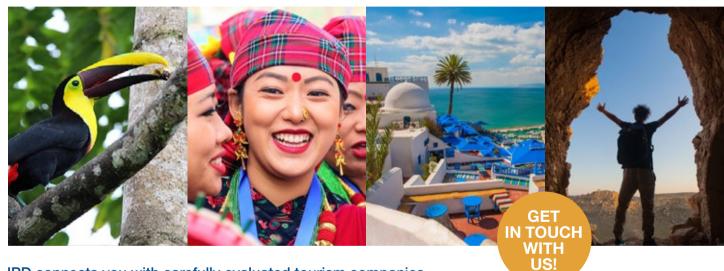


# IPD Sustainable tourism partners



IPD connects you with carefully evaluated tourism companies from Ecuador, Nepal, Tunisia, and Uzbekistan.

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# Import Promotion Desk – your partner for sustainable business relations

The COVID-19 crisis has critically impacted the international tourism industry, but has also helped to realize that a future exists in sustainable travel. IPD mediates European tour operators to incoming agencies who really care about **sustainable tourism**.

We connect you with selected companies from **Ecuador**, a destination with high touristic potential, full of nature and adventure. Between volcanic mountain landscapes, vast sandy beaches, the original Amazon rainforest and its indigenous communities, the enchanted city of Cuenca, and the famous Galapagos Islands – Ecuador has a large variety of sustainable tourism attractions.

Wedged between the Himalayas and the vast plains of India, **Nepal** is a land of intoxicating natural beauty and spirituality that has lots to offer for tourists looking for sustainable tourism products: From hiking in the most iconic mountainous region in the world or strolling through the ancient districts of Kathmandu to spotting tigers and Indian elephants in the southern national parks.

**Tunisia** has many surprising tourist attractions and activities. Those that venture off Tunisia's sandy Mediterranean coastline can discover: Saharan dunes surrounding oasis retreats or expansive networks of ancient ruins and charming Berber villages. Tunisia is also a country with some of the region's most beautiful examples of Islamic architecture. **Uzbekistan** is a hidden destination for travellers interested in adventure, history and architecture. The Fergana Valley (famous for its silk production in the Nuratau and handicraft), the capital Tashkent and the old cities of Samarkand, Bukhara, legendary Nukus and community home stays in Nuratau mountains are a few stops to explore the Silk Road. In addition, all the way out west, between desert fortresses, high class museums and ruin cities, Uzbekistan offers various cultural highlights.

Every partner company is carefully screened by the IPD team and trained in the requirements of the EU travel market. On the following pages you will find detailed information about these recommended tourism businesses.

IPD establishes direct contact with them and organises B2B meetings – virtually and face to face.

# Get in touch with us!

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business, and is funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

More information at:

www.importpromotiondesk.de

# Your IPD Team





NORA EICHKORN IPD Expert Sustainable Tourism (Ecuador, Nepal, Tunisia) Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



EMILIE HAGEDOORN IPD External Tourism Consultant (Tunisia) Phone: + 31 6 54724104 hagedoorn@importpromotiondesk.de



CARSTEN BENGELSDORFF IPD External Tourism Consultant (Ecuador) Phone: + 39 388 157 5053 cb@carstenbengelsdorff.de



SHAKHNOZA KURBANALIEVA IPD Expert Sustainable Tourism (Uzbekistan)

(Uzbekistan) Phone: + 49 228 9090081 321 kurbanalieva@importpromotiondesk.de



SJANNIE HULSMAN-LOUWERS IPD External Tourism Consultant (Uzbekistan) Phone: +31 6 12986341 hulsman-louwers@importpromotiondesk.de



BARNABY DAVIES IPD External Tourism Consultant (Uzbekistan) Phone: +44 7986 109688 davies@importpromotiondesk.de



MIRJAM MOINE IPD External Tourism Consultant (Nepal, Ecuador) Phone: + 41 79 301 65 45 moine@importpromotiondesk.de



MARIUS THÜMMRICH IPD External Tourism Consultant (Nepal, Tunisia) Mobile: +49 151 205 409 30 thuemmrich@importpromotiondesk.de

#### IMPORT PROMOTION DESK (IPD)

Project Office Berlin c/o BGA e.V. Am Weidendamm 1A D-10117 Berlin Germany Phone: + 49 30 590 099 563 info@importpromotiondesk.de www.importpromotiondesk.de



# Product Finder

# ACCOMMODATIONS

Guest Houses / Boutique Hotels / Hotels / Camps		Lodges / Haciendas	
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# LGBTQ\* friendly

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# **TOURISM SEGMENTS**

## Luxury, Health & Wellness Tourism

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Nepal Inside Out Treks &

Tacapes Tours (Tunisia)

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Tours (Nepal)

# Water-based tourism

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# Ministry of Tourism of Ecuador

IPD Partner







Ecuador - a destination you must visit!

Choose Ecuador as your holiday destination. This beautiful country is a paradise. Let yourself be amazed by its culture displayed through majestical churches, monumental buildings and heritage sites.

In Quito, discover the best-preserved historic center in South America. At the coast you will fall in love with the views, beaches and the abundance of fauna on display. Increase your adrenaline by practicing a variety of adventure sports that Ecuador has to offer. Delight yourself with the taste of its gastronomic diversity, which you'll find while touring this country full of magic and charm. Live a unique experience, live Ecuador!

#### PRODUCTS

- + Adventure
- + Culture
- + Nature
- + Gastronomy
- + Beaches

## TARGET GROUP

- + Families
- + Solo trips
- + Groups

#### TYPE OF BUSINESS

+ Tourism board

## **DESTINATION OFFERED**

- + Galapagos Islands
- + Pacific coast
- + Andes
- + Amazon



#### ADDRESS

Briceño N11-165 y Gran Colombia, Esq. Edificio Ministerio de Turismo, 6<sup>th</sup> Floor Postal Code 170136 Quito Ecuador www.ecuador.travel

#### CONTACT

Ms. Ana Beatriz Ontaneda V. International Market Analyst Promotion and Marketing Director Phone: + 593 023 999 333 ana.ontaneda@turismo.gob.ec

#### IPD CONTACT



# Apullacta Expeditions









For more than 25 years Apullacta Expeditions has involved their clients in unforgettable experiences through coexistence with nature, ancestral communities and adventure, presenting Ecuador with all its geographical and cultural richness. They are TourCert certified and work under the principles of sustainable tourism by promoting biodiversity and working with local naturalists and guides.

Further, they support community tourism, so their guests contribute to the place they visit and the people who live there. Their daily work is to tailor the perfect tour for their guests by exceeding their expectations through creative itineraries and offering the most diverse experience with a focus on nature, culture and local lifestyle. Because only a local knows the best places to visit in Ecuador!

# PRODUCTS

- + Tailor-made tours
- + Community-based tours
- + Trekking tours: Ecuador Inca Trail
- + Educational journeys
- + Cultural tours
- + Experience tours

# TARGET GROUP

- + Individuals
- + Small to medium groups
- + Senior travellers
- + Families and student groups

# TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

# CERTIFICATIONS

+ TourCert

# DESTINATION OFFERED

- + Andes
- + Cuenca
- + Amazon
- + Galapagos Islands
- + Ecuador and Peru combination



Apullacta Expeditions Gran Colombia 11-02 y General Torres 010104 Cuenca Ecuador Phone: + 593 728 378 15 info@apullacta.com www.apullacta.com

#### CONTACT

Ms. Sandy Bravo Sales Director Phone: + 593 995 133 210 sandy@apullacta.com

#### IPD CONTACT



# Campus Adventures & Hostería Pantaví









Campus Adventures is an exclusive "travel-on-foot" specialist in Ecuador for outdoor activities at a high-quality level with more than 23 years of experience. Travel-on-foot means all kind of activities wherever your feet take you. It is a real joy of travelling where their guests will feel energized, refreshed and make deeper connections with the local culture and nature as they will be able to visit more unknown sites. Campus Adventures creates unique and tailored travel experiences where value is placed on safety, personal care, local knowledge and a well-trained team and guides. Campus Adventures is truly contributing to a more sustainable and responsible way of travelling. They are TourCert and Travelife certified, avoid plastics, compensate carbon emissions and support local communities. Nestled in the heart of the northern Ecuadorian mountain range, close to Otavalo, is Hostería Pantaví. This magical place dazzles its visitors with its unique spaces, architecture and artistic atmosphere and is an ideal place to rest and relax among friends and family.

#### PRODUCTS

- + Walking and hiking
- + Trekking
- + Mountain climbing
- + Mountain biking
- + Trail running
- + Galapagos packages
- + Hostería MuseArt Pantaví

# TARGET GROUP

- + Adventure travellers
- + FITs and small group travellers

#### TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)
- + Guesthouse

# CERTIFICATIONS

- + TourCert
- + Travelife

## DESTINATION OFFERED

- + Ecuador mainland
- + Galapagos Islands

#### ADDRESS

Campus Adventures Joaquina Vargas OE3-324 y Abdon Calderon Conocoto – Quito Ecuador Phone: + 593 223 40 601 info@campus-adventures.com www.campus-adventures.com www.hosteriapantavi.com

#### CONTACT

Ms. Marjolein Rientjes Managing Director Phone: + 593 234 060 1 ext. 4 marjolein@campus-adventures.com

#### IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



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# **Discovering Americas**







Discovering Americas is a tour operator established in Ecuador with one dream in its mind and heart: to bring real benefits through tourism activities to local communities and increase the number of visitors to non-traditional destinations. Its team of passionate and creative professionals will design crafted and authentic itineraries, which connect your clients with local culture and create the most memorable and transformational journeys based on their interests, wishes and dreams. This includes gatherings with local communities, gastronomic and cultural encounters and unique adventures in the greatest natural settings on the Ecuadorian mainland and the Galapagos Islands.

Discovering Americas only works with partners and providers who are committed to inclusive, eco-friendly and socially sustainable tourism. A dedicated and empathic team is at your disposal to assist you with all the arrangements, questions, suggestions and more to compile the perfect option for your clients.

# PRODUCTS

- Cultural & nature tours
- + Community based experiences
- + Detox, well-being and transformational experiences
- + Local gastronomy and handicrafts
- + Biking experiences

# TARGET GROUP

- + Solo travellers
- + Couples
- + Small groups & families
- + Active senior travellers

## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

# **DESTINATION OFFERED**

- + Ecuador: Andes, Amazon rainforest and Pacific coast
- + Galapagos Islands
- + Colombia
- + Ecuador in combination with Colombia
- + Ecuador in combination with Peru



#### ADDRESS

Discovering Americas Guanguilitagua N36-262 y Diego Noboa Edificio Yllen Piso 4 Oficina 4A 150516 Quito Ecuador manager@discoveringamericas.com www.discoveringamericas.com

#### CONTACT

Ms. Wendy Narvaez Commercial Director Phone : + 593 99 8614575 ventas@discoveringamericas.com

#### IPD CONTACT



# Inca Holidays & Villa Doris





Inca Holidays and Villa Doris Yasuni N44-96 y El Inca Piso 1 PO.Box CASILLA 17-04-10582 Quito Ecuador info@incaholidays.com https://incaholidays.com

#### CONTACT

Ms. Lorena Tapia Zamora Owner / Marketing / Sales Phone: + 593 9 96 189 559 Office: + 593 2 2416 283 incaholidays@outlook.com

#### **IPD CONTACT**

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Phone: + 49 151 531 566 89 eichkorn@importpromotiondesk.de







Inca Holidays is a family-run business with over 18 years of experience and passion for showing the best corners and secrets of Ecuador to their clients! Being a small tour operator, Inca Holidays offers a very personal service and individually designed soft adventure and cultural experiences to every single business partner and customer. The team has the passion, inspiration and experience to create perfectly balanced trips and let visitors discover the soul of Ecuador.

Villa Doris, a beautiful country guest house with capacity for up to 10 guests, is located in the Nono Cloud forest just 30 minutes away from Quito, but still one of Ecuador's best kept secrets. Guests will experience Ecuadorian hospitality and gastronomy, community life, biodiversity and daily excursions while contributing to the development of the community and local women empowerment projects.

# PRODUCTS

- + Culture and soft adventure tours
- + Daily excursions from Nono
- + Cruises and island hopping tours to the Galapagos Islands
- + Villa Doris country-guest house in Nono (30 min from Quito)

# TARGET GROUP

- + Families
- + Couples
- + FITs
- + Small groups

# TYPE OF BUSINESS

- + Tour operator
- + Accommodation

# **DESTINATION OFFERED**

- + Ecuador mainland
- + Galapagos

# **+** 50

# Kuyana Amazon Lodge







Kuyana Amazon Lodge is a new family-run jungle lodge 3.5 hours from Quito in the Napo Province near Tena. Kuyana means "to share" in the indigenous Kichwa language. We share with our guests authentic experiences, unique adventures, well-being, culture and unforgettable encounters with local communities. Kuyana Amazon Lodge offers seven comfortable rooms with a stunning panoramic view in the heart of the rainforest. The beautiful outdoor restaurant with its evolutionary and contemporary cuisine seeks to create new flavours satisfying the most demanding palates.

At Kuyana Amazon Lodge guests can choose from a wide variety of adventure, wellness and nature activities: birdwatching, hiking, cooking classes, kayaking, rafting, visit and experience local communities, yoga, meditation or just relax in the pool filled with water from natural sources.

We are committed to sustainability by building magical places while respecting the environment and culture that surrounds us.

Kuyana Amazon Lodge is truly a magical place which offers the perfect combination of adventure, nature and comfort.

# PRODUCTS

- + Nature & Ecotourism
- + Soft Adventure
- + Culture and Wellness

# TARGET GROUP

- + Wellness and adventure travellers
- + FITs and small group travellers
- + Families & active senior travellers

# TYPE OF BUSINESS

+ Jungle lodge

# DESTINATION OFFERED

+ Ecuadorian Amazon



#### ADDRESS

Kuyana Amazon Lodge Comunidad Santo Domingo del Holín – Vía al Para Archidona – Tena Ecuador Phone: + 593 986063165 info@kuyanalodge.com www.kuyanalodge.com

#### CONTACT

Ms. María Luisa Vera Ramírez CEO / Owner Mobile: + 593 986063165 info@kuyanalodge.com

#### IPD CONTACT



# Latinamerica for All & Huasquila Amazon Lodge









Latinamerica for All truly believes in developing access to Latin America's highlights for persons with special needs. They are the only tour operator in Latin America operating accessible tours in different countries, with own equipment in each destination and able to handle groups. Latinamerica for All is based in Ecuador and designs and operates accessible journeys for people with disabilities, their families and friends since 2009. The company provides high-quality, authentic tour experiences at each destination by using a mix of senses – touch, smell, sight, hear and taste – to explore and discover local communities and sights. We are committed to preserve nature and the environment and we therefore only work with sustainable suppliers and well-trained, certified guides.

Huasquila Lodge is the best way to discover the Ecuadorian Amazon: Located three hours from Quito and easy to reach, it is the perfect option for an Amazon extension tour. Packages with transfer to the lodge and popular jungle activities – from jungle hikes to caving – start every day.

# PRODUCTS

- + Accessible tours in Latin America
- + Amazon experience packages (jungle hikes, waterfalls, caving, rafting)
- Chocolate tour for professionals through Ecuador
- Environmental awareness / study trips to the Amazon

# TARGET GROUP

- + People with disabilities
- + Families and friends

- + Seniors and slow walkers
- + People interested in adventure, nature and culture (for Huasquila Amazon Lodge)

# TYPE OF BUSINESS

+ Tour operator and lodge

## **DESTINATION OFFERED**

- + Ecuador Amazon and Galapagos Islands
- + Peru Cusco, Machu Picchu
- + Argentina Patagonia, Iguazu

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#### ADDRESS

Latinamerica For All – Huasquila Amazon Lodge Km 3,5 via Huasquila 150103 Cotundo, Napo Ecuador Phone: + 593 223 792 00 or : + 593 223 794 51 sales@latinamericaforall.com info@huasquila.com www.latinamericaforall.com

#### CONTACT

Mr. Juan Francisco Maranon Owner juanfm@ecuadorforall.com

#### IPD CONTACT



# Maquipucuna Reserve & Ecolodge



#### ADDRESS

Maquipucuna Reserve & Ecolodge Baquerizo E9-153 y Tamayo Quito Ecuador Phone: + 593 99 421 8033 info@maquipucuna.org www.maquipucuna.org

#### CONTACT

Mrs. Rebeca Justicia CEO & Cofounder Phone: + 593 98 272 1222 rebeca@maquipucuna.org

Mrs. Isabel Ontaneda Director of Operations Phone: + 593 99 421 7880 WhatsApp: + 593 96 926 6888 isabel@maquipucuna.org

#### **IPD CONTACT**

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



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Maquipucuna Reserve & Ecolodge is an award-winning ecotourism operation located at the heart of the Chocó Andino UNESCO Biosphere Reserve. Since 1988, Maquipucuna has offered a unique destination that harbors one of the world's most biodiverse rainforests. It is a place of marvelous cloud forests, pristine rivers and waterfalls – the reserve is a sanctuary for 4% of the world's bird species and the only known Andean bear congregation. Located just 2 hours from Quito, Maquipucuna is a perfect stopover destination for nature lovers visiting Quito or the Galapagos Islands. Guests can explore and learn, observe incredible wildlife, discover delectable local cuisine, join the conservation efforts of Maquipucuna's nonprofit, visit nearby community projects, or just sit back and relax, knowing their visit is truly helping conservation of the rainforest and sustainable development in this fascinating real-life paradise.

## PRODUCTS

- + Andean bear watching safaris
- + Birdwatching tours
- Cloud forest experiences: jungle hikes, river and waterfall swimming, ancestral trails, medicinal plant walks, night walks, etc.
- + Coffee tasting tours
- + Chocolate massages
- + Local gastronomy (vegetarian, vegan & gluten free options)
- + Community-based tours
- + Orchid & Hummingbird Gardens

# TARGET GROUP

- + Wildlife lovers
- + Adventure travellers
- + Birdwatchers
- + Families and couples
- + Active senior travellers
- + FITs

# TYPE OF BUSINESS

- + Ecolodge
- + Ecological Reserve

# DESTINATION OFFERED

+ Ecuador: Chocó Andino UNESCO Biosphere Reserve

# Neotropical Nature & Birding Trips







Neotropical Nature & Birding Trips was founded in 2016 with the expertise of professionals in tourism, wildlife and natural history to provide specialized experiences in some of the most exciting and biodiverse destinations in Ecuador and Brazil. They offer tours that are tailor-made to meet their guests' interests and needs, exploring new or non- traditional routes to deliver unique and authentic encounters with nature and culture while keeping the highest levels of comfort and service. Neotropical Nature & Birding Trips promotes sustainable development by supporting locally managed ecotourism projects to ensure long term conservation of different ecosystems.

Experience the contrasts from the Andes to the Amazon, the abundant life of the cloud forest, breathtaking landscapes of the Pacific Coast, unmatched adventures in the Galapagos and witness the power of the mighty jaguar in Brazil's Pantanal.

## PRODUCTS

- + Birdwatching tours
- + Wildlife photography tours
- + Nature, culture & soft adventure tours
- + Tailor-made itineraries and trip extensions
- + Day and multi-day tours

# TARGET GROUP

- + Individuals
- + Small to medium groups
- Senior travellers
- + Families and student groups

# TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

## **DESTINATION OFFERED**

- + Ecuador mainland
- + Galapagos Islands
- + Brazil's Pantanal and Atlantic Forest



## ADDRESS

Neotropical Nature and Birding Trips Jacopo Vignola # 255 y Miguel Angel. C3. Cumbaya-Quito Ecuador Phone: + 593 99 2525 251 contact@neotropicalecuador.com www.neotropicalecuador.com

#### CONTACT

Mr. Santiago Salazar Founder Ms. Gabriela Zambrano Sales Phone: + 593 99 7966 818 info@neotropicalecuador.com

#### IPD CONTACT





# Tierra del Volcan







Tierra del Volcan is an award-winning, TourCert certified inbound tour operator founded in 1999. They are specialized in the breath-taking Cotopaxi area and provide tailor-made itineraries with world-class adventures, family-focused journeys, and transformational experiences. In addition, Tierra del Volcan owns four traditional and exclusive haciendas and curated properties in Quito, Cotopaxi and the Northern Andes of Ecuador. Each hacienda operates ongoing conservation programs alongside innovative, active itineraries – including transformational experiences, horseback riding, horse encounters, mountain biking, trekking, hiking, climbing, glamping, cooking classes, cultural encounters, and wellness.

## PRODUCTS

- Adventure, transformational and family travel
- + Tailor-made inspirational journeys
- Horseback riding, mountain biking, trekking, hiking, mountaineering, scenic train rides, cultural encounters, etc.
- + Hacienda El Porvenir: an exclusive lodge close to Cotopaxi
- + Casa Centro: an exclusive mansion in Quito
- + Hacienda El Cerotal: a country-side home on the slopes of Imbabura Volcano
- + Hacienda El Tambo: the perfect location for longer expeditions

## TARGET GROUP

- + Families
- + Groups
- + FITs

## TYPE OF BUSINESS

- + Tour Operator Trekking Operator
- + Lodges
- + Haciendas

#### CERTIFICATIONS

+ TourCert

# DESTINATION OFFERED

- + Ecuador Andes
- + Cotopaxi specialist
- + Galapagos Islands



#### ADDRESS

Tierra del Volcan Av. Guayasamín E5-25 y Siena Quito Ecuador Phone: + 593 2 2 040 208 info@tierradelvolcan.com www.tierradelvolcan.com

#### CONTACT

Ms. Maria Jose Andrade Owner & Sales Phone: + 593 994 980 111 ventas@tierradelvolcan.com

#### IPD CONTACT



# Trek Ecuador & Kapawi Ecolodge







Since 2005, Trek Ecuador designs travel experiences in Ecuador that connect travellers with the Amazon Rainforest and the indigenous communities living there. The tailor-made journeys are an immersive lifetime-experience and create real sustainable benefit for the local community along the whole value chain. According to the same concept, Trek Ecuador offers cultural experiences in other destinations within Ecuador, for example the Andes.

Kapawi Eco-Lodge is an award-winning community ecotourism enterprise, which is fully owned and operated by the indigenous Achuar community. Deep in the Amazon Rainforest, Kapawi Eco-Lodge is a retreat for natural and cultural immersion, which directly supports the sustainable development of the indigenous community in a social, economic and ecological way. Activities in the unspoilt surrounding nature and with the community, wellness, yoga and meditation await the guests.

#### PRODUCTS

- + Authentic Amazon indigenous travel experiences
- + Birdwatching and wildlife tours
- + Travel experiences in the Galapagos Islands
- + Customized private travel itineraries and arrangements in Ecuador

#### TARGET GROUP

- + Families
- + Senior travellers
- + FITs
- + Small groups

## TYPE OF BUSINESS

- + Tour operator
- + Travel agency
- + Eco-Lodge

## **DESTINATION OFFERED**

- + Ecuador
- + Amazon Rainforest
- + Galapagos Islands

#### ADDRESS

Trek Ecuador & Kapawi Ecolodge Urbanizacion Juan Montalvo #102 Quito Ecuador www.trekecuador.com www.kapawi.com info@trekecuador.com

#### CONTACT

Mr. Juan Carlos Garcia Founder / President Phone: + 593 98 058 9333 juancarlos@trekecuador.com

#### IPD CONTACT





# Yunguilla Community







Yunguilla is the first indigenous community in Ecuador, which is certified by TourCert, due to its high standards in sustainability and biosecurity protocols. Since the year 2000, the Yunguilla Community is a role model of how to improve the livelihood of 30 indigenous families by sustainable production, environmental conservation and community-based tourism. The Community is located within the beautiful nature of the Chocó Andino Biosphere Reserve near Quito.

Surrounded by the beautiful cloud forest, the Yunguilla community offers immersive interactions with the local families, comfortable family homestays, short and long forest walks, visit of microenterprises, typical dishes in the community restaurant, bird watching and volunteer programs. The Yunguilla Community is the perfect place for lovers of nature, adventure, and local culture that are looking for an immersive and authentic experience of rural life in the highlands of Ecuador.

## PRODUCTS

- + Family homestays
- + Tours visiting projects and the community
- + Restaurant
- + Excursions to the primary forest and the Ecuador Inca Trail, Culuncos
- + Bird watching
- + Volunteer programs

# TARGET GROUP

- + Families
- + Student groups

## TYPE OF BUSINESS

- + Community-based tourism
- + Community organization
- + Accommodation

## CERTIFICATIONS

+ TourCert

# DESTINATION OFFERED

+ Ecuador: Chocó Andino Biosphere Reserve



#### ADDRESS

Yunguilla Community, Calacalí-Barrio Yunguilla S/N Quito Ecuador Phone + 593 980 215 476 www.yunguilla.org.ec/es

#### CONTACT

Mr. Rolando Collaguazo Representative Yunguilla Community Phone: + 593 997 972 109 corporacion@yunguilla.org.ec

#### IPD CONTACT



# Aroma Nepal Treks & Expedition







Aroma Nepal Treks was established by a group of trekking and travel professionals in Nepal who have more than 20 years experience in professional trekking and tourist guiding. They offer great opportunities for an exciting and memorable stay in Nepal by authentic encounters with local communities. All guides are well trained, experienced and certified by the government. The safety of their guests is of outmost importance, while exploring the natural and cultural highlights of Nepal. Aroma Nepal Treks is specialized in trekking to less travelled regions of the Himalayas, animal friendly wildlife excursions, community home stay trekkings, nature and cultural tours, white water rafting and hiking. As a responsible travel company with strong commitments to sustainability, we have signed the world animal protection & elephant-friendly tourism pledge in Canada.

#### PRODUCTS

- + Culture & nature tours
- + Trekking & climbing in the Himalayas
- + Private tented treks
- + Animal friendly safari tours
- + Community homestay trekking in the Annapurnas

# TARGET GROUP

- + Families
- FITs & couples
- Nature & adventure travellers
- + Incentives & groups

# TYPE OF BUSINESS

- + Tour operator
- + Trekking agency

# **DESTINATION OFFERED**

- + Nepal
- + Bhutan



#### ADDRESS

Aroma Nepal Treks & Expedition Damside Marg, 28 Pokhara – 17, Kaski PO. Box 431 Pokhara, 33700 Nepal Phone: + 977 614 669 38 info@aromatrekking.com www.aromatrekking.com

#### CONTACT

Mr. Jeevan Raj Sapkota Managing Director Phone: + 977 985 603 242 5 sapkotajr@gmail.com

#### IPD CONTACT



# Community Homestay Network









The Community Homestay Network is the only network of community based tourism experiences throughout Nepal that benefits the local population directly. They connect travellers with communities across Nepal, providing a unique opportunity to stay with Nepali families and immerse in real Nepali life. From the beginning, they have focused on the ethical values of ecotourism, women empowerment and the participation of women and local societies in community development.

Travellers can stay in an authentic Nepali home in one of their 20+ communities, experience the locality through the eyes of locals and make meaningful memories. They can select from over 50 local community experiences such as village hikes, bike tours, visit to an organic coffee farm, food experiences, cultural dances, painting classes, bird watching, tea picking and many more. The hosts are coached in homestay management, hospitality, English and the interaction with their guests from around the globe to exchange their ideas, let them immerse into the local culture and create unforgettable memories.

#### PRODUCTS

- + Homestay accommodation
- + Local experiences
- + Travel packages
- + Ecotourism
- + Culture and nature based tourism

## TARGET GROUP

- + Families
- + Couples
- Solo travellers

# TYPE OF BUSINESS

+ Community Homestay Network

# DESTINATION OFFERED

+ Nepal

#### ADDRESS

Community Homestay Network Laldurbar marg Kathmandu Nepal Phone: + 977 01 4419039 info@communityhomestay.com www.communityhomestay.com

#### CONTACT

Kaushal Shrestha Operations and Planning Phone: + 977 9801902570 bizdev@communityhomestay.com

#### IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



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# Evergreen Tours & Kalsee Eco-Lodge





#### ADDRESS

Everareen Tours Tokha Road, Udayshree Tole, Tokha, Kathmandu 44600 P.O. Box NO 11266 Nepal sales@egtours.com www.eqtours.com sales@kalseeecolodge.com www.kalseeecolodge.com

#### CONTACT

Mr. Chitra B Gurung Managing Director Phone: + 977 9851038873 chitragurung@egtours.com

#### IPD CONTACT

For more information please contact: Nora Fichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de







Evergreen Tours and Kalsee Eco-lodge are an excellent combination of an experienced and professional tour operator and a unique eco-lodge where guests will find peace and comfort.

With over 25 years of experience in the tourism industry, Evergreen Tours stands for quality, reliability and professional service. They carefully plan, arrange and coordinate every aspect of their tours to create sustainable lifetime experiences for their quests and work with multilingual guides. The itineraries of Evergreen Tours are designed with the appropriate balance of must-see sights and free time for individual experiences along the way.

The Kalsee Eco-Lodge lies in the heart of the dense forest of Tanchowk 35km northwest of Pokhara. Guests can experience the pleasant beauty of the evergreen forests, enjoy the breath-taking mountain view and take part in nature-based activities like yoga, birdwatching or hiking. Each of the lodges was built by local craftsmen with great care for the surroundings and sustainability in every aspect: Solar power, local groceries and awareness rising nature conservation projects for the local communities.

# PRODUCTS

- + Tailor made roundtrips
- + Culture tours
- + Rural and mountain trips
- + Eco-Lodge and nature-based activities

# TARGET GROUP

- + Families
- Senior travellers
- Students

# TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)
- + Accommodation

# **DESTINATION OFFERED**

- + Nepal
- + Tibet. China
- + Bhutan
- + India

# Explore Evenmore Tours & Travels



#### ADDRESS

Explore Evenmore Tour & Travels Pokhara-18, Sarangkot, Pandeli Kaski, 33700 Nepal info@eemtravels.com travels.eem@gmail.com www.eemtravels.com

#### CONTACT

Mr. Aabiskar Thapa Managing Director Phone: + 977 982 301 141 8 travels.eem@gmail.com

#### **IPD CONTACT**

For more information please contact: Nora Fichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



Explore Evenmore Tours & Travels, based in Pokhara, is an expert in organizing meaningful tours in Nepal since 2013. The socially responsible tour operator is specialized in the less touristic western part of Nepal, where they offer communitybased homestay experiences of various ethnic groups, cultural and nature-based trips, adventure tours, yoga journeys and village hiking tours.

All tours of Explore Evenmore support local rural communities, preserve the environment and ensure that the host communities benefit from tourism, while guests can enjoy different types of local and authentic experiences. Therefore, they have developed community-based tourism projects by partnering with "Sharing Seeds" and the French NGO Les Enfants De Kavresthali

Explore Evenmore Tours & Travels has a long-time experience with customers from the European, US and Australian market and therefore a good understanding of the specific travel requirements.

#### PRODUCTS

- Tailor-made cultural & nature tours in. rural village communities
- + Adventurous trekking trips to the Himalavas
- + Community homestay trips to remote Nepali villages
- + CBT project tours
- + Citybreak tours

# TARGET GROUP

- + Senior travellers
- + Couple & solo travellers
- + Families & small groups
- + FITs & university groups

# TYPE OF BUSINESS

+ Tour operator

# DESTINATION OFFERED

+ Nepal

# Gorkha Gaun Resort









Gorkha Gaun Resort, 2–3 hours from Kathmandu, is ideally located in the lush green hills of Gorkha, facing the 8,163-meter-high peak of Mt. Manaslu. The beautiful cottages have been built with local materials like stones and mud mortar, local wood and bamboo. At Gorkha Gaun, guests can enjoy all comforts and western amenities together with an eco-friendly and organic spirit. Gorkha Gaun offers casual guided village walks to experience the local village life and personally interact with the local community. Compared to other destinations in Nepal, Gorkha is not too crowded with tourists. Therefore, the lodge is a perfect place for anyone looking for an authentic Nepali village (Gaun) in combination with the historical attractions of Gorkha, the residence of the first king of Nepal. Visitors can experience the start of the main Hindu festival "Dassain" at the Gorkha Fort and immerse themselves in Nepal history at the Gorkha Museum.

# PRODUCTS

- + Walking and hiking
- + History & culture
- + Personal interaction with locals
- + Business workshops
- + Educational tours for students
- + Culinary experiences

## TARGET GROUP

- + Families
- + Independent travellers
- + Small groups
- + Expatriates

#### TYPE OF BUSINESS

- + Accommodation
- + Tour operator

## **DESTINATION OFFERED**

+ Villages and the town of Gorkha

#### ADDRESS

Gorkha Gaun Resort Sikhar, Laxmi Bazar Gorkha, Nepal info@gorkhagaun.com www.gorkhagaun.com

#### CONTACT

Ms. Sarita Shrestha Marketing Manager Phone: + 977 984 157 596 7 sarita@gorkhagaun.com

#### **IPD CONTACT**



# Mystik Mountains









Founded in 2014, Mystik Mountains provides unforgettable experiences for travellers by exploring the rich culture and natural diversity of Nepal, Bhutan and Tibet. Mystik Mountains is a socially responsible and ethical tour operator committed to the cause of sustainable tourism which is benefiting the local communities.

Their objective is to improve the standard of living of the indigenous mountain communities in harmony with their authentic values. Mystik Mountains designs tours to provide the maximum benefits to the local communities.

Mystik Mountains offers independent and group travel packages, private and luxury escapes, volunteer and educational travel, cultural tours, adventure trips, wellness tours as well as vegan and veggie trips combined with spiritual and cultural exploration.

## PRODUCTS

- Cultural tours
- + Wellness and spiritual journeys
- + Experiential travel
- + Educational travel
- + Volunteering
- + Adventure trips
- + Private and luxury trips

# TARGET GROUP

- + Corporate tours
- + Group tours for senior travellers
- + Families
- + Colleges and universities

## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

# **DESTINATION OFFERED**

- + Nepal
- + Bhutan
- + Tibet

# Kathmandu Nepal Phone: + 977 9840 137 045 info@mystikmountains.com www.mystikmountains.com

Mr. Ranjan Shrestha Co-founder Phone: + 977 9863 190 849 ranjansth@mystikmountains.com

#### IPD CONTACT

ADDRESS

Mystik Mountains 27/26 Sahitya Marg.



# Navigate Outdoor









Navigate Outdoor offers you tailor-made packages from soft to extreme adventure journeys. With over two decades of international rafting experience, they thrive to offer unique, unexplored routes on the best rivers in the Himalayas, as well as trips by foot and bike. Beyond these outstanding outdoor activities, the cultural experience is an important part of every adventure with Navigate Outdoor.

All tours are designed with great care of ecological sustainability and create a real benefit for local communities. Navigate Outdoor therefore applies Leaving No Trace priciples, and invests in the future of responsible tourism by professional trainings for new outdoor enthusiasts - particularly empowering female leadership in the outdoor tourism industry.

## PRODUCTS

- + Rafting
- + Trekking & climbing
- + Mountainbiking
- Cultural tours
- + Wildlife experiences
- + Mountaineering course

# TARGET GROUP

- + Small groups
- Individual travellers

# TYPE OF BUSINESS

- + Tour operator
- + Trekking agency
- + Rafting specialist

# DESTINATION OFFERED

- + Nepal
- + India
- + Tibet
- + Bhutan



#### CONTACT

ADDRESS

Navigate Outdoor

Mr. Chura Mani Arval Managing Director Phone: + 977 980 363 387 8 mani@navigateoutdoor.com

#### IPD CONTACT







# Nepal Inside Out Treks & Tours









Nepal Inside Out is a family-run business, offering tailor-made experiences in Nepal. As a Nepalese-Belgian couple they not only combine Western efficiency with Nepalese hospitality, but have extensive knowledge about the European market and insider knowledge of Nepal. Their small team consists of a mix of professional female and male guides. With a focus on meaningful encounters with the locals, home stays with local communities, and visits to less travelled places. Nepal Inside Out lets their guests immerse in the fascinating authentic Nepalese culture.

Sustainability is a serious part of part of their company policy. They help spreading tourism throughout the country and provide an income to more and often less privileged Nepalese families. Nepal Inside Out offers tailor-made tours and treks for individual guests and small groups, families and 50+ travellers. Their main products are cultural tours combined with soft trekking, treks and tours in less travelled and more authentic regions.

#### TARGET GROUP

- + Families/multigenerational
- + Small groups (<15 pax)
- + FITs
- + Active 50+
- + LGBTQ+

# TARGET GROUP

- + Corporate tours
- + Group tours for senior travellers
- + Families
- + College and universities

## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

# CERTIFICATIONS

+ Travelife

# DESTINATION OFFERED

- + Nepal
- + Bhutan
- + Tibet

#### ADDRESS Nepal Inside

Nepal Inside Out Treks & Tours Kaldhara Marg Kaldhara PO. Box 20723 Kathmandu Nepal Phone: + 977 143 846 87 info@nepalinsideout.com www.nepalinsideout.com

#### CONTACT

Ms. Maaike Mainali Business Manager Phone: + 977 980 827 307 0 maaikemainali@gmail.com

#### IPD CONTACT



# Nepal Sanctuary Treks









Nepal Sanctuary Treks has hosted enthusiastic trekkers on adventures of a lifetime since 1998. The dedicated team of experts and well-trained guides from various ethnic groups has excellent local knowledge and designs tailor-made trekking routes filled with off the beaten track experiences, a wealth of culture and the true spirit of nature and local authenticity.

Nepal Sanctuary Treks is Travelife certified due to its long-term commitment to sustainability. Their offered travel experiences help to preserve the nature and culture of the Himalayas, support local communities and empower women. The wide-ranging trips offer truly customized trekking tours, school trips, cultural tours, day hikes, mountain biking, safari tours and more.

# PRODUCTS

- + Off the beaten path treks
- + Cultural immersive tours
- + Tailor-made trips
- + School trips
- + Jungle Safari
- + Day hikes
- + Mountain biking and rafting

# TARGET GROUP

- + School groups
- + Multi generational families
- + Solo travellers
- + Active senior travellers
- + FITs & groups

# TYPE OF BUSINESS

- + Tour operator
- + Trekking agency

# CERTIFICATIONS

+ Travelife

DESTINATION OFFERED

+ Nepal

#### ADDRESS

Nepal Sanctuary Treks Banshidhar Marg, Chandol Kathmandu Nepal Phone: + 977 442 6721 + 977 443 1610 + 977 443 4542 info@nepalsanctuarytreks.com www.nepalsanctuarytreks.com

#### CONTACT

Mr. Tulsi Gyawali Managing Director Phone: + 977 985 102 3043 sanctuary@mail.com.np

#### IPD CONTACT





# Pokhara Mountain Bike Adventure





Pokhara Mountain Bike Adventure Hallan Chowk, Lakeside 6 Pokhara Nepal Phone: + 977 614 562 24 pokharamtbadventure@gmail.com www.nepalmountainbike.com

#### CONTACT

Mr. Jagan Biswakarma Founder / CEO Phone: + 977 9804 134 788 pokharamtbadventure@gmail.com

#### IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



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Pokhara Mountain Bike Adventure is a locally owned mountain biking tour operator and a real pioneer in this segment. It is one of the very few professional local mountain biking companies in Nepal with a dedicated and passionate team of local trail experts along with a quality bike shop. Their team has been organizing mountain biking holidays for guests from around the world for more than 18 years.

If you are looking for a unique guided mountain biking holiday in Nepal, Pokhara Mountain Bike Adventure is your expert: they are operating an all-mountain, XC, Enduro, hike and bike, MTB rental and multi-adventure holidays. Join a group of likeminded riders or let Pokhara Mountain Bike Adventure organize your customized holidays.

# PRODUCTS

- + Guided mountain biking tours in the Himalayas
- + Day tours and overnights tours
- + Multi-day tours
- + Hike and bike tours
- + Motorbike and jeep tours
- + Treks and cultural tours

# TARGET GROUP

- + Mountain bikers (all experience levels)
- + Hikers
- + Outdoors lovers
- + Families

# TYPE OF BUSINESS

- + Mountain bike tour operator
- + MTB, motorbike, jeep
- + Bike shop and repair

# **DESTINATION OFFERED**

- + Annapurna Circuit
- + Upper Mustang and Lower Mustang
- + Everest Region
- + Nepal

# **Responsible Adventures**









Responsible Adventures, founded in 2007, is a leader in luxury adventure tours and a pioneer for wellness and culinary trekking adventures in the Himalayas and trekking in off the beaten path areas that are still untouched. Their dedicated employees find great pride in providing a boutique Himalayan experience by making the company stand out for their unique and unforgettable outdoor experiences.

Customized itineraries are tailored to the clients' specific needs and catered to all groups, ranging from family trekking holidays to educational trips and philanthropic treks. Clients are assured an adventurous journey with the utmost attention to detail. Responsible Adventures is truly a step above the traditional Himalayan holidays and provides high-value "out of the box" experiences.

# PRODUCTS

- + Wellness trekking holidavs
- + Luxury adventure tours
- + Luxury camping treks
- + Cultural tours
- + Helicopter tours
- + Philanthropy tours
- + Off the beaten path treks

# TARGET GROUP

- + Small groups
- + Families

# TYPE OF BUSINESS

- + Luxury adventure tour operator and travel company
- + Trekking agency

# DESTINATION OFFERED

- + Nepal
- + Bhutan
- + India
- + Tibet



## CONTACT

ADDRESS

Nepal

Mr. Raiesh (Rai) Kumar Tamang Owner/Chief Experience Officer Phone: + 977 980 108 2108 rai@responsibleadventures.com

#### **IPD CONTACT**



# Sasane Sisterhood Trekking & Travel







Sasane Sisterhood Trekking & Travel was founded in 2016 with the main objective to reintegrate female human trafficking survivors back in the society. They train female human trafficking survivors in the hospitality sector as competent trekking and tour guides, cooks, housemaids, etc. Their unique tours lead through rural mountain villages of Nepal where guests can experience their traditional way of life. This innovative approach helps to reduce and ultimately eliminate further trafficking, gender-based violence and child marriage in those communities through the power of responsible tourism. Sasane Sisterhood offers homestay accommodations, cooking classes as well as day and overnight hikes in and around Kathmandu and Pokhara. Travellers who participate in these treks experience lesser-travelled areas of Nepal while being immersed in the traditional culture and customs of the rural Nepal villages as well as contributing to the development of those villages.

## PRODUCTS

- + Cultural tours
- + Trekking to rural communities in Nepal
- + Trekking lead by female guides
- + Nepali cultural accomodation
- + SASANE home stays
- + Cooking classes
- + Volunteer Trekking

## TARGET GROUP

- + Female travellers
- + Families
- + Students
- + Group travellers
- + Soul searchers

## **TYPE OF BUSINESS**

- + Trekking agency
- + Tour operator

## **DESTINATION OFFERED**

- + Rural mountain villages of Nepal
- + Kathmandu and Pokhara City



#### ADDRESS

Sasane Sisterhood Trekking & Travel Kalikasthan, Dilibazar PO. Box: 5893 Kathmandu Nepal Phone: + 977 1 443 60 47 info@sasanesisterhoodtrek.com www.sasanesisterhoodtrek.com

#### CONTACT

Mr. Shyam Kumar Pokharel CEO Phone: + 977 984 146 24 42 shyamkpo@gmail.com

#### IPD CONTACT



# Destination Dahar

IPD Partner







Nestled near the mythical beaches of the Island of Djerba and the magnificent dunes of the Sahara Desert, the mountainous region of Djebel Dahar offers an unusual mixture of arid lunar landscapes, a magnificent plateau, and tiny fertile valleys. The Dahar region is easily accessible. The international airport of Djerba is just 100 kilometers and the capital city of Tunis is 550 kilometers away.

Endowed with an exceptionally rich geography and paleontology, and blessed with exceptional historical and cultural heritage, the Dahar region enchants travellers in search of unforgettable experiences. Hikers and trekkers, culture lovers, scientists and visitors seeking peace of mind and a change of scenery will all fall in love with the Dahar region.

Destination Dahar has adopted a sustainable tourism charter, developed a code of conduct and is offering sustainability trainings for their member companies.

# PRODUCTS

- + Troglodyte accommodations
- + Historic fortified villages
- + Cultural heritage
- + Nature tours and trekking
- + Dahar Great Trail (220 km / 12 days)

# TARGET GROUP

- + Families and couples
- + Groups
- + Hikers

# TYPE OF BUSINESS

+ Destination Marketing Organisation (DMO)

#### **DESTINATION OFFERED**

+ Dahar region, Tunisia



#### ADDRESS

Fédération Tourisme Authentique Destination Dahar 04 Rue Pasteur 4001 Médenine Tunisia Phone: + 216 75 643 464 info@destinationdahar.com www.destinationdahar.com

#### CONTACT

Mr. Med Sadok Dabbabi President Mr. Hedi Kallali Director Phone: + 216 235 311 12 <u>directeur.ftadd@gmail.com</u> marketing.ftadd@gmail.com

#### IPD CONTACT





# Best Tours









Best Tours, founded in 2009 and located in Sfax, is a tour operator with a well- maintained fleet of own cars and busses. In combination with their qualified multilingual guides, they offer comfortable, informative excursions and sightseeing tours – all from one source. The company's strength is its dynamic and versatile team, which shares their profound knowledge and passion about their wonderful country with the customers. Best Tours helps their guests discovering the real and authentic beauty of Tunisia. They offer a wide range of programs and tours such as hiking, adventure, cultural tours, ecotourism, Sahara tours and sustainable and valuable tourism circuits in Tunisia. Best Tours prioritizes a warm welcome and great relationships and interactions with their visitors.

# PRODUCTS

- + Tourist transport
- + Cultural tours
- + Accommodation
- + Sahara tours
- + Trekking and adventure tours

# TARGET GROUP

- + Individual travellers
- + Junior and senior travellers
- + Groups
- + Families

## TYPE OF BUSINESS

+ Tour operator

## **DESTINATION OFFERED**

+ Tunisia

#### ADDRESS Best Tours

Avenue Habib Bourguiba Building Diwan Ezzit, 3000 Sfax Tunisia Phone: + 216 74 200 131 Phone: + 216 99 514 131 contact@best-tours.tn www.best-tours-tunisia.com

#### CONTACT

Mr. Kamel Ben Mabrouk Manager Phone: + 216 98 748 350 k.elmabrouk@best-tours.tn

Mr. Mohamed Moalla Sales Manager Phone : + 216 99 514 131 contact@best-tours.tn

#### IPD CONTACT



# Dar Zaghouan





Dar Zaghouan 2 km before the entrance to the city of Zaghouan, right of Bir Halima Zaghouan Tunisia www.darzaghouane.com

#### CONTACT

Mr. Skander Zeribi General Manager Phone: + 216 24 309 309 contact@darzaghouane.com darzaghouane@gmail.com

#### IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 (0) 151 531 566 89 eichkorn@importpromotiondesk.de







Located about 50 km from Tunis is Dar Zaghouan, one of the first ecotourism lodges in Tunisia. The innovative initiative aims to put into practice the concept of recycling management for efficient energy, water and waste management and has a strong social commitment to local communities. Built from local materials and with the help of local craftsmen, the lodge in the middle of a farm offers charm and comfort with individually furnished rooms.

In addition to spacious gardens and a beautiful swimming pool, the lodge also offers a well-equipped hammam. With a great variety of offered program and excursions, like horse rides or workshops about local products, Dar Zaghouan is the perfect place for a holiday and business conferences in an inspiring surrounding.

## PRODUCTS

- + Accommodation
- + Conference facilities
- + Own organic vegetable garden
- + Swimming pool and well-equipped hammam
- + Community tours

## TARGET GROUP

- + Families
- + Senior travellers

# TYPE OF BUSINESS

+ Accommodation/eco-lodge

# **DESTINATION OFFERED**

+ Tunisia

### Le Lemon Tour







Le Lemon Tour is putting bikes back on the roads of Tunisia since 2018! They provide guided and self-guided bike tours for cycling enthusiasts of all ages. The innovative tourism project offers the opportunity to discover the richness of the Tunisian heritage sites in an eco-responsible way and provides a new perspective on mobility and urban lifestyles in Tunisia. Guests can choose between city, mountain and electric bikes to explore Carthage and its surroundings. Children bikes, seats and helmets make the tours suitable for families.

The local, professional and passionate guides of Le Lemon Tours take their guests on safe and beautiful routes through Carthage and the wider area providing cultural insights, interesting facts and stop offs along the way.

Le Lemon Tour is the best choice to discover Carthage in a sustainable way while supporting the local community!

#### PRODUCTS

- + Guided bike tours
- + Self-guided bike tours

#### TARGET GROUP

- + Curious travellers of all ages
- + Families and couples
- + School classes and student / corporate groups

#### TYPE OF BUSINESS

+ Bike tours operator

#### DESTINATION OFFERED

- + Tunis, Carthage
- + Monastir and other cities in development



#### ADDRESS

Le Lemon Tour 6 Mathos Street, Carthage, Salambo 2025, Tunisia Phone: + 216 56 262 282 contact@lelemontour.com www.lelemontour.com

#### CONTACT

Ms. Rania Oueslati Sales Manager Phone: + 216 56 262 282 rania@lelemontour.com

#### **IPD CONTACT**

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



### Siroko Travel







Siroko Travel is specialized in adventure travel in Tunisia's north and south. They offer unique discovery trips away from mass tourism – like hiking trips in the Sahara, cultural discovery trips and ecotourism. In addition, bird and horse lovers get great value for money with specially tailored travel packages for small groups.

Tunisia offers a varied landscape spectrum of sea, mountains and desert, is therefore rich in contrasts and history with an enormous potential for ecotourism, which is supported and promoted by Siroko Travel. The wild beaches of the north coast with its forested mountains as well as the vastness of the Sahara inspire hikers and nature lovers and are waiting to be explored.

#### PRODUCTS

- + Ecotourism
- + Trekking and hiking tours
- + Nature tourism: bird watching
- + Cultural Tours
- + Sahara Tours

### TARGET GROUP

- + Small groups
- + Adventure tourists
- + Couples and families

### TYPE OF BUSINESS

+ Tour operator

#### **DESTINATION OFFERED**

+ Tunisia



#### ADDRESS

SirokoTravel Immeuble Latina, Apt NB 1 Rue des Lacs de Mazurie Les Berges du Lac 1053 Tunis Tunisia www.sirokotravel.com

#### CONTACT

Mr. Houssem Ben Azouz Owner/Marketing/Sales Phone: + 216 71 963 919 + 216 71 965 267 contact@sirokotravel.com info@sirokotravel.com

#### IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



### Tacapes Tours









After 20 years of experience in guiding tours, Tacapes Tours was founded as a DMC in 2015. Tacapes Tours is specialized in tailor-made tours throughout Tunisia with creative itineraries in less-travelled parts of the country. The philosophy of the company is to promote sustainable tourism in Tunisia and create authentic experiences and interaction with local people. They achieved Travelife Partner status in November 2021.

Tacapes Tours uncovers the many facets of Tunisia through a wide variety of cultural heritage and community tours and Saharan adventures, developed by professional tourism experts and accompanied by passionate multilingual guides. Their objective is to offer their guests the opportunity to dive into the local culture and to share unforgettable and unique experiences that will be engraved in their memories forever.

#### PRODUCTS

- + Cultural tours
- + Archaeological tours
- + Accommodation in lodges and guest houses
- + Saharan camping
- + Camel trekking
- + Mountain hiking
- + Saharan trekking
- + 4x4 tours
- + Cooking courses
- + Yoga retreat

#### TARGET GROUP

- + Families and couples
- + Groups
- + Honeymooners

### TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)
- + Travel agency

#### **DESTINATION OFFERED**

+ Tunisia

#### CERTIFICATIONS

+ Travelife (Partner)

#### ADDRESS

Tacapes Tours 105, Rue Farhat Hachad Gabes 6000 Tunisia Phone: + 216 752 385 35 Mobile: + 216 975 476 58 info@tacapes-tours.com www.tacapes-tours.com

#### CONTACT

Mr. Nader Zidi Managing Director Phone: + 216 975 476 58 info@tacapes-tours.com

#### IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 151 531 566 89 eichkorn@importpromotiondesk.de



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## Tunisia Ecotourism







Tunisia Ecotourism is specialized in responsible and sustainable ecotourism. The company is located in Bizerta, the home of the most northern cape of Africa. Bizerta is a key town of Tunisia which holds hidden Mediterranean stretches of sandy shores, the green hills of the eastern end of the Atlas mountains, the fertile valleys of Wadi Mejradah as well as salt lakes and a world heritage natural park. Tunisia Ecotourism offers innovative, high-quality products to promote a socioeconomic and environmental responsible tourism in Tunisia.

The eco-stays they offer are based on the principle of shared benefit. They help each community they visit in maintaining their ecotouristic micro-business (Ecobuilding, handcraft, sustainable fishing, etc.).

In addition, they provide advice on making the impact of their clients' visit on the local culture mutually beneficial.

#### PRODUCTS

- + Culture and nature tours
- Trekking tours into the national parks and private reserves
- + Birdwatching tours
- + Accommodation: guest houses, ecolodges, camping sites, etc.
- Different activities: horseback riding, mountain biking, trekking, hiking, caving, kayaking, etc.
- + Community tours

#### TARGET GROUP

- + Individuals and groups
- + Senior travellers
- + Families
- + University groups

#### TYPE OF BUSINESS

+ Tour operator

#### DESTINATION OFFERED

+ Tunisia



#### ADDRESS

Tunisia Ecotourism 57, Av. Hassen Nouri Bizerta, 7000 Tunisia Phone: + 216 244 424 44 contact@tunisiaecotourism.com www.tunisiaecotourism.com

#### CONTACT

Mr. Aymen Louhichi Managing Director Phone: + 216 205 806 20 contact@tunisiaecotourism.com

#### IPD CONTACT

For more information please contact: Nora Eichkorn IPD Expert Sustainable Tourism Mobile: + 49 (0) 151 531 566 89 eichkorn@importpromotiondesk.de



## Ayimtour Travel Agency









Ayimtour Travel Agency was founded in 1999 and is the proud pioneer of tourism business in Karakalpakstan. Ayimtour is the first agency to own a legal license to provide tours and open the gates for guests to the spectacular desert beauty of the Karakalpak region. The agency offers a great variety of tailor-made group and individual tours in Karakalpakstan. They only work with experienced and knowledgeable guides and have a competent team of professional drivers and comfortable and reliable transport. Two of the best hotels in Nukus also belong to the agency as well as one of the first the private museums in Uzbekistan. The rooms of the modern Jipek Joli Hotel and the national-style designed Jipek Joli Inn offer every comfort a traveller seeks.

With Ayimtour guests can discover Muynak, the city of ships in the desert, visit the traditional craftsmen of Chimbay Village, marvel at the fortresses of ancient Khorezm or go on a multiday Aral Sea discovery tour where they will sleep in traditional yurts. "Ayim" was taken from the first name of the founder of the house-museum and hotel business – Ayimgul.

#### PRODUCTS

- + Karakalpakstan tailor-made tours
- + Nature and culture tours
- + Local gastronomy and handicrafts
- + Environmental awareness tour to the Aral Sea

#### TARGET GROUP

- + Adventure travellers
- + FITs
- + Small groups

#### TYPE OF BUSINESS

- + Tour operator
- + Hotel accommodation: Jipek Joli Hotel and Jipek Joli Inn
- + Private-owned museum: Home-museum of Amet and Ayimkhan Shamuratovs

#### **DESTINATION OFFERED**

+ Karakalpakstan (Uzbekistan)

#### ADDRESS

Ayimtour Travel Agency 50, Tatybaev street Nukus Postal code 230103 Republic of Karakalpakstan Uzbekistan Phone: + 998 61 224 25 ayimtourtravel@gmail.com www.ayimtour.com www.ayimtour.com

#### CONTACT

Mr. Aydos Jumagulov Travel Consultant Phone: + 998 90 724 04 74 aydojuma10@gmail.com

#### IPD CONTACT



### Dilrabo Travel





Dilrabo Travel was founded in 2018 by young and professional tourism specialists. Thanks to their experience as professional tour guides, they know what it takes to organize memorable journeys for their guests. They are specialised in cultural and nature tours, agricultural experiences and tours including local traditions and gastronomy where guests can immerse themselves into the authentic Uzbek lifestyle. Dilrabo Travel wants to offer everybody the opportunity to visit Uzbekistan and therefore is the first company to offer special tours for people with disabilities.

Dilrabo Travel invites their guests to experience the culture of the East from sights like in the fairy tales of "1001 nights" to the green valley of Fergana, which is not only rich in magnificent gardens, sweet melons and silk cultivation, but also famous for its festivals and traditions.

With Dilrabo Travel, travellers visiting Uzbekistan are not just clients, but warmly invited guests to explore the culture and nature of Uzbekistan.

#### PRODUCTS

- + Tours for people with disabilities
- + Highlights along the Silk Road
- + Cultural and nature tours in ethnic Village communities
- + Agricultural trips

#### TARGET GROUP

- Senior travellers
- + People with disabilities
- + Small groups & student groups
- + Adventure travellers

### TYPE OF BUSINESS

- + Tour operator
- + Travel agency

#### **DESTINATION OFFERED**

- + Uzbekistan
- + Fergana Valley
- + Kyrgyzstan



#### ADDRESS

Dilrabo Travel Kashtanzor 7 Fergana 150100 Uzbekistan Phone: + 998 97337 0087 dilrabotravel@gmail.com www.dilrabotravel.uz

#### CONTACT

Mr. Husanboyev Sadafbek Managing Director Phone: + 998 97337 0087 sadafbekfergana@gmail.com

#### IPD CONTACT



### Marakanda Travel









Marakanda Travel, a family-owned tour operator and travel agency established in 2006, is specialized in tailor-made tours in Central Asia and Xinjiang. Marakanda Travel is a pioneer in cycling tours in Uzbekistan. They have their own modern and high-guality equipment including 25 bikes and transport assistance. By passing through rural areas and picturesque landscapes by bike active travellers can explore the beautiful country from a unique perspective and in an eco-friendly way.

Besides cycling, they offer tailor-made cultural and nature tours, birdwatching, trekking, botanical tours, horse riding and ecotourism. Especially their eco-friendly experiences help preserving nature and benefit local communities. Their dedicated and creative team provides outstanding services and creates memorable travel experiences. Marakanda has its own English, German, French and Russian speaking guides.

#### PRODUCTS

- Tailor made tours.
- + Cvcling
- Bird watching
- Botanical tours.
- + Culture & nature tours
- + Horse riding
- + Ecotourism
- + Trekking

### TARGET GROUP

- + FIT's and groups
- Senior travellers
- + Students
- Families

#### TYPE OF BUSINESS

- + Tour operator
- + Transport company
- + Destination Management Company (DMC)

#### DESTINATION OFFERED

- + Uzbekistan
- + Kyrgyzstan
- + Taiikistan
- + Turkmenistan
- + Xinjiang

#### ADDRESS

Marakanda Travel 7. Savram St 1-tor. Tashkent. l Izhekistan Phone: + 998 901 750 481 info@marakandatravel.com www.marakandatravel.asia

#### CONTACT

Mr. Elbek Alivev Project Manager Phone: + 998 901 750 481 marakanda.travel@gmail.com

#### IPD CONTACT

For more information please contact: Shakhnoza Kurbanalieva IPD Expert Sustainable Tourism Phone: + 49 228 90 900 81 321 kurbanalieva@importpromotiondesk.de



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## Oasis International Travel



#### ADDRESS

Oasis International Travel 84/4. Labzak Str. Tashkent. 100128. Uzbekistan Phone: + 998 935 113 111 uzb@oasisinternational.travel www.oasisinternational.travel

#### CONTACT

Mr. Ravshan Dekhkonov Director Phone: + 998 935 113 111 uzb@oasisinternational.travel

#### **IPD CONTACT**

For more information please contact: Shakhnoza Kurbanalieva IPD Expert Sustainable Tourism Phone: + 49 228 90 900 81 321 kurbanalieva@importpromotiondesk.de



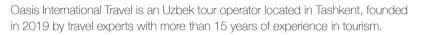
TYPE OF BUSINESS + Tour operator

+ Destination Management Company (DMC)

#### DESTINATION OFFERED

- + Uzbekistan
- + Kvravzstan
- + Kazakhstan
- + Turkmenistan
- + Taiikistan





The company offers a great variety of products, from Eco-, rural and hiking tours off the beaten track to MICE, off-road and luxury itineraries. In Uzbekistan, they mainly promote sustainable tourism in Nurata mountain villages and the remote Aral Sea areas. Oasis International Travel also offers a broader Silk Road experience with high quality standards together with reliable partners in Tadiikistan, Turkmenistan, Kyrgyzstan and Kazakhstan.

The professional staff of Oasis International Travel works out each tour program like jewelers - considering their client's interests, needs and expectations in every detail of the journey.

#### PRODUCTS

- + Bespoke luxury tours
- + Nomadic life experiences
- + Eco/Bural/CBT tours
- + Off-road tours
- + Handicraft tours
- + Reliaious tours
- + Archeological tours

#### TARGET GROUP

- + Families
- + FITs & couples
- + Nature & adventure tourists
- + MICF

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### Responsible Travel Uzbekistan







Responsible Travel Uzbekistan, founded in 2012, acts as the main Community Based Tourism Office, managing reservations and marketing on behalf of homestays located in the Nuratau area. Therefore, most of their tours include CBT components that offer the unique and authentic way to explore Uzbekistan and get in contact with local communities. Further, Responsible Travel is specialized in small group trekking, ecotourism, cultural and adventure tours with Yurt camps. They also initiated various social projects aimed at improving the living standards in the visited villages.

Responsible Travel is Uzbekistan's only ecotourism enterprise that promotes community based ecotourism in the Nuratau Mountains with the strong commitment to create additional income sources for rural communities, protect the environment and improve village infrastructure. By staying at the remote villages in the Nuratau mountains guests will truly experience the authentic life of these rural communities.

#### PRODUCTS

- + CBT and cultural tours
- + Ecotourism
- + Trekking and hiking
- + Adventure tours
- + Educational tours

#### TARGET GROUP

- + Active travellers
- + Adventure travellers
- + Small groups & families

#### TYPE OF BUSINESS

+ Tour operator

#### **DESTINATION OFFERED**

- + Uzbekistan
- + Nuratau Mountains



#### ADDRESS

Responsible Travel 34 Amir Temur str, Bog'don Forish district, Jizzakh region Uzbekistan Phone: + 998 90 265 0680 + 998 93 558 4480 info@nuratau.com www.nuratau.com

#### CONTACT

Mr. Sherzod Norbekov Director Phone: + 998 93 558 4480 travelresponsible@gmail.com

#### IPD CONTACT



### Sezam Travel









Since 2010, Sezam Travel has built a reputation as a reliable tour operator and partner in Uzbekistan. Based in Tashkent, they arrange tours for individual and group travellers in Uzbekistan and Central Asia. Sezam Travel offers tailor-made itineraries from adventure expeditions to cultural tours and sees each tour as an invitation to its guests to experience the beauty of the destination together – from the beginning to the end. The professional agents of this outstanding service-oriented company are available for their clients 24 hours a day to ensure customer satisfaction and a smooth, reliable and long-term business cooperation.

Why is the company called "Sezam Travel"? "Sezam, open up!" – like the magical spell in the fairy tale "Ali Baba and the forty robbers" opens the entrance to the cave with treasures, Sezam Travel opens the door to the exceptional tourist opportunities of Uzbekistan!

#### PRODUCTS

- + Historic heritage tours
- + Ethno tours
- + Cultural and soft adventure tours
- + FIT and families
- + Tailor-made & flexible inspirational journeys

#### TARGET GROUP

- + FIT's & small groups
- + Adventure travellers
- + Families & friends

#### TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

#### **DESTINATION OFFERED**

- + Uzbekistan
- + Central Asian countries

#### ADDRESS

Sezam Travel 44/1, Chilanzarskaya street, 100115, Tashkent, Uzbekistan Phone: + 998 71 271 226 7 sales@sezamtravel.com www.en.sezamtravel.uz

#### CONTACT

Ms. Kamila Sabitova General Director Phone: + 998 90 948 614 7 travelsezam@gmail.com

#### IPD CONTACT







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