IPD at ANUGA 2023



COLOGNE | 7 - 11 OCTOBER 2023

IN HALL 4.1
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VISIT US

Source your natural ingredients for food products from evaluated producers!

IPD connects you with reliable suppliers from Colombia, Ecuador, Egypt, Ghana, Indonesia, Jordan, Kenya, Morocco, Peru, Sri Lanka, Tunisia, Ukraine, and Uzbekistan





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Import Promotion Desk (IPD) Cost- and risk-optimised sourcing from new markets



IPD presents 49 selected companies from Colombia, Ecuador, Egypt, Ghana, Indonesia, Jordan, Kenya, Morocco, Peru, Sri Lanka, Tunisia, Ukraine, and Uzbekistan, offering their diverse range of natural ingredients.

IPD is the German initiative for import promotion that connects European importers with these carefully evaluated companies. Our goal is the sustainable and well-structured import promotion of special products from selected developing countries and emerging markets – under compliance with high quality, social and environmental standards.

We introduce producers from our partner countries to the EU market and assist them in setting up trading relations. For European importers we open up new supply markets in the partner countries and support them in the complex purchasing process.

Reduce your initiation, negotiation and control costs with IPD. We have the contacts, information and communication channels to your new suppliers. Our services for you are neutral and free of charge.

All IPD companies were carefully selected and then readied by IPD to commence export to the European market. On the following pages you will find detailed information about our reliable suppliers.

We establish direct contact to these new suppliers and organise b2b meetings at Anuga 2023. **Get in touch with us!**

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

More information about IPD and our individual services at **www.importpromotiondesk.de**





IPD TEAM



CHARLOTTE BRAQUET
IPD Expert Sourcing + Markets
(Madagascar, Peru)
Phone: + 49 228 90 900 81 83
braquet@importpromotiondesk.de



MARÍA PAULA GÓMEZ SALAMANCA IPD Expert Sourcing + Markets (Colombia, Ecuador) Phone: + 49 30 590 099 567 gomez@importpromotiondesk.de



ANGIE MARTINEZ
IPD Expert Sourcing + Markets
(Indonesia, Sri Lanka)
Phone: + 49 30 590 099 573
martinez@importpromotiondesk.de



CAROLINE MORAZA
IPD Expert Sourcing + Markets
(Kenya, Tunisia, Ukraine)
Phone: + 49 228 909 0081 322
moraza@importpromotiondesk.de



NICOLE SCHAUER
IPD Expert Sourcing + Markets
(Ethiopia, Ghana)
Phone: + 49 228 909 0081 320
schauer@importpromotiondesk.de



MARIUS THÜMMRICH
IPD Expert Sourcing + Markets
(Uzbekistan)
Phone: + 49 228 909 0081 321
thuemmrich@importpromotiondesk.de

MATCHMAKING TEAM AT ANUGA 2023



VERENA ADLER External IPD Consultant Mobile: + 49 176 617 177 63 adler@importpromotiondesk.de



ROSA NELLY CASTRO VARAS External IPD Consultant Mobile: + 49 176 237 308 27 castro@importpromotiondesk.de



MOUNIA ESSEFIANI External IPD Consultant Mobile: + 49 151 234 689 64 essefiani@importpromotiondesk.de



CATHERINE HEBTING
External IPD Consultant
Mobile: + 33 669 551 410
hebting@importpromotiondesk.de



TERESA HÜTTENHOFER
External IPD Consultant
Mobile: + 49 160 903 917 16
huettenhofer@importpromotiondesk.de



VANESSA KUTH
External IPD Consultant
Mobile: + 49 176 668 235 20
kuth@importpromotiondesk.de



TORSTEN PIECHA
External IPD Consultant
Mobile: + 49 170 571 4731
piecha@importpromotiondesk.de



DORRA ZAIRI
IPD Expert Sourcing + Markets
(Egypt, Morocco)
Phone: + 49 228 909 0081 325
zairi@importpromotiondesk.de

IMPORT PROMOTION DESK (IPD)

Project Office Bonn c/o sequa gGmbH Alexanderstraße 10 D-53111 Bonn Germany Phone: +49 228 909 0081 0 info@importpromotiondesk.de www.importpromotiondesk.de

IPD partners

IPD works with a network of international organisations in Europe and its partner countries. Thus we efficiently pool information and know-how. This enables us to link existing import and export promotion measures and carry out their strategic further development. Our partnerships always make it possible for us to match all services of IPD to the needs of importers and exporters exactly and then carry out our services optimally at any place.

UKRAINE



EEPO-ENTREPRENEURSHIP AND EXPORT PROMOTION OFFICE, UKRAINE

www.epo.org.ua

TUNISIA

PERU



CENTRE DE PROMOTION DES EXPORTATIONS (CEPEX), TUNISIA

www.cepex.nat.tn

COLOMBIA



PRO COLOMBIA, COLOMBIA

www.procolombia.co



agap Association de Cremios Productions Agrando del Peri

ASOCIACIÓN DE GREMIOS PRODUCTORES AGRARIOS DEL PERÚ

agapperu.org/en

ECUADOR



CORPEI, ECUADOR

https://corpei.org

Hall 3.1| Booth B020 and B028



FEDERACIÓN ECUATORIANA DE EXPORTADORES, ECUADOR

www.fedexpor.com



PROECUADOR, ECUADOR

www.proecuador.gob.ec



sierra y selva exportadora

SIERRA Y SELVA EXPORTADORA

www.gob.pe/sse

EGYPT



AGRICULTURAL EXPORT COUNCIL (AEC), EGYPT

www.aecegypt.com



EXPORT DEVELOPMENT AUTHORITY (EDA), EGYPT

http://expoegypt.gov.eg



FOOD EXPORT COUNCIL (FEC), EGYPT

www.feceg.com



FOREIGN TRADE TRAINING CENTRE (FTTC), EGYPT

www.fttceg.org/en/

UZBEKISTAN



EXPORT PROMOTION AGENCY (EPA), UZBEKISTAN

www.aecegypt.com





NATIONAL PR CENTRE, UZBEKISTAN

uzbekistan.travel/en



MOROCCO



ASSOCIATION MAROCAINE DES EXPORTATEURS, MOROCCO

https://asmex.org

ETHIOPIA



ADDIS ABABA CHAMBER OF COMMERCE AND SECTORAL ASSOCIATIONS (AACCSA), ETHIOPIA

www.addischamber.com



JORDAN

At this year's Anuga, the GIZ is financing trade fair participations for Jordanian exporters and networks with partners in Jordan.





BUSINESS AND PROFESSIONAL WOMEN ASSOCIATION AMMAN

https://bpwa-amman.org

JORDAN EXPORTS

https://jordanexports.jo

TRADE T

GIZ PROJECT "IMPROVING TRADE TO CREATE EMPLOYMENT"

www.giz.de/en/worldwide/121977.html

SRI LANKA



SRI LANKA EXPORT DEVELOPMENT BOARD

EXPORT DEVELOPMENT BOARD (EDB), SRI LANKA

www.srilankabusiness.com

Product Finder

DRIED FRUITS & VEGETABLES

Apple (freeze-dried) Sunny Land Products		Blackberry (freeze-dried) Sunny Land Products		Cherry (freeze-dried) Sunny Land Products		Fig Tazart (Tunisia)	56
(Uzbekistan) Tagfeef (Egypt)	64 28	(Uzbekistan) Broccoli (freeze-dried)	64	(Uzbekistan) Coconut	64	Fig (freeze-dried) Tagfeef (Egypt)	28
Banana Jaffna Horticulture (Sri Lanka) Senikma Holdings (Sri Lanka)	50 52	Sunny Land Products (Uzbekistan) Tagfeef (Egypt)	64 28	Senikma Holdings (Sri Lanka) Currant (freeze-dried)	52	Green bean (freeze-dried) Tagfeef (Egypt)	28
Banana (freeze-dried)		Carrot		Sunny Land Products (Uzbekistan)	64	Green bell pepper Agro Farovon Zamin	
Sunny Land Products (Uzbekistan)	64	Agro Farovon Zamin (Uzbekistan)	62	Date	35	(Uzbekistan)	62
Tagfeef (Egypt)	28	Novaroma (Egypt)	26	Al Dana Dates (Jordan) Ethmar Green (Egypt)	24	Green onion Novaroma (Egypt)	26
Beetroot (freeze-dried) Sunny Land Products (Uzbekistan)	64	Carrot (freeze-dried) Sunny Land Products (Uzbekistan)	64	Jana Dates (Jordan) Jektis Agro (Tunisia) Meeza Foods (Egypt)	39 55 25	Guava (freeze-dried) Allord (Egypt)	21
Tagfeef (Egypt)	28	Cauliflower (freeze-dried)		Palmera Dates Agriculture & Trading (Jordan)	42	Jack fruit	
Beetroot Agro Farovon Zamin (Uzbekistan)	62	Tagfeef (Egypt)	28	Tazart (Tunisia) Integrated Agricultural Projects (Jordan)	56 38	Jaffna Horticulture (Sri Lanka) Lime (freeze-dried) Tagfeef (Egypt)	50 28
Bell pepper (freeze-dried) Sunny Land Products		100		(oorder)	00	ragioor (Egypt)	20



(Uzbekistan)

DRIED FRUITS & VEGETABLES

Mango Jaffna Horticulture (Sri Lanka)	50	Papaya Senikma Holdings (Sri Lanka)	Pumpkin 52 Agro Farovon Zamin			Spinach Novaroma (Egypt)	26
Senikma Holdings (Sri Lanka) Zalli Foods (Ghana)	52 30	Paprika Novaroma (Egypt)	26	(Uzbekistan) Pumpkin (freeze-dried)	62	Strawberry (freeze-dried) Allord (Egypt)	21
Mango (freeze-dried) Allord (Egypt) Tagfeef (Egypt)	21 28	Pea (freeze-dried) Tagfeef (Egypt)	28	Sunny Land Products (Uzbekistan)	64	Sunny Land Products (Uzbekistan) Tagfeef (Egypt)	64 28
Okra (freeze-dried)		Peach (freeze-dried) Sunny Land Products		Purple yam Jaffna Horticulture (Sri Lanka)	50	Sweet corn (freeze-dried)	
Tagfeef (Egypt)	28	(Uzbekistan)	64	Raspberry (freeze-dried)		Tagfeef (Egypt)	28
Onion Agro Farovon Zamin		Pineapple Inka Fresh (Peru)	49	Sunny Land Products (Uzbekistan)	64	Tomato (freeze-dried) Tagfeef (Egypt)	28
(Uzbekistan) Orange (freeze-dried)	Senikma Holdings Zalli Foods (Ghana)	Senikma Holdings (Sri Lanka) Zalli Foods (Ghana)	52 30	2 Red bell pepper 0 Agro Farovon Zamin (Uzbekistan)	62	Topinambur Paradise Flora (Uzbekistan)	63
Allord (Egypt) Tagfeef (Egypt)		Pineapple (freeze-dried) Tagfeef (Egypt)	28			Zucchini Agro Farovon Zamin	
		Plum (freeze-dried) Sunny Land Products (Uzbekistan)	64			(Uzbekistan)	62
		Potatoe Agro Farovon Zamin (Uzbekistan)	62				

Product Finder

DRIED HERBS, SPICES & OTHER PLANT MATERIAL

Hugo Restrepo y Cía (Colombia) 17 Alhaqel for Jam and Alhaqel for Jam and	Н	alapeño pepper mash ugo Restrepo y Cía (Colombia)	17
Amarillo puree Hugo Restrepo y Cía (Colombia) 17 Novaroma (Egypt) 26 Wanesco (Egypt) 29 Ginger	Н	alapeño pepper puree ugo Restrepo y Cía (Colombia)	17
Basil Novaroma (Egypt) 26 Wanesco (Egypt) 26 Wanesco (Egypt) 27 Wanesco (Egypt) 26 Wanesco (Egypt) 27 Wanesco (Egypt) 27 Wanesco (Egypt) 26 Wanesco (Egypt) 27 Wane	50 Al	avender haqel for Jam and ea Manufacturing (Jordan)	36
Black pepper	17 AI	emon verbene haqel for Jam and ea Manufacturing (Jordan)	36
Calendula Novaroma (Egypt) Wanesco (Egypt) Cinnamon Jaffna Horticulture (Sri Lanka) Senikma Holdings (Sri Lanka) Senikma Holdings (Sri Lanka) Senikma Holdings (Sri Lanka) Alhagel for Jam and	17 Li	ime ka Fresh (Peru)	49
Cardamom I SDS Spices (Sri Lanka) 51 Tea Manufacturing (Jordan) 3	36	lace DS Spices (Sri Lanka)	51
Senikma Holdings (Sri Lanka) 52 Wanesco (Egypt) 2 Cayenne pepper mash SDS Spices (Sri Lanka) 51 Hugo Restrepo y Cía (Colombia) 17	Ν	(0)1 /	26 29
Cayenne pepper puree Hugo Restrepo y Cía (Colombia) 17		lint ovaroma (Egypt)	26

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DRIED HERBS, SPICES & OTHER PLANT MATERIAL							
Nutmeg Senikma Holdings (Sri Lanka) SDS Spices (Sri Lanka)	52 51	Rose Coopérative Femmes Dadés (Morocco)	48	Serrano mash Hugo Restrepo y Cía (Colombia)	17	Thyme Alhaqel for Jam and Tea Manufacturing (Jordan)	
Olive leave		Rosemary		Serrano puree Hugo Restrepo y Cía (Colombia)	17	Wanesco (Egypt)	
Bioromero (Tunisia)	54	Alhaqel for Jam and Tea Manufacturing (Jordan)	36	Spearmint	00	Turmeric Jaffna Horticulture (Sri Lanka)	
Orange Inka Fresh (Peru)	49	Wanesco (Egypt)	29	Wanesco (Egypt)	29	Senikma Holdings (Sri Lanka)	
Oregano Novaroma (Egypt)	26	Rosemary leave Bioromero (Tunisia)	54	Sumac Alhaqel for Jam and Tea Manufacturing (Jordan)	36	Vanilla bean Adore Rempah (Indonesia)	
Parsley Novaroma (Egypt)	26	Saffron Atlas Safran (Morocco)	47	Sweet potato Inka Fresh (Peru)	49	Verbascum Wanesco (Egypt)	
Pepper Senikma Holdings (Sri Lanka)	52	Saffron petal Atlas Safran (Morocco)	47			Whitlow wort Alhagel for Jam and	
Peppermint Alhaqel for Jam and Tea Manufacturing (Jordan) Wanesco (Egypt)	36 29	Sage Alhaqel for Jam and Tea Manufacturing (Jordan) Wanesco (Egypt)	36 29			Tea Manufacturing (Jordan)	
vvdi locco (Egypt)	20	Senna Wanesco (Egypt)	29		3		

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ESSENTIAL OILS

Chamomile (steam-distilled) Green Fields Oils Factory	
(Jordan)	37
Frankincense (steam-distilled Green Fields Oils Factory (Jordan)) 37
Ginger (steam-distilled) Green Fields Oils Factory (Jordan)	37
Oregano (steam-distilled) Green Fields Oils Factory (Jordan)	37
Rosemary (steam-distilled) Green Fields Oils Factory (Jordan)	37
Turmeric (steam-distilled) Green Fields Oils Factory (Jordan)	37

FINAL FOOD PRODUCTS

Banana pepper (pickled) Arabex (Egypt)	23
Cherry pepper (pickled) Arabex (Egypt)	23
Date ketchup Smart Food (Jordan)	44
Granola Madaba Heritage (Jordan)	40
Jalapeño pepper (pickled) Arabex (Egypt)	23
Olive (pickled/canned) Arabex (Egypt)	23
Tahini Neapolis Food Industries (Jordan)	41

FROZEN FRUITS & VEGETABLES

Artichoke Novo Fruits (Egypt)	27	Elderberry Amethyst-Ole (Ukraine)	58
Blackberry Amethyst-Ole (Ukraine)	58	Elderberry (IQF) West Berry (Ukraine)	61
Blackberry (IQF) West Berry (Ukraine)	61	Green bean Novo Fruits (Egypt)	27
Blueberry Amethyst-Ole (Ukraine)	58	Guava juice Allord (Egypt)	21
Blueberry (IQF) West Berry (Ukraine)	61	Lingonberry Amethyst-Ole (Ukraine)	58
Broccoli Novo Fruits (Egypt)	27	Mango Allord (Egypt)	21
Cauliflower Novo Fruits (Egypt)	27	Orange juice Allord (Egypt)	21
Cranberry Amethyst-Ole (Ukraine)	58		
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FROZEN FRUITS & VEGETABLES

Pea Novo Fruits (Egypt)	27	Sea buckthorn Amethyst-Ole (Ukraine)	58
Pomegranate juice Allord (Egypt)	21	Sea buckthorn (IQF) West Berry (Ukraine)	61
Raspberry Amethyst-Ole (Ukraine)	58 60	Sloe berry (IQF) West Berry (Ukraine)	61
Sav Agro Partner (Ukraine) Raspberry (IQF)		Soursop/Guanabana pulp Lazos (Colombia)	18
West Berry (Ukraine) Rosehip Amethyst-Ole (Ukraine)	61 58	Strawberry Allord (Egypt) Amethyst-Ole (Ukraine)	21 58
Rowanberry (IQF) West Berry (Ukraine)		Sav Agro Partner (Ukraine)	60
	61	Strawberry (IQF) Novo Fruits (Egypt)	27
		Sweet corn Novo Fruits (Egypt)	27

FRUIT CONCENTRATES, PULPS, PUREES & BUTTERS

Acai pulp Amapuri (Colombia)	16	Orange puree Allord (Egypt)	21
Acai pulp (freeze-dried) Amapuri (Colombia)	16	Passion fruit pulp Healthy Food (Ecuador)	20
Berry pulp Healthy Food (Ecuador)	20	Milly Fruits Processors (Kenya) Pineapple pulp	45
Mango concentrate Milly Fruits Processors (Kenya)	45	Healthy Food (Ecuador) Milly Fruits Processors (Kenya)	20 45
Mango pulp Milly Fruits Processors (Kenya)	45	Soursop pulp Healthy Food (Ecuador)	20
Mango puree Allord (Egypt)	21	Soursop/Guanabana puree (aseptic) Lazos (Colombia)	18
		Strawberry puree Allord (Egypt)	21

Product Finder

NATURAL POWDERS & FLOURS

Date flour Smart Food (Jordan)	44
Date powder Jektis Agro (Tunisia)	55
Moringa powder Alhaqel for Jam and Tea Manufacturing (Jordan) Jaffna Horticulture (Sri Lanka) Novaroma (Egypt) SDS Spices (Sri Lanka) Wanesco (Egypt) Senikma Holdings (Sri Lanka)	36 50 26 51 29 52
Topinambur flour Paradise Flora (Uzbekistan)	63
Topinambur powder Paradise Flora (Uzbekistan)	63

NUTS, SEEDS & GRAINS

Anise seed	
Wanesco (Egypt)	29
Caraway seed Wanesco (Egypt)	29
Coriander seed Paradise Flora (Uzbekistan)	63
Fennel seed Wanesco (Egypt)	29
Macambo EcoDecisión (Ecuador)	19
Peanut Al Alamia Nuts (Egypt)	22
Pumpkin seed PP Slavutich-Contact (Ukraine)	58
Sunflower seed PP Slavutich-Contact (Ukraine)	58
Walnut kernel	

PP Slavutich-Contact (Ukraine) 58

SNACKS & READY-TO-EAT PRODUCTS

Banana (chunks) Lazos (Colombia)	18	Mamoul Palmera Dates Agriculture &	
Cassava chips Jaffna Horticulture (Sri Lanka)	50	Trading (Jordan) Mango (chunks)	42
Cocoa halva Neapolis Food Industries		Lazos (Colombia)	18
(Jordan)	41	Papaya (chunks) Lazos (Colombia)	18
Coconut chips Virco International (Sri Lanka) Zalli Foods (Ghana)	53 30	Pineapple (chunks) Lazos (Colombia) Pistachio halva	18
Date (dark chocolate coated) Palmera Dates Agriculture & Trading (Jordan)	42	Neapolis Food Industries (Jordan)	41
Date (milk chocolate coated) Palmera Dates Agriculture & Trading (Jordan)	42	Neapolis Food Industries (Jordan) Snack bars	41
Date bar Ethmar Green (Egypt)	24	Madaba Heritage (Jordan)	40

SWEETENERS, SYRUPS, **JAMS & SPREADS**

Arenga palm sugar	
Berkat Petani (Indonesia)	32
Gunung Hijau Masarang (Indonesia)	33
Coconut sugar Berkat Petani (Indonesia) Hugo Inovasi (Indonesia) Virco International (Sri Lanka)	32 34 53
Coconut syrup Hugo Inovasi (Indonesia)	34
Date paste Jektis Agro (Tunisia) Madaba Heritage (Jordan) Tazart (Tunisia)	55 40 56
Date spread Ethmar Green (Egypt)	24
Date sugar Madaba Heritage (Jordan) Tazart (Tunisia)	40 56
Date syrup Ethmar Green (Egypt) Madaba Heritage (Jordan) Palmera Dates Agriculture & Trading (Jordan)	24 40 42
Tazart (Tunisia) Ginger coconut sugar	56
Berkat Petani (Indonesia)	32

TEA, COFFEE & NATURAL DRINKS

Bariey coπee Madaba Heritage (Jordan)	40
Black tea Inka Fresh (Peru)	49
Carob coffee Madaba Heritage (Jordan)	40
Date coffee Madaba Heritage (Jordan)	40
Date stone coffee Tazart (Tunisia)	56
Date tea Smart Food (Jordan)	44
Green tea Inka Fresh (Peru)	49

VEGETABLE OILS & BUTTERS

47
46
37
43
37
 37
53

Ethmar Green (Egypt)

Virgin coconut oil

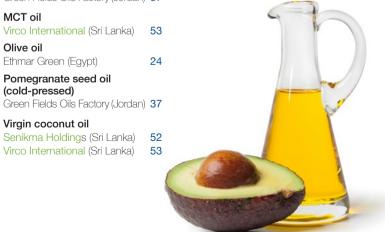
Pomegranate seed oil (cold-pressed)

Senikma Holdings (Sri Lanka)

Virco International (Sri Lanka)

OTHERS

Cream of rose Coopérative Femmes Dadés (Morocco)	48
Ghassoul of rose Coopérative Femmes Dadés (Morocco)	48
Rosewater Coopérative Femmes Dadés (Morocco)	48
Sunflower lecithin (liquid) Agrooil Ukraina (Ukraine)	57



Amapuri

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Amapuri is a company that supports small farmers in the production of Amazonian products, such as the acai berry. This fruit is known for its high antioxidant content, which promotes wellbeing and strengthens health.

Through the commercialization of acai, the company promotes sustainable livelihoods by providing alternative employment opportunities to communities in the Amazon and Pacific regions of Colombia. Amapuri highly values the ancestral knowledge of local communities and is committed to the protection of the environment and preserving the biodiversity of the Amazon region.

Amapuri focuses on supporting the local economy through collaboration with communities and social projects. Currently, Amapuri exports to the United States and aims to expand its presence in different markets.



PRODUCTS & QUANTITIES PER YEAR

CERTIFICATIONS

+ Acai pulps / 10t

+ ORGANIC (EU)

+ Acai freeze-dried / 10t

SOURCE OF RAW MATERIAL

- Alliance with peasant and indigenous communities
- + Own cultivation

ADDRESS

Amapuri
Km 5 vía Puerto asís – santana.Vda
Peñazorá
Puerto Asís
Colombia
info@corpocampo.com
www.amapuri.com

CONTACT

Mr. Edgar Montenegro
CEO – Founder
Phone: + 57 320 833 81 97
edgar.montenegro@corpocampo.com

Mr. Steven Nañez Sales Manager

Phone: + 57 321 423 70 50 steven.nanez@corpocampo.com

MATCHMAKING CONTACT





Hugo Restrepo y Cía

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Hugo Restrepo & Cía is a Colombian family company, dedicated to the production and export of fermented and aged mashed, pureed, concentrated and dehydrated chili peppers for the food industry and HORECA sectors in the United States, Europe and the Middle East since 1976. They have a diverse portfolio of chilies of different origins, colors and spiciness. Their products are natural, have no artificial additives and can be customized to meet each client's needs.

For the last 47 years, Hugo Restrepo & Cía has successfully produced and exported spicy ingredients through an innovative business model with a social and environmental commitment that benefits farmers across Colombia and Peru.

PRODUCTS & QUANTITIES PER YEAR

- + Cayenne peppers mash and purees / 600t
- + Jalapeño (red and green) peppers mash and puree / 900 t
- + Habaneros (red, green and yellow) mash and puree / 900t
- + Amarillos mash and puree / 100t
- + Serranos (green and red) mash and puree / 100t

SOURCE OF RAW MATERIAL

+ Own production in Colombia

CERTIFICATIONS

- + KOSHER
- + CVC "GREEN BUSINESS" LABEL

ADDRESS

Hugo Restrepo y Cía SA Calle 9 No. 21-45 Yumbo Colombia

CONTACT

Ms. Maria Leonor Restrepo International Sales Phone: + 12 029 676 427 maria.restrepo@hugorestrepo.com

MATCHMAKING CONTACT For more information please contact:

Vanessa Kuth External IPD Consultant Mobile: + 49 176 668 235 20 kuth@importpromotiondesk.de



Lazos

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mana, mana, Nargo Charico. Was travelled by Washington Charico. Washington Charico. Washington Charico.



From seeds to final products, ManaMana is a family agribusiness based at the heart of the Colombian Andes. As the company's mission statement, the objective of its new range of products is to deliver well-being to its customers in a variety of "supernatural" fruits. All the fruits are grown and processed by a very meticulous handmade technique that takes special care of their aspect and flavor, which are key factors in the final product quality.

ManaMana has a wide range of ready-to-eat fruit products that are used in the HORECA and B2C sectors. Their fruit chunks can be used as an ingredient for cocktails, bakery preparations, and ice cream preparations or can be consumed as a snack ready to be enjoyed at breakfast. Besides, ManaMana develops private labels for retail and food service companies too.

PRODUCTS

- + Chunks (mangoes, papayas, pineapples, bananas)
- + Frozen soursop pulps
- + Aseptic soursop purees

SOURCE OF RAW MATERIAL

+ Own production in Colombia

CERTIFICATIONS

- + FSSC 22000 (powder and aseptic products only)
- + KOSHER
- + GLOBALG.A.P.

ADDRESS

Lazos Carrera 8 # 23-09 Pereira Colombia www.anabana.co

CONTACT

Mr. Eduardo Vallejo Director Phone: + 57 313 467 60 79 eduardo vallejo@lazosnet.com

MATCHMAKING CONTACT For more information please contact:

Mounia Essefiani External IPD Consultant Mobile: + 49 151 234 689 64 essefiani@importpromotiondesk.de



EcoDecisión

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EcoDecisión is a private enterprise, constituted in Ecuador, dedicated to developing new ways to fund biodiversity conservation and sustainable rural livelihoods.

Under its Canopy Bridge® brand, the company works to connect producers of sustainable Amazonian food products with new markets and buyers. Since 2017, they have been building a value chain around macambo (Theobroma bicolor), a traditional native agroforestry crop.

Closely related to cacao, macambo is a delicious, nutrient-rich seed that can be consumed as a snack or as a nut alternative and incorporated into chocolate making. This 2023 season, they are working with over 500 indigenous and rural women farmers to process macambo and other amazing food ingredients.

PRODUCTS & QUANTITIES PER YEAR

+ Macambos / 3t

SOURCE OF RAW MATERIAL

+ From over 500 indigenous and rural producers, predominantly women in the Amazon region of Equador

ADDRESS

EcoDecisión
Ave 6 Dic y Portugal
Edificio Zyra, Of 901
Quito
Ecuador
macambo@canopybridge.com
www.canopybridge.com
www.macamboec.com

CONTACT

Ms. Marta Echavarría
President
Phone: + 59 393 504 020
mechavarria@ecodecision.com.ec

MATCHMAKING CONTACT

For more information please contact: Mounia Essefiani External IPD Consultant Mobile: + 49 151 234 689 64 essefiani@importpromotiondesk.de



Healthy Food

Hall 4.1 | C91





Healthy Food is a manufacturer of fruit-based products such as pulps, sauces and jams, produced under the highest quality standards. Given Ecuador's geographic location, over 19 fruits are offered all year long. Healthy Food provides solutions for the most demanding customers.

Stakeholders in the food industry are increasingly exposed to more diverse knowledgeable consumers and greater regulatory controls. Healthy Food solves these needs by getting involved throughout the whole production cycle and guaranteeing food safety, traceability, social and environmental sustainability, and R+D at competitive prices.

CERTIFICATIONS

+ FSSC 22000



PRODUCTS & QUANTITIES PER YEAR

- + Pineapplee pulps
- + Passion fruit pulps
- + Soursop pulps
- + Berries

In total: 1,800 t

SOURCE OF RAW MATERIAL

+ Small to middle scale farms in marginalized areas

ADDRESS

Healthy Food Marcalman Ecuador S.A. Via E35, Pifo – Pintag km 4.8 Quito Ecuador www.healthyfood.com.ec

CONTACT

Mr. Jose Miguel Gonzalez CEO Phone: + 593 999 676 610 imgonzalez@healthyfood.com.ec

MATCHMAKING CONTACT

For more information please contact: Mounia Essefiani External IPD Consultant Mobile: + 49 151 234 689 64 essefiani@importpromotiondesk.de





Allord Manufacturing

Hall 4.1 | C91









Allord Manufacturing company was established in 2018 and specializes in producing premium quality processed fruits and vegetables. It offers its wide range of products all year round, by using IQF technology to freeze fruits and vegetables while preserving their natural flavors, fresh vitamins, and minerals. The company uses a fully automated technique to remove the skin from the fruits and then squeeze the juice using cold press technology. All their products are natural and free of preservatives and additives.

The company has its own farms and supplies additional fruits and vegetables form certified farms.

Allord's B2B clients include juice and pastries factories that are looking for processed/concentrates fruits products. And B2C customers are looking for fresh natural and healthy products.

PRODUCTS & QUANTITIES PER YEAR

- + Strawberries (frozen) / 3,000 t
- Mango slices & chunks (frozen) / 1.500 t
- + Orange juice (frozen) / 1,000 t
- + Pomegranate juice (frozen) / 500 t
- + Guava juice (frozen) / 200 t

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- + Frozen fruit purees (mangoes, strawberries, oranges) / 2,000 t
- + Freeze-dried fruits (mangoes, strawberries, oranges, guavas) / 15t

CERTIFICATIONS

- + FSSC 22000
- + ISO 22000
- + ISO 45001
- + GLOBALG.A.P.

SOURCE OF RAW MATERIAL

- + Own farm "Al-Kerma" (KIAAS)

 Kerma Integrated Agriculture System
- + Certified farmers

ADDRESS

Allord Manufacturing Al Keram, Badr, Al Buhaira Governorate Egypt info@allordco.com

www.allordco.com

CONTACT

Mr. Mohamed Mokhtar CEO Phone: + 20 111 315 48 63 mohd mokhtat@allordoc.com

Mr. Gamal Hashim Export Manager Phone: + 20 109 494 2118 gamal.hashim@allordco.com

Factory Phone: + 20 122 933 36 66

MATCHMAKING CONTACT

For more information please contact: Torsten Piecha External IPD Consultant Mobile: + 49 170 571 4731

piecha@importpromotiondesk.de



contents | product finder

Al Alamia Nuts

Hall 4.1 | C91





Al Alamia Nuts Company specializes in peanuts. It is a family business that has been growing peanuts for three generations. They harvest and sell their peanuts and are involved in all stages of the product cycle. They have been increasing the cultivated area on a yearly basis while ensuring a sustainable production of the highest quality and lowest cost.

The company currently sells its production locally to the largest Egyptian companies and exports to all Arab countries and some European countries.

Alamia Nuts aims at expanding to all European countries while confirming the efficiency of the Egyptian production of peanuts. With over forty years of peanut farming experience, they strive to provide the best quality and the best price, to meet their customers' expectations while building sustainable relations and partnerships.



PRODUCTS & QUANTITIES PER YEAR

- + Peanuts in shell / 1.500 t
- + Peanuts without shell / 1,500-2,000 t

SOURCE OF RAW MATERIAL

+ Own cultivation

CERTIFICATIONS

- + ORGANIC (in process)
- + ISO 22000
- + ISO 9001
- + GLOBALG.A.P.

ADDRESS

AL Alamia Nuts Elsaadia Abo Hammad Sharkiya Egypt https://alalamianuts.com

CONTACT

Mr. Ahmed Habib Chairman of Board of Directors Phone: + 20 114 134 3836 a.habib@alalamianuts.com

Mr. Ibrahim Habib Sales Representative Phone: + 20110 200 0633 ibrahim@alalamianuts.com

MATCHMAKING CONTACT





Arabex

Hall 4.1 | C91



ADDRESS Arabex

Block#261

Egypt

Developers zone Sadat city

info@arabexeqy.com www.arabexegy.com







Arabex was founded in 2014 by two sisters passionate about providing authentic food. The company started by providing food services and food processing professionals with true, real and authentic flavor solutions. Arabex specializes in processing, olives and pickles made with fresh & pure ingredients with great nutritional value.

Arabex is a culinary-centric organization with a mission to help its customers create offerings that stand out and stands up to the standards of today's consumers.

Arabex believes that true, real and authentic are the only options for delivering unsurpassed flavors. The company has a large variety of packaging ranging from tins to gallons, and glass jars and offers private labelling.

PRODUCTS & QUANTITIES PER YEAR

- + Peppers (jalapenos, bananas, cherries) / 1.000 t
- + Olives / 1,000 t
- + Mixed pickled vegetables / 2,000 t

SOURCE OF RAW MATERIAL

+ From own cultivation or farmers

CONTACT

Ms. Rana Samaha Business Development Manager Phone: + 21 200 08 29 94 rs@arabexeqv.com

MATCHMAKING CONTACT



- + ISO 22000
- + KOSHFR



Ethmar Green

Hall 4.1 | C91





Standing on the solid grounds of quality and integrity, Ethmar Green continues to uphold its strategic position in an extremely competitive environment. Tracing an insteristing journey that began in 2014 as a start-up in the remote desert of the Siwa Oasis, the company is now a major player in today's premium date market across the globe, offering a wide variety of date based products in addition to their endeared olive oil production line.

This magnificent journey does not end here. With large investments in innovative technologies, vigorous advertisement and sales campaigns and the continuous opening of increasingly prosperous distribution channels, Ethmar Green aspires to grow its business even bigger, crossing more borders into higher horizons.



PRODUCTS & QUANTITIES PER YEAR

- + Medjoul dates / 700 t
- + Siwa dates / 300 t
- + New Valley dates / 300t
- + Olive oil / 200 t
- + Date syrup / 100t
- + Date spread / 50t
- + Date bars / 200 t

CERTIFICATIONS

- + FSSC 22000
- + ISO 22000
- + ISO 9001
- + HALAL
- + GLOBAL.G.A.P.

SOURCE OF RAW MATERIAL

- + Siwa Oasis, Egypt
- + Bahariya Oasis, Egypt
- + New Valley, Egypt

ADDRESS

Ethmar Green for Agricultural and Animal Development Headquarter: 72 El Banafseg 6 New Cairo 1 Cairo Egypt Factory: 24 Om Zegio Street El-Bitash Alexandria Egypt Info@ethmargreen.com

www.ethmargreen.com

CONTACT

Ms. Reham Fouda Vice Chairman Phone: + 20 127 144 38 38 rehamfouda@ethmargreen.com

Mr. Medhat Mohamed Chairman Phone: + 20 120 511 11 71 medhat@ethmargreen.com

MATCHMAKING CONTACT





Meeza Foods

Hall 4.1 | C91





Meeza Foods For Food Industries is based in Egypt and is one of the major producers and exporters of Equation agricultural crops.

Thanks to their modern manufacturing facility, rigorously monitored hygienic environment, and a team of highly experienced professionals, Meeza Foods provides superior quality products.

They export their products to European and Arab countries at exceptional quality vet competitive prices for the international markets.

Meeza Foods For Food Industries is a company that puts integrity and reliability first.



- + Medjoul dates / 350t
- + Semi dried dates / 750t
- + Barhi dates / 300t

SOURCE OF RAW MATERIAL

- + Siwa Oasis, Egypt
- + Vally land, Egypt

CERTIFICATIONS + ISO 22000

+ ISO 9001



ADDRESS Meeza Foods Flsalam Square- Al-Qanater Al-Khavriva Qalyubia Egypt info@ravacrops.com www.rayacrops.com

CONTACT

Mr. Ahmed Ftman Export Manager Phone: + 20 122 644 28 29

+ 20 102 203 01 14

info@rayacrops.com

MATCHMAKING CONTACT





Novaroma

Hall 4.1 | C91









Novaroma is a food processing company with its production facility in Beni Suef, Egypt. They provide an alternative to the few other origins for their products and enjoy an amicable relationship with European importers with competitive pricing and high-quality materials.

Novaroma is a vertically integrated organization that handles crop cultivation, harvesting and operates a fully equipped dehydration and processing facility in an effort to keep all work done in-house. The finished product is packed in retail, food service or bulk format. Egypt also benefits from its ideal geographic location for quick and cost-effective transportation by sea to all EU ports. The company is constantly pursuing higher standards, reflected by 3rd party audits and facility upgrades.

PRODUCTS & QUANTITIES PER YEAR

- + Dehydrated vegetables (jalapeno, chili, carrot, spinach, green onion, paprika, etc.) / 300t
- + Dehydrated herbs (basil, mint, parsley, marjoram, oregano, etc.)/1,000t
- + Herbs (chamomile, hibiscus, calendula, moringa, etc.) / 80t

CERTIFICATIONS

- + ORGANIC (EU)
- + BRC
- + ISO 9001
- + KOSHER

SOURCE OF RAW MATERIAL

- + Egyptian farmers
- + Direct cultivation by Novaroma
- + Contracted cultivation supervised by Novaroma

ADDRESS

Novaroma Plot 64-66 Bayad Al-Arab Industrial Zone Beni Suef Egypt

CONTACT

Mr. Moustafa Rehan Commercial Director / Co-founder Phone: + 20 114 896 33 16 moustafa@nov-aroma.com

MATCHMAKING CONTACT



Novo Fruits

Hall 4.1 | C91









With over 20 years of experience in the fresh produce industry, Novo Fruits is one of Egypt's leading agri-businesses, which provides the global markets with the best fresh products grown on its farms. Being deeply rooted in farming and processing, Novo Fruits produces best-in-class fresh and frozen fruits and vegetables.

Novo Fruits combines years of experience with new ideas to deliver a fresh approach to exporting produce. They believe the successful implementation of export programs is centered on understanding customer requirements.

As a grower, processor, and exporter, they have full control over the production process. This is how they can always guarantee quality, consistency, and safety.

PRODUCTS & QUANTITIES PER YEAR

- + Strawberries (IQF) / 2,000 t
- + Broccolis/500t
- + Cauliflowers / 400 t
- + Green beans / 200 t
- + Artichokes/300t
- + Corn/300t
- + Peas / 200t
- + Mixed vegetables / 300 t

SOURCE OF RAW MATERIAL

+ Own production

CERTIFICATIONS

- + BRC
- + ISO 9001
- + SMETA
- + GRASP
- + GLOBALG.A.P.

ADDRESS

NOVO FRUITS B1-F1, Panorama Autostrad Nasr City Cairo Egypt info@novofruits.com www.novofruits.com

CONTACT

Mr. Mohamed Amer Commercial Director Phone: +20 109 332 38 89 mohamed.amer@novofruits.com

MATCHMAKING CONTACT For more information please contact:

Vanessa Kuth
External IPD Consultant
Mobile: + 49 176 668 235 20
kuth@importpromotiondesk.de



Tagfeef Food Processing

Hall 4.1 | C91





Tagfeef Food Processing is an ambitious start-up that aims to become a role model in the food processing industry. By introducing a truly innovative approach to premium quality products that is mindful of health, food safety and sustainability. Tagfeef is meeting the growing demand for a nutritious, healthy and convenient lifestyle.

The company's operation is agile to fit varying customer requirements. Tagfeef aspires to be the freeze-drying powerhouse in the region, improving the lives of people around the globe through healthy, nutritious food with a unique natural experience.



PRODUCTS & QUANTITIES PER YEAR

+ Freeze-dried fruits and vegetables (strawberries, mangoes, limes, oranges, pineapples, apples, bananas, + HALAL beets, sweet corn, broccolis, cauliflower, peas, green beans, tomatoes, jews mellow [Molokhia], okra, figs) / 42 - 45 t

CERTIFICATIONS

- + BRC
- + FSSC 22000
- + KOSHER

SOURCE OF RAW MATERIAL

+ Own cultivation

ADDRESS

Tagfeef Food Processing Unit C07-C08-C09-C10. Plot No. 117 Developers Area. Bosla, Polaris Al Zamil Industrial Park, 6th of October, Egypt www.tagfeef.com

CONTACT Mr. Ossama Flawady

Phone: + 20 127 088 89 04 ossama.elawady@tagfeef.com

MATCHMAKING CONTACT

For more information please contact: Vanessa Kuth External IPD Consultant Mobile: + 49 176 668 235 20 kuth@importpromotiondesk.de





Wanesco

Hall 4.1 | C91





Wanesco is an Egyptian company that produces herbs and medical plants with over 40 years of experience. The factory is located in Beni Suef where most herbs are grown. The company has a wide range of products as well involved in all production steps: from growing conventional/organic products to sieving, sorting, and packing.

Wanesco believes in long-term business relationships and sets priority to high-quality products according to customers' requirements following EU standards. Wanesco can handle final packed products in favor of their customers abroad.

PRODUCTS & QUANTITIES PER YEAR

- + Basil / 100t
- + Thyme / 100t
- + Spearmint / 100t
- + Peppermint / 100 t
- + Marjoram / 100t
- + Rosemary / 50t
- + Lemongrass / 50t
- + Anise seeds / 100 t
- + Fennel seeds / 100t
- + Caraway seeds / 100t
- + Chamomile / 150t
- + Calendula / 50t
- + Hibiscus / 100t
- + Moringa, Sage, Senna & Verbascum / 100t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + BRC
- + KOSHER

SOURCE OF RAW MATERIAL

- + Own farms
- + Contracted farmers

ADDRESS

Wanesco Block No. 85-86, Industrial Zone, Baiad Al Arab, Beni Suef, Egypt

www.wanesco-herbs.com

CONTACT

Mr. Mina Sameh Export Director

Phone: + 202 262 059 40 + 201 278 410 770

msameh@wanesco-herbs.com

MATCHMAKING CONTACT

For more information please contact: Torsten Piecha External IPD Consultant

Mobile: + 49 170 571 4731 piecha@importpromotiondesk.de





Zalli Foods

Hall 4.1 | C91







Zalli Foods is an agro-processing company that develops and produces nutritious snacks made from African fruits and superfoods. The company was launched in early 2017 with its line of Toasted Coconut Chips under the SOA | Snacks of Africa brand. It also produces high quality fruits (mango and pineapple) for bulk and whole-sale distribution.

The company stands on 3 pillars of impact:

- + Women & youth empowerment: Zalli Foods is woman owned and operated with 70 % of its workforce being women and 100 % under the age of 30.
- + Stable market access for smallholder farmers (80 % of Ghana's coconuts are produced by smallholders).
- + Contribution towards the diversification of Ghana's industrial sector beyond gold and cocoa production.

CERTIFICATIONS

+ FSSC 22000 (in process)

PRODUCTS & QUANTITIES PER YEAR

Bulk dried fruits:

- + Mangoes / 10t
- + Pineapples / 10t
- + SOA toasted coconut chips / 15t (50g pouches x 300k)

SOURCE OF RAW MATERIAL

+ Fruits sourced directly from farms in Ghana's Eastern and Western Regions

ADDRESS

Zalli Foods Limited P.O. Box WJ 816 Weija Accra Ghana

CONTACT

Ms. Stacey Enyame Managing Director Phone: + 233 54 220 6330 zallifoods@gmail.com

MATCHMAKING CONTACT

For more information please contact: Catherine Hebting External IPD Consultant Mobile: + 33 669 551 410 hebting@importpromotiondesk.de



Adore Rempah

Hall 4.1 | C91









Adore Rempah Indonesia is a vanilla producer located in the heart of the vanilla farms on Sulawesi Island. Committed to sustainability and inclusivity, Adore has direct access to impose high-quality raw material selections, while its farmers benefit from improved welfare.

Complemented by standardized curing methods, Adore ensures consistent production of remarkable vanillin-rich vanilla, achieving up to 3.8% vanillin content (for its crystallized/frosted vanilla beans) with an average of 2%. Adore solves the low-quality vanilla problem in the market (where most vanilla barely reaches 1.3%), providing its customers with peace of mind through a vanillin content guarantee.

CERTIFICATIONS

+ ORGANIC (EU, NOP) + FSSC 22000

Adore's vanilla has been distributed to some world's famous pastry chefs, stores, and extraction companies, reflecting exceptional quality.

PRODUCTS & QUANTITIES PER YEAR

- + Vanilla beans gourmet grade / 10t
- + Vanilla beans extraction grade / 20t
- + Vanilla beans crystallized / 2t

SOURCE OF RAW MATERIAL

+ Own cultivation and more than 100 of farming partners in Sulawesi

ADDRESS

PT Adore Rempah Indonesia Desa Lobu 1, Minahasa Tenggara Sulawesi Utara Indonesia

inquiries@adorespices.com www.adorespices.com

CONTACT

Mr. Riza Kamal Shadiq Technical Sales Director Phone: +62 819 322 742 30 riza@adorespices.com

MATCHMAKING CONTACT



Berkat Petani Indonesia (Gulapa)

Hall 4.1 | C91









Berkat Petani Indonesia (Gulapa) is a manufacturer of high-quality coconut sugar. The company name comes from their mission to be a blessing and increase the life standard of local farmers in Central Java by partnering up with them and giving back to society.

Coconut sugar is produced by collecting the sap from the flower bud of the coconut palm tree. Not only is it a healthier alternative, but it is also a more sustainable option, as coconut palms are a renewable resource that requires minimal inputs and can be grown in diverse agroforestry systems. In Indonesia, coconut sugar has been used for centuries as a traditional sweetener.

Gulapa's role is to support and maximize the local community by working together with Non-Governmental Organization as they strive to improve the prosperity of the local community.

PRODUCTS & QUANTITIES PER YEAR

- + Coconut sugar / 240t
- + Ginger coconut sugar / 60t
- + Arenga palm sugar / 60t

SOURCE OF RAW MATERIAL

+ Harvested from farmers in Banyumas & Purbalingga

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + ISO 22000

ADDRESS

Berkat Petani Indonesia (GULAPA)
JI. Meruya Ilir Raya No. 12D
Kel. Srengseng,
Kec. Kembangan
Jakarta Barat
DKI JAKARTA
Indonesia
Phone: + 62 813 990 520 99
info@gulapa.co
www.gulapa.co

CONTACT

Mr. Dave Federico Prasetio Sales & Marketing Director Phone: +62 878 778 989 93 dave@gulapa.co

MATCHMAKING CONTACT



Gunung Hijau Masarang

Hall 4.1 | C91





Gunung Hijau Masarang is a pioneering renewable energy company that harnesses geothermal power to process agro products. Their vision is to create a sustainable future through the preservation of nature and the empowerment of local people. The company's flagship project in North Sulawesi utilizes geothermal energy to power its sugar processing factory and support the livelihoods of local farmers.

Gunung Hijau Masarang produces certified organic arenga sugar with a distinct caramel taste and a lower glycemic index compared to other sweeteners. The company has a strong commitment to sustainability that goes beyond operations, as they collaborate with local communities to promote sustainable agriculture, reforestation, and ecotourism.



PRODUCTS & QUANTITIES PER YEAR

+ Arenga sugar / >156t

SOURCE OF RAW MATERIAL

+ From 20 farmers located in Tomohon, North Sulawesi Indonesia

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + HACCP
- + HALAL

ADDRESS

PT. Gunung Hijau Masarang Jl. Leilem, Tondangow, Kec. Tomohon Sel., Kota Tomohon, Sulawesi Utara 95436 Indonesia hello@themostsustainable.co

www.themostsustainable.co

CONTACT

Mr. Aulia Reinozha Akbar Chief Executive Officer Phone: +62 821 8260 0420 reinozha@gmail.com

MATCHMAKING CONTACT





Hugo Inovasi

Hall 4.1 | C91







Hugo Inovasi is manufacturer and exporter of coconut sugar. The company is located in the Central Java, Banyumas, the heart of coconut sugar farmers and plantations. The company processes sugar directly from farmers in its own facility, serving as a guarantee for a short supply chain and complete traceability.

Hugo's coconut sugar carries industry standard certification seals. It is therefore made by applying biological and mechanical practices that support ecological balance, on-farm cycling of resources, and the conservation of biodiversity. Hugo Inovasi is growing together with farmers to live to their fullest potential. They are not only making profit, but also benefit.

PRODUCTS & QUANTITIES PER YEAR

- + Coconut sugar / 800 1,000 t
- + Coconut syrup / 140 200t
- + Coconut sugar (block) / 400 500t

SOURCE OF RAW MATERIAL

+ 436 farmers of 133.81 ha. in Central Java, Indonesia

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + ISO 22000
- + HALAL

ADDRESS

Hugo Inovasi
Tumiyang Village RT 01 RW 03
Kebasen Banyumas
Centra Java 53172
Indonesia
Info@hugoinovasi.com
www.hugoinovasi.com

CONTACT

Ms. Astin Atsna CEO Phone: + 62 811 2909 192 astin@hugoinovasi.com

Ms. Maria Nofianti Media & Digital Marketing Phone: + 62 811 2909 192 maria@huqoinovasi.com

MATCHMAKING CONTACT



Al Dana Dates supported by GIZ

Hall 4.1 | C91





Al-Dana Dates specializes in the field of cultivation, packaging and marketing of the finest Jordanian dates of the Medjoul variety. They are proud of the extensive experience and operational excellence in all stages of their work.

The company has succeeded in marketing its products (Dana dates) in the markets of the Middle East, Asia, North Africa and Europe, thanks to the quality of the products from its farms spread in the Jordan Valley.

The company's products, which are sold under the brand Al-Dana, compete with the largest brands in the world and have become known for their high quality and rich flavor. All the procedures used in their farms and in the packaging center of the company are in line with international quality requirements.



PRODUCTS & QUANTITIES PER YEAR

+ Medjoul dates / 150t

SOURCE OF RAW MATERIAL

+ Own cultivation



Al Dana Dates
Aladin Al Khatib Farms
Unit 245 – 246Al Karamah
Al Balqa
Jordan
aladinfarms@yahoo.com

CONTACT

Mr. Aladin Al Khatib Founder & CEO Phone: + 96 279 617 44 52 al khatib jo@yahoo.com

MATCHMAKING CONTACT

For more information please contact: Verena Adler External IPD Consultant Mobile: + 49 176 617 177 63 adler@importpromotiondesk.de





Alhaqel for Jam and Tea Manufacturing supported by GIZ

Hall 4.1 | C91



They are specialized in wild, pesticide-free, and caffeine-free herbs and spices, which are handpicked and shade-dried to ensure the maximum medicinal and aromatic properties. They custom blend in small batches for tea brands as well as offer bulk quantities for wholesalers interested in upgrading their offering to engage customers in the product journey.

With over 10 years of experience in the herbal tea industry and their extensive knowledge of value-added supply chains, they provide bespoke solutions for sourcing, blending, and branding.



- + Premium herbs (thyme, sage, lemon verbena, chamomile, hibiscus, rosemary, moringa, rose, lavender) / 1 t
- + Wild herbs (thyme, sumac, chamomile, felty germander, valley peppermint, sage, whitlow wort) / 0.05 - 0.1 t



+ Premium Jordanian medicinal herbs from the great rift valley and desert plains including 350 women foragers (COOPs) and state-run nurseries in remote villages



N A M L I Y E H

ADDRESS

Alhaqel for Jam and Tea Manufacturing LLC (NAMLIYEH) 2 niqola ghanma street Abdali Amman Jordan hello@namliyeh.com www.namliyeh.com

CONTACT

Ms. Manal Abushmais General Manager Phone: + 96 279 507 76 35 manalabush@gmail.com

MATCHMAKING CONTACT

For more information please contact: Mounia Essefiani External IPD Consultant Mobile: + 49 151 234 689 64 essefiani@importpromotiondesk.de





Green Fields Oils Factory supported by GIZ Hall 4.1 | C91





For two decades Green Fields Oils Factory has been supplying local and wordwide regions with products which are genuine and traditional. Their expertise? Extracting oils in traditional thousands-vear methods, in a way which the benefits remains intact. For food, health & wellness and cosmetic usage.

What makes them different? Not one type of chemical or solvent is used in any process. Expanding from herb essential oils & hydrosols, cold-pressed oils and now entering the desert food sector with their newly and successfully launched tahini butter (traditional stoned sesame seed and real chocolate).



- + Steam-distilled herb oils (real pure essential oils, such as frankincense, German chamomile, oregano, ginger, turmeric, rosemary) / 5t
- + Cold-pressed seed and nut oils (such as flax seed oils, blackseed/ nigella oils, pomegranate seed oils, red grape seed oils) / 5t

PRODUCTS & QUANTITIES PER YEAR

SOURCE OF RAW MATERIAL

- + Local farmers in Jordan
- + MENA region

CERTIFICATIONS

+ ISO 22000

ADDRESS

Green Fields Oils Factory Sweileh, Civil Status Building, 113 Princess Raya St. Amman Jordan https://greenfieldsio.com

CONTACT

Ms. Barbara Al-Ramadnah Founder, Owner Phone: + 96 277 773 50 70 info@greenfieldsio.com

Ms. Nadine Hasan Development Manager & Head of Sales Phone: + 96 277 742 56 66 + 96 277 777 685 7 nadine@greenfieldsjo.com

MATCHMAKING CONTACT

For more information please contact: Mounia Essefiani External IPD Consultant Mobile: + 49 151 234 689 64 essefiani@importpromotiondesk.de





Integrated Agricultural Projects supported by GIZ

Hall 4.1 | C91









The Integrated Agricultural Projects (IAP) began from a seed enriched with the goods of the Jordan Valley. The company which is operating under the brand name "Karamah – Jordan Vallev" embarked on a journey seeking a story of success. initiated from the deep roots of Jordan and out into the wide world.

At IAP, they focus on the quality and excellence of their products and the dates are usually grown in a healthy agricultural environment. Aside from being planted at the lowest point on earth, away from sources of pollution, to ensure the production of high-quality organic crops, the IAP employs a team of workers and specialists who bring their wide knowledge and experience all together to manage the agricultural process and its following activities. Following the principles of social responsibility, IAP makes sure to employ the most sustainable agricultural practices, leading its way to the top of the dates market.

PRODUCTS & QUANTITIES PER YEAR

- + Medjoul dates (bulk) / 200 t
- + Medjoul dates (packages) / 100 t

CERTIFICATIONS

- + FSSC 22000
- + GLOBALG.A.P.

SOURCE OF RAW MATERIAL

+ Own cultivation

ADDRESS

Integrated Agricultural Projects 41 Ahmad Shawqi St Jabal Al Weibdeh P.O. Box 940903 Amman 11194 Jordan Phone: + 96 264 618 133

info@ianfarms.com www.karamah-dates.com

CONTACT

Mr. Emad Manasrah General Manager Phone: + 96 279 549 29 28 emanasrah@iapfarms.com

Mr. Jamal Abdulhadi Sales & Marketing Manager Phone: + 96 279 808 37 02 iabdulhadi@iapfarms.com

MATCHMAKING CONTACT

For more information please contact: Verena Adler External IPD Consultant Mobile: + 49 176 617 177 63 adler@importpromotiondesk.de



Jana Dates supported by GIZ

Hall 4.1 | C91





Jana Dates is a company in Jordan, specializing in date palms, and date production, in addition to packaging and exporting high quality Medjoul dates. Medjoul is one of the most splendid and well-known dates in the world (known as king of the dates), its caramel flavour has made it a household favorite. The company was established in 2008, and now owns 100 ha of land in the Jordan Valley and they produce around 650 tons a year.

Jana Dates has established model farms based on the latest trends that include modern irrigation systems, water purification treatment, a highly qualified team of engineers, supervisors and workers in addition to a universal quality packaging unit to satisfy their clients in and outside Jordan. The company's dates are graded in different categories; premium A (super jumbo, jumbo, large, medium and small), delight and other categories according to the level of loose skin and moisture. Its dates are cleaned, sorted, packaged, according to the highest international standards and then transported to our clients in cooled containers at –18 degrees.



PRODUCTS & QUANTITIES PER YEAR

+ Medjoul dates / 650 t

SOURCE OF RAW MATERIAL

+ Own cultivation

CERTIFICATIONS

- + FSSC 22000
- + HALAL
- + GLOBALG.A.P.

ADDRESS

Jana Dates L.L.C 88 Khalda Gate Prs Zian bent Al Husein St Amman Jordan info@janadatesjo.com www.ianadatesjo.com

CONTACT

Mr. Mowaffaq Assaf General Manager Phone: + 96 277 777 94 09 m.assaf@janadatesjo.com

MATCHMAKING CONTACT

For more information please contact: Verena Adler External IPD Consultant Mobile: + 49 176 617 177 63 adler@importpromotiondesk.de





Madaba Heritage supported by GIZ

Hall 4.1 | C91









Madaba Heritage – company for coffee productions – was established in 2014 as a leading company in the production of coffee from date seeds.

The company exports their products to the US, UAE and five more different countries. They support their customers by giving them private label and good solution for packaging and they have different solutions for the packaging from one hundred g to twenty five kg (vacuum).

PRODUCTS & QUANTITIES PER YEAR

- + Date coffee / 300t
- + Date syrup / 450t
- + Date paste / 400t
- + Date sugar / 130t
- + Date cream / 120t
- + Barley coffee / 120t
- + Carob coffee / 100t
- + Bar products (energy bars, protein bars, date bars, granola bars, vegan bars, organic bars) / 100 t
- + Granola / 200t

CERTIFICATIONS

- + ORGANIC (NOP)
- + ORGANIC (EU) (in process)
- + HACCP (in process)

SOURCE OF RAW MATERIAL

- + Dates from Jordan
- + Oats from Spain
- + Protein from the Netherlands

ADDRESS

Madaba Heritage Co.
Building number 33
AlNadeem Str.
Madaba
Jordan
info@madabaheritage.com
www.madabaheritage.com

CONTACT

Mr. Sami Ali CEO & Founder Phone: + 96 279 058 63 21 sami@madabaheritage.com

MATCHMAKING CONTACT

For more information please contact: Mounia Essefiani External IPD Consultant Mobile: + 49 151 234 689 64 essefiani@importpromotiondesk.de



Neapolis Food Industries supported by GIZ Hall 4.1 | C91





Since 1918, members of the Al-Aloul family have strived to provide consumers with the best tahini-based products, which have become a household product and a brand directly associated with heritage, quality and experience.

It takes an expert to create a truly premium product. Their team of experts, or "sesameliers" as they call themselves, oversee the delicate process of transforming raw, fair-trade premium Humera sesame seeds into their delicious products.

Neapolis Food Industries with the brand name Al-Aloul Foods was established as a family business over 100 years ago and continues to develop and grow whilst maintaining the rich heritage of the family and their vast experience in tahini manufacturing. They also do private labeling.



PRODUCTS & QUANTITIES PER YEAR

- + Tahini / 900t
- + Halva (plain, pistachios and cocoa) / 100t

SOURCE OF RAW MATERIAL

- + Ethiopian Humera sesame
- + Sudanese Gadarif sesame

ADDRESS

Neapolis Food Industries. Madaba development Zone. Industrial City Madaba Jordan info@alaloul.com www.instagram.com/alaloul.foods

CONTACT

Mr. Evad Aloul General Manager Phone: +96 279 712 72 82 evadaloul@alaloul.com

MATCHMAKING CONTACT

For more information please contact: Mounia Essefiani External IPD Consultant Mobile: + 49 151 234 689 64 essefiani@importpromotiondesk.de





Palmera Dates Agriculture & Trading supported by GIZ

Hall 4.1 | C91



By choosing Palmera dates you are not only supporting ethical and sustainable farming practices, but also enjoying a taste of history and natural beauty of the Holy Land.



- + Medioul dates / 1,800 t
- + Milk chocolate coated Medjoul dates / 75 t
- Dark chocolate coated Medjoul dates / 75 t
- + Mamouls / 50t
- + Dates syrups / 500 t



- + BRC
- + ISO 22000
- + HALAL (in process)
- + GLOBALG.A.P.

SOURCE OF RAW MATERIAL

- + Medjoul dates: Jordan Valley
- + Chocolate: Caribbean, South America and Africa

contents | product finder



ADDRESS

Palmera Dates Agriculture and Trading LLC.

Hangers 3 & 4 Al Yahia Industrial Compound Amman Development Road, Sahab PO Box 1999 11941, Amman Jordan

sales@palmera-dates.com www.palmera-dates.com

CONTACT

Ms. Hala Abu Hantash Business Development Manager Phone: + 96 278 121 21 35 hhantash@palmera-dates.com

MATCHMAKING CONTACT

For more information please contact: Verena Adler External IPD Consultant Mobile: + 49 176 617 177 63 adler@importpromotiondesk.de





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Rum Olive Oil supported by GIZ

Hall 4.1 | C91





Rum Olive Oil exclusively produces premium quality extra virgin olive oil in their olive mill according to strict standards and regulations. Always mindful of the environment, they own and operate advanced equipment. At the same time, specialized knowledge combined with continuous scientific research ensures that their customers to have high-quality extra virgin olive oil from production to consumption.

Rum has become synonymous with the highest quality and innovation through the continuous improvement of its facilities and expertise. The company is a true pioneer in the olive oil industry.

Rum Olive Oil knows that through innovation and respect for both agriculture and the environment in their production process, they can contribute their consumers an ideal product of the highest quality.



PRODUCTS & QUANTITIES PER YEAR

+ Extra virgin olive oil (250 ml or 21) / 5t

CERTIFICATIONS

+ ISO 22000

SOURCE OF RAW MATERIAL

+ Own cultivation

ADDRESS

Rum Olive Oil
7 Ghazeh Street
Ammnan
Jordan
www.rumoliveoil.com

CONTACT

Ms. Ruba Daghmish General Manager Phone: + 96 278 792 92 92 hello@rumoliyeoil.com

MATCHMAKING CONTACT

For more information please contact: Verena Adler External IPD Consultant Mobile: + 49 176 617 177 63 adler@importpromotiondesk.de





Smart Food supported by GIZ

Hall 4.1 | C91





Smart food company was established in 2017 and is owned and led by women with a powerful young specialist team working on smart ways of dehydrating dates and different fruits, creating innovative functional food products with a vision to deliver unique products based on dates -free of sugar and additives, vegan and aluten-free.

Functional food is a type of food designed to offer additional health benefits besides its essential nutritional value. Functional food contain ingredients such as fibers, probiotics, omega-3 fatty acids, essential vitamins and minerals, which have known health properties. It is part of a preventive nutrition that seeks to provide the necessary nutrients to the body as well as functional substances that promote health. Functional foods are generally available in natural foods, but some food products are being developed with added functional ingredients to improve consumer health.



PRODUCTS & QUANTITIES PER YEAR

- Date teas / 100 t
- + Date ketchup / upon request
- + Date flours / upon request

CERTIFICATIONS

- + FSSC 22000 (in process)
- + GLOBALG.A.P. (in process)

SOURCE OF RAW MATERIAL

+ Own cultivation

ADDRESS

Smart Food 185 Wasfialtal str Amman Jordan info@thegatehmc.com

www.thegatehmc.com

CONTACT

Ms. Rania Al Bable General Manager & Co Founder Phone: + 96 277 999 71 70 rania.b.n@gmail.com

Mr. Kaldon Al Naiar Consulting & Project Manager Phone: + 96 279 566 07 27 am@theaatehmc.com

MATCHMAKING CONTACT

For more information please contact:

Verena Adler External IPD Consultant Mobile: + 49 176 617 177 63 adler@importpromotiondesk.de





Milly Fruits Processors

Hall 4.1 | C91





Milly Fruits Processors was established in 1988 in Mtwapa, Kenya and is part of the Milly Group, which has interests in manufacturing and real estate in Kenya and the United Arab Emirates. The company produces and distributes fruit juices locally under their brand Picana.

The company began as a fruit processor with equipment from the Italian company Bertuzzi Spa. Milly Fruits Processors started with pulps and concentrates of mangoes, passion fruits and pineapples. The company works with a strong network of farmers to source fresh fruits and vegetables for its production. With the ambitions to broaden their food security goal, they are in the process of establishing a 1.000 acres farm and have an additional 7.000 acres available for cultivation.

In addition to the puree and concentrate production line, they are currently setting up a 400t (output) dehydration plant for export products. Their midterm future plans include a move into individually quick-frozen products.



PRODUCTS & QUANTITIES PER YEAR

- + Mango pulps and concentrates / 500t + FSSC 22000
- + Passion fruit and pineapple pulps / 300t
- + Dried fruits (mangoes, pineapples, coconuts planned for 2024) / 100t

CERTIFICATIONS

- + KOSHER



SOURCE OF RAW MATERIAL

+ Kenyan farmers in Kilifi County

ADDRESS

Milly Fruits Processors Limited Box 90522-80100 Mombasa Kenva www.picana.co.ke

CONTACT

Mr. Ravindra Patil Chief Operations Officer Phone: + 25 470 189 5337 coo@millyfruits.com

MATCHMAKING CONTACT

For more information please contact: Vanessa Kuth External IPD Consultant Mobile: + 49 176 668 235 20 kuth@importpromotiondesk.de



Vegbatian

Hall 4.1 | C91







Vegbatian is an avocado oil processing company established in the year 2000. The company is located in Central Kenya where they receive raw materials from famers and suppliers across the country.

Its vision is to deliver the highest quality cold pressed avocado oil which meets the global market standards and its core goal is to improve livelihoods of women, youth and children. 80% of the workforce in Vegbatian are women. The company is in the process of growing organic avocados in Vegbatians own orchards.

The company adopts modern and friendly environmental manufacturing processes minimizing its environmental footprint.

CERTIFICATIONS

+ FSSC 22000 (in process)

PRODUCTS & QUANTITIES PER YEAR

- + Avocado oil crude / 800 t
- + Avocado oil extra virgin / 100 t

SOURCE OF RAW MATERIAL

+ Kenyan farmers

ADDRESS

Vegbatian Exporters Ltd. P.o. Box 22235-00100 Nairobi Muranga Kenya www.vegbatian.com

CONTACT

Ms. Irene Njeri Managing Director Phone: + 25 472 370 48 71 irene@vegbatian.com

MATCHMAKING CONTACT

For more information please contact: Catherine Hebting External IPD Consultant Mobile: +33 669 551 410 hebting@importpromotiondesk.de



Atlas Safran

Hall 4.1 | C91







Established in Taliouine, the cradle of the Moroccan saffron, Atlas Safran specializes in producing and commercializing a selection of high quality saffron.

The company was created by the second generation of a family of saffron farmers. The company is part of the 2007 Green Marocco Plan, which aims at reinforcing synergies between the local agricultural production and the agribusiness industry.

They are passionate about growing a high-quality Saffron. Hand picked and collected from the fields by the best specialists, their saffron is coming from organic farming. The entire process meets the international production standards and harvesting practices. Organic and natural, the Atlas Safran product range is Ecocert certified. The Atlas Safran products also meet the requirements in terms of packaging, hygiene and food safety.

PRODUCTS & QUANTITIES PER YEAR

- + Dried saffron petals bulk / 0.6t
- + Saffron bulk* / 0.05t / 0.5t*
- + Roasted and unroasted argan oil / 15t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + BRC
- + HACCP

SOURCE OF RAW MATERIAL

- + Own cultivation
- + Directly from certified producers in the region of Taliouine



Atlas Safran Bd Med V Establishment Hafid 83500 Taliouine Morocco

CONTACT

Mr. Hafid Youns Co Manager

Phone: + 21 277 062 37 82 contact@atlas-safran.com

MATCHMAKING CONTACT

For more information please contact: Catherine Hebting External IPD Consultant Mobile: + 33 669 551 410 hebting@importpromotiondesk.de



Coopérative Femmes Dadés

Hall 5.1 | F019G - F025G





Femmes Dadés is a women's cooperative specialized in the production and commercialisation of organic Damascina roses. They offer the fresh smell of south-east Moroccan oasis, throughout a wide range of high-quality organic products, such as dried rose, rose water, rose oil, and certain cosmetic products based on the rose, like cream, Morocan ghassoul and soap.

The main purpose of the cooperative is to valorize and market the production of rural women to enhance their livelihoods through the production and sale of rose products. To achieve this target, the cooperative trains its members on organic production and the good agricultural practices to ensure a sustainable production that respects the environment of the oasis. The cooperative currently exports to Belgium, France, Germany and Switzerland and aims at increasing its exports across Europe.



PRODUCTS & QUANTITIES PER YEAR

- + Dried roses / 5t
- + Rosewater / 20t
- + Creams of rose / 0.02t
- + Rose face / body wash ghassouls / 0.02t

CERTIFICATIONS

- + ORGANIC (EU, NOP)
- + FAIRTRADE (FLOCERT)

SOURCE OF RAW MATERIAL

+ Own production: Production of the members of the cooperative (women cooperative of Dadés oasis)

ADDRESS

Coopérative Femmes Dadés Ait Kassi Ouali CR La khmis dadés Tinghir Morocco

CONTACT

Ms. Drissia Ait Haddou President of the Cooperative Phone: + 21 266 796 47 87 coop.femmesdades@gmail.com

MATCHMAKING CONTACT

For more information please contact: Catherine Hebting External IPD Consultant Mobile: + 33 669 551 410 hebting@importpromotiondesk.de



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Inka Fresh

Hall 4.1 | C91









Inka Fresh is a family-owned company that grows, processes, and exports high quality dehydrated fruits, vegetables, herbs and spices from the highlands and rainforests of Peru.

The fields and processing plant are located closely together, in such a manner that peak harvest and post harvest quality are maintained before processing. The plant is located in Satipo, in the central jungle of Peru. The tropical weather of the zone (rainforest) allows for year round production. The company is vertically integrated, from the fields to final export destination, in such a way that complete traceability is guaranteed for the products.

Inka Fresh owns a storage and sorting facility close to the shipping port that allows consolidation of the export containers. Founded in 2004 they have continually expanded their operations mainly in North America and are now targeting to expand operations in Europe.

PRODUCTS & QUANTITIES PER YEAR

- + Black and green tea (Camellia sinensis) / 200t
- + Ginger slices, granules, powders (dehydrated) / 200 t
- + Orange slices, granules, powders (dehydrated) / 200 t
- + Pineapples slices, cubes, powders (dehydrated) / 200t
- + Lime slices, granules, powders (dehydrated) / 100t
- + Sweet potato granules, powders (dehydrated) / 200 t
- + Chili peppers (dehydrated) / 200 t

CERTIFICATIONS

+ ORGANIC (EU, NOP)

SOURCE OF RAW MATERIAL

+ Own cultivation in the central jungle of Peru

ADDRESS

Inka Fresh S.A.C Paseo Parodi 387-201 San Isidro Lima 15046 Peru

CONTACT

Mr. Tom Schuler General Manager Phone: + 51 987 501 816 info@inkafresh.com

MATCHMAKING CONTACT

For more information please contact: Vanessa Kuth External IPD Consultant Mobile: + 49 176 668 235 20 kuth@importpromotiondesk.de



Jaffna Horticulture

Hall 4.1 | C91









Jaffna Horticulture (JHC) is a fully integrated organic farm with a modern state of the art food processing factory based in Jaffna, Sri Lanka.

JHC's mission is to be a prominent player in sustainable organic farming and to develop a modern food processing system that reduce nutrient loss and waste throughout the food supply system from farm to fork at an affordable price to the consumer.

The organic agriculture practices at JHC contributes to meaningful socio-economic and ecologically sustainable development in Sri Lanka.

Jaffna Horticulture believes in long term business relationships and sets priority to high-quality products according to customer requirements following EU standards.

PRODUCTS & QUANTITIES PER YEAR

- + Mangoes (dehydrated) / 25 t
- + Bananas (dehydrated) / 10t
- + Purple yams (dehydrated) / 5t
- + Jack fruits (dehydrated) / 10t
- + Cassava powders / 25t
- + Ginger powders / 10t
- + Turmeric powders / 12t
- + Moringa leaves powders / 12t
- + Chili powders / 30t
- + Cinnamon powders / 15t
- + Black pepper powders / 20t

CERTIFICATIONS

- + ORGANIC (EU)
- + HALAL
- + KOSHFR
- + Non GMO

SOURCE OF RAW MATERIAL

+ Own cultivation

ADDRESS

Jaffna Horticulture (PVT) Ltd 44/7, School Lane City Sri Jayawardenapura, Kotte Sri Lanka www.iaffnahorticulture.com

CONTACT

Mr. Charles Xavier HOD HR & Admin Phone: + 94 763 231 961 charles@eco-latex.com

MATCHMAKING CONTACT

For more information please contact: Rosa Nelly Castro Varas External IPD Consultant Mobile: + 49 176 237 308 27 castro@importpromotiondesk.de



SDS Spices

Hall 4.1 | C91









Since 2002, SDS Spices has built its reputation within the food & spice industry and is now one of the premier spice exporting companies in Sri Lanka. They grow. source and export conventional and organic spices, unique to the isle of Sri Lanka.

Their extensive local knowledge has been built over decades of managing their own estates as well as working closely with small scale farmers around the country. They source their spices not from factories, but from the most passionate & knowledgeable spice farmers (and foragers) in the country.

SDS has just launched a state-of-the-art processing facility that offers steam sterilisation, spice blends and private labelled retail packs, including conventional and pyramid type spice tea bags.

PRODUCTS & QUANTITIES PER YEAR

- + Cinnamon* / 75t / 1.000t*
- + Black pepper* / 50t / 200t*
- + Cloves* / 30t / 80t*
- + Nutmeg / 80t
- + Moringa* / 20t / 60t*
- + Mace / 20t

CERTIFICATIONS

- + ORGANIC (EU. NOP. JAS)
- + FSSC 22000
- + ISO 22000

SOURCE OF RAW MATERIAL

+ Cinnamon quills and other spices are sourced directly from estates and small scale farmer in the forest gardens of Sri Lanka

ADDRESS

SDS Spices (Pvt) Ltd. No. 7/2. Sumner Pl. Colombo 08 Sri Lanka Phone: + 94 112 688 913

www.sdsspices.com

+ 94 112 688 914

CONTACT

Ms. Ranmali Abeyasinghe New Business Development Phone: + 94 77 305 0995 ranmali@sdsspices.com

MATCHMAKING CONTACT

For more information please contact: Vanessa Kuth External IPD Consultant Mobile: + 49 176 668 235 20 kuth@importpromotiondesk.de



Senikma Holdings

Hall 4.1 | C91





Senikma Holdings, having its head office in Sri Lanka, is a leading manufacturer and exporter founded in 2013. All the products are made and originally from Sri Lankan ingredients with no preservatives or colourings.

Senikmas patient but gradual initiatives since inception in development of sustainable stakeholder relationships paved its way to become a leading exporter of coconut kernel products.

Dried fruits, spices and herbal products sold under the Senikma label are grown in the same organic coconut plantations as intercrops, thus labelling these products also as real organic products.



PRODUCTS & QUANTITIES PER YEAR

- + Desiccated coconut / 1,000t
- + Virgin coconut oil / 500t
- + Dehydrated fruits (papayas, bananas, mangos, pineapples) / 250t
- + Spices and herbs (cardamom, turmeric, cinnamon, peppers, cloves, ginger, nutmeg, moringa) / 800t

CERTIFICATIONS

- + ORGANIC (EU)
- + BRC
- + ISO 22000
- + KOSHER

ADDRESS Senikma Holdings (PVT) Ltd.

Ward Place, Colombo 07, Sri Lanka. Phone: + 94 777 771 52 www.senikmaholdings.com marketino@senikmaholdings.com

OVERSEAS PRESENCE

Senikma NATURAL FOODS UK LTD 38, Fair Field Avenue, Watford WD197AR, United Kingdom info@senikmaholdings.com

CONTACT

Ms. Nayana Ranathunga Chief Executive Officer Phone: + 44 730 727 07 05 nayana.r@senikmaholdings.com

MATCHMAKING CONTACT

For more information please contact: Vanessa Kuth External IPD Consultant Mobile: + 49 176 668 235 20 kuth@importpromotiondesk.de



SOURCE OF RAW MATERIAL

+ Single origin Sri Lankan agro commodities sourced from own plantations and out-grower network



Virco International

Hall 4.1 | C91





Virco International is a company based inside the coconut triangle of the tropical island of Sri Lanka that focuses exclusively on developing world-class organic products from Sri Lankan organic harvest.

Virco is a young company that started in 2014 having owned a coconut plantation of over 100 acres. They were inspired to set up a virgin coconut oil processing factory in the heart of the plantation. The company is mainly focused on manufacturing and processing organic products as a concept of provision of healthy food products to different markets.

Virco guarantees that all its products are manufactured with the best quality genuine ingredients, hygienically processed and fulfilling the European export requirements.



PRODUCTS & QUANTITIES PER YEAR

- + MCT oil / 1,200 t
- + Virgin coconut oil / 300 t
- + Desiccated coconut chips / 1,080 t
- + Coconut sugar / 144t

SOURCE OF RAW MATERIAL

+ Raw coconuts are sourced directly from large scale producers in Sri Lanka

CERTIFICATIONS

- + ORGANIC (EU, NOP, JAS)
- + FSSC 22000 (in process)
- + ISO 22000
- + HALAL (in process)
- + KOSHFR

ADDRESS

Virco International PVT Ltd.
Seegiris Watta
Mawathagama
Kurunagala
Sri Lanka
60060
info@virco.lk
www.virco.lk

CONTACT

Ms. Dinushi Herath Export Manager Phone: + 94 702 876 953 exportmanager@virco.lk

MATCHMAKING CONTACT

For more information please contact: Rosa Nelly Castro Varas External IPD Consultant Mobile: + 49 176 237 308 27 castro@importpromotiondesk.de





Bioromero

Hall 4.1 | C91



Abou Alhassen GabsiElkhadra city

contact@bioromerotunisia.com

www.bioromerotunisia.com

Phone: + 21 628 424 245 mouldi.ghannem@bioromerotunisia.com

ADDRESS Bioromero

CONTACT Mr. Mouldi Ghannem

Ceo & Co Founder

1003 Tunisia



Bioromero is a Tunisian agricultural company specialized in the production of dried organic rosemary and olive leaves. Their products are hand cut, sorted, cleaned and naturally dried in optimal conditions to preserve the aromatic richness of the product. The rosemary as well as the olive leaves are cultivated on Bioromero's own farm in Southern Tunisia. By growing especially the rosemary in controlled conditions, Bioromero is able to control consistency of quality from the production up to the drying process. Different packaging is possible to serve the customer needs. Other types of aromatic or medicinal herbs can be produced by Bioromero on demand.

PRODUCTS & QUANTITIES PER YEAR

CERTIFICATIONS

- + Rosemary leaves (dried) / 30t
- + ORGANIC (EU)

+ Olive leaves (dried) / 30t

SOURCE OF RAW MATERIAL

+ Own production

MATCHMAKING CONTACT

For more information please contact: Catherine Hebting External IPD Consultant Mobile: + 33 669 551 410 hebting@importpromotiondesk.de





Jektis Agro

Hall 11.3 | C041





Jektis Agro is a company that specializes in producing, packaging, and exporting the best variety of dates in the world, namely the Dealet Nour of Tunisia.

The company was founded in 2019 and is located in the Zarzis Economic Activities Park. The company has a total staff of 200 employees and constantly aims for perfection and better quality. Jektis Agro is certified according to IFS. BRC, and ORGANIC standards, ensuring high quality and reliability to its international markets in the EU and Canada. These certifications support Jektis' commitment to suppliers and grant their customers' trust.



PRODUCTS & QUANTITIES PER YEAR

- + Dates (on branch) / 200 t
- + Dates (processed) / 400 t
- + Dates (processed, pitted)*/100t/ 600t*
- + Date powders / 50t
- + Date paste / 50t

SOURCE OF RAW MATERIAL

- + Kebili
- + Tozeur

CERTIFICATIONS

- + ORGANIC (EU) (reaudit)
- + BRC
- + FSSC 22000 (in process)



Jektis Agro PR 24

Zaris Park Of Economic Activities Tunisia

contact@jektisagro.com www.iektisagro.com

CONTACT

Mr. Mohamed Jaziri General Manager Phone: + 216 984 301 22 mohamed.jaziri@jektisagro.com

MATCHMAKING CONTACT

For more information please contact: Catherine Hebting External IPD Consultant Mobile: + 33 669 551 410 hebting@importpromotiondesk.de





Tazart

Hall 4.1 | C91





Founded in 2015, Tazart is an agri-food company specialized in dried figs from the mountainous North and the drier South of Tunisia. The name Tazart comes from the Amaziah, the original culture of North Africa, and it means "dried fig". Through direct relationships with farmers, Tazart is able to offer quality products by supporting farmers from planting and maintenance of the trees until the harvest of the fruits.

Tazart has won the gold medal for the best dates and dried figs in 2 editions of the Tunisian local products competition. The company sources high quality Deglet Nour dates and also processes them into derivatives. Tazart's "Zidi" as well as the "Bayoudhi" figs are specialty products naturally dried directly on the trees. The company's vision is based on 3 axes: social and ecological responsibility, the value of natural products, the value of good food ingredients.



PRODUCTS & QUANTITIES PER YEAR CERTIFICATIONS

- + Natural dates Deglet Nour / 350t
- + Natural dried figs in wooden boxes (Bayoudhi) / 20t
- + Dried figs "Toujane" (Bayoudhi) / 35 t
- + Dried figs "Zidi" (Zidi) / 6t
- + Dried figs "Diebba" (Bouhouli) / 15t
- + Date syrup / 50t
- + Date sugar / 80 t
- + Date stones coffee / 120t
- + Date paste / 500t

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- + ORGANIC (EU) (in process; for dates)
- + FSSC 22000

SOURCE OF RAW MATERIAL

+ Directly from partner farmers in the south and the north of Tunisia

ADDRESS

Tazart 9 Rue Mercure. Zone Industrielle 2013 Ren Arous Tunisia contact@tazart.tn www.tazartshop.com

CONTACT

Mr Ali Karkour CFO Phone: + 216 27 968 339 ali.karkour@tazart.tn

Ms. Nour Hammami Communication & Development Manager Phone: + 216 22 954 622

nour.hammami@tazart.tn

MATCHMAKING CONTACT

For more information please contact: Catherine Hebting External IPD Consultant Mobile: + 33 669 551 410 hebting@importpromotiondesk.de



Agrooil Ukraina

Hall 4.1 | C91









Agrooil Ukraina is committed to supplying high quality sunflower lecithin from Ukraine. The company uses modern equipment ensuring a high-level quality of the product, with minimal harmful effects on the environment.

Sunflower lecithin is produced from non-GMO kernels and it is hypoallergenic, which is becoming an increasingly important aspect. Microbiological indicators and the contents of heavy metals in the product comply with the European standards.

The company ships lecithin in a liquid form in specially-fitted tank trucks, in flexi tanks with preheating, in IBCs, SpaceKrafts and MS drums. Agrooil Ukraina actively supplies to customers in more than 10 countries worldwide.

PRODUCTS & QUANTITIES PER YEAR

+ Sunflower lecithin, liquid / 3,600 t

SOURCE OF RAW MATERIAL

+ Ukrainian origin sunflower kernels

CERTIFICATIONS

- + FSSC 22000
- + HALAL
- + KOSHER

ADDRESS

Agrooil Ukraina LLC 33-B Shota Rustaveli St, non-residential premises 27, Kyiv, 01033 Ukraine www.agrooil.com.ua

CONTACT

Ms. Elena Martynyuk Commercial Director Phone: + 380 672 883 785 elenamrt@agrooil.com.ua

Ms. Lesya Bulgakova Manager of Foreign Activity Phone: + 380 043 250 8814 lesyablg@agrooil.com.ua

MATCHMAKING CONTACT

For more information please contact: Teresa Hüttenhofer External IPD Consultant Mobile: + 49 160 903 917 16 huettenhofer@importpromotiondesk.de



Amethyst-Ole

Hall 4.1 | C91







Since 2011, Amethyst-Ole has been committed to supplying high quality frozen berries as an ingredient for the F&B industry. It has taken years of research and development to establish its best practice and sustain a successful supply programme. As part of commitment, Amethyst-Ole constantly strives for the highest domestic and international certification standards in the food industry. From field and forest to harvest and throughput production, Amethyst-Ole ensures food safety standards and effective traceability for both its organic and conventional products.

As of today, the company has 3 freezing chambers with a total capacity of 40 tons and 2 storage chambers where up to 700 tons of produce can be stored at the same time. Two powerful production lines for electronic berry sorting are in use at the facility. With state-of-the-art equipment and professional teamwork, Amethyst-Ole is able to manufacture up to 30 tons of frozen produce daily and up to 2,000 tons a year.

PRODUCTS & QUANTITIES PER YEAR

- + Wild blueberries (frozen) / 1,000 t
- + Wild blackberries (frozen) / 400 t
- + Wild elderberries (frozen) / 400 t
- + Raspberries (frozen) / 400 t
- + Strawberries (frozen) / 300t
- + Lingonberries (frozen) / 100t
- + Cranberries (frozen) / 500t
- + Rosehips (frozen) / 100t
- + Sea buckthorns (frozen) / 100t

CERTIFICATIONS

- + ORGANIC (EU)
- + NATURI AND
- + ISO 22000
- + ISO 9001

SOURCE OF RAW MATERIAL

+ Wild collection, own fields and partner farmers

ADDRESS

Amethyst-Ole LLC 2 Avtomobilna St, Village Rudnia-Bystra Olevsk, Zhytomyr Ukraine www.amethyst-ole.com.ua

CONTACT

Ms. Tetiana Rudenko Business Development Manager Phone: + 380 67 401 7941 office@amethyst-ole.com.ua

Ms. Lidiia Mizina Account Manager Phone: + 380 50 155 8702 support@amethyst-ole.com.ua

MATCHMAKING CONTACT

For more information please contact: Teresa Hüttenhofer External IPD Consultant Mobile: + 49 160 903 917 16 huettenhofer@importpromotiondesk.de



PP Slavutich-Contact

Hall 4.1 | C91





The company PP Slavutich-Contact has been involved in the business of processing & export of walnuts, sunflower & pumpkin seeds for more than 20 years. PP Slavutich-Contact was founded in 1999 and currently has 100 employees. The company is located in the centre of Ukraine in a picture sque location on the bank of the Dnipro river.

The production facility is equipped with state-of-the-art machinery, enabling it to carry out complete processing and as a result the company supplies products of the highest quality to more than 30 countries around the world.



CERTIFICATIONS + ISO 22000

- + Walnut kernels / 2.500t
- + Pumpkin seeds / 9,500t
- + Sunflower seeds / 12,000 t

SOURCE OF RAW MATERIAL

+ Walnut, sunflower & pumpkin seeds are sourced directly from small local farmers in the central region of Ukraine

ADDRESS

PP Slavutich-Contact Full 138/11 Maksym Zaliznyak Str, 18028 Cherkasy Ukraine

www.slavutich-contact.com

CONTACT

Mr. Serhiv Tkachuk Export Sales Manager Phone: + 380 73 313 3665 seeds_walnuts@slavutich-contact.com

MATCHMAKING CONTACT

For more information please contact: Teresa Hüttenhofer External IPD Consultant Mobile: + 49 160 903 917 16 huettenhofer@importpromotiondesk.de





Sav Agro Partner

Hall 4.2 | E061





Sav Agro Partner was founded in 2017. The company specialises in cultivation and further freezing and sale of organic berries, namely, strawberry and raspberry.

Its berries are grown on the fertile land of Volyn region, the total land bank is more than 150 hectares.

The company owns refrigeration facilities which allow quick processing of fresh produce and pre-sales preparation. All the products are stored under a controlled temperature regime in the refrigerated rooms, which ensures accuracy and long-term storage.



PRODUCTS & QUANTITIES PER YEAR

- + Strawberries (frozen) / 500 t
- + Raspberries (frozen) / 200 t

SOURCE OF RAW MATERIAL

+ Own cultivation (80 ha)

CERTIFICATIONS

- + ORGANIC (EU)
- + ISO 22000 (in process)

ADDRESS

Sav Agro Partner LLC 16 Shevchenka St. Manevychi Volyn region, 44600 Ukraine

www.sav-agro.com info@sav-agro.com

CONTACT

Mr. Andriy Shvydnyuk Director Phone: + 380 977 511 026

Ar. Volodymyr Soproniuk

Co-Founder Phone: + 380 676 792 221 v.sopronyuk@sav-agro.com

MATCHMAKING CONTACT

For more information please contact: Teresa Hüttenhofer External IPD Consultant Mobile: + 49 160 903 917 16 huettenhofer@importpromotiondesk.de





West Berry

Hall 4.1 | C91





The main activity of West Berry company is processing of wild and cultivated berries and exporting these to the European food & beverage industry. West Berry's production is unique and invaluable since the berries are collected in the ecologically clean area of the Carpathian Mountains, in the west of Ukraine.

They offer a wide range of berries such as: strawberries, raspberries, blackberries. blueberries, sea buckthorn, elderberries, rowan berries, sloes, rosehips and others,

The experience of West Berry proves that the fundamental principles of its activities are high quality, good price and reliability.



PRODUCTS & QUANTITIES PER YEAR

- **CERTIFICATIONS** + Raspberries (IQF) / 700t + ORGANIC (EU)
- + Elderberries (IQF) / 600 t
- + Blueberries (IQF) / 800 t
- + Blackberries (IQF) / 500t
- + Sea buckthorn (IQF) / 200t
- + Rowan berries (IQF) / 100t
- + Sloe berries (IQF) / 200t



- + Wild collection
- + Ukrainian farmers

ADDRESS West Berry LTD

61/3 Drohobytska Street, Stebnyk, 82172 Ukraine office.westberry@gmail.com www.westberrv.com.ua

CONTACT

Ms. Iryna Voloshyn Sales Manager Phone: + 380 676 71 3483 westberry.sales@gmail.com

MATCHMAKING CONTACT

For more information please contact: Teresa Hüttenhofer External IPD Consultant Mobile: + 49 160 903 917 16 huettenhofer@importpromotiondesk.de





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Agro Farovon Zamin

Hall 4.1 | C91





Agro Farovon Zamin – an enterprise whose main activity is growing of agricultural crops and its sales in a fresh and processed form. The territory of the facility consists of 3 ha. Agro Favoron Zamin is equipped with modern equipment from leading manufacturers of Europe (FAM, TOMRA, BIGTEM), in accordance with this the latest technologies is being used to reach a high quality of processed products. Quality and innovations are the main goal of the company.

The cycle of manufacturing of dried products is hold in several steps: reception, cleaning, cutting, steam drying, laser sorting and packing of the products. 60 tons of fresh products are processed per day and prepared for export.

Agro Farovon Zamin cares for nature and people. Its products are focused on supplying the customers and consumers with a big variety of healthy dried vegetables and fruits.



PRODUCTS & QUANTITIES PER YEAR

- + Zucchini (dried) / 100 t
- + Red bell pepper (dried) / 100t
- + Green bell pepper (dried) / 100 t
- + Pumpkin (dried) / 200t
- + Beetroot (dried) / 100 t
- + Onion (dried) / 100t
- + Carrot (dried) / 200 t
- + Potatoes (dried) / 100 t

CERTIFICATIONS

+ FSSC 22000

SOURCE OF RAW MATERIAL

- + Agricultural products are grown on own lands with an area of 300 ha.
- + Also orders of agricultural products are placed to farmers. Seeds of ZADEN (ENZA, TAKII, BIO) are used.

ADDRESS

Agro Farovon Zamin

Yangikurgan Village, Bulungur District, Samarkand region, Uzbekistan Phone: + 998 97 911 47 77 agrofarovon@gmail.com gisana@agrofarovonzamin.uz www.agrofarovonzamin.uz

CONTACT

Ms. Gisana Ibragimova Trade Manager Phone: + 998 90 224 30 00 gisana@bk.ru

MATCHMAKING CONTACT

For more information please contact: Teresa Hüttenhofer External IPD Consultant Mobile: + 49 160 903 917 16 huettenhofer@importpromotiondesk.de





Paradise Flora

Hall 5.1 | B67





Paradise Flora, a women-owned company, was founded in Uzbekistan in 2017. The main activity of the company is the cultivation and processing of medicinal plants and roots. The company's products are from own cultivation and wild collection, exclusively of local origin involving wide range of communities.

Raw materials are extracted from the cultivated and wild plants. Paradise Flora's vision is to focus on local natural resources to create economic and employment opportunities in the region.

By producing and distributing new high-quality products, the company seeks to strengthen its position in the international market, working to modernize production technologies and improve its marketing strategy.

CERTIFICATIONS

+ ISO 22000

+ ISO 9001



PRODUCTS

- + Helianthus tuberosus / Topinambur (dried fruits, powders & flours) / 20t
- + Coriander seeds / 24t
- + Rosehip fruits / 50t
- + Own plantation
- + Wild collection



ADDRESS

Paradise Flora LLC Oltintopgan Street, House 15 Bektemir District Tashkent City 100033 Uzbekistan Phone: + 998 998 887 088 www.paradiseflora.uz

CONTACT

Ms. Zilola Bekmukhamedova Director Phone: + 998 998 887 088 zilolazbm@paradiseflora.uz

Mr. Gayrat Juraev Sales Technologist Phone: + 998 994 440 997 shifobaxsh export@mail.ru

MATCHMAKING CONTACT

For more information please contact: Teresa Hüttenhofer External IPD Consultant Mobile: + 49 160 903 917 16 huettenhofer@importpromotiondesk.de



- + Paradise Flora, forestry of Uzbekistan



Sunny Land Products

Hall 4.1 | C91









Sunny Land Products is a family business and founded in 2018 as manufacturer of freeze-dried products. Due to the pandemic, the production could start only in 2021. All products are marketed under the trademark BonaFTM. The factory of the company is located in Tashkent region, near to western side of Tian-Shan Mountains and is equipped with freezing chambers for shock freezing and for storage, freezedrying and packing machinery.

Almost 250 sunny days in Uzbekistan enable its suppliers to harvest the most delicious products which are used as a raw material in the production of freeze-dried fruits & vegetables as whole, sliced or diced, and powder.

PRODUCTS

- + Strawberries, freeze-dried
- + Raspberries, freeze-dried
- + Blackberries, freeze-dried
- + Cherries, freeze-dried
- + Apples, freeze-dried
- + Bananas, freeze-dried
- + Peaches, freeze-dried
- + Plums, freeze-dried
- + Currants, freeze-dried
- + Broccolis, freeze-dried
- + Pumpkins, freeze-dried
- + Bell peppers, freeze-dried
- + Carrots, freeze-dried
- + Red beets, freeze-dried

CERTIFICATIONS

- + FSSC 22000 (in process)
- + ISO 22000
- + HALAL
- + KOSHER

SOURCE OF RAW MATERIAL

- + Partner farmers in Uzbekistan
- + Orchards in Uzbekistan

ADDRESS

Sunny Land Products 111909, A. Yassaviy village Surankent, Yukarichirchik district, Tashkent region, Uzbekistan info.bonaf.uz@gmail.com www.bonaf.uz

CONTACT

Mr. Nodirnazar Yakhyoev Sales Manager Phone: + 998 99 990 9988 info.bonaf.uz@gmail.com

MATCHMAKING CONTACT

For more information please contact:
Teresa Hüttenhofer
External IPD Consultant
Mobile: + 49 160 903 917 16
huettenhofer@importpromotiondesk.de



Floorplan

Opening times for visitors









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