TUESDAY, 9 MARCH - FRIDAY, 12 MARCH 2021



# ITB Berlin NOW

The digital meet-up of the travel industry

IPD presents sustainable tourism service providers from Ecuador, Nepal and Tunisia.

Benefit from all advantages of this online event!

MEET NEW TOURISM SUPPLIERS VIRTUALLY.







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# Import Promotion Desk presents new partners for online meetings at ITB Berlin NOW

2020 has been a big challenge for the whole tourism industry. The Import Promotion Desk (IPD) has continued to support tourism companies from Ecuador, Tunisia and Nepal during these difficult times.

European tour operators can meet sustainable tourism suppliers from our selected emerging and developing countries **online** at this years ITB NOW from 9 to 12 March 2021.

Meet our tour operators from **Ecuador,** a nature-orientated and active destination with high touristic potential. Volcanic mountain landscapes, vast bathing beaches, the original Amazon region with its indigenous people, the enchanted city of Cuenca, and the well-known Galapagos Islands – Ecuador has a large variety of attractions for sustainable tourism.

Wedged between the Himalayas and the vast plains of India, **Nepal** is a land of intoxicating natural beauty and spirituality that has a lot to offer: From hiking in the most iconic mountain region in the world to strolling through the ancient squares of Kathmandu or spotting tigers and Indian elephants in the southern national parks.

**Tunisia** has a lot of surprising tourist attractions and things to do for those that venture off the sandy shores: Sahara dunes surrounding oasis retreats, mammoth ancient ruins, and charming Berber villages. Tunisia is also the country with some of the region's most beautiful examples of Islamic architecture.

All our presented service providers have been evaluated before the pandemic and have been trained on the requirements of the EU travel market. On the following pages you will find detailed information about these recommended tourism businesses.

IPD establishes direct contact to them and organizes B2B meetings virtually.



### **GET IN TOUCH WITH US!**



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### IMPORT PROMOTION DESK (IPD)

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# The IPD is your partner for sustainable tourism.

We act as a hinge between European tour operators and tourism service providers in selected emerging and developing countries.

Both sides benefit from their cooperation with the IPD. Travel providers in developing countries receive support from the IPD for the improvement and quality management of their touristic products and services. Of benefit to tour operators in Germany and throughout Europe is the qualitative pre-selection of reliable tourism service providers in our partner countries.

With the IPD, you cut costs for the time-consuming and staff-intensive search for suitable service providers as well as for the quality control of products. We assist you in identifying suitable travel providers in Ecuador, Nepal and Tunisia.

Our services for you are neutral and free of charge.

In promoting sustainable tourism, the IPD supports its partner countries in developing their infrastructures, creating jobs, and increasing incomes. As a labour-intensive segment, the tourist sector makes an important contribution towards sustainable economic development.

The IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

You can find detailed information about the IPD and our individual services at **www.importpromotiondesk.de**.



# Ministry of Tourism of Ecuador







Ecuador – A destination you must visit!

Choose Ecuador as your holiday destination. This beautiful country is a paradise. Let yourself be amazed by its culture expressed by majestically churches, buildings and heritage cities.

In Quito, discover the best preserved historic center in South America. At the coast you will fall in love with the views, beaches and the abundance of fauna that they enclose. Increase your adrenaline by practicing a variety of adventure sports that Ecuador has to offer. And do not forget to delight yourself with the taste of its gastronomic diversity, which you'll find while touring this country full of magic and charm. Live a unique experience, live Ecuador!

# **PRODUCTS**

- + Adventure
- + Culture
- + Nature
- + Gastronomy
- + Beaches

# **TARGET GROUP**

- + Families
- + Solo trips
- + Groups

# **TYPE OF BUSINESS**

+ Tourism board

# **DESTINATION OFFERED**

- + Galapagos Islands
- + Pacific coast
- + Andes
- + Amazon

#### ADDRESS

Briceño N11-165 y Gran Colombia, Esq. Edificio Ministerio de Turismo, 6th Floor Postal Code 170136 Quito Fcuador

#### CONTACT

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#### IPD CONTACT



# Apullacta Expeditions









For more than 20 years Apullacta Expeditions has involved its clients in unforgettable experiences through coexistence with nature, ancestral communities and adventure, presenting Ecuador with all its geographical and cultural richness. They are TourCert certified and are oriented to work under the principles of sustainable tourism, promoting biodiversity and working with naturalists and local guides. Apullacta Expeditions supports community tourism where their guests contribute to the place they visit and help the people who are responsible for the tourist place. Their daily work is to tailor the perfect tour for you, by exceeding your expectations and offering the most diverse experience during your visit focusing on the experience of nature, culture and local lifestyle. Because only a local knows the best places to visit in Ecuador!

# **PRODUCTS**

- + Ecuador tailor-made tours
- + Experience tours
- + Cultural tours
- + Community-based tours
- + Trekking tours, Ecuador Inca Trail
- + Educational journeys

# **TARGET GROUP**

- + Individuals
- + Small groups
- + Senior travelers
- + Families and student groups

# **TYPE OF BUSINESS**

- + Tour operator
- + Destination Management Company (DMC)

# **CERTIFICATIONS**

+ TourCert

### **DESTINATION OFFERED**

- + Tour in the Andes
- + Cuenca
- + Amazon
- + Galapagos Islands
- + Ecuador and Peru combination

#### ADDRESS

Apullacta Expeditions

www.apullacta.com

Gran Colombia 11-02 y General Torres 010104 Cuenca Ecuador Phone: + 593 728 378 15 info@apullacta.com

#### CONTACT

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#### IPD CONTACT



# Campus Adventures





Campus Adventure's experience as an exclusive walking specialist in Ecuador lasts more than 22 years. They focus on organizing highly customized and tailor-made tours, offering ample knowledge and expertise with a personal touch. They provide new and unique experiences and will take you off-the-beaten-path on their mountain biking tours exploring the natural beauty of the highlands, the Amazon rainforest and the Pacific coast.

The core of the company is an all-by-foot adventure varying from very easy to more demanding challenges suitable for all kind of travelers.

The company works in a responsible way by supporting local communities and social projects, respecting their culture and striving to use locally owned lodging and restaurants wherever possible.



- + Walking and hiking
- + Trekking
- + Mountain climbing
- + Mountain biking
- + Trail running
- + Galapagos packages
- + Hostería MuseArt Pantaví

# TARGET GROUP

- + Adventure travelers
- + FITs and small group travelers

# TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)
- + Guesthouse

# **CERTIFICATIONS**

- + TourCert
- + Travelife

# **DESTINATION OFFERED**

- + Ecuador mainland
- + Galapagos Islands

#### ADDRESS

Campus Adventures Joaquina Vargas OE3-324 y Abdon Calderon

Conocoto – Quito Ecuador

Phone: + 593 223 40 601

www.campus-trekking.com www.hosteriapantavi.com

#### CONTACT

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#### IPD CONTACT





# Discovering Americas









Discovering Americas is a Tour Operator established in Ecuador with one dream in its mind and heart: to contribute with real benefits to the communities they work with. Its team of passionate and creative professionals will design crafted experiences, focusing on your personal wishes and capturing your dreams to convert them into the most memorable and transformational journeys, including authentic experiences with local communities, gastronomic experiences and unique adventures in the greatest natural settings on the Ecuadorian mainland and the Galapagos Islands. Their tours support local communities who can improve their welfare through activities in tourism. Discovering Americas only works with partners and providers who are committed to inclusive, eco-friendly and socially sustainable tourism.

# **PRODUCTS**

- + Cultural & Nature tours
- + Community based experiences
- + Detox, well-being and transformational experiences
- + Local gastronomy and handicrafts
- + Chocolate tasting tours

# **TARGET GROUP**

- + Solo Travelers
- + Couples
- + Small groups & families
- + Active senior travelers

# **TYPE OF BUSINESS**

- + Tour operator
- + Destination Management Company (DMC)

# **DESTINATION OFFERED**

- + Ecuador: Andes, Amazon Rainforest and Pacific Coast
- + Galapagos Islands
- + Ecuador in combination with Colombia
- + Ecuador in combination with Peru

#### ADDRESS

Discovering Americas Guanguiltagua N36-262 y Diego Noboa Edificio Yllen Piso 4 Oficina 4A 150516 Quito Ecuador

www.discoveringamericas.com

#### CONTACT

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Commercial Director
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ventas@discoveringamericas.com

#### IPD CONTACT



# Inca Holidays & Villa Doris









Inca Holidays is a proudly Ecuadorian owned tour company with over 17 years of experience and a solid reputation both with the travelling public and our buyers in Europe and North America for service excellence, trustworthiness and value.

The company takes tourists all over Ecuador and its enchanted Galapagos Islands. Through the tours they aim to create a memorable link between the travelers and the local people, culture and traditions. They own a beautiful guest house, Villa Doris, in the village of Nono, a superb off-the-beaten path destination, only 30 min from Quito.

They offer tailored trips for nature tourists searching to discover the soul of Ecuador and got the inspiration and the experience to offer the trip of a lifetime!

# **PRODUCTS**

- + Culture and soft adventure tours
- + Cruises and island hopping tours to the Galápagos Islands
- + Villa Doris country-guest house in Nono (30 min from Quito)

# **TARGET GROUP**

- + Families
- + Couples
- + FITs
- + Small groups

# **TYPE OF BUSINESS**

- + Tour operator
- + Accommodation

# **DESTINATION OFFERED**

+ Fouador

#### ADDRESS

Inca Holidays & Villa Doris Yasuni N44-96 y El Inca Piso 1

P.O.Box CASILLA 17-04-10582 Quito

Ecuador Phone: + 593 2 244 60 06

#### CONTACT

Ms. Lorena Tapia Zamora Owner/Marketing/Sales Phone: + 593 996 189 559 https://incaholidays.com incaholidays@yahoo.com

#### **IPD CONTACT**



# Latinamerica For All & Huasquila Amazon Lodge









With 10 years experience, Latinamerica For All is the only tour operator in Latin America operating accessible tours in different countries, with own equipment in each destination and able to handle groups. The company offers accessible tours through Latin America in a safe and fun way. They truly believe in developing access to Latin American highlights for persons with special needs.

Huasquila Lodge is the best way to discover the Ecuadorian Amazon: Located three hours from Quito and easy to reach, it is the perfect option for an Amazon extension tour. Packages start every day with transfer to the lodge, where they offer all popular jungle activities – from jungle hikes to caving – already in a 3-days-package.

### **PRODUCTS**

- + Accessible tours in Latin America
- + Amazon experience packages (jungle hikes, waterfalls, caving, rafting)
- + Chocolate tour for professionals through Ecuador
- + Environmental awareness / study trips to the Amazon

# **TARGET GROUP**

- + People with disabilities
- + Families and friends
- + Seniors and slow walkers

+ People interested in adventure, nature and culture (for Huasquila Amazon Lodge)

# TYPE OF BUSINESS

+ Tour operator and lodge

# **DESTINATION OFFERED**

- + Ecuador Amazon and Galapagos Islands
- + Peru Cusco, Machu Picchu
- + Argentina Patagonia, Iguazu

#### ADDRESS

Latinamerica For All -Huasquila Amazon Lodge Km 3,5 via Huasquila 150103 Cotundo, Napo Fouador

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sales@latinamericaforall.com

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#### CONTACT

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#### IPD CONTACT



# South Land Touring









South Land Touring started its operations in 2006, promoting Ecuador to different international clients and it is now specially consolidated with the Canadian and USA markets. However its outstanding service has always been crucial to enjoy an enhanced Ecuador and Galapagos experience for travelers from all over the world.

South Land Touring offers sports and cultural tours as well as ecotourism, including visits to indigenous communities, national parks and natural reserves. They prioritize the host community's well-being, its relationship and interactions with the visitors and the community's development and sustainable projects are encouraged. In 2016 the UK based Luxury Travel Guide honored South Land Touring with an award as "Destination Specialist 2016".

# **PRODUCTS**

- + Cultural and nature tours, including indigenous communities
- + Galapagos cruises
- + Discover Ecuador Trekking tours into the national parks and private reserves
- + Ecuador bird watching tours
- + Southern wonders the best of Ecuador's South (Galapagos pre-/post tour)

### **TARGET GROUP**

- + Senior travelers, Active senior travelers
- + FITs
- + Families

# **TYPE OF BUSINESS**

+ Destination Management Company (DMC)

# **DESTINATION OFFERED**

+ Ecuador – mainland and Galapagos Islands

#### **ADDRESS**

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#### CONTACT

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#### IPD CONTACT



# Tierra del Volcan









Tierra del Volcan is a sustainable inbound tour operator since 1999. It specializes in adventure, family and transformational travel that offers exceptional journeys in Ecuador and the Galapagos Islands. Their guests are immersed on authentic and meaninaful experiences on their tailor-made itineraries. Tierra del Volcan owns traditional haciendas and curated properties in Quito, Cotopaxi and the Northern Andes of mainland Ecuador.

They offer a broad range of activities such as horseback riding, mountain biking, trekking, hiking, mountaineering, glamping, cooking classes, scenic train rides, cultural encounters, scuba diving, snorkeling, kayaking and more.

### **PRODUCTS**

- + Adventure, transformational and family travel
- + Tailor-made and flexible inspirational journeys for FITS / families
- + Different activities: horseback riding, mountain biking, trekking, hikking, mountaineering, scenic train rides, cultural encounterss and more

# **TARGET GROUP**

- + Families
- + Groups
- + FITs

# TYPE OF BUSINESS

- + Trekking Operator
- + Lodges
- + Haciendas

# **CERTIFICATIONS**

+ TourCert

# **DESTINATION OFFERED**

- + Fcuador Andes
- + Cotopaxi specialist
- + Galapagos Islands

#### ADDRESS

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#### CONTACT

Ms. Maria Jose Andrade Projects & Sales Phone: + 593 994 980 111 ventas@tierradelvolcan.com

#### IPD CONTACT



# Trek Ecuador & Kapawi Eco-Lodge







Trek Ecuador is an Ecuadorian tour operator and travel agency which was founded in 2005. The company offers authentic cultural and natural immersions into to Ecuadorian rainforest as well as cultural experiences in the Andes as an addition to the trips to the Amazon. The program includes tailor-made 7-14 days journeys, for example into the highlands and along the avenue of volcanoes down to the Amazon rainforest.

Kapawi Eco-Lodge is an award-winning indigenous community ecotourism enterprise in the Amazon Rainforest that offers the opportunity to engage in authentic cultural experiences with people of the Ecuadorian Amazon, in an unspoiled rainforest setting, while directly supporting the sustainable development of the Achuar indigenous community. Trek Ecuador collaborates with 3 other community ecotourism projects to support the inhabitants of the region.

# **PRODUCTS**

- + Authentic cultural tours into the rain forest or Andes
- + Amazon community experiences
- + Tours to the Galapagos Islands

# **TARGET GROUP**

- + Families
- + Senior travelers

# **TYPE OF BUSINESS**

- + Tour operator
- + Travel agency
- + Eco-Lodge

# **DESTINATION OFFERED**

+ Fcuador

#### ADDRESS

Trek Ecuador
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#### CONTACT

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Mr. Juan Carlos Garcia

#### IPD CONTACT



# Yunguilla Community





The Yunguilla Corporation is a community organization that is dedicated to working together for the welfare of the community members. Since 2000, they focus on three important areas which are community tourism, sustainable production and environmental conservation. They are part of a rural community and have become a reference in community tourism in the last 24 years.

Yunguilla offers several activities: familiy homestays in the community, short and long walks through the cloud forest, visit microenterprises, typical dishes in the community restaurant, bird watching and volunteer programs. The community of Yunguilla was the first indigenous community to be successfully certified with the TourCert label at the end of 2018.



# **PRODUCTS**

- + Family homestays
- + Tours visiting projects and the community
- + Restaurant
- + Excursions to the primary forest and the Ecuador Inca Trail, Culuncos
- + Bird watching
- + Volunteer programs

# TARGET GROUP

- + Families
- + Student groups

### **TYPE OF BUSINESS**

- + Community tourism
- + Community organization
- + Accommodation

# **CERTIFICATIONS**

+ TourCert

# **DESTINATION OFFERED**

+ Ecuador

### **ADDRESS**

Yunguilla Community, Calacalí-Barrio Yunguilla S/N Quito Ecuador Phone + 593 980 215 476

www.yunguilla.org.ec/es

#### CONTACT

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#### IPD CONTACT



# Aroma Nepal Treks & Expedition





Aroma Nepal Treks & Expedition is a widely recognized company established in 2008 by a group of trekking and travel professionals, who have had more than 20 years experience in professional tourist guiding in Nepal.

Aroma Nepal Treks claims to offer safe and outstanding services to their clients. The company's guides are well trained, experienced and the safety of their guests is of outmost importance.

Aroma Nepal Treks offer great opportunities for an exciting and memorable holiday with unforgettable moments. They are specialized in nature and cultural tours, trekking into the Himalayas, animal friendly wildlife excursions, tented treks, rafting, hiking and many more.



# **PRODUCTS**

- + Culture & nature tours
- + Trekking to the Himalayas
- + Experiential travel
- + Private tented treks
- + Elephant friendly safari tours

# **TARGET GROUP**

- + Families
- + FITs & couples
- + Nature & adventure tourists
- + Incentives & Groups

# **TYPE OF BUSINESS**

- + Tour operator
- + Trekking agency

# **DESTINATION OFFERED**

- + Nepal
- + Bhutan

# ADDRESS

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#### CONTACT

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sapkotajr@gmail.com

#### IPD CONTACT





# Community Homestay Network









Community Homestay Network, established in 2012, is an emerging social enterprise working to benefit the rural communities through tourism.

They are the network of community homestays in Nepal connecting global travelers to authentic communities and their lifestyles. Travelers can immerse themselves into the local culture and traditions which will leave them with unforgettable memories.

They offer genuine travel experiences in alternative destinations in Nepal to travelers which contribute to the empowerment of the community, helping communities to establish a better life.

# **PRODUCTS**

- + Homestay accommodation
- + Local experiences
- + Travel packages
- + Ecotourism
- + Culture and nature based tourism

# **TARGET GROUP**

- + Families
- + Couples
- + Solo travelers

# **TYPE OF BUSINESS**

+ Community Homestay Network

# **DESTINATION OFFERED**

+ Nepal

#### ADDRESS

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#### CONTACT

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#### IPD CONTACT



# Evergreen Tours & Kalsee Eco-Lodge











Evergreen Tours is a tour company based in Kathmandu with over twenty-five years of experience in the tourism sector. The company's values are quality, reliability, comfort and safety for the customers and the will to create the vacation of a lifetime. Evergreen Tours has a strong desire to influence positive changes in social and ecological aspects of life through their travels. The highest goal is to create the journeys to be a learning and rewarding experience. They are specialized in round trips around Nepal or Nepal and surrounding states, a region which is perfect for nature and adventure tourists, who like to dive into the life of the locals and experience the breathtaking beauty of the Himalayas. During their tours, the guests can stay at Kalsee Eco-Lodge, which lies in the heart of a dense forest of Tanchowk, surrounded by pure nature.

# **PRODUCTS**

- + Tailor made roundtrips
- + Culture tours
- + Rural and mountain trips
- + Eco-Lodge

# **TARGET GROUP**

- + Families
- + Senior travelers
- + Students

# **TYPE OF BUSINESS**

- + Tour operator
- + Destination Management Company (DMC)
- + Accommodation

# **DESTINATION OFFERED**

- + Nepal
- + Tibet, China
- + Bhutan
- + India

#### ADDRESS

Evergreen Tours Tokha Road, Udayshree Tole, Tokha, Kathmandu 44600 P.O. Box NO 11266 Nepal

sales@egtours.com www.egtours.com www.kalseeecolodge.com

#### CONTACT

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#### IPD CONTACT



# Explore Evenmore Tours & Travels





Since 2013, Explore Evenmore Tours & Travels has been an expert in Nepal's travel industry by being the leading independent local tour operator based in Pokhara, Nepal. They focus their trips on the European, the US American and the Australian market. Their entire team is highly professional and has a great experience of selling Nepal's tour packages by keeping their customers to the heart of their business and providing them professional customer service.

Explore Evenmore Tours & Travels is an expert in selling a combination of authentic community-based tourism packages with Nepal's diverse culture and adventurous tourism packages which are all carefully researched and developed to fulfil sustainable tourism criteria. They also care about tourism carbon footprint and develop all of their packages accordingly to make them environment-friendly and carbon neutral.



# **PRODUCTS**

- + Cultural & nature tours in ethnic village communities
- + Adventurous trekking trips to the Himalayas
- + Community homestay trips to remote Nepali villages
- + Citybreak tours

# **TARGET GROUP**

- + FITs & couples
- + Families & groups
- + University groups

# **TYPE OF BUSINESS**

+ Tour operator

# **DESTINATION OFFERED**

+ Nepal



Explore Evenmore Tours & Travels Lalupate Margha -06

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#### CONTACT

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#### IPD CONTACT





# Mystik Mountains









Founded in 2014, Mystik Mountains provides unforgettable experiences for travelers by exploring the rich culture and natural diversity of Nepal, Bhutan and Tibet. Mystik Mountains is a socially responsible and an ethical tour operator committed to the cause of sustainable tourism which is benefiting the local communities.

Their objective is to improve the standard of living of the indigenous mountain communities in harmony with their authentic values. Mystik Mountains designs tours to provide the maximum benefits to the local communities.

Mystik Mountains offers independent and group travel packages, private and luxury escapes, volunteer and educational travel, cultural tours, adventure trips, spiritual journeys and alternative experiences.

# **PRODUCTS**

- + Cultural tours
- + Wellness and spiritual journeys
- + Experiential travel
- + Educational travel
- + Adventure trips
- + Private and luxury trips

# **TARGET GROUP**

- + Corporate tours
- + Group tours for senior travelers
- + Families
- + College and universities

TYPE OF BUSINESS

- + Tour operator
- + Destination Management Company (DMC)

# **DESTINATION OFFERED**

- + Nepal
- + Bhutan
- + Tibet

#### ADDRESS

Mystik Mountains 27/26 Sahitya Marg. Kathmandu

Nepal

Phone: + 977 9840 137 045 info@mystikmountains.com

#### CONTACT

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#### IPD CONTACT



# Navigate Outdoor









Navigate Outdoor offers you tailor-made leisure packages from soft to extreme adventure journeys. With over two decades of experience, they thrive to offer unique, unexplored routes by foot, bike and on water. Beyond these outstanding outdoor activities, the cultural experience is an important part of the adventure. All tours are designed with great care of ecological sustainability and create a real benefit for local communities.

Navigate Outdoor therefore applies Leaving No Trace priciples, respects local culture and traditions and invests in the future of responsible tourism by professional trainings for new outdoor enthusiasts - particularly empowering female leadership in the outdoor tourism industry.

# **PRODUCTS**

- + Rafting
- + Trekking & climbing
- + Mountainbiking
- + Cultural tours
- + Wildlife experiences
- + Mountaineering course

# **TARGET GROUP**

- + Small groups
- + Individual traveler

# **TYPE OF BUSINESS**

- + Tour operator
- + Trekking agency
- + Rafting specialist

# **DESTINATION OFFERED**

- + Nepal
- + India
- + Tibet
- + Bhutan

#### ADDRESS

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Nepal

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#### IPD CONTACT

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# Nepal Inside Out Treks & Tours









Nepal Inside Out is a family-run business, founded in 2015, offering tailor-made experiences in Nepal. As a Nepalese-Belgian couple they combine Western efficiency with Nepalese hospitality. Their small team consists of a mix of professional female and male guides. With a focus on meaningful encounters with the locals, home stays with local communities, and visits to less traveled places Nepal Inside Out lets their guests immerse in the fascinating authentic Nepalese culture. As part of their company policy they help spreading tourism throughout the country and provide an income to more and often less privileged Nepalese families. Nepal Inside Out offers tailor-made tours and treks for individual guests and small groups, families and 50+ travelers. Their main products are cultural tours combined with soft trekking, treks and tours in less traveled and more authentic regions.

# **PRODUCTS**

- + Cultural tours with soft adventure
- + Treks and tours to less traveled areas
- + Immersion tours and treks
- + Tailor-made group tours

# **TARGET GROUP**

- + Small groups (<15 pax)
- + Families/multigenerational
- + FITs
- + Active 50+
- + LGBTQ+

# **TYPE OF BUSINESS**

- + Tour operator
- + Destination Management Company (DMC)

# **CERTIFICATIONS**

+ Travelife

# **DESTINATION OFFERED**

+ Nepal

#### ADDRESS

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Nepal Inside Out Treks & Tours

Phone: + 977 143 846 87 info@nepalinsideout.com www.nepalinsideout.com

#### CONTACT

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#### IPD CONTACT



# Nepal Sanctuary Treks





Nepal Sanctuary Treks has hosted enthusiastic trekkers on adventures of a lifetime since 1998. The dedicated team of experts and trained guides with excellent local knowledge have designed tailor-made trekking routes filled with off the beaten track experiences, a wealth of culture and the true spirit of nature and local authenticity.

Nepal Sanctuary Treks uses travel experiences to preserve the nature and culture of the Himalayas and to support the local communities. The company has been honored with the Travelife Certified Award for its long-term commitment to sustainability.

The wide-ranging trips offer truly customized trekking tours, school trips, cultural tours, day hikes, mountain biking, safari tours, mountain flights among other tours.



# **PRODUCTS**

- + Trekking, day hikes
- + School trips
- + Tailor-made and luxury treks and tours
- + Cultural tours
- + Mountain biking and rafting

# **TARGET GROUP**

- + School groups
- + Families
- + Solo travelers
- + Luxury groups

# TYPE OF BUSINESS

- + Trekking agency
- + Tour operator

# **CERTIFICATIONS**

+ Travelife

# **DESTINATION OFFERED**

+ Nepal

#### **ADDRESS**

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Phone: + 977 442 6721 or + 977 443 1610 or

+ 977 443 4542

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#### CONTACT

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#### IPD CONTACT





# Pokhara Mountain Bike Adventure





Pokhara Mountain Bike Adventure is an independent mountain biking tour operator. It is one of the very few professional local mountain biking companies in Nepal with a dedicated team of local trail experts along with a quality bike shop. Their team has been organizing mountain biking holidays for guests from around the world for more than 18 years.

If you are looking for a unique guided mountain biking holiday in Nepal, Pokhara Mountain Bike Adventure is your expert: they are operating an all-mountain, XC, Enduro, hike and bike, MTB rental and multi-adventure holidays. Join a group of like-minded riders or let Pokhara Mountain Bike Adventure organize your customized holidays.



# **PRODUCTS**

- + Guided mountain biking tours in the Himalayas
- + Day tours and overnights tours
- + Multi-day tours
- + Hike and bike tours
- + Motorbike and Jeep tours
- + Treks and cultural tours

# **TARGET GROUP**

- + Mountain bikers
- + Hikers
- + Outdoors lovers
- + Families

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### TYPE OF BUSINESS

- + Mountain Bike tour operator
- + MTB, Motorbike, Jeep
- + Bike shop and repair

# **DESTINATION OFFERED**

- + Annapurna Circuit
- + Upper Mustang and Lower Mustang
- + Everest Region
- + Nepal



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Nepal

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#### CONTACT

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pokharamtbadventure@gmail.com

#### IPD CONTACT



# Responsible Adventures









Responsible Adventures, founded in 2007, is a leader in luxury adventure tours and a pioneer for wellness trekking in Nepal. The personable employees find great pride in providing a boutique Himalayan experience for a mid-range price, making the company stand out for their unique and unforgettable outdoor experiences. Customized itineraries are tailored to the clients' specific needs and catered to all groups, ranging from family trekking holidays to school educational trips and philanthropic treks. Clients are assured an adventurous journey with the utmost attention to detail. Responsible Adventures is truly a step above the traditional Himalayan holidays.

### **PRODUCTS**

- + Wellness trekking holidays
- + Luxury adventure tours
- + Luxury private tours
- + Cultural tours
- + Helicopter tours
- + Philanthropy tours
- + Off the beaten path treks

# **TARGET GROUP**

- + Small groups
- + Families

# **TYPE OF BUSINESS**

- + Luxury adventure tour operator and travel company
- + Trekking agency

# **DESTINATION OFFERED**

- + Nepal
- + India
- + Tibet

#### ADDRESS

Responsible Adventures 17 Sundarnagar Marg Basundhara 3 Kathmandu Nepal

Phone: + 977 984 176 8892

enquiries@responsibleadventures.com www.responsibleadventures.com

#### CONTACT

Mr. Rajesh (Raj) Kumar Tamang Owner/Chief Experience Officer Phone: + 977 980 108 2108 raj@responsibleadventures.com

#### IPD CONTACT



# Sasane Sisterhood Trekking & Travel





Sasane Sisterhood Trekking & Travel was founded in 2016. It provides socially responsible tourism through training local female human trafficking survivors as trekking and tour guides to lead tours through rural mountain villages of Nepal.

This innovative approach helps to reduce, and ultimately eliminate, further trafficking, gender-based violence and child marriage in those communities. Travelers who participate in the treks experience lesser-travelled areas of Nepal while being immersed in the traditional culture and customs of the rural Nepal villages as well as contributing to the development of those villages.



- + Cultural tours
- + Trekking to rural communities in Nepal
- + Trekking lead by female guides
- + Nepali cultural accomodation
- + SASANE home stays

### TARGET GROUP

- + Female travelers
- + Families
- + Students
- + Group travelers
- + Soul searchers

# **TYPE OF BUSINESS**

- + Trekking agency
- + Tour operator

# **DESTINATION OFFERED**

- + Rural mountain villages of Nepal
- + Kathmandu and Pokhara City

#### ADDRESS

Sasane Sisterhood Trekking & Travel Kalikasthan, Dillibazar P.O. Box: 5893 Kathmandu Nepal

Phone: + 977 01 4436047 info@sasanesisterhoodtrek.com www.sasanesisterhoodtrek.com

#### CONTACT

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#### IPD CONTACT





# **Destination Dahar**









Nestled near the mythical beaches of the Island of Djerba and the magnificent dunes of the Sahara Desert, the mountainous region of Djebel Dahar offers an unusual mixture of arid lunar landscapes, a magnificent plateau, and tiny fertile valleys.

The Dahar region is easily accessible. The international airport of Djerba is just 100 kilometers and the capital city of Tunis is 550 kilometers away.

Endowed with an exceptionally rich geography and paleontology, and blessed with an exceptional historical and cultural heritage, the Dahar region enchants travelers in search of unforgettable experiences. Hikers and trekkers, culture lovers, scientists, and visitors seeking peace of mind and a change of scenery will all fall in love with the Dahar region.

# **PRODUCTS**

- + Troglodyte accommodations
- + Historic fortified villages
- + Historic heritage
- + Nature tours and trekking
- + Dahar Great Trail (220km/12 days)

# **TARGET GROUP**

- + Families
- + Hikers

# **TYPE OF BUSINESS**

- + Tour operator
- + Destination Management Company (DMC)

# **DESTINATION OFFERED**

+ Dahar region, Tunisia

#### **ADDRESS**

Fédération Tourisme Authentique Destination Dahar 04 Rue Pasteur 4001 Médenine Tunisia

Phone: + 216 75 643 464 info@destinationdahar.com www.destinationdahar.com

#### CONTACT

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#### IPD CONTACT



# **Best Tours**





Best Tours, founded in 2009 and located in Sfax, is a tour operator accredited by the Tunisian National Tourist Office with a well-maintained fleet of own cars and busses. The company draws its strength from its dynamic and versatile team to serve their customers their profound knowledge about Tunisia and to share their passion about their wonderful country.

The company helps their guests discovering the real and authentic beauty of Tunisia. They offer a wide range of programs and tours such as hiking, adventure, cultural tours, ecotourism, Sahara tours and sustainable and valuable tourism circuits in Tunisia. Best Tours prioritizes a warm welcome and great relationships and interactions with their visitors.



# **PRODUCTS**

- + Tourist transport
- + Cultural tours
- + Accommodation
- + Sahara tours
- + Trekking and adventure tours

# **TARGET GROUP**

- + Individual travelers
- + Junior and senior travelers
- + Groups
- + Families

# **TYPE OF BUSINESS**

+ Tour operator

# **DESTINATION OFFERED**

+ Tunisia

### ADDRESS

Best Tours

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# Dar Zaghouan









Located about 50 km from Tunis is Dar Zaghouan, one of the first ecotourism lodges in Tunisia. The innovative initiative aims to put into practice the concept of recycling management for efficient energy, water and waste management. Built from local materials and with the help of local craftsmen, the lodge in the middle of a farm offers charm and comfort; the rooms are individually and lovingly furnished.

The sewage from showers, washbasins and hammam is used in the organic vegetable garden. In addition to spacious gardens and a beautiful swimming pool, the lodge also has a well-equipped hammam. But also the social commitment of the lodge among the local communities makes it worth a visit. You will be surprised by the variety of the offered program and the assortment in the in-house boutique!

# **PRODUCTS**

- + Conference facilities
- + Own organic vegetable garden
- + Swimming pool and well-equipped hammam
- + Community tours

# **TARGET GROUP**

- + Families
- + Senior travelers

# **TYPE OF BUSINESS**

+ Accommodation/Eco-Lodge

# **DESTINATION OFFERED**

+ Tunisia

#### ADDRESS

Dar Zaghouan 2 km before the entrance to the city of Zaghouan, right of Bir Halima Zaghouan Tunisia

www.darzaghouane.com

#### CONTACT

Mr. Skander Zeribi General Manager Phone: + 216 24 309 309 darzaghouan@gmail.com

Mr. Aziz Zeribi Marketing/Sales zeribiaziz01@gmail.com

#### IPD CONTACT



# Tacapes Tours









After 20 years of experience in guiding tours, Tacapes Tours was founded as a DMC in 2015. Tacapes Tours is specialized in tailor-made tours in Tunisia with specific itineraries away from the traditional and mass tourism. The company is committed to promote authentic and sustainable tourism in Tunisia. Tacapes Tours offers amazing experiences to discover the many facets of Tunisia through a wide variety of cultural tours and Saharan adventures developed by professional tourism experts. Their objective is to offer their guests the opportunity to dive into the local culture and to share unforgettable and unique experiences that will be engraved in their memories forever.

### **PRODUCTS**

- + Cultural tours
- + Archaeological tours
- + Accommodation in lodges and guest houses
- + Saharan camping
- + Camel trekking
- + Mountain hiking
- + Saharan trekking
- + 4x4 tours
- + Cooking courses
- + Yoga retreat

### TARGET GROUP

- + Families
- + Groups
- + Honeymooners

# **TYPE OF BUSINESS**

- + Tour operator
- + Destination Management Company (DMC)
- + Travel agency

# **DESTINATION OFFERED**

+ Tunisia

#### ADDRESS

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Tunis

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#### CONTACT

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#### IPD CONTACT



# Tunisia Ecotourism









Tunisia Ecotourism was founded in 2015 and is located in Bizerta, the home of the most northern cape of Africa. Bizerta is a key town of Tunisia which holds hidden Mediterranean stretches of sandy shores, the green hills of the eastern end of the Atlas mounts, the fertile valleys of Wadi Mejradah as well as salt lakes and a world heritage natural park.

They commit themselves to socio-economic and environmental responsibility. The eco-stays they offer are built around a shared benefit basis. They help each community they visit in maintaining their ecotouristic micro-business (Ecobuilding, handcraft, sustainable fishing, etc.). In addition, they provide advice on making the impact of their clients' visit on the local culture mutually beneficial. Furthermore, Tunisia Ecotourism adopts the locals' lifestyle: each item has multiple functions, there is no waste and limited natural resources such as wood and water are used with care.

# **PRODUCTS**

- + Culture and nature tours
- + Trekking tours into the national parks and private reserves
- + Birdwatching tours
- + Accommodations: Guest houses, ecolodges, camping sites, etc.
- + Different activities: horseback riding, mountain biking, trekking, hiking, caving, kayaking, etc.
- + Community tours

# **TARGET GROUP**

- + Individuals and groups
- + Senior travelers
- + Families
- + University groups

# **TYPE OF BUSINESS**

+ Tour operator

# **DESTINATION OFFERED**

+ Tunisia

#### **ADDRESS**

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Tunisia

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