



BIOFACH2022

into organic

IPD in cooperation with GIZ at BIOFACH

NUREMBERG | 26-29 JULY 2022

Organic sourcing for development

Discover the organic potential from
developing and emerging countries.

We connect you with reliable exporters!

VISIT US
IN HALL 3A
3A-220

Make an
appointment!



giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

On behalf of



Federal Ministry
for Economic Cooperation
and Development

Contents

IPD AND GIZ: ORGANIC SOURCING FOR DEVELOPMENT	5
--	----------

PRODUCT FINDER	6
-----------------------	----------

IMPORT PROMOTION DESK (IPD)	14
------------------------------------	-----------

IPD PARTNERS	16
---------------------	-----------

ECUADOR	
----------------	--

Copropap	18
----------	----

Maquita Comercio Justo	19
------------------------	----

EGYPT	
--------------	--

Alrehab Herbs	20
---------------	----

Bio Oasis	21
-----------	----

ETHIOPIA	
-----------------	--

Betigil Moringa	22
-----------------	----

Bezar Mar Agro-Industry	23
-------------------------	----

GHANA	
--------------	--

Bio-Tropical Products	24
-----------------------	----

Ideal Providence Farms	25
------------------------	----

INDONESIA

Aksara Kencana Putra	26
----------------------	----

Intrafood Singabera Indonesia	27
-------------------------------	----

Mitra Niaga Indonesia	28
-----------------------	----

Pelangi Harum Nusantara	29
-------------------------	----

SRI LANKA

Asian Agro Products	30
---------------------	----

Ellawala	31
----------	----

Lihini Nature Products	32
------------------------	----

Manchiee de Coco Products	33
---------------------------	----

Nexpo Conversion	34
------------------	----

Pasanka	35
---------	----

Savour Route	36
--------------	----

Sayaladu	37
----------	----

SDS Spices	38
------------	----

Verger Naturals	39
-----------------	----

Waguruwela	40
------------	----

Worga Naturals	41
----------------	----

TUNISIA

Méditerroir	42
-------------	----

UKRAINE

Alte Foods	43
Amethyst-Ole	44
Borovyk	45
Brancho Ukraine	46
Danube Agrarian	47
Dvipa – Ahimsa	48
Export Trading Group	49
Famberry	50
GP Agro	51
Liluck	52
Oril-Eco	53
Panfruit Ukraine	54
Phytopharm-trade	55
Sav Agro Partner	56
Saryi Porytsk	57
Sumyfitofarmacia	58
West Berry	59

DEUTSCHE GESELLSCHAFT FÜR INTERNATIONALE ZUSAMMENARBEIT (GIZ) GMBH	60
---	----

GIZ PARTNERS	62
--------------	----

ALBANIA

Mucaj Herbs	64
-------------	----

ALGERIA

Biodattes	65
Sud Dattes	66

BRAZIL

Ecocitrus	67
-----------	----

BURKINA FASO

Bioprotect-B	68
--------------	----

ECUADOR

Fundación Chankuap	69
Unocace	70

ETHIOPIA

Apinec Agro-Industry	71
Damascene	72
Nati Coffee and Spices	73

GHANA

Yayra Glover	74
--------------	----

HONDURAS

Cafesmo	75
Copranil	76
Puringla	77

MADAGASCAR

Flora of Madagascar (Floramad)	78
Moringa Wave	79
Coopérative PAACO	80

TOGO

Agro Vision Initiative	81
Soy-Max	82

BIOFACH 2022

Opening times	83
Floorplan	83



Organic Sourcing for Development



DISCOVER THE ORGANIC POTENTIAL FROM DEVELOPING AND EMERGING COUNTRIES!

Since 2015, Import Promotion Desk (IPD) – the German initiative for import promotion – and the international service provider “Gesellschaft für Internationale Zusammenarbeit” (GIZ), have been present at BIOFACH with a joint stand.

Under the motto “Organic sourcing for development” we connect German and European importers with selected exporters from developing and emerging countries.

At BIOFACH 2022, we are showcasing more than 60 innovative companies from Albania, Algeria, Brazil, Burkina Faso, Ecuador, Egypt, Ethiopia, Ghana, Honduras, Indonesia, Madagascar, Sri Lanka, Togo, Tunisia, and Ukraine.

Our suppliers bring a wide variety of high-quality organic products to Nuremberg.

Take a look at the product finder starting from page 6, which gives you an overview of the available products.

Take advantage of BIOFACH 2022 and visit us at our booth in hall 3A – there we will put you in direct contact with exporters that are of interest to you.

On the following pages you will also find detailed information about the IPD evaluated exporters and the companies supported by GIZ.

VISIT US
IN HALL 3A
3A-220

Product Finder

BEANS & PULSES

Green bean 	
Fundación Chankuap (GlZ) (Ecuador)	69
Moringa 	
Agro Vision (GlZ) (Togo)	81
Soybean 	
Agro Vision (GlZ) (Togo)	81
Soy-Max (GlZ) (Togo)	82

COCOA & DERIVATIVES

Cocoa bean 	
Aksara Kencana Putra (Indonesia)	26
Yayra Glover (GlZ) (Ghana)	74
Unocace (GlZ) (Ecuador)	70
Cocoa butter 	
Yayra Glover (GlZ) (Ghana)	74
Cocoa liquor 	
Yayra Glover (GlZ) (Ghana)	74
Cocoa nibs 	
Yayra Glover (GlZ) (Ghana)	74
Cocoa powder 	
Yayra Glover (GlZ) (Ghana)	74

COCONUT & DERIVATIVES

Coconut (creamed) 	
Asian Agro Products (Sri Lanka)	30
Manchiee (Sri Lanka)	33
Coconut (desiccated) 	
Asian Agro Products (Sri Lanka)	30
Ellawala (Sri Lanka)	31
Manchiee (Sri Lanka)	33
Verger Naturals (Sri Lanka)	39
Waguruwela Oil Mills (Sri Lanka)	40
Coconut aminos 	
Manchiee (Sri Lanka)	33
Mitra Niaga (Indonesia)	28
Coconut butter 	
Lihini Nature Products (Sri Lanka)	32
Manchiee (Sri Lanka)	33
Waguruwela Oil Mills (Sri Lanka)	40
Coconut cream 	
Waguruwela Oil Mills (Sri Lanka)	40
Coconut flour 	
Asian Agro Products (Sri Lanka)	30
Lihini Nature Products (Sri Lanka)	32
Manchiee (Sri Lanka)	33
Verger Naturals (Sri Lanka)	39
Waguruwela Oil Mills (Sri Lanka)	40

Coconut milk 	
Asian Agro Products (Sri Lanka)	30
Verger Naturals (Sri Lanka)	39
Waguruwela Oil Mills (Sri Lanka)	40
Coconut milk powder 	
Manchiee (Sri Lanka)	33
Nexpo Conversion (Sri Lanka)	34
Coconut nectar 	
Manchiee (Sri Lanka)	33
Coconut nectar syrup 	
Intrafood Singabera (Indonesia)	27
Coconut oil 	
Pasanka (Sri Lanka)	35
Coconut sauce 	
Manchiee (Sri Lanka)	33
Coconut snacks 	
Manchiee (Sri Lanka)	33
Coconut sugar 	
Aksara Kencana Putra (Indonesia)	26
Intrafood Singabera (Indonesia)	27
Mitra Niaga (Indonesia)	28



Coconut vinegar 	
Manchiee (Sri Lanka)	33
Coconut water 	
Manchiee (Sri Lanka)	33
Sayaladu (Sri Lanka)	37
Worga Naturals (Sri Lanka)	41
Coconut water powder 	
Nexpo Conversion (Sri Lanka)	34
MCT oil 	
Manchiee (Sri Lanka)	33
Virgin coconut oil 	
Asian Agro Products (Sri Lanka)	30
Lihini Nature Products (Sri Lanka)	32
Manchiee (Sri Lanka)	33
Nexpo Conversion (Sri Lanka)	34
Pasanka (Sri Lanka)	35
Sayaladu (Sri Lanka)	37
Verger Naturals (Sri Lanka)	39
Waguruwela Oil Mills (Sri Lanka)	40

COSMETIC PRODUCTS

Ungurahua-Curcuma nutrition cream Fundación Chankuap (GIZ) (Ecuador)	69
Ungurahua-Ishpink nutrition cream Fundación Chankuap (GIZ) (Ecuador)	69
Ungurahua-Lemon verbena fluid cream Fundación Chankuap (GIZ) (Ecuador)	69
Ungurahua-Lemon verbena nutrition cream Fundación Chankuap (GIZ) (Ecuador)	69

DRIED FRUITS & VEGETABLES

Apple Brancho (Ukraine)	46
Banana Ellawala (Sri Lanka)	31
Pasanka (Sri Lanka)	35
Sayaladu (Sri Lanka)	37
Worga Naturals (Sri Lanka)	41
Beet Brancho (Ukraine)	46
Black chokeberry (Aronia) Sumyfitofarmacia (Ukraine)	58
Blueberry Brancho (Ukraine)	46
Blueberry (freeze-dried) Dvipa (Ukraine)	48
Cantaloupe (freeze-dried) Danube Agrarian (Ukraine)	47

Carrot Brancho (Ukraine)	46
Cherry Brancho (Ukraine)	46
Date Biodattes (GIZ) (Algeria)	65
Sud Dattes (GIZ) (Algeria)	66
Eggplant Brancho (Ukraine)	46
Elderberry Phytopharm-trade (Ukraine)	55
Sumyfitofarmacia (Ukraine)	58
Jackfruit Pasanka (Sri Lanka)	35
Sayaladu (Sri Lanka)	37
Worga Naturals (Sri Lanka)	41
Mango Ellawala (Sri Lanka)	31
Pasanka (Sri Lanka)	35
Sayaladu (Sri Lanka)	37
Worga Naturals (Sri Lanka)	41

Nectarine (freeze-dried) Danube Agrarian (Ukraine)	47
Papaya Ellawala (Sri Lanka)	31
Pasanka (Sri Lanka)	35
Worga Naturals (Sri Lanka)	41
Peach (freeze-dried) Danube Agrarian (Ukraine)	47
Pineapple Ellawala (Sri Lanka)	31
Sayaladu (Sri Lanka)	37
Plum (freeze-dried) Danube Agrarian (Ukraine)	47
Raspberry (freeze-dried) Dvipa (Ukraine)	48
Panfruit (Ukraine)	54
Soursop Worga Naturals (Sri Lanka)	41
Strawberry (freeze-dried) Dvipa (Ukraine)	48
Panfruit (Ukraine)	54
Watermelon (freeze-dried) Danube Agrarian (Ukraine)	47





Product Finder

DRIED HERBS, SPICES & OTHER PLANT MATERIALS

Achiote Fundación Chankuap (GlZ) (Ecuador) 69	Calendula Alrehab Herbs (Egypt) 20 Danube Agrarian (Ukraine) 47	Desmodium adsendens Agro Vision (GlZ) (Togo) 81	Hawthorn Phytopharm-trade (Ukraine) 55 Sumyfitofarmacia (Ukraine) 58
Anise seed Alrehab Herbs (Egypt) 20	Chamomile Alrehab Herbs (Egypt) 20	Dill Alrehab Herbs (Egypt) 20	Hibiscus Alrehab Herbs (Egypt) 20
Arnica Phytopharm-trade (Ukraine) 55	Champignon Borovyk (Ukraine) 45	Elderberry Export Trading Group (Ukraine) 49	Hyssop Danube Agrarian (Ukraine) 47
Basil Alrehab Herbs (Egypt) 20 Damascene (GlZ) (Ethiopia) 72	Cinnamon PAACO (GlZ) (Madagascar) 80 SDS Spices (Sri Lanka) 38 Verger Naturals (Sri Lanka) 39	Elder flower Export Trading Group (Ukraine) 49 Phytopharm-trade (Ukraine) 55 Sumyfitofarmacia (Ukraine) 58	Iceland moss Phytopharm-trade (Ukraine) 55
Birch leaf Export Trading Group (Ukraine) 49	Cinnamon chips Savour Route (Sri Lanka) 36	Fennel Alrehab Herbs (Egypt) 20	Juniper berry Mucaj Herbs (GlZ) (Albania) 64
Buckthorn bark Export Trading Group (Ukraine) 49	Cinnamon quill Savour Route (Sri Lanka) 36	Garlic Bio Oasis (Egypt) 21	Lavender Danube Agrarian (Ukraine) 47
Butterfly pea flower Ideal Providence Farms (Ghana) 25	Clove Pasanka (Sri Lanka) 35 SDS Spices (Sri Lanka) 38 Verger Naturals (Sri Lanka) 39	Ginger Agro Vision (GlZ) (Togo) 81 Aksara Kencana Putra (Indonesia) 26 Damascene (GlZ) (Ethiopia) 72 Pasanka (Sri Lanka) 35 Verger Naturals (Sri Lanka) 39	Lemon peel Bio-Tropical Products (Ghana) 24 Ideal Providence Farms (Ghana) 25
	Coriander Damascene (GlZ) (Ethiopia) 72	Grapefruit peel Ideal Providence Farms (Ghana) 25	Lemongrass Alrehab Herbs (Egypt) 20 Verger Naturals (Sri Lanka) 39
	Curry leaf Verger Naturals (Sri Lanka) 39	Great nettle Phytopharm-trade (Ukraine) 55	Lime peel Ideal Providence Farms (Ghana) 25
			Linden flower Export Trading Group (Ukraine) 49 Phytopharm-trade (Ukraine) 55

DRIED HERBS, SPICES & OTHER PLANT MATERIALS

Mace Verger Naturals (Sri Lanka)	39	Onion Bio Oasis (Egypt)	21		
Marjoram Alrehab Herbs (Egypt)	20	Orange leaf (bitter) Ideal Providence Farms (Ghana)	25		
Mint Alrehab Herbs (Egypt)	20	Orange peel (bitter) Ideal Providence Farms (Ghana)	25		
Danube Agrarian (Ukraine)	47	Orange peel (sweet) Bio-Tropical Products (Ghana)	24		
Moringa SDS Spices (Sri Lanka)	38	Parsley Alrehab Herbs (Egypt)	20	Porcini Borovyk (Ukraine)	45
Verger Naturals (Sri Lanka)	39	Pepper (black) Nati Coffee (GlZ) (Ethiopia)	73	Rose hip Export Trading Group (Ukraine)	49
Moring leaf Betigil Moringa (Ethiopia)	22	Pasanka (Sri Lanka)	35	Phytopharm-trade (Ukraine)	55
Moringa Wave (GlZ)	79	SDS Spices (Sri Lanka)	38	Sumyfitofarmacia (Ukraine)	58
(Madagascar)		Verger Naturals (Sri Lanka)	39	Rosemary Alrehab Herbs (Egypt)	20
Nettle Export Trading Group (Ukraine)	49	Pepper (red) Damascene (GlZ) (Ethiopia)	72	Damascene (GlZ) (Ethiopia)	72
Sumyfitofarmacia (Ukraine)	58	Pepper (white) Verger Naturals (Sri Lanka)	39	Sage Danube Agrarian (Ukraine)	47
Nutmeg Verger Naturals (Sri Lanka)	39			Sage leaf Mucaj Herbs (GlZ) (Albania)	64
				Savory leaf Mucaj Herbs (GlZ) (Albania)	64
				Thyme Alrehab Herbs (Egypt)	20
				Turmeric Agro Vision (GlZ) (Togo)	81
				Damascene (GlZ) (Ethiopia)	72
				Nati Coffee (GlZ) (Ethiopia)	73
				Pasanka (Sri Lanka)	35
				Verger Naturals (Sri Lanka)	39
				Vanilla Nati Coffee (GlZ) (Ethiopia)	73
				Yarrow Danube Agrarian (Ukraine)	47

Product Finder

ESSENTIAL OILS

Citronella Pelangi Harum Nusantara (Indonesia)	29
Geranium Floramad (GIZ) (Madagascar)	78
Ginger Floramad (GIZ) (Madagascar)	78
Green mandarin Ecocitrus (GIZ) (Brazil)	67
Ishpink Fundación Chankuap (GIZ) (Ecuador)	69
Katrafay Floramad (GIZ) (Madagascar)	78
Lemon Ecocitrus (GIZ) (Brazil)	67
Lemon eucalyptus Floramad (GIZ) (Madagascar)	78
Lemongrass Pelangi Harum Nusantara (Indonesia)	29

Orange Ecocitrus (GIZ) (Brazil)	67
Ravintsara Floramad (GIZ) (Madagascar)	78
Red mandarin Ecocitrus (GIZ) (Brazil)	67
Saro Floramad (GIZ) (Madagascar)	78
Ylang ylang Floramad (GIZ) (Madagascar)	78

FINAL FOOD PRODUCTS

Banana blossom (in brine) Worga Naturals (Sri Lanka)	41
Champignon (canned) Borovyk (Ukraine)	45
Ginger paste Sayaladu (Sri Lanka)	37
Jackfruit (canned) Sayaladu (Sri Lanka)	37
Jackfruit (in brine) Worga Naturals (Sri Lanka)	41
Jackfruit (in juice) Ellawala (Sri Lanka)	31
Jackfruit (in pouch) Sayaladu (Sri Lanka)	37
Jackfruit (jar) Worga Naturals (Sri Lanka)	41
Mango (in juice) Ellawala (Sri Lanka)	31
Pineapple (in juice) Ellawala (Sri Lanka)	31
Pineapple (jar) Worga Naturals (Sri Lanka)	41
Sweet corn (vacuumed) Danube Agrarian (Ukraine)	47
Turmeric paste Sayaladu (Sri Lanka)	37



FRESH FRUITS & VEGETABLES

Baby banana Worga Naturals (Sri Lanka)	41
Cantaloupe Danube Agrarian (Ukraine)	47
Cassava Agro Vision (GIZ) (Togo) Fundación Chankuap (GIZ) (Ecuador)	81 69
Garlic Bio Oasis (Egypt)	21
Lime Unocace (GIZ) (Ecuador)	70
Nectarine Danube Agrarian (Ukraine)	47
Onion Bio Oasis (Egypt)	21
Peach Danube Agrarian (Ukraine)	47
Plantain Unocace (GIZ) (Ecuador)	70
Plum Danube Agrarian (Ukraine)	47
Watermelon Danube Agrarian (Ukraine)	47

FROZEN FRUITS & VEGETABLES

Apple Alte Foods (Ukraine)	43
Blackberry Alte Foods (Ukraine) Amethyst-Ole (Ukraine) West Berry (Ukraine)	43 44 59
Blueberry Alte Foods (Ukraine) Amethyst-Ole (Ukraine) GP Agro (Ukraine) West Berry (Ukraine)	43 44 51 59
Chokeberry GP Agro (Ukraine)	51
Cornelian cherry Famberry (Ukraine)	50
Cranberry Alte Foods (Ukraine) Amethyst-Ole (Ukraine)	43 44
Currant Alte Foods (Ukraine)	43
Currant (black) GP Agro (Ukraine)	51

Elderberry Alte Foods (Ukraine) Amethyst-Ole (Ukraine) GP Agro (Ukraine) West Berry (Ukraine)	43 44 51 59
Lingonberry Amethyst-Ole (Ukraine)	44
Plum Alte Foods (Ukraine)	43
Raspberry Alte Foods (Ukraine) Amethyst-Ole (Ukraine) GP Agro (Ukraine) Oril Eco (Ukraine) Panfruit Ukraine (Ukraine) Sav Agro Partner (Ukraine) West Berry (Ukraine)	43 44 51 53 54 56 59

Rose hip Amethyst-Ole (Ukraine) GP Agro (Ukraine)	44 51
Rowanberry West Berry (Ukraine)	59
Sea-buckthorn West Berry (Ukraine)	59
Sloe berry West Berry (Ukraine)	59
Strawberry Alte Foods (Ukraine) Oril Eco (Ukraine) Panfruit Ukraine (Ukraine) Sav Agro Partner (Ukraine)	43 53 54 56



Product Finder

FRUIT & VEGETABLE CONCENTRATES, PULPS & PUREES

Cornelian cherry Famberry (Ukraine)	50
Lychee puree PAACO (GlZ)(GlZ) (Madagascar)	80
Mango pulp Ellawala (Sri Lanka)	31
Orange pulp cells Ecocitrus (GlZ) (Brazil)	67

NATURAL POWDERS & FLOURS

Amaranth flour Dvipa (Ukraine)	48
Avocado powder Manchiee (Sri Lanka)	33
Banana powder Manchiee (Sri Lanka) Worga Naturals (Sri Lanka)	33 41
Blueberry powder Dvipa (Ukraine)	48
Cassava powder Sayaladu (Sri Lanka)	37
Cinnamon powder Savour Route (Sri Lanka)	36
Ginger juice powder Intrafood Singabera (Indonesia)	27

Jackfruit powder Worga Naturals (Sri Lanka)	41
Mango powder Manchiee (Sri Lanka)	33
MCT oil powder Manchiee (Sri Lanka)	33
Moringa powder Betigil Moringa (Ethiopia) Sayaladu (Sri Lanka) Moringa Wave (GlZ) (Madagascar)	22 37 79
Pineapple powder Manchiee (Sri Lanka)	33
Raspberry powder Dvipa (Ukraine)	48
Strawberry powder Dvipa (Ukraine)	48
Turmeric juice powder Intrafood Singabera (Indonesia)	27

NUTS, SEEDS & GRAINS

Amaranth cereals Dvipa (Ukraine)	48
Buckwheat Staryi Porytsk (Ukraine)	57
Cashew Agro Vision (GlZ) (Togo)	81
Groundnut Agro Vision (GlZ) (Togo)	81
Rose hip seed Sumyfitofarmacia (Ukraine)	58
Sesame seed Bioprotect-B (GlZ) (Burkina Faso)	68
Souchet (Tigernut) Agro Vision (GlZ) (Togo)	81
Spelt Staryi Porytsk (Ukraine)	57
Walnut kernel Amethyst-Ole (Ukraine)	44



SNACKS & READY-TO EAT PRODUCTS

Apple ring (chips) Brancho (Ukraine)	46
Fruit rolls Brancho (Ukraine)	46

SWEETENERS, SYRUPS, JAMS & SPREADS

Date paste Biodattes (GlZ) (Algeria)	65
Date syrup Biodattes (GlZ) (Algeria)	65
Honey Apinec (GlZ) (Ethiopia) Bezar Mar (Ethiopia) Danube Agrarian (Ukraine)	71 23 47
Raw sugar cane Copropap (Ecuador) Maquita (Ecuador) PAACO (GlZ) (Madagascar)	18 19 80

TEA, COFFEE & NATURAL DRINKS

Birch sap Liluck (Ukraine)	52
Coffee Cafesmo (GlZ) (Honduras) Copranil (GlZ) (Honduras) Nati Coffee (GlZ) (Ethiopia) Puringla (GlZ) (Honduras)	75 76 73 77
Dried edible teas Brancho (Ukraine)	46
Lemon NFC juice Ecocitrus (GlZ) (Brazil)	67
Mandarin FC juice Ecocitrus (GlZ) (Brazil)	67
Mandarin NFC juice Ecocitrus (GlZ) (Brazil)	67
Orange FC juice Ecocitrus (GlZ) (Brazil)	67
Orange NFC juice Ecocitrus (GlZ) (Brazil)	67
Pineapple juice Ellawala (Sri Lanka)	31

VEGETABLE OILS & BUTTERS

Amaranth oil Dvipa (Ukraine)	48
Moringa seed oil Betigil Moringa (Ethiopia) Moringa Wave (GlZ) (Madagascar)	22 79
Olive oil Méditerroir (Tunisia)	42
Shea butter Ideal Providence Farms (Ghana)	25

OTHER

Beeswax Apinec (GlZ) (Ethiopia) Bezar Mar (Ethiopia)	71 23
Moringa tablets Betigil Moringa (Ethiopia)	22



Import Promotion Desk (IPD)

Open up new markets and find reliable business partners



Visit us in hall 3A | booth 3A-220

Regardless of whether you require natural ingredients for foods, pharmaceuticals or cosmetics: High-quality products are the only way to satisfy the high demands of consumers.

It is therefore crucial to find the right suppliers throughout the world. Import Promotion Desk (IPD), the initiative for import promotion, supports you exactly in this.

On your behalf, we undertake the international sourcing of reliable trade partners in selected partner countries.

We identify highly promising producers for you who are able to reliably meet the demand on the European market. We prepare the suppliers thoroughly for the EU market: considering factors such as product quality, exportability, export capacity, and compliance with international standards and certification.

Thanks to our preparation, you will meet business partners who know what is important to European importers.

IMPORT PROMOTION DESK (IPD)

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D-53111 Bonn
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www.importpromotiondesk.de

At BIOFACH 2022, we introduce you to 42 reliable exporters of organic products from Ecuador, Ethiopia, Ghana, Indonesia, Sri Lanka, Tunisia, and Ukraine.

On the following pages you will find detailed information about the IPD exporters. We establish direct contact to these suppliers and organise b2b meetings at the trade fair.

Our mediation is neutral, quality-conscious and free of charge.

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organization and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

In line with our development policy objective, we aim to increase exports from partner countries, promote innovation and higher value creation in order to contribute towards sustainable economic development in partner countries.

More information about IPD and our individual services at

www.importpromotiondesk.de

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IPD partners

IPD works with a network of international organisations in Europe and our partner countries.

Thus we efficiently pool information and know-how.

This enables us to link existing import and export promotion measures and carry out their strategic further development.

Our partnerships always make it possible for us to match all services of IPD to the needs of importers and exporters exactly and then carry out our services optimally at any place.

Tunisia



**AGENCE DE PROMOTION DES
INVESTISSEMENTS AGRICOLES
(APIA), TUNISIA**
www.apia.com.tn

At BIOFACH: Hall 4 | 4-161



**CENTRE DE PROMOTION
DES EXPORTATIONS (CEPEX),
TUNISIA**

www.cepex.nat.tn

Ecuador



CORPEI, ECUADOR

<https://corpei.org>



**FEDERACIÓN ECUATORIANA
DE EXPORTADORES,
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At BIOFACH: Hall 2 | 2-421

Ukraine



**ENTREPRENEURSHIP
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STATE INSTITUTION

**ENTREPRENEURSHIP AND EXPORT
PROMOTION OFFICE, UKRAINE**

<https://business.djia.gov.ua/en/eepo>



**Organic
Ukraine**

ORGANIC UKRAINE

www.organicukraine.org.ua

At BIOFACH: Hall 4A | 4A-511

Egypt



المجلس التصديري للمحاصيل الزراعية
AGRICULTURAL EXPORT COUNCIL

**AGRICULTURAL EXPORT
COUNCIL (AEC), EGYPT**

www.aecegypt.com



**FOOD EXPORT COUNCIL
EGYPT**

**FOOD EXPORT COUNCIL
(FEC), EGYPT**

www.fecegypt.com

Ghana

**FEDERATION
OF ASSOCIATIONS
OF GHANAIA
EXPORTERS
(FAGE),
GHANA**



FEDERATION OF
ASSOCIATIONS
OF
GHANAIA
EXPORTERS

www.fageghana.com



GEPA

GHANA EXPORT PROMOTION AUTHORITY

**GHANA EXPORT PROMOTION
AUTHORITY, GHANA**

www.gepaghana.org

Ethiopia



**ADDIS ABABA CHAMBER OF
COMMERCE AND SECTORAL
ASSOCIATIONS (AACCSA), ETHIOPIA**

www.addischamber.com

Sri Lanka



**EXPORT DEVELOPMENT
BOARD (EDB), SRI LANKA**

www.srilankabusiness.com

At BIOFACH: Hall 3A | 3A-114

Indonesia



**Indonesia Trade
Promotion Center
HAMBURG**

**INDONESIAN TRADE PROMOTION
CENTER (ITPC), INDONESIA**

www.itpchamburg.de

At BIOFACH: Hall 3A | 3A-306

Copropap

Hall 3A | 3A-220



Farmer's Association of sugar cane, El Paraíso. Copropap is a cooperative of small producers of organic raw sugar cane from Ecuador, the middle of the world. Located in the humid subtropical forests of Ecuador, 1,300 meters above sea level and at 0° latitude, where sunlight strikes permanently all year long. All these environmental conditions allow a high quality raw sugar cane, whose brix degrees can reach an average of 18° to 21°.

The cooperative was established in 1992 thinking on sustainable, social and environmental development. All the producers avoid the use of GMO, therefore the crops and the production facilities are certified organic for the European Union and the United States. The production is also under local good manufacturing practices which assures food safety.



PRODUCTS & QUANTITIES PER YEAR

- + Raw sugar cane / 850t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + GMP
- + HACCP
- + SPP

SOURCE OF RAW MATERIAL

- + Plantations of small organic producers from the humid subtropical forests



ADDRESS

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ECUADOR

Maquita Comercio Justo

Hall 3A | 3A-220



In a beautiful country from South America, there is a non-governmental organization from the "Social and Solidarity Economy" that promotes sustainable production, local empowerment and market access for more than 500 organizations of small producers.

Maquita, founded in 1985, guarantees high quality raw materials by applying social and environmental traceability, precise volumes and time schedule shipments.

Come, meet Maquita Comercio Justo and be a part of their Fairtrade Journey!

PRODUCTS & QUANTITIES PER YEAR

- + Whole cane sugar – Panela / 1,200t



CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + FAIRTRADE (FLO)
- + NATURLAND
- + KOSHER
- + HACCP

SOURCE OF RAW MATERIAL

- + Small producers' organic crops from the Ecuadorian cloud forest located in the provinces of Pichincha, Chimborazo, Cotopaxi and Imbabura

ADDRESS

Maquita Comercio Justo
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Moro Moro
170606 Quito
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ECUADOR

Alrehab Herbs

Hall 3A | 3A-220



ALREHAB HERBS
PURE AND HEALTHY



Alrehab Herbs is a trusted supplier of conventional and organic herbs and spices from Egypt. It has been in agriculture business since 1996. The products are harvested from 50 hectares located in "Fayoum". This city is the main source for medical and aromatic herbs/seeds in Egypt, mainly because of its pure atmosphere and unique weather. The company started as a supplier for the local market and expanded to export later. The products are exported to Europe, USA and Gulf area. The strong supply chain makes Alrehab Herbs special: cultivation: according to GAP and GHP; drying: both sun and machine drying; processing: according to GMP; packaging: made of fresh fiber to avoid MOSH/MOAH.

PRODUCTS & QUANTITIES PER YEAR

- + Chamomille / 150t
- + Mint / 100t
- + Basil / 100t
- + Marjoram / 100t
- + Thyme / 100t
- + Fennel / 100t
- + Hibiscus / 100t
- + Calendula / 50t
- + Anise seeds / 50t
- + Lemongrass / 50t
- + Rosemary / 50t
- + Dill / 100t
- + Parsley / 100t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + FSSC 22000
- + KOSHER

SOURCE OF RAW MATERIAL

- + Own farms + contracted

ADDRESS

Alrehab Herbs
Elomda Street
Abshaway,
Fayoum,
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www.alrehabherbs.com

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EGYPT

Bio Oasis For Trading and Exporting

Hall 3A | 3A-220



Bio Oasis is a family business. The journey started in 1988 when founder Prof. Dr. Hamdy Seif El-Nasr was reclaiming his farm in the desert area and was converting it into an organic farm.

Bio Oasis adapted its own system for small farmers (collective farm system) and is one of the few Fairtrade certified companies in Egypt.

Bio Oasis focuses on delivering highest quality to its customer world wide and providing a reliable and sustainable service. Its success is achieved through well-trained quality assurance staff, working on the farm and processing facilities.

PRODUCTS & QUANTITIES PER YEAR

- + Herbs & spices / 70t
- + Dehydrated garlic & onion / 60t
- + Fresh green garlic / 20t
- + Yellow onion bulb / 100t
- + Red onion bulb / 100t



CERTIFICATIONS

- + ORGANIC EU
- + NATURLAND
- + FAIRTRADE
- + ISO 22000
- + ISO 9001

SOURCE OF RAW MATERIAL

- + Fayoum
- + Beni Suef
- + Aswan
- + South Tahrir



ADDRESS

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EGYPT

Betigil Moringa

Hall 3A | 3A-220



In 2012, Betigil Moringa was the first company in Ethiopia to receive a production and export license for Moringa. Ever since, the company has been raising awareness and paving the way for a local traditional food item to receive international attention. The organic farm and its production hall are located in the area of Arba Minch, in the warm and friendly South of Ethiopia. Betigil Moringa introduced shade drying of the fresh leaves to preserve the vital nutrition and healing potential. Since 2021, the company holds the organic certification by EcoCert.

Moringa is a fast-growing tree that has earned a reputation of being the earth's most nutritive plant and can indeed be called a "super food". It has a long history of being used both as food and medicine. In Amharic, the national language of Ethiopia, Moringa is known as "Shiferaw" which can be translated as "the plant that 1,000 diseases fear".

Betigil Moringa is currently exporting to Europe and Japan.

PRODUCTS & QUANTITIES PER YEAR

- + Moringa leaf bulk / 58.5t
- + Moringa leaf powder / 195t
- + Moringa tablets / 1,050,000 units
- + Moringa seed oil / 4,300l

CERTIFICATIONS

- + ORGANIC EU

SOURCE OF RAW MATERIAL

- + Fresh Moringa leaves, handpicked on a daily basis

ADDRESS

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ETHIOPIA

Beza Mar Agro-Industry

Hall 3A | 3A-220



Beza Mar Agro-Industry is a pioneer organization in the apiculture subsector. The company was established in 2003 with the aim of collecting, processing and supplying the untapped apicultural resources of Ethiopia for both the local and export markets. Beza Mar is established as a private limited company owning two modern honey processing plants.

The company has been engaging in the production of table honey and beeswax since 2008 and has gradually started to export honey and beeswax to the international market.



After the EU accreditation of Ethiopia under the third country listing, Beza Mar became the first private company to supply organic semi-processed honey and beeswax to the UK market. Since then, the company obtained exposure to foreign markets and became registered as an exporting company of honey and beeswax. Furthermore, Beza Mar expanded its market to other EU countries, Middle East, Japan and USA.

PRODUCTS & QUANTITIES PER YEAR

- + Honey / 400t
- + Beeswax / 200t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + ISO 22000

SOURCE OF RAW MATERIAL

- + Natural forest trees and shrubs
- + Natural field flowers
- + Annual and perennial crops flowers



ADDRESS

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ETHIOPIA

Bio-Tropical Products

Hall 3A | 3A-220



Bio-Tropical Products Company Limited is an agricultural enterprise based in Ghana, established in 1984. It has established 300 acres of citrus and 200 acres from organic certified small holder farmers with a total acreage of 500 acres. In addition, it has 100 acres of cocoa plantations as well as 90 acres of voacanga africana farms.



Currently, Bio-Tropical Products processes dried organic peels from sweet orange, lemon fruits with different presentations and fresh citrus for the export market. The company exports according to the buyer's specification. Their fresh oranges, lemons and dry orange and lemon peels are certified as organic by EcoCert SA.

PRODUCTS & QUANTITIES PER YEAR

- + Dried sweet orange peels / 300t
- + Dried lemon peels / 40t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + HACCP (in progress)
- + FAIRTRADE (in progress)

SOURCE OF RAW MATERIAL

- + Own farm
- + Out growers



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GHANA

Ideal Providence Farms

Hall 3A | 3A-220



Ideal Providence Farms (IPF) has been growing and producing its raw materials for almost 20 years. IPF products are true to type as the company slogan states "traceable to nature". The products are organic certified and IPF is a member of IFOAM – International Federation of Organic Agricultural Movements based in Bonn, Germany.

IPF maintains a processing facility in Kpone, Greater Accra Region, where raw materials from the farm are turned into consumable goods. IPF cooperates with women groups, with around 800 women, in the Upper West Region and in the Northern Region in the wild collection of shea nuts and the traditional production of shea butter.

Ideal Providence Farms (IPF) exports its products to neighbouring countries, to Europe, the United States of America and Canada.

PRODUCTS & QUANTITIES PER YEAR

- + Shea butter / 100t
- + Citrus peels (lemon [30t], lime [5t], bitter orange [30t], grapefruit [6t])
- + Butterfly pea flower / 5t
- + Bitter orange leaves / 3t

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)

SOURCE OF RAW MATERIAL

- + From own plantations
- + Aworasa-Asamankese (Eastern Region), Ghana
- + Abortia (Volta Region), Ghana



IDEAL PROVIDENCE FARMS

Member of International Federation of
Organic Agricultural Movements, Bonn, Germany

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GHANA

Aksara Kencana Putra

Indonesia Pavilion Hall 3A | 3A-306



As an organic agriculture producer, Aksara Kencana Putra (AKP) presents a wide range of high quality products, such as cocoa beans from Bali, spices (ginger, turmeric) or coconut sugar. Together with local farmers and cooperatives, AKP facilitates organic land banks at various locations in East Java and in the Bali region.

AKP Organic creates an integrated supply chain, named "petaniorganic.com" to ensure that every producer and buyer transaction will follow the contract agreement. "petaniorganic.com" as an integrated trading platform aims to ease the communication between all stakeholders. Starting from searching products, dealing with producers, binding agreements until receiving the product and also the payment transaction will be secured.

The companies' values are based on transparency and accountable fair business. Together it aims to empower and educate farmers as well as reliable and sustainable communities.



PRODUCTS & QUANTITIES PER YEAR

- + Bali artisan cocoa beans / 40t
- + Coconut granulate sugar / 100t
- + Fresh, sliced & dry ginger / 100t

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)

SOURCE OF RAW MATERIAL

- + Direct producer and collaboration with farmers' cooperatives
- + Own blending

ADDRESS

Pt. Aksara Kencana Putra
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No. 08
Kelapa dua – Tangerang
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INDONESIA

Intrafood Singabera Indonesia

Indonesia Pavilion Hall 3A | 3A-306



Established in 1984, Intrafood Singabera Indonesia brings global consumers best quality natural goodness from the Indonesian Archipelago with guaranteed traceability and international manufacturing standards. Located in Sukoharjo Central Java, this family-owned company presently commands a large domestic following with overseas export since early 2000.

Singabera is committed to creating the highest standard products derived from natural plants, while minimizing the environmental footprint and building a sustainable business that benefits thousands of local farmers for maximum positive impact.



PRODUCTS & QUANTITIES PER YEAR

- + Coconut sugar / 480t
- + Coconut nectar syrup / 60t
- + Ginger juice powder / 4t
- + Turmeric juice powder / 2t

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + FSSC 22000 (in process)
- + ISO 22000
- + KOSHER
- + HALAL

SOURCE OF RAW MATERIAL

- + Coconut sugar: 490 farmers in Central Java
- + Ginger & Turmeric: Java & Sumatra



ADDRESS

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INDONESIA

Mitra Niaga Indonesia

Indonesia Pavilion Hall 3A | 3A-306



Mitra Niaga Indonesia (MNI) was established in 1998 as an engineering design company in the agroindustry. In 2011, MNI was largely transformed by starting a second division for the manufacturing of agroindustry-based processed products.

Their vision is to be an international company of agroindustry-based technology and processed products. The company's mission is to make use of advanced technical and personal experience to produce qualified, safe and innovative products for consumers' satisfaction. Further, MNI aims to develop long-term partnerships based on mutual trust with its customers but also its employees, who they constantly train and empower in order to keep the high product quality and maintain their workforce.

PRODUCTS & QUANTITIES PER YEAR

- + Coconut sugar / 500 t
- + Coconut aminos – Original / 200 t
- + Coconut aminos – Teriyaki / 200 t
- + Coconut aminos – Black pepper / 200 t

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + BRC
- + KOSHER
- + HALAL

SOURCE OF RAW MATERIAL

- + 100% from Indonesia
- + Own concessions
- + Farmer groups

ADDRESS

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INDONESIA

Pelangi Harum Nusantara

Indonesia Pavilion Hall 3A | 3A-306



Pelangi Harum Nusantara (PHN) is an organic-based aromatic crops plantation and essential oils producer established in 2015, located in West Sumatra, Indonesia. PHN count with 60 Hectares of cultivation area. The company started having as focus the plantation of patchouli and lemongrass (citronella). After working on the organic certification of these products, they expanded their portfolio with new products like ylang-ylang, red ginger, cinnamon ceylon, vanilla, clove, and agarwood.

PHN's vision is to become a reputable organic aromatic products company by achieving internationally recognized organic certification and providing the best quality products to their customers worldwide. In addition, their mission is to open job opportunities for agriculture in Sumatra.

PRODUCTS & QUANTITIES PER YEAR

- + Citronella / 2.4 t
- + Lemongrass / 1.2 t

CERTIFICATIONS

- + ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

- + Own plantation

ADDRESS

CV Pelangi Harum Nusantara
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INDONESIA

Asian Agro Products

Sri Lanka Pavilion Hall 3A | 3A-114



Asian Agro Products was established in 1922 with the motive of exporting high quality desiccated coconut products to the global market. Asian Agro Products introduces "Nutrikokos" to the consumer with the intention of bringing a wide range of high-quality products.

The company promotes organic farming to reduce the use of toxic chemicals and enhance human health and consumer satisfaction. They use the best technology available to get the best products and also strive hard to protect the environment and the well being of their employees. Therefore their focus lies as well on the social responsibility to build a better society for everyone.



PRODUCTS & QUANTITIES PER YEAR

- + Desiccated coconut (all grades) / 1,200t
- + Desiccated coconut (value added) / 100t
- + Virgin coconut oil / 90t
- + Coconut milk / 120t
- + Coconut flour / 100t
- + Creamed coconut / 100t



CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + BRC (AA+ Grade)
- + FAIRTRADE
- + KOSHER

SOURCE OF RAW MATERIAL

- + From coconut farming land in Sri Lanka under observation

ADDRESS

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SRI LANKA

Ellawala Horticulture

Sri Lanka Pavilion Hall 3A | 3A-114



Ellawala Horticulture, founded in 1992, is a pioneer in Sri Lankan agriculture. The TomEJC mango variety was introduced by Ellawala and received formal recognition from the Department of Agriculture in 2003, and is now the variety of choice for cultivation in the dry and intermediate zones of Sri Lanka. In 2017, the company began exporting organic mango and other fruit products to several countries worldwide.

In 2021 Ellawala commissioned a modern food production facility located within its extensive farm in the Sri Lankan North Central Province. With five production lines, including pulping, canning, cooking, freezing, and dehydrating, Ellawala can produce a wide range of products with their organic farms cultivated, tree ripened, and handpicked, full of natural goodness and delicious tropical fruits.

Ellawala has 150 employees, of which 70% are women from the villages around the factory.

PRODUCTS & QUANTITIES PER YEAR

- + Dried mango, pineapple, banana, papaya, coconut / 120t
- + Mango, pineapple, jackfruit chunks in juice in cans or jars / 720,000 units
- + Mango pulp, pineapple juice / 720t

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + KOSHER
- + ISO 22000
- + GMP

SOURCE OF RAW MATERIAL

- + Tropical fruits are sourced directly from own cultivations and registered out growers

ADDRESS

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SRI LANKA

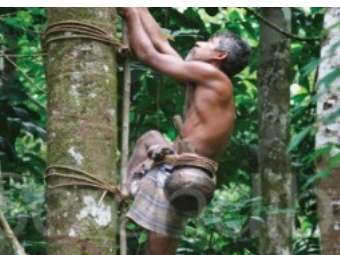
Lihini Nature Products

Sri Lanka Pavilion Hall 3A | 3A-114



Lihini Nature Products focuses on the quality of their products by using 100% fresh organic coconuts from small farmers in Sri Lanka.

The company tailors the products to the customers' needs. Lihini Nature Oil is an established name in the oil industry, with a labor force of 100 employees. The secret of the success is simple: everyone works hard to meet the clients' expectations and to deliver what the company is committed to since its foundation in 2017.



Lihini Nature Products owns two main process units for virgin coconut oil and coconut flour, which meet the buyer's requirements.

PRODUCTS & QUANTITIES PER YEAR

- + Virgin coconut oil / 800t
- + Whole kernel oil / 400t
- + Coconut butter / 100t
- + Coconut flour / 80t
- + Coconut oil infusions / 100t

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + ISO 22000
- + HALAL
- + KOSHER

SOURCE OF RAW MATERIAL

- + Small and medium farmers associations
- + Micro business traders and manufacturers



ADDRESS

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SRI LANKA

Manchiee de Coco Products

Hall 3A | 3A-712



Manchiee De Coco Products is a reputed manufacturer and exporter of coconut based products. Currently, the company exports mainly to European countries, US, UK, Australia, New Zealand, Canada, Hong Kong, Russia and the Middle East. Manchiee De Coco uses modern technology to produce products with continuous monitoring & assessing to obtain quality product to you.

The company has highly skilled and trained workforce around 150 mainly from neighboring towns and villages who have been working for the company for many years. The company uses good cultural practices, proper growing conditions and follow wood controlling and pest controlling by the natural means.

PRODUCTS & QUANTITIES

- + Coconut milk powder / 4.5t / day
- + Extra virgin coconut oil /
Virgin coconut oil / 2t / day
- + MCT oil & MCT oil powder / 1t / day
- + Creamed coconut / 1t / day
- + Coconut butter / 1t / day
- + Coconut flour / 800 kg / day
- + Desiccated coconut / 2t / day
- + Coconut water / 10,000l / month
- + Coconut vinegar / 5,000l / month
- + Coconut aminos / 4,000l / month
- + Fruit powder (pineapple, mango,
banana, avocado) / 2t / month

- + Coconut sauce / 200l / month
- + Coconut snacks / 500 kg / day
- + Coconut nectar / 500 kg / day

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + ISO 22000
- + GMP
- + KOSHER

SOURCE OF RAW MATERIAL

- + Organic coconut farming

ADDRESS

Manchiee De Coco Products
Amaragiri Estate
Loluwagoda
Mirigame
Sri Lanka
Phone: + 94 33 22 41 192
sales@manchiee.com
www.manchiee.com

CONTACT

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SRI LANKA

Nexpo Conversion

Hall 3A | 3A-220



Nexpo Conversion (Pvt) Ltd was established in 2014 and is mainly engaged in the conversion of value-added natural extracts of pure and natural agro-based products into powder form to be used as food and health ingredients and beverages.

Nexpo manufactures organic and vegan products sourced from the tropical island of Sri Lanka. The company is focused on a Farm to Table concept and its products are made from pure coconut extract and plant-based maltodextrin. All products are made from 100% natural and non-GMO ingredients and are free from sodium caseinate or other additives, meaning all products are naturally vegan, gluten-free and lactose-free. Nexpo products are customizable and available in retail and bulk packaging. They are currently being sold in more than 10 countries worldwide.

PRODUCTS & QUANTITIES PER YEAR

- + Coconut milk powder / 1,400 mt
- + Coconut water powder / 500 mt
- + Virgin coconut oil / 1,000 mt

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + ISO 22000
- + IFS FOOD
- + HALAL
- + KOSHER

SOURCE OF RAW MATERIAL

- + Coconut milk extract is sourced from coconut plantations in Sri Lanka

ADDRESS

Nexpo Conversion (Pvt) Ltd.
No. 36, Old Kesbawa Road,
Raththanapitiya
Boralesgamuwa
Sri Lanka
Phone: + 94 77 772 5267
www.nexpoextracts.com

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SRI LANKA

Pasanka

Sri Lanka Pavilion Hall 3A | 3A-114



Choice of Natural Quality



Pasanka is a business for processing fruits, spices, herbs, and virgin coconut oil. The company manufactures and exports organic natural flavoring ingredients from the Southern part of Sri Lanka. This region is full of under-utilized agriculture crops, which represents a big opportunity for the company. Pasanka is surrounded by a natural garden of spices, coconut and fruits, where the herbal heritage is also rich.

The company's objective is to optimally use natural raw materials while providing the finest healthy and the best quality organic products to the market, supporting the idea of a healthy human life.

Pasanka has a network of long-term raw material suppliers and organic farmers. The company also maintains the criteria of reasonable and fair prices.

PRODUCTS & QUANTITIES PER YEAR

- + Dehydrated tropical fruits / 40t
- + Spices and herbs / 100t
- + Coconut oil / Virgin coconut oil / 60t

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + ISO 22000
- + GMP
- + FAIRTRADE

SOURCE OF RAW MATERIAL

- + Small farmers from Southern Sri Lanka

ADDRESS

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Beliatta
82400
Sri Lanka
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info@pasanka.com
www.pasanka.com

CONTACT

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Kumara
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MATCHMAKING CONTACT

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SRI LANKA

Savour Route

Sri Lanka Pavilion Hall 3A | 3A-114



Inspired by the natural high quality vibrant in Ceylon cinnamon, Savour Route was initiated to produce the world-renown hand-crafted Ceylon cinnamon products with utmost precision, delicacy and skill. Moving on from traditional cinnamon peeling methods, the company strives to produce high-quality cinnamon products by using equipment and machinery that are hygienic as well as effortless for the cinnamon peelers.



Situated in the lower middle part of Sri Lanka, the cinnamon takes up a unique sweet and spicy flavour. Savour Route is dedicated to producing the highest quality of Ceylon cinnamon, rich with aroma and flavour, and made of craft, skill, and quality.

Savour Route is currently certified of ISO 22000:2018, GMP and HACCP certifications along with Organic and Ceylon "True" Cinnamon Lion Logo.



PRODUCTS & QUANTITIES PER YEAR

- + Cinnamon quill (all grades, cut according to customer requirements) / 4t
- + Cinnamon powder / 8t
- + Cinnamon chips / 5t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + ISO 22000
- + GMP

SOURCE OF RAW MATERIAL

- + Own farmer clusters

ADDRESS

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Sri Lanka
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www.savourroute.com

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SRI LANKA

Sayaladu (Planet's Pick)

Sri Lanka Pavilion Hall 3A | 3A-114



Simple | Natural | Sustainable



Sayaladu Pvt Ltd is in operation since 2016 and is also known under its brand name, Planet's Pick.

Planet's Pick is the only producer of extra live coconut oil from Sri Lanka, which uses an outstanding centrifugal process to separate the oil from fresh coconut milk, to derive at a unique superior virgin coconut oil.

Their processing facility is located in an 11-acre coconut land, intercropped with many variety of spices, herbs and medicinal plants. Being in Dambadeniya, at the heart of the famous Coconut Triangle of Sri Lanka, constantly inspires them to innovate and create the best organic coconut products and a range of organic vegan products using locally-sourced quality ingredients.

PRODUCTS & QUANTITIES PER YEAR

- + Extra live virgin coconut oil / 432mt
- + Young jackfruit products / 360mt
- + King coconut water / 390mt
- + Dehydrated mango / 12mt
- + Dehydrated pineapple & banana / 30mt
- + Moringa powder & cassava powder / 48mt
- + Turmeric paste & ginger paste / 300mt

CERTIFICATIONS

- + ORGANIC EU
- + BRC

SOURCE OF RAW MATERIAL

- + Coconuts from own farms and hand-picked from certified organic farmers
- + Raw organic jackfruit and other fruits sourced directly from small scale farmers, and home gardens in Sri Lanka

ADDRESS

Sayaladu Pvt Ltd (Planet's Pick)
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Muruthenge
60122
Sri Lanka
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SRI LANKA

SDS Spices

Hall 4 | 4-172



Since 2002, SDS Spices has built its reputation within the spice and food industry, and has grown to be one of the premier spice exporting companies in Sri Lanka. SDS Spices grows, sources and exports all spices, organic and non-organic, unique to the isle of Sri Lanka.

Their extensive local knowledge has been built over decades of managing their own organic estates as well as working closely with small scale farmers around the country. The company sources spices, not from factories, but from the most passionate & knowledgeable spice farmers (and foragers) in the country.



SDS Spices prides itself on the quality of their spices, as they source seasonal products and cater for small batch orders that ensures the freshness of their spices.

PRODUCTS & QUANTITIES PER YEAR

- + Cinnamon / 75t
- + Black pepper / 50t
- + Cloves / 30t
- + Moringa / 20t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + ISO 22000

SOURCE OF RAW MATERIAL

- + Cinnamon quills and other organic spices are sourced directly from small farmer clusters in the forest gardens of Sri Lanka



ADDRESS

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SRI LANKA

Verger Naturals

Hall 2 | 2-525



Verger Naturals was founded with the objective of delivering a brand promise in supplying naturally sourced and processed products which are high in quality, purity, sustainably grown, and traceable to the source.

Its modern processing facility is located in the outskirts of Colombo and the team consists of highly skilled professionals that bring years of experience to position the company as a leading processor of natural ingredients.

The company's value proposition is unique in its ability to capture the true essence of Sri Lankan spices and by offering products that are high in their natural wellness attributes.

PRODUCTS & QUANTITIES PER YEAR

- + Cinnamon / 500mt
- + Black pepper / 200mt
- + White pepper / 100mt
- + Clove / 100mt
- + Nutmeg / 50mt
- + Mace / 20mt
- + Ginger / 10mt
- + Turmeric / 10mt
- + Curry leaf / 50mt
- + Moringa / 10mt
- + Lemon grass / 5mt
- + Coconut milk / 207mt
- + Virgin coconut oil / 10mt

- + Desiccated coconut / 250mt
- + Coconut flour / 70mt

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + ISO 22000
- + ISO 9001
- + FAIR FOR LIFE
- + RAINFOREST ALLIANCE
- + KOSHER
- + HALAL

SOURCE OF RAW MATERIAL

- + 100 % naturally grown via
Verger's partner-farmer network



VERGER

ADDRESS

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SRI LANKA

Waguruwela Oil Mills

Sri Lanka Pavilion Hall 3A | 3A-114



Waguruwela Oil Mills is the leading manufacturer in Sri Lanka for all types of coconut products. Since 2013 the company has been able to conquer the coconut export industry together with their 450 highly skilled employees. It is the only factory in Sri Lanka which produces extra virgin organic coconut oil with 100% sediment and 100% mold free. Furthermore, it is the only exporter of coconut milk in Sri Lanka who supplies coconut milk produced under strict quality standards and social requirements.

The company adopts modern and environmental friendly manufacturing processes and is supported by the latest laboratory facilities and dedicated staff, to ensure product safety and quality conformance.

PRODUCTS & QUANTITIES PER YEAR

- + Virgin coconut oil / 3,750t
- + Coconut cream / 9,750t
- + Coconut milk / 9,750t
- + Coconut butter / 1,250t
- + Coconut flour / 1,875t
- + Desiccated coconut / 1,250t
- + Low fat desiccated coconut / 9,250t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + BIO SUISSE
- + NATURLAND
- + BRC
- + SEDEX SMETA
- + HALAL
- + KOSHER
- + FAIRTRADE
- + NON GMO

SOURCE OF RAW MATERIAL

- + Organic coconuts from the coconut triangle of Sri Lanka

ADDRESS

Waguruwela Oil Mills Pvt. Ltd.
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Sri Lanka. 60206
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sales@waguruwelamilms.com
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MATCHMAKING CONTACT

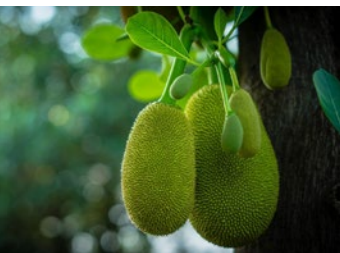
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SRI LANKA

Worga Naturals

Sri Lanka Pavilion Hall 3A | 3A-114



Worga Naturals is an innovative partner of choice for dehydrated and preserved fruits from Sri Lanka, working at the highest organic and ethical standards. Worga was established in 2013 as a family business for organic farming. Now the company is working with more than 100 small scale organic farmers scattered in the island of Sri Lanka to produce quality certified organic agricultural raw materials for different uses. In 2017, Worga Naturals started its own processing facility with value added organic raw materials, helping mainly the female villagers of the countryside by creating job opportunities and uplifting their economy. Worga produces only certified organic quality retail and bulk products from the best harvest while helping villagers' economy. Worga has begun a sustainable journey toward energy neutrality by installing a 125kW solar system and becoming more socially responsible by initiating more CSR activities.

PRODUCTS

- + Dehydrated fruits / 100t
- + Young green jackfruit in brine (bottle/can) / 1,500,000 units
- + Banana blossom in brine (bottle/can) / 1,000,000 units
- + Fruit jars (bottle/can) / 1,500,000 units
- + King coconut water (bottle/can) / 1,000,000 units
- + Fruit powders / 90t

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + BRC
- + NATURLAND
- + FAIRTSA
- + FAIRTRADE

SOURCE OF RAW MATERIAL

- + 95 % from certified farmer groups
- + 5 % own farming

ADDRESS

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Dompe
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SRI LANKA

Méditerroir

Tunisia Pavilion Hall 4 | 4-161



Méditerroir's vision is to develop biodynamic agriculture in Tunisia and to make Tunisia's high quality olive oil known to the world.

Méditerroir is a traditional family company which was founded in 2013 in Tunisia. The harvest and production of Tunisian organic extra virgin olive oil is done in a traditional way, as well as its new Demeter certified olive oil range of the Chemlali variety.

In order to achieve more ethical business relations, the company's high quality organic olive oil is certified according to the Ecocert standard. In addition, Méditerroir aims to help improve the living conditions of the farmers of Menzel Kamel. The company supports the farmers by providing relevant knowledge in biodynamic agriculture. This is of high importance to ensure a good harvest and a steady income for the farmers since they are an essential part of this production chain.

PRODUCTS & QUANTITIES PER YEAR

- + Olive oil (organic) / 150t
- + Olive oil (Demeter) / 30t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + DEMETER
- + BIO SUISSE

SOURCE OF RAW MATERIAL

- + Olive groves in
Menzel Camel and Sfax



ADDRESS

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Tunisia
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MATCHMAKING CONTACT

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TUNISIA

Alte Foods

Hall 3A | 3A-220



Alte Foods is a manufacturer of IQF berries, fruits and vegetables. Innovative technologies are behind the processing: IQF Freezing with 1,200 tons of production per month using equipment from Octofrost AB. Unprecedented cutting-edge Sortex PolarVision system detects all types of foreign materials in frozen fruit and vegetables to ensure maximum food safety (GFSI certified).

Alte Foods' brand-new facility is located between the booming regional berry hubs in Ukraine. The laboratory is equipped with facilities for carrying out primary research of raw materials according to Ukrainian national standards and requirements for EU food products.

PRODUCTS

- + Raspberries frozen / 2,000t (40t in stock)
- + Raspberry frozen (summer varieties) / 700t
- + Strawberries frozen / 300t
- + Blackberries frozen / 250t
- + Blueberries wild frozen / 1,000t
- + Blueberries cultivated frozen / 150t
- + Elderberry frozen / 190t
- + Cranberries frozen / 100t (20t in stock)
- + Currant frozen / 100t
- + Plum frozen / 190t
- + Apples / 200t

CERTIFICATIONS

- + ORGANIC EU
- + FSSC 22000

SOURCE OF RAW MATERIAL

- + Farmers cultivation
- + Wild collection

ADDRESS

Alte Foods LLC
Metropolitan street Vasyi
Lypkivskiy, 18
Kyiv, 03035
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www.altefoods.com
info@altefoods.com

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UKRAINE

Amethyst-Ole

Hall 3A | 3A-220



AMETHYST *Ole*



Amethyst-Ole was created in 2011 and has gained reputation of a mindful and reliable partner since business began with a small production facility which was made up of a single refrigerating chamber and a fast-frozen food storage of decent size, but thanks to the concerted effort of the team, the business began to grow fast.

At the present time two powerful production lines for electronic berry sorting and one for nuts processing are in use at the facility. With cutting-edge equipment and professional teamwork, Amethyst-Ole is able to manufacture up to 30 tons of frozen berries a day on average, up to 2000 tons a year.

In 2020 walnut sorting equipment was totally upgraded for an unsurpassed quality and the company can currently process up to 300 tons of export grade walnut kernels per season. In 2022 a separate chamber for raspberry and walnut processing is being set in operation.



PRODUCTS & QUANTITIES PER YEAR

- + Wild blueberries frozen / 1,000t
- + Wild blackberries frozen / 400t
- + Wild elderberries frozen / 400t
- + Raspberries frozen / 400t
- + Lingonberries frozen / 100t
- + Cranberries frozen / 500t
- + Rosehips frozen / 100t
- + Walnut kernels / 300t

CERTIFICATIONS

- + ORGANIC EU
- + ISO 22000
- + ISO 9001
- + NATURLAND

SOURCE OF RAW MATERIAL

- + Wild collection and farming partners

ADDRESS

Amethyst-Ole LLC
2 Avtomobilna St,
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www.amethyst-ole.com.ua

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UKRAINE

Borovyk

Hall 3A | 3A-220



The company Borovyk was founded in 2003 and is located in Boryslav in Western Ukraine, close to the Carpathian region.

Borovyk is a family business which employs today over 100 persons. According to ISO22000 requirements, Borovyk grows and processes champignons and other mushrooms from wild collection in own drying and processing facilities.

Thoroughly selected raw materials, ecological soil, diligent supervision, quality control, and true love to our produce created favorable conditions to grow delicious and ecological mushrooms.

Prior delivery, mushrooms are stored in special "shock" cryogenic chambers or in refrigerators.

Dry mushrooms are packed in paper bags. Canned mushrooms are produced in jars.

PRODUCTS & QUANTITIES PER YEAR

- + Champignons dried / 35 t
- + Champignons canned / 150,000 pieces
- + Porcini dried / 5 t

CERTIFICATIONS

- + ORGANIC EU (in process)
- + ISO 22000
- + GLOBALG.A.P.
- + HALAL

SOURCE OF RAW MATERIAL

- + Champignons are grown in own facility
- + Wild collection



ADDRESS

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www.borovyk-mushrooms.com

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UKRAINE

Brancho Ukraine

Hall 3A | 3A-220



BRANCHO

FROM NATURE



Brancho™ is a family-owned company, producing natural fruit and vegetable products since 2018. Brancho™ is specialized on dried ingredients and snacks from about 35 types of fruits, berries, vegetables, and mixed components.

Brancho™ commits to a full Eco-system mindset spanning across the use of natural and organic raw materials up to finishing the manufacturing the product with high standards.

Brancho™ uses innovative technology of processing raw materials to keep vitamins and nutrients in finished products, which are then packaged into TÜV certified home compostable packaging, minimizing the ecological footprint of our production.



PRODUCTS & QUANTITIES PER YEAR

- + Fruit rolls / 60t
- + Apple rings (chips) / 40t
- + Edible teas (Dried fruits & berries) / 20t
- + Vegetables, dried (dices, slices, powder e.g. beet, carrot, eggplant) / 15t
- + Fruits/berries, dried (whole, dices, slices, powder e.g. apples, blueberries, cherries) / 15t

CERTIFICATIONS

- + ORGANIC EU
- + HACCP
- + FSSC 22000 (in process)

SOURCE OF RAW MATERIAL

- + Ukrainian farmers

ADDRESS

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UKRAINE

Danube Agrarian

Hall 4A | 4A-511



Danube
Agrarian



Danube Agrarian is located in the geographically advantageous most southern part of Ukraine. Its unique location on the 45th parallel makes the fruits notably sweet and the vegetables very tasteful. Danube Agrarian has been certified as an organic producer since 2010 and owns about 2,000 hectares of organic land, part of which is irrigated.

The company has 50 employees throughout the year and about 100 additional staff members during the high season. All the products are being produced according to the standards for organic production. The process of harvesting, processing and storing meets all organic certification requirements.



PRODUCTS & QUANTITIES PER YEAR

- + Fresh watermelons, nectarines, peaches, plums, cantaloupes / 5,000t
- + Freeze-dried watermelons, nectarines, peaches, plums, cantaloupes
- + Sweet corn vacuumed
- + Honey
- + Dried mint, lavender, hyssop, calendula, yarrow, sage / 1t



CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + BIO SUISSE
- + COR
- + GRASP
- + GLOBALG.A.P.

SOURCE OF PRODUCT

- + Safiany, Ismail district, Odessa region

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UKRAINE

Dvipa – Ahimsa

Hall 4A | 4A-511

Dvipa has more than 15 years of experience in ecological farming. With 150 hectares of certified organic land of which 80 hectares are under drip irrigation, they strive for high quality berries, grains and vegetables.

The company has around 50 permanent employees and 100 seasonal workers. Dvipa has an own industrial freezing (directly in berry-yard) and own freeze-drying work department.

Dvipa is a member of many organic associations and cooperatives in Ukraine and has its own trademark of organic products ("AHIMSA™"), also producing bio-fertilizers.

PRODUCTS & QUANTITIES PER YEAR

- + Strawberry freeze-dried (powder, cubes, slices, whole) / 12t
- + Raspberry freeze-dried (powder, cubes, slices, whole) / 8t
- + Wild blueberry freeze-dried (powder, cubes, slices, whole) / 12t
- + Amaranth oil / 4t
- + Amaranth cereals / 20t
- + Amaranth flour / 20t

CERTIFICATIONS

- + ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

- + Own production (150 ha)



ADDRESS

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UKRAINE

Export Trading Group

Hall 3A | 3A-220



Export Trading Group is your reliable partner in the trade of wild herbs, flowers, roots, berries, and medicinal plants.

The team consists of more than 50 employees, most of them young and creative people who are united by a common idea – to make Ukraine a key supplier of medicinal plants in the world. They can proceed with it by continuously improving the quality of cultivation, harvesting, processing, and using the best technology.

PRODUCTS & QUANTITIES PER YEAR

- + Birch leaves / 30t
- + Elderberry / 7t
- + Elderflower / 30t
- + Buckthorn bark / 20t
- + Nettle / 10t
- + Rosehip / 20t

CERTIFICATIONS

- + ORGANIC EU

SOURCE OF RAW MATERIAL

- + Cultivation by partner farmers
- + Wild collection



ADDRESS

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UKRAINE

Famberry

Hall 3A | 3A-220



Famberry is a modern family business based on authentic traditions, located in the Zaporizhia region.

The basis of its products are cornelian cherries grown in the largest cornelian garden in Europe (14 ha) complying with all the requirements of the Organic Standard.

Famberry offers frozen cornelian cherries and puree, also value-added freeze-dried cornelian cherries and snacks, sauces and jams.



PRODUCTS & QUANTITIES PER YEAR

- + Cornelian cherry frozen / 120t (40t in stock)
- + Cornelian cherry puree frozen

CERTIFICATIONS

- + ORGANIC EU
- + ISO 22000

SOURCE OF RAW MATERIAL

- + Own cultivation (150 ha)



ADDRESS

Famberry TM / PE Olshansky S.M.
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Zaporizhia, 69005
Ukraine
order.famberry@gmail.com
www.famberry2020.com.ua

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UKRAINE



GP-group is a young, ambitious agro-industrial company established in 2014, GP Agro specialises in growing, procurement, processing and marketing of frozen berries, fruits and vegetables. All products are sourced from long-standing partner farmers or from wild collection in different regions of Ukraine.

GP Agro offers organic and conventional IQF products of various grades, which are packed in cardboard boxes of 10kg or paper bags of 25 kg, as well as PE bags of 25 kg.



PRODUCTS & QUANTITIES PER YEAR

- + Black currant frozen / 50t
- + Blueberry frozen / 200t
- + Elderberry frozen / 300t
- + Raspberry frozen / 50t
- + Rosehip frozen / 50t
- + Chokeberry frozen / 60t

CERTIFICATIONS

- + ORGANIC EU
- + BIO SUISSE
- + FSSC 22000

SOURCE OF RAW MATERIAL

- + Partner farmers cultivation
- + Wild collection



ADDRESS

GP Agro LLC
Hetmana Mazepv str. 1b
Lviv
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sales@gpgroup.biz
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UKRAINE



Liluck LLC was established in 2015 and sources organic birch sap from the forests of the Carpathian mountains.

Together with other natural products, such as juices and preserves, Liluck sells exclusively in glass containers under its own brand "Spring Drops" but also with the option of white label.

Liluck's facility at the foot of the Carpathians is certified according to FSSC 22000.



PRODUCTS & QUANTITIES PER YEAR

- + Birch sap / 500t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + FSSC 22000

SOURCE OF RAW MATERIAL

- + Wild collection

ADDRESS

Liluck LLC
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Glyboka town
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Ukraine
www.liluck.com.ua

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UKRAINE



Driven by the love for their native land, Oril-Eco company was founded in 2018. The company grows strawberries on an area of 12.8 hectares and remontant raspberries on an area of 22.7 hectares in the Tsarichansky district of the Dnepropetrovsk region, Ukraine. They have completely organic fields and organic crops.

Since 2019, the company has launched its own freezing complex, which now makes it possible to process the entire crop of strawberries and raspberries, as well as controlling every stage of the processing and packaging. Every year Oril-Eco harvests and freezes 130-170 tons of organic strawberries and 100-130 tons of organic raspberries. The production is certified according to the FSSC standard which is confirmed by corresponding certificate.

PRODUCTS & QUANTITIES PER YEAR

- + Raspberries frozen / 100t
- + Strawberries frozen / 130t

CERTIFICATIONS

- + ORGANIC EU
- + FSSC 22000

SOURCE OF RAW MATERIAL

- + Own cultivation

ADDRESS

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Ukraine
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UKRAINE

Panfruit Ukraine (Dykanski Yagody)

Hall 3A | 3A-220



The company has been growing organic berries since 2015 and currently cultivates more than 15 hectares in environmentally safe regions of Ukraine (Poltava region). Produced at its own farm: ripe fruits are collected, cooled within 30 minutes, frozen and freeze-dried directly at the field to preserve all nutritional benefits of natural ingredients. Panfruit has a clear traceability of the whole chain and modern certified equipment for freezing and freeze-drying.



The organic certification – it is the first Ukrainian company that received an Organic certificate for freeze-dried products and became a leader in B2C sales in Ukraine. The company offers products under the label „Panfruit Ukraine“ in retail packaging. Their packaging has appealing design, high quality, wide assortment of organic berries and competitive price, all of which can increase the demand for your products. They are also open to cooperation under your “private label”.

PRODUCTS & QUANTITIES PER YEAR

- + Raspberries, frozen / 100t
- + Strawberries, frozen / 20t
- + Raspberries, freeze-dried / 5t
- + Strawberries, freeze-dried / 4t
- + Fruits, freeze-dried / on request
- + Vegetables, freeze-dried / on request

CERTIFICATIONS

- + ORGANIC EU

SOURCE OF RAW MATERIAL

- + Own field production



ADDRESS

Panfruit Ukraine
Dykanski Yagody LLC
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Poltava reg., 38512,
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Phone: + 380 672 382 000
org.berry@gmail.com
<https://panfruit.com.ua>

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UKRAINE

Phytopharm-trade

Hall 3A | 3A-220



Phytopharm-trade is a bright representative of a new generation of Ukrainian enterprises, of which the main principles are high ethical and moral principles of business conduct.

The company was founded in 2013 and is located in Ivano-Frankivsk, 60 km from the Ukrainian Carpathians. Main importing countries are Germany, the Czech Republic, France, Spain, Poland and Belarus.

Phytopharm-trade currently employs 12 people. The company's activities consist in harvesting, drying, processing and storage of a broad variety of wild and cultivated medicinal plants, fruits and seeds.



PRODUCTS

- + Great nettle / 5t
- + Small-leaved Linden flowers / 10t
- + Hawthorn / 200t
- + Rose hip / 200t
- + Elder flowers / 20t
- + Elder fruits / 80t
- + Amica / 1t
- + Iceland moss / 10t
- + and other flowers & fruits, bark, roots and moss



CERTIFICATIONS

- + HACCP
- + ORGANIC (in process)

SOURCE OF RAW MATERIAL

- + Wild collection and cultivation

ADDRESS

Phytopharm-trade LLC
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76019 Ivano-Frankivsk
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UKRAINE

Sav Agro Partner

Hall 3A | 3A-220



Sav Agro Partner was founded in 2017. The company specialises in cultivation and further freezing and sale of organic berries, namely, strawberry and raspberry.

Its berries are grown on the fertile land of Volyn region, the total land bank is more than 150 hectares.

The company owns refrigeration facilities which allow quick processing of fresh produce and pre-sales preparation. All the products are stored under a controlled temperature regime in the refrigerated rooms, which ensures accuracy and long-term storage.

PRODUCTS & QUANTITIES PER YEAR

- + Strawberry frozen / 500t
- + Raspberry frozen / 200t

CERTIFICATIONS

- + ORGANIC EU
- + ISO 22000 (in process)

SOURCE OF RAW MATERIAL

- + Own cultivation (80 ha)

ADDRESS

Sav Agro Partner LLC
16 Shevchenko St.
Manevychi
Volyn region, 44600
Ukraine
www.sav-agro.com
info@sav-agro.com

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UKRAINE

Saryi Porytsk

Hall 3A | 3A-220

Saryi Porytsk
—purely organic—



Saryi Porytsk is an unique Ukrainian enterprise, founded in 2010, which is producing organic products – dairy and crop. The crop production work is carried out in three parts: the grain production, the fodder production, the production of pulse crops and fodder grasses.

Currently, the enterprise has 750 cattle, including 300 heads of dairy herds.

The strategy of the enterprise is to provide a full cycle of production and sales of the products "from field to store shelf". The use of traditional recipes and the control at every stage of production ensures the highest quality and excellent taste of all products.



PRODUCTS & QUANTITIES PER YEAR

- + Spelt / 100t
- + Buckwheat / 40t

CERTIFICATIONS

- + ORGANIC EU
- + HACCP

SOURCE OF RAW MATERIAL

- + Own cultivated land



ADDRESS

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UKRAINE



Sumyfitofarmacia is an Ukrainian company specialized in growing, collection, processing, producing and supplying of medicinal vegetative raw materials, spices and natural tea ingredients.

Other than its main activity, Sumyfitofarmacia provides services in grinding, granulation, decontamination, producing of medicinal raw material powders.

Sumyfitofarmacia is a leader in producing of raw materials for pharmaceutical and food-processing industries in Eastern Europe.



PRODUCTS

- + Rosehip fruits, seeds and husk / 480t
- + Elder flowers and berries / 150t (50t in stock)
- + Stinging nettle herb and leave / 30t (15t in stock)
- + Hawthorn fruits / 60t (60t in stock)
- + Black chokeberry / 16t
- + and others such as horse chestnut, chamomile, peppermint etc. in conventional quality

CERTIFICATIONS

- + ORGANIC EU
- + ISO 22000
- + ISO 9001

SOURCE OF RAW MATERIAL

- + Cultivation and wild collection in Ukraine

ADDRESS

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UKRAINE

West Berry

Hall 3A | 3A-220



The main activity of West Berry company is procurement and realization of wild collection and cultivation, primary processing in particular cleaning, sorting, freezing and export to various countries of the European Union, for use in the certain branches of the food industry. Its production is unique and precious since it is collected in the ecologically clean area of the Carpathian mountains, in particular Western part of Ukraine. Its experience proves that the foundational principles of their activity are high quality, good price and reliability.

PRODUCTS

- + Raspberry frozen / 700t
- + Elderberry frozen / 1,000t
- + Blueberry frozen / 800t
- + Blackberry frozen / 500t
- + Sea-buckthorn frozen / 200t
- + Rowanberry frozen / 100t
- + Sloe berry frozen / 100t

CERTIFICATIONS

- + ORGANIC EU

SOURCE OF RAW MATERIAL

- + Partner farmers for cultivation
- + Wild collection

ADDRESS

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UKRAINE

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH



Hall 3A | Booth 3A-220

At BIOFACH 2022, GIZ provides an overview of its engagement in organic agriculture.

Our joint stand presents partner companies, organic project experiences and possibilities for future cooperation with the private sector.

GIZ is a global service provider in the field of international cooperation for sustainable development with over 50 years of experience. It supports the German government, in particular the Federal Ministry for Economic Cooperation and Development (BMZ) and other clients, in around 120 countries in achieving their development objectives.

GIZ works with its partners to develop effective solutions that improve the living conditions of people in our partner countries sustainably. We turn existing potentials of a region into a sustainable development and take advantage of local opportunities resulting from demand in national and international markets.

Our advisers help optimise (organic) value chains and establish global standards for internationally traded products.

GREEN INNOVATION CENTRES FOR THE AGRICULTURE AND FOOD SECTOR (GIC)

Germany supports through its 15 Green Innovation Centers (GIC) the agriculture and food sector in 13 African countries and two in Asia.

Being part of the “One World – No Hunger” initiative of the BMZ, the GIC aims to increase the productivity and revenues of 1.6 million small-holder farmers together with various partners from the public and private sector.

The objective of the GIC Organic Agriculture Working Group, currently consisting of nine country members, is to facilitate the transfer of knowledge and experiences with respect to organic cultivation practices and contribute to the global organic movement by supporting farmers with technical advice, connecting stakeholders and strengthening organic markets.

More information at www.giz.de

YOUR GIZ MATCHMAKING TEAM AT BIOFACH 2022



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VISIT US
IN HALL 3A
3A-220

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GLZ works with its partners to develop effective solutions that improve the living conditions of people in our partner countries sustainably. Our advisers help optimise (organic) value chains and establish global standards for internationally traded products.

At BIOFACH 2022 we showcase examples of our collaboration in 10 countries worldwide.

Honduras

**SUSTAINABLE MANAGEMENT
OF RESOURCES IN THE FOCUS
OF CLIMATE CHANGE
(PROCAMBIO-II)**

www.giz.de/en/worldwide/59803.html

Ecuador

**PROTECTION AND
SUSTAINABLE USE OF
NATURAL RESOURCES**

www.giz.de/en/worldwide/73634.html

Ghana

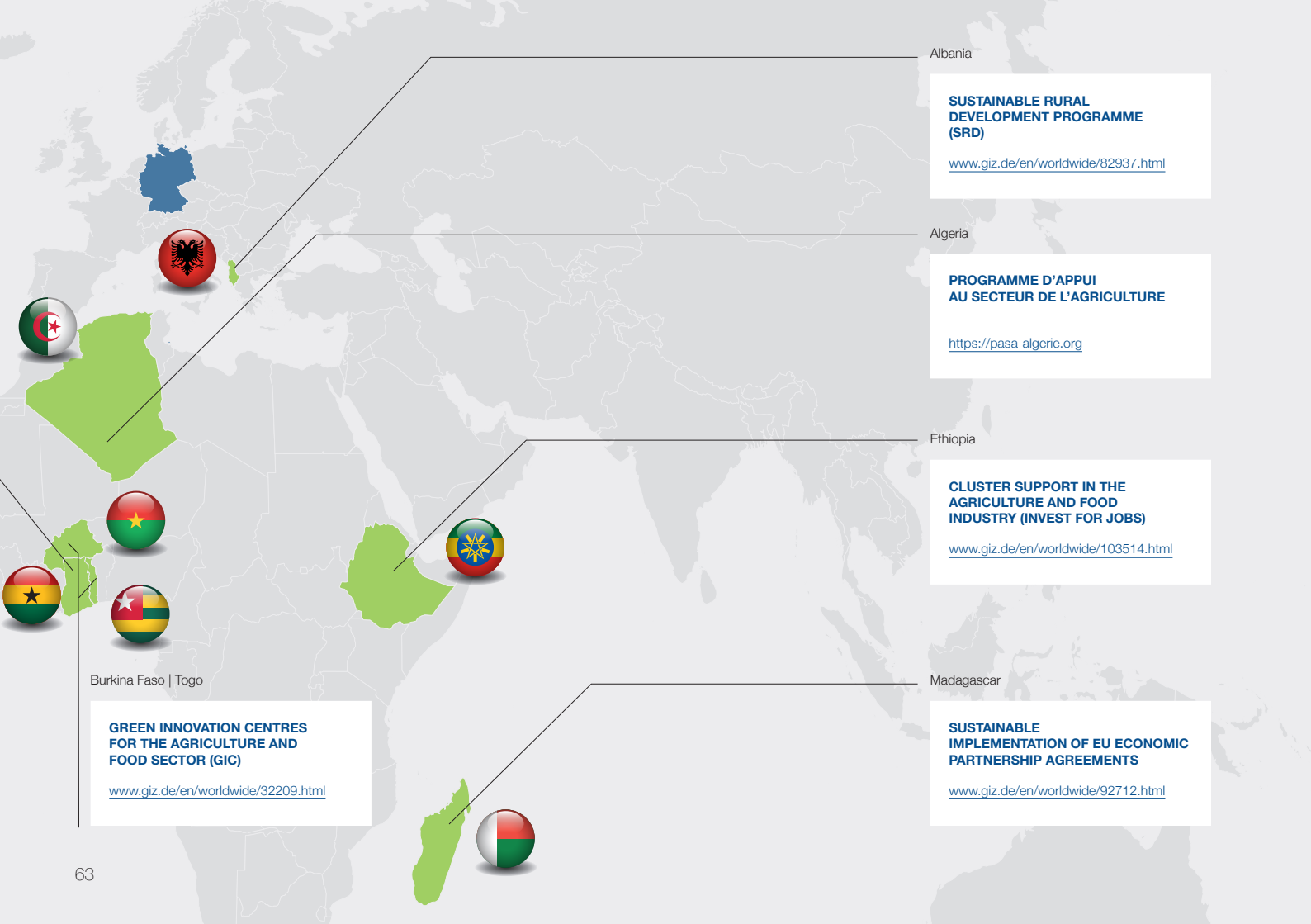
**SPECIAL INITIATIVE ON
TRAINING AND JOBS CREATION
(INVEST FOR JOBS)**

[www.bmz.de/de/entwicklungspolitik/
sonderinitiative-ausbildung-beschaeftigung](http://www.bmz.de/de/entwicklungspolitik/sonderinitiative-ausbildung-beschaeftigung)

Brazil

**BIOECONOMY
AND VALUE CHAINS**

www.giz.de/en/worldwide/101985.html



Albania

**SUSTAINABLE RURAL
DEVELOPMENT PROGRAMME
(SRD)**

www.giz.de/en/worldwide/82937.html

Algeria

**PROGRAMME D'APPUI
AU SECTEUR DE L'AGRICULTURE**

<https://pasa-algerie.org>

Ethiopia

**CLUSTER SUPPORT IN THE
AGRICULTURE AND FOOD
INDUSTRY (INVEST FOR JOBS)**

www.giz.de/en/worldwide/103514.html

Burkina Faso | Togo

**GREEN INNOVATION CENTRES
FOR THE AGRICULTURE AND
FOOD SECTOR (GIC)**

www.giz.de/en/worldwide/32209.html

Madagascar

**SUSTAINABLE
IMPLEMENTATION OF EU ECONOMIC
PARTNERSHIP AGREEMENTS**

www.giz.de/en/worldwide/92712.html

Mucaj Herbs

Hall 3A | 3A-220



Mucaj Herbs is a company looking forward to share the best quality for your tea and spices, and bringing taste to your homes.

Mucaj Herbs has already dedicated a great deal of effort to sourcing the herbs' raw material from a large network of hundreds of individual harvesters and regional collectors, located mainly in Northern Albania on virgin and strategic areas far away from pollution and industries.

The high quality of the natural raw material collected in areas in permanent and strict inspection from collected organic cultivation offer ecological added value of their products.



PRODUCTS & QUANTITIES PER YEAR

- + Sage leaves / 1,000t
- + Savory leaves / 100t
- + Juniper berries / 100t

CERTIFICATIONS

- + ORGANIC
- + KOSHER
- + ISO 22000
- + HACCP

SOURCE OF RAW MATERIAL

- + Raw materials are sourced directly from small scale producers in the North of Albania



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ALBANIA

Biodattes Algérie

Hall 3A | 3A-220



Biodattes is a date processing company specializing in organic dates since 2004. The company employs around 500 employees, mostly women from small villages in the Algerian deserts. Biodattes has a very strong social and environmental commitment certified to current standards. It produces and exports around 2,900 tonnes per year, under own brands or private labels. The product range is very varied with fresh dates, rehydrated or pitted dates, but also ingredients such as paste and date syrup. Biodattes operates several manufacturing lines to provide products in different types of packaging like bulk, cardboard, doypack, cups, tray etc. They supply the major companies in Europe and North America and customers recognize Biodattes for its high quality products, personalized service and very competitive prices. The company has embarked on a major transformation and investment plan to become a major international supplier as soon as possible.

PRODUCTS & QUANTITIES PER YEAR

- + Deglet Nour Dates / 2,900t
 - Fresh dates on the strand/without strand
 - Packed dates
 - Pitted dates (fresh, dry, extra dry)
- + Date syrup
- + Date paste

CERTIFICATIONS

- + BRC
- + ORGANIC (EU, NOP)
- + FAIR FOR LIFE
- + FOR LIFE
- + FSSC 22000
- + IFS
- + KOSHER
- + KRAV

SOURCE OF RAW MATERIAL

- + Region of Tolga

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ALGERIA

Sud Dattes

Hall 3A | 3A-220



Sud Dattes exports the finest quality dates from Tolga, Algeria. Founded in 1982 and exporting dates since 2007, the company has a long experience in meeting the specific needs of its customers in terms of packaging, process, and quality. Sud Dattes supplies natural or processed Deglet Nour, either branched, pitted, or unpitted, and common dates from Sahara and date paste.

The company holds FSSC 22000 certification and is EU organic certified by the CCPB organization.



PRODUCTS & QUANTITIES PER YEAR

- + Organic pitted & unpitted dates / 50t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + FSSC 22000

SOURCE OF RAW MATERIAL

- + Farmers in the oasis of Tolga and Oued Righ



ADDRESS

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ALGERIA

Ecocitrus

Hall 3A | 3A-220



The Cooperative of Ecological Citrus Growers of Vale do Cai (Ecocitrus) brings together families of farmers dedicated to the organic production of oranges, lemons and tangerines.

Founded in 1994, Ecocitrus today has 118 associated families, producing on around 600 ha of orchards, with good growth prospects for the coming years.

Currently the cooperative has a modern industry plant of juices and essential oils and a large and sophisticated composting plant, providing natural fertilisers for the orchards. Being a group of small farmers united to produce healthy food, to fight for a fairer way of life for their families, and to preserve nature, they dream of transforming society into a community, making the world a great agroecological cooperative!



PRODUCTS & QUANTITIES PER YEAR

- + Green mandarin essential oil / 6.6t
- + Red mandarin essential oil / 3.2t
- + Orange essential oil / 4.6t
- + Lemon essential oil / 1t
- + Mandarin NFC juice / 477t
- + Orange NFC juice / 670t
- + Lemon NFC juice / 35t
- + Mandarin FC juice / 75t
- + Orange FC juice / 50t
- + Orange pulp cells / 20t

CERTIFICATIONS

- + ORGANIC (BRA, US, EU)
- + DEMETER
- + FAIRTRADE
- + KOSHER
- + SGF

SOURCE OF RAW MATERIAL

- + Small family farmers from the South of Brazil



ADDRESS

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BRAZIL

Bioprotect-B

Hall 3A | 3A-220



Founded in 2011, Bioprotect-B is a Burkinan company that promotes and develops organic agriculture.

The company is convinced that the development of organic markets is an important lever for the economic and social development of small farmers and therefore works in favour of a sustainable development of agriculture and social inclusion.

This is why Bioprotect-B focuses on the intrinsic quality of the products and is committed to continuous quality improvement.



Bioprotect-B has been awarded several awards at national and international level. Lately, in November 2021, Bioprotect-B won the best African entrepreneurship Prize in agroecological of AFSA price award.

PRODUCTS & QUANTITIES PER YEAR

- + Sesame seeds / 1,300t

CERTIFICATIONS

- + ORGANIC EU
- + PGS

SOURCE OF RAW MATERIAL

- + 2,904 small Burkinan farmers (636 women), with a total of 2,889 ha of land



ADDRESS

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BURKINA FASO

Fundación Chankuap

Hall 3A | 3A-220



The Chankuap Foundation was born in 1996, in response to the requirements of support for community development, which are perceived and heard in accompanying people in their daily activities. The Foundation arises in response to the need to give more sustainability to the mission's work, expand and structure activities in a more specialized way with a community development approach.

Over the years it has become a point of commercialisation of products from the area and other sectors of the country, produced by small producers who follow the principles of fair trade, offering the public a variety of foodstuffs, handicrafts, cosmetics and phytopharmaceuticals, complying with quality standards.



PRODUCTS & QUANTITIES PER YEAR

- + Organic essential oils / 100 kg
- + Organic nutrition creams / 25,000 units
- + Organic fluid creams / 25,000 units
- + Achiote / (Bixa Orellana) / 1t
- + Dried beans (*Phaseolus vulgaris*) / 1t
- + Dried yuca (*Manihot esculenta*) / 4t

CERTIFICATIONS

- + KIWA BCS Öko-Garantie GmbH
- + ECOCERT
- + WFTO

SOURCE OF RAW MATERIAL

- + Raw material is sourced directly from small scale producers in the Ecuadorian Amazon



ADDRESS

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ECUADOR

Unocace

Hall 3A | 3A-220



Unocace was created in 1999 and brings together around 2,300 small producers in more than 6,340 ha of cocoa.

Currently the company is implementing dynamic agroforestry projects and pilots for zero deforestation certification in the Amazon and Gold Standard certification to offset CO₂ emissions.

Their Mission is to provide goods and services to the farmers, such as technical assistance, associative strengthening and marketing of cocoa products and associated crops produced in dynamic agroforestry farms, with the highest quality, meeting market requirements, satisfying the needs of its customers, generating sustainability for all actors in the value chain, all by reaching living income for the producers.

PRODUCTS & QUANTITIES PER YEAR

- + Cocoa / 2,000tm
- + Plantain / 1,500tm
- + Baby banana / 1,000tm
- + Lime / 100tm
- + Fruits / 200tm

CERTIFICATIONS

- + ORGANIC
- + SPP
- + FAIRTRADE

SOURCE OF RAW MATERIAL

- + Small producers associated with Unocace



ADDRESS

Union de Organizaciones
Campesinas Cacaoteras
UNOCACE
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www.unocace.com

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ECUADOR

Apinec Agro-Industry

Hall 3A | 3A-220



Apinec is located in the UNESCO Biosphere reserve Kaffa (the home of coffee's origin).

What makes their honey products of great quality is the fact that it is a natural product of the forest.

The honey nectar originates from the wild flowers of "Geteme" (*Schefflera abyssinica*) exclusive to the Ethiopian South-West highland, developing its own distinct flavor and taste, and has a creamy, melting, slightly buttery texture. The flavor is sweet vegetal, with a spicy note in the finish.



Apinec also supplies polyflora bulk honey in 300 kg barrel and retail packed in jars of 30 gr, 250 gr, 500 gr and 1 kg in liquid and cream form.

PRODUCTS

- + Honey / 40t
- + Beeswax / 20t

CERTIFICATIONS

- + ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

- + Raw honey is sourced directly from small scale producers and company's apiaries in the Kaffa region



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ETHIOPIA

Damascene

Hall 3A | 3A-220



Damascene is engaged in the production and supplying of essential oils, herbs and spices and other body care products. Through the collaboration with almost 2,000 women farmers, Damascene has easy access to reliable, sustainable and naturally growing spices and herbs.

Damascene aspires to create products worthy of traditional uses, while also sharing the products modern and internationally acceptable purposes.

Damascene's vision is to be the leading Ethiopian producer and supplier of sustainably grown spices and herbs to promote healthy lifestyles.



PRODUCTS & QUANTITIES PER YEAR

- + Turmeric / 200t
- + Ginger / 50t
- + Rosemary / 20t
- + Red pepper / 10t
- + Coriander / 20t
- + Basil / 2t

CERTIFICATIONS

- + ORGANIC EU

SOURCE OF RAW MATERIAL

- + 9 women cooperatives
in the South West of Ethiopia

In forms: Flakes, seeds, powder,
polished, dry leaves



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ETHIOPIA

Nati Coffee and Spices

Hall 3A | 3A-220



Nati Coffee and Spices is a private limited company registered under business law of Ethiopia to engage on production and processing of Arabica coffee and high value spices such as black pepper, turmeric, ginger and vanilla on 180 hectares allocated to these high-quality products. NCS supplies organically grown traceable coffee and spices from the jungle forest of western Ethiopia. The company works with small holder farmers as out-growers where to whom the company transfers technology, improved seeds, and provides extension service as well as market outlet to local communities.



The vision of the company is to be the leading supplier of ecological, healthy and traceable coffee and spices to the world from the Jungle forest of Ethiopia.

Its mission is to sustainably grow and supply a premium quality coffee, turmeric, ginger, black pepper and vanilla produced on nutrient rich soil of Yeki and processed with an art-of-state processing technology.



PRODUCTS

- + Turmeric
- + Vanilla
- + Black pepper
- + Coffee
- + Green coffee

CERTIFICATIONS

- + ORGANIC EU

SOURCE OF RAW MATERIAL

- + Raw Products are from own farm and sourced directly from small scale producers

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ETHIOPIA

Yayra Glover Limited

Hall 3A | 3A-220



Yayra Glover Limited is Ghana's pioneering Organic Cocoa producing and Licensed Buying Company with over 5000 certified farmers and a yield estimate of up to 15000 MT of ethically sourced organic certified cocoa beans.

Its newly built (80%) complete food processing factory is poised to buy other organic food crops from the farmers for processing into finished products during the off-season of cocoa as a sustainable alternative livelihood program for their dear farmers. The company welcomes off-takers for its organic cocoa beans as well as its semi-processed products. They are poised at partnerships to realise the socio-economic impact potential of regenerative and climate smart systems to businesses and people.



PRODUCTS & QUANTITIES PER YEAR

- + Cocoa beans / 5,000 mt
- + Cocoa: nibs, liquor, butter & powder
- + Pesticides and fertilisers

CERTIFICATIONS

- + ORGANIC JAS
- + ORGANIC EU
- + ORGANIC NOP

SOURCE OF RAW MATERIAL

- + Organic cocoa beans are sourced directly from certified smallholder farmers located in four (4) regions in Ghana (Western, Eastern, Volta and Oti)



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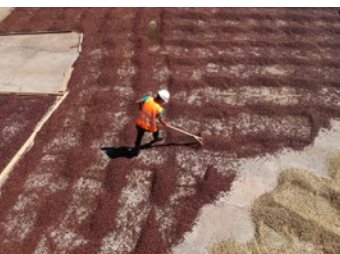
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GHANA

Cafesmo

Hall 3A | 3A-220



Cafes Especiales Mercedes Ocotepeque (CAFESMO S.A DE C.V.) was founded in 2017 in the municipality of Mercedes, department of Ocotepeque, currently with a membership of 280 shareholder partners.

The marketing experience began during the 2018-2019 harvest activity that generated a positive and beneficial impact for producers with coffee processing activities, with an added value oriented to specialty coffees. It is currently marketed nationally and internationally to countries in Europe, USA, China, Turkey and Chile.

Their mission is to be a company dedicated to the production and preparation of specialty coffees, committed to the sustainable use of resources. Ensuring long-term partnerships, offering development and innovation in the processes of preparation of high quality coffee with a socially responsible approach.

PRODUCTS & QUANTITIES PER YEAR

- + Coffee / 41,200 qq

CERTIFICATIONS

- + ORGANIC
- + FAIRTRADE
- + RAINFOREST

SOURCE OF RAW MATERIAL

- + The coffee beans come from small producers associated with Cafesmo



ADDRESS

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HONDURAS

Copranil

Hall 3A | 3A-220



The Cooperative Agroforestal Nuevas Ideas Limitada (COPRANIL), was born with the initiative to support the economy of its affiliates who see the need for a commercialization of their coffee under quality standards and thus better obtain better prices.

They currently have the participation of 156 affiliates, 122 men, and 34 women coffee producers located in western Honduras.

PRODUCTS & QUANTITIES PER YEAR

+ Coffee / 700t

CERTIFICATIONS

- + ORGANIC
- + RAINFOREST ALLIANCE
- + FAIRTRADE

SOURCE OF RAW MATERIAL

- + The coffee is produced by small producers located in the high mountains of western Honduras



ADDRESS

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HONDURAS

Puringla

Hall 3A | 3A-220



The Cooperativa Mixta de Café Orgánico y Especiales Puringla Limitada began operations in 2018 at the initiative of 41 coffee producers in the area, in response to the need to be able to obtain differentiated prices for the sale of their coffee. They are now 60 small coffee producers distributed in 19 villages.

Currently Puringla is exporting to the markets of Germany, Canada, Belgium and the US.

Mission: To be a leading cooperative in the export of organic and special coffee, inducing changes in human behavior, seeking improvements in the quality of life, socioeconomic development of all the families benefiting directly and indirectly from the affiliates and coffee growers of the municipality of Santiago Puringla.



PRODUCTS & QUANTITIES PER YEAR

- + Coffee / 350t per harvest

CERTIFICATIONS

- + ORGANIC
- + FAIRTRADE

SOURCE OF RAW MATERIAL

- + The coffee beans come from small producers associated with the organization



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HONDURAS

Flora of Madagascar (FLORAMAD)

Hall 3A | 3A-220



Floramad has 12 years of experience in production and exportation of Organic Essential oils from Madagascar. The company exports its products to the Fragrance and Flavour, Aromatherapy and Cosmetics sectors in Europe, USA, Asia and Australia.

Floramad is committed to meet its customers' needs by offering them fully pure and natural essential oils, with stable quality and matching with international standards. Its essential oils are produced from water steam distillation under low pressure, and follow a traceability system for each batch of production – from farms to customers. They are packaged in drums of 30 litres (quality PEHD UN).

Floramad is voluntarily engaged in Corporate Social Responsibility. In addition to its own production sites, the company works with 10 small producers across Madagascar, thus promoting human well-being, local development and environment conservation.

PRODUCTS & QUANTITIES PER YEAR

- + Ylang ylang essential oil / 3t
- + Fresh ginger essential oil / 2t
- + Geranium essential oil / 1.5t
- + Lemon eucalyptus essential oil / 5t
- + Ravintsara essential oil / 2t
- + Saro essential oil / 1.2t
- + Katrafay essential oil / 1.2t
- + and others

CERTIFICATIONS

- + ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

- + Own plantations
- + Small scale producers in Madagascar



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MADAGASCAR

Moringa Wave

Hall 3A | 3A-220



Founded in 2016, Moringa Wave is a company supporting farmers and smallholders in Madagascar through the production, processing and marketing of Moringa Oleifera.

The company chose to employ mainly young people and women to enhance the local economy. Moringa Wave's mission is to improve the nutritional situation and increase agricultural incomes in Madagascar through its collaboration with the local community and its commitment to the preservation of biodiversity and reforestation by planting Moringa trees.

The company offers a range of food products based on organically grown Moringa Oleifera as well as a range of cosmetic products made from pure and natural Moringa Oleifera oil. Moringa Oleifera has been widely used in traditional medicine, specifically in India. It is a great source of antioxidants and amino acids and a food supplement rich in nutrients, mainly protein.

PRODUCTS & QUANTITIES PER YEAR

- + Moringa leaf and powder bulk / 10t
- + Moringa oil / 2t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + HACCP
- + FAIRTRADE (WFTO)

SOURCE OF RAW MATERIAL

- + Raw moringa is sourced directly from small-scale producers in Madagascar



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MADAGASCAR

Coopérative PAACO

Hall 3A | 3A-220



Founded in 2009, PAACO (Produits Agricoles et Artisanaux de la Côte Orientale) is a cooperative of small producers located on the east coast of Madagascar. Under the slogan "Alone we go fast, together we go further", PAACO's mission is to market its members' products at more remunerative prices, thus allowing them to earn a decent living from their farming activities. Currently, PAACO has 132 members, including 38 women farmers.

The lychee puree gets its special taste (well pronounced, sweet flavour) from a very old lychee variety grown locally.

The cinnamon of Madagascar is one of the most popular varieties in the world. PAACO offers it scraped, unscraped, as sticks or as powder.

The raw sugar PAACO produces comes from native sugarcane varieties, grown along the forest corridor on the island's east coast. It has a caramelized taste stemming from local know-how.

PRODUCTS & QUANTITIES PER YEAR

- + Lychee puree / 70t
- + Cinnamon / 70t
- + Raw sugar / 20t

CERTIFICATIONS

- + ORGANIC EU
- + FAIRTRADE (SPP)

SOURCE OF RAW MATERIAL

- + Small producers located in the forest corridor of the East coast of Madagascar

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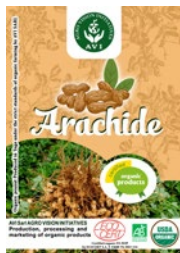
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MADAGASCAR

Agro Vision Initiative

Hall 3A | 3A-220



Founded as a cooperative in 2013, Agro Vision Initiative transformed into a company in 2019. Based in Notsé, Togo, the company maintained its social and environmental objectives and employs 28 persons. Its mission is to increase the economic opportunities and income of disadvantaged micro-entrepreneurs engaged in the production and processing of organic products.

For this reason, the company works with around 3,240 producers which are supported with agricultural inputs, finance opportunities and technical knowhow.

By focusing on organic products, the company is striving to enhance its international marketing strategy.

PRODUCTS & QUANTITIES PER YEAR

- + Soybean / 3,000t
- + Moringa / 20t
- + Ginger / 30t
- + Turmeric / 30t
- + Desmodium adsensens / 20t
- + Groundnut
- + Manioc
- + Souchet (Tigernut)

CERTIFICATIONS

- + ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

- + Togolese farmers from five regions
- + Own farmland

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TOGO

Soy-Max

Hall 3A | 3A-220



Founded in 2018, Soy-Max is a Togolese company that markets soy and cashew. Its products are organic, 100% pure and natural and exclusively of Togolese origin.

Soy-Max mission is to develop and enhance the cultivation of organic products in Togo as well as the organization of the collection of organic products to contribute to reduction of unemployment.

Based in Lomé, the capital city of Togo, the company has 22 employees, who work together with 6400 producers.



To ensure high quality organic products the company provides farmers with high quality seeds and technical knowhow. Soy-Max works with local companies in Togo and companies in the EU. The company improves every year its production line and delivering process. For next season, Soy-Max intend to provide organic certified shea nut, pineapple and sunflower to his customers.

PRODUCTS & QUANTITIES PER YEAR

+ Soy / 10,000t

CERTIFICATIONS

+ ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

+ Togolese farmers



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TOGO

Floorplan

Opening times

July 26 – 28 | 2022

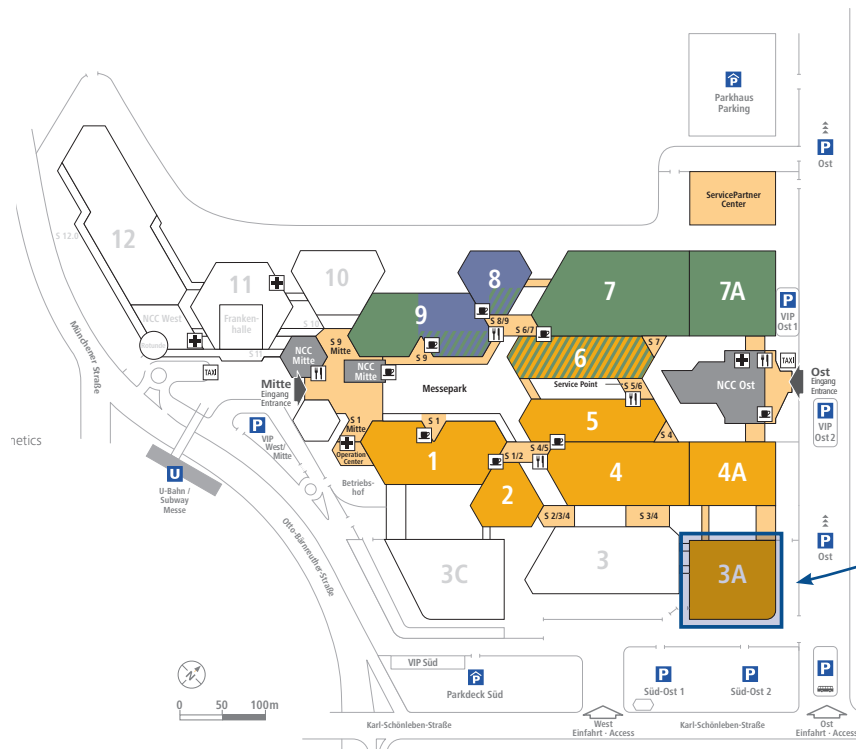
09.00 – 18.00

July 29 | 2022

09.00 – 17.00

BIOFACH2022

into organic



giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH



VISIT US
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