wednesday, 17 February - Friday, 19 February 2021 IPD at Biofach eSPECIAL 2021



ORGANIC SOURCING FOR DEVELOPMENT

Qiz Deutache Gesellacheit für Internationale Zusammesarbeit (GIZ) Ger

IPD presents together with its partner GIZ selected exporters from Burkina Faso, Ecuador, Egypt, Ethiopia, Ghana, Indonesia, Kygryzstan, Morocco, Sri Lanka, Togo, Tunisia and Ukraine.

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Import Promotion Desk (IPD)



COST- AND RISK-OPTIMISED SOURCING FROM NEW MARKETS

Since 2015, IPD has been represented together with "Gesellschaft für internationale Zusammenarbeit" (GIZ) at Biofach, the world's leading trade fair for organic food, under the motto "Organic sourcing for development". We are continuing this successful cooperation at the Biofach eSpecial 2021 and will be presenting more then 38 innovative companies from Burkina Faso, Ecuador, Egypt, Ethiopia, Ghana, Indonesia, Kyrgyzstan, Morocco, Sri Lanka, Togo, Tunesia and Ukraine.

All suppliers have been carefully screened by IPD or our partner GIZ.

We consider criteria such as product quality, export capability and capacity, and compliance with international standards and certifications. The exporters are familiar with online meetings and web conferences. Experienced IPD experts will support you before, during and after the online meetings.

Our services for you are neutral and free of charge. Benefit from our pre-selection of suppliers and reduce your sourcing costs.

On the following pages you will find detailed information about the IPD exporters and the companies supported by GIZ.

IPD is the German initiative for import promotion.

Our objective is to integrate the partner countries into global trade, thereby contributing towards sustainable economic development in these countries

We introduce exporters from our partner countries to the EU market and assist them in setting up trading relations. For European importers, IPD opens up new supply sources in the partner countries and supports them in the complex purchasing process.

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

More information about IPD and our individual services at **www.importpromotiondesk.de**

IPD Matchmaking Team at BioFach eSpecial 2021





VERENA ADLER External Consultant Mobile: +49 176 617 177 63 adler@importpromotiondesk.de



FERRY BÖHNKE External IPD Consultant Mobile: + 49 177 245 1670 boehnke@importpromotiondesk.de



ROSA NELLY CASTRO VARAS External IPD Consultant Mobile: + 49 176 237 308 27 castro@importpromotiondesk.de



CATHERINE HEBTING External IPD Consultant Mobile: + 33 669 551 410 hebting@importpromotiondesk.de



TERESA HÜTTENHOFER External IPD Consultant Mobile: + 49 160 903 917 16 huettenhofer@importpromotiondesk.de



CHARLES MORDRET External Consultant Mobile: +34 664 110 163 mordret@importpromotiondesk.de



TORSTEN PIECHA External IPD Consultant Mobile: + 49 170 571 4731 piecha@importpromotiondesk.de

IFROFN KRUFT

External IPD Consultant

Mobile: + 31 629 161 611

ipd@amigos-international.org



KAI SVENSSON External IPD Consultant Mobile: +49 178 940 651 svensson@importpromotiondesk.de



GET IN TOUCH WITH US! WE CONNECT YOU WITH RELIABLE SUPPLIERS.





IPD Team

Partner GIZ



MARIA PAULA GOMEZ SALAMANCA IPD Expert Sourcing + Markets Mobile: + 49 176 985 135 64 gomez@importpromotiondesk.de



RABEA BRETZ IPD Coordinator Events + Controlling Phone: +49 228 909 00 81 64 bretz@importpromotiondesk.de



WENDY ZAVALA ESCOBAR

GIZ – Global Project "Green Innovation Centres for the Agriculture and Food Sector" Phone: + 49 228 4460 3779 wendy.zavala@giz.de



MOHAMED TOUNASSI

GIZ Morocco – Technical Advisor Agribusiness Job partnerships and SME promotion Phone: + 21 267 007 429 4 Mohamed.tounassi@giz.de



Product Finder I

COCOA PRODUCTS

Cocoa bean AKP (Indonesia)
Cocoa butter AKP (Indonesia)
Cocoa nibs AKP (Indonesia)
Cocoa paste AKP (Indonesia)
Cocoa powder AKP (Indonesia)

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COSMETIC PRODUCTS

Argan oil Ircos (Morocco)	
Finish products Ircos (Morocco)	
Mixtures Genna (Morocco)	31
Prickly pear oil Argalife (Morocco)	
Rose Femmes Dades (Morocco)	30
Rose hydrolate Femmes Dades (Morocco)	30
Shea butter Ideal Providence (Ghana)	

DRIED FRUIT & VEGETABLES

Bit	tter lemon peel Ideal Providence (Ghana)	20
Da	te (diced) Beni Ghreb (Tunisia)	43
Da	te (on branche) Beni Ghreb (Tunisia)	43
Da	ite (pitted) Beni Ghreb (Tunisia)	43
Da	te (whole) Beni Ghreb (Tunisia)	43
De	hydrated fruits Worga (Sri Lanka)	40
	e hydrated tropical fruits sanka (Sri Lanka)	37
Mi Ve	rsiccated coconut itra Niaga (Indonesia) rger Naturals (Sri Lanka) aguruwela Oil Mills (Sri Lanka)	24 38 39

Desiccated coconut (all grades) Asian Agro (Sri Lanka)	36
Desiccated coconut (value added) Asian Agro (Sri Lanka)	36
Freeze-dried blueberry Dvipa (Ukraine)	45
Freeze-dried raspberry Dvipa (Ukraine)	45
Freeze-dried strawberry Dvipa (Ukraine)	45
Grapefruit peel Ideal Providence (Ghana)	20
Lemon peel	
Bio-Tropical (Ghana)	19
Ideal Providence (Ghana)	20
Lime peel Ideal Providence (Ghana)	20
Mango Coopake (Burkina Faso)	11
Prune pitted	
Sun Planet Organic (Kyrgyzstan)	25
Sweet orange peel	
Bio-Tropical (Ghana)	19
Ideal Providence (Ghana)	20



Product Finder II

DRIED HERBS, SPICES AND OTHER PLANT MATERIALS

Anise seeds Wanesco (Egypt)	17
Basil Wanesco (Egypt)	17
Bitter lemon peel Ideal Providence (Ghana)	20
Black pepper Verger (Sri Lanka)	38
Butterfly pea Ideal Providence (Ghana)	20
Calendula Beleco (Morocco)	28
Wanesco (Egypt)	17
Capuchin cress Beleco (Morocco)	28
Centella Verger (Sri Lanka)	38
Chamomile Wanesco (Egypt)	17
Cinnamon Kerinci Agro (Indonesia)	22
Cinnamon quill Verger (Sri Lanka)	38
Cinnamon quilling Verger (Sri Lanka)	38
Clove bud Verger (Sri Lanka)	38
Clove stem Verger (Sri Lanka)	38
Conventional cinnamon	
Kerinci Agro (Indonesia)	22
Cornflower Beleco (Morocco)	28
Fennel Wanesco (Egypt)	17
Ginger Agro Vision (Togo)	41
Verger (Sri Lanka)	38
Ginger slices AKP (Indonesia)	21
Green pepper Verger (Sri Lanka)	38
Hawthorn leaves Baba Sidi (Morocco)	27
Herbs Pasanka (Sri Lanka)	37

Hibiscus Wanesco (Egypt)	17
Hibiscus flower Coopake (Burkina Faso)	11
Lemon grass Wanesco (Egypt)	17
Lemon peel Bio-Tropical (Ghana) Ideal Providence (Ghana)	19 20
Lime peel Ideal Providence (Ghana)	20
Mace Verger (Sri Lanka)	38
Marjoram Wanesco (Egypt)	17
Mint Beleco (Morocco) Wanesco (Egypt)	28 17
Moringa Agro Vision (Togo) Verger (Sri Lanka)	41 38
Nutmeg Verger (Sri Lanka)	38
Orange peel Bio-Tropical (Ghana) Ideal Providence (Ghana)	19 20
Powder and tea cut Verger (Sri Lanka)	38
Rosemary Baba Sidi (Morocco) Wanesco (Egypt)	27 17
Saffron Féminine Soukaina (Morocco)	29
Spices Pasanka (Sri Lanka)	37
Thyme Baba Sidi (Morocco) Beleco (Morocco) Wanesco (Egypt)	27 28 17
Turmeric Bench Maji (Ethiopia) Verger (Sri Lanka)	18 38
Turmeric slices AKP (Indonesia)	21
White pepper Verger (Sri Lanka)	38

ESSENTIAL OILS

Blue eucalyptus Aromavida (Ecuador)	14
Bracelet honey myrtle Aromavida (Ecuador)	14
Ceylon black pepper oil Verger (Sri Lanka)	38
Ceylon cinnamon bark oil Verger (Sri Lanka)	38
Ceylon cinnamon leaf oil Verger (Sri Lanka)	38
Ceylon citronella oil Verger (Sri Lanka)	38
Ceylon clove bud oil Verger (Sri Lanka)	38
Ceylon mace oil Verger (Sri Lanka)	38
Ceylon nutmeg oil Verger (Sri Lanka)	38
Chamomile Baba Sidi (Morocco)	27
Fringed lavander (lavandula dentata)	
Aromavida (Ecuador)	14
Ginger Ircos (Morocco)	32
Lemon verbena (lippia citriodora)	
Aromavida (Ecuador)	14
Myrtle Baba Sidi (Morocco)	27 31
Genna (Morocco)	
Oregano Baba Sidi (Morocco) Genna (Morocco)	27 31
Pink pepper (schinus molle)	51
Aromavida (Ecuador)	14
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Product Finder III

Rose Femmes Dades (Morocco)
Rosemary Aromavida (Ecuador) Baba Sidi (Morocco) Genna (Morocco)
Tagetes (tagetes minuta) Aromavida (Ecuador)
Tea tree Ircos (Morocco)
Thyme Baba Sidi (Morocco)
Verbena Baba Sidi (Morocco)
Yarrow (achillea millefolium) Aromavida (Ecuador)

FRESH FRUIT & VEGETABLES

Buddhas hand Terra Citrus (Morocco)
Caviar lemon Terra Citrus (Morocco)
Green bean Beleco (Morocco)
Honey kumquat Terra Citrus (Morocco)
Japanese uzu Terra Citrus (Morocco)
Kaffir lime Terra Citrus (Morocco)
Meyer lemon Terra Citrus (Morocco)
Persian lime Terra Citrus (Morocco)
Physalis Beleco (Morocco)
Sugar pea Beleco (Morocco)
Zucchini Beleco (Morocco)

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Strawberry Dvipa (Ukraine)	45
Wild blackberry Amethyst-Ole (Ukraine)	44
Wild blueberry Amethyst-Ole (Ukraine)	44
Wild elderberry Amethyst-Ole (Ukraine)	44

FRUIT CONCENTRATES, PULPS, PUREES & BUTTERS

Carob pulp Safwa Grains (Morocco)	34
Coconut butter Verger (Sri Lanka) Waguruwela (Sri Lanka)	38 39
Coconut cream Verger (Sri Lanka) Waguruwela (Sri Lanka) Asian Agro (Sri Lanka)	38 39 36
Fruit jars Worga (Sri Lanka) Prune puree Sun Planet Organic (Kyrgyzstan)	40 25
Shea butter Ideal Providence (Ghana)	20

NATURAL POWDERS

Amaranth flour Amati-Proalgram (Ecuador)	13
Amaranth seed flour Richoil (Ukraine)	46
Banana flour Agroapoyo (Ecuador)	12
Cassava flour Agroapoyo (Ecuador)	12
Coconut flour Asian Agro (Sri Lanka) Verger (Sri Lanka) Waguruwela (Sri Lanka)	36 38 39
Date powder Beni Ghreb (Tunisia)	43
Flax seed flour Richoil (Ukraine)	46
Fruit powder Worga (Sri Lanka)	40
Hemp seed flour Richoil (Ukraine)	46
Plantain flour Agroapoyo (Ecuador)	12

NUTS, SEEDS, GRAINS AND PULSES

Amaranth Dvipa (Ukraine)	45
Amaranth seeds Amati-Proalgram (Ecuador) 13
Austrian winter pea Staryi Porytsk (Ukraine) 47
Buckwheat Staryi Porytsk (Ukraine)	47
Carob seeds Safwa Grains (Morocco)	34
Cashew nut Coopake (Burkina Faso) Soy-Max Bio (Togo)	11 42
Flax Staryi Porytsk (Ukraine)	47

Product Finder IV

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Sesame seeds Bioprotect-B (Burkina Faso)	10
Coopake (Burkina Faso)	11
Soya Agro Vision (Togo)	41
Soy-Max Bio (Togo)	42
Spelt Dvipa (Ukraine)	45
Staryi Porytsk (Ukraine)	47
Vetch Staryi Porytsk (Ukraine)	47
Walnut Sun Planet Organic (Kyrgyzstan)	25
Winter rye Dvipa (Ukraine)	45

SNACKS & FINAL FOOD PRODUCTS

Banana blossom in brine Worga (Sri Lanka)	40
Cassava chips Agroapoyo (Ecuador)	12
Coconut aminos Mitra Niaga (Indonesia)	24
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Young green jackfruit in brine	
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Blended tea AKP (Indonesia)	21
Coconut milk Asian Agro (Sri Lanka) Verger (Sri Lanka) Waguruwela (Sri Lanka)	36 38 39
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Guayusa leaf bulk Jumandipro (Ecuador)	16
Guayusa tea bag boxes Jumandipro (Ecuador)	16
King coconut water Worga (Sri Lanka)	40
Lemon peel Bio-Tropical (Ghana)	19
Ideal Providence (Ghana)	20
Lime peel Ideal Providence (Ghana)	20
Sweet orange peel Bio-Tropical (Ghana)	19
Ideal Providence (Ghana)	20
Walnut milk Sun Planet Organic (Kyrgyzstan)	25

VEGETABLE OILS & VINEGARS

Amaranth seed oil Richoil (Ukraine)	46
Argan oil Argalife (Morocco)	26
Extra virgin olive oil L'Oleastre (Morocco) Safwa Grains (Morocco)	33 34
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Sun Planet Organic (Kyrgyzstan)	25
Fatty oils Genna (Morocco)	31
Flax seed oil Richoil (Ukraine)	46
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Vegetable oils Baba Sidi (Morocco)	27
Virgin coconut oil Asian Agro (Sri Lanka)	36
Mitra Niaga (Indonesia)	24
Pasanka (Sri Lanka)	37
Verger (Sri Lanka)	38
Waguruwela (Sri Lanka)	39

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Bioprotect-B works with natural elements adapted to the soils and crops of Burkina Faso and the West African region and would like to widen its connection to the European market by expanding the sales markets of its high-quality products.

Certifications

ORGANIC US



Products & quantities per year

+ Sesame seeds / 1000 t

Source of raw material

+ Burkinan farmers



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Kai Svensson**, External IPD Consultant Email: svensson@importpromotiondesk.de, Phone + 49 (0) 178 940 651



ADDRESS

SUPPLIER

from Burkina Faso

Gie Bioprotect-B BP 15 226 Fada N'Gourma Burkina Faso Phone: + 226 51 11 73 29 www.bioprotect-b.com

CONTACT

Mr. Claude Arsène Savadogo Phone: + 226 70 22 48 41 bioprotect.b@gmail.com





ADDRESS

Coopérative Agricole du Kénédougou (Coopake) Sector No. 06 BP 49 Orodara Burkina Faso Phone: + 266 20 99 51 38 www.coopake.com

CONTACT

Mr. Souleymane Konate Phone: + 266 76 51 55 74 kon2soul@yahoo.fr coopake63@gmail.com





Products

+ Sesame seed

Coopake

- + Dried mango
- + Cashew nut
- + Dried hibiscus flowers

offer to the European market.

Source of raw material

+ Burkinan farmers

Certifications

- + ORGANIC EU
- + ORGANIC NOP



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Kai Svensson**, External IPD Consultant Email: svensson@importpromotiondesk.de, Phone + 49 (0) 178 940 651



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living conditions of their members, especially for young people and women.

Coopake (Coopérative Agricole du Kénédougou) was founded in 1963 as one of the first

Today, the cooperative has over 160 producers. Coopake focuses on the preservation of

social, economic and cultural infrastructures. The cooperative improves the working and

Coopake markets a wide range of high-quality organic products and is eager to expand its

Burkinan farmer cooperatives in the province of Kénégougou. The province is also

nicknamed the "Orchard of Burkina" because of its rich production of fruit and grain.

biodiversity through agroecological practices and building the necessary agricultural,





Agroapoyo





Agroapoyo is a company that processes fruits and vegetables, mainly dehydrated and fried. We add value to Ecuadorian raw materials, both tropical and from the mountains: plantain, cassava, pineapple, banana, orange, dragon fruit, among others. We offer bulk products and we launched this year our retail brand YUNIQ, which brings together 20 years of experience as food processors and our variety of healthy, natural and differentiated ingredients.

Products & quantities per year

- + Cassava chips / 60 t
- + Cassava flour / 40 t
- + Banana flour / 50 t
- + Plantain flour / 10 t

- Certifications
- + GMP + KOSHER
- + KUSHEI
- + HACCP
- + ORGANIC EU
- + ORGANIC NOP

Source of raw material

+ Ecuadorian small farmers

ADDRESS CONTACT

Agroapoyo SA Julio Tobar García OE7-123 Y Rafael Bustamante 170179 Quito – Ecuador www.agroapoyo.com

CONTACT

Mrs. María Isabel González Operations Manager Phone: +593 999 702 274 migonzalez@agroapoyo.com



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Catherine Hebting**, External IPD Consultant Email: hebting@importpromotiondesk.de, Phone + 33 (0) 669 551 410



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Amati-Proalgram







Amati-Proalgram is a family owned agribusiness. We produce 100 % natural, value added, vegan, gluten and lactose free products, based on Andean ancient grains such as amaranth. All our ingredients come from Ecuadorian farming communities and adhere to fair trade regulations. We have more than 15 years of experience with Andean ancient grains. We count with organic and fair-trade certified products.

Ecuador has been considered as one of the megadiverse countries of the world due to its richness and abundance of fauna and vegetal species that are a source of inspiration for the development of our unique, delicious and innovative products, which in turn rescue the ancestral knowledge of our indigenous people.

Dare to taste a fully transformative experience that will take you on a journey through the flavors, colors, culture and landscapes of Ecuador.

¡Come to meet us at BIOFACH 2021!

Products & quantities per year

- + Amaranth drinks / 40 feet containers x 12
- + Amaranth in seeds or flour- 20 feet containers x 12

Source of raw material

- Amaranth drinks
- + Amaranth flour
- + Amaranth seeds

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Rosa Nelly Castro Vargas**, External IPD Consultant Email: castro@importpromotiondesk.de, Phone: +49 (0) 176 237 308 27

ADDRESS

Proalgram Galo Plaza Lasso 21-80 y Herdoiza Crespo Quito Ecuador Phone: +593 984234405 www.amatifoods.com

CONTACT

Ms. Carla Novoa Phone: +593 984234405 marketing@amatifoods.com

Certifications + ORGANIC FU

+ ORGANIC NOP (Raw Material)





ADDRESS CONTACT

Aromavida S.A. Vía antigua al Quinche Guayllabamba, CP: 170206 Quito, Ecuador Phone: + 593 997 312 625 info@aromavida.com www.agroapoyo.com

Mrs. Christine Chemin General Manager Phone: + 593 999 780 075 christine@aromavida.com





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AROMAVIDA® Be Nature!!







Founded in 2015, the company Aromavida is located in Guayllabamba, a valley in Ecuador with a unique micro-climate suitable for cultivating an extended number of crops. By managing the full supply chain, the company can insure the use of organic crops as well as good manufacturing practices (GMP). Currently, Aromavida offers a vast portfolio of natural products, using its essential oils as the main raw material.

The objective is to supply international markets with unique essential oils that can support people to enhance their well-being naturally.

They are currently working strongly on their CSR strategy.

Products & quantities per year

- + Pink pepper (schinus molle) / 10 kg
- + Lemon verbena (lippia citriodora) / 10 kg
- + Yarrow (achillea millefolium) / 10 kg
- + Tagetes (tagetes minuta) / 20 kg
- + Fringed lavander (lavandula dentata) / 50 kg
- + Blue eucalyptus (eucalyptus bicostata) / 50 kg
- + Bracelet honey myrtle (melaleuca armillaris) 50 kg
- + Rosemary (rosmarinus officinalis ct myrcene & camphor) / 50kg

Certifications

- + GMP
- + ORGANIC (in progress)

Source of raw material

+ Own organic crops

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Rosa Nelly Castro Vargas**, External IPD Consultant Email: castro@importpromotiondesk.de, Phone: +49 (0) 176 237 308 27











Farmer's Association of sugar cane, El Paraíso. Copropap is a cooperative of small producers of organic raw sugar cane from Ecuador, the middle of the world. Located in the humid subtropical forests of Ecuador, 1.300 meters above sea level and at 0° latitude, where sunlight strikes permanently all year long. All these environmental conditions allow a high quality raw sugar cane, whose brix degrees can reach an average of 18° to 21°. The cooperative was established in 1992 with a concern on sustainable, social and environmental development. All the producers avoid the use of GMO, therefore the crops and the production facilities are organic certified for the European Union and the United States. The production is also under local good manufacturing practices which assures food safety.

Products & quantities per year

+ Organic raw sugar cane / 850 t

Source of raw material

 Plantations of small organic producers from the humid subtropical forests

Certifications

- + ORGANIC (EU, US)
- + GMP
- + HACCP
- + SPP

ADDRESS

Copropap El Paraíso, Pacto 170101 Pichincha Ecuador Phone: + 593 211 8001

CONTACT

Mr. Rubén Tufiño General Manager Phone: + 593 981 295 208 rubent@copropap.com rubentcopropap@hotmail.com



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Rosa Nelly Castro Vargas**, External IPD Conultant Email: castro@importpromotiondesk.de, Phone: +49 (0) 176 237 308 27







Jumandipro S.A. (Waykana Guayusa)







Jumandipro is a company looking to share the natural energy and the wellbeing derived from the guayusa plant of the Ecuadorian Amazon, under the name Waykana Guayusa. Guayusa is an Amazonian energetic leaf native to Ecuador. Waykana Guayusa is a "unique" quite revolutionary natural energy product, which offers the end-users a longterm energy boost while not harming the body. Waykana Guayusa is filled with natural caffeine and valuable antioxidants. It is different from similar products because it has a green light color and a premium flavor.

Jumandipro is focused on making the indigenous communities they work with, the protagonists of the business by invigorating the local economy and creating social projects. Waykana Guayusa from Jumandipro is currently sold in more than ten countries worldwide.

Certifications

ORGANIC

KOSHER

HACCP

Products & quantities per year

- + Guayusa leaf bulk / 100 t
- Guayusa tea bag boxes / 360,000 units

Source of raw material

 Raw guayusa is sourced directly from small scale producers in the Ecuadorian Amazon.

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Rosa Nelly Castro Vargas**, External IPD Consultant Email: castro@importpromotiondesk.de, Phone: +49 (0) 176 237 308 27

ADDRESS

Jumandipro S.A. Manuel Cordova Galarza N3-667 y San Ignacio 170311 Quito Ecuador Phone: + 593 998 714 834 <u>sales@waykana.com</u> www.waykana.com

CONTACT

Ms. Maria Estela Corral Head of Sales Phone: + 593 998 714 834 sales@waykana.com



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Wanesco is an Egyptian company that produces herbs and medical plants with over 40 years of experience. The facility is located in Beni Suef where most herbs are grown. The company is involved in all steps of production; from growing organic and conventional products to sieving, sorting and packing in PP bags or cardboard boxes. They supply local exporters and overseas customers.

Wanesco believes in long-term business relationships and sets priority to high-quality products according to customer's specifications. They can pack products as a final product in favor of their customers abroad.







Products & quantities per year

- Chamomile / 150 t
- Mint / 100 t +
- Basil / 100 t +
- Marjoram / 100 t +
- Thyme / 100 t +
- Fennel / 100 t +
- Hibiscus / 100 t +
- Calendula / 50 t +
- Anise seeds / 50 t +
- Lemon grass / 50 t
- Rosemary / 50 t

Certifications

- BRC
- KOSHER
- ORGANIC EU
- ORGANIC NOP
- ISO 22000, 9001

Source of raw material

- Own farms
- Contracted farmers



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact Torsten Piecha. External IPD Consultant Email: piecha@importpromotiondesk.de, Phone + 49 (0) 170 571 4731



Wanesco Block No. 85-86. Industrial Zone. Baiad Al Arab. Beni Suef. Egypt www.wanesco-herbs.com

CONTACT

Mr. Mina Sameh Export Manager Phone: 00202 262 289 41 00201 278 410 770 msameh@wanesco-herbs.com











Bench Maji Coffee Farmers Ltd **Cooperative Union**

Bench Maji Coffee Farmers Ltd Cooperative Union (BMCU) is a Union of 80 primary

It was established in July 2005 in Bench Sheko & West Omo Zones to engage in the

produced and exported. The primary cooperatives (PCs) are located in 6 Woredas (districts) of Bench Sheko Zone in South Western Ethiopia which are endowed with high

production and marketable potential of coffee, spices, honey, grains and fruits. The

Cooperative Union commits itself to promote the livelihood of their members and

marketing of coffee, spices, honey and grains on behalf of its member farmers and in

cooperatives and over 18,000 small holder member farmers based in South West Ethiopia.

order to provide agricultural inputs as well as other household and production necessities.

Member farmers produce wild, forest and semi forest coffee. Honey and spices are widely

supports the development of the region by delivering high-quality products to the world.



ADDRESS

Bench Maii Coffee Farmers Ltd Cooperative Union Debrezeit Road 120002 Addis Ababa Ethiopia www.benchmaiicoffee.com

CONTACT

Mr. Terefe T. Godi Phone: +251 917 329 783 terefetg@gmail.com

Products & quantities per year

- Coffee / 9600 mt +
- Turmeric / 300 mt
- Black pepper / 50 mt (conventional)
- Black cardamom / 300 mt + (conventional)
- Honey / 70 mt (conventional) +

Source of raw material

Member Smallholder farmers +

IPD CONTACT

For more information on the company, please also do not hesitate to contact Torsten Piecha. External IPD Consultant Email: piecha@importpromotiondesk.de, Phone +49 (0) 170 571 473 1

Certifications

- ORGANIC EU
- ORGANIC NOP
- RAIN FOREST ALLIANCE
- FDA +



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product finder

- FAIRTRADE UT7
- C.A.F.E PRACTICES













Bio -Tropical Products Company Limited is a company in Ghana, established in 1984 as an agricultural enterprise. It has established 300 acres of citrus and 200 acres from our organic certified small holder farmers with a total acreage of 500 acres. In addition, it has 100 acres of cocoa plantations as well as 90 acres of Voacanga farm. Currently, Bio -Tropical Products process dried organic peels from sweet orange, lemon fruits with different presentations and fresh citrus for the export market. The company exports according to the buyer's specification. Our fresh orange, lemon and dry orange and lemon peels are certified as organic by EcoCert SA.

Products & quantities per year

- Dried sweet orange peels / 300 t
- Dried lemon peels / 40 t

Source of raw material

- Own farm
- Out growers

Certifications

- ORGANIC FU
- HACCP (in process)



ADDRESS

Bio-Tropical Products Company Limited Ring Road East P.O. Box KIA 9732, Accra Ghana www.biotropicalghana.com

CONTACT

Ms. Gloria Obeng-Mensah Marketing and Sales Officer gloria.obeng@biotropicalghana. com

Mrs. Marian Thompson Managing Director Phone: +233 244 514 824 marian@biotropicalghana.com



IMPORT PROMOTION DESK

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact Catherine Hebting, External IPD Consultant Email: hebting@importpromotiondesk.de, Phone + 33 (0) 669 551 410









Ideal Providence Farms



Ideal Providence Farms (IPF) has been growing and producing its raw materials for almost 20 years. IPF products are true to type as their slogan depicts "traceable to nature". The products are organically certified and IPF is a member of IFOAM - International Federation of Organic Agricultural Movements Bonn, Germany.

IPF maintains a processing facility in Kpone, Greater Accra Region, where raw materials from the farm are turned into consumable goods.

IPF cooperates with women groups, around 800 women, in the Upper West Region and in the Northern Region in the wild collection of shea nuts and the traditional production of shea butter.

Ideal Providence Farms (IPF) exports its products to neighbouring countries, to Europe, the United States of America and Canada.

Products & quantities per year

- + Shea butter / 100 t
- + Citrus peels (lemon, lime, bitter lemon, sweet orange, grapefruit) / 30 t
- + Butterfly pea / 4 t

Source of raw material

- + From own plantations
 - Aworasa-Asamankese
 - (Eastern Region), Ghana
 - Abortia (Volta Region), Ghana

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Catherine Hebting**, External IPD Consultant Email: hebting@importpromotiondesk.de, Phone + 33 (0) 669 551 410

Certifications

- + ORGANIC EU
- + ORGANIC NOP
- + ORGANC JAS

ADDRESS

Ideal Providence Farms (IPF) POB CT 1225, Accra – Ghana Tel: +233 545 987 839 ipfghana14@gmail.com www.kromsgh.com

CONTACT

Ms. Georgina Koomson Managing Director Phone: + 233 244 664 572 ipfghana14@gmail.com





AKP Srganic

AKP Organic







Established in 1998, PT. Aksara Kencana Putra has been dedicated to promoting a healthy lifestyle by producing and distributing high-quality food and spices, for over 20 years. The organic division AKP Organic is delighted to move forward in supplying certified organic food and spices, while empowering local farmers by using the AKP Organic platform. The AKP team believes that high quality food simply comes from high quality materials and they are committed in ensuring food safety, fair trade practices and animal welfare.

Products & quantities per year

- + Cocoa bean (bean, nibs, butter, paste, powder) / 100 t
- + Blended tea / 48 t
- + Coconut sugar / 100 t
- + Turmeric (slice and dry) / 80 t
- + Ginger (slice and dry) / 80 t

Source of raw material

- + Collaboration with farmer cooperatives
- + Own raw material

Certifications

 ORGANIC (EU, JAS, USDA/NOP, CANADA)

ADDRESS

Pt. Aksara Kencana Putra Ruko Dalton DLNU 9 JL Scientia Boulevard, Gading Serpong 15334 - Kab. Tangerang Indonesia Phone. : + 62 021 2222 5078 www.petaniorganic.com marketing@petaniorganic.com

CONTACT

Mr. Henry Tedjasaputra Phone: +62 (0) 812 991 613 89 henry_tedjasaputra@icould.com



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Jeroen Kruft**, External IPD Consultant Email: ipd@amigos-international.org, Phone + 31 (0) 629 161 611



ADDRESS

CV Kerinci Agro Desa Seberang Merangin KM 33 370000 Sungai Penuh-Jambi Indonesia Phone: + 62 811 206 034 6 kerinciagro@kerinciagro.co.id www.kerinciagro.co.id

CONTACT

Mr. Hengki Anggo Putra Phone: + 62 811 206 034 6 hengkianggo@kerinciagro.co.id

K Z **CV Kerinci Agro**









MATCHMAKING CONTACT

Own plantation Farmers

as "Cassia Vera Korintji".

For more information on the company, please also do not hesitate to contact Jeroen Kruft. External IPD Consultant Email: ipd@amigos-international.org, Phone + 31 (0) 629 161 611

Certifications

ORGANIC EU

ORGANIC US

CV Kerinci Agro originates from a family business that started trading with cinnamon in

Today, CV Kerinci Agro is one of the fastest growing spice companies in Indonesia, being

With its vision "from farmers to farmers ", CV Kerinci Agro now aims to establish direct

links between the farmers at the source and its customers throughout the world.

Kerinci's main product is Cassia Vera from the Kerinci region (Jambi provinces), also known

1958. In 2006, the company in its current constitution was established.

the first company from its region that is processing and exporting cinnamon.

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IMPORT PROMOTION DESK



CV Manna Anugerah Sejahtera

For more information on the company, please also do not hesitate to contact

Email: ipd@amigos-international.org, Phone + 31 (0) 629 161 611







The mission of CV Manna Anugerah Sejahtera is to provide the finest agricultural products, not just to compete in the global market, but also to benefit the society. Manna, a name meaning "food from heaven", has become the spirit of the company. Manna produces and distributes premium, organic and natural agricultural products.

The company focuses on manufacturing, trading and exporting products from nature's goodness, directly to the customers worldwide. Manna works professionally by maintaining grand scale production with the most stringent and standardized hygiene system. The company collaborates with hundreds of local farmers in Central Java. Indonesia. Thereby, as contribution to the society, Manna provides free life insurance, healthy chimneys to farmers as of 2018, free stainless steel pan's program up to 2021. By buying Manna's products, people will indirectly contribute to Manna's programs in Central Java. Indonesia.

Products & quantities per year

- Organic coconut nectar syrup / 360 mt
- Organic coconut sugar / 600 mt +

Source of raw material

MATCHMAKING CONTACT

Local farmers from Central Java

Jeroen Kruft. External IPD Consultant

Certifications

- ORGANIC (EU, US, JAS)
- KOSHER
- HACCP +
- BRC (January 2021)
- HALAI +
- FAIR TRADE (FLO) +



Gatot Subroto Blok 23/6A 50181 Semarang Indonesia Phone: + 62 247 626 937 info@naturemanna.com www.naturemanna.com

CV Manna Anugerah Sejahtera Kawasan Industri Candi, Jl.

CONTACT

ADDRESS

Mr. Steven Santoso Director Phone: + 62 811 290 6749 santoso@naturemanna.com







Mitra Niaga Indonesia







Mitra Niaga Indonesia (MNI) was established in 1998 as an engineering design company in the agroindustry. In 2011, MNI was largely transformed by starting a second division for the manufacturing of agroindustry-based processed products.

Their vision is to be an international class company of agroindustry-based technology and processed products. The company's mission is to make use of advanced technical and personal experience to produce qualified, safe and innovative products for consumers' satisfaction. Further, MNI aims to develop long-term partnerships based on mutual trust with its customers but also its employees, who they constantly train and empower in order to keep the high product guality and maintain their workforce.

Products & quantities per year

- + Coconut sugar / 500 t
- + Coconut syrup / 200 t
- + Coconut aminos / 200 t
- + Desiccated coconut / 100 t
- + Coconut chips / 150 t
- + Virgin coconut oil / 150 t

Source of raw material

- + 100% from Indonesia
- + Own concessions
- + Farmer groups

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Jeroen Kruft**, External IPD Consultant Email: ipd@amigos-international.org, Phone + 31 (0) 629 161 611

Certifications

- + ORGANIC (EU, US, JAS)
- + BRC
- + HALAL

ADDRESS

Mitra Niaga Indonesia JI Raya Dramaga-Leuwikopo Km 12, Dramaga 16680 Bogor Indonesia Phone: + 62 251 862 722 0 info@mitraniagaid.com www.mitraniagaid.com

CONTACT

Mr. Agam Dwi Syahdan Marketing Manager Phone: + 62 877 824 236 86 agam.mitraniagaid@gmail.com

















Sun Planet Organic is the first company in Central Asia that exported organic prunes to the European Union and one of the few who exports wild & organic walnuts. The raw material comes from a farmers' cooperative with a high level of social responsibility. Together with their European client they managed to develop a trade project that makes European clients aware of the unique origin of the product – Kyrgyzstan.

In 2018, they reached over 1,000 family members for the prune cooperative organized in more than 50 farmers' cooperative groups collecting walnuts from the unique wild walnut forest Arslanbob. Sun Planet works closely with Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, introducing international experience in order to build effective cooperative models and supply chains.

Products & quantities per year

- + Wild organic walnut / 400 t
- + Organic prune pitted / 200 t
- + Extra virgin walnut oil / 200 t
- + Organic walnut milk / 500 t
- + Organic prune puree / 500 t

Source of raw material

+ Farmers' cooperative

Certifications

- + ORGANIC EU
- + FSSC ISO 22000
- + FAIRTRADE

ADDRESS

Sun Planet Organic Chui 147 720011 Bishkek Kyrgyzstan Phone: + 996 312 432 417 info@sunplanet.kg www.sunplanet.kg

CONTACT

Mr. Yegor Khakhulin Business Development Director Phone: + 77 017 211 127 y.hahulin@sunplanet.kg



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Torsten Piecha**, External IPD Consultant Email: piecha@importpromotiondesk.de, Phone +49 (0) 170 571 473 1





Argalife SARL



ADDRESS

Argalife Lot Yassmine II No. D1 Ait Melloul Agadir 80000 Morocco Phone: + 212 528 308 721 www.argalife.ma

CONTACT

Mrs. Hassna Er-Rais Phone: + 212 672 860 311 argalifesarl@gmail.com





Founded in 2011 by a young woman, in Agadir, Argalife is a company specialized in the production and export of organic argan oil, organic prickly pear seed oil and other products.

Argalife is a company whose history is based on close and long-lasting partnerships with small producers and rural cooperatives situated in the South East of Morocco. Ensuring a complete mastery of the argan oil production process through its Moroccan entity, Argalife has introduced rigorous quality controls at every manufacturing step - from the selection of the almonds to the oil extraction - to reach an incomparable argan oil quality, thus combining efficiency and ethical concerns.

Products & quantities per year

- + Argan oil / 200 t
- + Prickly pear oil / 3 t

Certifications + ORGANIC

+ ECOCERT EOS + NOP

Source of raw material

+ Moroccan cooperatives and small-scale famers

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Charles Mordret**, External Consultant Email: mordret@importpromotiondesk.de, Phone + 34 (0) 664 110 163



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Baba Sidi Herbs



ADDRESS

Baba Sidi Herbs 12,5 km Sidi Ghiate Road Guessima Marrakesh 40000 Morocco www.babasidiherbs.com

CONTACT

Mr. Hakam Abdelmajid Phone: + 212 661340308 babasidi.herbs@gmail.com hakam@babasidiherbs.com

Baba Sidi Herbs was created in 2001 and is based in Marrakesh-Morocco. It is specializing in the production and exportation of aromatic, medicinal plants and their essential oils.

Our expertise in harvesting, collecting, processing and trading plants is backed up by over twenty years of passion for herbs.

Our main assignment and objective focus on high quality products, competitive prices & on-time delivery.

Baba Sidi Herbs produces and commercializes a large selection of organic and conventional aromatic, medicinal plants and essential oils.

We offer our products in different forms such as roots, whole or cut leaves, powder or essential oils.

Products & quantities per year

- + Rosemary / 2000-2500 t
- + Thyme / 500 t
- + Dandelion roots / 30-50 t
- + Hawthorn leaves / 50 t
- + Essential & vegetable oils (e.g. atlas cedar, chamomile, wormwood) / 20 t

Source of raw material

- + Contract farming
- + Wild collection

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Verena Adler**, External Consultant Email: adler@importpromotiondesk.de, Phone + 49 (0) 176 617 177 63

Certifications

- + ORGANIC EU
- + ORGANIC NOP
- + FDA
- + FSSC 22000 (in progress)
- + ISO 9001 (in progress





ADDRESS

CMV 806 secteur Oukhrib Belfaa Agadir 80000 Morocco Phone: + 212 66 276 609 6 www.beleco.ma

CONTACT

Mr. Mustapha Danouane Phone: + 212 066 276 609 6 m.danouane@gmail.com



Beleco calendula and capuchine. Beleco is specialized in herbs but does also export organic fruit

Since the foundation, Beleco is involved in the continuous development of the region Belfâa. Beleco is always striving after being in balance with its sustainable and natural

utsche Gesellschaft ür Internationale usammenarbeit (GIZ) GmbH

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For more information on the company, please also do not hesitate to contact Verena Adler. External Consultant Email: adler@importpromotiondesk.de, Phone + 49 (0) 176 617 177 63

MATCHMAKING CONTACT







beleco 🥥



Beleco

and vegetables.



- Global GAO
- + GRASP

Products

Fresh and dried herbs & flowers + (thyme, mint, calendula, cornflower, capuchin cress)

ecological standard ECOCERT.

Fresh vegetables (green bean, + sugar pea, zucchini, phyalis)

Source of raw material

- 8 ha own fields +
- Regional partners (20ha)

Certifications

- ORGANIC

Beleco offers a wide selection of herbs from controlled organic cultivation. These are

offered as fresh or dried products. From fresh thyme, rosemary or chives to dried

The organic herb farm is located in Belfâa. Beleco owns 13 ha all certified under the

environment and therefore willing to make a contribution to the region.

product finder contents



Soukaina Coopérative





Coopérative Agricole Féminine Soukaina

Founded in 2008, the Soukaina women's agricultural cooperative is a Moroccan cooperative specialized in the production and marketing of saffron stigmas and powder from crocus sativus leanus (family of iridacea type iris). Its products are organic, 100% pure, natural and exclusively from Southern Morocco. The raw materials are obtained from cultivated plants, are carefully selected and dried in the town of Souss Mass, in Taliouine region.

The Soukaina women's agricultural cooperative aims to focus on local natural resources to create economic and employment opportunities in the region taking into consideration absolute respect for the environment.

With new high-quality products, the cooperative strives to strengthen its position in the local market, working to modernize its production techniques and refine its international marketing strategy. The cooperative has a 5 ha farm which is the source of an annual production of around 50kg

Products & quantities per year

+ Saffron / 50 kg

Source of raw material + 5 ha farm land

Certifications

- + CCPB
- + NORMACERT
- + TERROIR DU MAROC



ADDRESS

Coopérative Agricole Féminine Soukaina Av Med v C.P 83500 Centre de Taliouine p.R Taroudant Morocco

CONTACT

Mrs. Rabia Marzouk Phone: +212 6 61 54 93 56 rabiasafran@gmail.com





MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Charles Mordret**, External Consultant Email: mordret@importpromotiondesk.de, Phone + 34 (0) 664 110 163

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The cooperative prepares some derivative products from rose: soap, rose henna, rose mask and dry rose.

Other products: couscous Bladi made from Lakhmis Dadès organic cereals.



Products & quantities per year

- + Dried roses / 20 t
- + Rose hydrolate / 5 t
- + Rose essential oil / 1 l

Source of raw material

+ Own cultivation

Certifications

- + Bio CCPB
- + ORGANIC NOP
- + FAIRTRADE FLO
- + PDO
- + PGI
- + MA-BIO-102



ADDRESS

Coopérative Agricole Femmes de Dadès Ait Kassi Ouali Souk Lakhmis Tinghir 45800 Morocco Phone: + 212 667 354 893 www.cooperativeagricolefemme sdades.com

CONTACT

Mrs. Drissia Ait Haddou Phone: + 212 667 964 787 coop.femmesdades@gmail.com aithaddoud.d.tc5b@gmail.com



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Charles Mordret**, External Consultant Email: mordret@importpromotiondesk.de, Phone + 34 (0) 664 110 163



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Genna

LABOH2EA was created in Morocco to develop aromatherapy products. The goal of the company is to select organic products essentials oils and vegetable oils, butter, hydrolats and Aloe Vera from endemic plants from Morocco and other areas of the world.

With its wide range of aromatherapy products, the company conditions the raw material and develops the synergic products for all of their costumers needs in term of health, wellbeing and beauty, which they market under the brand Genna.

This synergic blend is for therapeutic or cosmetic daily use to develop a healthy instead of a chemical habit. All the products are certified by Cosmos Organic.

Products & quantities per year

- + Essential oils (e.g. atlas cedar, tansy, pistacia lentiscus) / 500 l
- Fatty oils / 800 l +
- Mixtures / 200 l +

Source of raw material

- Morocco +
- EU +
- India +
- Madagascar +

Certifications

- ORGANIC
- COSMOS
- ECOCERT



ADDRESS

Laboratoire des huiles Essentielles et extrats aromatiques (LABOH2EA) 108 Bd Ghandi Residence Ghandi Imm 10 Casablanca 20200 Morocco

www.genna.ma

CONTACT

Mrs. Amal Benchekroun Phone: +212 661 464 294 laboh2ea@gmail.com



Matchmaking CONTACT

For more information on the company, please also do not hesitate to contact Verena Adler. External Consultant Email: adler@importpromotiondesk.de, Phone + 49 (0) 176 617 177 63

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Ircos Cosmétologie 126 Almassar Quartier industriel Marrrakech 40000 Morrocco www.ircoslaboratoires.com www.botanikmarrakech.com

CONTACT

Mrs. Meriem Debbagh Phone: + 212 524 200 203 debbagh.m@ircoslaboratoires .com

> eutsche Gesellschaft ür Internationale usammenarbeit (GIZ) GmbH



elegant and innovative range of hair and body care composed from Moroccan beauty rituals wherein the best natural ingredients from Moroccan soil have been incorporated

Products & quantities per year

to purify and perfume your skin.

Argan Oil/ 20 t

care."

- Essential oils / 5 t
- 10 000 pieces finish products

Source of raw material

- Argan from own cultivation +
- Ingredients from Morrocco soil

Certifications

- ORGANIC COSMOS
- HALAL
- VEGAN
- ISO22716
- ISO13485
- ISO22000
- FDA +



BOTANIK A

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact Charles Mordret. External Consultant Email: mordret@importpromotiondesk.de, Phone + 34 (0) 664 110 163

Botanika Marrakech by Ircos

"Everyone has his own beauty needs! To meet your expectations, Botanika Marrakech

offers you a range of cares adapted to the beauty of eyes, hands or feet and for slimming

Botanika Marrakech contains two botanical active ingredients acting in perfect synergy,

derived from the rarest tree in the world, known for its exceptional virtues. If Argan oil is

wrinkles and other signs of aging through its natural high content of flavonoids. It is a new

the real elixir of youth, the extract of Argan tree leaves acts effectively on the first













The company is a small family-run business specialised in producing extra virgin olive oil. They own an olive grove planted with selected and organic certified olive trees which are essentially Moroccan varieties. Drawing their strength and uniqueness from a rich clavey soil, their olives benefit from a yearly temperate climate, allowing them to release their full aromas. They are harvested early in the season in order to preserve their beneficial nutritional gualities, then carefully selected, washed and pressed the same day. Extracted without any chemical procedure, the premium olive oil Olealys is produced and bottled directly on site.

Olealys has an appealing golden vellow color. To the smell, it is harmonious and subtle. with elegant notes characteristic of ripe bananas, white apple and aromas of tomatoes of medium maturity. To the palate, it is complex and wide, containing vegetable overtones of fresh beans and lettuce, enriched by spicy characteristics of sage, mint, basil and black pepper. Bitterness is harmoniously present and spicy. Intense and fruity, it will bring a typical Mediterranean touch to your dishes.

Products & quantities per year

Extra virgin olive oil / 15 t +

Source of raw material

Own orchard

Certifications

- ORGANIC EU
- ORGANIC NOP

ADDRESS

L'Oléastre SARL 18, Rue Lamrinyenne Meknes 50000 Morocco Phone: + 212 661 103 604 Fax: +212 535 517 186 www.olealys.com

CONTACT

Mr Réda Tahiri Phone: +212 661 103 604 Societe oleastre@yahoo.fr



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact Verena Adler. External Consultant Email: adler@importpromotiondesk.de, Phone + 49 (0) 176 617 177 63











Safwa Grains

Founded in 2011, the company operates two independent production platforms and quality control laboratories of organic carob and extra virgin olive oil.

While the carob pulp is intended for the local market, the carob seeds are exported. The industrial unit of olive oil has modern and ecological equipment, permitting a trituration, storage and preserving meeting the highest international standards, respecting goof production practices.

To ensure a growing and sustainable development, the company follows a policy aimed at the permanent development of the products through research, creativity and analysis of the needs of the market.

Products & quantities per year

- + Organic carob seeds / 640 t
- + Organic carob pulp / 2.100 t
- + Extra virgin olive oil / 540 t

Source of raw material

+ Selected, EcoCert certified farms in Morocco

Certifications

- + PHYTOSANITARY
- + ORGANIC EOS and NOP (carob)
- + BRC FOOD (olive oil)

ADDRESS

Safwa Grains Siège Social N°23 bis Parc Industriel Sidi Bouothman 43303 Morocco Phone: + 212 052 432 098 3 safwagrainssarl@gmail.com

CONTACT

Mr. Idriss Bahous Phone: +212661684114 idriss.bahous.sg@gmail.com



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Charles Mordret**, External Consultant Email: mordret@importpromotiondesk.de, Phone + 34 (0) 664 110 163

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Terra Citrus







The family farm was established in 1950, near the river Sebou, a small hour from Fez. At first, they sold only oranges. It wasn't until the past decade that they seriously started introducing a large variety of citrus fruit on their plantation. The company chose the finest examples in the myriad of diversity citrus has to offer. Their terroir, climate and knowhow, all the factors that affect our produce, make these fruits express better characteristics than in their native area. New varieties are being planted on a regular basis to meet the demand during the month of december. Transformation of their produce delivers excellent results. Their partners help them fine-tuning different products such as juices, lyophilized peel and powders. Terra Citrus made a conscious choice to become organic farmers and they are on an ongoing journey to improve labor standards, health and safety, environment and business integrity.

Certifications

+ Global GAP

ORGANIC

+ SMETA SEDEX

+ GRASP

Products & quantities per year

- + Caviar lemon / 16 t
- + Buddhas hand / 10 t
- + Japanese uzu / 20 t
- + Persian lime / 250 t
- + Kaffir lime / 4 t
- + Honey kumquat / 3 t
- + Meyer lemon / 7 t

Source of raw material

+ 80 ha organic own land

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Verena Adler**, External Consultant Email: adler@importpromotiondesk.de, Phone + 49 (0) 176 617 177 63

ADDRESS

Terra Citrus Rue Yves Saint Laurent Rés. Taissir B5-21 Marrakech 40000 Morocco Phone: + 212 661 483 996 www.terracitrus.bio

CONTACT

Mr. Tazi Younes Phone: + 212 661 483 996 terracitrus1@gmail.com



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Asian Agro Products Pvt. Ltd.







Asian Agro Products was established in 1922 with the idea of exporting high quality desiccated coconut products to the global market. Asian Agro Products introduces "Nutrikokos" to the consumer with the intention of bringing a wide range of high-quality products.

The company promotes organic farming to reduce the use of toxic chemicals and enhance human health and consumer satisfaction. They use the best technology available to get the best products and also strive hard to protect the environment and the well being of their employees. Therefore their focus lies as well on the social responsibility to build a better society for everyone.

Products & quantities per year

- + Desiccated coconut (all grades) / 1,200 t
- + Desiccated coconut (value added) / 100 t
- + Virgin coconut oil / 90 t
- + Coconut milk / 120 t
- + Coconut flour / 100 t
- + Creamed coconut / 100 t

Source of raw material

+ From coconut farming land in Sri Lanka under observation

Certifications

- ISO (22000: 2005)
- + ORGANIC (EU, USDA, NOP, JAS)



ADDRESS

Asian Agro Products (Pvt) Ltd. Madampalla Road, Henmulla Kochchikade P.O. Box 11540 Sri Lanka Phone: + 94 314 931 800 admin@asianagropr.com achrishan@gmail.com www.nutrikokos.com

CONTACT

Mr. Chrishan A. Fernandopulle Managing Director Phone: + 94 777 766 368 md@asianagropr.com



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Ferry Böhnke**, External IPD Consultant Email: boehnke@importpromotiondesk.de, Phone +49 (0) 177 245 1670










Pasanka Pvt. Ltd.



ADDRESS

Pasanka Pvt. Ltd. No. 97, Siyambalagoda Beliatta 82400 Sri Lanka www.pasanka.com

CONTACT

K K Priyantha Saman Kumara Managing Director Phone: +94 (0) 773 431 433 <u>kkpskumara@gmail.com</u>

Pasanka is a business for processing fruits, spices, herbs, and virgin coconut oil. The company manufactures and exports high quality organic products from the Southern part of Sri Lanka. This region is full of under- utilized agriculture crops, which represents a big opportunity for the company. We are surrounded by a natural garden of spices, coconut and fruits, where the herbal heritage is also rich.

The company's objective is to optimally use natural raw materials while providing the finest healthy and the best quality organic products to the market, supporting the idea of a healthy human life.

Pasanka has a network of long-term raw material suppliers and organic farmers by maintaining the criteria of reasonable and fair prices.

Products & quantities per year

- + Spices and herbs for natural flavoring ingredient industry / 200 t
- + Dehydrated tropical fruits / 100 t
- + Virgin coconut oil for cosmetic industry / 100 t

Source of raw material

+ Southern small farmers from Sri Lanka

Certifications

- + ISO 22000
- + HACCP
- + GMP
- + ORGANIC (EU, USDA, JAS)

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Ferry Böhnke**, External IPD Consultant Email: boehnke@importpromotiondesk.de, Phone +49 (0) 177 245 1670

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Verger Naturals







Verger Naturals was founded with the objective of delivering a brand promise of supplying naturally sourced and processed products which are high in quality, purity, sustainably grown, and traceable at source.

The processing facility is located in suburban Colombo and the team consists only out of highly skilled professionals, who meticulously overlook the process. The products are offered in pure form and have no artificial elements added.

The companies value proposition is unique in its ability to capture the true essence of Sri Lankan spices and by offering products that are high in their natural wellness attributes.

Products

- Essential oils (e.g. Ceylon cinnamon bark oil, ceylon cinnamon leaf oil, ceylon citronella oil, ceylon clove bud oil, ceylon black pepper oil, ceylon mace oil, ceylon nutmeg oil)
- Spices (e.g. black pepper, white pepper, green pepper, cinnamon quills, cinnamon quillings, powder & tea cut, clove bud, clove stem, ginger, turmeric, nutmeg, mace
- + Herbs (dried moringa, dried centella)
- Coconut produce (virgin coconut oil, desiccated coconut, coconut chips, coconut flour, coconut milk and cream, coconut butter)

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Ferry Böhnke**, External IPD Consultant Email: heaphle@importpromotiondeck.do, Phone 140 (0) 177 245 1670

Email: boehnke@importpromotiondesk.de, Phone +49 (0) 177 245 1670

Certifications

- + HACCP
- + ISO (22000, 9001)
- + KOSHER
- + ORGANIC (USDA, EU)
- + HALAL
- + FAIR FOR LIFE
- + RAIN FOREST ALLIANCE

Source of raw material

+ 100% naturally grown via Verger's partner-farmer network



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ADDRESS Verger Naturals No 1A, Level 5, Unity Place, Colombo 03 Sri Lanka Phone: +94 772 785 800 inquiries@vergersl.com

CONTACT

Mr. Janaka Sumithrarachchi Manager - Business Development Phone: +94 773 387 252 j.sumithrarachchi@vergersl.com







ADDRESS

Waguruwela Oil Mills Pvt. Ltd. Waguruwela, Welpalla. Sri Lanka, 60206 Phone: +94 770 467 811 sales@waguruwelamills.com www.waguruwelamills.com

CONTACT

Mr Roshan Perera Chief Operating Officer Phone: +94 770 467 811 roshan@waguruwelamills.com







Waguruwela Oil Mills is the leading manufacturer in Sri Lanka for all types of coconut products. Since 2013 the company has been able to conquer the coconut export industry together with their 450 highly skilled employees.

It is the only factory in Sri Lanka which produces extra virgin organic coconut oil with 100% sediment and 100% mold free. Furthermore, it is the only exporter of coconut milk in Sri Lanka who supplies coconut milk produced under strict quality standards and social requirements.

The company adopts modern and environmental friendly manufacturing processes and is supported by the latest laboratory facilities and dedicated staff, to ensure product safety and quality conformance.

Products & quantities per year

- Virgin coconut oil / 3,750 t +
- Coconut cream / 9.750 t +
- + Coconut milk / 9.750 t
- Coconut butter / 1.250 t +
- Coconut flour / 1,875 t +
- Desiccated coconut / 1,250 t +

Source of raw material

Organic coconuts from the coconut + triangle of Sri Lanka

Certifications

- ORGANIC (EU, NOP, USDA)
- HALAL
- KOSHER
- BIO SUISSE
- FAIRTRADE
- NATURLAND
- IAS
- ISO 22000
- BRC A for issue 8. Sedex Smeta 4 pillar



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact Ferry Böhnke, External IPD Consultant Email: boehnke@importpromotiondesk.de, Phone +49 (0) 177 245 1670

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ERTIFIED ORGAN

IN BRINE





ADDRESS

Worga Naturals (Pvt) Ltd. No. 152/G, Meepavita, Udamapitigama Dompe, Sri Lanka(11860) Phone: +94 112 476 190 info@worganaturals.com worganaturals.com

CONTACT

Nishantha Jayatilaka Phone: +94 71 399 2673 / +94 77 378 8508 nishantha@worganaturals.com





The Company "Worga Naturals" was established in 2013 as a family business mainly for organic farming. Now the company is working with more than 100 small scale organic farmers scattered in the island to produce quality certified organic agricultural raw materials for different production.

In 2017, the company started its own processing facility with value added organic raw materials, helping mainly the female villagers of the countryside by creating job opportunities and uplifting their economy.

Worga Naturals produces only organic quality retail and bulk products from the best harvest while helping the villagers' economy.

Products & quantities per year

- + Dehydrated fruits / 100 t
- + Young green jackfruit in brine (bottle/can) / 1,500,000 units
- + Banana Blossom in brine (bottle/can) / 1,000,000 units
- + Fruit jars (bottle/can) / 1,500,000 units
- + King coconut water (bottle/can) / 1,000,000 units
- + Fruit powders / 90 t

Source of raw material

- + 95% from certified farmer groups
- + 5% own farming

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Ferry Böhnke**, External IPD Consultant Email: boehnke@importpromotiondesk.de, Phone +49 (0) 177 245 1670

Certifications

- + ISO 22000
- + BRC (working)
- + ORGANIC (EU, USDA, JAS)
- + NATURLAND ORGANIC
- + FAIRTSA



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ADDRESS

Agro Vision Initiative SARL Notsé 290 BP 54 Togo Phone: +228 99 50 97 38 www.avisarl.com

CONTACT

Mr. Tewou Kokou Phone: + 228 90 33 29 64 avi.melia@yahoo.fr





Soya

Peanut

Moringa

Ginger

Source of raw material

objectives and employs 23 persons.

+ Togolese farmers

utsche Gesellschaf für Internationale Zusammenarbeit (GIZ) GmbH



For more information on the company, please also do not hesitate to contact Kai Svensson, External IPD Consultant Email: svensson@importpromotiondesk.de, Phone + 49 (0) 178 940 651



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- ORGANIC EU
- ORGANIC NOP
- Certifications

Founded as a cooperative in 2013, Agro Vision Initiative SARL transformed into a company

Its mission is to increase the economic opportunities and income to disadvantaged micro-

entrepreneurs engaged in the production and processing of organic products. For this, the company works with around 2.300 producers which are supported with agricultural

in 2019. Based in Notsé, Togo the company maintained its social and environmental

inputs, finance opportunities and technical knowhow. By concentrating in organic

products the company is striving to enhance its international marketing strategy.







Founded in 2018, Soy-Max Bio is a Togolese company that markets soya, cashew and groundnuts. Its products are organic, 100% pure and natural and exclusively of Togolese origin. Soy-Max Bio mission is to develop and to enhance the cultivation of organic products in Togo as well as the organization of the collection of organic products to contribute to reduction of unemployment. Based in Atakpamé the company has 21 employees, which work together with 6400 producers. To ensure high quality organic products the company provides farmers with high quality seeds and technical knowhow.



Products & quantities per year

- + Soy / 3.000 t
- + Cashew / 1.500 t

Certifications

- + ORGANIC EU
- + ORGANIC NOP

ADDRESS

Soy-Max Bio Atakpamé Nationale N° 1 Quartier Saga Togo Phone: + 228 92 18 80 61 Soymaxbio@gmail.com www.soymaxbio.com

CONTACT

Mr. Hamed Djabare Phone: + 228 99 20 29 29 soymaxbio@gmail.com



Source of raw material

+ Togolese farmers

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Kai Svensson**, External IPD Consultant Email: svensson@importpromotiondesk.de, Phone + 49 (0) 178 940 651



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Beni Ghreb was established in 2002 in Hazoua, Tunisia. Working closely with a farmers' cooperative, the company produces high quality organic and biodynamic Deglet Nour dates.

Beni Ghreb applies a holistic approach to their work focusing on sustainable agriculture, environment conservation and local economic development. The company provides support services to farmers throughout the cultivation process to guarantee the high guality of the end product and purchase their entire production to ensure a steady income. Together, they have pioneered innovative practices, such as composting for water retention, nets for protection from insect infestation, bubbler irrigation for water usage optimization. Processing takes place at Beni Ghreb's plant near the farmers' oasis creating employment opportunities for the local community.

Products

- Dates on branches, whole and pitted
- Diced dates +
- Date syrup +
- + Date paste
- Date powder +

Source of raw material

+ Partner farmers' cooperative in the Hazoua oasis

- Certifications
- ORGANIC EU
- **BIO SUISSE**
- DEMETER
- FAIRTRADE
- ORGANIC US
- ISO 9001
- ISO 22000
- IFS/BRC (in process)





MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact Catherine Hebting, External IPD Consultant Email: hebting@importpromotiondesk.de, Phone + 33 (0) 669 551 410

ADDRESS

SUPPLIER

from Tunisia

Beni Ghreb sarl Avenue El Mghreb Al Arabi 2223 HAzoua Tunisia Phone: +41 79 170 5915 + 216 440 103 Mariangela@benighreborganic. com www.ecohazoua.org

CONTACT

Ms. Mariangela Pensa International Market Development Phone: +41 79 170 5915 mariangela@benighreborganic. com







Amethyst-Ole supported by Ukrainian Berries Association







Amethyst-Ole was created in 2011 by a team of ambitious young people headed by Vasyl Chamor.

Business began with a small production facility which was made up of a single refrigerating chamber and a fast-frozen food storage of a decent size, but thanks to the concerted effort of the team, the business began to grow fast.

At the present time two powerful production lines for electronic berry sorting are in use at their facility. With cutting-edge equipment and professional teamwork, the Amethyst-Ole manufactures up to 30 tons of IQF produce a day.

Products & quantities per year

- + Wild Blueberry frozen / 800-1.000 t
- + Wild Blackberry frozen
- + Wild Elderberry frozen
- Lingonberry frozen +
- Aronia frozen
- Cranberry frozen +

Source of raw material

+ Wild collection and farming partners

Certifications

- NATURLAND
- ISO 9001:2005

ADDRESS

Amethyst-Ole LLC 2 Avtomobilna St. Village Rudnia-Bystra Olevsk region Zhytomyr district Ukraine Phone: + 380 67 401 7941 www.amethyst-ole.com.ua

CONTACT

Ms Tetiana Troshvna Phone: +380 67 401 7941 office@amethvst-ole.com.ua



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact Teresa Hüttenhofer, External IPD Consultant Email: huettenhofer@importpromotiondesk.de, Phone + 49 (0) 160 903 917 16

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- ORGANIC EU
- HACCP
- ISO 22000:2005











Dvipa LLC has more than 15 years of experience in ecological farming. With 150 hectares of certified organic land, of which 80 hectares are under drip irrigation, we strive for high quality berries, grains and vegetables.

The company has around 50 permanent employees and 100 seasonal workers. Dvipa LLC has an own industrial freezing (directly in berry-yard) and own freeze-drying work department.

Dvipa LLC is a member of many organic associations and cooperatives in Ukraine and has its own trademark of organic products ("AHIMSA™"), also producing bio-fertilizers.

Products & quantities per year

- + Strawberries frozen / 60 t
- + Raspberries frozen / 20 t
- + Strawberry freeze-dried / 1,0 t
- + Raspberry freeze-dried / 1,0 t
- + Blueberry freeze-dried / 1,0 t
- + Winter rye / 100 t
- + Spelt / 60 t
- + Amaranth / 60 t
- + Organic vegetables / 100 t

Source of raw material

+ Own production (150 ha)

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Teresa Hüttenhofer**, External IPD Consultant Email: huettenhofer@importpromotiondesk.de, Phone + 49 (0) 160 903 917 16

Certifications

- + ORGANIC EU
- + ORGANIC NOP
- + ISO 22000

ADDRESS

Dvipa LLC 35, Tsentral'na Street, Kotovka village, Dnipropetrovsk region, 51100 Ukraine www.ahimsa.ua

CONTACT

Mr. Denis Pavlov, Commercial Director Phone: +380 67 523 83 00 info@ahimsa.ua











Richoil







PE Richoil was founded in 2014, with its main office situated in Lviv and production facilities in Kherson, Ukraine.

The company has about 75 employees, their products are made by cold-pressed method and successfully sold in the European Union, the USA and Australia.

Products range covers organic certified, as well as conventional oils, oil cake, flour and proteins.

All oils may be packaged into glass bottle per 100, 250 ml, while the flours are packed into paper bags per 5, 10 and 25 kg and in big bags of 1,000kg. Richoil company is able to deliver products to customer warehouses.

Products

- Flax seed oil
- + Amaranth seed oil
- + Hemp seed oil
- + Flax seed flour
- + Amaranth seed flour
- + Hemp seed flour

Source of raw material

 Raw materials are associated farmers in Ukraine (except sesame and black cumin seeds – India)

MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact **Teresa Hüttenhofer**, External IPD Consultant Email: <u>huettenhofer@importpromotiondesk.de</u>, Phone + 49 (0) 160 903 917 16

Certifications

- + ISO 9001: 2015
- + ISO 22000: 2005
- + ORGANIC
- + AOECS

ADDRESS

RichOil 283 Zelena str. 79066 Lviv, Ukraine Phone: +38 098 220 040 0 www.richoil.ua

CONTACT

Natalia Gerasymenko Phone: +38 097 587 824 5 n.gerasymenko@richoil.ua



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Staryi Porytsk







Staryi Porytsk LLC

Staryi Porytsk is an unique Ukrainian enterprise, founded in 2010, which is producing organic products – dairy and crop. The crop production work is carried out in three parts: the grain production, the fodder production, the production of pulse crops and fodder grasses.

Currently, the enterprise has 750 cattle, including 300 heads of dairy herds. The strategy of the enterprise is to provide a full cycle of production and sales of the products "from field to store shelf". The use of traditional recipes and the control at every stage of production ensures the highest quality and excellent taste of all products.

Products & quantities per year

- Spelt / 300 t +
- Buckwheat / 200 t +
- Flax / 100 t +
- Vetch / 100 t +
- Mustard seeds / 100 t +
- Rve / 100 t +
- Austrian winter pea / 100 t +

Source of raw material

Own cultivated land +

Certifications

- BIO SUISSE
- ORGANIC FU
- **UA-BIO-108**
- ISO 22000

ADDRESS

Staryi Porytsk LLC Molodizhna St. 1a 45343 Starvi Porvtsk Ukraine Phone: + 380 979 520 032 porytsk@ukr.net www.porytsk.com

CONTACT

Ms. Maryna Obshtyr FEA Manager Phone: + 380 671 333 230 obshtyr.maryna@gmail.com



MATCHMAKING CONTACT

For more information on the company, please also do not hesitate to contact Teresa Hüttenhofer. External IPD Consultant Email: huettenhofer@importpromotiondesk.de, Phone + 49 (0) 160 903 917 16

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CONTACT

IPD – Import Promotion Desk c/o sequa gGmbH Alexanderstraße 10 53111 Bonn Germany

Phone: +49 228 909 0081-0 E-mail: info@importpromotiondesk.de





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