IPD VIRTUAL B2B EVENT

Food Ingredients

30 NOVEMBER - 11 DECEMBER 2020

IPD presents selected exporters from Cambodia, Colombia, Ecuador, Ethiopia, Ghana, Indonesia, Sri Lanka, Tunisia and Ukraine.

Benefit from all advantages of this online event for your sourcing!

Meet new suppliers virtually.



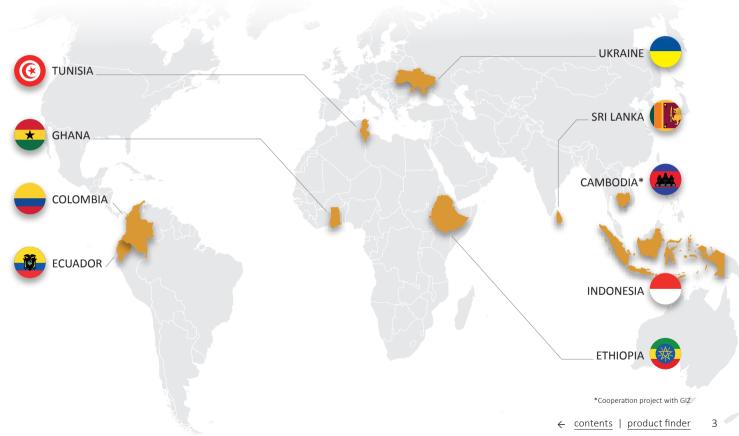


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IPD Partner countries

IPD PRESENTS CAREFULLY SELECTED SUPPLIERS FROM THESE COUNTRIES.



Product Finder I

COFFEE

Coffee | Menona Import & Export Enterprise (Ethiopia) 14

DRIED FRUIT & VEGETABLES

Banana Kirirom Food Production (K.F.P.) Co., Ltd (Cambodia)	9	Desiccated coconut Mitra Niaga Indonesia (Indonesia)	16	Elder fruits Phytopharm-trade LLC (Ukraine)	20	Milk thistle fruits Phytopharm-trade LLC (Ukraine)	20
Black chokeberry fruits Phytopharm-trade LLC (Ukraine)	20	Desiccated coconut (all grades) Asian Agro Products		Horse chestnut fruits Phytopharm-trade LLC (Ukraine)	20	Mushrooms Phytopharm-trade LLC (Ukraine)	20
Blueberry Phytopharm-trade LLC (Ukraine)	20	Pvt. Ltd. (Sri Lanka) Desiccated coconut (value added) Asian Agro Products	17	Jackfruit Kirirom Food Production (K.F.P.) Co., Ltd (Cambodia)	9	Papaya Kirirom Food Production (K.F.P.) Co., Ltd (Cambodia)	9
Chaga mushrooms Phytopharm-trade LLC (Ukraine)	20	Pvt. Ltd. (Sri Lanka) Dog rose fruits Phytopharm-trade LLC	17	Lingonberry Phytopharm-trade LLC (Ukraine)	20	Pineapple Kirirom Food Production (K.F.P.) Co., Ltd (Cambodia)	9
Common hawthorn fruits Phytopharm-trade LLC (Ukraine)	20	(Ukraine)	20	Mango Kirirom Food Production (K.F.P.) Co., Ltd (Cambodia)	9	Rowan fruits Phytopharm-trade LLC (Ukraine)	20

Product Finder II

ESSENTIAL & FRAGRANCE OILS

13
20
20
20
14
20
-t

Product Finder III

NATURAL POWDERS & FLOUR

Active natural ingredients from plants		Orange leku Greens (Ecuador)	12
Ceyshine Corporation (Sri Lanka)	18	Passion fruit leku Greens (Ecuador)	12
Aloe vera Dlip Industrial S.A. (Ecuador)	11	Peach leku Greens (Ecuador)	12
Blackberry leku Greens (Ecuador)	12	Powder mix graviola drink with mango	
Coconut flour		Dlip Industrial S.A. (Ecuador)	11
Asian Agro Products Pvt. Ltd. (Sri Lanka)	17	Supplement powder (andes berry, vitamin C, zinc)	
Green limon		Dlip Industrial S.A. (Ecuador)	11
Ieku Greens (Ecuador)	12	Vegetable protein quinoa,	
Guayaba Ieku Greens (Ecuador)	12	pea, lupino, cocoa Dlip Industrial S.A. (Ecuador)	11
Mango leku Greens (Ecuador)	12	Vegetable protein sacha inch quinoa, lupino, cocoa	i,
Natural food colorings		Dlip Industrial S.A. (Ecuador)	11
Ceyshine Corporation (Pvt) Ltd (Sri Lanka)	18	Vegetable protein sangorach quinoa, lupino, cocoa	
Natural fruit extracts Ceyshine Corporation		Dlip Industrial S.A. (Ecuador)	11
(Pvt) Ltd (Sri Lanka)	18		

NATURAL SNACKS & DRINKS

Coconut chips Mitra Niaga Indonesia		Kampot pepper herbal tea Confirel Co., Ltd. (Cambodia)	8
(Indonesia)	16	Coconut milk	
Smoothie natural Dlip Industrial S.A. (Ecuador)	11	Asian Agro Products Pvt. Ltd. (Sri Lanka)	17
Smoothie energy mix Dlip Industrial S.A. (Ecuador)	11	Herbal teas Phytopharm-trade LLC (Ukraine)	20

OTHER COCONUT PRODUCTS

Coconut aminos		Creamed coconut	
Mitra Niaga Indonesia		Asian Agro Products	
Indonesia)	16	(Sri Lanka)	17

Product Finder IV

SEEDS, GRAINS & PULSES

Desi chick peas Menona Import & Export Enterprise (Ethiopia)	14	Red kidney beans Menona Import & Export Enterprise (Ethiopia)	14
Green mung beans Menona Import & Export Enterprise (Ethiopia)	14	Sesame seeds Menona Import & Export Enterprise (Ethiopia)	14
Kabuli chick peas Menona Import & Export Enterprise (Ethiopia)	14	Soya beans Menona Import & Export Enterprise (Ethiopia)	14
Pigeon peas Menona Import & Export Enterprise (Ethiopia)	14	White pea beans Menona Import & Export Enterprise (Ethiopia)	14

SWEETENERS & THICKENERS

Unrefined sugar cane Monbel Trading Partners S.A.S Colombia)	10	Coconut sugar Mitra Niaga Indonesia (Indonesia)	16
Sugar cane molasses Monbel Trading Partners S.A.S Colombia)	10	Coconut syrup Mitra Niaga Indonesia (Indonesia)	16
Panela solid Monbel Trading Partners S.A.S Colombia)	10	Thnot sugar Confirel Co., Ltd. (Cambodia)	8
Panela in blocks Monbel Trading Partners S.A.S Colombia)	10		

VEGETABLE OILS & FATS

Extra virgin olive oil Olivna (Tunisia)	19	Virgin coconut oil Mitra Niaga Indonesia	
Virgin coconut oil		(Indonesia)	16
GKV Investments Limited (Ghana)	15	Virgin coconut oil Asian Agro Products Pvt. Ltd. (Sri Lanka)	17
		(SIT Latika)	Ι/









Confirel Co., Ltd

Confirel was founded in 2001 by Dr. Hay Ly Eang, who was driven by the conviction that rural development and the improvement of farmers' living conditions were the keystone of a happy future for his country, Cambodia. Confirel wanted to demonstrate that improving farmer incomes depends on the creation, in Cambodia, of high value added products grown in local soils. At the same time, Confirel strives to improve the lives of their rural suppliers by increasing their revenues and by achieving the company's objectives in terms of Corporate Social Responsibility (CSR). The Asian Development Bank and the World Bank have recognized Confirel as a business model for sustainable development. With a strict quality control that begins in Confirel's own laboratory, and then by the Pasteur Institute of Cambodia, Camcontrol, LNCG and CIRAD in France, Confirel guarantees the safety and the quality of its products.

Products & quantities per year

- + Organic and GI Thnot Sugar / 150 t
- + Organic and GI Kampot Pepper / 50 t
- + Organic Kampot Pepper Herbal Tea / 15 t

Source of raw material

- + Own pepper plantation
- Cambodia farmers

Certifications

- + ORGANIC EU
- + ORGANIC NOP
- + ORGANIC JAS
- + GI
- + HAIAI
- + GMP
- + HACCP

ADDRESS

SUPPLIER

from Cambodia

Confirel Co., Ltd #138Biz, St. 110, Chom Chao, Phnom Penh Cambodia www.confirel.com

Partner of



IPD CONTACT

For more information on the company, please also do not hesitate to contact **Ferry Böhnke**, External IPD Consultant

Email: boehnke@importpromotiondesk.de, Phone +49 (0) 177 245 167 0



Kirirom Food Production (K.F.P) Co., Ltd





Kirirom Food Production is a Khmer-owned business based in Cambodia's mango heartland, the Kirirom region, that started the operation in 2014. Today the farm has grown to more than 600 ha filled with mango and with jackfruit. Kirirom invested in a dried fruit manufacturing plant with a total of up to 700 employees in the season. By processing the unsold fresh mangoes, Kirirom aims to stabilize farmers' incomes during harvest season. Today, to reduce waste, mango skins are brought to compost, and mango seeds are used for new crop or used to extract the oil. During off seasons of mango, Kirirom also processes dried fruit in order to take full advantage of their facilities. Kirirom is now a leading producer of Cambodian dried mangoes and the products are distributed to the local market and exported to 12 countries. Kirirom's unique selling points: They produce no flavor added, no coloring agent added but it contents the very beautiful natural smell with the natural color, produced from well matured mango. Kirirom's factory is located in the surrounded company owned mango farm, which gives the product the taste of very fresh natural mango. As Kirirom grows, the aim is to diversify the line of mango products.



Products & quantities per year

- + Dried mango / 300 mt
- + Other dried fruit (dried pineapple, papaya, banana, jackfruit) / 50 mt

Source of raw material

- + Own mango plantation (600ha)
- + Farmers in Cambodia (mainly from Kirirom Region)

Certifications

- + IS022000:2005
- + HACCP
- + GMP
- + HALAL
- + KOSHER
- + BRC (in process to apply finish at the end of 2020)

ADDRESS

Kirirom food production (K.F.P) Co., Ltd No. 1B, St. 21 Sangkat Tonle Bassac, Khan Chamkarmorn, Phnom Penh Cambodia www.kfp.com

Partner of





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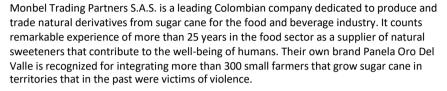








Monbel Trading Partners S.A.S.



Monbel's production capacity is around 6,000 tons per year and it can provide products throughout the year. It has quality certifications in place and work every day to achieve the highest production standards. Monbel serves national clients as well as clients in countries such as Spain and the United States.

Products & quantities per year

- Unrefined sugar cane / 3.000 t
- Sugar cane molasses / 2.000 t
- Panela solid or in blocks / 1.000 t

Certifications

- **GMP**
- **NON GMO**
- ISO/IEC17067

IPD CONTACT

For more information on the company, please also do not hesitate to contact Ferry Böhnke, External IPD Consultant Email: boehnke@importpromotiondesk.de, Phone +49 (0) 177 245 167 0

SUPPLIER from Colombia

ADDRESS

Monbel Trading Partners S.A.S. Calle 23C # 69F - 65 Bogotá Colombia www.panelaorodelvalle.com

Source of raw material

+ Colombian small farmers







Founded in 2010. DLIP Industrial S.A. is an Ecuadorian family company specialized in **ADDRESS** functional and nutraceutical superfoods, in powdered or liquid form. 100% natural DLIP Industrial S.A. Compleio La Victoria km57 products, gluten free, NON GMO. The raw materials such as cereals, fruits, vegetables and Cotopaxi medicinal plants, are obtained from the Andean and Amazon region. The high technology Ecuador "Spray Dry" hydrolysis and/or micro capsuled, will help to maximize the final product www.dlipindustrial.com result and grant a long lasting shelf life. DLIP Industrial S.A. focuses on local natural Being a versatile company, DLIP Industrial S.A. counts with a Development and Innovation Department to create "tailor-made" products and develop specific formulas to meet the



Products & quantities per year

- Smoothie Natural (15 fruits, vegetables + hydrolyzed Quinoa / 5 mt
- + Smoothie Energy Mix (15 fruits, vegetables + hydrolyzed Quinoa and Guayusa / 5 mt

resources to create economic and employment opportunities for the region.

- Aloe Vera / 5 mt
- Supplement powder (Andes berry, Vitamin C, Zinc) / 5 mt
- Powder mix Graviola drink with mango / 5 mt
- Vegetable protein Sacha Inchi, Quinoa, Lupino, cocoa / 5 mt
- Vegetable protein Quinoa, Pea, Lupino, cocoa / 5 mt
- Vegetable protein Sangorache, Quinoa, Lupino, cocoa / 5 mt

requirements, needs or consumer trends identified by their customers. Source of raw material

- Andes region
- Amazon region

Certifications

- ISO 22000
- HACCP
- **GMP**
- FDA



IPD CONTACT

For more information on the company, please also do not hesitate to contact Teresa Hüttenhofer, External IPD Consultant

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IEKU GREENS S.A.



ADDRESS

Guavas

Ecuador

IEKU GREENS S.A.

Km. 5.5 Via Duran Boliche

www.iekugreens.com



AN EXOTIC TREAT VOUR PLATE







The company IEKU GREENS S.A. offers high quality natural powder ingredients that take your everyday foods to a new flavor and style status.

IEKU GREENS S.A. is a family owned and operated manufacture by three dynamic sisters who have a vision of creating new, natural & functional ingredients that are just good to eat. Our products include Fruit and Vegetable Powders Extracts, Oils, Green Vegetable Supplements and much more.

Our Exotic Powder Fruit Extracts are ideal to make beverages mixes, flavor water. confectionery, food, deserts, ice creams, yogurts, supplements, natural food color, snacks, cereals, the combinations are endless! Adding IEKU GREENS S.A. fruit extracts to your natural products enhances their viscosity, texture and nutrient content.

Products & quantities per year

- Mango extract / 6 t
- Passion fruit extract /6 t
- Blackberry extract /6 t
- Guayaba extract / 6 t
- Green limon / 6 t
- Orange extract / 6 t

Source of raw material

+ The company works directly with certified producers and farmers from all over Ecuador

Certifications

+ HACCP

Peach extract / 6 t

IPD CONTACT

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product finder contents



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Uchu Spice

We know you care about where your ingredients come from – we do. too. With 35 years of experience, advanced manufacturing techniques, and state-of-the-art facilities, we have mastered the art of growing, producing, and processing a wide array of chili pepper varieties. We work with hundreds of independent smallholder farmers across Ecuador and Peru to successfully export the highest-quality processed specialty hot peppers in the market. We are hot pepper experts who strive to provide our clients with the most unique and flavorful combinations to spice up their businesses! Uchu Spice offers various hot peppers in powder, flake, smoke, brined, mash and puree form to spicy food creators around the world.

Although we believe our product's quality and diversity is unparalleled, our entrepreneurial roots and spirit are still alive and active. We look forward to connecting with you, and if what we offer is not what you were looking for, reach out to us anyway – we love challenges that trigger our imagination and give us a reason to create something new!

Products & quantities per year

+ Over 2.000.000 kg of fresh hot peppers processed in 2020 into dried hot pepper, mash and puree hot pepper, brined hot pepper and smoked hot pepper.

Certifications

- ESSC 22000
- Kosher

IPD CONTACT

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ADDRESS

Proaji Cia Ltd Km 7 ½ via Quevedo Santo Domingo Ecuador

Pizca Foods SAC Km 1029 Mz A lote 13 Z.I.PQ.Industrial Sullana Peru

www.uchuspice.com

Source of raw material

+ From over 500 independent small holder farmers in Peru and Ecuador









Menona was established in 2009 and currently employs 16 permanent and 4 part time workers. The company exports oilseeds, pulses and spices to different parts of the world. The core principle of Menona is "service is of Dokimos" which means they offer services that are genuine and trustworthy.

The company believes in long term relationship and in a reliable partnership that strives to satisfy its customers' needs by supplying quality products with good prices. Our vision is to become globally known as the best export partner to our customers and

our mission is to be relevant in exporting quality products with added value.

ADDRESS Menona Import & Export Enterprise Sub-City – Nifas Silk lafto werda 09 Ho. No 157/9-10 120541 Addis Ababa Ethiopia

www.menona.net

Products & quantities per year

- + Sesame seeds / 2000 t
- + Soya beans / 1000 t
- + White pea beans / 1500 t
- + Green mung beans / 500 t
- + Red kidney beans / 500 t
- + Kabuli chick peas / 500 t
- + Desi chick peas / 500 t
- + Pigeon peas / 500-1000 t
- + Turmeric / 500 t
- + Black cumin / 500 t
- + Coffee / 1000 t

Source of raw material

- + Local farmers
- + FCX

Certifications

- + HACCP
- + ISO22000

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IPD CONTACT

For more information on the company, please also do not hesitate to contact **Torsten Piecha**, External IPD Consultant



GKV Investments Ltd









GKV, an established Agro-processing and "zero waste" manufacturing company is located in the Western Region of Ghana. Ghana, situated on the West coast of Africa is endowed with rich natural coconut farmlands.

The vision of GKV is to add value to agricultural produce in its catchment area with minimal loss to the nutritional value of the produce processed. This is achieved by GKV's commitment to creating innovative and wholesome products using basic methods such as separation technology and adding value to nearly every part of the coconut fruit. GKV products are all 100% natural and have superior healing properties with no additives. GKV's sustainability goals and ethos ensure the souring of high-quality raw materials from small holder farmers in the Western and Central Regions of Ghana. Their operations generate direct and indirect economic and employment opportunities for these farmers and the communities within which they operate. Every litre of oil produced and purchased by their customers impacts and enhances the livelihoods of these communities for the better.

Source of raw material

Ghana

Fresh Matured Coconut from the

Central and Western regions of

Ava products are retailed by the top supermarkets in Ghana and internationally to Canada, Morocco and Nigeria.

Products & quantities per year + Virgin Coconut oils / 195 t

Certifications

- FSSC 22000 (Certification in Progress)
- FDA Ghana
- **GSA**

IPD CONTACT

For more information on the company, please also do not hesitate to contact Ferry Böhnke, External IPD Consultant

Email: boehnke@importpromotiondesk.de, Phone +49 (0) 177 245 167 0

ADDRESS

GKV Investments Ltd. 71. Ntwaaban Nkwanta Sekondi-Takoradi Western Region Ghana www.avacoconutoil.com









Mitra Niaga Indonesia

Mitra Niaga Indonesia (MNI) was established in 1998 as an engineering design company in the agroindustry. In 2011, MNI was largely transformed by starting a second division for the manufacturing of agroindustry-based processed products.

Their vision is to be an international class company of agroindustry-based technology and processed products. The company's mission is to make use of advanced technical and personal experience to produce qualified, safe and innovative products for consumers' satisfaction. Further, MNI aims to develop long-term partnerships based on mutual trust with its customers but also its employees, who they constantly train and empower in order to keep the high product quality and maintain their workforce.

Products & quantities per year

- + Coconut sugar / 500 t
- + Coconut syrup / 250 t
- + Coconut aminos / 150 t
- + Desiccated coconut / 250 t
- + Coconut chips / 250 t
- + Virgin coconut oil / 120 t

Source of raw material

- + 100% from Indonesia
- + Own concessions
- + Farmer groups

Certifications

- + ORGANIC (EU, US, JAS)
- + KOSHER
- + BRC
- + HALAL

ADDRESS

SUPPLIER

from Indonesia

Mitra Niaga Indonesia JI Raya Dramaga-Leuwikopo Km 12, Dramaga 16680 Bogor Indonesia www.mitraniagaid.com

IPD CONTACT

For more information on the company, please also do not hesitate to contact **Torsten Piecha**, External IPD Consultant









Asian Agro Products was established in 1922 with the idea of exporting high quality desiccated coconut products to the global market. Asian Agro Products introduces "Nutrikokos" to the consumer with the intention of bringing a wide range of high-quality products.

The company promotes organic farming to reduce the use of toxic chemicals and enhance human health and consumer satisfaction. They use the best technology available to get the best products and also strive hard to protect the environment and the well being of their employees. Therefore their focus lies as well on the social responsibility to build a better society for everyone.

Products & quantities per year

- + Desiccated coconut (all grades) / 1,200 t
- + Desiccated coconut (value added) / 100 t
- + Virgin coconut oil / 90 t
- + Coconut milk / 120 t
- + Coconut flour /100 t
- + Creamed Coconut / 100 t

Source of raw material

+ From coconut farming land in Sri Lanka under observation

Certifications

- + ISO (22000: 2018)
- + ORGANIC (EU, USDA, NOP, JAS)
- + BRC
- + Fair Trade

ADDRESS

Asian Agro Products (Pvt) Ltd Madampalla Road, Henmulla Kochchikade P.O. Box 11540 Sri Lanka www.nutrikokos.com



IPD CONTACT

For more information on the company, please also do not hesitate to contact **Torsten Piecha**, External IPD Consultant



Ceyshine Corporation (Pvt) Ltd





The Ceyshine Corporation (Pvt) Ltd has three Trade Mark registered products namely VITALIA SUPERFOODS®, CEYDEX® and MyBonBon®. Our company has a reputation as producers of high quality Active Natural Ingredients for the food, cosmetic and pharmaceutical industries. We are supporting 6700 farmers through our farmer cluster program, promoting sustainable organic cultivation in Sri Lanka.

The Ceyshine Corporation (Pvt) Ltd has been utilizing novel value addition green technologies that have never been found in the natural raw material based industry in the past, such as the Target Specific Isolation (TSI) method and green cold-technology for isolation of Active Natural Ingredients from tea, coconut, ginger, tamarind, turmeric, cinnamon, etc. We produce active ingredients that can be used in flavor, medicinal food and cosmetic industries. Our products are 100% natural and we do not use additives, chemicals or preservatives.



Products & quantities per year

- + Active Natural Ingredients from Plants / 20 t
- + Cinnamon Bark & Essential Oils / 4 t
- + Natural Fruit Extracts / 80 t
- + Natural Food Colorings / 20 t
- + Aroma Fragrance Flower Oils / 10 t

Source of raw material

+ Farmer Clusters in Sri Lanka

Certifications

- + GMP
- + HACCP
- + ISO 22000

ADDRESS

Ceyshine Corporation (Pvt) Ltd

Head office: 499A Galawila Rd,

Homagama, CO 10200 Sri Lanka Factory address: 2nd Mile Post, Maswila, Ampegama, Sri Lanka

www.ceyshine.com



IPD CONTACT

For more information on the company, please also do not hesitate to contact **Torsten Piecha**, External IPD Consultant







OLIVNA S



Olivna – T.A.O.O.C.

The Olivna oil plant is located in the north western part of Tunisia, in the beautiful city of El Kef. The favorable climate of the Haut Tell region enables the cultivation of one of the oldest olive varieties in the world, the "Chetoui". Experts regard Olivna oil as one of the best olive oils in Tunisia, given its sensory and organoleptic qualities. It is characterized by its low acidity, its distinctive aroma, its strong character and its delicate fruity taste. All olives are harvested by the method of hand-picking and the pressing of the oil is done under high quality standards.

"Olivna" is the main brand of the Tunisian American Olive Oil Company (T.A.O.O.C.) founded originally to focus on the American market, but now also offering its products to European customers. The most important philosophy of Olivna T.A.O.O.C. is a high-quality standard to ensure the consumer's safety.

Products & quantities per year

+ Extra virgin olive oil / 1000 t

Certifications

- + ORGANIC (EU, NOP)
- + FSSC 22000
- + KOSHER

Source of raw material

- + 5% of raw material from own production area
- + 95% of olives grown and harvested in partnership with local farmers from the region

ADDRESS

Olivna – T.A.O.O.C. Z.I Oued Errmal El Kef 7100 Tunisia www.olivna.com

IPD CONTACT

For more information on the company, please also do not hesitate to contact **Ferry Böhnke**, External IPD Consultant



Phytopharm-trade LLC





The Phytopharm-trade is a bright representative of a new generation of Ukrainian enterprises, of which the main principles are high ethical and moral principles of business conduct. The company was founded in 2013 and is located in Ivano-Frankivsk, 60 km from the Ukrainian Carpathians. Their main importing countries are Germany, the Czech Republic, France, Spain, Poland and Belorussia.

ADDRESS
Phytopharm-trade LLC
Promyslova
76019 Ivano-Frankivsk
Ukraine
www.herbtea.com

They currently employ 12 people. The company's activities consist in harvesting, drying, processing and storage of wild and cultivated medicinal plants, fruits and seeds.

Products & quantities per year

- + Dried herbs
- + Dried fruits and flowers
- + Bark, roots and moss
- + Dried Mushrooms
- Herbal teas

Certifications

+ HACCP

Source of raw material

+ Wild collection and cultivation



IPD CONTACT

For more information on the company, please also do not hesitate to contact

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www.importpromotiondesk.de/en

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