IPD at SIAL 2022

PARIS | 15-19 OCTOBER 2022





Source your natural ingredients for food products from evaluated exporters.

IPD connects you with reliable suppliers from Africa, Asia, Latin America, and Eastern Europe.





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Import Promotion Desk (IPD) Cost- and risk-optimised sourcing from new markets



IPD presents 34 selected companies from Colombia, Ecuador, Egypt, Ethiopia, Ghana, Indonesia, Jamaica, Sri Lanka, Tunisia, Ukraine and Uzbekistan – offering their diverse and high-quality range of natural ingredients.

IPD is the German initiative for import promotion that connects European importers with these carefully evaluated exporters. Our goal is the sustainable and well-structured import promotion of special products from selected developing countries and emerging markets – under compliance with high quality, social and environmental standards.

We introduce exporters from our partner countries to the EU market and assist them in setting up trading relations. For European importers we open up new supply

markets in the partner countries and support them in the complex purchasing process.

Reduce your initiation, negotiation and control costs with IPD. We have the contacts, information and communication channels to your new suppliers. Our services for you are neutral and free of charge.

All IPD companies were carefully selected and then readied by IPD to commence export to the European market. On the following pages you will find detailed information about our reliable exporters.

We establish direct contact to these new suppliers and organise b2b meetings at the trade fair. **Get in touch with us!**

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

More information about IPD and our individual services at **www.importpromotiondesk.de**



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YOUR MATCHMAKING CONTACT

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IPD partners

IPD works with a network of international organisations in Europe and its partner countries.

Thus we efficiently pool information and know-how. Our partnerships enable us to tailor our services exactly to the needs of European importers.

Ukraine



EPO-EXPORT PROMOTION OFFICE OF UKRAINE, UKRAINE

www.epo.org.ua/en



UKRAINIAN BERRIES ASSOCIATION, UKRAINE

www.uaberries.com.ua

Tunisia



CENTRE DE PROMOTION DES EXPORTATIONS (CEPEX), TUNISIA

www.cenex.nat.tn

Côte d'Ivoire



CHAMBRE DE COMMERCE & D'INDUSTRIE DE CÔTE D'IVOIRE, CÔTE D'IVOIRE

www.cci.ci/3.0



CONSEIL NATIONAL DES EXPORTATIONS, CÔTE D'IVOIRE

www.cne-ci.org

Colombia



PRO COLOMBIA, COLOMBIA

www.procolombia.co

Hall 7.1 | Booth G019g Hall 3.1 | Booth C021g - C029g

Ecuador



CORPEI, ECUADOR

https://corpei.org

Hall 3.1| Booth B020 and B028



FEDERACIÓN ECUATORIANA DE EXPORTADORES, ECUADOR

www.fedexpor.com



PROECUADOR, ECUADOR

www.proecuador.gob.ec



Product Finder

BEANS & PULSES

Broad bean Meeza Foods (Egypt)	25
Green mung bean Ambasel (Ethiopia)	30
Soybean Ambasel (Ethiopia)	30
Broad bean Meeza Foods (Egypt)	25

COCONUT PRODUCTS

Coconut (creamed) Asian Agro (Sri Lanka) Manchiee de Coco (Sri Lanka) Waguruwela (Sri Lanka)	35 36 39
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Coconut aminos Manchiee de Coco (Sri Lanka)	36
Coconut butter Manchiee de Coco (Sri Lanka) Waguruwela (Sri Lanka)	36 39

Coconut chips Nisudha Food (Sri Lanka)	38
Coconut flour Asian Agro (Sri Lanka) Manchiee de Coco (Sri Lanka) Nisudha Food (Sri Lanka) Waguruwela (Sri Lanka)	35 36 38 39
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Coconut milk Asian Agro (Sri Lanka) Waguruwela (Sri Lanka)	35 39
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Coconut nectar Manchiee de Coco (Sri Lanka)	36
Coconut sauce Manchiee de Coco (Sri Lanka)	36
Coconut snack Manchiee de Coco (Sri Lanka)	36

Coconut vinegar Manchiee de Coco (Sri Lanka)	36
Coconut water powder Nexpo (Sri Lanka)	37
Extra virgin coconut oil Manchiee de Coco (Sri Lanka)	36
King coconut oil Nisudha Food (Sri Lanka)	38
King coconut water Worga Naturals (Sri Lanka)	39
MCT oil Manchiee de Coco (Sri Lanka)	36
MCT oil powder Manchiee de Coco (Sri Lanka)	36
Virgin coconut oil Asian Agro (Sri Lanka) Manchiee de Coco (Sri Lanka) Nexpo (Sri Lanka) Nisudha Food (Sri Lanka) Waguruwela (Sri Lanka)	35 36 37 38 39
White coconut oil Asian Agro (Sri Lanka)	35

Nisudha Food (Sri Lanka)

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DRIED FRUITS & VEGETABLES

Apple Tunisian Dried Foods (Tunisia)	42	Cauliflower (freeze-dried) Tagfeef (Egypt)	28	Green onion Novaroma (Egypt)	26	Okra (freeze-dried) Tagfeef (Egypt)	28
Apple (freeze-dried) Sunny Land (Uzbekistan)	47	Chili Novaroma (Egypt) Clementine	26	Green pea (freeze-dried) Tagfeef (Egypt)	28	Onion Agro Farovon (Uzbekistan)	45
Tagfeef (Egypt) Apricot	28	Tunisian Dried Foods (Tunisia)	42	Hot pepper Uchu Spice – Proaji (Ecuador)	21	Orange Tunisian Dried Foods (Tunisia)	41
Garden Cells (Uzbekistan)	46	Date El-Waha for Dates (Egypt)	23	Jackfruit Worga Naturals (Sri Lanka)	40	Orange (freeze-dried)	
Apricot (freeze-dried) Sunny Land (Uzbekistan)	47	Ethmar Green (Egypt) Meeza Foods (Egypt)	24 25	Jalapeno Novaroma (Egypt)	26	Tagfeef (Egypt) Papaya	28
Banana		Tazart (Tunisia)	41	Lemon Meeza Foods (Egypt)	25	Worga Naturals (Sri Lanka)	40
Worga Naturals (Sri Lanka) Pure and Just (Ghana)	40 32	Date (freeze-dried) Tagfeef (Egypt)	28	Lemon (freeze-dried)	00	Paprika Novaroma (Egypt)	26
Banana (freeze-dried)		Fig Tazart (Tunisia)	41	Tagfeef (Egypt) Mandarin (freeze-dried)	28	Pawpaw Pure and Just (Ghana)	32
Flavors & Scents (Ecuador) Tagfeef (Egypt)	18 28	Fig (freeze-dried)	47	Tagfeef (Egypt)	28	Peach (freeze-dried)	
Beetroot		Sunny Land (Uzbekistan) Tagfeef (Egypt)	47 28	Mango Pure and Just (Ghana)	32	Sunny Land (Uzbekistan)	47
Agro Farovon (Uzbekistan)	45	Grape		Worga Naturals (Sri Lanka)	40	Peach (freeze-dried) Sunny Land (Uzbekistan)	47
Bell pepper (freeze-dried) Sunny Land (Uzbekistan)	47	Garden Cells (Uzbekistan) Grape (freeze-dried)	46	Mango (freeze-dried) Tagfeef (Egypt)	28	Pear (freeze-dried)	
Carrot Agro Farovon (Uzbekistan) Novaroma (Egypt)	45 26	Sunny Land (Uzbekistan) Tagfeef (Egypt)	47 28	Melon Garden Cells (Uzbekistan)	46	Sunny Land (Uzbekistan) Persimmon (freeze-dried) Sunny Land (Uzbekistan)	47 47
Carrot (freeze-dried) Sunny Land (Uzbekistan)	47	Green bean (freeze-dried) Tagfeef (Egypt) Green bell pepper	28	Melon (freeze-dried) Sunny Land (Uzbekistan) Tagfeef (Egypt)	47 28	Pineapple Pure and Just (Ghana)	32
Tagfeef (Egypt)	28	Agro Farovon (Uzbekistan)	45	Mushroom (freeze-dried) Tagfeef (Egypt)	28	Worga Naturals (Sri Lanka)	40

Product Finder

DRIED FRUITS & VEGETABLES

18	Red bell pepper Agro Farovon (Uzbekistan)	45
47	Rosehip (freeze-dried) Sunny Land (Uzbekistan)	47
28	Spinach Novaroma (Egypt)	26
45	Tunisian Dried Foods (Tunisia)	41
46	Strawberry (freeze-dried) Flavors & Scents (Ecuador) Tagfeef (Egypt)	18 28
45	Tomato Tunisian Dried Foods (Tunisia)	41
47	Tomato (freeze-dried) Tagfeef (Egypt)	28
46	Tomato (sun-dried) Special Food Industry (Egypt)	27
42 47 28	Zucchini Agro Farovon (Uzbekistan)	45
	47 28 45 46 45 47 46 42 47	Rosehip (freeze-dried) Sunny Land (Uzbekistan) Spinach Novaroma (Egypt) Strawberry Tunisian Dried Foods (Tunisia) Strawberry (freeze-dried) Flavors & Scents (Ecuador) Tagfeef (Egypt) Tomato Tomato Tomato (freeze-dried) Tagfeef (Egypt) Tomato (sun-dried) Special Food Industry (Egypt) Zucchini Agro Farovon (Uzbekistan)

DRIED HERBS, SPICES & OTHER PLANT MATERIAL

Basil		Fenugreek Brundo (Ethiopia)	31
Brundo (Ethiopia) Novaroma (Egypt)	31 26	Hibiscus Wanesco (Egypt)	29
Wanesco (Egypt)	29	Hot pepper flakes	
Bishops weed Brundo (Ethiopia)	31	Uchu Spice – Proaji (Ecuador) Lemongrass	21
Black cardamom	01	Wanesco (Egypt)	29
Brundo (Ethiopia)	31	Marjoram Wanesco (Egypt)	29
Black pepper		Mint Novaroma (Egypt)	26
Brundo (Ethiopia)	31	Moringa	
Calendula Wanesco (Egypt)	29	Brundo (Ethiopia)	31
Cardamom		Wanesco (Egypt)	29
Mignon Sista (Indonesia)	33	Nigella Brundo (Ethiopia)	31
Chamomile Wanesco (Egypt)	29	Nutmeg	
Chili pepper		Mignon Sista (Indonesia)	33
Brundo (Ethiopia)	31	Peppermint	
Clove		Wanesco (Egypt)	29
Mignon Sista (Indonesia)	33		
Curly parsley			
Novaroma (Egypt)	26		
Dill Novaroma (Egypt)	26		

Rosemary Brundo (Ethiopia) 31 Wanesco (Egypt) 29 Rue | Brundo (Ethiopia) 31 Sage | Wanesco (Egypt) 29 Senna | Wanesco (Egypt) 29 Spearmint | Wanesco (Egypt) 29 **Thyme** | Brundo (Ethiopia) 31 Novaroma (Egypt) 26 Wanesco (Egypt) 29 Vanilla bean Mignon Sista (Indonesia) 33 Verbascum Wanesco (Egypt) 29

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Blue chamomile Novaroma (Egypt)	26
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Cumin Novaroma (Egypt)	26
Eugenol Mignon Sista (Indonesia)	33
Fresh Ginger Mignon Sista (Indonesia)	33
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Nutmeg Mignon Sista (Indonesia)	33
Patchouli Mignon Sista (Indonesia)	33
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Mignon Sista (Indonesia)

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FINAL FOOD PRODUCTS

Jalapeno pepper Special Food Industry (Egypt) 27 Mixed pickled vegetables Arabex (Egypt) 22 Olive Arabex (Egypt) 22
Arabex (Egypt) 22 Olive Arabex (Egypt) 22
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Special Food Industry (Egypt) 27
Pepper Arabex (Egypt) 22
Tahini Ambasel (Ethiopia) 30
Young green jackfruit in brine Worga Naturals (Sri Lanka) 40

Product Finder

FROZEN FRUITS & VEGETABLES

Avocado (HPP) San Gregorio (Colombia)	17	Mango pulp San Gregorio (Colombia)	17
Avocado chunks Colfrost (Colombia)	14	Passion fruit pulp Healthy Food (Ecuador)	19
Avocado pulp (HPP) San Gregorio (Colombia)	17	Inalpev (Ecuador) San Gregorio (Colombia)	20 17
Berry pulp Healthy Food (Ecuador)	19	Pineapple pulp Healthy Food (Ecuador)	19
Blackberry pulp Inalpev (Ecuador)	20	Inalpev (Ecuador) Raspberry Darlisad (Ukraine)	2043
Black currant Darlisad (Ukraine)	43	Red currant Darlisad (Ukraine)	43
Cranberry Darlisad (Ukraine) Dragon fruit pulp	43	Sea buckthorn Darlisad (Ukraine)	43
Inalpev (Ecuador)	20	Solanum quitoense pulp	17
Elderberry Darlisad (Ukraine) Feijoa pulp	43	San Gregorio (Colombia) Sour cherry	
San Gregorio (Colombia)	17	Darlisad (Ukraine) Soursop pulp	43
Goldenberry pulp San Gregorio (Colombia)	17	Healthy Food (Ecuador) Inalpev (Ecuador)	19 20
Lingonberry Darlisad (Ukraine)	43	San Gregorio (Colombia)	17
Dariisau (Onairie)	43	Wild blackberry Darlisad (Ukraine)	43
		Wild blueberry Darlisad (Ukraine)	43

FRUITS & VEGETABLES CONCENTRATES, PULPS & PUREES

Blackberry pulp (Aseptic) nalpev (Ecuador)	20	Passion fruit pulp Frutihelen (Colombia)	15
Coconut lemonade concentr San Gregorio (Colombia)	ate 17	Passion fruit pulp (Aseptic) Inalpev (Ecuador)	20
Dragon fruit pulp (Aseptic) nalpev (Ecuador)	20	Pineapple pulp Frutihelen (Colombia)	15
_emon pulp Frutihelen (Colombia)	15	Pineapple pulp (Aseptic) Inalpev (Ecuador)	20
Mango pulp Frutihelen (Colombia)	15	Soursop pulp Frutihelen (Colombia)	15
		Soursop pulp (Aseptic) Inalpev (Ecuador)	20



NATURAL POWDERS & FLOURS

Avocado Manchiee de Coco (Sri Lanka)	36
Banana Manchiee de Coco (Sri Lanka) Worga Naturals (Sri Lanka)	36 40
Breadfruit flour Shavuot (Jamaica)	34
Hot pepper powder Uchu Spice – Proaji (Ecuador)	21
Jackfruit Worga Naturals (Sri Lanka)	40
Mango Manchiee de Coco (Sri Lanka) Worga Naturals (Sri Lanka)	36 40
Pineapple Manchiee de Coco (Sri Lanka)	36
Sweet potato flour Shavuot (Jamaica)	34

NUTS, SEEDS & GRAINS

Anis seed Wanesco (Egypt)	29
Caraway seed Wanesco (Egypt)	29
Fennel seed Wanesco (Egypt)	29
Flax seed Brundo (Ethiopia)	31
Mustard seed Brundo (Ethiopia)	31
Niger seed Brundo (Ethiopia)	31
Safflower seed Brundo (Ethiopia)	31
Sesame seed Ambasel (Ethiopia) Brundo (Ethiopia) Meeza Foods (Egypt)	30 31 25
Walnut Ukrainian Walnut (Ukraine)	44

SNACKS & READY-TO-EAT PRODUCTS

Banana chips Pacifico Snacks (Colombia)	16
Cassava chips Pacifico Snacks (Colombia)	16
Mango chips Pacifico Snacks (Colombia)	16
Pineapple chips Pacifico Snacks (Colombia)	16
Plantain chips Pacifico Snacks (Colombia)	16
Niger seed Brundo (Ethiopia)	31
Safflower seed Brundo (Ethiopia)	31
Sesame seed Ambasel (Ethiopia) Brundo (Ethiopia) Meeza Foods (Egypt)	30 31 25

SWEETENERS, SYRUPS, JAMS & SPREADS

Date spread Ethmar Green (Egypt)	24
Date sugar Tazart (Tunisia)	41
Date syrup Ethmar Green (Egypt) Tazart (Tunisia)	24 41

TEA, COFFEE & NATURAL DRINKS

Date stone coffee Tazart (Tunisia)	41
Herbal tea Shavuot (Jamaica)	34

VEGETABLE OILS & BUTTERS

Castor oil Shavuot (Jamaica)	34
Dlive oil Ethmar Green (Egypt)	24

Colfrost

Hall 4 P190









Colfrost is a Colombian industrial frozen fruit processing (IQF) and retailer company. The company is specialized in frozen products that preserve the original characteristics of the fruit such as taste, smell and texture, adding value to the customers with a product that is ready to consume and available throughout the whole year.

The main product is frozen Hass avocado in cubes, slices and vacuum-packed halves, with a shelf life of up to 2 years, meeting the needs of the international market and being ideal for retail and food service operators. Colfrost has a 100% export approach with experience in exporting 800 tons to the Japanese market.

Colfrost's privileged central location allows to get supply from different regions of the country all year round. The processing plant is located in a Free Trade Zone and a few hours from the main Colombian port, which makes it ideal for exporting. The company's capacity is 2,000 tons per year (2022).

PRODUCTS & QUANTITIES PER YEAR

+ Frozen avocados (dices, slices, halves) / 820t

CERTIFICATIONS

- + BRC
- + HALAL

SOURCE OF RAW MATERIAL

+ Small farmers associations from post conflict departments in Colombia like Cauca, Tolima, Risaralda, Antioquia and Valle

ADDRESS

Colfrost - Pereira Zona Franca Int. de Pereira Warehouse: B 42 660001 Pereira, Risaralda Colombia www.colfrost.co

CONTACT

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Frutihelen





Frutihelen is a Colombian company producing frozen and powdered fruit pulp from a wide variety of fruits. Some of the processed fruits come from the company's own crops, which generates income for farmers and ensures high fruit quality which can be traced from its origin.

Frutihelen is deeply committed to socially and environmentally responsible practices in Colombia, which they consider essential for the sustainability and improvement of the company. In this regard, Frutihelen works mostly with single mothers, not only improving the quality of life of their employees but also their families. They compost their organic waste, use renewable energy and invest only in environmentally friendly, high-tech machinery and equipment for refrigeration and freezing.



PRODUCTS & QUANTITIES PER YEAR

- + Fruit pulps (Soursops, passion fruits, lemons, mangoes, pineapples) / 1,300 t
- + Powdered fruit pulps

SOURCE OF RAW MATERIAL

+ Own fruit crops in Sevilla, Valle del Cauca, Colombia

CERTIFICATIONS

- + ISO 22000
- + ISO 9001

ADDRESS

Frutihelen SAS Carrera 39 No. 13-66 Acopi Yumbo Colombia

www.frutihelen.com

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Pacifico Snacks









Pacifico Snacks is a woman-owned and operated private-label snack manufacturer based in Colombia. The company formulates, packages and exports all-natural tropical chips, both fried and crunchy dried, to specialty food retailers and whole-salers looking to sell their own line of snack products, driving growth and value to their brand.

Supporting US snacking brands since 2011, Pacifico Snacks aims to listen carefully to what their customers want – then respond by creating exciting snack products to meet changing tastes and expectations. Pacifico Snacks is passionate about their all-natural, non-gmo and gluten free products and proud of embedding social and environmental factors across their operations and decision-making.

PRODUCTS & QUANTITIES PER YEAR

- + Plantain chips / 1,368 t
- + Cassava chips / 684t
- + Banana chips / 71 t
- + Pineapple chips / 71 t
- + Mango chips / 7t

SOURCE OF RAW MATERIAL

+ Smallholder farmers from the Colombian coffee region

CERTIFICATIONS

- + FSSC 22000
- + GLUTEN FREE
- + NON-GMO verification
- + RSPO

ADDRESS

Pacifico Snacks S.A.S. Km. 1.5 via Cali-Candelaria Cond. Ind. La Nubia, B114 Cali, 760021 Colombia info@pacificosnacks.com

CONTACT

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San Gregorio





Since 2003, San Gregorio has offered innovative products, based on tropical fruits, that are tailor-made to meet the customers' needs. Their products are easy to use and they guarantee permanent stocks. Their main customers are restaurants, the industry and retail.

The company's staff are dedicated people who are willing to learn. Around 40% of the staff at their processing plant have some kind of disability. San Gregorio prioritizes clean agriculture principles in their crops management. This contributes to lessening the environmental impact of their activities. They forge long-term relationships with their suppliers, based on principles of trust, sustainability and fair purchase prices.



PRODUCTS & QUANTITIES PER YEAR

- + Avocado products (High pressure processing [HPP]) / 80t
- + Fruit pulps (e.g. Mango, feijoa, lulo, passion fruit, soursop, golden berry) / 60t
- + Frozen fruit pulp blends / 20t
- + Coconut lemonade / 45t
- + Cold press and HPP juices / 20t

CERTIFICATIONS

- + BRC (in process)
- + FSSC 22000
- + KOSHFR

SOURCE OF RAW MATERIAL

+ Small farmers, many of them members of cooperatives and applying Good Agricultural Practices



Productos del Campo San Gregorio SAS Calle 64G 89A – 79 111071 Bogotá Colombia Phone: + 57 122 376 24

mlalbornoz@sangregorio.com.co
www.sangregorio.com.co

CONTACT

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Flavors & Scents









Established in 2017, Industria Alimenticia Flavors & Scents is an Ecuadorian company focused on the production of freeze-dried food. The company is located in Quito, Ecuador, where they receive raw materials from farmers across the country and process their products with top-of-the-line technology. The standards and certifications allow them to guarantee their clients the best possible quality in freeze-dried products.

The local and international strategy is to provide the customers with the functional benefits superfoods have to offer, thus, targeting a clientele that values its health and well-being.

PRODUCTS & QUANTITIES PER YEAR

- + Freeze-dried papayas
- + Freeze-dried physalis / golden berry
- + Freeze-dried pineapples
- + Freeze-dried mangoes
- + Installed capacity à 18t / year

SOURCE OF RAW MATERIAL

+ Ecuadorian farmers

CERTIFICATIONS

- + ISO 22000 (in process)
- + ORGANIC EU (in process)
- + HACCP
- + KOSHER
- + FDA registration

ADDRESS

Industria Alimenticia Flavors & Scents Cia. Ltda. Parque Industrial Calacalí Quito Ecuador

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CONTACT

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Healthy Food

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ADDRESS
Healthy Food Marcalman

Fcuador S.A.

CONTACT

IPD CONTACT

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For more information on the company please contact

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castro@importpromotiondesk.de

Rosa Nelly Castro Varas, External IPD Consultant



Healthy Food is a manufacturer of fruit-based products such as pulps, sauces and jams, produced under the highest quality standards. Given Ecuador's geographic location, over 19 fruits are offered all year long. Healthy Food provides solutions for the most demanding customers.

Stakeholders in the food industry are increasingly exposed to more diverse knowledgeable consumers and greater regulatory controls. Healthy Food solves these needs by getting involved throughout the whole production cycle and guaranteeing food safety, traceability, social and environmental sustainability, and R+D at competitive prices.



PRODUCTS & QUANTITIES PER YEAR

CERTIFICATIONS

+ FSSC 22000

- + Pineapples
- + Passion fruits
- + Soursops
- + Berries

In total: 1,800t

SOURCE OF RAW MATERIAL

+ Small to middle scale farms in marginalized areas





19

Inalpev

Hall 4 P146





Inalpev feels proudly Ecuadorian. The company is located in the northwestern part of South America, crossed from north to south by a volcanic section of the Andes mountain range, with the highest concentration of rivers per square kilometer in the world and the densest biodiversity in the planet.

Inalpev's philosophy is based on working with social responsibility, creating sources of direct and indirect employment and encouraging agricultural practices in the region where they are located and in the country itself. They seek to maintain a fair trade philosophy.

The company cultivates and harvests fruits for producing fruit pulps.



PRODUCTS & QUANTITIES PER YEAR

+ Frozen and aseptic fruit pulps (Pineapples, soursops, blackberries, passion fruits, dragon fruits) / 5,000 t

CERTIFICATIONS

- + HACCP + GMP
- + KOSHER



+ Fruits from all regions of Ecuador



Inalpev Cia. Ltda. Tisaleo, Barrio San Luis, 180950 Ecuador www.inalpev.com.ec

CONTACT

Mr. Diego Manzano General Manager Phone: + 593 99 281 0141 dmanzano@inalpev.com.ec

Mr. Rupert Morrell International Director Phone: + 34 637 86 72 99 rupertmorrell@inalpev.com.ec

IPD CONTACT

For more information on the company please contact Rosa Nelly Castro Varas, External IPD Consultant Mobile: + 49 176 237 308 27 castro@importpromotiondesk.de





Uchu Spice - Proaji



proaji ECUADOR

pizcafoods PERU



Based out of South America, the cradle of hot peppers, Proaji has over 35 years of experience producing and processing a wide array of chili pepper varieties. The company works with hundreds of independent smallholder farmers across Ecuador and Peru to export high quality products from heirloom hot peppers. With modern processing facilities and strict food safety laws, their customers can ensure they are getting the best product possible.

With strict supply chain management from seed to processing facility output, Proaji's products are fully traceable. The company processes various peppers into dried whole, flaked, powdered, smoked, brined, mashed, and pureed forms for spicy food creators around the world. Although Proaji believes their existing products' quality and diversity is unparalleled, its innovative roots and spirit are still active. If one of Proaji's existing products is not exactly what its customers are looking for they are invited to reach out to them anyway – Proaji loves challenges that trigger the imagination and create something new, built just for its customers.



PRODUCTS & QUANTITIES PER YEAR

+ Preparations of hot peppers (mashed, pureed, brined, smoked, dried whole, flakes, powder) / 2,000 t

SOURCE OF RAW MATERIAL

+ Over 500 independent smallholder farmers in Peru and Ecuador

CERTIFICATIONS

- + FSSC 22000
- + KOSHER
- + HALAL
- + GBB Sustainable Business Certification
- + SMETA verified

ADDRESS

Proaji Cia Ltd Km 7 ½ via Quevedo Santo Domingo Ecuador

Pizca Foods SAC Parque Industrial, Km 1029 Mza. A, Lote 13, Zona Industrial Sullana Peru www.uchuspice.com

CONTACT

Mrs. Imelda Echavarria Co-founder Phone: + 593 999 447 644 imelda@uchuspice.com

IPD CONTACT

For more information on the company please contact Rosa Nelly Castro Varas, External IPD Consultant Mobile: + 49 176 237 308 27 castro@importpromotiondesk.de





Arabex









Arabex started with a mission by launching its brand Ranrem focusing on providing food service and food processing professionals with the finest, vibrant and authentic flavor solutions. Arabex believes in processing, exporting & distributing products processed with fresh & pure ingredients that have value.

Arabex is a culinary-centric organization with the goal to help its customers create offerings that stand out and stand up to the standards of today's consumers.

Arabex believes that pure, genuine, and authentic is the only option for delivering unsurpassed flavor. The company offers private labelling and a large variety of packaging like tins, gallons, and glass jars.

PRODUCTS & QUANTITIES PER YEAR

- + Peppers (Jalapenos, banana, cherry) / 1,000 t
- + Olives / 1,000 t
- + Mixed pickled vegetables / 2,000 t

SOURCE OF RAW MATERIAL

+ All crops are Egyptian and picked by hand

- **CERTIFICATIONS** + FSSC 22000
- + KOSHER

ADDRESS

ARABEX
Block#261
Developers zone
Sadat city
Egypt
info@arabexegy.com
www.arabexegy.com

CONTACT

Ms. Rana Samaha
Business Development Manager
Phone: + 21 200 08 29 94
rs@arabexegy.com

IPD CONTACT



El-Waha for Dates





El-Waha for Dates was established in 1990 and is the leader in Egypt for processing and exporting the Egyptian semi-dry saidi dates to many countries worldwide. It offers premium quality and a large variety of packaging options, starting from 100 gm up to 10 kg, in accordance with the global standards of food and health requirements.

El-Waha company has its own warehouses, one near Cairo, Badr City, Suez road and another in Bahrya Oasis, 6th of October City, with a large capacity of 5,000 metric tons per year.

PRODUCTS & QUANTITIES PER YEAR

+ Semi dry dates / 5,000 t

CERTIFICATIONS

+ ISO 22000

SOURCE OF RAW MATERIAL

+ Siwa oasis, Egypt

ADDRESS

El-Waha for Dates Sales office 24 Kadry Street El Sayeda Zainab Cairo Egypt elwahadates@gmail.com

CONTACT

Mr. Sayed Ammar General Manager Phone: + 20 100 000 62 52 sydamar2@gmail.com

IPD CONTACT





Ethmar Green









Standing on the solid grounds of quality and integrity, Ethmar Green continues to uphold its strategic position in an extremely competitive environment. Tracing its impressive journey back to 2014, Ethmar Green began as a start-up agency in the remote desert of the Siwa Oasis. In addition to its endeared olive oil production line, the company is now a major player in today's premium date market, offering a wide variety of date-based merchandise.

However, this magnificent journey does not end here. With substantial investments in innovative technologies, vigorous advertisement and sales campaigns and the continuous opening of increasingly prosperous distribution channels, Ethmar Green aspires to grow its business even bigger, crossing more borders into higher horizons.

PRODUCTS & QUANTITIES PER YEAR

- + Medjool dates / 700t
- + Siwa dates / 300 t
- + New Valley dates / 300 t
- + Olive oil / 200 t
- + Date syrup / 100 t
- + Date spread / 50t

SOURCE OF RAW MATERIAL

- + Siwa Oasis, Egypt
- + Bahariya Oasis, Egypt
- + New Valley, Egypt

CERTIFICATIONS

- + FSSC 22000
- + ISO 9001
- + GLOBAL.G.A.P.

ADDRESS

Ethmar Green for Agricultural and Animal Development Headquarter: 72 El Banafseg 6 New Cairo 1 Cairo Egypt Factory: 24 Om Zegio Street El-Bitash Alexandria Fovot

info@ethmargreen.com

www.ethmargreen.com

CONTACT

Mrs. Reham Fouda Vice Chairman Phone: + 20 127 144 38 38 rehamfouda@ethmargreen.com

Mr. Medhat Mohamed Chairman Phone: + 20 120 511 11 71

Phone: + 20 120 511 11 71 medhat@ethmargreen.com

IPD CONTACT



Meeza Foods





Meeza Foods For Food Industries is based in Egypt and is one of the major producers and exporters of Egyptian agricultural crops.

Thanks to their modern manufacturing facility, rigorously monitored hygienic environment, and a team of highly experienced professionals, Meeza Foods provides superior quality products.

They export their products to European and Arab countries at exceptional quality yet competitive prices for the international markets.

Meeza Foods For Food Industries is a company that puts integrity and reliability first.



- + Medjool dates / 125 t
- + Semi dried dates / 300 t
- + White beans / 400t
- + Dried lemons / 200t
- + Sesame seeds / 200 t
- + Broad beans / 150t

SOURCE OF RAW MATERIAL

+ Siwa Oasis, Egypt

CERTIFICATIONS

- + ISO 22000
- + ISO 9001
- + FDA registration



Meeza Foods
Elsalam Square- Al-Qanater
Al-Khayriya
Qalyubia
Egypt
info@rayacrops.com
www.rayacrops.com

CONTACT

Mr. Ahmed Etman Export Manager Phone: + 20 122 644 28 29

+ 20 102 203 01 14

info@rayacrops.com

IPD CONTACT





Novaroma









Novaroma is a food processing company with its production site set in Beni Suef, Egypt. They provide an alternative to the few other origins for similar products and enjoy an amicable relationship with European importers with competitive pricing and high-quality material.

Novaroma is a vertically integrated organization that handles crop cultivation and harvesting and operates a fully equipped dehydration and processing facility in an effort to keep all work done in-house. The finished product is packed in retail foil bags, paper bags, cartons, super sacks, etc. Egypt also benefits from its ideal geographic location for quick and cost-effective transportation by sea to all EU ports. The company is constantly pursuing higher standards, reflected by 3rd party audits, facility upgrades, upkeeps, and upgrades to machinery. The next steps for 2022 include expanding the vegetable program and initiating organic production and capsicum oleoresin extraction.

PRODUCTS & QUANTITIES PER YEAR

- + Dehydrated vegetables (Jalapeno, chili, carrot, spinach, green onion, paprika, etc.) / 300t
- + Dehydrated herbs (Basil, mint, curly parsley, thyme, dill leaf, etc.) / 1,000t
- + Essential oils (Blue chamomile, basil, mint, cumin, etc.) / 5t

CERTIFICATIONS

- + BRC
- + ISO 9001
- + KOSHER

SOURCE OF RAW MATERIAL

- + Egyptian farmers
- + Direct cultivation by Novaroma
- + Contracted cultivation supervised by Novaroma

ADDRESS

Novaroma Plot 64-66 Bayad Al-Arab Industrial Zone Beni Suef Egypt

CONTACT

Mr. Moustafa Rehan Commercial Director / Co-founder Phone: + 20 114 896 33 16 moustafa@nov-aroma.com

IPD CONTACT



Special Food Industry International





SFII is a leading Egyptian manufacturer and exporter founded in 2006 in a private duty-free zone where they specialize in antipasti products (olives, peppers, pickled vegetables and sun-dried tomato). Their team of more than 100 passionate and experienced employees is committed to providing customers across the USA, Europe, and the Middle East with various tastes that meet market needs.

SFII is cultivating its own crops with a special selection of seeds. With production lines of a great diversity of olives and peppers which meet international standards, SFII distributes its products to the world markets using a variety of packing materials from bulk to retail packing.



PRODUCTS & QUANTITIES PER YEAR

- + Green and black olives
- + Red and green cherry peppers
- + Red and green jalapeno peppers
- + Macedonian peppers
- + Sun dried tomatoes

In total: 5,000t (of different varieties)



+ Egyptian origin

CERTIFICATIONS

- + FSSC 22000
- + KOSHER



Special Food Industry International 5 Zaki Osman, Dokki, Giza 12311 Egypt www.sfi-egypt.com

CONTACT

Ms. Dr. Yomna El Sheridy CEO Phone: + 20 101 121 85 55 sficeo@sfi-egypt.com

Mr. Karim Mostafa Export Manager Phone: + 20 109 244 72 72 sfiyom@sfi-egypt.com

IPD CONTACT





Tagfeef





Tagfeef Food Processing is an ambitious start-up that aims to become a role model in the food processing industry. By introducing a truly innovative approach to premium quality products that is mindful of health, food safety and sustainability, Tagfeef is meeting the growing demand for a nutritious, healthy and convenient lifestyle.

The company's operation is agile to fit varying customer requirements. Tagfeef aspires to be the freeze-drying powerhouse in the region, improving the lives of people around the globe through healthy, nutritious food with a unique natural experience.



PRODUCTS & QUANTITIES PER YEAR

+ Freeze dried fruits and vegetables / 42 - 45t

SOURCE OF RAW MATERIAL

+ Raw materials are all local, available in Egypt

CERTIFICATIONS

- + BRC
- + FSSC 22000
- + FDA registration
- + HALAL (in process)
- + KOSHER (in process)

ADDRESS

Tagleef
Unit C07-C08-C09-C10,
Plot No. 117 Developers Area,
Bosla, Polaris Al Zamil
Industrial Park, 6th of October,
Giza
Egypt
www.tagfeef.com

CONTACT

Mr. Ossama Elawady CEO

Phone: + 20 127 088 89 04 ossama.elawady@tagfeef.com

IPD CONTACT





Wanesco





Wanesco is an Egyptian company that produces herbs and medical plants with over 40 years of experience. The factory is located in Beni Suef where most herbs are grown. The company has a wide range of products as well involved in all production steps: from growing conventional/organic products to sieving, sorting, and packing.

Wanesco believes in long-term business relationships and sets priority to high-quality products according to customers' requirements following EU standards. Wanesco can handle final packed products in favor of their customers abroad.

PRODUCTS & QUANTITIES PER YEAR

- + Basil / 100t
- + Thyme / 100t
- + Spearmint / 100t
- + Peppermint / 100t
- + Marjoram / 100t
- + Rosemary / 50t
- + Lemon grass / 50t
- + Anise seeds / 100t
- + Fennel seeds / 100t
- + Caraway seeds / 100t
- + Chamomile / 150t
- + Calendula / 50t
- + Hibiscus / 100t
- + Moringa, Sage, Senna & Verbascum

CERTIFICATIONS

- + BRC
- + ORGANIC (EU, NOP)
- + KOSHER

SOURCE OF RAW MATERIAL

- + Own farms
- + Contracted farmers

ADDRESS

Wanesco Block No. 85-86, Industrial Zone, Baiad Al Arab, Beni Suef, Egypt

www.wanesco-herbs.com

CONTACT

Mr. Mina Sameh Export Director Phone: + 202 262 059 40

+ 201 278 410 770

msameh@wanesco-herbs.com

IPD CONTACT





Ambasel





Ambasel Trading House, a subsidiary company of NIGAT, was established in 1994 to improve the productivity and living standards of the rural community and to create direct market linkages with the farmers.

The company is supplying plant nutrients with high purity level, great health benefits and excellent flavours. Processing is done in the company's own premises with own cleaning, hulling and roasting machinery. All products are mechanically processed without using any chemicals to keep their natural flavour and colour.



PRODUCTS & QUANTITIES PER YEAR

- + Cleaned humera type sesame seed / 7,000t
- + Hulled sesame seed / 1,000 t
- + Hulled sesame roasted / 760t
- + Tahini / 250t
- + Green mung beans / 10,000t
- + Soybeans / 8,000 t

CERTIFICATIONS

- + BRC
- + ISO 22000
- + ISO 9001
- + FDA registration

SOURCE OF RAW MATERIAL

+ Products sourced directly from farmers with contract farming arrangements and from the Ethiopian Commodity Exchange (ECX)

ADDRESS

Ambasel Trading House PLC Ethio-China Friendship Street Addis Ababa Ethiopia ambaseltrading@ethionet.et www.ambaseltrading.com.et

CONTACT

Mr. Kassa Assefie Export Dept. Manager Phone: + 25 194 420 94 61 kassa.a@ambaseltrading.et

IPD CONTACT





Brundo









Brundo International is one of the first commercial spice blending and agro processing export companies based in Mojo, Ethiopia. Specializing in natural, sustainable and heirloom products, it is best known for its unique spices, legume blends and oilseeds. Brundo began operations in 2015, exporting its first products that same year.

Brundo has established employment practices to properly train its employees and to create a positive, rewarding work environment. The company prides itself in maintaining a workforce primarily composed of women and is committed to provide all workers with a better way of life.

PRODUCTS & QUANTITIES PER YEAR

- + Spices (Fenugreek, bishops weed, nigella, black cardamom, black pepper) / 3 - 5 t
- + Seeds (Mustard, niger, safflower, flax, sesame) / 5 8t
- + Herbs (Thyme, rosemary, basil, rue, moringa) / 2 3t
- + Blended culinary spices / 5t
- + Chili peppers (Berbere, awaze, mitmita) / > 20t

CERTIFICATIONS

- + FSSC 22000 (in process)
- + FDA registration

SOURCE OF RAW MATERIAL

+ Direct sourcing from farmers throughout Ethiopia

ADDRESS

Brundo International Industry Zone, Woreda Lume Kebele 02, House New Mojo, Oromia

Ethiopia

Phone: + 1 510 325 65 56 www.mojokimem.com

www.brundo.com

CONTACT

Ms. Fetlework Tefferi General Manager

Phone: + 251 930 069 919 + 1 510 325 6556 fetlework@brundo.com

IPD CONTACT

For more information on the company please contact Catherine Hebting, External IPD Consultant Mobile: + 33 669 551 410 hebting@importpromotiondesk.de



Pure and Just





Pure and Just is a climate-smart agro-processing business transforming the naturally flavorful tropical fruits of Ghana into world-class, naturally-dried fruit products. They source pineapple, pawpaw (papaya), mango, and banana directly from farmers, which are later processed at their facility.

Established in 2018, they currently have a staff of 18 people (excl. executive management). They are in the process of setting up a new facility located 1.5 hours from the capital, Accra. This new facility (operational Q2 2023) will have a staff of 40 people and a monthly capacity of up to 20 tons of dried fruits. They have exported consignments to Japan, the UAE, and the US,



PRODUCTS & QUANTITIES PER YEAR

- + Dried bananas
- + Dried mangoes
- + Dried pawpaws
- + Dried pineapples

Currently: total of 18t Planned (Q2 2023): 240t

CERTIFICATIONS

- + FSSC 22000 (in preparation for new site)
- + HACCP (in process)

SOURCE OF RAW MATERIAL

- + Fruits sourced directly from farms in Ghana's regions
- + 60 acres on-site cultivated farm land



ADDRESS

Pure and Just Co. Limited P.O. Box 1209 Cantonments Accra Ghana

Phone: + 233 200 119 525 vvette@pureandjustfood.com www.vvavafarm.com

CONTACT

Mrs. Yvette Tetteh Co-Founder Phone: + 233 200 119 525 yvette@pureandjustfood.com

IPD CONTACT

For more information on the company please contact Catherine Hebting. External IPD Consultant Mobile: + 33 669 551 410 hebting@importpromotiondesk.de





Mignon Sista

Hall 8 B25









Mignon Sista offers a wide selection of Indonesian's essential oils & spices & aromatic woods with a guarantee of 100% pure and natural product with a very competitive price. The company has more than 10 years experience in international business which will give assurance of proper quality & service to its clients. Mignon has an in-house laboratory testing meeting international standard as per customer's requirement. All inbound raw materials are subjected to extensive quality control procedures, during which they monitor all physical variables, as well as evaluate material specifications via gas chromatography and mass spectrometry and also microbiological testing needed. This ensures compliance with government regulations and adherence to own strict internal standards.

The company also ensures sustainable supply for each of its products as Mignon Sista is a socially responsible company and follows the Sedex approach for ethically sourcing.

PRODUCTS & QUANTITIES PER YEAR

- + Essential oils (Patchouli, clove / eugenol USP, citronella, fresh ginger, sandalwood, massoia bark, vetiver, nutmeg) / ≥ 100t
- + Vanilla beans / ≥ 10t
- + Clove / > 100t
- + Cardamom / > 100t
- + Nutmeg / ≥ 100 t

CERTIFICATIONS

- + ISO 22000
- + REACH (for selected products)
- + KOSHER
- + HALAL
- + SMETA verification
- + FDA registration

SOURCE OF RAW MATERIAL

+ Indonesian farmers all over Indonesia

ADDRESS

Mignon Sista International
JI. Raya GBHIN no 120
Desa Bojongnangka,
Kab Bogor, 16963
Indonesia
info@mignon-international.com
www.mignon-international.com

CONTACT

Ms. Liana Hardiyanto Managing Director Phone: + 62 811 117 1425 liana@mignon-international.com

IPD CONTACT

For more information on the company please contact Teresa Hüttenhofer, External IPD Consultant Mobile: + 49 160 903 917 16 huettenhofer@importpromotiondesk.de



Shavuot International









Shavuot is a group of companies which offers a great variety of products and own brands for natural, premium products aimed to serve its customers locally and globally.

Young and committed company, Shavuot started operations in 2013 as a family business, combining the family's expertise in agro-processing and trading. The group is both grower and processor of natural ingredients with an own cultivation of 49 ha and an additional 158 ha of available farmland for expansion. Outgrowing for ingredients involves another 56 farmers. The processing into semifinished and consumer goods in the company's own 1,000 sqm facility follows high international quality standards.

Shavuot believes in managing and representing brands aimed at providing holistic health and beauty. The company believes in empowering people through nature and social enterprise.

Shavuot aims to fill the gap that exists, in both the local and export markets, for premium, all natural Jamaican products packaged and presented to international standards.

PRODUCTS & QUANTITIES PER YEAR

- + Herbal teas / 100,000 cases
- + Gluten free flour (sweet potato, breadfruit etc.) / 200 t
- + Castor oil / 66t

CERTIFICATIONS

+ Safe Quality Food (SQF)

SOURCE OF RAW MATERIAL

+ Own cultivation and local farmers

ADDRESS

Shavuot International Mckessey Lane, Wynters Pen, Spanish Town, St. Catherine Jamaica grow@shavuotbrands.com www.shavuotbrands.com

CONTACT

Mr. Joel Harris Marketing Director Phone: + 1 876 809 23 44 ioel@shavuotbrands.com

IPD CONTACT

For more information on the company please contact Teresa Hüttenhofer, External IPD Consultant Mobile: + 49 160 903 917 16 huettenhofer@importpromotiondesk.de



Asian Agro





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Asian Agro Products was established in 1922 with the idea of exporting high quality desiccated coconut products and other coconut kernel based products to the global market. Asian Agro Products introduces "Nutrikokos" to the consumer with the intention of bringing a wide range of high-quality products.

The company promotes organic farming to reduce the use of toxic chemicals and enhance human health and consumer satisfaction. They use the best technology available to get the best products and also strive hard to protect the environment and the well being of their employees. Therefore their focus lies as well on the social responsibility to build a better society for everyone.

PRODUCTS & QUANTITIES PER YEAR

- Desiccated coconut (all grades) / 1,200 t
- + Desiccated coconut (value added) / 100t
- + Virgin coconut oil / 450t
- + Coconut milk / 600t
- + Coconut flour / 300t
- + Creamed coconut / 100t
- + White coconut oil / 450t

CERTIFICATIONS

- + BRC
- + ISO 22000
- + ORGANIC (EU, NOP)
- + FAIRTRADE
- + KOSHFR

SOURCE OF RAW MATERIAL

+ From coconut farming land in Sri Lanka under observation

ADDRESS

Asian Agro Products (Pvt) Ltd. Madampalla Road, Henmulla Kochchikade P.O. Box 11540 Sri Lanka

Phone: + 94 314 931 800 Mobile: + 94 777 766 368 info@asianagropr.com chrishan@asianagropr.com www.nutrikokos.com

CONTACT

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IPD CONTACT

For more information on the company please contact Teresa Hüttenhofer, External IPD Consultant Mobile: + 49 160 903 917 16 huettenhofer@importpromotiondesk.de



Manchiee de Coco









Manchiee De Coco Products is reputed manufacturer & exporter of coconut based products. Currently, the company exports mainly to European countries, the US, UK, Australia, New Zealand, Canada, Hong Kong, Russia, and the Middle East. They use modern technology to produce its products with continuous monitoring and assessing to obtain quality product to the costumer. The company has highly skilled and trained workforce around 150 mainly from neighbouring towns and villages who have been working for the company for many years. Manchiee De Coco has good suppliers keen on non-chemical fertilizers, pesticides and herbicides.

They always use good cultural practices, proper growing conditions and follow wood controlling and pest controlling by the natural means.

PRODUCTS & QUANTITIES

- + Coconut milk powder (organic/ conventional/vegan) / 4.5t (day)
- + Extra virgin coconut oil / Virgin coconut oil / 2t (day)
- + MCT oil & MCT oil powder / 1t (day)
- + Creamed coconut / 1t (day)
- + Coconut butter / 1 t (day)
- + Coconut flour / 800 kg (day)
- + Desiccated coconut / 2t (day)
- + Coconut water / 10.000 I (month)
- + Coconut vinegar / 5,000 I (month)

- + Coconut aminos / 4,000 I (month)
- + Fruit powders (Pineapple, mango, banana, avocado) / 2t (month)
- + Coconut sauce / 2001 (month)
- + Coconut snacks / 500 kg (day)
- + Coconut nectar / 500 kg (day)

CERTIFICATIONS

- + ISO 22000
- + ORGANIC (EU, NOP, JAS)

SOURCE OF RAW MATERIAL

+ Organic coconut farming

ADDRESS

Manchiee De Coco Products Amaragiri Estate Loluwagoda Mirigame Sri Lanka Phone: + 94 33 22 41 192

export@manchiee.com www.manchiee.com

CONTACT

Mr. Diluk Silva Manager International Marketing

Phone: + 94 761 139 488 / + 94 773 583 218 export@manchiee.com

IPD CONTACT

For more information on the company please contact Catherine Hebting, External IPD Consultant Mobile: + 33 669 551 410 hebting@importpromotiondesk.de



Nexpo Conversion

Hall 5B I 52









Nexpo Conversion, established in 2014, is mainly engaged in the conversion of aqueous botanical extracts of pure and natural coconut agro based products into value added powder form products.

Nexpo manufactures organic and vegan coconut based products sourced from the tropical island of Sri Lanka, Nexpo is focused on a farm to table concept and its products are made of 100 % natural and NON-GMO ingredients and is free from additives, thereby making all products inherently vegan, gluten free and lactose free.

Nexpo products are customizable and are available in retail and bulk packaging and are currently sold in more than 10 countries worldwide.

PRODUCTS & QUANTITIES PER YEAR

- + Coconut milk powder* / 1,400 mt
- + Vegan coconut milk powder / 1,400 mt + ORGANIC (EU, NOP, JAS)
- + Coconut water powder / 500 mt
- + Virgin coconut oil* / 1,000 mt

CERTIFICATIONS

- + IFS
- + VFGAN
- + HALAL
- + KOSHFR

SOURCE OF RAW MATERIAL

+ Coconut farming plantations in Sri Lanka

ADDRESS

No. 36. Old Kesbewa Road, Raththanapitiva. Boralesgamuwa. Sri Lanka Phone: + 94 70 181 93 90 marketing@nexpoextracts.com

www.nexpoextracts.com

Nexpo Conversion (Pvt) Ltd.

CONTACT

Mr. Dakshin de Silva Director Phone: + 94 77 772 52 67 dakshin@nexpoextracts.com

IPD CONTACT

For more information on the company please contact Teresa Hüttenhofer. External IPD Consultant Mobile: + 49 160 903 917 16 huettenhofer@importpromotiondesk.de



^{*} also conventional

Nisudha Food Products









Nisudha Food Products was established in 2015 with the view of enhancing the export of the best quality coconut-based products to the world market. Nisudha's portfolio includes a wide range of coconut products that are full of nourishment and high quality.

Moving to the organic sector enhances consumer satisfaction, saves the lives of future generations with healthy products, and increases the local organic farming company's use of new technology to manufacture the best quality products with a well-trained staff.

Nisudha aims to protect the goodness of natural resources and the traditional ceylon coconut taste in their final products.

PRODUCTS & QUANTITIES

- + Virgin coconut oil / 720t
- + White coconut oil / 450t
- + Coconut flour / 350t
- + Coconut jam / 40t
- + Coconut chips / 40t
- + King coconut oil / 25 t

CERTIFICATIONS

- + ISO 22000
- + ORGANIC (EU, NOP, JAS)

SOURCE OF RAW MATERIAL

- + Small and medium farmers in rural area
- + Plantation in Sri Lanka

ADDRESS

Nisudha Food Products (pvt) Ltd. B2-373/2, Ma-Eliya, Ibbagamuwa, Kurunegala, Sri I anka

Phone: + 94 77 99 42 184 + 94 77 35 24 671

pathiraja.nisudha@gmail.com nisudhafood@gmail.com www.nisudha.lk

CONTACT

Mr. Sudesh P. Kulasinghe Director Phone: + 94 77 35 24 671

sudesh.nisudha@gmail.com

IPD CONTACT

For more information on the company please contact Catherine Hebting, External IPD Consultant Mobile: + 33 669 551 410 hebting@importpromotiondesk.de



Waguruwela Oil Mills

Hall 1 B93









Waguruwela Oil Mills is the leading manufacturer in Sri Lanka for all types of coconut products. Since 2013 the company has been able to conquer the coconut export industry together with their 450 highly skilled employees.

It is the only factory in Sri Lanka which produces extra virgin organic coconut oil with 100 % sediment and 100 % mold free. Furthermore, it is the only exporter of coconut milk in Sri Lanka who supplies coconut milk produced under strict quality standards and social requirements.

The company adopts modern and environmental friendly manufacturing processes and is supported by the latest laboratory facilities and dedicated staff, to ensure product safety and quality conformance.

PRODUCTS & QUANTITIES PER YEAR

- + Virgin coconut oil / 3,750t
- + Coconut cream / 9,750t
- + Coconut milk / 9,750t
- + Coconut butter / 1,250t
- + Coconut flour / 1,875t
- + Desiccated coconut / 1,250t
- + Low Fat Desiccated coconut / 9.250t

SOURCE OF RAW MATERIAL

+ Organic coconuts from the coconut triangle of Sri Lanka

CERTIFICATIONS

- + BRC
- + ISO 22000
- + ORGANIC (EU, NOP, JAS)
- + FAIRTRADE
- + NATURLAND
- + HALAL
- + KOSHER
- + SMETA verified
- + NON-GMO verified

ADDRESS

Waguruwela Oil Mills Pvt. Ltd. Waguruwela, Welpalla, 60206 Sri Lanka Phone: + 94 770 467 811

sales@waguruwelamills.com www.waguruwelamills.com

CONTACT

Mr. Roshan Perera Chief Operating Officer Phone: + 94 770 467 811 roshan@waguruwelamills.com

IPD CONTACT

For more information on the company please contact Catherine Hebting, External IPD Consultant Mobile: + 33 669 551 410 hebting@importpromotiondesk.de



Worga Naturals

Hall 1 B93









Worga's story started in 2013 as a family business for organic farming. Since 2017 the company runs its own processing facility with value addition to organic raw materials, helping mainly the female villagers of the countryside by creating job opportunities to work and earn to up lift their economy.

Worga Naturals is working today with more than 100 small scale organic farmers scattered in the island of Sri Lanka to produce quality certificated organic agricultural raw materials for different production.

Worga Natruals is the innovative partner of choice for dehydrated and preserved fruits from Sri Lanka, working to the highest certified organic and ethical standards. The company's purpose is to preserve and bring to their customers the best of nature in order to be able to create better lives, in their customers' and Worga's community.

PRODUCTS & QUANTITIES PER YEAR

- + Dehydrated fruits / 100t
- + Young green jackfruit in brine (bottle/can) / 1,500,000 units
- + Banana blossom in brine (bottle/can) / 1,000,000 units
- + Fruit jars (bottle/can) / 1,500,000 units
- + King coconut water (bottle/can) / 1,000,000 units
- + Fruit powders / 90t

CERTIFICATIONS

- + BRC
- + ORGANIC (EU, NOP, JAS)
- + NATURLAND
- + FAIRTRADE (FairTSA)
- + KOSHER

SOURCE OF RAW MATERIAL

- + 95 % from certified farmer groups
- + 5 % own farming

ADDRESS

Worga Naturals (Pvt) Ltd. No. 152/G, Meepavita, Udamapitigama Dompe, (11860) Sri Lanka

Phone: + 94 112 476 190 info@worganaturals.com www.worganaturals.com

CONTACT

Mr. Nishantha Jayatilaka Managing Director Phone: + 94 71 399 26 73 + 94 77 378 85 08

nishantha@worganaturals.com

IPD CONTACT

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Tazart









Founded in 2015 in Tunisia, Tazart is an agri-food company specialized in dried figs from both the mountainous North and the drier South of Tunisia. The name Tazart comes from the Amazigh culture, the original culture of North Africa, and it means "dried fig".

Through direct relationships with farmers, Tazart is able to offer quality products by supporting farmers from start to finish - from planting and maintenance of the trees until the harvest of the fruits. Tazart has won the gold medal for the best dates and dried figs in 2 editions of the Tunisian local products competition. Special products Tazart offers are its "Zidi"as well as the "Bayoudhi" figs, which naturally dry directly on the trees and are then subsequently harvested.

Tazart is built on 3 axes: social and ecological responsibility, the value of natural products, the value of good food ingredients.

PRODUCTS & QUANTITIES PER YEAR C

- + Natural dates Deglet Nour / 350 t
- + Natural dried figs in wooden boxes (Bayoudhi) / 20t
- + Dried figs "Toujane" (Bayoudhi) / 35t
- + Dried figs "Zidi" (Zidi) / 6t
- + Dried figs "Djebba" (Bouhouli) / 15t
- + Dates' syrup / 50t
- + Dates' sugar / 80t
- + Dates' stones coffee / 120t
- + Dates' paste / 500 t

CERTIFICATIONS

- + FSCC 22000 (in process)
- + HACCP (in process)
- + ORGANIC EU (in process; for dates)

SOURCE OF RAW MATERIAL

+ Tazart is sourced directly from farmers in the south and the north of Tunisia with whom a partnership has been built

ADDRESS

Tazart
9 Rue Mercure,
Zone Industrielle 2013
Ben Arous
Tunisia
contact@tazart.tn
www.tazartshop.com

CONTACT

Mr. Ali Karkour CEO Phone: + 216 27 968 339 ali,karkour@tazart.tn

Mrs. Nour Hammami Communication & development manager Phone: +216 22 954 622

nour.hammami@tazart.tn

IPD CONTACT

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Tunisian Dried Foods









Tunisian Dried Foods (TDF) is the first company in Tunisia to provide dried fruits and vegetables on an industrial scale. It relies mostly on its own crops grown in the Mediterranean climate of Tunisia. Fruits and vegetables are harvested at optimum ripeness and immediately processed at TDF's 1,000 m² factory equipped with modern facilities compliant with international standards. Fresh products are processed using pure physical dehydration. No additives or preservatives are used at any stage of production.

TDF employs 50 people (95 % are women) with a confirmed expertise in food safety and quality. All products' shelf-life are extended with Modified Atmosphere Packaging (MAP). Packages from 100 g to 8 kg are available.

PRODUCTS & QUANTITIES PER YEAR CERTIFICATIONS

- + Raisins / 40t
- + Dried oranges / 30t
- + Dried clementines / 15t
- + Dried tomatoes / 10t
- + Dried strawberries / 5t
- + Dried apples / 5t

+ ISO 22000

SOURCE OF RAW MATERIAL

+ 80 % own cultivation

ADDRESS

Tunisian Dried Foods 5. rue du Silicium Zone industrielle 2 Jebel Oust (1111)

Tunisia Phone: + 216 64 12 40 com@tunisiandriedfoods.com.tn

CONTACT

Mr. Hatem Mahrouk Founder

Phone: + 216 98 30 55 77 hatem.mabrouk@topnet.tn

IPD CONTACT

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Darlisad

Hall 5A U81









Be berry trend with Darlisad! Darlisad is a family-owned company that was founded in 2005 in the forest area of western Ukraine. Since then the company has been developing at a rapid pace to become one of the biggest Ukrainian deep frozen fruits producer. For over 20 years Darlisad has been producing and selling high quality frozen fruits supplied by its farmers from the ecologically cleanest regions of Ukraine.

Thanks to their fairness, reliability, years of experience with freezing fruits and by using recent technologies, they have earned trust and loyalty of their suppliers and customers.

Darlisad – the best from Ukraine to the world. Taste the difference!

PRODUCTS & QUANTITIES PER YEAR CERTIFICATIONS

IQF fruits - 10.000 t

- + Raspberry, frozen (whole, crumble)
- + Wild blueberry, frozen
- + Wild blackberry, frozen
- + Elderberry, frozen
- + Cranberry, frozen
- + Lingonberry, frozen
- + Rosehip, frozen
- + Sea buckthorn, frozen
- + Sour cherry, frozen
- + Black currant, frozen
- + Red currant, frozen

- + FSSC 22000
- + ORGANIC (EU, NOP)
- + Bio Suisse certification
- + KOSHER
- + SMETA verification

SOURCE OF RAW MATERIAL

+ Sustainable farmers and suppliers

ADDRESS

Darlisad LLC Fruktova 1 Kniagynynok Llkraine sales@darlissad.com.ua https://darlissad.com.ua

CONTACT

Ms. Lena Polischuk Sales Manager Phone: + 380 994 032 667 sales@darlissad.com.ua

IPD CONTACT

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Ukrainian Walnut





The daughter company of UW Holding AG, Ukrainian Walnut, is specialized in the production and processing of walnuts. The first orchard was planted in 2016. The company has planted until now around 500,000 trees of the Chandler variety on the border of Ukraine and Moldova on an area of 1200 hectares.

They care about the best results at every stage from growing to processing the nuts. which is why they get a world class product. Uncompromising quality is Ukrainian Walnut's goal and, at the same time, a serious challenge. Ukrainian soil is famous for its fertility far beyond its borders. Therefore, Ukrainian Walnut uses advanced cultivation practices and woks with the best experts. Their prime location allows them to deliver to Europe in a very short time.



PRODUCTS & QUANTITIES PER YEAR CERTIFICATIONS

+ Walnuts / 1,000 t

+ GLOBALG.A.P.

SOURCE OF RAW MATERIAL

+ Own cultivation





UKRAINE

ADDRESS

Ukrainian Walnut LLC 2 Solovtsova Mykoly street, Ukraine info@ukrainianwalnut.com

www.ukrainianwalnut.com

CONTACT

Ms. Anna Petruk Head of Office. President Phone: + 380 677 894 238 petruk@ukrwalnut.com

IPD CONTACT

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Agro Farovon Zamin





Agro Farovon Zamin – an enterprise whose main activity is growing of agricultural crops and its sales in a fresh and processed form. The territory of the facility consists of 3 ha. Agro Favoron Zamin is equipped with modern equipment from leading manufacturers of Europe (FAM, TOMRA, BIGTEM), in accordance with this the latest technologies is being used to reach a high quality of processed products. Quality and innovations are the main goal of the company.

The cycle of manufacturing of dried products is hold in several steps: reception, cleaning, cutting, steam drying, laser sorting and packing of the products. 60 tons of fresh products are processed per day and prepared for export.

Agro Farovon Zamin cares for nature and people. Its products are focused on suppling the customers and consumers with a big variety of healthy dried vegetables and fruits.



PRODUCTS & QUANTITIES PER YEAR CERTIFICATIONS

- + Dried zucchini / 100 t
- + Dried red bell pepper / 100 t
- + Dried green bell pepper / 100t
- + Dried pumpkin / 200 t
- + Dried beetroot / 100t
- + Dried onion / 100t
- + Dried carrot / 200 t
- + Dried potatoes / 100 t

+ FSSC 22000

SOURCE OF RAW MATERIAL

- + Agricultural products are grown on own lands with an area of 300 ha.
- + Also orders to agricultural products is being placed to farmers. During the process of growing, seeds of breeding institutes of Holland is being used (ENZA ZADEN, TAKII, BIO ZADEN).

ADDRESS

Agro Farovon Zamin

Yangikurgan Village, Bulungur District, Samarkand region. Uzhekistan Phone: + 998 97 911 47 77 agrofarovon@gmail.com

gisana@agrofarovonzamin.uz www.agrofarovonzamin.uz

CONTACT

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IPD CONTACT

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Garden Cells









Garden Cells is a young and prospective team of agriculture specialists, one of the leading players and reliable partners for the export of dried and fresh fruits in the market of Uzbekistan, Europe, and Asia. They supply with good quality products and deliver them as per the consumer's request. Garden Cells works jointly with farmers and independently processes, packs, and ships, and this allows them to streamline the process accurately. They transfer the agriculture products market to a modern business model, providing customers with the best agriculture products and favorable logistics conditions. The goods and distribution services are thoroughly checked and organized by the team before exporting to Europe and other countries of the world. Garden Cells offers a free test sample of the product in order to assure the quality standards of products. There are respective certificates and they are open to invest more for better quality. Try the special products from Uzbekistan, they are safe, affordable and tasty!

PRODUCTS & QUANTITIES PER YEAR CERTIFICATIONS

- + Raisins / 1,000 t
- + Dried apricots / 3,000 t
- + Prunes / 2,000 t
- + Grapes / 10,000 t
- + Melons / 10.000 t
- + Peanuts
- + Walnuts
- + Sesame
- + Mungbeans
- + Chickpeas

- + ISO 22000
- + GLOBALG.A.P.

SOURCE OF RAW MATERIAL

+ Farmers in Uzbekistan

ADDRESS

Garden Cells 150. Shota Rustaveli Tashkent Uzhekistan info@gardencells.com www.gardencells.com

CONTACT

Mr. Mirzokhid Nivazov

Phone: + 998 900 004 004 info@gardencells.com

IPD CONTACT

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Sunny Land Products









Sunny Land Products is a family business and founded in 2018 as manufacturer of freeze-dried products. Due to the pandemic, the production could start only in 2021. All products are marketed under the trademark BonaFTM. The factory of the company is located in Tashkent region, near to western side of Tian-Shan Mountains and is equipped with freezing chambers for shock freezing and for storage, freezedrying and packing machinery.

Almost 250 sunny days in Uzbekistan enable our suppliers to harvest the most delicious products which are used as a raw material in our production of freeze-dried fruits & vegetables as whole, sliced or diced, and powder.

PRODUCTS

- + Melon, freeze-dried
- + Grapes, freeze-dried
- + Figs, freeze-dried
- + Persimmon, freeze-dried
- + Plum, freeze-dried
- + Apricot, freeze-dried
- + Peach, freeze-dried
- + Pear, freeze-dried
- + Apple, freeze-dried
- + Rosehip, freeze-dried
- + Pumpkin, freeze-dried
- + Bell pepper, freeze-dried
- + Carrot, freeze-dried
- + Red beet, freeze-dried

CERTIFICATIONS

- + ISO 22000
- + KOSHER

SOURCE OF RAW MATERIAL

- + Partner farmers in Uzbekistan
- + Orchards in Uzbekistan

ADDRESS

Sunny Land Products 111909, A.Yassaviy village Surankent, Yukarichirchik district, Tashkent region, Uzbekistan Phone: + 998 99 990 9988

Phone: + 998 99 990 998 info.bonaf.uz@gmail.com www.bonaf.uz

CONTACT

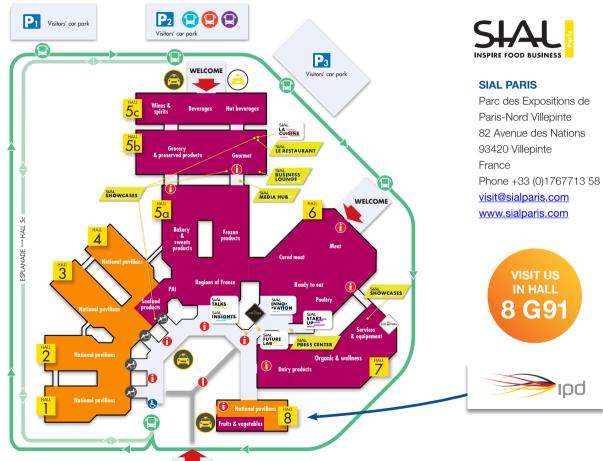
Mr. Nodirnazar Yakhyoev Sales Manager Phone: + 998 99 990 9988 info.bonaf.uz@gmail.com

IPD CONTACT

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Floorplan



WELCOME

Product sectors

National pavilions

Opening hours

Saturday	October 15	2022	10.00 A.M. – 6.30 P.M.	Tuesday	October 18	2022 10.00 A.M. – 6.30 P.M.
Sunday	October 16	2022	10.00 A.M. – 6.30 P.M.	Wednesday	October 19	2022 10.00 A.M. – 5.00 P.M.
Monday	October 17	2022	10.00 A.M. – 6.30 P.M.		•	Last admission: 2.00 P.M.



Notes

Notes



You want to benefit from our matchmaking service?

We will inform you regularly about our current events in the natural ingredients sector!



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