IPD at Fruit Attraction 2021



VISIT US!

5 - 7 OCTOBER 2021 IN MADRID, SPAIN



Source your fresh produce from evaluated exporters!

IPD connects you with reliable suppliers from Colombia, Côte d'Ivoire, Ecuador, Egypt, Ethiopia, Ghana, Morocco, Peru, and Ukraine.





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Import Promotion Desk (IPD) Cost- and risk-optimised sourcing from new markets



IPD presents 33 selected companies from Colombia, Côte d'Ivoire, Ecuador, Egypt, Ethiopia, Ghana, Morocco, Peru, and Ukraine, offering their diverse range of fresh produce.

IPD is the German initiative for import promotion that connects European importers with these carefully evaluated exporters.

Our goal is the sustainable and well-structured import promotion of special products from selected developing countries and emerging markets – under compliance with high quality, social and environmental standards.

We introduce exporters from our partner countries to the EU market and assist them in setting up trading relations. For European importers we open up new supply markets in the partner countries and support them in the complex purchasing process.



Reduce your initiation, negotiation and control costs with IPD.

We have the contacts, information and communication channels to your new suppliers.

Our services for you are neutral and free of charge.

All IPD companies were carefully selected and then prepared by IPD to commence export to the European market.

On the following pages you will find detailed information about our reliable exporters. We establish direct contact to these new suppliers. We offer virtual b2b meetings with some of our exporters and also personal meetings at the trade fair.

Get in touch with us!

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

More information about IPD and our individual services at **www.importpromotiondesk.de**

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IPD Partners

IPD works with a network of international organisations in Europe and our partner countries. Thus we efficiently pool information and know-how.

This enables us to link existing import and export promotion measures and carry out their strategic further development. Our partnerships always make it possible for us to match all services of IPD to the needs of importers and exporters exactly and then carry out our services optimally at any place.

Ecuador



CORPEI, ECUADOR

www.corpei.org





FEDERACIÓN ECUATORIANA DE EXPORTADORES, ECUADOR

www.fedexpor.com





Ukraine



EPO-EXPORT PROMOTION OFFICE OF UKRAINE

www.epo.org.ua/en





AGRICULTURAL EXPORT COUNCIL (AEC), EGYPT

www.aecegypt.com

Morocco



DEUTSCHE GESELLSCHAFT FÜR INTERNATIONALE ZUSAMMENARBEIT (GIZ) GMBH (MOROCCO)

www.giz.de/de/weltweit/340.html

Ethiopia



Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

DEUTSCHE GESELLSCHAFT FÜR INTERNATIONALE ZUSAMMENARBEIT (GIZ) GMBH (ETHIOPIA)

www.giz.de/de/weltweit/82192.html





Ghana



CHAMBRE DE COMMERCE & D'INDUSTRIE DE CÔTE D'IVOIRE, CÔTE D'IVOIRE

www.cci.ci/3.0

Côte d'Ivoire



FEDERATION OF ASSOCIATIONS OF GHANAIAN EXPORTERS (FAGE), GHANA

www.fageghana.com



VEGETABLE PRODUCERS & EXPORTERS ASSOCIATION OF GHANA

www.vepeagghana.com

Companies marked in green offer the product in organic quality.

Mandarins

Clementina (Morocco)

Fruiticana (Egypt)

FRESH FRUITS

Avocados Agrícola Nuestra Tierra (Peru) Casvel Hass and Fruits	37	Ban Agro (Peru
(Colombia) Colombian Fruit Group	12	Latb Sula
(Colombia) De los Angeles Investment	13	Blue Holy
(Colombia) F&P Trading (Colombia) Holy Fruit Perú (Peru)	14 15 40	Can Dani
Horifaya (Morocco) Inkawald (Peru) Montana Fruits (Colombia)	36 41 17	Citro Horif
Baby bananas Sula (Ecuador)	23	Cler Clen
Vancard Perú (Peru)	43	Coc Gha Expo

Bananas Agroexportadora Don Eloy	
(Peru) Latbio (Ecuador) Sula (Ecuador)	38 22 23
Blueberries Holy Fruit Perú (Peru)	40
Cantaloupe Danube Agrarian (Ukraine)	44
Citrus Horifaya (Morocco)	36
Clementines Clementina (Morocco)	34
Coconuts	
Ghana Yam Producers and Exporters Association (Ghana)	30
Natural Products Import-Export (Côte d'Ivoire)	20

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38 22	Gra
23	Col (Col
40	Gra Des Fruit
44	San
36	Len Al H
34	Cler Fruit
	Lim Agro
30	(Per De I
20	(Col
	Lul

Goji-berries Coopérative Al Amal (Morocco)	35
Granadillas Colombian Fruit Group (Colombia)	13
Grapes Desert Lake Farms (Egypt) Fruiticana (Egypt) Sandt Farms (Egypt)	26 27 28
Lemons Al Hoda (Egypt) Clementina (Morocco) Fruiticana (Egypt)	24 34 27
Limes Agroexportadora Don Eloy (Peru) De los Angeles Investment (Colombia)	38 14
Lulo Colombian Fruit Group (Colombia)	13

Mangoes
Agrícola Nuestra Tierra (Peru)
Agroexportadora Don Eloy
(Peru)
Agroplus (Côte d'Ivoire)
Al Hoda (Egypt)
Colombian Fruit Group
(Colombia)
Desert Lake Farms (Egypt)
Fruiticana (Egypt)
Holy Fruit Perú (Peru)
Ivoire Ecosol (Ivesol)
(Côte d'Ivoire)
Kwafre Farms (Ghana)
Mangosteen
Colombian Fruit Group
(Colombia)



Maracuyas	
Colombian Fruit Group	
(Colombia)	

Companies marked in green offer the product in organic quality.

FRESH FRUITS

Nectarines		Physalis	
Danube Agrarian (Ukraine)	44	Goldenberry Farms (Colombia)	16
Oranges Clementina (Morocco) Fruiticana (Egypt)	34 27	Golden Sweet Spirit/TANKAY (Ecuador) Pineapples	21
_	21	De los Angeles Investment	
Papayas Semenu Farms (Ghana)	33	(Colombia) Frunature Perú (Peru)	14 39
Passion fruits Montana Fruits (Colombia)	17	Ivoire Ecosol (Ivesol) (Côte d'Ivoire)	19
Peaches Danube Agrarian (Ukraine) Sandt Farms (Egypt)	44 28	Pitahayas Colombian Fruit Group (Colombia)	13
		Plantains Sula (Ecuador)	23
		Plums Danube Agrarian (Ukraine)	44

Pomegranates Desert Lake Farms (Egypt) 26 Sandt Farms (Egypt) 28		Watermelons Danube Agrarian (Ukraine) Zapotes		
Red bananas Sula (Ecuador)	23	Colombian Fruit Group (Colombia)	13	
Strawberries Horifaya (Morocco) Sandt Farms (Egypt)	36 28			



Companies marked in green offer the product in organic quality.

FRESH HERBS

Chives Green Mark Herbs (Ethiopia)	29	Mint Coopérative Al Amal (Morocco)		Sage Green Mark Herbs (Ethiopia)	29
Coriander Green Mark Herbs (Ethiopia)	29	Green Mark Herbs (Ethiopia) Parsley Green Mark Herbs (Ethiopia)	29	Thyme Green Mark Herbs (Ethiopia)	29
Green basil Green Mark Herbs (Ethiopia) Lemongrass	29	Red basil Green Mark Herbs (Ethiopia)	29		
Coopérative Al Amal (Morocco) Green Mark Herbs (Ethiopia)	35 29	Rosemary Green Mark Herbs (Ethiopia)	29		
		Rucola Green Mark Herbs (Ethiopia)	29		



Companies marked in green offer the product in organic quality.

FRESH VEGETABLES

Beets Danube Agrarian (Ukraine)	44	Green beans Al Hoda (Egypt)	24	Peas Danube Agrarian (Ukraine)	44	Tomatoes Danube Agrarian (Ukraine)	44
Capsicum Sandt Farms (Egypt)	28	Hokkaido pumpkin Danube Agrarian (Ukraine)	44	Peppers Maphlix Trust Ghana (Ghana)	32	Turmeric Inkawald (Peru)	41
Carots Danube Agrarian (Ukraine)	44	Iceberg lettuce Sandt Farms (Egypt)	28	Danube Agrarian (Ukraine) Potatoes	44	Tropic-X (Peru) Vancard Perú (Peru)	42 43
Chickpeas Danube Agrarian (Ukraine)	44	Mangetout peas Al Hoda (Egypt)	24	Danube Agrarian (Ukraine) Spring onions	44	Yams Ghana Yam Producers and Exporters Association (Ghana)	30
Chilis Al Hoda (Egypt) Maphlix Trust Ghana (Ghana)	24 32	Okra Maphlix Trust Ghana (Ghana)	32	Al Hoda (Egypt) Sugar snap peas Al Hoda (Egypt)	24	Exportor of Accordation (Cartaina)	00
Ginger Agrícola Nuestra Tierra (Peru) Inkawald (Peru) Tropic-X (Peru)	37 41 42	Onions Bastet Farm (Egypt) Danube Agrarian (Ukraine)	25 44	Sweet potatoes Danube Agrarian (Ukraine) Fruiticana (Egypt) Maphlix Trust Ghana (Ghana)	44 27 32		
Vancard Perú (Peru)	43			, ,			



Casvel Hass and Fruits





Casvel is a family business based in Quindio. Colombia, a region with highly favorable conditions for the production of Hass avocado and known for its strategic location in the center of a triangle between Colombia's three main cities.

We are committed to a responsible use of the environment and seek to have a positive social impact in our community and region. In production, we place a lot of emphasis on plant health, good soils and balanced nutrition for our trees.

Casvel understands the needs and quality requirements of its customers and the final consumer. Therefore we focus on an optimal post-harvest handling, selection, and packing process and guarantee a functioning cold chain from packing to the final destination.



PRODUCTS & QUANTITIES PER YEAR CERTIFICATIONS

+ Avocados (Hass) / 600 t

GROWING REGION

- + Quindia
- + Valle del Cauca
- + Antioquia

- + GLOBALG.A.P.
- + GRASP
- + BAINFOREST ALLIANCE



Casvel Hass & Fruits Finca La Pastora KM 7 via Filandia-Quimbava Quindio, Colombia www.casvelhassfruits.com

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Colombian Fruit Group









Colombian Fruit Group is an exclusive organic enterprise that grows and exports fruit since 2016 to the EU market. CFG has a deep belief in the importance of fair and ethical agricultural practices and protects the harmony of the ecosystems where the fruit is cultivated. Furthermore, the company empowers producers and small producer groups to obtain international certifications. With their assistance and guidance they assure a wide variety of excellent organic certified fruit. CFG looks for and takes special care of sustainable and long-term business relations. Their main goal is to let costumers enjoy all year long new and more exotics fruits by constantly increasing their production with international certifications. They do air shipments only. Quantities are frequently increasing and are flexible towards your marketing/packing preferences.

PRODUCTS & QUANTITIES PER YEAR

- + Avocados / 15t
- + Granadillas / 22t
- + Maracuyas / 21t
- + Mangoes / 48t
- + Pitahayas / 38t
- + Lulo / 42t

13

- + Mangosteen / 12t
- + Zapotes / 2t

CERTIFICATIONS

- + GLOBALG.A.P.
- + GRASP
- + ORGANIC EU

GROWING REGION

- + Caquetá
- + Nariño
- + Huila
- + Antioquia

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De los Angeles Investment









De Los Angeles Investment was established in 2015 in the city of Bucaramanga with the goal to export high quality fresh produce from Colombia to the world. They are part of a grower's association for limes in the region of Santander with control over the whole process from production to packing and shipping.

Through GLOBALG, A.P., GRASP and ORGANIC certification De Los Angeles Investment assures good agricultural, environmental and social practices and guarantees the highest quality and 100% traceability of the products. At the moment, the company has 200 hectares of lime in full production. The newest addition to the product portfolio is organic pineapple, Currently, they are working on aetting SMETA certified.

In addition to its own production, De Los Angeles Investment has formed longstanding strategic trusted partnerships with GLOBALG, A.P. certified avocado producers and packers in the regions of Antioquia and Tolima.

PRODUCTS & QUANTITIES PER YEAR

- + Limes / 2,500t
- + Avocados / 1,250t
- + Pineapples / 960t

CERTIFICATIONS

- + GLOBALG.A.P.
- + GRASP (for limes)

+ ORGANIC (limes + pineapples)

GROWING REGION

- + Santander (limes, pineapple)
- + Antioquia & Tolima (avocados)

Floridablanca Colombia www.dlainvestment.com CONTACT

De los Angeles Investment

Ecoparque Empresarial Natura

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F&P Trading









F&P Trading was founded in 2017 and is specialized in growing, packing and commercializing Hass avocados grown mainly in Tolima and other regions in Colombia suitable for the production of this crop. Its mission and values focus on creating sustainable and responsible business and decent work for their stakeholders and workforce on the farms. F&P Trading has experience in exporting to demanding markets such as the Netherlands and Italy, and have successfully introduced their own unique brand TROPIDELI.

Their packing house is located in the historical town of Armero Guayabal which in 1985 was struck by a natural catastrophe caused by the eruption of the Nevado del Ruiz volcano. Since then, the region has been struggling with the aftermath. F&P Trading is contributing to the economic development in Armero Guayabal generating income opportunities especially for vulnerable people. In fact, 90% of their workforce is made up of single mothers. Now the company is looking for a partner in Europe which values not only F&P Trading's high-quality product but also their social commitment and is interested in developing and growing their businesses together.

PRODUCTS & QUANTITIES PER YEAR

+ Avocados (Hass) / 1,500t

GROWING REGION

- + Tolima
- + Antioquia
- + Risaralda
- + Huila

15

CERTIFICATIONS

- + GLOBALG.A.P.
- + BAINFOREST

ADDRESS

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Goldenberry Farms

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Director



Goldenberry Farms™ is a grower, packer, and exporter of high-quality tropical fruit, based in Medellin, Colombia. The company has a highly experienced on-the-ground agronomy and agriculture leadership team as well as unique proficiencies in product marketing and merchandising.

Goldenberry Farms™ supplies exotics to some of the top fruit markets in the world with high-quality fruit and innovative packaging.

We offer traceability and trust along the value chain, as well as a commitment to improve the quality of life of their partners, clients, and team members. The company is proud to deliver premium, ethical, and sustainable produce with fair trade and goodness in mind every step of the way.



PRODUCTS & QUANTITIES PER YEAR

- + Peeled Physalis (Goldenberries) / 500t
- + Physalis

CERTIFICATIONS

- + GLOBALG.A.P.
- + GRASP

GROWING REGION

- + Antioquia
- + Cundinamarca





Montana Fruits









Montana Fruits was founded in August 2018. The team is composed of an interdisciplinary group of experts in different areas such as supply chain, planting, sourcing, selection, packaging, logistics, all the way to the commercialization.

Montana Fruit differentiates themselves from the rest of the market by establishing their own quality standards that surpass the basic normativity, as well as by offering technical support, assistance and a chance to observe the packing process to our growers and clients.

Montana Fruit is located in Guarne, Antioquia.

They have 50 direct and 80 indirect employees.

The packing house is 2,400 mt² (25,833,39 feet).

Capability of process: 12 containers per week of avocado and 2 of passion fruit.

PRODUCTS & QUANTITIES PER YEAR

- + Passion fruits / 800 t
- + Avocados / 2,000 t

GROWING REGION

- + Antioquia
- + Caldas
- Odidad
- + Quindío
- + Tolima
- + Valle del Cauca

CERTIFICATIONS

- + GLOBALG.A.P.
- + GRASP
- + SMFTA

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Agroplus





Agroplus is an Ivorian company founded in 2016. After providing services in quality control and certification for mango packing factories, Agroplus started producing and exporting fresh mangoes. Due to its history, Agroplus has a strong focus on food safety and quality control procedures leading to premium produce. Moreover, Agroplus empowers young women by employment.

Agroplus currently exports to the European Union and Russia by air and by sea shipments. Customer satisfaction is prioritised by controlled production and reliable communication.



PRODUCTS & QUANTITIES PER YEAR

+ Mangoes / 800 t

CERTIFICATIONS

+ GLOBALG.A.P. (in renewal process)

GROWING REGION / PRODUCTION SITE

+ Korhogo, Sopagri industrial zone

ADDRESS

Agroplus Sarl Headquarters: Korhogo Logokaha District Sodepra Area Côte d'Ivoire

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www.agroplus.ci infos@agroplus.ci

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Ivoire Ecosol (Ivesol)









Created in 2018 in Côte d'Ivoire, Ivesol's primary objective is to promote organic farming in a context of rational management of soil and water. With great experience in the agricultural world and export systems of exotic fruits by plane and boat

from Abidjan, Ivesol aims at developing ecological solutions of soil management, together with European technical and financial partners. This will improve the living conditions of the producing population and support the delivery of of fresh organic fruit produced and packaged according to the international standards in force.

The company's long-term vision is to reduce the poverty in the rural world by enhancing the quality of the products and obtain fair prices on the world market. To achieve this, Ivesol works in close collaboration with a hundred small farmers who are supervised and grouped into agricultural cooperatives such as Scopaci- Scoops and IMS FRUITS.

PRODUCTS & QUANTITIES PER YEAR

- + Pineapples / 1,500t
- + Mangoes / 2,500t

GROWING REGION

19

- + Bonoua for Organic Pineapples
- + Ferké for Mangoes (conventional yet)

CERTIFICATIONS

- + ORGANIC FU
- + GLOBALG.A.P.
- + GRASP
- + SMETA

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Natural Products Import-Export



Better quality, better prices



Natural Products Import-Export Inc. Yopougon Toits-Rouges, Carrefour Sapeurs Pompiers, Lot 4566 Abidjan Côte d'Ivoire

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Natural products Import-Export is an international trading company focusing on agricultural products. The company is GLOBALG.A.P. certified (crops and packing station). It is registered in Ivory Coast with a representation in Canada. Its long-lasting partnerships with farmers and cooperatives allow the organization to supply companies in North America and Europe.

Natural Products is a supplier of different tropical products. The product is always fresh, well mature and available all year round. Products are carried by vessel in reefer sea cans with a temperature around eight degrees Celsius to keep the freshness of the product. As per clients need, the packaging can be done with polypropylene bags or cartons. The produce is then placed on secured wooden pallets to avoid damage during transportation. Deliveries can also be made under different incoterms according to the client's need. Quality, safety, trust, flexibility and on-time delivery are the main qualities.



CERTIFICATIONS

+ Coconuts / 1,800 t

+ GLOBALG.A.P.



GROWING REGION

20

+ Ivory Coast (West Africa)



Golden Sweet Spirit / TANKAY







Goldenberries are an amazing product from Ecuador very rich in flavor. By teaching small farmers the sustainable production of this ancestral superfood in their Golden Berry School, and by helping them export it to international markets, the company offers income opportunities in the rural areas of Los Andes, the center of the world, while at the same time contributing to social community development and playing their part in preventing negative impacts on the climate and environment.

GLOBALG.A.P. is their standard for quality, and not only do they have additional social certification, but they have social responsibility written in their company's DNA. With 22 years of experience in producing and developing this crop in Ecuador, they are now ready to share all the benefits of this fantastic fruit with the rest of the world.



PRODUCTS & QUANTITIES PER YEAR

- + Fresh goldenberries / 1,200t (all year round)
- + Dried goldenberries / 200 t
- + NFC juice goldenberries / 400 t

GROWING REGION

+ Pichincha / Cotopaxi / Tungurahua / Chimborazo / Bolívar

CERTIFICATIONS

- + GLOBALG.A.P.
- + BRC / BPM
- + KOSHER
- + GRASP
- + SMFTA

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Lathin









Latbio° is the only biodynamic certified farm in Ecuador, with the endorsement of the Demeter certification. Latbio° is a coalition of multi-generational organic and regenerative farmers that formed a company to export fresh and processed fruit keeping the well-being and prosperity of producers in mind.

Latbio° promotes healthy food and fair trade with their products and principally our producers. They have been commercializing banana for the last fifteen years. With the desire to innovate and remain at the forefront of the market. Latbio° harvests Cavendish variety. The farm fulfils all technical and environmental requirements to offer a product of the finest quality to the international market.

PRODUCTS & QUANTITIES

- + Demeter bananas 40t / weekly 2 FCL + ORGANIC (EU, US)
- + Organic + fairtrade bananas 200 t /
- weekly 10 FCL
- + Puree low acid 100 % bananas Demeter 500t / year
- + Flakes banana Demeter 100t / year
- + Powder banana Demeter 100t / year

GROWING REGION

+ Vinces, Los Rios

CERTIFICATIONS

- + Organic bananas 200t/weekly 10 FCL + FAIRTRADE
 - + DEMETER
 - + GLOBALG A P

ADDRESS

Lathio S.A. Bolivar y 9 de Mayo Pasaje - El Oro Fcuador www.latbio.com.ec

CONTACT

Mr. Lenin Frazo General Manager Phone: + 59 39 84 74 96 53 lenin.erazo@latbio.com.ec

IPD CONTACT

For more information on the company please contact Dana Chahin, External IPD Consultant Mobile: + 57 316 4710523 chahin@importpromotiondesk.de



Sula









Sula is a tropical fruit export company in Ecuador. The main products are bananas, baby bananas, red bananas and plantains. The company exports every week of the year: 52 weeks. Sula is focused on sustainability. The export programs are environmentally friendly and fair to the communities. Sula carries out programs focused on health and education for small grower families, implements measures to reduce water consumption during the processing of the product, and increases soil biodiversity by organic agricultural practices. The commitment to people and the environment is reflected in its Fairtrade and Organic certifications.

By challenging but also offering training and support to its producers, Sula satisfies customer demand for high quality products while at the same time continuously improving the operation. The current markets are Europe and USA.

PRODUCTS & QUANTITIES PER WEEK

- + Conventional bananas / 5 containers
- + Organic bananas / 4 containers
- + Fairtrade bananas / 3 containers
- Organic fairtrade bananas /
 2 containers
- + Baby & red bananas / 1 container
- + Plantains / 2 containers

GROWING REGION

- + Guayas
- + Los Rios

23

CERTIFICATIONS

- + ORGANIC (EU, USDA)
- + GLOBALG.A.P.
- + FAIRTRADE

ADDRESS

Sula Vereda del Rio C5 Guayaquil Ecuador www.sula.ec

CONTACT

Mr. Oliver Vasquez Managing Director Phone: + 593 989 051 906 ovasquez@sula.ec

IPD CONTACT

For more information on the company please contact Dana Chahin, External IPD Consultant Mobile: + 57 316 4710523 chahin@importpromotiondesk.de



Al Hoda









Al Hoda Co. was established in 1980 specializing in growing, packing and marketing of fresh fruit and vegetables and and supplying them to European markets. In 1998 Al Hoda Organic Farm was established on an area of 700 Hectares with a very advanced packing station inside the farm. The company complies with the latest food safety standards, social and organic regulations, and is GLOBALG.A.P. and BRC certified.

Al Hoda's main organic crops are spring onion, green beans and peas. Other crops can be planted according to the customer's demand. The farm is committed to growing highest quality produce with a philosophy of adhering to the highest morals and business ethics in dealing with customers, employees, as well as, social and environmental services to their community.

PRODUCTS & QUANTITIES PER YEAR

- + Spring onions / 10 M bunch
- + Green beans / 200-300t
- + Mangetout peas / 200-300t
- + Sugar snap peas / 50-100t
- + Chilis / 50-60t
- + Lemons / 400-600t
- + Mangoes / 500-700t

GROWING REGION

+ Ismalia

CERTIFICATIONS

- + ORGANIC EU
- + GLOBALG.A.P.
- + BRC
- + SEDEX

ADDRESS

Al Hoda 12 Mohamed Hassan al Gamal street, Abass al Akad Street Nasr City, Cairo Egypt

CONTACT

Mr. Khaled El Sheikh Managing Director Phone: + 20 100 700 11 02 alhoda@alhoda.com.eg

Ms. Heba Khair El Din Commercial Manager Phone: + 20 100 043 30 00 alhoda.organic@gmail.com

IPD CONTACT

For more information on the company please contact Torsten Piecha, External IPD Consultant Mobile: + 49 170 571 4731 piecha@importpromotiondesk.de



Bastet Farm





Bastet Organic Farm was founded in 2018 by Eng. Marwa Elatiky and has grown significantly with the support of her family and experienced team of employees, serving their customers with the highest-quality organic certified produce.

Bastet Farms customers range from supermarkets to packaging companies and wholesalers to industrial peeling companies by reaching not only the Middle East but the entire world.

The logistical processes are arranged by experts and guarantee a punctual delivery to the customers. Bastet Farms ensures that documentation is handled and processed on time.

+ ORGANIC FU



PRODUCTS & QUANTITIES PER YEAR CERTIFICATIONS

- + Organic yellow onions / 400-600t
- + Organic red onions / 500t

GROWING REGION

+ El Minya

25



Bastet Farm
Assuit West Desert Road
Abu Qurqas
El Minya
Egypt
www.bastetfarm.com

CONTACT

Mr. Marwa El Atiky Managing Director Phone: + 20 111 666 484 8 Marwa@bastetfarm.com

Mr. Mohamed Saad Business Development & Export Manager Phone: + 20 10 111 44 929 m.bd@bastetfarm.com

IPD CONTACT

For more information on the company please contact Torsten Piecha, External IPD Consultant Mobile: + 49 170 571 4731 piecha@importpromotiondesk.de





Desert Lake Farms







Desert Lake Farms was founded in 2012 and is owned by the Nour family.

The company maintains the integrity of a valuable ecosystem, through ecological and regenerative farming, while meeting consumers' demand for healthy, tasty and more nutritious food. Desert Lake Farms aims to become one of Egypt's most sustainable farms. And is already established in the local premium Egyptian market.

A team of 120 farmers, engineers and technicians combine traditional Egyptian farming wisdom with advanced farming methods, using only the best natural resources. With Swiss/Egyptian management, DLF implements Swiss values of reliability, thoroughness and quality. DLF believes in full transparency of its farming practices and strives to provide the healthiest fruit & vegetables nature can grow.

CERTIFICATIONS

+ GLOBALG.A.P.

+ GRASP

PRODUCTS & QUANTITIES PER YEAR

- + Grapes (white seedless) / 180t
- + Grapes (red seedless) / 250t
- + Grapes (red globe) / 80t
- + Mangoes (kitt) / 150t
- + Mangoes (naomi) / 60t
- + Pomegranates (F116) / 220t
- + Pomegranates (wonderful) / 220t

GROWING REGION

26

+ Cairo Alexandria Desert Road

ADDRESS

Desert Lake Farms KM74, Cairo/Alexandria Desert Road Behera Governorate Egypt

CONTACT

Mr. Faris Farrag Managing Director Phone: + 20 1 006 792 924 faris.farrag@desertlakefarms.com

IPD CONTACT

For more information on the company please contact Torsten Piecha, External IPD Consultant Mobile: + 49 170 571 4731 piecha@importpromotiondesk.de



Fruiticana





Fruiticana oversees the whole process from commencement of planting, management of flowering and fruit development until the carton is at your doorstep. Fruiticana implements modern farming, bringing into use the necessary best practices every year to meet the new needs of the EU markets.

Today, the team takes care of the required rigorous standards and strives to operate towards them. For post-harvest, Fruiticana owns its own mango packing house and partners with key qualified packinghouses for key crops such as citrus and table grapes.



PRODUCTS & QUANTITIES PER YEAR

- + Oranges / 3,000t
- + Lemons / 400 t
- + Mandarins / 600t
- + Sweet potatoes / 200t
- + Mangoes / 200 t
- + Table grapes / 200 t

GROWING REGION

+ Nubareya

CERTIFICATIONS

- + GLOBALG.A.P.
- + GRASP

ADDRESS

Fruiticana LLC Farm: 76km Alex Cairo Road Al Nubareya Office: 27 Aden St Mohandseen Egypt

Phone: + 20 122 212 95 88 info@fruiticana.org www.fruiticana.org

CONTACT

Ms. Reham Salah CEO

Phone: + 20 122 212 95 88 reham@fruiticana.org

IPD CONTACT

For more information on the company please contact Torsten Piecha, External IPD Consultant Mobile: + 49 170 571 4731 piecha@importpromotiondesk.de





Sandt Farms









Sandt is a family business company working in the agricultural field since 1995. They are specialized in growing, sorting, packing, supplying and exporting fresh fruits and vegetables. Their products are well known in Gulf area countries, Malaysia and Russia.

Sandt has the advantage of owning its farms, its sorting and packing store and its cold storage, hence their customers can be assured of their uniqueness in the full quality control and well treatment of crops and the offer of products directly from the farm to the consumer. Sandt ensures supply sufficiency, high quality of farming and production operations and protection of the environment and natural resources. They consider themselves as a partner of their customers, employees, community and environment.

PRODUCTS & QUANTITIES PER YEAR

- + Strawberries / 3,000t
- + Peaches / 1,500 t
- + Grapes / 600 t
- + Pomegranates / 600 t
- + Iceberg lettuce / 300 t
- + Capsicum / 200 t

GROWING REGION

28

+ Markaz Badr, Beheira, Egypt

CERTIFICATIONS

- + GLOBALG.A.P.
- + BRC
- + ISO 22000
- + GRASP

ADDRESS

Sandt Farms
Head Office
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Heliopolis, Cairo
Egypt
www.sandtexpo.com

CONTACT

Mr. Ahmad Lashin Managing Director Phone: + 20 100 200 9475 info@sandtexpo.com

IPD CONTACT

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Green Mark Herbs

supported by giz







Green Mark Herbs is an international horticulture company based in Ethiopia with a head office in Addis Ababa. The company is currently operating 50 hectares of land based in Awassa (altitude 1,750m), in the south of Ethiopia. It was established in 2010 and exports fresh herbs and vegetables, over 600 tons per year. The company has created jobs for over 450 employees.

Green Mark Herbs supplies the retail sector in Europe, Asia and the Middle East, for example major supermarkets like Tesco, Sainsbury's and Marks & Spencer in the UK.

The company is accredited with international certifications; GlobalGAP, Tesco Nature's Choice and SMETA. Certificate renewals are done every year through international standards audits. The company's vision is to be the best producer of herbs and vegetables in Ethiopia.

PRODUCTS & QUANTITIES PER YEAR

- + Green basil / 150t
- + Red basil, rosemary / 50t each
- + Sage, thyme, lemon grass, coriander, chives, parsley / 30t each
- + Rucola / 100t
- + Mint / 60t

GROWING REGION

+ Awassa, South Ethiopia

CERTIFICATIONS

- + GLOBALG.A.P.
- + SMETA
- + TESCO NATURE'S CHOICE
- + LEAF
- + BRC (in progress, completion 2022)

ADDRESS

Green Mark Herbs PLC P.O. BOX 8027 Addis Ababa Ethiopia sales@greenmarkherbs.com

CONTACT

Mr. Tamrat Burhanu Executive Director Phone: + 252 936 010 414 mratb@greenmarkherbs.com

IPD CONTACT

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Ghana Yam Producers and Exporters Association (GYPEA)





Established in 1987, the GYPEA is the umbrella organization of yam producers and exporters in Ghana. They coordinate the activities of all registered yam producers and exporters, identify growing areas and interact with growers to ensure product quality and traceability and they play an advocacy role in lobbying to influence government policy in the yam industry.

Strategically positioned in the middle of the yam value chain they control the movement of GLOBALG.A.P. certified yams from farm gate to foreign markets. They export good quality fresh yams in their specially designed cartons to the UK, Europe, USA and Canada. A subsidiary company known as the GYPEA Primus Company has registered coconut farmers at a location near the Ivory Coast border and exports coconuts to the UK, Europe and the USA.



PRODUCTS & QUANTITIES PER YEAR

- + Yams / 900t
- + Coconuts / 500t

GROWING REGION

+ Northern and Western Regions of Ghana

CERTIFICATIONS

- + GLOBALG.A.P. (in renewal process for yams)
- + GLOBALG.A.P. (in process for coconuts)

ADDRESS

Ghana Yam Producers and Exporters Association (GYPEA) Jehova Plaza B829/12 North Odorkor Off George W Bush Highway (N1) Accra Ghana info@ghanayam.com

www.ghanayam.com

CONTACT

Mr. Theophilus Hayford President Phone: + 23 320 659 82 04

info@ghanayam.com

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GHANA

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Kwafre Farms





Kwafre Farms is a privately owned farm in Ghana, West Africa with focus on the production of high-quality tasty, sun-ripe mango fruits. They have highly qualified agronomists and other skilled staff focused on producing fruits safely and responsibly. Their 400 acres mango farm is GLOBALG.A.P-certified and they produce 700 tons annually with Keit and Kent as main varieties. Harvesting period is from May-August each year with fruit sizes between "count 6 to count 10" in a pack with average weight being 400-700g.

The company currently sells some fruits to 2 European-owned processors (Blue Skies and HPW) based in Ghana who sell the processed fruits to Europe. However, Kwafre plans exporting fresh fruits directly to EU. Kwafre Farms performs measures to support the environment and biodiversity, e.g. by adding and managing teak and acacia tree plantations on the farmsite.



PRODUCTS & QUANTITIES PER YEAR

CERTIFICATIONS

+ Mangoes (Keit, Kent) / 700t + GLOBALG.A.P.



GROWING REGION

+ Nkoranza, Bono East Region

31

ADDRESS

Kwafre Farms 90 IPS Road East Legon Accra Ghana

CONTACT

Mr. James Boateng Phone: + 233 244 327 031 jameboats@yahoo.com

IPD CONTACT

For more information on the company please contact Lydia Gerratt, External IPD Consultant Phone: + 44 795 876 99 39 gerratt@importpromotiondesk.de



Maphlix Trust Ghana





Maphlix Trust Ghana was established in 2013. The company is into commercial agriculture and exports of vegetables such as sweet potato. chili pepper and okra.

Maphlix uses organic and eco-friendly fertilizers, pesticides and weedicides instead of conventional plant protection agents on the farm and thereby minimizing harm to the environment and improving product quality for consumers.

CERTIFICATIONS

+ GLOBALG.A.P.

The company currently exports to France and other European countries.

PRODUCTS & QUANTITIES PER YEAR

- + Okra / 3,000 t
- + Chilis / 1,000 t

32

GROWING REGION

+ Tadzewu, Volta Region, Ghana

- + Sweet potatoes / 5,000 t

ADDRESS Maphlix Turst Ghana Limited

No. 10 Alogboshie street near allied oil filling station and opposite FBN bank Achimota P.O. Box OS 3427 Osu, Ghana Phone: + 233 244 196 228 maphlixtrust.ghanaltd@gmail.com www.maphlixtrust.com

CONTACT

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IPD CONTACT

For more information on the company please contact Lydia Gerratt, External IPD Consultant Phone: + 44 795 876 99 39 gerratt@importpromotiondesk.de





Semenu Farms







Semenu Farms produces fresh organic solo papaya for the domestic and export markets. The company is situated in the Ayensuano District in the Eastern Region of Ghana and has been in production since 2015. Their farms span 30 acres and still expanding to meet increasing demands. Currently, they export to Germany.

Semenu Farms employs close to thirty (30) persons for various portfolios, women being in the majority. Semenu Farms is very keen on the health and safety of their consumers as well as their employees, hence they utilize conservation agricultural practices which ensure sustainability of lands, the environment and preservation of favourable climate. With Semenu Farms, they assure you can eat with confidence.

PRODUCTS & QUANTITIES PER YEAR

+ Papayas (Solo) / 340t

GROWING REGION

+ Eastern Region

CERTIFICATIONS

- + GLOBALG.A.P.
- + ORGANIC EU (in process)

ADDRESS

Semenu Farms P.O. Box NW 178 Adoagyiri-Nsawam Ghana

semenufarms@gmail.com

CONTACT

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IPD CONTACT

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Clementina

supported by giz





Located 40 km from the port of Agadir, Clementina is one of the most modern citrus packing houses in Morocco.

Settled on an area of 16,000 m², Clementina has a processing capacity of 45,000 tons of citrus and a cold storage capacity of 6,000 tons.

Additionally, pre-cooling chambers are available, meeting the North Amercian sanitary export standards. To ensure the quality of our product during the whole value chain, the group has invested in the most recent and cutting-edge machinery and packaging technologies.

The entire production of Clementina's farms and affiliates is treated within our packing house.



PRODUCTS & QUANTITIES PER YEAR

- + Clementines
- + Mandarines
- + Oranges
- + Citrus

CERTIFICATIONS

- + GLOBALG.A.P.
- + BRC

GROWING REGION

+ Souss Region, Morocco



Clementina
Douar Ait HMIDA
C/S sidi Moussa Lhamri
Ouled Taima
Taroudant
Morocco
www.clementina.co.ma

Mr. Oussama Rhissassi

CONTACT

Manager Phone: + 212 66 363 48 00 oussamaghissassi.odo@clementina.co.ma

IPD CONTACT

For more information on the company please contact Jonas Spahn, External IPD Consultant Phone: + 41 792 61 67 67 spahn@importpromotiondesk.de





Coopérative Al Amal

supported by aiz

ADDRESS Al Amal

85000 Tiznit Morocco

CONTACT

Manager

225 Aitmhand Ramiki

Ms. Amine Idhmida Mr. Mohamed Idhmida

IPD CONTACT

External IPD Consultant

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idhmidamohamed@gmail.com

For more information on the company please contact Jonas Spahn.



Al Amal is a Moroccan cooperative specialized in the production of fresh and dried aromatic and medicinal plants. The cooperative was created in 1998 originally for the production of argan oil.

In 2015, the cooperative has launched a production project of organic Mint and Goii-berries on a total area of 27 hectares. The production site is based in the north of Morocco with only 14 km away from the European continent. This optimal geographic location allows the cooperative to deliver fresh products throughout the whole harvest season in highest quality to Europe.



- + Fresh mint / 200t
- + Goji-berries / 80t
- + Fresh lemongrass / 6t

GROWING REGION

+ Larache, Morocco

CERTIFICATIONS

+ ORGANIC EU, US





Horifaya – a brand of Lukus

supported by giz









Lukus' agricultural activities started in 1927 near the Loukkos riverbank in northern Morocco, expanding over more than 3000 acres land. Today, Lukus operates under Horifaya and delivers international produce markets and major food industries all over Europe, the Middle East and Northern America.

Horifaya's mission is to foster innovation in agriculture through the introduction of new varieties, new technologies and sustainable agriculture techniques. In the spirit of developing Lukus' business in accordance with environmental and social needs, Horifaya introduced "Lukus organic". All Lukus organic products are AB certified. With 120 hectares of land dedicated to nursery, Horifaya can satisfy customers' requirements from seed to delivered products with complete traceability and close quality monitoring at each stage. Produce is harvested and processed following HACCP and international sanitary guidelines. We are equipped to meet a wide range of processing and packaging specifications, from 5 kg to 100 g, whole or cut. Besides fresh produce, Lukus offers a variety of frozen fruits and vegetables.

Both fresh and frozen produced are available in conventional and AB certified organic.

PRODUCTS & QUANTITIES PER YEAR

- + Strawberries / 2,000 t
- + Avocados / 1,500t
- + Citrus / 6,000 t

36

CERTIFICATIONS

- + ORGANIC EU (ccbp)
- + GLOBALG.A.P.

GROWING REGION

+ Laouamra, Morocco

ADDRESS

Horifaya
Bp 39 Nemsah Laouamra Morocco
Morocco
www.horifaya.lukus-group.com

CONTACT

Ms. Houda Benjdya Manager Phone: + 212 666 336 60 h.benjdya@calukus.com

IPD CONTACT

For more information on the company please contact Jonas Spahn, External IPD Consultant Phone: + 41 792 61 67 67 spahn@importpromotiondesk.de



Agrícola Nuestra Tierra









Cultivemos (Agrícola Nuestra Tierra) is a team of experts in the agroexport business with more than 12 years of technical hands-on experience.

They started their journey in 2008 working with groups of small organic growers in the north of Peru. In 2019, they decided to stablish their own agroexport company to get more control over quality, reliability and sustainability.

From the beginning, the company mission was the development of their growers, team and clients, with a special focus in establishing strong and trustworthy business relationships all the way into the supply chain (bottom to top).

Quality assurance, flexibility & customer service are key in the company.

PRODUCTS & QUANTITIES PER YEAR

- + Avocados conventional / 2,600t
- + Avocados organic / 600t
- + Mangoes conventional / 3,000 t
- + Mangoes organic / 300t
- + Ginger organic / 1,600t

GROWING REGION

- + Piura
- + Lambayeque
- + La Libertad
- + Ancash
- + Junín

37

CERTIFICATIONS

- + ORGANIC EU
- + USDA ORGANIC
- + GLOBALG.A.P.
- + GRASP

ADDRESS

Agrícola Nuestra Tierra S.A. Cal. Colombia 113 Int. 301 Urb El Recreo Trujillo Perú

info@cultivemos.pe www.cultivemos.pe

CONTACT

Mr. Jim Ruiz Garcia CEO Phone: + 51 943 777 113 info@cultivemos.pe

IPD CONTACT

For more information on the company please contact Irene Haddad, External IPD Consultant Mobile: + 34 671 783 188 haddad@importpromotiondesk.de



Agroexportadora Don Eloy – Agroexdel





Agroexportadora Don Eloy is a Peruvian family owned company, established in 2019 as a result of vertically integrating the foreign trade operations of the Don Eloy Group. The company has 40 years of experience in agricultural production and packaging in its estate. Agroexdel fulfills Don Eloy's family dream of bringing the best fruits from the dry tropics of Peru to every home in the world.

Don Eloy ensures food safety, control and supervision of the different stages of the production process and provides the client with a premium quality of products at a fair price. The company strives to achieve the best results and service through the responsible management of human resources and nature. Don Eloy is committed to the satisfaction of their customers and the safety of their goods – this is reinforced by having a logistics operator as a strategical partner. Currently, Don Eloy supplies its products to the United States, The Netherlands, Germany, Sweden and Panama.



PRODUCTS & QUANTITIES PER YEAR

- + Bananas / 1,350t
- + Limes, Key / 3,850t
- + Limes, Tahiti / 660 t
- + Mangoes, Kent / 120t

GROWING REGION

+ Chalacala Alta, Sullana, Piura

CERTIFICATIONS

- + ORGANIC (EU, US)
- + GLOBALG.A.P.
- + GRASP
- + FDA
- + FSMA
- + SMETA (in progress)

ADDRESS

Agroexportadora Don Eloy SAC –
Agroexdel SAC
Chalacalá Alta. Km 19 + 700
Canal de Derivación Daniel Escobar
Sullana
Piura
Peru
Phone: + 51 968 153 770
info@agroexdel.com
www.agroexdel.com

CONTACT

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Mr. Hector Castillo General Operation Manager Phone: + 51 920 532 693 hcastillo@agroexdel.com

IPD CONTACT

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PERU

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Frunature Perú





Frunature Perú SAC has more than 10 years of experience in cultivation and agriculture techniques. They started as an association in 2010. Later, in 2015, they founded the company Frunature Perú and created their brand Tibana – the flavor of the sun. In 2017 Frunature Perú decided to implement and certify their organic farming for the EU and USDA-NOP standards.

The company is committed to provide high quality organic products, according to the consumer's needs. They offer a constant supply throughout the year, achieving the sustainability and growth of their circles of influence. Frunature Perú provides work and support to many families in the communities of the central Peruvian rainforest. They are working with dedication and passion for the continuous technological improvement of their crops, thus obtaining long-term commercial relationships with their strategic partners.



PRODUCTS & QUANTITIES PER YEAR

CERTIFICATIONS

+ Pineapples / 600t

+ ORGANIC (EU, USDA)



+ Junín

ADDRESS

Frunature Perú SAC San Ramón Street, Block "Z". Pangoa-Satipo-Junín Perú

ventas@frunature.com.pe www.frunature.com.pe

CONTACT

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Ms. Nataly Alvarez Tabra Administrative Manager Phone: + 51 981 072 356 administracion@frunature.com.pe

IPD CONTACT

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Holy Fruit Perú





Holy Fruit Perú is a company that aims to improve the quality of life of small producers in Peru by offering their products to the world. The company not only supports them with selling their product but also with technical assistance and quality management.

Holy Fruit Perú was founded in 2017 by professionals with over 7 years of experience in agroindustry and international trade of fresh produce. From the beginning, their mission was to supply their customers with the highest quality fruits, offering them trust, reliability and full traceability throughout the supply chain and while at the same time empowering fruit producers and improving the life of their communities. Right now, Holy Fruit Perú is working with customers in North America and Europe.



PRODUCTS & QUANTITIES PER YEAR

- + Mangoes / 700t
- + Avocadoes / 500 t
- + Blueberries / 200 t

GROWING REGION

- + Piura / Mango
- + Huaral / Avocado
- + Lima & La Libertad /Blueberries

CERTIFICATIONS

- + USDA
- + GLOBALG.A.P.
- + BRC FOOD
- + HACCP
- + KOSHER

ADDRESS

Holy Fruit Perú Juan Gris 113 Lima Perú

ventas@holyfruitperu.com www.holyfruitperu.com

CONTACT

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alessandro@holyfruitperu.com

Ms. Chiara Rivas Commercial Manager Phone: + 51 943 179 110 ventas@holyfruitperu.com

IPD CONTACT

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Inkawald









Inkawald is a family owned and run company, which implements organic farming and operates ecologically sustainable. They export their organic products to Europe, Canada and the US, Inkawald commercializes superfoods, respecting the environment, practicing sustainable agriculture and having as its main resource its producers and workforce. Throughout the process they take care of social responsibility, the environment and fair trade principles with their suppliers, Inkawald only cooperates with local farmers. In their processing plant the majority of workers are women and neighbors of the area. They promote a good working environment and fair relations between workers. Inkawald prevents contamination of the ecosystems by respecting the natural crop cycles. They produce in a healthier manner because their products are free of toxic waste from chemical pesticides, fertilizers or synthetic additives, protecting the health of consumers and farmers.

PRODUCTS & QUANTITIES PER YEAR

- + Ginger / 1,500t
- + Turmeric / 450t
- + Avocados (Hass) / 400 t

GROWING REGION

- + Satipo
- + Mazamari
- + Ancash
- + lca

41

+ Ayacucho

CERTIFICATIONS

- + GLOABALG.A.P.
- + GRASP
- + ORGANIC (EU, USDA)
- + SMFTA

ADDRESS

Inkawald Head office: Av. Rafael Escardo 871 Lima 32 Perú

www.inkawald.com

CONTACT

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Mr. Ivan Neira Phone: + 49 151 106 648 27 Mobile: + 51 996 288 241 ineira@inkawald.com

IPD CONTACT

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Tropic-X





Tropic-X owns organic farms in the Peruvian jungle, including one of the biggest organic specialty coffee farms in the country. Apart from coffee, Tropic-X also produces and processes organic fresh ginger and turmeric as one of its many businesses. Their production is growing due to the increasing global demand for these products. Farm and processing and packing plant are certified with several international certifications and, in addition, authorized and certified by SENASA, the national agricultural health service.

Besides producing high value crops, Tropic-X's work model has amongst its main pillars the development of agricultural technology. Focusing on sharing it with smallholder farmers to reduce the yield gap and contribute to the empowerment and development of associated farming communities.



PRODUCTS & QUANTITIES PER YEAR

- + Ginger / 1,000t
- + Turmeric / 200 t

GROWING REGION

+ Satipo, Selva Central

CERTIFICATIONS

- + ORGANIC EU
- + USDA ORGANIC
- + GLOBALG.A.P.
- + FAIRTRADE
- + GRASP
- + CHILD LABOR FREE

ADDRESS

Tropic-X S.A.C. Carretera Marginal km 3 Satipo – Rio Negro Perú

www.shared-x.com

CONTACT

Mr. Marco Salas Cueva General Manager Phone: + 51 949 620 606 msalas@tropic-x.com

Mr. Edgardo Popolizio Carrion Phone: + 51 997 187 818 epopolizio@tropic-x.com

IPD CONTACT

For more information on the company please contact Dana Chahin, External IPD Consultant Mobile: + 57 316 4710523 chahin@importpromotiondesk.de





Vancard Perú









Vancard Perú was founded in 2019 to improve the economic conditions of farmers in the Central Forest of Peru. They are committed to generate added value and to promote the industrialization of agricultural products for export. Vancard continually strives to establish high standards in the areas of traceability, food safety, organic supervision and well-being for our workers.

The company grows, processes, sells and exports high quality organic products from their own fields and agricultural communities who they work with and who are their strategic partners. The company consists of producers with experience in the production of Ginger and Turmeric; and a staff of professionals specialized in agroexport and quality systems to generate its sustainability. Vancard Perú is proud to operate in an ethical way that supports local farmers and improves the quality of life for surrounding communities while remaining committed to environmental responsibility.

PRODUCTS & QUANTITIES PER YEAR

- + Ginger / 1,400-1,600t
- + Turmeric / 600-800 t
- + Annatto / 120-140t
- + Baby bananas / 120-140t

GROWING REGION

- + Pichanagui, Junín
- + Satipo

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+ Rio Negro

CERTIFICATIONS

- + ORGANIC (EU, USDA)
- + GLOBALG.A.P.
- + GRASP

ADDRESS

Vancard Perú S.A.C. Av. Industrial Mz A Lote 08 Asociación Los Cedros Pichanaqui – Junin Perú

www.vancardperu.com

CONTACT

Ms. Sofia Del Río Commercial Manager Phone: + 49 157 314 748 76 Phone: + 51 945 693 112 sdelrio@vancardperu.com

IPD CONTACT

For more information on the company please contact Dana Chahin, External IPD Consultant Mobile: + 57 316 4710523 chahin@importpromotiondesk.de



Danube Agrarian





Danube Agrarian is located in a geographically advantageous place in the very south of Ukraine. Its unique location on the 45th parallel makes the fruits notably sweet and the vegetables very tasteful. Danube Agrarian was certified as organic producer in 2010 and owns about 2,000 hectares of organic land, part of which is irrigated.

The company has 50 employees throughout the year and about 100 additional staff members during the high season. All the products are being produced according to the standards for organic production. The process of harvesting, processing and storing meets all organic certification requirements.



PRODUCTS & QUANTITIES PER YEAR

- + Watermelons, nectarines, peaches, plums, cantaloupes / 5,000t
- + Sweet potatoes, potatoes, onions, beets, carrots, peppers, tomatoes, peas, chickpeas / 5,000t
- + Wheat, durum wheat, mustard, corn, millet, lentils, cranola, barley, sunflowers seeds, hokkaido pumpkin / 5,000 t

+ Safiany, Ismail district, Odessa region

CERTIFICATIONS

- + ORGANIC (EU, SWISS)
- + COR
- + NOP
- + GRASP
- + GLOBALG.A.P.

ADDRESS

Danube Agrarian I td. 37. Yaroslav Mudry Street village Safiany, Izmail district Odessa region 680670 Ukraine

Phone: + 38 067 484 28 90 dunagrariy@gmail.com

www.dunagrarian.com

CONTACT

Mr. Andrew Vlasov Export Manager Phone: + 380 50 827 2006 export@dunagrarian.com

IPD CONTACT

For more information on the company please contact Lydia Gerratt. External IPD Consultant Mobile: + 44 795 876 99 39 gerratt@importpromotiondesk.de





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Seasonal Calendar: Fruits

FRUITS	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Apples	Fuji / Gala / Golden delicious	UA												
	Red Chief / Red Jonaprince	UA												
Avocado	Hass	CO												
		PE												
Banana	Cavendish	CO, EC, PE												
Blueberries		UA												
Grapes	Arra 15 / Arra 32	CO												
	Black / Red globe	EG												
	Crimson / Red globe	CO												
	Green, red & white seedless	EG												
	Table grapes	ET												
Guanabana		EC												
Guava		EG												
Lemon		EG												
Lime	Key	PE												
	Sutil	PE												
	Tahiti	CO, PE												
Mandarin		EG												
	Murcott	PE												
	Satsuma	PE												





Seasonal Calendar: Fruits

FRUITS	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Mango	Ataulfo	EC												
	Edward	PE												
	Keitt	Cl												
		CO												
		EC												
		EG												
		GH												
	Kent	CI												
		CO												
		EC												
		EG												
		GH												
		PE												
	Naomi	EG												
	Tommy Atkins	CO												
Mangosteen		CO												
Melon	Charentais / Watermelon	EG												
Mini bananas	Nativa	PE												
Muskmelon	Cantaloupe-Melone	UA												
	Galia	UA												
Nectarine		UA												
Oranges	Naval / Valencia	EG												
Papaya	Famosa / Maradol	CO												
	Hawaii / Solo	EC												
	Solo	GH												
	Taiung	CO												
Passion fruit	Granadilla	EC												
		PE												
	Gulupa	CO												
	Maracuya	EC												
	Tumbo	PE												

CI Côte d'Ivoire CO Colombia EC Ecuador EG Egypt ET Ethiopia GH Ghana PE Peru UA Ukraine High seasonLow seasonProducts in organic quality

Seasonal Calendar: Fruits

FRUITS	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Peach		EG												
		UA												
Physalis	Diff. varieties	CO												
		EC												
Pineapple	Golden	PE												
	MD2	CI, EC, GH												
		CO												
		PE												
	Smooth Cayenne	GH												
	Sugar Loaf	CI, GH												
Pitahaya	Yellow variety	CO, EC												
	Red variety	EC												
Plums		UA												
Pomegranate	F116	EG												
	Wonderful	EG												
		PE												
Strawberries	Albion / Cabrillo	ET												
	Monterey / San Andries	ET												
	,	CO												
		EG												
		UA												
Watermelon		UA												



Seasonal Calendar: Vegetables

VEGETABLES	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Asparagus		EC												
		EG												
Baby Eggplant		EG												
Beetroot		UA												
Bell pepper	Red, yellow, green, orange	EG												
		ET												
		UA												
Broccoli	Multicoloured	EG												
		EG												
Cabbage		EG												
		ET												
Carrots		UA												
Cauliflower		EG												
		ET												
Chili		PE												
	Africa birds eye	ET												
	Chilli pepper	GH												
	Chili pepper (red, green, yellow)	EG												
	Ethiopian Carria / Habanero	ET												
	Hot pepper	EG												
	Jalapeno	ET												
Courgette		EG												
Cucumber		EG												
Eggplant		EG												
Fresh garlic		EG												
Fresh Turmeric		PE												
Garlic		PE												
Ginger		CO, PE												
Green beans		EG												
Green Beans		ET												
Green Onion		EG								- -				

CI Côte d'Ivoire CO Colombia EC Ecuador EG Egypt ET Ethiopia GH Ghana

PE Peru UA Ukraine High seasonLow seasonProducts in organic quality

Seasonal Calendar: Vegetables

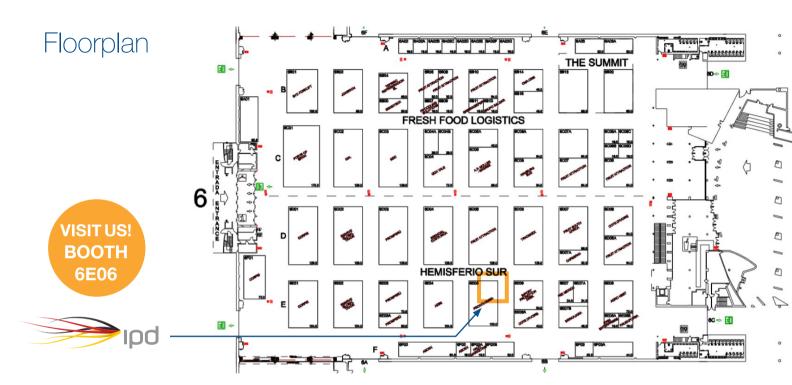
VEGETABLES	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Green Onion		EG												
Iceberg lettuce		EG												
Okra		EG												
		GH												
Onions		ET												
	Red, white, yellow variety	EG												
	White	PE												
		UA												
Paprika		PE												
Peas	Sugar snap / Mangetout	EG												
	Snow peas / Sugar snap	ET												
Potatoes		EG												
		UA												
Pumpkin		EG												
	Hokkaido	UA												
Spinach		EG												
Spring Onion		EG												
Sugar Snap Pea	Mangetout	EG												
Sweet potato	Batatas	UA												
	Orange-fleshed varieties	GH												
		EG												
		PE												
Tomato	Cherry	EG												
		EG, ET												
		UA												
Yam		CO, EC												
	Puna	GH												
	White	GH												
		1												
Mushrooms	Shitake / Enoki / Eryngii	UA												

CI Côte d'Ivoire CO Colombia EC Ecuador EG Egypt ET Ethiopia GH Ghana PE Peru UA Ukraine High seasonLow seasonProducts in organic quality

Seasonal Calendar: Herbs

HERBS	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Basil		CO												
		EC, ET												
		EG												
Chives		EC, ET												
		EG												
Estragon		CO												
Fresh Coriander		EG												
Fresh Dill		EG												
Fresh Parsley		EG												
Fresh Rosemary		EG												
Fresh Sage		EG												
Fresh Thyme		EG												
Ginger		EG												
Mint		CO												
	Peppermint / Spearmint	EG												
Rosemary		CO												
Sage		CO												
Thyme		CO												





Opening days for visitors



9.30 am - 7 pm

6 OCTOBER 2021

9.30 am - 7 pm

7 OCTOBER 2021

9.30 am - 5 pm



VENUE LOCATION

www.ifema.es/fruit-attraction

Avda. del Partenón, 5 28042 Madrid, España / Spain

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