

# IPD at WTM London 2021

1 - 3 NOVEMBER 2021 AT **BOOTH TP240** AND 8 - 9 NOVEMBER 2021 **VIRTUALLY**



VISIT US!  
BOOTH  
TP240

OR  
VIRTUALLY

IPD connects you with reliable tourism companies from Ecuador, Nepal, Tunisia and Uzbekistan.



IMPORT PROMOTION DESK



Make an appointment!

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# Connect with reliable new partners at WTM London and WTM London Virtual

The Covid-19 crisis has critically impacted the international tourism industry over the past year and a half, but has also helped realize that a future exists in sustainable travel. The IPD helps connect European tour operators to incoming agencies who really care about sustainable tourism – meet them in person or virtually at this year's **WTM London**.

As the Import Promotion Desk, the initiative for import promotion, will be present in London this year for WTM London at **booth TP240**. You will have the opportunity to visit and be connected with our sustainable tourism suppliers from selected emerging and developing countries for the **virtual event on the 8th-9th November**.

Meet our tour operators from **Ecuador**, a destination with high touristic potential, full of nature and adventure. Between volcanic mountain landscapes, vast sandy beaches, the original Amazon rainforest and its indigenous communities, the enchanted city of Cuenca, and the famous Galapagos Islands – Ecuador has a large variety of sustainable tourism attractions.

Wedged between the Himalayas and the vast plains of India, **Nepal** is a land of intoxicating natural beauty and spirituality that has lots to offer sustainable tourists: From hiking in the most iconic mountainous region in the world or strolling through the ancient districts of Kathmandu to spotting tigers and Indian elephants in the southern national parks.

**Tunisia** has many surprising tourist attractions and activities. Those that venture off Tunisia's sandy Mediterranean coastline can discover: Saharan dunes surrounding oasis retreats, expansive networks of ancient ruins and charming Berber villages. Tunisia is also a country with some of the region's most beautiful examples of Islamic architecture.

**Uzbekistan** is a perfect destination for travellers interested in culture, history and architecture. The Fergana Valley (famous for its traditions and handicraft), the capital Tashkent and the old cities of Samarkand, Buchara and Shahrissabz are only some stops to explore the old Silk Road. In addition, all the way out west, between desert fortresses, high class museums and ruin cities around Khiva, Uzbekistan offers various cultural highlights.

Each presented service provider has been carefully screened before the pandemic and have been trained in the requirements of the EU travel market. On the following pages you will find detailed information about these recommended tourism businesses.

IPD establishes direct contact with them and organises B2B meetings virtually.

### Get in touch with us!

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business, and is funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

More information at:

[www.importpromotiondesk.de](http://www.importpromotiondesk.de)

Learn more about IPD's services.  
Presentation at WTM London:

#### 1 NOVEMBER 2021

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**11 am - 11.30 pm** **IPD**  
Presentation

**2 pm - 2.30 pm** **Tunisia**  
Destination and partner  
company presentation

#### 2 NOVEMBER 2021

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**11 am - 11.30 pm** **Nepal**  
Destination and partner  
company presentation

**2 pm - 2.30 pm** **Uzbekistan**  
Destination and partner  
company presentation

#### 3 NOVEMBER 2021

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**11 am - 11.30 pm** **Ecuador**  
Destination and partner  
company presentation



# Ministry of Tourism of Ecuador

IPD Partner



Ecuador – A destination you must visit!

Choose Ecuador as your holiday destination. This beautiful country is a paradise. Let yourself be amazed by its culture expressed by majestically churches, buildings and heritage cities.

In Quito, discover the best preserved historic center in South America. At the coast you will fall in love with the views, beaches and the abundance of fauna that they enclose. Increase your adrenaline by practicing a variety of adventure sports that Ecuador has to offer. And do not forget to delight yourself with the taste of its gastronomic diversity, which you'll find while touring this country full of magic and charm. Live a unique experience, live Ecuador!

## PRODUCTS

- + Adventure
- + Culture
- + Nature
- + Gastronomy
- + Beaches

## TARGET GROUP

- + Families
- + Solo trips
- + Groups

## TYPE OF BUSINESS

- + Tourism board

## DESTINATION OFFERED

- + Galapagos Islands
- + Pacific coast
- + Andes
- + Amazon

## ADDRESS

Briceño N11-165 y Gran Colombia,  
Esq. Edificio Ministerio de Turismo,  
6th Floor  
Postal Code 170136  
Quito  
Ecuador  
[www.ecuador.travel](http://www.ecuador.travel)

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ECUADOR

# Apullacta Expeditions



For more than 25 years Apullacta Expeditions has involved their clients in unforgettable experiences through coexistence with nature, ancestral communities and adventure, presenting Ecuador with all its geographical and cultural richness. They are TourCert certified and work under the principles of sustainable tourism by promoting biodiversity and working with local naturalists and guides. Further, they support community tourism, so their guests contribute to the place they visit and the people who live there. Their daily work is to tailor the perfect tour for their guests by exceeding their expectations through creative itineraries and offering the most diverse experience during their visit with a focus on the experience of nature, culture and local lifestyle. Because only a local knows the best places to visit in Ecuador!

## PRODUCTS

- + Ecuador tailor-made tours
- + Community-based tours
- + Trekking tours: Ecuador Inca Trail
- + Educational journeys
- + Cultural tours
- + Experience tours

## TARGET GROUP

- + Individuals
- + Small to medium groups
- + Senior travellers
- + Families and student groups

## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

## CERTIFICATIONS

- + TourCert

## DESTINATION OFFERED

- + Tour in the Andes
- + Cuenca
- + Amazon
- + Galapagos Islands
- + Ecuador and Peru combination

## ADDRESS

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General Torres  
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ECUADOR

# Campus Adventures



Campus Adventures is an exclusive "travel-on-foot" specialist in Ecuador for outdoor activities at a high-quality level. Travel-on-foot means all kind of activities wherever your feet take you. It is a real joy of travelling where their guests will feel energized, refreshed and make deeper connections with the local culture and nature as they will be able to visit more unknown sites. Campus Adventures creates unique and tailored travel experiences where value is placed on safety, personal care, local knowledge and a well-trained team, including our guides. Avoiding plastics, compensate carbon emissions and being committed to local communities are some ways they are contributing to a more sustainable and responsible way of travelling.

The company is a Tour Operator and DMC with more than 23 years of experience. Their mission is to inspire, enhance and operate tours in all four regions of Ecuador for those who love new discoveries.

## PRODUCTS

- + Walking and hiking
- + Trekking
- + Mountain climbing
- + Mountain biking
- + Trail running
- + Galapagos packages
- + Hostería MuseArt Pantaví

## TARGET GROUP

- + Adventure travellers
- + FITs and small group travellers

## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)
- + Guesthouse

## CERTIFICATIONS

- + TourCert
- + Travelife

## DESTINATION OFFERED

- + Ecuador mainland
- + Galapagos Islands

## ADDRESS

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ECUADOR

# Discovering Americas



Discovering Americas is a tour operator established in Ecuador with one dream in its mind and heart: to bring real benefits through tourism activities to local communities and increase the number of visitors to non-traditional destinations. Its team of passionate and creative professionals will design crafted and authentic itineraries, which connect your clients with local culture and create the most memorable and transformational journeys based on their interests, wishes and dreams. This includes gatherings with local communities, gastronomic and cultural encounters and unique adventures in the greatest natural settings on the Ecuadorian mainland and the Galapagos Islands.

Discovering Americas only works with partners and providers who are committed to inclusive, eco-friendly and socially sustainable tourism. A dedicated and empathic team is at your disposal to assist you with all the arrangements, questions, suggestions and more to compile the perfect option for your clients.

## PRODUCTS

- + Cultural & nature tours
- + Community based experiences
- + Detox, well-being and transformational experiences
- + Local gastronomy and handicrafts
- + Biking experiences

## TARGET GROUP

- + Solo travellers
- + Couples
- + Small groups & families
- + Active senior travellers

## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

## DESTINATION OFFERED

- + Ecuador: Andes, Amazon Rainforest and Pacific Coast
- + Galapagos Islands
- + Colombian regions
- + Ecuador in combination with Colombia
- + Ecuador in combination with Peru

## ADDRESS

Discovering Americas  
Guanguiltagua N36-262 y Diego  
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ECUADOR

# Inca Holidays & Villa Doris



Inca Holidays is a family-run business with 18 years of experience and passion for showing the best corners and secrets of Ecuador to their clients! Being a small tour operator, Inca Holidays offers a very personal service and individually designed soft adventure and cultural experiences to every single business partner and customer. The team has the passion, inspiration and experience to create perfectly balanced trips and let visitors discover the soul of Ecuador.

Villa Doris, a beautiful country guest house with capacity for up to 10 passengers, is located in the Nono Cloud forest just 30 minutes away from Quito, but still one of Ecuador's best kept secrets. Guests will experience Ecuadorian hospitality and gastronomy, community life, biodiversity and daily excursions while contributing to the development of the community and local women empowerment projects.

## PRODUCTS

- + Culture and soft adventure tours
- + Villa Doris country-guest house in Nono (30 min from Quito)
- + Daily excursions from Nono
- + Cruises and island hopping tours to the Galápagos Islands

## TARGET GROUP

- + Families
- + Couples
- + FITs
- + Small groups

## TYPE OF BUSINESS

- + Tour operator
- + Accommodation

## DESTINATION OFFERED

- + Ecuador

## ADDRESS

Inca Holidays and Villa Doris  
Yasuni N44-96 y El Inca  
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ECUADOR

# Kuyana Amazon Lodge



Kuyana Amazon Lodge is an Ecuadorian family-run business, founded in 2017. Kuyana means “to share” in the indigenous Kichwa language. What they are sharing with their guests is: experiences, unique adventures, well-being, local traditions, and culture. Guests of Kuyana can enjoy a location in a privileged area where nature is the main attraction and comfort is the top priority for the Kuyana team. Each person involved in this project, manages to reach the hearts of those who visit, thanks to their dedication, commitment and kindness. We are committed to nature, so our main objective is to promote sustainable tourism by showing that we can build magical places while respecting the environment that surrounds us.

## PRODUCTS

- + Nature & Ecotourism
- + Soft Adventure
- + Culture and Wellness

## TARGET GROUP

- + Wellness and adventure travellers
- + FITs and small group travellers
- + Families & active senior travellers

## TYPE OF BUSINESS

- + Jungle lodge

## DESTINATION OFFERED

- + Ecuadorian Amazon

## ADDRESS

Kuyana Amazon Lodge  
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- Vía al Para  
Archidona – Tena  
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ECUADOR

# Maquipucuna Reserve & Ec lodge



Maquipucuna Reserve & Ec lodge is an award-winning ecotourism operation located at the heart of the Chocó Andino UNESCO Biosphere Reserve. Since 1988, Maquipucuna has offered a unique destination that harbors one of the world's most biodiverse rainforests. It is a place of marvelous cloud forests, pristine rivers and waterfalls - the reserve is a sanctuary for 4% of the world's bird species and the only known Andean bear congregation. Located just 2 hours from Quito, Maquipucuna is a perfect stopover destination for nature lovers visiting Quito or the Galapagos Islands. Guests can explore and learn, observe incredible wildlife, discover delectable local cuisine, join the conservation efforts of Maquipucuna's nonprofit, visit nearby community projects, or just sit back and relax, knowing their visit is truly helping conservation of the rainforest and sustainable development in this fascinating real-life paradise.

## PRODUCTS

- + Andean bear watching safaris
- + Birdwatching tours
- + Cloud forest experience packages (jungle hikes, river and waterfall swimming, ancestral trails, medicinal plant walks, night walks and more)
- + Coffee tasting tours
- + Chocolate massages
- + Local gastronomy (vegetarian, vegan, & gluten free options)
- + Community-based tours
- + Orchid & Hummingbird Gardens

## TARGET GROUP

- + Wildlife lovers
- + Adventure travellers
- + Birdwatchers
- + Families
- + Couples
- + Active senior travellers
- + FITs

## TYPE OF BUSINESS

- + Ec lodge
- + Ecological Reserve

## DESTINATION OFFERED

- + Ecuador

## ADDRESS

Maquipucuna Reserve & Ec lodge  
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ECUADOR

# Neotropical Nature & Birding Trips



Neotropical Nature & Birding Trips was founded in 2016 with the expertise of professionals in tourism, wildlife and natural history to provide specialized experiences in some of the most exciting and biodiverse destinations in Ecuador and Brazil. They offer tours that are tailor-made to meet their guests' interests and needs, exploring new or non-traditional routes to deliver unique and authentic encounters with nature and culture while keeping the highest levels of comfort and service. Neotropical Nature & Birding Trips promotes sustainable development by supporting locally managed ecotourism projects to ensure long term conservation of different ecosystems.

Experience the contrasts from the Andes to the Amazon, the abundant life of the cloud forest, breathtaking landscapes of the Pacific Coast, unmatched adventures in the Galapagos in Ecuador and witness the power of the mighty jaguar in Brazil's Pantanal.

## PRODUCTS

- + Birdwatching tours
- + Wildlife photography tours
- + Nature, culture & soft adventure tours
- + Tailor-made itineraries and trip extensions
- + Day and multi-day tours

## TARGET GROUP

- + Individuals
- + Small to medium groups
- + Senior travellers
- + Families and student groups

## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

## DESTINATION OFFERED

- + Ecuador mainland
- + Galapagos Islands
- + Brazil's Pantanal and Atlantic Forest

## ADDRESS

Neotropical Nature and Birding Trips  
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ECUADOR

# Tierra del Volcan



Tierra del Volcan is an award-winning, TourCert certified inbound tour operator founded in 1999. They are specialized in the breath-taking Cotopaxi area and provide tailor-made itineraries with world-class adventures, family-focused journeys, and transformational experiences. In addition, Tierra del Volcan owns four traditional and exclusive haciendas and curated properties in Quito, Cotopaxi and the Northern Andes of Ecuador. Each hacienda operates ongoing conservation programs alongside innovative, active itineraries – including transformational experiences, horseback riding, horse encounters, mountain biking, trekking, hiking, climbing, glamping, cooking classes, cultural encounters, and wellness.

## PRODUCTS

- + Adventure, transformational and family travel
- + Tailor-made and flexible inspirational journeys for FITS / families
- + Different activities: horseback riding, mountain biking, trekking, hiking, mountaineering, scenic train rides, cultural encounters and more

## TARGET GROUP

- + Families
- + Groups
- + FITs

## TYPE OF BUSINESS

- + Trekking Operator
- + Lodges
- + Haciendas

## CERTIFICATIONS

- + TourCert

## DESTINATION OFFERED

- + Ecuador – Andes
- + Cotopaxi specialist
- + Galapagos Islands

## ADDRESS

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ECUADOR

# Trek Ecuador & Kapawi Ec lodge



Since 2005, the company designs travel experiences in Ecuador that connect travellers with the Amazon Rainforest and the indigenous communities living here. The tailor-made journeys are an immersive lifetime-experience and create real sustainable benefit for the local community along the whole value chain. According to the same concept, Trek Ecuador offers cultural experiences in other destinations within Ecuador, for example the Andes.

Kapawi Eco-Lodge is an award-winning community ecotourism enterprise, which is fully owned and operated by the indigenous Anchuar community. Deep in the Amazon Rainforest, Kapawi Eco-Lodge is a retreat for natural and cultural immersion, which directly supports the sustainable development of the indigenous community in a social, economic and ecological way. Activities in the unspoilt surrounding nature and with the community, wellness, yoga and meditation await the guests.

## PRODUCTS

- + Authentic Amazon indigenous travel experiences
- + Travel experiences in the Galapagos Islands
- + Customized private travel itineraries and arrangements in Ecuador

## TARGET GROUP

- + Families
- + Senior travellers
- + FITs
- + Small groups
- + Birdwatching and wildlife tours

## TYPE OF BUSINESS

- + Tour operator
- + Travel agency
- + Eco-Lodge

## DESTINATION OFFERED

- + Ecuador
- + Amazon Rainforest
- + Galapagos Islands

## ADDRESS

Trek Ecuador & Kapawi Ec lodge  
Urbanización Juan Montalvo #102  
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ECUADOR

# Aroma Nepal Treks & Expedition



Aroma Nepal Treks was established by a group of trekking and travel professionals in Nepal who have more than 20 years experience in professional trekking and tourist guiding. They offer great opportunities for an exciting and memorable stay in Nepal by authentic encounters with local communities. All guides are well trained, experienced and certified by the government. The safety of their guests is of utmost importance, while exploring the natural and cultural highlights of Nepal. Aroma Nepal Treks are specialized in trekking to less travelled regions of the Himalayas, animal friendly wildlife excursions, community home stay trekking, nature and cultural tours, white water rafting and hiking. As a responsible travel business with strong commitments to sustainability, we have signed the world animal protection & elephant-friendly tourism pledge in Canada.

## PRODUCTS

- + Culture & nature tours
- + Trekking & climbing in the Himalayas
- + Private tented treks
- + Animal friendly safari tours
- + Community homestay trekking in Annapurnas

## TARGET GROUP

- + Families
- + FITs & couples
- + Nature & adventure travellers
- + Incentives & groups

## TYPE OF BUSINESS

- + Tour operator
- + Trekking agency

## DESTINATION OFFERED

- + Nepal
- + Bhutan

## ADDRESS

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NEPAL

# Community Homestay Network



The Community Homestay Network is the only network of community based tourism experiences throughout Nepal that benefits the local population directly! It has been set up in 2012 to bring responsible and sustainable tourism to Nepal by connecting travelers and locals. The Community Homestay Network enables an authentic experience of Nepal and the Nepali lifestyle, while at the same time empowering local communities to generate an sustainable livelihood all over the country. From the beginning, they have focused on the ethical values of ecotourism, women empowerment and the participation of women and local societies in community development. The hosts are coached in homestay management, hospitality, basic English and the interaction with their guests from around the globe to exchange their ideas, let them immerse into the local culture and create unforgettable memories.

## PRODUCTS

- + Homestay accommodation
- + Local experiences
- + Travel packages
- + Ecotourism
- + Culture and nature based tourism

## TYPE OF BUSINESS

- + Community Homestay Network

## DESTINATION OFFERED

- + Nepal

## TARGET GROUP

- + Families
- + Couples
- + Solo travellers

## ADDRESS

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Kathmandu  
Nepal  
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NEPAL

# Evergreen Tours & Kalsee Eco-Lodge



Evergreen Tours and Kalsee Eco-lodge are an excellent combination of an experienced and professional tour operator and a unique Eco-lodge where guests will find peace and comfort.

With over 25 years of experience in the tourism industry, Evergreen Tours stands for quality, reliability and professional service. They carefully plan, arrange and coordinate every aspect of their tours to create sustainable lifetime experiences for their guests and work with multilingual guides. The itineraries of Evergreen Tours are designed with the appropriate balance of must-see sights and free time for individual experiences along the way.

The Kalsee Eco-Lodge lies in the heart of the dense forest of Tanchowk. Guests can experience the pleasant beauty of the evergreen forests, a breath-taking mountain view and several activities like yoga or birdwatching. The lodge was built by local craftsmen with great care for the surroundings and sustainability in every aspect: Including solar power, local groceries and awareness rising nature conservation projects for the local communities.

## PRODUCTS

- + Tailor made roundtrips
- + Culture tours
- + Rural and mountain trips
- + Eco-Lodge and activities

## TARGET GROUP

- + Families
- + Senior travellers
- + Students

## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)
- + Accommodation

## DESTINATION OFFERED

- + Nepal
- + Tibet, China
- + Bhutan
- + India

## ADDRESS

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Tokha, Kathmandu 44600  
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NEPAL

# Explore Evenmore Tours & Travels



Explore Evenmore Tours & Travels, based in Pokhara, is an expert in organizing meaningful tours in Nepal since 2013. The socially responsible tour operator is specialized in the less touristic western part of Nepal, where they offer community-based homestay experiences of various ethnic groups, cultural and nature-based trips, adventure tours, yoga journeys & village hiking tours.

All tours of Explore Evenmore support local rural communities, preserve the environment and ensure that the host communities benefit from the tourism, while visitors enjoy different types of local and authentic experiences. Therefore, they also develop community-based tourism projects by partnering with “Sharing Seeds” and the French NGO Les Enfants De Kavresthali.



Explore Evenmore Tours & Travels has a long-time experience with customers from the European, US and Australian market and therefore a good understanding of the specific travel requirements.

## PRODUCTS

- + Cultural & nature tours in rural village communities
- + Adventurous trekking trips to the Himalayas
- + Community homestay trips to remote Nepali villages
- + CBT project tours
- + Citybreak tours



## TARGET GROUP

- + Baby boomers (Senior travellers)
- + Couple & solo travellers
- + Families & small groups
- + FITs & university groups

## TYPE OF BUSINESS

- + Tour operator

## DESTINATION OFFERED

- + Nepal

## ADDRESS

Explore Evenmore Tour & Travels  
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Kaski, 33700  
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NEPAL

# Gorkha Gaun Resort



Gorkha Gaun Resort is ideally located in the lush green hills of Gorkha, facing the 8163-meter-high peak of Mt. Manaslu. The resort has been built with local materials like stones and mud mortar, local wood and bamboo. However, it offers all comforts and western amenities together with an eco-friendly and organic spirit to its visitors. Gorkha Gaun also offers casual guided village walks to experience the local village life and personally interact with the local community. Compared to other destinations in Nepal, Gorkha is not too crowded with tourists. Therefore, the lodge is a perfect place for anyone looking for an authentic Nepali village (Gaun) in combination with the historical attractions of Gorkha, the residence of the first king of Nepal. Visitors can experience the start of the main Hindu festival “Dassain” at the Gorkha Fort and immerse themselves in Nepal history at the Gorkha Museum.

## PRODUCTS

- + Walking and hiking
- + History & culture
- + Personal interaction with locals
- + Business workshops
- + Educational tours for students
- + Culinary experiences

## TARGET GROUP

- + Families & friends
- + Independent travellers
- + Travel groups
- + Expatriates

## TYPE OF BUSINESS

- + Accommodation
- + Tour operator

## DESTINATION OFFERED

- + Villages and the town of Gorkha

**GORKHA GAUN**  
गोरखा गाँउ  
DISCOVER GORKHA..... EXPERIENCE NEPAL™  
with unmatched authentic hospitality

## ADDRESS

Gorkha Gaun Resort  
Sikhar, Laxmi Bazar  
Gorkha,  
Nepal  
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**NEPAL**

# Mystik Mountains



Founded in 2014, Mystik Mountains provides unforgettable experiences for travelers by exploring the rich culture and natural diversity of Nepal, Bhutan and Tibet. Mystik Mountains is a socially responsible and an ethical tour operator committed to the cause of sustainable tourism which is benefiting the local communities.

Their objective is to improve the standard of living of the indigenous mountain communities in harmony with their authentic values. Mystik Mountains designs tours to provide the maximum benefits to the local communities.

Mystik Mountains offers independent and group travel packages, private and luxury escapes, volunteer and educational travel, cultural tours, adventure trips, spiritual journeys and alternative experiences.

## PRODUCTS

- + Cultural tours
- + Wellness and spiritual journeys
- + Experiential travel
- + Educational travel
- + Adventure trips
- + Private and luxury trips

## TARGET GROUP

- + Corporate tours
- + Group tours for senior travellers
- + Families
- + College and universities

## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

## DESTINATION OFFERED

- + Nepal
- + Bhutan
- + Tibet

## ADDRESS

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27/26 Sahitya Marg,  
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NEPAL

# Navigate Outdoor



Navigate Outdoor offers you tailor-made leisure packages from soft to extreme adventure journeys. With over two decades of international rafting experience, they thrive to offer unique, unexplored routes on the best rivers in the Himalayas, as well as trips by foot and bike. Beyond these outstanding outdoor activities, the cultural experience is an important part of every adventure with Navigate Outdoor.

All tours are designed with great care of ecological sustainability and create a real benefit for local communities. Navigate Outdoor therefore applies Leaving No Trace principles, and invests in the future of responsible tourism by professional trainings for new outdoor enthusiasts – particularly empowering female leadership in the outdoor tourism industry.

## PRODUCTS

- + Rafting
- + Trekking & climbing
- + Mountainbiking
- + Cultural tours
- + Wildlife experiences
- + Mountaineering course

## TARGET GROUP

- + Small groups
- + Individual traveller

## TYPE OF BUSINESS

- + Tour operator
- + Trekking agency
- + Rafting specialist

## DESTINATION OFFERED

- + Nepal
- + India
- + Tibet
- + Bhutan

## ADDRESS

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NEPAL

# Nepal Inside Out Treks & Tours



**Nepal Inside Out**  
Treks & Tours



Nepal Inside Out is a family-run business, offering tailor-made experiences in Nepal. As a Nepalese-Belgian couple they not only combine Western efficiency with Nepalese hospitality, but have extensive knowledge about the European market and insider knowledge of Nepal. Their small team consists of a mix of professional female and male guides. With a focus on meaningful encounters with the locals, home stays with local communities, and visits to less travelled places. Nepal Inside Out lets their guests immerse in the fascinating authentic Nepalese culture. Sustainability is a serious part of part of their company policy. They help spreading tourism throughout the country and provide an income to more and often less privileged Nepalese families. Nepal Inside Out offers tailor-made tours and treks for individual guests and small groups, families and 50+ travellers. Their main products are cultural tours combined with soft trekking, treks and tours in less travelled and more authentic regions.



## TARGET GROUP

- + Families/multigenerational
- + Small groups (<15 pax)
- + FITs
- + Active 50+
- + LGBTQ+

## TARGET GROUP

- + Corporate tours
- + Group tours for senior travellers
- + Families
- + College and universities



## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

## DESTINATION OFFERED

- + Nepal
- + Bhutan
- + Tibet

## ADDRESS

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**NEPAL**

# Nepal Sanctuary Treks



Nepal Sanctuary Treks has hosted enthusiastic trekkers on adventures of a lifetime since 1998. The dedicated team of experts and well-trained guides from various ethnic groups has excellent local knowledge and designs tailor-made trekking routes filled with off the beaten track experiences, a wealth of culture and the true spirit of nature and local authenticity.



Nepal Sanctuary Treks is Travelife certified due to its long-term commitment to sustainability. Their offered travel experiences help to preserve the nature and culture of the Himalayas, support local communities and empower women.

The wide-ranging trips offer truly customized trekking tours, school trips, cultural tours, day hikes, mountain biking, safari tours and more.

## PRODUCTS

- + Off- the beaten treks
- + Cultural immersive tours
- + Tailor made trips
- + School trips
- + Jungle Safari
- + Day hikes
- + Mountain biking and rafting

## TARGET GROUP

- + School groups
- + Multi generational families
- + Solo travellers (male/female)
- + Active senior travellers and FITs

## TYPE OF BUSINESS

- + Tour operator
- + Trekking agency

## CERTIFICATIONS

- + Travelife

## DESTINATION OFFERED

- + Nepal

## ADDRESS

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**NEPAL**

# Pokhara Mountain Bike Adventure



Pokhara Mountain Bike Adventure is a locally owned mountain biking tour operator and a real pioneer in this segment. It is one of the very few professional local mountain biking companies in Nepal with a dedicated and passionate team of local trail experts along with a quality bike shop. Their team has been organizing mountain biking holidays for guests from around the world for more than 18 years.

If you are looking for a unique guided mountain biking holiday in Nepal, Pokhara Mountain Bike Adventure is your expert: they are operating an all-mountain, XC, Enduro, hike and bike, MTB rental and multi-adventure holidays. Join a group of likeminded riders or let Pokhara Mountain Bike Adventure organize your customized holidays.

## PRODUCTS

- + Guided mountain biking tours in the Himalayas
- + Day tours and overnights tours
- + Multi-day tours
- + Hike and bike tours
- + Motorbike and jeep tours
- + Treks and cultural tours

## TARGET GROUP

- + Mountain bikers (all experience levels)
- + Hikers
- + Outdoors lovers
- + Families

## TYPE OF BUSINESS

- + Mountain bike tour operator
- + MTB, motorbike, jeep
- + Bike shop and repair

## DESTINATION OFFERED

- + Annapurna Circuit
- + Upper Mustang and Lower Mustang
- + Everest Region
- + Nepal

## ADDRESS

Pokhara Mountain Bike Adventure  
Hallan Chowk, Lakeside 6  
Pokhara  
Nepal  
Phone: + 977 614 562 24  
Mobile: + 977 985 603 5788  
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NEPAL

# Responsible Adventures



Responsible Adventures, founded in 2007, is a leader in luxury adventure tours and a pioneer for wellness trekking in Nepal. Their dedicated employees find great pride in providing a boutique Himalayan experience by making the company stand out for their unique and unforgettable outdoor experiences. Customized itineraries are tailored to the clients' specific needs and catered to all groups, ranging from family trekking holidays to educational trips and philanthropic treks. Clients are assured an adventurous journey with the utmost attention to detail. Responsible Adventures is truly a step above the traditional Himalayan holidays.



## PRODUCTS

- + Wellness trekking holidays
- + Luxury adventure tours
- + Luxury private tours
- + Cultural tours
- + Helicopter tours
- + Philanthropy tours
- + Off the beaten path treks

## TARGET GROUP

- + Small groups
- + Families

## TYPE OF BUSINESS

- + Luxury adventure tour operator and travel company
- + Trekking agency

## DESTINATION OFFERED

- + Nepal
- + India
- + Tibet



## ADDRESS

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NEPAL

# Sasane Sisterhood Trekking & Travel



SASANE



Sasane Sisterhood Trekking & Travel was founded in 2016. It provides socially responsible tourism through training local female human trafficking survivors as trekking and tour guides to lead tours through rural mountain villages of Nepal. This innovative approach helps to reduce and ultimately eliminate further trafficking, gender-based violence and child marriage in those communities through the power of responsible tourism. Travelers who participate in the treks experience lesser-travelled areas of Nepal while being immersed in the traditional culture and customs of the rural Nepal villages as well as contributing to the development of those villages.



## PRODUCTS

- + Cultural tours
- + Trekking to rural communities in Nepal
- + Trekking lead by female guides
- + Nepali cultural accomodation
- + SASANE home stays

## TARGET GROUP

- + Female travellers
- + Families
- + Students
- + Group travellers
- + Soul searchers



## TYPE OF BUSINESS

- + Trekking agency
- + Tour operator

## DESTINATION OFFERED

- + Rural mountain villages of Nepal
- + Kathmandu and Pokhara City

## ADDRESS

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NEPAL

# Destination Dahar

IPD Partner



Nestled near the mythical beaches of the Island of Djerba and the magnificent dunes of the Sahara Desert, the mountainous region of Djebel Dahar offers an unusual mixture of arid lunar landscapes, a magnificent plateau, and tiny fertile valleys. The Dahar region is easily accessible. The international airport of Djerba is just 100 kilometers and the capital city of Tunis is 550 kilometers away. Endowed with an exceptionally rich geography and paleontology, and blessed with an exceptional historical and cultural heritage, the Dahar region enchants travellers in search of unforgettable experiences. Hikers and trekkers, culture lovers, scientists and visitors seeking peace of mind and a change of scenery will all fall in love with the Dahar region.

Destination Dahar has adopted a charta of sustainable tourism and is currently working on a code of conduct and sustainability trainings for their member companies.

## PRODUCTS

- + Troglodyte accommodations
- + Historic fortified villages
- + Historic heritage
- + Nature tours and trekking
- + Dahar Great Trail (220km/ 12 days)

## TARGET GROUP

- + Families
- + Hikers

## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)
- + Accommodation

## DESTINATION OFFERED

- + Dahar region, Tunisia

**DAHAR**  
Destination

## ADDRESS

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**TUNISIA**

# Best Tours



Best Tours, founded in 2009 and located in Sfax, is a tour operator with a well-maintained fleet of own cars and busses. In combination with their qualified multilingual guides, they offer comfortable, informative excursions and sightseeing tours – all from one source. The company's strength is its dynamic and versatile team, which shares their profound knowledge and passion about their wonderful country with the customers. Best Tours helps their guests discovering the real and authentic beauty of Tunisia. They offer a wide range of programs and tours such as hiking, adventure, cultural tours, ecotourism, Sahara tours and sustainable and valuable tourism circuits in Tunisia. Best Tours prioritizes a warm welcome and great relationships and interactions with their visitors.



## PRODUCTS

- + Tourist transport
- + Cultural tours
- + Accommodation
- + Sahara tours
- + Trekking and adventure tours

## TYPE OF BUSINESS

- + Tour operator

## DESTINATION OFFERED

- + Tunisia

## TARGET GROUP

- + Individual travellers
- + Junior and senior travellers
- + Groups
- + Families



## ADDRESS

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TUNISIA

# Le Lemon Tour



Since 2018 Le Lemon Tour is putting bikes back on the roads of Tunisia! They provide guided and self-guided bike tours for cycling enthusiasts of all age. The innovative project offers the opportunity to discover the richness of the Tunisian heritage in an eco-responsible way and from a new perspective. Guests can choose between city, mountain and electric bikes to explore Carthage and its surroundings. Children bikes and bicycle seats make the tours also suitable for families.

The local, professional and passionate guides of Le Lemon Tours take their guests on safe and beautiful routes through Carthage and its surrounding and provide cultural insights and interesting facts along the way.

Le Lemon Tour is the best choice to discover Carthage in a sustainable way while supporting the local community!

## PRODUCTS

- + Guided bike tours
- + Self-guided bike tours

## TARGET GROUP

- + Curious travellers of all ages
- + Families
- + School classes

## TYPE OF BUSINESS

- + Bike tours operator

## DESTINATION OFFERED

- + Tunis, Carthage



## ADDRESS

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TUNISIA

# Siroko Travel



Siroko Travel is specialized in adventure travel in Tunisia's north and south. They offer unique discovery trips away from mass tourism, like hiking trips in the Sahara, cultural discovery trips and ecotourism. In addition, bird and horse lovers get their money's worth with specially tailored travel packages for these target groups. Tunisia offers a varied landscape spectrum of sea, mountains and desert, is therefore rich in contrasts and history and has an enormous potential for ecotourism, which is supported and promoted by Siroko Travel. The wild beaches of the north coast with its forested mountains as well as the vastness of the Sahara inspire hikers and nature lovers and are waiting to be explored.

## PRODUCTS

- + Ecotourism
- + Trekking and hiking tours
- + Nature tourism: bird watching
- + Cultural Tours
- + Sahara Tours

## TARGET GROUP

- + FITs
- + Couples
- + Adventure tourists
- + Families

## TYPE OF BUSINESS

- + Tour operator

## DESTINATION OFFERED

- + Tunisia



## ADDRESS

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TUNISIA

# Tacapes Tours



After 20 years of experience in guiding tours, Tacapes Tours was founded as a DMC in 2015. Tacapes Tours is specialized in tailor-made tours in Tunisia with specific itineraries away from the traditional and mass tourism. The philosophy of the company is to promote sustainable tourism in Tunisia and create authentic experiences and interaction with locals. Tacapes Tours offers amazing tours to discover the many facets of Tunisia through a wide variety of cultural tours and Saharan adventures, developed by professional tourism experts and accompanied by passionate multilingual guides. Their objective is to offer their guests the opportunity to dive into the local culture and to share unforgettable and unique experiences that will be engraved in their memories forever.

## PRODUCTS

- + Cultural tours
- + Archaeological tours
- + Accommodation in lodges and guest houses
- + Saharan camping
- + Camel trekking
- + Mountain hiking
- + Saharan trekking
- + 4x4 tours
- + Cooking courses
- + Yoga retreat

## TARGET GROUP

- + Families
- + Groups
- + Honeymooners

## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)
- + Travel agency

## DESTINATION OFFERED

- + Tunisia

## ADDRESS

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Gabes 6000  
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TUNISIA

# Ayimtour Travel Agency



Ayimtour Travel Agency was founded in 1999 and is the proud pioneer of tourism business in Karakalpakstan. Ayimtour is the first-ever agency to own a legal license to provide tours and open the gates for guests to the spectacular desert beauty of the Karakalpak region. The agency has a wide range of services: dozens of tailor-made group- and individual-tours, the finest and most knowledgeable guides, a competent team of professional drivers, comfortable and reliable transport, two agency-owned hotels, a powerful logistics department, vast experience in organizing travel shows as well as tours, a highly-skilled staff and professional chefs, halls for organizing events and our very own private museum. «Ayim» was taken from the first name of the founder of the house-museum and hotel business – Ayimgul.

## PRODUCTS

- + Karakalpakstan tailor-made tours
- + Nature
- + Culture
- + Local gastronomy and handicrafts
- + Environmental awareness/ tour to the Aral Sea

## TARGET GROUP

- + Adventure travellers
- + Small groups

## TYPE OF BUSINESS

- + Tour operator
- + Hotel accommodation
- + Private-owned museum

## DESTINATION OFFERED

- + Uzbekistan

## ADDRESS

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UZBEKISTAN

# Dilrabo Travel



Dilrabo was founded in 2018 by young and professional tourism specialists. Thanks to the experience of the staff as professional tour guides, they know what it takes to organize memorable journeys for their guests. Dilrabo wants to offer everybody the opportunity to visit Uzbekistan and therefore is the first company to offer special tours for people with disabilities.



Dilrabo invites their guests to experience the culture of the East from sights like in the fairy tales of "1001 nights" to the green valley of Fergana, which is not only rich in magnificent gardens, sweet melons and silk cultivation, but also famous for its festivals and traditions.

With Dilrabo, travellers visiting Uzbekistan are not just clients, but warmly invited guests to explore the culture and nature of Uzbekistan.

## PRODUCTS

- + Tours for people with disabilities
- + Highlights along the Silk Road
- + Cultural and nature tours in ethnic Village communities
- + Agricultural trips

## TARGET GROUP

- + Senior travellers
- + People with disabilities
- + Small groups & student groups
- + Adventure tourists

## TYPE OF BUSINESS

- + Tour operator
- + Travel agency

## DESTINATION OFFERED

- + Uzbekistan
- + Kyrgyzstan



## ADDRESS

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UZBEKISTAN

# Marakanda Travel



Marakanda Travel was established in 2006 and is specialized on inbound tourism in Central Asia and Xinjiang. Marakanda Travel is one of the most experienced companies organizing cycling tours in Uzbekistan and offers bike tours to explore the beautiful country from a unique perspective and in an eco-friendly way.



The dedicated and creative team of Marakanda Travel provides outstanding service and creates a memorable travel experience. The great variety of excursions for all types of travelers are promoting sustainable tourism in Uzbekistan. Therefore, Marakanda Travel offers trainings for local families on how to benefit from tourism in a sustainable way. This makes the experience mutually beneficial and increases the cultural exchange of East and West.



## PRODUCTS

- + Cycling
- + Bird watching
- + Botanical tours
- + Culture & Nature
- + Horse riding
- + Tailor made tours
- + Ecotourism
- + Trekking

## TARGET GROUP

- + Individual traveller
- + Groups
- + Seniors travellers
- + Students
- + Families

## TYPE OF BUSINESS

- + Tour operator
- + Transport company
- + Destination Management Company (DMC)

## DESTINATION OFFERED

- + Uzbekistan
- + Kyrgyzstan
- + Tajikistan
- + Turkmenistan
- + Xinjiang

## ADDRESS

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UZBEKISTAN

# Oasis International Travel



Oasis International Travel is an Uzbek tour operator located in Tashkent, founded in 2019 by travel experts with more than 15 years of experience in tourism.

The company offers a great variety of products, from Eco-, rural and hiking tours off the beaten track to MICE, off-road and luxury itineraries. Within Uzbekistan, they mainly promote sustainable tourism in Nurata mountain villages and the remote Aral Sea areas. Oasis International Travel also offers a broader Silk Road experience with high quality standards together with reliable partners in Tajikistan, Turkmenistan, Kyrgyzstan and Kazakhstan.



The professional staff of Oasis International Travel works out each tour program like jewelers – considering their client's interests, needs and expectations in every detail of the journey.

## PRODUCTS

- + Bespoke luxury tours
- + Nomadic life experiences
- + Eco/Rural/CBT tours
- + Off-road tours
- + Handicraft tours
- + Religious tours
- + Archeological tours

## TARGET GROUP

- + Families
- + FITs & couples
- + Nature & adventure tourists
- + MICE

## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

## DESTINATION OFFERED

- + Uzbekistan
- + Kyrgyzstan
- + Kazakhstan
- + Turkmenistan
- + Tajikistan



## ADDRESS

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UZBEKISTAN

# Responsible Travel Uzbekistan



Responsible Travel Uzbekistan was founded in 2012 and is located in Bog'don, in the Jizzakh region. The company acts as the main Community Based Tourism Office, managing reservation and marketing on behalf of homestays located in the Nuratau area.

Therefore, most of their tours include CBT components that offer the unique and authentic way to explore Uzbekistan and get in contact with local communities. Further, Responsible Travel is specialized in small group trekking, eco tours, cultural and adventure tours. They also initiate various social projects aimed to improve living standards in the visited villages.



By booking a tour with Responsible Tourism, you support Uzbekistan's only ecotourism enterprise that promotes community based ecotourism in the Nuratau Mountains with the strong commitment to create additional income sources for rural communities, protect the environment and improve village infrastructure.

## PRODUCTS

- + CBT and cultural tours
- + Eco tours
- + Trekking and hiking
- + Adventure tours
- + Educational tours

## TARGET GROUP

- + Active travellers
- + Adventure travellers
- + Small groups & families

## TYPE OF BUSINESS

- + Tour operator

## DESTINATION OFFERED

- + Uzbekistan



## ADDRESS

Responsible Travel  
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UZBEKISTAN

# Sezam Travel



Since 2010, Sezam Travel has built a reputation as a reliable tour operator and partner in Uzbekistan. Based in Tashkent, they arrange tours for individual and group travelers in Uzbekistan and Central Asia. Sezam Travel offers tailor-made itineraries from adventure expeditions to cultural tours and sees each tour as an invitation to its guests to experience the beauty of the destination together – from the beginning to the end. The professional agents of this service-oriented company are available for their clients 24 hours a day to ensure customer satisfaction and a smooth, reliable and long-term business cooperation.



Why is the company called “Sezam Travel”? “Sezam, open up!” – like the magical spell in the fairy tale “Ali Baba and the forty robbers” opens the entrance to the cave with treasures, Sezam Travel opens the door to the exceptional tourist opportunities of Uzbekistan!

## PRODUCTS

- + Historic heritage tours
- + Ethno tours
- + Cultural and soft adventure tours
- + FIT and Families
- + Tailor-made & flexible inspiration journeys

## TARGET GROUP

- + FIT's & small groups
- + Adventure travellers
- + Families & friends

## TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

## CERTIFICATIONS

- + Safe Travel GUARANTEED

## DESTINATION OFFERED

- + Uzbekistan
- + Central Asian countries



## ADDRESS

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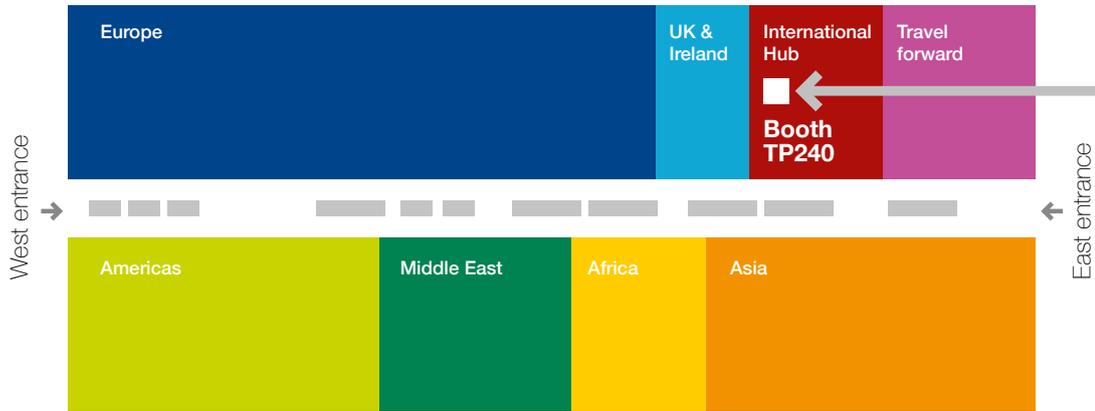
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UZBEKISTAN

# Floorplan



## Opening times for visitors:

**1 NOVEMBER 2021**  
10 am – 6 pm GMT

**2 NOVEMBER 2021**  
10 am – 6 pm GMT

**3 NOVEMBER 2021**  
10 am – 5 pm GMT

**8 - 9 NOVEMBER 2021**  
WTM London Virtual  
7 am – 22 pm GMT



**VENUE LOCATION**  
ExCel London  
Royal Victoria Dock  
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