

IPD at Fruit Attraction 2022

MADRID | 4-6 OCTOBER 2022



VISIT US
IN HALL
6E 08

Source your fresh produce from evaluated exporters!

IPD connects you with reliable exporters from Colombia, Côte d'Ivoire, Ecuador, Egypt, Ghana, Kenya, Morocco, Peru, Senegal, and Ukraine.



Contents

IMPORT PROMOTION DESK	4
------------------------------	----------

IPD PARTNERS	6
---------------------	----------

PRODUCT FINDER	8
-----------------------	----------

COLOMBIA

Bio Agroexport	12
De los Angeles Produce	13
Goldenberry Farms	14

CÔTE D'IVOIRE

Etablissement-Bakayoko	15
------------------------	----

ECUADOR

Aaasa Corporation (TM Ilaru)	16
Ecuaexotics	17
Social Deal	18

EGYPT

Bastet Farm	19
Ethmar International	20
Frisca Food Industries	21
Global Veg Egy	22
Sandt Farms	23
Z Fresh Planet	24



GHANA

Ghana Yam Producers and Exporters Association (GYPEA)	25
Kwafre Farms	26

KENYA

Chalar Farms	27
Fresh Approach	28
Goshen Farm Exporters	29
Lusoi Greens	30

MOROCCO

Coopérative Al Amal	31
---------------------	----

PERU

Inkawald	32
----------	----

SENEGAL

La Casà Fruits	33
----------------	----

UKRAINE

Aronia	34
Artberry	35
Family Garden	36
Molodizna Agrama Spilka (TM Oh My Garden)	37
Nikdaria (TM iBerry)	38
Sadyi Dnepra (TM UApple)	39
USPA Fruit	40

SEASONAL CALENDAR

Fruits	42
Vegetables	45
Herbs	47

FRUIT ATTRACTION 2022

Floorplan	48
Opening times	48

Import Promotion Desk

Discover reliable suppliers from developing countries!

If you are an importer looking for reliable suppliers of fresh produce and want to open up new supply sources, then Import Promotion Desk (IPD), the initiative for import promotion, will support you.

On your behalf, we undertake the international sourcing of reliable trade partners in selected partner countries.

All the suppliers we identify for you go through a complex screening process. We prepare them for the European market and guarantee that they meet all the requirements of the most important European standards for sustainable production and high food safety.

In addition, we give advice to producers in our partner countries on certifications such as GLOBALG.A.P., EU organic and other relevant standards (Fairtrade, Rainforest Alliance, etc.).

Whether in organic or conventional quality – with the support of IPD you will be quick and certain to find reliable exporters.

Contact brokering – neutral, quality-conscious and free of charge!

At Fruit Attraction 2022, we will be presenting around 25 evaluated companies from Colombia, Côte d'Ivoire, Ecuador, Egypt, Ghana, Morocco, Peru, Senegal, Ukraine, and the first time from our new partner country Kenya.

Check out the high-quality fresh produce offer of our partners for yourself and visit us at Fruit Attraction.

On the following pages you can find detailed information about our exporters.

We establish direct contact to these new suppliers or organise b2b meetings online.

Get in touch with us!

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

In line with our development policy objective, we aim to increase exports from partner countries, promote innovation and higher value creation in order to contribute towards sustainable economic development in partner countries.

More information about IPD and our individual services at www.importpromotiondesk.de

IPD TEAM



THOMAS DERSTADT

IPD Expert Sourcing + Markets
(Côte d'Ivoire, Ghana, Kenya)
Phone: + 49 228 909 0081 82
derstadt@importpromotiondesk.de



DANIEL OPPERMANN

IPD Expert Sourcing + Markets
(Colombia, Ecuador, Peru)
Phone: + 49 30 590 099 575
oppermann@importpromotiondesk.de



DORRA ZAIRI

IPD Expert Sourcing + Markets
(Egypt, Morocco, Ukraine)
Phone: + 49 228 909 0081 325
zairi@importpromotiondesk.de



FERRY BÖHNKE

External IPD Consultant
Mobile: + 49 177 245 1670
boehnke@importpromotiondesk.de



DANA CHAHIN

External IPD Consultant
Mobile: + 57 316 4710523
chahin@importpromotiondesk.de



LYDIA GERRATT

External IPD Consultant
Mobile: + 44 795 876 99 39
gerratt@importpromotiondesk.de



MARIO MARTINEZ

External IPD Consultant
Mobile: + 34 695 686307
mmartinez@importpromotiondesk.de



JULIANE KOCH

External IPD Consultant
Mobile: + 49 178 3195129
koch@importpromotiondesk.de

IMPORT PROMOTION DESK (IPD)

Project Office Bonn
c/o sequa gGmbH
Alexanderstraße 10
D-53111 Bonn
Germany

Phone +49 (0)228 909 0081 0
info@importpromotiondesk.de
www.importpromotiondesk.de



IPD Partners

IPD works with a network of international organisations in Europe and our partner countries. Thus we efficiently pool information and know-how.

This enables us to link existing import and export promotion measures and carry out their strategic further development. Our partnerships always make it possible for us to match all services of IPD to the needs of importers and exporters exactly and then carry out our services optimally at any place.

COLOMBIA



**PRO COLOMBIA,
COLOMBIA**
www.procolombia.co

ECUADOR



**CORPEI,
ECUADOR**
www.corpei.org



**PRO ECUADOR,
ECUADOR**
www.proecuador.gob.ec

FEDEXPOR

**FEDERACIÓN ECUATORIANA
DE EXPORTADORES,
ECUADOR**

www.fedexpor.com

PERU



**ASOCIACIÓN DE GREMIOS
PRODUCTORES AGRARIOS
DEL PERÚ**
agapperu.org/en



**SIERRA Y SELVA
EXPORTADORA**
www.gob.pe/sse

UKRAINE



**EXPORT PROMOTION
OFFICE OF UKRAINE**
STATE INSTITUTION

**EPO-EXPORT PROMOTION
OFFICE OF UKRAINE**

www.epo.org.ua/en

EGYPT



المجلس التصديقي للمحاصيل الزراعية
AGRICULTURAL EXPORT COUNCIL

**AGRICULTURAL EXPORT
COUNCIL (AEC) EGYPT**

www.aecegypt.com



**FOOD EXPORT COUNCIL
EGYPT**

**FOOD EXPORT COUNCIL
(FEC) EGYPT**

www.feceg.com

GHANA



**FEDERATION OF ASSOCIATIONS
OF GHANAIA EXPORTERS
(FAGE), GHANA**

www.fageghana.com



**VEGETABLE PRODUCERS &
EXPORTERS ASSOCIATION OF
GHANA**

www.vepeagghana.com



GHANA EXPORT PROMOTION AUTHORITY

**GHANA EXPORT PROMOTION
AUTHORITY, GHANA**

www.gepaghana.org

CÔTE D'IVOIRE



**CHAMBRE DE COMMERCE &
D'INDUSTRIE DE CÔTE D'IVOIRE,**
CÔTE D'IVOIRE

www.cci.ci



**CONSEIL NATIONAL
DES EXPORTATIONS DE
CÔTE D'IVOIRE (CNE)**

www.cne-ci.org/en

Product Finder

FRESH FRUITS

Apples |

Aronia (Ukraine)	34
Molodizna Agrama (Ukraine)	37
Sadyi Dnepra (Ukraine)	39
USPA Fruit (Ukraine)	40

Avocados |

De los Angeles (Colombia)	13
Goshen Farm Exporters (Kenya)	29
Inkawald (Peru)	32

Baby bananas |

Social Deal (Ecuador)	18
-----------------------	----

Blueberries |

Aaasa Corporation (Ilaru) (Ecuador)	16
Artberry (Ukraine)	35
Family Garden (Ukraine)	36
Nikdaria (Ukraine)	38

Coconuts |

Etabl. Bakayoko (Côte d'Ivoire)	15
Ghana Yam (GYPEA) (Ghana)	25

Dragon fruit (red) |

Ecuaexotics (Ecuador)	17
Social Deal (Ecuador)	18

Dragon fruit (yellow) |

Social Deal (Ecuador)	18
-----------------------	----

Goji-berries |

Coopérative Al Amal (Morocco)	31
-------------------------------	----

Granadillas |

Social Deal (Ecuador)	18
-----------------------	----

Grapes |

Ethmar International (Egypt)	20
Sandt Farms (Egypt)	23
Z Fresh Planet (Egypt)	24

Lemons |

Z Fresh Planet (Egypt)	24
------------------------	----

Limes |

Bio Agroexport (Colombia)	12
De los Angeles (Colombia)	13



FRESH FRUITS

Mandarins Z Fresh Planet (Egypt)	24	Passion fruits Fresh Approach (Kenya)	28	Pineapples De los Angeles (Colombia)	13	Strawberries Bastet Farm (Egypt)	19
Mangoes Ethmar International (Egypt)	20	Peaches Sandt Farms (Egypt)	23	Pomegranates Sandt Farms (Egypt)	23	Ethmar International (Egypt)	20
Kwafre Farms (Ghana)	26	Pears Sadyi Dnepra (Ukraine)	39	Z Fresh Planet (Egypt)	24	Sandt Farms (Egypt)	23
La Casà Fruits (Senegal)	33	Physalis Goldenberry Farms (Colombia)	14			Z Fresh Planet (Egypt)	24
Oranges Z Fresh Planet (Egypt)	24					Sweet cherries Artberry (Ukraine)	35



Product Finder

FRESH HERBS

Basil |

Chalar Farms (Kenya)	27
Lusoi Greens (Kenya)	30

Chives |

Chalar Farms (Kenya)	27
Lusoi Greens (Kenya)	30

Dill |

Lusoi Greens (Kenya)	30
----------------------	----

Lemongrass |

Chalar Farms (Kenya)	27
Coopérative Al Amal (Morocco)	31

Mint |

Coopérative Al Amal (Morocco)	31
Lusoi Greens (Kenya)	30

Oregano |

Chalar Farms (Kenya)	27
----------------------	----

Rosemary |

Chalar Farms (Kenya)	27
Lusoi Greens (Kenya)	30

Sage |

Chalar Farms (Kenya)	27
Lusoi Greens (Kenya)	30

Tarragon |

Chalar Farms (Kenya)	27
Lusoi Greens (Kenya)	30

Thyme |

Chalar Farms (Kenya)	27
----------------------	----



FRESH VEGETABLES

Artichokes		Garlic		Snow peas		Tomatoes	
Frisca Food (Egypt)	21	Frisca Food (Egypt)	21	Fresh Approach (Kenya)	28	Z Fresh Planet (Egypt)	24
Bell peppers		Global Veg Egy (Egypt)	22	Global Veg Egy (Egypt)	22	Turmeric	
Frisca Food (Egypt)	21	Z Fresh Planet (Egypt)	24	Lusoi Greens (Kenya)	30	Inkawald (Peru)	32
Sandt Farms (Egypt)	23	Ginger		Sugar snaps		Yams	
Broccolini		Inkawald (Peru)	32	Fresh Approach (Kenya)	28	Ghana Yam (GYPEA) (Ghana)	27
Lusoi Greens (Kenya)	30	Iceberg lettuce		Global Veg Egy (Egypt)	22		
Chili		Sandt Farms (Egypt)	23	Sweet corn			
Lusoi Greens (Kenya)	30	Onions (red)		Lusoi Greens (Kenya)	30		
Corn		Bastet Farm (Egypt)	19	Sweet potatoes			
Sadyi Dnepra (Ukraine)	39	Frisca Food (Egypt)	21	Frisca Food (Egypt)	21		
Fine beans		Global Veg Egy (Egypt)	22	Global Veg Egy (Egypt)	22		
Fresh Approach (Kenya)	28	Onions (yellow)					
Global Veg Egy (Egypt)	22	Bastet Farm (Egypt)	19				
Lusoi Greens (Kenya)	30	Global Veg Egy (Egypt)	22				
		Potatoes					
		Z Fresh Planet (Egypt)	24				





Bio Agroexport is a Colombian organic fruits exporter, with high social and environmental commitment. They are specialists in Tahiti lime 100% certified organic, working with allied organic growers located in the southwest and Andina region of Colombia, with year-round production and the best agricultural sustainable practices, that allow to export a product of excellent quality.

They work hand in hand with their strategic packers, guaranteeing traceability and food safety through an effective short and secure supply chain from fields to consumers. The philosophy of the company allows to promote and develop responsibly the Colombian agricultural sector.

The expert team ensures a transparent and excellent customer service with a proper handling of logistic.



PRODUCTS & QUANTITIES PER YEAR

+ Limes / 800t

GROWING REGION

- + Nariño
- + Caldas
- + Quindio
- + Huila

CERTIFICATIONS

- + GLOBALG.A.P.
- + ORGANIC EU
- + GRASP



ADDRESS

Bio Agroexport SAS-ZOMAC
Calle 6b N° 7e- Norte
Roldanillo,
Valle del Cauca,
Colombia
www.bio-agroexport.com

CONTACT

Ms. Angela Maria Cardona
Sales Coordinator
Phone: + 57 317 398 8789
direction@bio-agroexport.com

IPD CONTACT

For more information on the company
please contact Dana Chahin,
External IPD Consultant
Mobile: + 57 316 471 05 23
chahin@importpromotiondesk.de



COLOMBIA

De los Angeles Produce



De Los Angeles Produce was established in 2015 in the city of Bucaramanga with the goal to export high quality fresh produce from Colombia to the world. They are part of a grower's association for limes in the region of Santander with control over the whole process from production to packing and shipping.

Through GLOBALG.A.P., GRASP and ORGANIC certification De Los Angeles Produce assures good agricultural, environmental and social practices and guarantees the highest quality and 100% traceability of the products. At the moment, the company has 200 hectares of lime in full production. The newest addition to the product portfolio is organic pineapple. Currently, they are working on getting SMETA certified.



In addition to its own production, De Los Angeles Produce has formed long-standing strategic trusted partnerships with GLOBALG.A.P. certified avocado producers and packers in the regions of Antioquia and Tolima.



PRODUCTS & QUANTITIES PER YEAR

- + Limes / 2,500t
- + Avocados / 1,250t
- + Pineapples / 960t

CERTIFICATIONS

- + GLOBALG.A.P.
- + ORGANIC EU
- + GRASP

GROWING REGION

- + Santander (limes, pineapple)
- + Antioquia & Tolima (avocados)

ADDRESS

De Los Angeles Produce
Torre 2, Local 14
Ecoparque Empresarial Natura
Floridablanca Colombia
www.delosangelesproduce.com

CONTACT

Mr. Oscar Portilla
Commercial Director
Phone: + 57 300 865 1095
oscar@delosangelesproduce.com

IPD CONTACT

For more information on the company please contact Dana Chahin, External IPD Consultant
Mobile: + 57 316 471 05 23
chahin@importpromotiondesk.de



COLOMBIA

Goldenberry Farms



Goldenberry Farms™ is a grower, packer, and exporter of high-quality tropical fruit, based in Medellín, Colombia. The company has a highly experienced agriculture and operations team, as well as unique proficiencies in product marketing and merchandising.

Goldenberry Farms™ supplies fresh and dehydrated fruit to some of the top grocers in the world with high-quality produce and innovative packaging. They offer traceability and trust, as well as a commitment to improve the quality of life for their partners, clients, and team members. Goldenberry Farms™, with its “Where Good Things Grow.” mantra, is proud to deliver premium, ethical, and sustainable produce with fair trade and goodness in mind every step of the way.

PRODUCTS & QUANTITIES PER YEAR

- + Physalis with or without husk (Goldenberry) / 500t

CERTIFICATIONS

- + GLOBALG.A.P.
- + GRASP

GROWING REGION

- + Antioquia
- + Cundinamarca

ADDRESS

Goldenberry Farms
Medellín
Colombia
sales@goldenberryfarms.com
www.goldenberryfarms.com

CONTACT

Mr. Christopher Palumbo
Director
Phone: + 1 971 412 5437
chris@goldenberryfarms.com

IPD CONTACT

For more information on the company please contact Dana Chahin, External IPD Consultant
Mobile: + 57 316 471 05 23
chahin@importpromotiondesk.de



COLOMBIA

Etablissement-Bakayoko



Etablissement-Bakayoko is a young and dynamic company which focusses on the production, processing and sales of coconut products. Adherence to international quality standards as well as holistic organic production systems are key to Ets.-Bakayoko's success. In recent years, the company has been able to widen its client base in Europe and constantly improve its production. For that purpose, the company collaborates with the leading national agronomic research institute, CNRA, to further improve the conditions and properties of Ivorian coconuts on its own research plot.



If you partner with Ets.-Bakayoko you partner with a reliable source for organic coconuts.

PRODUCTS & QUANTITIES PER YEAR

+ Coconut / 1,200t

GROWING REGION

+ Sassandra, Côte d'Ivoire

CERTIFICATIONS

+ GLOBALG.A.P.
+ ORGANIC EU
+ GRASP



ADDRESS

Etablissement-Bakayoko
09 bp 421
Abidjan 09 Abidjan,
Côte d'Ivoire
www.etablissement-bakayoko.com

CONTACT

Mr. Bakayoko Abouback El Vamouthier
Director
Phone: + 225 070 744 822 9
sinesarl01@gmail.com
abouback@etablissement-bakayoko.com

IPD CONTACT

For more information on the company please contact Ferry Böhnke,
External IPD Consultant
Phone: + 49 177 245 1670
boehnke@importpromotiondesk.de



CÔTE D'IVOIRE

Aaasa Corporation (TM Ilaru)



From deep in the Andes region of Ecuador, there comes a product of premium quality, extraordinary taste and great nutritional value: ilaru.ec highland blueberries. The commitment with the consumer starts in the moment of planting. Ilaru's production process is highly technical which results in having less pests and diseases on the crops and allows a cleaner production free of residues.

The ethical process and high food safety measures have been certified with the GLOBALG.A.P standard which ensures the quality of the product. Furthermore, Ilaru's promise to society has been validated by Rainforest Alliance certification, fulfilling the objective of a responsible and sustainable production.

PRODUCTS & QUANTITIES PER YEAR

- + Highland blueberries (Emerald, Legacy, Biloxi) / 100t

CERTIFICATIONS

- + GLOBALG.A.P.
- + RAINFOREST ALLIANCE

GROWING REGION

- + Tabacundo – 2,800 masl

ADDRESS

AAASA Corporation
Barrio Canarville S/N junto a finca
Manuela
Tabacundo,
Ecuador
gerenciatecnica@aaazuli.com
www.ilaruec.com

CONTACT

Mr. Juan Canelos
Sales Manager
Phone: + 59 399 701 392 4
gerenciatecnica@aaazuli.com

IPD CONTACT

For more information on the company
please contact Dana Chahin,
External IPD Consultant
Mobile: + 57 316 471 05 23
chahin@importpromotiondesk.de



ECUADOR

Ecuaexotics



Ecuaexotics, founded in 2014, is the leading and most innovative pitahaya exporter from Ecuador. The company, apart from growing its own produce, works closely with more than 200 farmers; the management team strongly believes in social and economic inclusion from farmers located in rural areas.

The team at Ecuaexotics is made up of 50+ employees who are responsible for one mission: providing the best exotic fruit. To comply with the mission there are different certifications by which Ecuaexotics' quality standards are met: good agricultural practices, good manufacturing practices, and social & environmental compliances.

PRODUCTS & QUANTITIES PER YEAR

- + Red dragon fruit (red flesh) / 50t
- + Red dragon fruit (conventional) / 1,000t

GROWING REGION

- + Guayas
- + Los Rios
- + Manabi

CERTIFICATIONS

- + GLOBALG.A.P.
- + ORGANIC (EU, US) (Red flesh)
- + GRASP
- + SMETA



ADDRESS

Ecuaexotics
Km 61 via a Costa,
Guayaquil,
Ecuador

sales@ecuaexotics.com
www.ecuaexotics.com

CONTACT

Mr. Sebastian Bustamante
CEO
Phone: + 59 399 780 333 9
sbustamante@ecuaexotics.com

IPD CONTACT

For more information on the company please contact Dana Chahin, External IPD Consultant
Mobile: + 57 316 471 05 23
chahin@importpromotiondesk.de



ECUADOR

Social Deal



Named after its purpose, Social Deal is a producer and exporter of exotic fruits established in 1997 with the motive to promote sustainable agriculture while generating a positive impact in surrounding communities. An exceptional network of more than 200 growers mutually benefit from its business model, and a close relationship with them allows to secure a year-round supply and socialize market requirements.

They are present in every step of the chain, ensuring that the fruit gets as fresh as it can be and facilitating innovation in the different layers. Collaboration with research universities and crop experts also allow to improve its value chain and introduce new and premium varieties.

Social Deal is an enterprise of Nobis Holding de Inversiones, an important contributor of agricultural development. In the last year, over 200 new hectares have been invested in. Nobis recently achieved the 'holding of highest reputation in Ecuador in 2021' according to Merco.

PRODUCTS & QUANTITIES PER YEAR

- + Pitahayas (yellow) / 950t
- + Pitahayas (red) / 540t
- + Baby bananas / 1,000t
- + Granadilla / 45t

CERTIFICATIONS

- + GLOBAL.G.A.P.
- + ORGANIC EU (Baby bananas, ginger)
- + GRASP

GROWING REGION

- + Guayas
- + Palora
- + Bucay

ADDRESS

Social Deal
Executive Center
Av. Joaquín Orrantía y Juan Tanco
Marengo,
Guayaquil,
Ecuador
www.socialdeal.ec

CONTACT

Mr. Juan Chiriboga
Sales
Phone: + 59 399 881 596 3
jchiriboga@nobis.com.ec

IPD CONTACT

For more information on the company please contact Dana Chahin,
External IPD Consultant
Mobile: + 57 316 471 05 23
chahin@importpromotiondesk.de



ECUADOR

Bastet Farm



Bastet Organic Farm was founded in 2018 by Eng. Marwa Elatiky and has grown significantly with the support of her family and experienced team of employees, serving their customers with the highest-quality organic certified produce.

Bastet Farms customers range from supermarkets to packaging companies and wholesalers to industrial peeling companies by reaching not only the Middle East but the entire world.

The logistical processes are arranged by experts and guarantee a punctual delivery to the customers. Bastet Farms ensures that documentation is handled and processed on time.



PRODUCTS & QUANTITIES PER YEAR

- + Onions (yellow) / 400–600t
- + Onions (red) / 500t
- + Strawberries / 80–120t

CERTIFICATIONS

- + ORGANIC EU

GROWING REGION

- + El Minya



ADDRESS

Bastet Farm
Assuit West Desert Road
Abu Qurqas
El Minya
Egypt
www.bastetfarm.com

CONTACT

Mr. Marwa El Atiky
Managing Director
Phone: + 20 111 666 4848
Marwa@bastetfarm.com

Mr. Mohamed Saad
Business Development & Export
Manager
Phone: + 20 10 111 44 929
m.bd@bastetfarm.com

IPD CONTACT

For more information on the company
please contact Mario Martinez,
External IPD Consultant
Mobile: + 34 695 686307
mmartinez@importpromotiondesk.de



EGYPT



Ethmar International's team has been farming in Egypt for more than twenty-five years.

Its team's ability to fulfill the customers' expectations allowed the company to grow and supply fruits and vegetables to the European and the Asian markets. Ethmar International has always been committed to the highest food safety and quality standards. This allowed it to rapidly secure the different certifications requested by its partners while gaining their trust. Ethmar ensures that its fruits and vegetables are produced sustainably by respecting the health and safety and welfare of its team while reducing the environmental footprint.

Ethmar has always been committed to being socially responsible and respects the social dimension associated with its activities.

PRODUCTS & QUANTITIES PER YEAR

- + Mangoes (Keit) / 150t
- + Mangoes (Naomi) / 100t
- (other varieties) / 50t
- + Grapes (Prime) / 100t
- + Grapes (Starlight) / 50t
- + Grapes (flame) / 200t
- + Grapes (Red globe) / 150t
- + Grapes (Sugraone) / 100t
- + Strawberries (S. Sensation) / 100t
- + Strawberries (fortuna) / 100t
- + Strawberries (Festival) / 200t

CERTIFICATIONS

- + GLOBALG.A.P.
- + SMETA

GROWING REGION

- + Behaira
- + Ismailia

ADDRESS

Ethmar International
6 Misr Dev. CO. Bldg., 5th Dist.,
Sheraton Heliopolis,
11361 Cairo,
Egypt
www.ethmarint.com

CONTACT

Mr. Hamdy Elbarkouky
CEO
Phone: + 20 100 112 202 1
hbarkouky@ethmarint.com

IPD CONTACT

For more information on the company
please contact Mario Martinez,
External IPD Consultant
Mobile: + 34 695 686307
mmartinez@importpromotiondesk.de



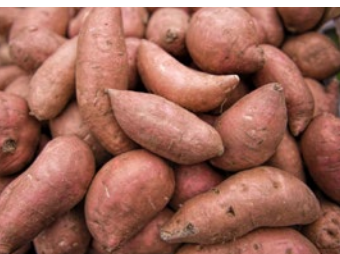
EGYPT

Frisca Food Industries



Frisca Food Industries Import and Export Company has been working in the food industry since 2019. It is active in the fresh fruit and vegetables sector and exports among other artichokes, sweet potatoes, and red onions.

The company started with a turnover of 10 million LE and realized a growth rate of 40% in the following years. The company's premium products and the geographical location of Egypt on the Mediterranean Sea offer it a privileged position to export its products to Europe.



In the last year Frisca Food Industries exported more than 100 containers to Europe and is looking forward to expanding in the European market.

PRODUCTS & QUANTITIES PER YEAR

- + Artichokes / 2,000t
- + Sweet potatoes / 600t
- + Onions (red) / 400t
- + Garlic / 300t
- + Bell peppers (Sweet pepper) / 200t

CERTIFICATIONS

- + ISO 9001
- + ISO 22000



GROWING REGION

- + El Beheira

ADDRESS

Frisca Food Industries
Import & Export
Sidee Ghazy Kafr El Dawwar
El Beheira,
Egypt
www.friscafood.com

CONTACT

Mr. Mohamed Saeed
Operation Manager
Phone: + 20 100 724 6637
info@friscafood.com

IPD CONTACT

For more information on the company
please contact Mario Martinez,
External IPD Consultant
Mobile: + 34 695 686307
mmartinez@importpromotiondesk.de



EGYPT

Global Veg Egy



Global Veg Egy For Export specializes in growing, packing, marketing and shipping fresh and delicious vegetables from Egypt.

Since its establishment in 2018, Global Veg Egy for Export, has been committed to offering a wide range of fresh & delicious produce that also meets the highest agricultural and social standards.

The Global Veg Egy For Export team, welcomes you to the world of Egyptian fresh produce and looks forward to establishing new business relations!



PRODUCTS & QUANTITIES PER YEAR

- + Snow peas, sugar snaps & green beans / 122t
- + Green & fresh dry garlic / 400t
- + Fresh dry onions / 300t
- + Sweet potatoes / 100t

CERTIFICATIONS

- + GLOBALG.A.P.
- + GRASP
- + SMETA

GROWING REGION

- + Ismailia in North-Eastern Egypt
- + Minya Governorate in Upper Egypt
- + Gharbia Governorate in Northern Egypt



ADDRESS

Global Veg Egy For Export
Nagib St, Markaz
Beni Souif,
Egypt
www.globalvegy.com

CONTACT

Mr. Ahmed Adel
General Manager
Phone: + 20 112 668 449 4
sales@globalvegy.com

Mrs. Nino Khutsishvili
Sales Manager
Phone: + 20 115 718 847 3
marketing@globalvegy.com

IPD CONTACT

For more information on the company
please contact Mario Martinez,
External IPD Consultant
Mobile: + 34 695 686307
mmartinez@importpromotiondesk.de



EGYPT

Sandt Farms



Sandt is a family business company working in the agricultural field since 1995. They are specialized in growing, sorting, packing, supplying and exporting fresh fruits and vegetables. Their products are well known in Gulf area countries, Malaysia and Russia.

Sandt has the advantage of owning its farms, its sorting and packing store and its cold storage, hence their customers can be assured of their uniqueness in the full quality control and well treatment of crops and the offer of products directly from the farm to the consumer. Sandt ensures supply sufficiency, high quality of farming and production operations and protection of the environment and natural resources. They consider themselves as a partner of their customers, employees, community and environment.

PRODUCTS & QUANTITIES PER YEAR

- + Strawberries / 3,000t
- + Peaches / 1,500t
- + Grapes / 600t
- + Pomegranates / 600t
- + Iceberg lettuce / 300t
- + Bell peppers / 200t

CERTIFICATIONS

- + GLOBALG.A.P.
- + GRASP
- + ISO 22000
- + BRC

GROWING REGION

- + Markaz Badr, Beheira, Egypt

ADDRESS

Sandt Farms
Head Office
Elhegag sq.
Heliopolis, Cairo
Egypt
www.sandtexpo.com

CONTACT

Mr. Ahmad Lashin
Managing Director
Phone: + 20 100 200 9475
info@sandtexpo.com

IPD CONTACT

For more information on the company
please contact Mario Martinez,
External IPD Consultant
Mobile: + 34 695 686307
mmartinez@importpromotiondesk.de



EGYPT

Z Fresh Planet



Z Fresh Planet was established to serve the specific demands of the European market.

It specializes in the growing premium-quality products while respecting the highest social and agricultural standards. Z-Fresh Planet also always offers the best available prices.

Z Fresh Planet has the advantage of growing tomatoes and cherry tomatoes on its own farms, sorting, packing and exporting them to all of its clients.



PRODUCTS & QUANTITIES PER YEAR

- + Oranges (Valencia – Navel) / 8,000t
- + Grapes (White – Red – Black) / 1,000t
- + Pomegranates (Wonderful) / 2,000t
- + Mandarins (Murcott – Fremont) / 3,000t
- + Tomatoes / 600t
- + Cherry tomatoes / 250t
- + Strawberries / 150t
- + Potatoes (Spunta) / 5,000t
- + Garlic / 400t
- + Lemon (Eureka) / 2,000t

CERTIFICATIONS

- + GLOBALG.A.P.
- + GRASP
- + SMETA
- + BRC

GROWING REGION

- + El Bostan Village, Beharia
- + El Khatatba, Beharia
- + El Dabaa, Matrouh



ADDRESS

Z Fresh Planet
The Polygon Business Park,
Sodic West,
Portal Building (A),
Office 5-05 Sheikh Zayed City,
Giza,
Egypt
www.z-freshplanet.com

CONTACT

Mr. Tamer Sameh
CEO
Phone: + 20 122 391 6909
ceo@z-freshplanet.com

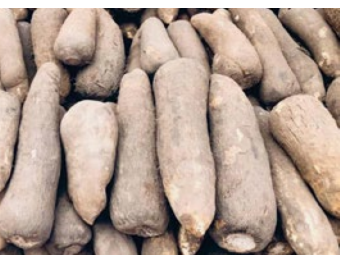
IPD CONTACT

For more information on the company
please contact Mario Martinez,
External IPD Consultant
Mobile: + 34 695 686307
mmartinez@importpromotiondesk.de



EGYPT

Ghana Yam Producers and Exporters Association (GYPEA)



Established in 1987, the GYPEA is the umbrella organization of yam producers and exporters in Ghana. They coordinate the activities of all registered yam producers and exporters, identify growing areas and interact with growers to ensure product quality and traceability and they play an advocacy role in lobbying to influence government policy in the yam industry.

Strategically positioned in the middle of the yam value chain they control the movement of GLOBALG.A.P. certified yams from farm gate to foreign markets. They export good quality fresh yams in their specially designed cartons to the UK, Europe, USA and Canada. A subsidiary company known as the GYPEA Primus Company has registered coconut farmers at a location near the Ivory Coast border and exports coconuts to the UK, Europe and the USA.

PRODUCTS & QUANTITIES PER YEAR

- + Yams / 900t
- + Coconuts / 500t

GROWING REGION

- + Northern and Western Regions of Ghana

CERTIFICATIONS

- + GLOBALG.A.P.
(in renewal process for yams)
- + GLOBALG.A.P.
(in process for coconuts)

ADDRESS

Ghana Yam Producers and Exporters Association (GYPEA)
Jehova Plaza
B829/12 North Odorkor
Off George W Bush Highway (N1)
Accra
Ghana
info@ghanayam.com
www.ghanayam.com

CONTACT

Mr. Theophilus Hayford
President
Phone: + 23 320 659 82 04
info@ghanayam.com

IPD CONTACT

For more information on the company please contact Lydia Gerratt,
External IPD Consultant
Mobile: + 44 795 876 99 39
gerratt@importpromotiondesk.de



GHANA

Kwafre Farms



Kwafre Farms is a privately owned farm in Ghana, West Africa with focus on the production of high-quality tasty, sun-ripe mango fruits. They have highly qualified agronomists and other skilled staff focused on producing fruits safely and responsibly. Their 400 acres mango farm is GLOBALG.A.P.-certified and they produce 700 tons annually with Keit and Kent as main varieties. Harvesting period is from May-August each year with fruit sizes between "count 6 to count 10" in a pack with average weight being 400-700g.



The company currently sells some fruits to 2 European-owned processors (Blue Skies and HPW) based in Ghana who sell the processed fruits to Europe. However, Kwafre plans exporting fresh fruits directly to EU. Kwafre Farms performs measures to support the environment and biodiversity, e.g. by adding and managing teak and acacia tree plantations on the farmsite.

PRODUCTS & QUANTITIES PER YEAR

- + Mangoes
(Keit, Kent) / 700t

CERTIFICATIONS

- + GLOBALG.A.P.

GROWING REGION

- + Nkoranza,
Bono East Region



ADDRESS

Kwafre Farms
90 IPS Road,
East Legon,
Accra
Ghana

CONTACT

Mr. James Boateng
Phone: + 233 244 327 031
jameboats@yahoo.com

IPD CONTACT

For more information on the company please contact Lydia Gerratt, External IPD Consultant
Mobile: + 44 795 876 99 39
gerratt@importpromotiondesk.de



GHANA

Chalar Farms



Chalar Farms Limited is a GlobalG.A.P. certified and dynamic company focusing on the growing of herbs.

The company's production is located at the Chala lake at the border to Tanzania and with a low density of commercial export farming close to Chalar's premises. Chalar's production, handling, packing facilities and cold rooms meet international standards of health and safety and ensure its products constantly high quality.

Chalar Farms is your partner for high-quality herbs from Kenya.



PRODUCTS & QUANTITIES PER YEAR

+ Herbs / 250t (total):

- Basil
- Thyme
- Tarragon
- Chives
- Rosemary
- Sage
- Lemongrass
- Oregano

CERTIFICATIONS

- + GLOBALG.A.P.
- + GRASP



GROWING REGION

- + Taita-Taveta County

ADDRESS

Chalar Farms Limited
Madulu A Village,
Chala Ward, Taveta Subcounty,
Taita Taveta County,
Kenya

info@chalarfarms.com

www.chalarfarms.com

CONTACT

Mr. Johnson Ngila

Director

Phone: + 254 722 944 496

johnson@chalarfarms.com

IPD CONTACT

For more information on the company

please contact Lydia Gerratt,

External IPD Consultant

Mobile: + 44 795 876 99 39

gerratt@importpromotiondesk.de



KENYA

Fresh Approach



Fresh Approach has more than 20 years of experience growing and exporting quality fresh fruit and vegetables across Europe.

The company grows its produce in three main farms and it also works with small scale farmers, majority of them are women and young people to help them increase their livelihood options and earnings. The growers are aware of their environmental responsibility and production safety aspects which ultimately offers them higher yields. Its main crops are green beans: extra fine and fine, peas in pod as well as passion fruit. Fresh Approach also grows other crops according to the customer's demand. They have full control of the value chain from seed to the final product, ensuring high quality to its partners.

By working with Fresh Approach you are not only guaranteed quality produce, but you can also be confident that you are receiving a safe product, working with a reliable partner and supporting the livelihoods of over 2,000 rural households.

PRODUCTS & QUANTITIES PER YEAR

- + Extra fine / fine beans / 200 – 300t
- + Passion fruits (purple variety) / 60 – 80t
- + Snow peas / 50 – 60t
- + Sugar snaps / 40 – 500t

CERTIFICATIONS

- + GLOBALG.A.P.
- + GRASP

GROWING REGION

- + Machakos
- + Kajiado
- + Kibwezi

ADDRESS

Fresh Approach Ltd
P.O.BOX 44357 – 00100
Kabansora Rd
Nairobi,
Kenya
info@freshapproachltd.com
www.freshapproachltd.com

CONTACT

Mr. David W Muya
Managing Director
Phone: + 254 721 363 500
david@freshapproachltd.com

Mrs. Catherine Muya
Business Development Director
Phone: + 254 722 331 082
catherine@freshapproachltd.com

IPD CONTACT

For more information on the company please contact Lydia Gerratt, External IPD Consultant
Mobile: + 44 795 876 99 39
gerratt@importpromotiondesk.de



KENYA

Goshen Farm Exporters



Goshen Farm Exporters is a Kenyan contractual grower, food processor and exporter. Established in 2010, the company has grown into a leading exporter, both organic and conventional fruits.

Goshen Farm Exporters focuses on an all inclusive sustainable business model where it contracts smallholder farmers to produce fruits in various geographical regions in Kenya. They are committed to build quality that lasts and this is achieved through rigorous extension services and support that is offered to its producers.

The company has also been able to get certifications that are a prove of their processes.

They strive to build long-lasting relationships because these are important for the company's future and the future of its producers.



PRODUCTS & QUANTITIES PER YEAR

- + Avocados (Fuerte) / 300mt
- + Avocados (Hass) / 800mt

CERTIFICATIONS

- + GLOBALG.A.P. (in renewal)
- + ORGANIC EU (in process)
- + GRASP

GROWING REGION

- + Central Kenya
- + Lower Eastern Kenya
- + North Rift



ADDRESS

Goshen Farm Exporters Ltd
Goshen Park, Konza
Off Mombasa Rd
Kenya
info@goshen.co.ke
www.goshen.co.ke

CONTACT

Mr. Alex Muli
Director
Phone: + 25 472 292 7819
sales@goshen.co.ke

IPD CONTACT

For more information on the company please contact Lydia Gerratt, External IPD Consultant
Mobile: + 44 795 876 99 39
gerratt@importpromotiondesk.de



KENYA

Lusoi Greens



Lusoi Greens is a family owned grower and exporter of herbs and vegetables from the central highlands of Kenya. This location provides rich and fertile soil in high altitude conditions that allows the company to consistently deliver high-quality herbs and vegetables. They focus on production of basil, tarragon, chives, dill, mint, sage, rosemary as well as grow and source beans, snowpeas, sugarsnaps, chillies and sweetcorn.

Lusoi Greens can supply consistent quantities and quality to European airports four times a week.

PRODUCTS & QUANTITIES PER YEAR

Herbs

- + Basil (Aroma 2) / 80t
- + Tarragon (French) / 20t
- + Chives / 20t
- + Spearmint / 40t
- + Rosemary / 40t
- + Dill / 16mt
- + Sage / 3.2mt



Vegetables

- + Fine beans / 280t
- + Snow peas / 200t
- + Brocolini / 200t
- + Chili / 48mt
- + Sweet corn / 24t

GROWING REGION

- + Central Highlands Kenya



ADDRESS

Lusoi Greens
Thungari
Kieni-East
Nyeri
Kenya
mwangi@lusoifarm.com
sales@lusoifarm.com
www.lusoifarm.com

CONTACT

Mr. Mwangi Muturi
CEO
Phone: + 254 721 308 733
mwangi@lusoifarm.com

IPD CONTACT

For more information on the company please contact Lydia Gerratt, External IPD Consultant
Mobile: + 44 795 876 99 39
gerratt@importpromotiondesk.de



KENYA

Coopérative Al Amal

A L A M A L



Al Amal is a Moroccan cooperative specialized in the production of fresh and dried aromatic and medicinal plants. The cooperative was created in 1998 originally for the production of argan oil.

In 2015, the cooperative has launched a production project of organic Mint and Goji-berries on a total area of 27 hectares. The production site is based in the north of Morocco with only 14 km away from the European continent. This optimal geographic location allows the cooperative to deliver fresh products throughout the whole harvest season in highest quality to Europe.

PRODUCTS & QUANTITIES PER YEAR

- + Fresh mint / 200t
- + Goji-berries / 80t
- + Fresh lemongrass / 6t

CERTIFICATIONS

- + ORGANIC (EU, US)

GROWING REGION

- + Larache, Morocco

ADDRESS

Al Amal
225 Aitmhand Ramiki
85000 Tiznit
Morocco

CONTACT

Ms. Amine Idhmida
Mr. Mohamed Idhmida
Manager
Phone: + 212 654 624 017
idhmidaamine@gmail.com
idhmidamohamed@gmail.com

IPD CONTACT

For more information on the company please contact Ferry Böhnke, External IPD Consultant
Phone: + 49 177 245 1670
boehnke@importpromotiondesk.de



MOROCCO



Inkawald is a family owned and operated company, which implements organic agriculture and operates in an ecologically sustainable way. They export their organic products to Europe, Canada and the United States. Inkawald markets superfoods, respecting the environment, practicing sustainable and regenerative agriculture. Throughout the process they take care of social responsibility and the principles of fair trade with their associated producers. Inkawald cooperates with local farmers, in its processing and packaging plant most of the workers are women and residents of the area. They promote a good work environment and fair relations between workers. Inkawald prevents the contamination of ecosystems by respecting the natural cycles of cultivation. They produce in a healthier way because their products are free of toxic residues from chemical pesticides, fertilizers or synthetic additives, protecting the health of consumers and farmers.

PRODUCTS & QUANTITIES PER YEAR

- + Ginger / 1,500t
- + Turmeric / 450t
- + Avocados (Hass) / 400t

GROWING REGION

- + Satipo
- + Mazamari
- + Ancash
- + Ica
- + Ayacucho

CERTIFICATIONS

- + GLOABALG.A.P
- + ORGANIC (EU, US)
- + GRASP
- + SMETA

ADDRESS

Inkawald Head office:
Av. Rafael Escardo 871
Lima 32
Perú
www.inkawald.com

CONTACT

Mr. Gino Neira
Mobile: + 51 947 656 188
gneira@inkawald.com

Mr. Ivan Neira
Phone: + 49 151 106 648 27
Mobile: + 51 996 288 241
ineira@inkawald.com

IPD CONTACT

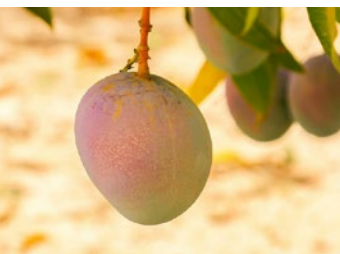
For more information on the company
please contact Dana Chahin,
External IPD Consultant
Mobile: + 57 316 471 05 23
chahin@importpromotiondesk.de



PERU

La Casà Fruits

supported by GIZ



La Casà Fruits was created in 2020 by young Senegalese, with the aim of transforming the local agricultural products and protecting the country's environment. The priority of the company is therefore the quality of their products for the benefit of the people and the environment.

The company specialises in the export of fresh mangos, by sea and by air. It has two sites, one in the Niayes area and one in Casamance, nicknamed the "granary of Senegal" and known for its extraordinary potential, its magnificent vegetation and its population, who has preserved their authentic traditional values. The Senegalese mango is famous for its purple-red colour and orange-yellow flesh that is very tasty, juicy and without fibres. The mango season in Senegal runs from June to October.



La Casà Fruits is committed to quality, sustainable and organic agriculture, fair trade and CSR, which is reflected in several certifications. La Casà Fruits also exports dried mangos and cashew nuts.



PRODUCTS & QUANTITIES PER YEAR

- + Mangoes (Kent) / 450t
- + Mangoes (Kent, conventional) / 250t

GROWING REGION

- + Niayes
- + Casamance

CERTIFICATIONS

- + GLOBALG.A.P.
- + ORGANIC EOS
- + GRASP
- + SMETA (in process)

ADDRESS

La Casà Fruits
27 Quartier Château d'eau
Ziguinchor
Senegal

www.lacasafruits.net

CONTACT

Mr. Alioune NDAO
Managing Director
Phone: + 221 774 354 274
alioune.ndao@lacasafruits.com

IPD CONTACT

For more information on the company please contact Ferry Böhnke, External IPD Consultant
Phone: + 49 177 245 1670
boehnke@importpromotiondesk.de



SENEGAL

Aronia (TM Orchards of Prykarpattia)



The dream of one family to create a quality product for many Ukrainian families from the West to the East came true 10 years ago. Now its orchards are so big that they are ready to share its tasty, fresh and juicy products with the whole world.

Aronias' orchards are located in an ecological clean area in the heart of Prykarpattia. Every year, the company is developing more by learning the know-how from European experts. The overall goal of the company remains to benefit from the gifts of Mother Earth in order to benefit all families while preserving nature.



Aronia has 120 hectares of orchards that are located very close to four European borders which makes it easy to deliver an exceptionally fresh and tasty apple, an apple grown with love, an apple - a small piece of Ukraine!

PRODUCTS & QUANTITIES PER YEAR

- + Golden Delicious / 700t
- + Gala Schniga / 600t
- + Gala Must / 100t
- + Fuji / 300t
- + Jeromine / 100t
- + Granny Smith / 100t
- + Jonagold / 700t
- + Champion / 500t

CERTIFICATIONS

- + GLOBALG.A.P. (in process)
- + ISO 22000

GROWING REGION

- + Snyatyn, Ivano-Frankivsk region



ADDRESS

PC Aronia,
Orchards of Prykarpattia™
44 Gogolya St.,
Snyatyn,
Ivano-Frankivsk region,
78301
Ukraine
www.saduprikarpattia.com.ua

CONTACT

Mr. Nazar Romaniv
Owner, Work with customers
Phone: + 38 097 961 78 20
nazar@saduprikarpattia.com.ua

IPD CONTACT

For more information on the company please contact Ferry Böhnke,
External IPD Consultant
Phone: + 49 177 245 1670
boehnke@importpromotiondesk.de



UKRAINE

Artberry



Artberry is one of the largest berry growers in Ukraine. Its main area of operation is production of fresh blueberries and sweet cherries on privately owned land.

Their blueberries and cherries are highly acclaimed European varieties brought directly from well-known European nurseries and are grown using modern European techniques and equipment.

Artberry has been delivering its products to retail chains in Western Europe, in UK, and in the Netherlands.

They can deliver products conforming to the highest standards.



PRODUCTS & QUANTITIES PER YEAR

- + Blueberries / 400t
- + Sweet cherries / 100t

CERTIFICATIONS

- + GLOBALG.A.P.
- + GRASP
- + SMETA

GROWING REGION

- + Own cultivation
- + Pack house with a new sorting line



ADDRESS

LLC Artel No.1
Shevchenka str, 13-B
08024 Nebelytsya
Ukraine
www.artberry.ua

CONTACT

Ms Tatiana Nikolaieva
Export Manager
Phone: + 380 93355 3231
marketing@artberry.ua

IPD CONTACT

For more information on the company please contact Mario Martinez, External IPD Consultant
Phone: + 34 695 686307
mmartinez@importpromotiondesk.de



UKRAINE

Family Garden



Family Garden is the biggest organic blueberries farm in Ukraine. In 2017, the company started with planting its first 17 ha of organic blueberries. They are now growing organic blueberries on over 155 hectares. Their focus is to provide their clients with top quality produce in a sustainable manner.

Family Garden is built with social responsibility and innovation in mind. They constantly improve every stage of the production with a careful outlook on the environment.



PRODUCTS & QUANTITIES PER YEAR

- + Blueberries / 700t (plastic or carton container 125 g / 250 g / 500 g / 2,5 kg)

CERTIFICATIONS

- + GLOBALG.A.P.
- + ORGANIC EU
- + GRASP
- + SMETA

GROWING REGION

- + 4 km of organic blueberry fields along the Zdvizh river delta



ADDRESS

Family Garden LLC
Shevchenka str, 13-B
08024 Nebelytsya
Ukraine
www.fg.ua

CONTACT

Mr. Ivan Grechivsky
Export Manager
Phone: + 380 67303 5609
ivan@familygarden.ua

IPD CONTACT

For more information on the company please contact Mario Martinez, External IPD Consultant
Phone: + 34 695 686307
mmartinez@importpromotiondesk.de



UKRAINE

Molodizna Agrarna Spilka (TM Oh my Garden)



Molodizna Agrarna Spilka (Oh My Garden!) is a modern Ukrainian company that grows delicious apples. Its orchard has been founded in 2015 and nowadays it has more than 48 hectares with ambitious expansion plans.

In Ukraine, they are located in an ecologically clean area of Bukovina. Between the cities of Vynnytsa and Chernivtsy, near the mighty river Dnister.

They grow Gala, Golden and Red Jonaprince. It is Oh My Garden's decision to excel at something small. Being certified and carefully selecting bio approved nutrients ensures healthy and delicious apples for your customers.

PRODUCTS & QUANTITIES PER YEAR

- + Gala / 700t
- + Golden / 800t
- + Jonaprince / 1,200t

CERTIFICATIONS

- + GLOBAL.G.A.P.

GROWING REGION

- + Chernivtsy obl

ADDRESS

Molodizna Agrarna Spilka
(Oh my Garden!) TOV
Bohdana Hmelnytskogo str. 1
Novoalekseevka village
Chernivtsy obl.
Ukraine

info@ohmygarden.com.ua

www.ohmygarden.com.ua

CONTACT

Mr. Alexander Bychkov
International Sales
Phone: + 380 503 120 343
a.bychkov@mas.net.ua

IPD CONTACT

For more information on the company please contact Ferry Böhnke, External IPD Consultant
Phone: + 49 177 245 1670
boehnke@importpromotiondesk.de



UKRAINE

Nikdaria (TM iBerry)



Nikdaria (TM iBerry) is the most innovative farm and amongst the top 5 berry farms in Ukraine. While blueberry takes most of the 160 hectares of land, 15 hectares are planted with asparagus and honeysuckle.

Nikdaria (TM iBerry) is using the most advanced technologies to ensure quality. Moreover, the company has invested significantly in infrastructure and equipment.

Thus, in 2020 construction of the new cooling storage was completed. Furthermore, they are a unique Ukrainian company with a state-of-the-art sorting line (Unitec blueberries vision). The line can find defects in 144 berries per second making 16 photos of each berry. In addition, an automated packaging line was supplied by the Italian Sorma company. The packaging line can automatically extract trays, pack blueberries in these trays with a lid and can apply a private label.

PRODUCTS & QUANTITIES PER YEAR

- + Blueberries / 700t
(plastic or carton container
125 g / 250 g / 500 g / 2,5 kg)

CERTIFICATIONS

- + GLOBALG.A.P.
- + GRASP

GROWING REGION

- + Zhytomyr region, Ukraine.
Harvesting season from
June till end of September

ADDRESS

Nikdaria LLC (TM iBerry)
Tsentralna str, 36A
Avillage Rakovychi,
Radomyshl rayon, Zhytomyr oblast
12260
Ukraine
www.iberry.com.ua

CONTACT

Mr. levgenii Kharlan
Owner
Phone: + 38 066 311 44 88
e.kharlan@iberry.com.ua

IPD CONTACT

For more information on the company
please contact Lydia Gerratt,
External IPD Consultant
Mobile: + 44 795 876 99 39
gerratt@importpromotiondesk.de



UKRAINE

Sadyi Dnepra (TM UApple)



UApple was founded in 2016 and is the largest grower and exporter of apples and pears in south of Ukraine. UApple is striving for the highest European standards of good agricultural practices while respecting social standards.

They are one of the first apple growers in Ukraine to be certified with Global G.A.P, GRASP and FSA which are renewed yearly. The products grown in the UApple orchards are sold not only in local supermarket chains but are also exported to the EU countries, Asia and the Middle East.



PRODUCTS & QUANTITIES PER YEAR

- + Apples / 5,000t
- + Pears / 400t
- + Corn, sunflower seeds, rape seeds / 600t

CERTIFICATIONS

- + GLOBAL G.A.P.
- + GRASP
- + FSA

GROWING REGION

- + Dnipro



ADDRESS

Sadyi Dnepra LLC (TM UApple)
Highway Znamenska –
Lugansk – Izvarino 227 km + 580 m
Pidgorodne,
Ukraine
sales@uapple.ua
www.uapple.ua

CONTACT

Mr. Oleksandr Pakhno
General Manager
Phone: + 38 067 628 28 58
Pakhno@uapple.ua

Mrs. Olha Oliinyk
Export Manager
Phone: + 38 068 681 06 38
sales@uapple.ua

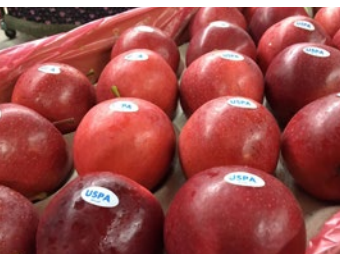
IPD CONTACT

For more information on the company
please contact Ferry Böhnke,
External IPD Consultant
Phone: + 49 177 245 1670
boehnke@importpromotiondesk.de



UKRAINE

USPA Fruit



USPA Fruit consolidates Ukrainian producers of apples to scale the volumes of supply offered to the customers.

Considering the high level of fragmentation of apple producers across Ukraine, arranging the supplies of large quantities of such products becomes a complex challenge. Accumulating supplies from different orchards also requires an advanced quality control procedure to make sure that every shipment complies with its requirements.

USPA Fruit acts as a bridge between the clients from all over the world and Ukrainian apple producers to sustain the stability of supplies in the long-term.

PRODUCTS & QUANTITIES PER YEAR

+ Apples / 5,000t

CERTIFICATIONS

+ GLOBALG.A.P.

+ ORGANIC EU

GROWING REGION

+ Central and
Western Ukraine

ADDRESS

USPA Fruit LLC
45, Vozdvizhenska str.,
Kyiv, 04071
Ukraine
office@uspafruit.com
uspafruit.com

CONTACT

Mr. Volodymyr Gurzhiy
CEO
Phone: + 380 50 925 57 32
sales@uspafruit.com

IPD CONTACT

For more information on the company
please contact Ferry Böhnke,
External IPD Consultant
Phone: + 49 177 245 1670
boehnke@importpromotiondesk.de



UKRAINE



Seasonal Calendar: Fruits

FRUITS	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Apples	Fuji / Gala / Golden delicious	UA	■	■	■	■	■	■	■	■	■	■	■	■
	Red Chief / Red Jonaprince	UA	■	■	■	■	■	■	■	■	■	■	■	■
Avocado	Fuerte / Hass	KE	■	■	■	■	■	■	■	■	■		■	■
	Hass	CO	■	■	■	■	■	■	■	■	■	■	■	■
	Hass	PE					■	■	■					
Baby bananas		EC	■	■	■	■	■	■	■	■	■	■	■	■
Banana	Cavendish	CO, EC, PE	■	■	■	■	■	■	■	■	■	■	■	■
Blueberries		EC	■	■	■	■	■	■	■	■	■	■	■	■
		UA						■	■	■	■			
Goji berries		MO					■	■	■	■				
Grapes	Arra 15 / Arra 32	CO	■	■									■	■
	Black / Red globe	EG					■	■	■	■	■			
	Crimson / Red globe	CO	■	■										■
	Green, red & white seedless	EG					■	■	■	■	■			
Guanabana		EC	■	■	■				■	■	■	■	■	■
Guava		EG	■	■	■	■	■	■	■	■	■	■	■	■
Lemon		EG	■	■	■	■							■	■
Lime	Key	PE	■	■	■	■	■	■	■	■	■	■	■	■
	Sutil	PE	■	■	■	■	■	■	■	■	■	■	■	■
	Tahiti	CO, PE	■	■	■	■	■	■	■	■	■	■	■	■
Mandarin		EG	■	■	■	■	■	■	■	■	■	■	■	■
	Murcott	PE						■	■	■	■			
	Satsuma	PE			■	■	■	■						

CI Côte d'Ivoire
CO Colombia
EC Ecuador

EG Egypt
GH Ghana
KE Kenya

MO Morocco
PE Peru
UA Ukraine

■ High season
■ Low season
■ Products in organic quality

Seasonal Calendar: Fruits

FRUITS	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Mango	Ataulfo	EC									■	■	■	
	Edward	PE										■	■	■
	Keitt	CI					■	■	■					
		CO	■	■	■	■	■	■	■	■	■	■	■	■
		EC											■	■
		EG						■	■	■	■	■	■	
		GH				■	■	■						
	Kent	CI				■	■	■						
		CO				■	■							
		EC									■	■	■	■
		EG						■	■	■	■	■	■	
		GH	■	■		■	■	■					■	■
		PE	■	■										■
	Naomi	EG							■	■	■	■	■	
	Tommy Atkins	CO	■	■	■	■	■	■	■	■	■	■	■	■
Mangosteen		CO	■	■	■	■	■	■		■	■			■
Melon	Charentais / Watermelon	EG					■	■	■	■				
Muskmelon	Cantaloupe-Melone	UA							■	■	■			
	Galia	UA							■	■	■	■		
Nectarine		UA						■	■	■	■			
Oranges	Naval / Valencia	EG	■	■	■	■	■	■	■	■	■	■	■	■
Papaya	Famosa / Maradol	CO	■	■	■	■	■	■	■	■	■	■	■	■
	Hawaii / Solo	EC	■	■	■	■	■	■	■	■	■	■	■	■
	Solo	GH	■	■	■	■	■			■	■	■	■	■
	Taiung	CO	■	■	■	■	■	■	■	■	■	■	■	■
Passion fruit	Granadilla	EC	■	■	■	■	■	■	■	■	■	■	■	■
		PE						■	■	■	■	■	■	■
	Gulupa	CO	■	■	■	■	■	■	■	■	■	■	■	■
	Maracuya	EC	■	■	■	■	■	■	■	■	■	■	■	■
	Tumbo	PE						■	■	■	■	■	■	■

CI Côte d'Ivoire
CO Colombia
EC Ecuador

EG Egypt
GH Ghana
KE Kenya

MO Morocco
PE Peru
UA Ukraine

■ High season
■ Low season
■ Products in organic quality

Seasonal Calendar: Fruits

FRUITS	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Peach		EG												
		UA												
Physalis	Diff. varieties	CO												
		EC												
Pineapple	Golden	PE												
	MD2	CI, EC, GH												
		CO												
		PE												
	Smooth Cayenne	GH												
	Sugar Loaf	CI, GH												
Pitahaya	Yellow variety	CO, EC												
		EC												
	Red variety	EC												
Plums		EC												
		UA												
Pomegranate	F116	EG												
	Wonderful	EG												
		PE												
Strawberries		CO												
		EG												
		UA												
Watermelon		UA												

CI Côte d'Ivoire
CO Colombia
EC Ecuador

EG Egypt
GH Ghana
KE Kenya

MO Morocco
PE Peru
UA Ukraine

■ High season
■ Low season
■ Products in organic quality

Seasonal Calendar: Vegetables

VEGETABLES	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Asparagus	Hass	EC	■	■	■	■	■	■	■	■	■	■	■	■
		EG		■	■	■	■	■	■	■				
Baby Eggplant		EG	■	■	■	■	■	■	■	■	■	■	■	■
Beetroot		UA									■	■	■	■
Bell pepper	Red, yellow, green, orange	EG	■	■	■									■
		UA						■	■	■	■			
Broccoli	Multicoloured	EG	■	■	■	■	■	■	■	■	■	■	■	■
		EG	■	■	■	■	■	■	■		■	■	■	■
Cabbage		EG	■	■	■	■	■	■	■	■	■	■	■	■
Carrots		UA			■	■	■	■	■					■
Cauliflower		EG	■	■	■									■
Chili		PE	■	■						■	■	■	■	■
	Chilli pepper	GH	■	■	■	■	■	■	■	■	■	■	■	■
	Chilli pepper (red, green, yellow)	EG		■	■	■	■	■	■	■	■	■		
	Hot pepper	EG	■	■	■							■	■	■
Courgette		EG	■	■	■	■	■	■						
Cucumber		EG	■	■	■	■	■	■	■	■	■	■	■	
Eggplant		EG	■	■	■	■	■	■	■	■	■	■	■	■
Fine beans		EG	■	■	■	■	■	■				■	■	■
		KE	■	■	■	■	■	■	■	■	■	■	■	■
Garlic		EG		■	■	■	■							
		PE	■	■	■						■	■	■	■
Ginger		CO, PE	■	■	■	■	■	■	■	■	■	■	■	■
		EG	■	■	■	■								

CI Côte d'Ivoire
CO Colombia
EC Ecuador

EG Egypt
GH Ghana
KE Kenya

MO Morocco
PE Peru
UA Ukraine

■ High season
■ Low season
■ Products in organic quality

Seasonal Calendar: Vegetables

VEGETABLES	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Green Onion		EG	■	■	■							■	■	■
Iceberg lettuce		EG	■	■	■	■	■						■	■
Okra		EG	■	■	■	■	■	■	■	■	■	■	■	■
		GH	■	■	■	■	■	■	■	■	■	■	■	■
Onions	Red, white, yellow variety	EG			■	■	■							
	White	PE	■	■	■	■	■	■	■	■	■	■	■	■
		UA							■	■				
Paprika		PE	■	■							■	■	■	■
Peas	Sugar snap / Mangetout	EG	■	■	■									■
Potatoes		EG	■	■	■	■	■	■	■					■
		UA								■	■	■		
Pumpkin		EG	■	■	■	■	■	■	■	■	■	■	■	■
	Hokkaido	UA									■	■	■	■
Spinach		EG	■	■	■	■	■	■	■	■	■	■	■	■
Spring Onion		EG	■	■	■							■	■	■
Sugar Snap Pea	Mangetout	EG	■	■	■								■	■
		KE	■	■	■	■	■	■	■	■	■	■	■	■
Sweet potato	Batatas	UA									■	■	■	
	Orange-fleshed varieties	GH	■	■	■	■	■	■	■	■	■	■	■	■
		EG	■	■	■	■	■	■	■	■	■	■	■	■
		PE	■	■	■	■	■	■	■	■	■	■	■	■
Tomato	Cherry	EG	■	■	■	■	■	■	■	■	■	■	■	■
		EG	■	■	■	■	■	■	■	■	■	■	■	■
		UA							■	■	■	■		
Turmeric		PE	■	■	■	■	■	■	■	■	■	■	■	■
Yam		CO, EC	■	■	■	■	■	■	■	■	■	■	■	■
	Puna	GH	■	■				■	■	■	■	■	■	■
	White	GH	■	■	■	■	■	■					■	■
Mushrooms	Shitake / Enoki / Eryngii	UA	■	■	■	■	■	■	■	■	■	■	■	■

CI Côte d'Ivoire
CO Colombia
EC Ecuador

EG Egypt
GH Ghana
KE Kenya

MO Morocco
PE Peru
UA Ukraine

■ High season
■ Low season
■ Products in organic quality

Seasonal Calendar: Herbs

HERBS	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Basil		CO, EC, KE, MO	■	■	■	■	■	■	■	■	■	■	■	■
		EG	■	■										■
Chives		EC, KE, MO	■	■	■	■	■	■	■	■	■	■	■	■
		EG	■	■	■								■	■
Coriander		EG, KE, MO	■	■	■	■	■	■	■	■	■	■	■	■
Dill		EG	■	■	■	■	■	■	■	■	■	■	■	■
		KE, MO	■	■	■	■	■	■	■	■	■	■	■	■
Estragon		CO, KE, MO	■	■	■	■	■	■	■	■	■	■	■	■
Mint		CO, KE, MO	■	■	■	■	■	■	■	■	■	■	■	■
	Peppermint / Spearmint	EG	■	■	■	■	■	■	■	■	■	■	■	■
Parsley		EG	■	■	■	■	■	■	■	■	■	■	■	■
		MO	■	■	■	■	■	■	■	■	■	■	■	■
Rosemary		CO, EG, KE, MO	■	■	■	■	■	■	■	■	■	■	■	■
Sage		CO, EG, KE, MO	■	■	■	■	■	■	■	■	■	■	■	■
Thyme		CO, EG, KE, MO	■	■	■	■	■	■	■	■	■	■	■	■

CI Côte d'Ivoire
CO Colombia
EC Ecuador

EG Egypt
GH Ghana
KE Kenya

MO Morocco
PE Peru
UA Ukraine

■ High season
■ Low season
■ Products in organic quality

Exhibition centre

IFEMA MADRID Recinto Ferial Av.
Partenón 5 · 28042 Madrid · Spain
www.ifema.es

Opening hours

Tuesday	October 4 2022	9.30 A.M. – 7.00 P.M.
Wednesday	October 5 2022	9.30 A.M. – 7.00 P.M.
Thursday	October 6 2022	9.30 A.M. – 5.00 P.M.



Notes

This image shows a single sheet of white paper with horizontal blue or grey ruling lines. The lines are evenly spaced and run across the width of the page. There are approximately 20 lines visible. The paper has a slight shadow on the right side, suggesting it's resting on a surface.



**You want to benefit from
our matchmaking service?**

We will inform you regularly about our
current events in the fresh produce sector!

**THEN
REGISTER
HERE!**

IMPORT PROMOTION DESK (IPD)

Project Office Bonn
c/o sequa gGmbH
Alexanderstraße 10
D-53111 Bonn
Germany
Phone +49 228 909 0081 0
info@importpromotiondesk.de
www.importpromotiondesk.de



Funded by



Federal Ministry
for Economic Cooperation
and Development

Implemented by



BGA
Federation of German
Wholesale, Foreign Trade
and Services

