy formulations. Its products of finest quality include yeast extracts, inactive yeast products and autolyzes. The company partners and cooperates with food professionals looking for flavor enhancement, off-notes masking, improvement of nutritional profile, and clean-label alternatives.

Customers can rely on guidance from needs analysis to implementing at customer's facilities, a deep knowledge of food market and awareness of latest trends as well as in-house sensory panel evaluation of final result.



- + Yeast extract / 2,000 t
- + Nutritional (inactive) yeast powder and flakes / 1,000 t
- + Bakery yeast / 46,000 t

#### **CERTIFICATIONS**

- + FSSC 22000
- + GMP
- + HALAL
- + KOSHER

#### **SOURCE OF RAW MATERIAL**

+ Its yeast-based products are made on basis of premium primary grown yeast, GMO-free

#### **ADDRESS**

Enzym Company PrJS Lychakivska 232 79014 Lviv Ukraine Phone: + 38 032 298 98 01

www.enzym.com.ua enzym@enzym.com.ua

#### CONTACT

Ms. Olga Kuliavets
Business Development Director
Phone: + 380 32 225 52 73
olga.kulyavets@enzym.com.ua

#### MATCHMAKING CONTACT





# Phytocom









Phytocom is a family-owned company, based in Poltava (Ukraine). Its fields and production facilities are located 120 km from Poltava to the South. The main activities of Phytocom are medicinal herbs cultivation, primary processing and supplying. The dried raw materials can be used in pharmaceutical, food, fragrance-cosmetic and animal feed industries. Licensed agronomists and research officers of the company constantly conduct selection activities, work on improvement of technological growing processes and processing of raw materials. 20 years of experience in the cultivation of different plants allow Phytocom to provide herbs of the highest quality, homogeneous, pesticides are not applied. Each step of the production is controlled: from seeds harvesting, planting to packing and dispatch. The raw material is dried artificially straight after harvest by warm air at floor dryers and packed in polypropylene bags. Based on the requests of partners, the range of products is constantly being widened. Phytocom also grows herbs under contract.

#### **PRODUCTS & QUANTITIES PER YEAR**

- + Echinacea root (Echinacea purpurea) / 40t + 3t
- + Echinacea herb (Echinacea purpurea) / 150t
- + Echinacea leaf (Echinacea purpurea) / 20t
- + Echinacea flower (Echinacea purpurea) / 5t

- + Valerian (Valeriana officinalis) / 15t
- + Cornflower (Centaurea cyanus) / 2t

#### **CERTIFICATIONS**

- + ORGANIC EU
- + KOSHER

#### SOURCE OF RAW MATERIAL

+ Own cultiviation

#### ADDRESS

Phytocom LLC 15 Pushkina str. apt. 44 Poltava 36000 Ukraine Phone: + 380 5326 13 100

#### CONTACT

Ms. Iryna Kornyeva Sales Department Head Phone: + 380 503 040 218 <u>ira\_korneva@ukr.net</u> i.kornyeva@phyto.com.ua

#### MATCHMAKING CONTACT



# Phytopharm-trade









Phytopharm-trade is a bright representative of a new generation of Ukrainian enterprises, of which the main principles are high ethical and moral principles of business conduct.

The company was founded in 2013 and is located in Ivano-Frankivsk, 60 km away from the Ukrainian Carpathians. Main importing countries are Germany, Spain, Italy, China, and France.

Phyotpharm-trade currently employs 12 people. The company's activities consist in harvesting, drying, processing and storage of a broad variety of wild and cultivated medicinal plants, fruits, and seeds.

#### **PRODUCTS & QUANTITIES PER YEAR**

- + Great nettle (Urtica dioica) / 10t
- + Linden flowers (Tilia cordata) / 10t
- + Hawthorn (Crataegus) / 100 t
- + Rose hip (Rosa canina) / 200 t
- + Sage (Salvia officinalis) / 10t
- Horse chestnut (Aesculus hippocastanum) / 100t
- + Melissa (Melissa officinalis) / 10t
- + Elder flowers (Sambucus nigra) / 40t
- + Elder fruits (Sambucus nigra) / 80t
- + Arnica (Arnica montana) / 2t
- + Wild malve (Malva sylvestrum) / 5t
- + Island moss (Cetraria islandica) / 20t

+ and other flower & fruits, bark, roots and moss (Betulae leaves, Frangulae bark etc.)

#### **CERTIFICATIONS**

- + ORGANIC (in process)
- + HACCP

#### SOURCE OF RAW MATERIAL

+ Wild collection and cultivation

#### ADDRESS

Phytopharm-trade LLC 2B Promyslova str., of. 9 76019 Ivano-Frankivsk Ukraine

www.herbtea.com.ua

#### CONTACT

Mr. Sergey Salivon Managing Director Phone: + 380 674 456 614 ssalivon@herbtea.com.ua

#### MATCHMAKING CONTACT



# Mountain Herbs









The basic sphere of the company "Mountain Herbs" is a collection of wild-growing mountain herbs and their subsequent processing. The company offers dried medicinal plants, phyto teas, natural essential oils and hydrolates applied in pharmaceutical, perfumery-cosmetic and the food industry. The offered herbs grow in remote areas of Uzbekistan (Chatkal crest of Tian-Shan mountains) at 1,000-3,500 m altitude, i.e., in such places, where human activity is impeded and therefore neither pesticide nor herbicides and other poisoning chemicals can be applied. The plant material reaches the processing site within 3-12 hours where manufacture is promptly initiated.

SOURCE OF RAW MATERIAL

+ Wild collection

#### PRODUCTS & QUANTITIES PER YEAR

Essential oils and dried herbs:

- + Hypericum scabrum / 100-3001
- + Achillea millefolium / 100-3001
- + Origanum tyttanthum / 300-5001
- + Artemisia dracunculus / 3.000 l
- + Juniperus seravschanica / 1,500 l
- + Ziziphora pedicellata / 300-5001
- + Artemisia cina & persica / 100-3001
- + Mentha longifolia / 500-1,0001
- + Perovskia angustifolia / 1,000 l

#### Yangiabad KIY do'stlik street 59

Uzhekistan Fax: + 998 712 690 456 www.mountainherbs.uz

Tashkent region, Qibray district

#### CONTACT

**ADDRESS** Mountain Herbs

Mr. Danil Isaakov General Director Phone: + 998 974 013 497 contact@mountainherbs.uz daniliazz@mail.ru

Mr. Jamil Kasvmov Sales Assistant Phone: + 998 97 729 65 73 iamil.kasimov@gmail.com

#### MATCHMAKING CONTACT



# Paradise Flora





Paradise Flora was founded in Uzbekistan in 2017 with a young woman headed team.

The main activity of the company is the cultivation and processing of medicinal plants and roots. The company's products are 100 % pure and natural, exclusively of local origin involving a wide range of communities.

Raw materials are extracted from the cultivated and wild plants. Paradise Flora's vision is to focus on local natural resources to create economic and employment opportunities in the region.

By launching new high-quality products, the company seeks to strengthen its position in the international market, working to modernize production technologies and improve its marketing strategy.



#### **PRODUCTS**

- + Helianthus tuberosus (dried fruit) / 20t
- + Mentha piperita / 10t
- + Achillea millefolium yarrow / 50 t
- + Origanum vulgare / 20 t
- + Hypericum perforatum / 50t

#### **CERTIFICATIONS**

- + ISO 22000
- + ISO 9001
- + ISO 14001
- + ISO 45001
- + ISO 13485

#### **SOURCE OF RAW MATERIAL**

- + Paradise Flora, Forestry of Uzbekistan
- + Own plantation
- + Wild collection

#### **ADDRESS**

Paradise Flora LLC Oltintopgan Street, House 15 Bektemir District Tashkent City 100033 Uzbekistan Phone: + 998 998 887 088 www.paradiseflora.uz

#### CONTACT

Ms. Zilola Mumindjanova Director Phone: + 998 998 887 088 shifobaxsh\_export@mail.ru

Mr. Oskar Akhmedov Sales Advisor Phone: +998 99 804 36 41

oscar.akme@ya.ru

#### MATCHMAKING CONTACT





# Floorplan





# Notes





# Do you want to benefit from our matchmaking service?

We will inform you regularly about our current events in the natural ingredients sector!



#### IMPORT PROMOTION DESK (IPD)

Project Office Bonn c/o sequa gGmbH Alexanderstraße 10 D-53111 Bonn Germany Phone +49 228 909 0081 0 info@importpromotiondesk.de www.importpromotiondesk.de



Funded by





